

Pedro De Leon

REX distributors - Inside Sales - United States Army Reserves

Duarte, CA

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Bilingual English/Spanish Valid CPR Certification Proven leadership skills

Neuro Linguistic Programming Master Practitioner Certification Military Combat life saver course Communicate effectively

Army Leadership School Supervisory experience Hardworking and reliable

WORK EXPERIENCE

REX distributors - Inside Sales

United States Army Reserves - September 2015 to Present

- Identifies revenue opportunities within customers' communities
- Prospects and generates sales within the company's established partners
- Calls prospects to identify appropriate contacts, qualify and drive leads
- Works closely with support, community management and account management
- Responds to requests from customers for information and gives online presentations
- Engages in technical discussions with potential clients through demonstrations
- Keeps management informed of all activity, including timely preparation on reports

Shop Foreman

United States Army Reserves - January 2010 to Present

- Train service members on mechanical principles
- Analyze and repair complex military equipment
- Accountable for the health, welfare, and professional development of 10 soldier
- Provides maintenance support for VSE Corporation

Technician

United States Army Reserves - July 2013 to October 2013

- Troubleshoots and repairs vehicles
- Puts together reports for problem spots to give to customers
- Interprets and fixes electronic problems from a computer

Quality Control Inspector

United States Army Reserves - February 2013 to April 2013

- Perform Process Quality Inspections on assigned production lines by specified time.
- Verify and ensure the documentation of the solutions to quality system
- Create and maintain accurate and complete records of work performed.
- Perform inspections of materials, products, and paperwork to verify compliance
- Verify product stamps for accuracy and completeness.

Security Officer

United States Army Reserves - September 2012 to January 2013

- Provide security to deter crime and client rule infractions
- Detect unusual activity that may endanger clients, employees, or property

- Report and respond to incidents, accidents, or medical emergencies

Shop Foreman

United States Army - October 2003 to December 2009

- Followed proper safety procedures when using hazardous materials
- Prepare scheduling and job orders to provide a steady workflow
- Communicated with service members on work to be performed
- Possess strong commitment to team environment dynamics with the ability to contribute expertise and follow leadership directives at appropriate times
- Able to lead others in high-demand situations
- Delegating tasks or responsibilities
- Evaluating performance of others
- Interpret and understand technical manuals to diagnose and troubleshoot electrical, mechanical and hydraulic faults on military equipment.
- Disassemble, repair, and assemble military tracked and wheeled vehicle, and systems such as the M1084 with MHE 5 ton, 1089 Wrecker, M1078 Light Medium Tactical Vehicle, Oshkosh Heavy Equipment Transporter M1070A1, Heavy Expanded Mobility Tactical Truck M984, M117 Armored Security Vehicle, Freightliner M915A5, AM General High Mobility Multipurpose Wheeled Vehicle M998, M1025, M1026, M1114, M1151. CAT 120M Military Motor Grader
- Trained in recovery operations
- Performed Preventative, Maintenance check and Services.
- Supervised compliance with shop safety program and use, maintenance and security of hand and shop power tools
- Supervised and performed diagnostic troubleshooting to determine maintenance repair criteria using Test Measurement Diagnostic Equipment (TMDE)
- Provided classroom instruction and hands on training to military service members new to equipment
- Culturally sensitive and internationally traveled leader
- Experienced in successful management of diverse groups of people

EDUCATION

B.A in Organizational Leadership

Bradman University - Irvine, CA

September 2013 to Present

AS in Biological and Physical Sciences

Citrus College - Glendora, CA

January 2010 to June 2011

U. S Army Training Center - Fort Jackson, SC

December 2003 to March 2004