

# Nolan Domenech

## Pharmaceutical Sales Consultant - Blaine Laboratory

Alta Loma, CA

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- Strong sales and management abilities.
- Bilingual in Spanish and English.
- Skilled at learning new concepts quickly, working well under pressure, and communicating ideas clearly and effectively.
- Extensive computer training, including knowledge of multiple networking environments and business software packages. In relation to auto and mortgage industries.
- Lead sales trainer and top sales in all companies

### WORK EXPERIENCE

#### Pharmaceutical Sales Consultant

Blaine Laboratory - 2014 to Present

- Printing Graphics and Design.
- Social Media sales with Facebook Twitter, Instagram. Etc.
- Wholesale printing for Marketing
- Top Sales each month 45k in sales
- Manage 800 accounts
- Knowledge of Products for Medical Retail and Consumers.
- FDA knowledge

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- Assist in closing sales for agents in house.
- Assisted in preparing contracts and sales proposals for customers.
- Established reports to track products and develop further customer contacts.
- Monthly gross 3700 per file average for company.
- Top Sales Man 2 months straight.

Training programs or certificates,

- MS OFFICE Programs.
- Linux Programs.
- Word Press (website development software.)
- Android software.
- Google Analytics programs.
- Calyx point.
- Dealer track and Data Consultants Online Software..
- Cloud software. (External cloud servers of site)
- Intuit Payroll and POS Systems.
- Adobe Photoshop CS6 AI, ID, FLASH, FIREWORKS,
- Final Cut Pro X
- Mac
- SEO GOOGLE

Note: More software training is available on request..

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- Adobe Photoshop CS6 AI, ID, FLASH, FIREWORKS,
- Final Cut Pro X
- Mac
- OSX
- ROLAND PRINTING SOFTWARE
- CORAL
- SEO GOOGLE
- INTUIT SOFTWARE
- CSS
- Wordpress
- Joomla
- Droopla

Note: More software training is available on request..

### **Sales Rep**

Subaru of Ontario - 2013 to 2013

- Cold Calling dead leads and or calling out dated leads.
- Control Internet Dept. with 4 Agents.
- Assist directors in obtaining new lenders.
- Call approved clients to upsell products on auto loans(1st in company 2 months in a row)
- Assist in closing sales for agents in house.
- Assisted in preparing contracts and sales proposals for customers.
- Established reports to track products and develop further customer contacts.
- Monthly gross 3700 per file average for company.
- Top Sales Man 2 months straight.

### **Sales Rep**

Quick Auto Funding - 2012 to 2012

- Calculate income and debt requirements in sales deals.
- Submitting and retrieving approvals.
- Assist directors in obtaining new lenders.
- Call approved clients to upsell products on auto loans.( 1st in company 8 months in a row)
- Assist in closing sales for agents in house.
- Assisted in preparing contracts and sales proposals for customers.

- Established reports to track products and develop further customer contacts.
  - Monthly gross 1580 per file average for company monthly 80k monthly.
  - Developing of strong customer relationships and mentor staff in effective selling
- Create insurance quotes and work direct with Agents in attaining new insurance

### **Sales Rep**

Siringo Law Firm - 2007 to 2007

- Setup Phone systems in conjunction with marketing and advertisement companies.
- Assist with filming commercial TV Advertisement.
- Top Sales rep call sales calls and converting to appointments. 175 call volume Conversion ratio 48%
- Working and maintaining leads with gold mine act and call bright systems.
- Admin for company email, login,
- Detailed reports for closing and apt ratios.
- Worked directly with owners in operations and structure of corporate office and processing center.
- Assist in all network and phone systems.
- Point of sale system with credit card terminal and tracking.

### **Sales Rep**

So Cal legal Inc - 2005 to 2005

- Worked directly with owners and directors to facilitate marketing.
- Researched and design of websites and company bi-laws.
- Sales and Customer Service training.
- Document Preparations for attorney
- Created sales and performance reports weekly.
- Top sales 2 in company 2 years.
- •Developing of strong customer relationships and mentor staff in effective selling

### **Outside Sales**

T-Mobile Indirect - 2003 to 2003

- Worked directly with Sears, Circuit city, Sam's clubs, Etc.
- Customer service with all clients.
- Organize shipments on products and inventory
- Help with sales and organization of product
- Weekly saves in units 35 min each location.
- Reports and analysis to corp.
- Created sales and performance reports weekly.
- Developed a need for T-Mobile to 1st in sales in inside kiosks in locations that sell all providers.

### **EDUCATION**

#### **High School Diploma in General Education. Computer Tech**

Chaffey College - Etiwanda, CA

#### **Clinical Medical Nursing**

San Joaquin Valley College - Rancho Cucamonga, CA

#### **Business Management**

University of California Los Angeles - Los Angeles, CA

## SKILLS

Microsoft Office Suite (10+ years), CSS3 (1 year), Wordpress, Joomla (Less than 1 year), Dropbox, Adobe Photoshop, Advertising, Mac, Case Management, Graphic Design, Google Analytics, ACT, gol, Sales, Adobe Creative Suite, Computer Skills, Medical Terminology, Powerpoint, Illustrator