

# David Day

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I AM SEEKING A SALES POSITION WITH OPPORTUNITY  
WITHIN A GROWING COMPANY

## WORK EXPERIENCE

INDEPENDENT FINANCIAL CONSULTING - 1995 to Present

### **MEDICARE ADVANTAGE AGENT**

BLUE CROSS - 1993 to Present

BLUE CROSS.

BLUE SHIELD, UHC, 10+ YEARS,

CADI LICENSE #0818522 LIFE, HEALTH, P&C

### **WORD&BROWN HEALTH CONSULTANT**

- 1991 to Present

### **SENIOR SETTLEMENT& VIATICAL SALES**

INDEPENDENT FINANCIAL CONSULTING - 1999 to 1999

THOMAS HOPKINS - 1994 to 1994

1994

ANTHONY ROBBINS 1995

I FEEL I WOULD BE AN ASSET TO YOUR COMPANY, I AM ASSERTIVE, OUTGOING AND PERSUASIVE AND A GOOD LISTENER, SALES IS EASY, DON'T TRY TO SELL CLIENT BUT TRY TO HELP THEM GET WHAT THEY WANT. I AM NOT AFRAID TO WALK AND TALK AND NOT INTIMIDATED TALKING TO HIGH NETWORTH CLIENTS, ATTORNEYS, CPA'S, DOCTORS, . THE CLIENT WILL TELL YOU HOW TO CLOSE THEM IF YOU JUST ASK AND LISTEN

I FEEL I WOULD NEED VERY LITTLE TRAINING AND COULD BE UP AND WORKING IN LITTLE TIME AND THUS IT WOULD BE VERY BENEFICIAL FOR YOU OR YOUR COMPANY TO HIRE ME. THANK YOU

## **SALES EDUCATION**

SANDLER SALES SYSTEMS - 1993 to 1993

1993

### **FARMERS AGENT**

- 1991 to 1993

LIFE& ESTATE PLANNING 1995-PRESENT

## EDUCATION

### **B.S.**

UNIVERSITY OF NORTH DAKOTA

1985