

Burak Danisman

Fremont, CA

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Authorized to work in the US for any employer

WORK EXPERIENCE

Financial Services Representative

KeyPoint Credit Union - Sunnyvale, CA - October 2014 to Present

Responsibilities

New Accounts

Consumer Loans

Sales

California Life, Health and Accident Insurance License

Life Agent License - California - August 2014 to Present

Responsibilities

Long Term Care

Annuities

Certified ProAdvisor

QuickBook - Fremont, CA - June 2014 to Present

Responsibilities

QuickBooks ProAdvisor

Income Tax Preparation

Payroll Management

SPECIALIST

Citibank - İstanbul - August 2011 to December 2012

Foreign Trade Divison

- Creating new sales and marketing strategies
- Customer retention
- Creating a new customer portfolio
- Visiting clients and introducing new financial products
- Sales and customer relations
- Direct sales and building customer relations

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ASSISTANT SPECIALIST

Kocbank - İstanbul - July 2004 to May 2005

Handling Import Collections, Advance Remittances, Direct Remittances and Payment of Import Bills under Letter of Credit

- Corporate client portfolios
- Offering new banking products
- Sales and marketing
- Strategical sales models

- Customer retention.

INTERN

Istanbul Stock Exchange - İstanbul - April 2003 to April 2003

April 2003

Participated in a training program organized by the Stock Exchange in which the essentials of capital markets, operations of Istanbul Stock Exchange, duties, responsibilities and powers were explained and also assisted studies carried out in the directorate where I performed internship.

EDUCATION

CERTIFICATION in FUNDAMENTALS OF BANKING

CITIBANK - İstanbul

2012 to 2012

CERTIFICATION in BASIC ACCOUNTING

KOCBANK - İstanbul

2003 to 2003

CERTIFICATION in BASIC FOREIGN TRADE

KOCBANK - İstanbul

2003 to 2003

BACHELOR OF ART in ECONOMICS / ECONOMETRICS

ISTANBUL UNIVERSITY - İstanbul

1999 to 2003

SKILLS

MS Office, Drivers License