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Objective

Full-time position that rewards initiative, ingenuity and new business development.

API Industrial

December- 2012- Present

- Duties to prospect new business for the purchase, sale or lease of commercial properties.
- Manage the office, help train new agents.

Direct Lender Services, Upland Ca.

January- 2010 – November- 2012

- Duties to Prospect generate Qualify Sell and Package loans.

Nations direct Branch support

October 2010- June-2012

- Duties to contact notary agents, set appointments send sensitive loan documents, to be signed by borrower & notary collect and check documents then forward to lender for funding.

Priority Financial Network, Calabasas Ca Mortgage Professional

June 2007-Dec- 2010

- Duties to prospect generate Qualify sell and process loans.
- Hired to run a satellite office.

Core Supply, Corona, Ca Sales

June 2005-March 2006

- Set appointments for representatives to sell package and shipping supply's
- Inside sales / prospect for new clients send out quotes to obtain new business.

Trimark Funding Mortgage Professional

June 2005- March 2006

- Duties to help run a phone bank answer incoming calls to sell loans. After being there three months, was promoted to key holder. Opened the business in the morning, was given a small crew of new agents to help train.

The Foil Place, Gardena, Ca Sales

June 1992-May 2005

- Duties to cold call face to face with business owners sell them their office products such as letter heads, business cards, presentation folders, forms.