**Section: Question 1 [10 marks]**

Read each question carefully and then select the most suitable answer.

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| **Q1:** | (i) Given that one particular shipment takes up 3.5 TEUs. What is the least number of 40 footer container(s) is/are needed to contain all the goods for this shipment? | **Mark (1)** |
|  | 4 | |
|  | 3 | |
|  | 1 | |
|  | 2 | |

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| **Q2:** | (ii) Which of the following statement about labelling of cartons is **FALSE**? | **Mark (1)** |
|  | Brand name should be shown on the carton for easy identification | |
|  | Use English if the carton is to be sent from Singapore to the UK | |
|  | Do not put too many labels | |
|  | Use water-proof black ink to write on the carton | |

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| **Q3:** | (iii) Recently, Airline A (based at Country A) is given the right to carry passengers from Country C to Country B, transiting Country A. Which of the following freedom of air passage best describes the scenario above? | **Mark (1)** |
|  | 8th Freedom of air passage | |
|  | 6th Freedom of air passage | |
|  | 3rd Freedom of air passage | |
|  | 4th Freedom of air passage | |

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| **Q4:** | (iv) Which of the following is an Aircraft Unit Load Device (AULD)? (i) Lower deck containers (ii) Box containers (iii) Contoured air cargo pallets (iv) Mini air cargo deck container | **Mark (1)** |
|  | (i), (ii), (iii) and (iv) | |
|  | (ii), (iii) and (iv) | |
|  | (i), (ii) and (iii) | |
|  | (i), (ii), (iv) | |

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| **Q5:** | (v) Which of the following statement is **FALSE**? | **Mark (1)** |
|  | Bill of Lading (B/L) is required for the collection of the goods | |
|  | House Airway Bill (HAWB) is issued by freight forwarder to consignee | |
|  | Packing list contains the contents of each package/carton | |
|  | Certificate of Origin (COO) is used to proof the place of origin for the merchandise | |

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| **Q6:** | (vi) Which of the following statements best describes the role of customs?  (i) Regulation of trade in strategic goods and strategic goods technology (ii) One stop solution for trade and custom matters (iii) Collection and protection of customs revenue by preventing evasion of duties and taxes | **Mark (1)** |
|  | All of the above | |
|  | (i) and (iii) only | |
|  | (i) and (ii) only | |
|  | (ii) and (iii) only | |

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| **Q7:** | (vii) Which of the following is **NOT** a controlling authority (CA)? | **Mark (1)** |
|  | Singapore Customs (SC) | |
|  | The Info-communication Media Development Authority of Singapore (IMDA) | |
|  | Health Sciences Authority (HAS) | |
|  | Agri-food and Veterinary Authority (AVA) | |

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| **Q8:** | (viii) Which of the following term was created in INCOTERM 2010? | **Mark (1)** |
|  | Free Carrier (FCA) | |
|  | Delivered at Frontier (DAF) | |
|  | Cost, Insurance & Freight (CIF) | |
|  | Delivered at Place (DAP) | |

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| **Q9:** | (ix) Which of the following is **NOT** a principle of good routing? | **Mark (1)** |
|  | Assign separate vehicle for location that is out of the way | |
|  | Implement frequent stops so that the driver has adequate rest during delivery | |
|  | Build the routes using the largest vehicle available | |
|  | Pickups should be done together with the delivery to save on the distance travelled | |

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| **Q10:** | (x) Which of the following statement best describes Global Positioning System (GPS)?  (i) GPS does not work well in the building (ii) GPS requires only latitude and longitude to know your location (iii) GPS is able to calculate your travelling speed based on the changes in position | **Mark (1)** |
|  | (i), (ii) and (iii) | |
|  | (i) and (iii) | |
|  | (i) and (ii) | |
|  | (ii) and (iii) | |

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**Section: Question 2 [20 marks]**

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| **Q11:** | Company X is a Singapore based company that specialises in the selling of computer games. The company imports computer games from various game developers and sell them in small quantities to retailers around the island. \n\na) Based on the scenario described above, identify if it is a direct channel or indirect channel. [2 marks]   Answer: () | **Mark (2)** |

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| **Q12:** | b) Figure 2a below shows the distribution of Company X. Calculate the difference in the number of unique transactions with and without the presence of Company X. Show all your workings clearly.  Assuming the following:  (i) Each game company performs one unique transaction with Company X. (ii) Each customer performs one unique transaction with Company X. (iii) The total number of unique transactions without Company X is 15.           C:\Users\17046589\AppData\Roaming\Republic Poly\eQuest\_assessmentimages\_assessmentimg_112421225_-2101271913.jpeg **Figure 2a: Distribution with Company X**  Show all your workings clearly and round your answer to the nearest whole number. [3 marks] | **Mark (3)** |
|  |  | |
|  | Word Count: 11 | Max Words: 1000 |

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| **Q13:** | Jacky, the logistics director of Game Company A, distributes its computer games to Company X and other companies in the region using sea transport service provided by Logistics P. Logistics P charges Jacky at $3.00 per item with the lead time of 9 days.  c) Name **ONE (1)** advantage and **ONE (1)** disadvantage of using the transportation mode mentioned above. [2 marks] | **Mark (2)** |
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|  | Word Count: 18 | Max Words: 1000 |

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| **Q14:** | Recently, Jacky is looking to distribute the games using another transport service provider, Logistics Q. Under the agreement, Logistics Q will be using various transportation modes (i.e. Sea, Air, Land and Rail). Table 2a below shows the various charges and lead-time for Logistics Q.  **Table 2a: Various charges and lead-time for Logistics Q.**   |  |  |  |  |  | | --- | --- | --- | --- | --- | | **Mode** | **Rail** | **Sea** | **Truck** | **Air** | | **Transportation Rate Per Item  ($)** | $4.00 | $3.00 | $4.50 | $15.00 | | **Lead Time in Days (T)** | 6 | 9 | 4 | 3 |   Each of the computer game costs $80.00. 200 computer games are divided equally between Logistics P and Logistics Q initially. For every additional day that Logistics Q saves other than using sea transport, 10 copies of computer games will be taken from Logistics P and given to Logistics Q.  d) Given that Logistics Q wants to make a profit of 15%, complete Table 2b below. [4 marks]  **Table 2b: Summary table**   |  |  |  |  |  | | --- | --- | --- | --- | --- | | **If the Logistics Q chooses...** | **Rail** | **Sea** | **Truck** | **Air** | | **Volume Sold (item)** | **(i)** |  |  |  | | **Profit ($)** |  |  | **(ii)** |  | | **Transportation Cost ($)** | **(iii)** |  |  |  | | **Net Profit ($)** |  |  |  | **(iv)** |   (i): ()  (ii): ()  (iii): ()  (iv): () | **Mark (4)** |

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| **Q15:** | For Game Company B, it engages Logistics R for the delivery of the computer games. Since Logistics R does not own any air transport, Logistics R has to engage Airline S separately to bring in the computer games from Japan to Singapore, before using its own truck to deliver the games to Company X.  e) Based on the scenario above, from the perspective of Company X, is this considered as **intermodal** or **multimodal** transport? Explain your answer clearly. [2 marks] | **Mark (2)** |
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|  | Word Count: 55 | Max Words: 1000 |

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| **Q16:** | For a particular shipment in January, Company X will be delivering the computer games to 4 retailers, namely B, C, D and E. Figure 2b below shows their respective distances from one another (unit in km).  **Table 2b: Distance between locations**   |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | | **Distance between (km)** | **X** | **B** | **C** | **D** | **E** | | **X** |  | 3.5 | 7.2 | 4.4 | 5.8 | | **B** | 3.5 |  | 6.3 | 8.5 | 10.6 | | **C** | 7.2 | 6.3 |  | 2.1 | 9.7 | | **D** | 4.4 | 8.5 | 2.1 |  | 12.7 | | **E** | 5.8 | 10.6 | 9.7 | 12.7 |  |   f) List the optimal route with the least distance travelled from Company X, to all the retailers, and back to Company X. [4 marks] | **Mark (4)** |
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|  | Word Count: 6 | Max Words: 1000 |

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| **Q17:** | g) Calculate the total distance travelled from Company X, to all the retailers, and back to Company X. Round your answer to nearest 1 decimal place. [1 mark]  Answer: () | **Mark (1)** |

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| **Q18:** | h) Name **TWO (2)** technologies that are able to enhance vehicle routing. [2 marks] | **Mark (2)** |
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|  | Word Count: 15 | Max Words: 1000 |

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**Section: Question 3 [20 marks]**

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| **Q19:** | Luxury Perfume Pte Ltd produces high-end perfumes and distributes them globally. The company is in France and ships its products to various countries worldwide. The perfume is packed in a glass bottle and wrapped in its packaging.  a) Name the type of outer packaging that Luxury Perfumes Pte Ltd can use to ship the perfume globally. Explain your answer clearly. [3 marks] | **Mark (3)** |
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|  | Word Count: 62 | Max Words: 1000 |

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| **Q20:** | Another of Luxury Perfume Pte Ltd’s product, Shannel No. 8, is a limited-edition perfume that comes is a wooden box of dimension 80mm (L) x 60mm (W) x 50mm (H). The perfume is shipped from France to other countries via sea transport.  b) Name **THREE (3)** ways of how Shannel No. 8 limited edition perfume wooden box should be labelled externally. [3 marks] | **Mark (3)** |
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|  | Word Count: 9 | Max Words: 1000 |

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| **Q21:** | For one of the shipments, Luxury Perfume Pte Ltd’s logistics operator, DeepSeas Transport Services, uses CapePack to obtain the packing result. Part of the result is shown in Table 3a below.  **Table 3a: Container Loading result from CapePack**   |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | | **Sol No.** | **Pat Type** | **# Per Load** | **# Per Layer** | **# of Layers** | **SP Per Pallet** | **SP Per Truck** | | 1 | I | 100 | 25 | **(i)** | 50 | 5000 | | 2 | S | 100 | 50 | 2 | 50 | **(ii)** | | 3 | S | 50 | 25 | 2 | **(iii)** | 1000 | | 4 | T | **(iv)** | 10 | 2 | 30 | 600 |   c) Fill in the missing information (i) to (iv) in Table 3a above. [4 marks]  (i): ()  (ii): () (iii): ()  (iv): () | **Mark (4)** |

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| **Q22:** | d) For the items listed in Table 3b below, name the most suitable type of container for DeepSeas Transport Services to ship these items. [3 marks]  **Table 3b: Various products carried by DeepSeas Transport Services**   |  |  |  | | --- | --- | --- | | **No.** | **Product Description** | **Type of Container** | | **1** | Boeing 787 aircraft engine | **(i)** | | **2** | Frozen scallop packed in carton boxes and palletized | **(ii)** | | **3** | Hazardous liquid chemical | **(iii)** |   (i): () (ii): () (iii): () | **Mark (3)** |

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| **Q23:** | e) Complete the statement below with the helping words given. [3 marks]  For INCOTERM 2010, **\_\_\_(i)\_\_\_** INCOTERMS were replaced by two new INCOTERMS. One of the old INCOTERMS is **\_\_\_(ii)\_\_\_**, which was in Group **\_\_\_(iii)\_\_\_** and it is a very commonly used INCOTERM. Under this term, the buyer assumes all risk and all cost from named the place of destination to the final destination including any import duties and charges.  [Helping words: 4, A, CFR, 8, C, DAT, DDU, 5, B, D, DAP, CIP]  (i): ()  (ii): ()  (iii): () | **Mark (3)** |

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| **Q24:** | f) State **TWO (2)** purposes of International Commercial Terms (INCOTERMS). [2 marks] | **Mark (2)** |
|  |  | |
|  | Word Count: 26 | Max Words: 1000 |

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| **Q25:** | g) State **TWO (2)** areas of negotiation for INCOTERMS. [2 marks] | **Mark (2)** |
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|  | Word Count: 12 | Max Words: 1000 |

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**Section: Question 4 [15 marks]**

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| **Q26:** | Fashion Leather Pte Ltd is a company that sells leather products such as wallets and bags. The company has 4 retail outlets located in Singapore. As the company is expanding, John, the General Manager of the company, is looking for a new warehouse to replace the existing one. Table 4a below shows part of the analysis report submitted by his logistics team.  **Table 4a: Location analysis report**   |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | | **Retailer** | **Longitude (x)** | **Latitude (y)** | **Replenishment per month** | **Analysis for X** | **Analysis for Y** | | **1** | **(i)** | 37.00 | 4 | 60.00 |  | | **2** |  | **(ii)** | 10 | 250.00 | 290.00 | | **3** | 42.00 |  | **(iii)** | 126.00 |  | | **4** | 26.00 | 48.00 | 7 |  | **(iv)** |   a) Fill in the missing information labelled (i) to (iv) in Table 4a. Round all your answers to 2 decimal places where necessary. [4 marks]  (i): ()  (ii): ()  (iii): ()  (iv): () | **Mark (4)** |

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| **Q27:** | b) Name the method used on Table 4a and give one disadvantage of using such method. [2 marks] | **Mark (2)** |
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|  | Word Count: 49 | Max Words: 1000 |

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| **Q28:** | On the other hand, John is facing some problems with his drivers. He is told that the drivers often use the company truck for private reasons during delivery. He is looking for a way which he can get notified immediately when the drivers are out of their “supposed” delivery route.  c) Suggest **ONE (1)** technology that John can use to help him solve the problem mentioned above, and explain how such technology work. [3 marks] | **Mark (3)** |
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|  | Word Count: 62 | Max Words: 1000 |

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| **Q29:** | John’s brother, Alan, owns a construction company in Singapore. Every morning, Alan will use his lorry to send his son to school and wife to work. He will then go and pick up his workers from the hostel and bring them to the construction site. In order to be fair to his workers, he asks all the workers to sit at the back of the lorry.  d) Based on the statement above, how many offences (s) has/ have Alan committed? Explain your answer clearly. [3 marks] | **Mark (3)** |
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|  | Word Count: 29 | Max Words: 1000 |

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| **Q30:** | e) Calculate the minimum deck area required for the lorry to carry 15 workers and the permanent toolbox of dimension 1.8m by 0.8m. Show all your workings clearly and round your answers to 2 decimal places where necessary. [3 marks]  [Given that the space required for a seated worker is 0.372m2] | **Mark (3)** |
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|  | Word Count: 34 | Max Words: 1000 |

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**Section: Question 5 [15 marks]**

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| **Q31:** | Jackson is the owner of Best Trading Pte Ltd, a company that specialises in importing and exporting goods into and out of Singapore. Every year, on behalf of the customers, the company will submit import and/ or export applications to Singapore Customs through TradeNet.  a) Based on the statement above, name the role that Best Trading Pte Ltd is performing and give **TWO (2)** functions of such role. [3 marks] | **Mark (3)** |
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|  | Word Count: 68 | Max Words: 1000 |

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| **Q32:** | One of the products that Best Trading Pte Ltd is applying for the export permit is going to Australia, which has Free Trade Agreement (FTA) with Singapore. As such, Jackson will need to apply for a permit that is able to prove the origin of the product is from Singapore.  b) Based on the statement above, what type of permit should be issued for the purpose and who is the Controlling Agency (CA)? [2 marks] | **Mark (2)** |
|  |  | |
|  | Word Count: 27 | Max Words: 1000 |

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| **Q33:** | Another product that Best Trading Pte Ltd is applying for import is the Motor Spirit of RON 97 & above unleaded (HS Code: 27101212). It is given that the excise duty for the motor spirit is $6.40/dal and the CIF value is $3,000 for 1,200 litres of motor spirit. Best Trading Pte Ltd’s customer would like to make a profit of 15%.  c) Calculate the selling price per litre of motor spirit after taxes. Show all your workings clearly and round your answer to 2 decimal places where necessary. [5 marks] | **Mark (5)** |
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|  | Word Count: 49 | Max Words: 1000 |

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| **Q34:** | To save cost, Best Trading Pte Ltd’s customer would like to store the 1,200 litres of motor spirits under Zero GST Warehouse Scheme Type II License temporary, since the motor spirits are for local distribution later.  d) Is Best Trading Pte Ltd’s customer able to do that? Explain your answer clearly. [3 marks] | **Mark (3)** |
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|  | Word Count: 30 | Max Words: 1000 |

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| **Q35:** | e) List **TWO (2)** benefits of storing items in Zero GST (ZG) Warehouse. [2 marks] | **Mark (2)** |
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|  | Word Count: 46 | Max Words: 1000 |

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**Section: Question 6 [20 marks]**

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| **Q36:** | CYL Logistics is a Singapore based freight forwarder that specialises in sending goods via air freight. Lily, a graduate from RP DSCM, had recently joined the company. For her first assignment, she was given a carton of dimension 65cm (L) x 50cm (W) x 30cm (H) and weight 12.5kg to be shipped to the USA.  a) Given that the volumetric divisor is 6000, which weight (**volumetric** or **actual**) will Lily be charging the customer? Explain your answer clearly. [3 marks] | **Mark (3)** |
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|  | Word Count: 47 | Max Words: 1000 |

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| **Q37:** | Table 6a below shows the General Cargo Rate (GCR) that CYL Logistics charges the customers.  **Table 6a: General Cargo Rate (GCR)**   |  |  |  | | --- | --- | --- | | **Published Rates** | **Mi nimum Weight (kg)** | **Rate ($)** | |  | 0 | $25.00 | | Normal | 45 | $23.00 | | Quantity | 100 | $20.00 | | Quantity | 200 | $17.00 | | Quantity | 300 | $15.00 | | Quantity | 400 | $13.00 | | Quantity | 500 | $10.00 |   b) If a customer wants to ship a product of 387kg, what is the total price that CYL Logistics will charge the customer? Round your answer to 2 decimal places where necessary. [1 mark]  Answer: () | **Mark (1)** |

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| **Q38:** | For Lily’s next assignment, Table 6b below shows the other costs that Lily will be charging her customers.  **Table 6b: Rates that Lily will be using to charge the customers**   |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | |  |  | **No. of Cartons** | **1** | **2** | **3** | |  |  | Charable Weight | 12.5 |  |  | | **Air Freight** | **SGD** | **UOM** |  |  |  | | SIN/USA | **25.00** | per kg |  | **(ii)** |  | | Fuel Surcharge | **3.5** | per kg |  |  |  | | Security Surcharge | **5** | per kg |  |  |  | | Airway Bill (AWB) Fee | **120** |  |  | **(iii)** |  | | Documentation | **100** |  |  |  |  | | Permit Declaration | **80** |  |  |  |  | | Customs Examination | **100** |  |  |  |  | | Weight Verification Fee | **10** |  |  |  |  | | Transfer Fees (min $20) | **1.5** | per kg | **(i)** | **(iv)** |  | | Agency Fees | **110** |  |  |  |  | |  |  |  |  |  |  | | Total |  |  |  |  | **(v)** |   c) Complete (i) to (v) in Table 6a above. Round all your answers to 2 decimal places where necessary. [5 marks]  (i): ()  (ii): ()  (iii): ()  (iv): ()  (v): () | **Mark (5)** |

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| **Q39:** | Look at the statement below regarding CYL Logistics, its partners and customers.  **CYL Logistics is a freight forwarder that specialises in transporting goods by airfreight. The company has a long-term partnership agreement with ACE Airline Cargo.**  **Alpha Mobile, a mobile phone manufacturer in Singapore, engages CYL Logistics to transport some goods to Beta Electronics, its customer in London, United Kingdom.**        d) Complete Table 6c below regarding the documents generated by the companies [8 marks]  **Table 6c: documents generated by the companies**   |  |  | | --- | --- | | **Type of Document** | **Party Who Creates the Document** | | Master Airway Bill (MAWB) | **(i)** | | House Airway Bill (HAWB) | **(ii)** | | Commercial Invoice | **(iii)** | | Packing List | **(iv)** |   (i): ()  (ii): ()  (iii): ()  (iv): () | **Mark (8)** |

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| **Q40:** | e) Suppose that the transaction between Alpha Mobile and Beta Electronics is based on a letter of credit (L/C). Name the party that the **issuing bank** and the **advising bank** represents respectively. [2 marks]  **Issuing bank:** ()  **Advising bank:** () | **Mark (2)** |

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| **Q41:** | f) Name **ONE (1)** disadvantage of using international cheque as payment method. [1 mark] | **Mark (1)** |
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