



Supplemental Application

Mission Statement

Team Corp is dedicated to offering choices for quality healthcare related products to meet the ever-changing expectations of individuals and their families.

Team Corp's innovative approach toward sales and marketing of USA+ memberships is achieved through use of state of the art web based technologies. Each Team Corp Agent has a web site created for them upon enrollment as an Agent. The Agent's website is used for **Membership sales presentations, Membership enrollment, sub-agent recruiting, sub-agent enrollment** as well as an information and form repository. Use of the website enables Agents to conduct business **24 hours a day, 365 days a year**. Along with the advantages of conducting business with this model, it also carries responsibilities placed upon the Agent. Responsibilities of the Agent in respect to use of Agent websites are:

1. Compliance with all aspects of the Agent Contract with particular attention to the **Proper Representation** clause of the Agent Contract.
2. Proper representation and disclosure(s) have been personally made to the prospective Member.
3. The Agent making the sales presentation has collected Member enrollment information, received payment authorization from the client and entered the information into the enrollment page of their USATeamCorp replicated website.
4. The Library section of the Agent Office Center on the Agent's website is Team Corp's official vehicle for communications to the Agent. **This section should be visited often to stay updated on the latest changes in policy or procedures, announcements, etc.** Email notifications are also published when possible but due to the laws governing email communications and mandatory opt-out regulations, not all communications can be sent via email.

Team Corp is dedicated to assuring only the highest caliber individuals are contracted as Agents. To secure and maintain a Team Corp Agent Contract you must:

1. Hold a valid Health/Life/Producer insurance license in your state of residency.
2. Hold a valid Health/Life/Producer non-resident insurance license in states other than your resident state to secure sales to clients in their respective state of residency.
3. Supply Team Corp with any documentation as required or requested.
4. Respond to any inquiries in a complete and timely manner.
5. Meet or exceed the quarterly production requirement as outlined in the Commission Addendum for the contracted Agent Level.
6. Contracts with no production on a personal or down-line basis after a 6-month consecutive period have not met the contractual production requirement and are subject to termination.

Agency/Agent operations must be pre-approved by Team Corp. An Agency/Agent Operation is defined as an organization where sales are by Agents or Sub-Agents within a hierarchy at one physical location. In addition to the requirements outlined above, agency type operations must follow these additional guidelines:

1. **All** sales presentations must be made by a licensed agent and that agent must hold a valid Agent Contract with Team Corp.
2. Team Corp may determine that sales presentations are to be recorded and made available to Team Corp upon request.
3. The primary or principal of the agency must be identified and documented with Team Corp for business contracting purposes.
4. All agents must be licensed insurance agents and individually contracted with Team Corp.
5. Sales must be entered using the writing agent's contracted Team Corp Agent's replicated website.
6. If any individuals within the Agency are used in the lead generation or sale of a Team Corp product, these individuals may NOT discuss benefits of any Team Corp product(s). Discussion of benefits by individuals other than a licensed Team Corp Agent will result in immediate termination of the Agency and all Agent contracts for cause.
7. All Team Corp Agents of an Agency including the Agency Owner/Principal must attend a mandatory training webinar that covers product knowledge prior to their authorization to solicit any Team Corp products.
8. Failure to adhere to this business model or any additional requirements as deemed necessary by Team Corp may result in termination of the Contract(s) for cause.

Thank you for your interest in becoming a Team Corp Agent. In an effort to learn more about you and your operations, we would appreciate you answering the following questions. Please email this back to marketing@teamcorp.com or fax to 855-721-5095 at your earliest convenience so that we may complete your contracting paperwork.

What best describes your business model?

_____ Independent Agent

_____ Agency

_____ Other, please describe _____

If you are an Agency or Other, please list the principals of the organization, are they licensed?

Who is the Agent of Record for this organization?

Will you be selling our product as a stand alone or in conjunction with another product? If selling another product, please describe the other product.

Please describe your lead source.

I have read and understand the above guidelines. Please sign and date below.

Name (Please Print)

Signature

Date