

Michael Kruzich

Ontario, CA

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Authorized to work in the US for any employer

WORK EXPERIENCE

Outside Sales Representative

Righttime Home Services - Riverside, CA - September 2015 to Present

Responsibilities

- Sold top quality HVAC systems to clients in their home by appointment.
- Provided clients with industry leading financing options.
- Discovered & evaluated clients wants and needs.

Sales Manager

Bluegreen Vacations - Various Locations - October 2013 to September 2015

Responsibilities

- Specialized in training sales representatives in struggling locations across the country.
- Motivated all employees to achieve and exceed sales goals.
- Sold promotional vacation packages based upon customers needs.
- Responsible for all hiring, training, scheduling, and payroll.

Machine Operator

East Penn Manufacturing Co. - Corydon, IA - July 2011 to August 2012

Responsibilities

- Operated a high efficient machine that assembled batteries.
- Troubleshooted & maintained machine when necessary.
- Worked successfully in a team setting

EDUCATION

AA

Christian Life College