# Francina Wade-McQueen

Insurance Broker - Self-Employed

Sanford, FL

FTWSANFORD@YAHOO.COM - (321)257-9182 / (321)207-6138

#### WORK EXPERIENCE

### **Contract Agent**

Benefit Enroller - May 2014 to Present

working in call centers enrolling client employees into their medical, dental, vision, and flexible spending accounts. I initiate cross sales on supplemental benefits such as life, accident, critical illness, and hospital indemnity products. Experienced contracting agent during medicare open enrollment.

#### **Insurance Broker**

Self-Employed - 2004 to Present

Licensed Life & Health Insurance Agent telemarketing/sales, servicing the community educating and offering benefits to families through door to door

communications. Financial Advisor helping clients secure their future.

### **Debit Insurance Agent**

Monumental Life Insurance - 2002 to 2004

managing a book of business with a large amount of clients. Duties consist of collecting premiums from policyholders each month,

making large amount of cash deposits, and receiving claims. Responsibilities also included increasing the book of business with new sales and maintaining renewal clients.

#### Filing Service Representative

CNA Commercial Insurance - 1998 to 2002

performing customer service, large data entry, processing different states insurance filings for auto, work comp, liability, property, and other lines of commercial insurance.

### **EDUCATION**

## **Diploma**

Lake Mary High School 1986

#### **Accounting & Computer Tech**

Seminole Community College

Insurance Security School

## Certificate

Florida Community College of Jacksonville