

Eric Thompson

Owner/Operator

Arroyo Grande, CA

coldstonericmd@gmail.com - 804-822-1340

Willing to relocate: Anywhere

Authorized to work in the US for any employer

WORK EXPERIENCE

Owner/Operator

Cold Stone Creamery - Gaithersburg, MD - 2007 to 2015

Entrepreneur who grew business from start-up to completely self-sufficient store through effective business planning, marketing, and operations.

- Administration duties include: supervision of employees, bookkeeping, marketing, and business reports.
- Achieved highest sales growth among 68 stores in VA/MD/DC region 2009-2014.- • Trained employees in food preparation, daily operations, and safety.

Commercial Agent/Manager - Insurance brokerage firm covering Central California

JAMES G. PARKER INSURANCE ASSOCIATES - Fresno, CA - 1995 to 2008

Trained and managed staff of 5 full-time sales agents.

- Oversaw satellite office of \$6 million in premium. Duties included: office administration and operations, production goals, scheduling, staff hiring/training/firing, marketing strategies, and business tracking/retention.
- Grew satellite office premium from \$1.2 million to over \$6 million in premium.
- Achieved top sales agent 2003 and 2004.
- Produced \$5 million of property/casualty premium through business to business sales presentations.

EDUCATION

Masters of Administration

Concordia University - Irvine, CA

2013

Chowchilla H.S. - Chowchilla, CA

2000 to 2005

Bachelor of Science in Political Science

University of Utah - Salt Lake City, UT

1994