# Ryan Mcfarlin

Fontana, CA ryanmcfarlin@ymail.com - (909) 247-0441

Willing to relocate: Anywhere

Authorized to work in the US for any employer

#### WORK EXPERIENCE

# **Call Center Representative**

Cloud Marketing, Inc - Ontario, CA - March 2014 to Present

- \_Determine requirements by working with customers.
- \_Resolves problems by clarifying issues; researching and exploring answers and alternative solutions; implementing solutions; escalating unresolved problems.
- \_Sell additional services by recognizing opportunities to up-sell accounts; explaining new features.
- \_Maintain call center database by entering information.

# **Sales Representative**

Western Memorial - Inglewood, CA - October 2011 to December 2014

Support manager & sales Team

- \_ Distribute Leads
- \_ Process and pay invoices, Utilities and Vendors
- \_ Initiated and developed contacts with new and established customers
- \_Make Appointments with Property owners
- \_Sale funeral and burial plans

## **Sales Representative**

Vonage - Rancho Cucamonga, CA - June 2010 to October 2011

Sales Rep for Sales Makers inc.

## **Sales Representative**

AB Auto Center - Colton, CA - September 2010 to December 2010

Car salesmen

#### **EDUCATION**

American Career College - Ontario, CA August 2013 to 2014

### **SKILLS**

Customer Service (6 years), Call Center Experience (3 years), Computer Skills (10+ years), Fluent In Spanish (10+ years), Sales (5 years)

# CERTIFICATIONS

# **Basic Life Support**

June 2014 to June 2016 CPR and AED

# **Advanced Cardiovascular Life Support**

July 2014 to July 2016 ACLS

# **Pediatric Advanced Life Support**

July 2014 to July 2016

ADDITIONAL INFORMATION

**SKILLS** 

Customer Service
Call Center Experience
Sales Management
Computer Skills

Skills

Proficient in many computers, general, and customer care skills.

- \_ Microsoft word/Excel
- \_ Fluent in Spanish