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## **Analytics for Hospitals Health-Care Data**

<b>DATE:</b>	<b>25/09/2022</b>
<b>TEAM ID:</b>	<b>PNT2022TMID48286</b>
<b>PROJECT NAME:</b>	<b>Analytics for Hospitals Health-Care Data</b>
<b>MAX MARK:</b>	<b>2 MARK</b>

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### **CONCEPT:**

Upload the dataset to Cognos Analytics, prepare the data, explore and Create Interactive Dashboard.

**Task 1:Sales By Customer.**

**Task 2:Sales By Location.**

**Task 3:Sales By Sales Representative.**

**Task 4:Received Inventory From Supplier**

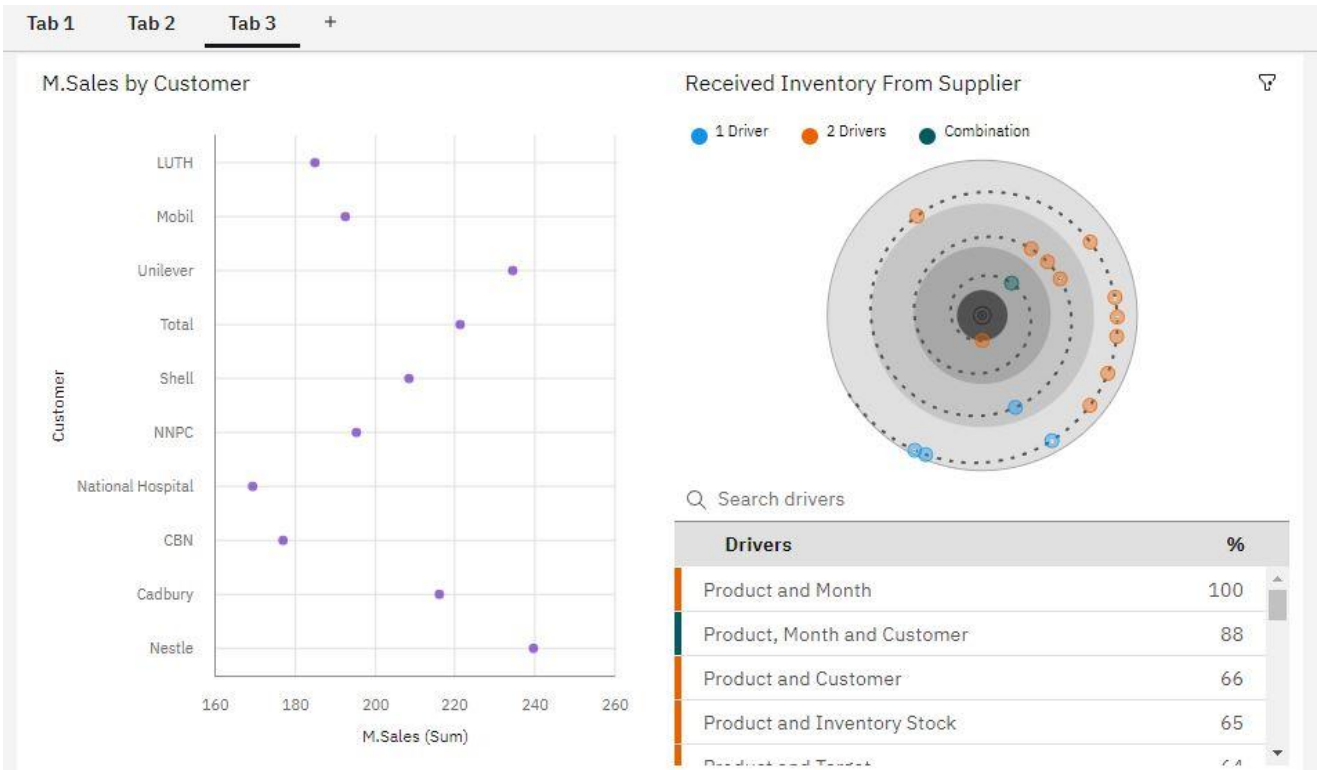
**Task 5:Inventory Stock for Warehouse Locations**

**Task 6:Sales Trend**

Task 7:Monthly Sales

Task 8:Actual and Received Inventory by Month

Upload the dataset to Cognos Analytics

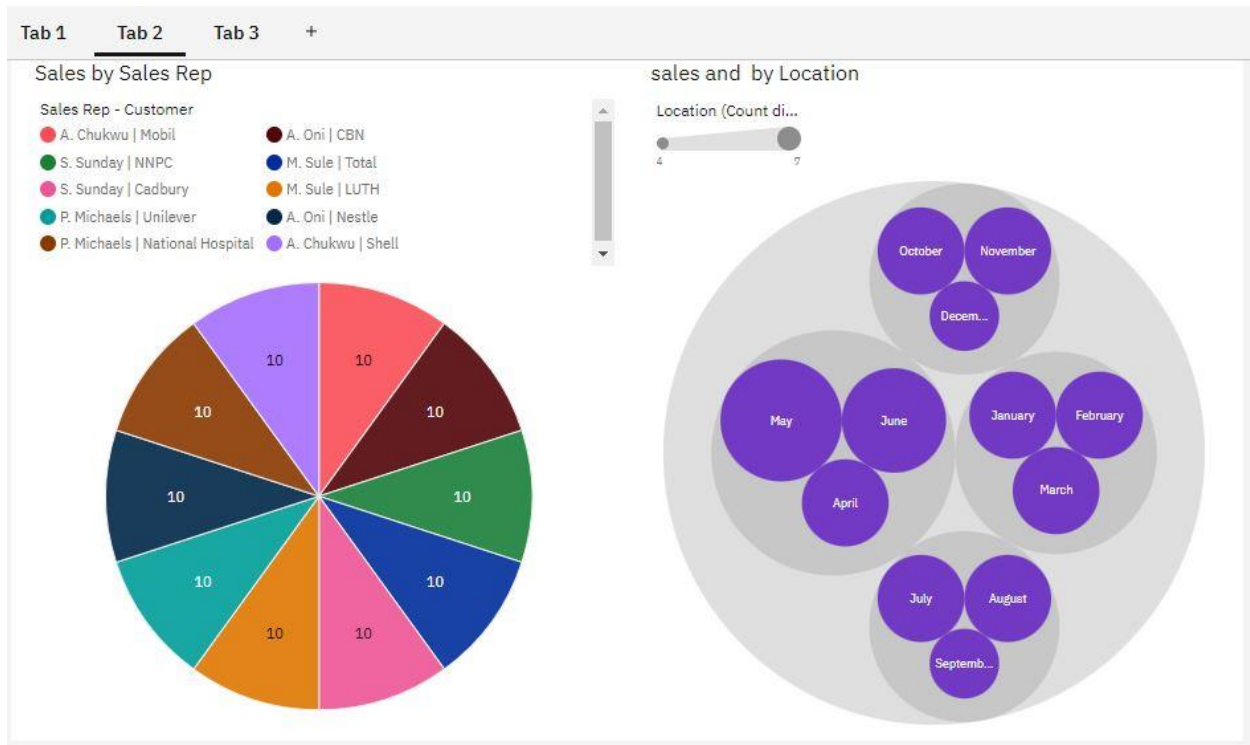


Task 1

When working together, sales and customer service teams create a more comfortable, user-friendly buying experience. Sales teams help customers find products and services and customer service ensures their interactions with the business remain positive over time

Task 2

Suppliers are where your raw materials come from, receivers are where your finished goods go, and transporters are the delivery middlemen that



### Task 3

Sales analytics refers to the technology and processes used to gather sales data and gauge sales performance

### Task 4

Sales by region basically shows you how well a product performs in a certain area. So' let's say that your business launches a new product, and you want to see how well it does worldwide. Through sales by region

### Task 5

Manage stock at multiple warehouses with a single system - Track items and manage orders. Zoho Inventory is complete warehouse management

### Task 6

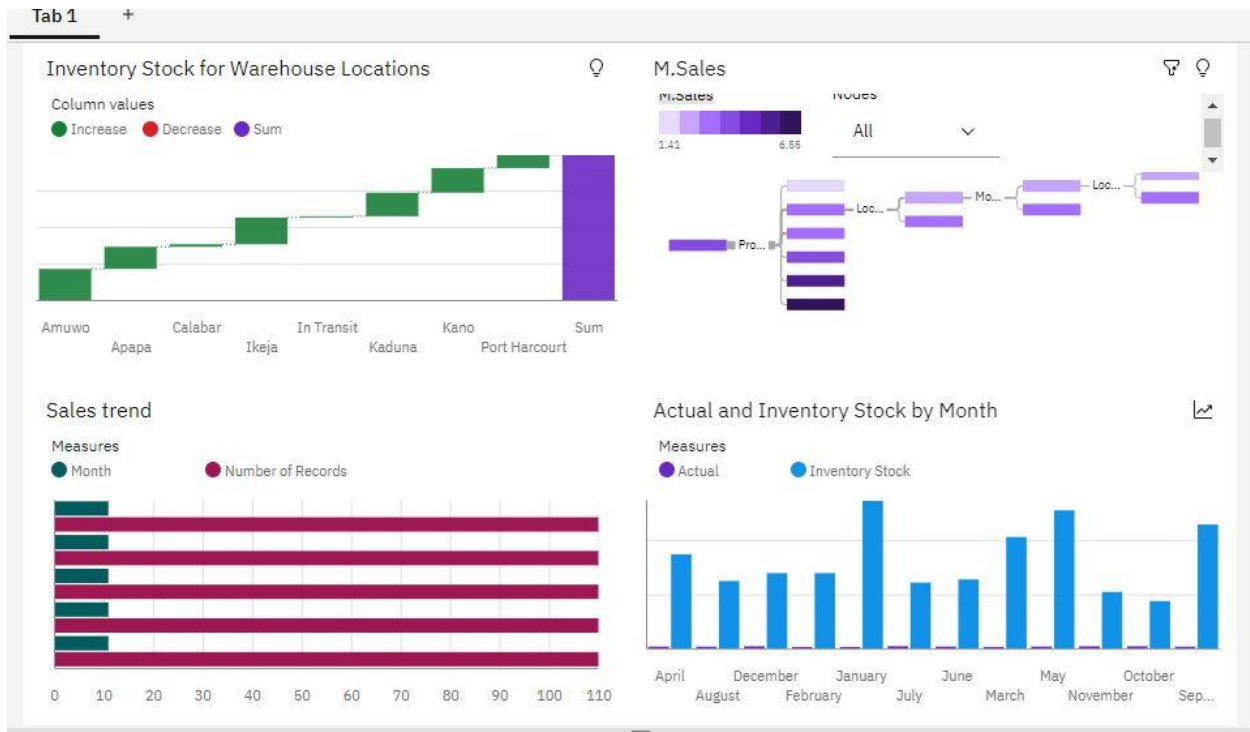
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### Task 7

Sales trend analysis is the review of historical revenue results to detect patterns. It is a useful budgeting and financial analysis method that can indicate the onset of changes in the near-term revenue

## Task 8

measure days cover calculation and other stock metrics by using Phocas business intelligence to manage stock or inventory efficiently



## Dash board

Tab 1

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Number of  
Records

550

Number of Records

L.Sales

1.48K

L.Sales

M.Sales

2.04K

M.Sales

Received Inventory

1.79M

Received Inventory

Rep.Sales

Target

2.86K

Rep.Sales

C.Sales

1.38K

C.Sales

Inventory Stock

Actual

8.57K

Actual

9.87K

Target

396K

Inventory Stock