

Jason Vuong

Relationship Banker

Rowland Heights, CA
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WORK EXPERIENCE

Relationship Banker

JP MORGAN CHASE BANK - Monterey Park, CA - September 2012 to December 2014

Awarded with 2013 National Achiever and attended 2013 National Sales Conference

- Coaching and leadership experience
- District Performance Ranked no. 1 Personal Banker 2013 (no. 93 National Rank)

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Management Trainee

ENTERPRISE RENT-A-CAR - September 2011 to August 2012

Exceeded monthly sales goals

- Recognized consecutively as a top performer since hired
- Reached and maintained top level customer service scores in three different branches

Shoe Department Sales Associate

JCPENNEY - Riverside, CA - October 2008 to June 2011

Exceeded company's weekly/monthly commission driven sales goals

- Coordinated daily cash reconciliation and assisted with general store operations
- Provided professional service which strengthened customer relationships
- Opened credit account and placed on-line orders for merchandise unattainable in stores

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Sales/Promoter

RSVP ADT HOME SECURITY - April 2008 to September 2008

Manage a team which purpose is to establish a strong client base by promoting house to house

- Informed residents of current promotions and recent events within the neighborhood
- Scheduled appointments with residents regarding security equipment, which led to increased sales

Sales Associate

DIAMOND LAND - Industry, CA - October 2005 to February 2008

Maintained cleanliness of jewelry and all products

- Created a welcoming environment by greeting customers upon store entry
- Assisted customers with questions regarding store products and prices

EDUCATION

Bachelor's in Psychology

UNIVERSITY OF CALIFORNIA - Riverside, CA

2009 to June 2011

ADDITIONAL INFORMATION

- License Series 6, Series 63 and Life Insurance
- Extensive computer skills, MS Office: Word, Excel, Outlook & PowerPoint.
- Bilingual, English and Chinese (mandarin)