

zach Isaacson

Corona, CA

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Willing to relocate: Anywhere

Authorized to work in the US for any employer

WORK EXPERIENCE

Solar sales representative

JE solar - Ontario, CA - 2015 to Present

Responsibilities

D2D marketing

Full life cycle

One contact close

Made and attended appointments in costumers homes

Lead and trained a successful team

Coordinated locations breaks and pickups/drop offs

Accomplishments

Top writer of the month

Top writer of the week 3 weeks in a row

Always in top 4 of 26

Skills Used

Ability to identify customers needs build rapport and trust within a 1 to 2 contact close

Educate the customer on all aspects of solar energy

Solar Installer

solar city - 2014 to 2015

Responsibilities

Wire solar arrays and combiner box.

Hang and wire inverters

Sales Associate

Zumiez - 2012 to 2014

Responsibilities

Interact with customers up sell and create an atmosphere for target demographic

Accomplishments

Employee of the month

Top sales

Biggest sale volume

Skills Used

The straight line method

ABC

Low Voltage Technician

aic electric - 2013 to 2013

Responsibilities

Build back board hang equipment wire relays switches and pcu from scratch

SKILLS

Salesforce (Less than 1 year), Ongoing sales training (2 years)