**Marlon Galapin**

**17026 Loma Vista Ct**

**Fontana Ca 92337s**

**(626)-274-4105**

**galapinmarlon@gmail.com**

**OBJECTIVE**:

• Dedicated, service-focused professional seeking to transition into a new business.

• Highly motivated to launch career; future aspirations of obtaining the highest company sales.

• Adaptive; possesses the ability to quickly learn new concepts and skills.

• Backed by a solid work history; regarded as trustworthy, independent, and a team player amongst co-workers.

• Compassionate; genuinely concerned about the well being of others.

• Background experience includes home service; policy reviews, establishing relationships while building cliental.

**WORK EXPERIENCE:**

***- FREEWAY INSURANCE (July 2012-Present)***

7001 Indiana Ave, Suite 3 Riverside, CA 92506

• Currently employed as an independent insurance agent

• Develop strong communication skills in amongst clients

• Making daily phone calls to generate business for the office

• Entry level clerical work; organizing files, Xerox copies

• Implementing policy reviews upon request.

***- UNITED INSURANCE OF AMERICA (April 2010-July 2012)***

1845 Business Center Drive, Suite 110 San Bernardino, CA 92408

• Employed as an independent insurance agent

• Driving to customers’ homes providing an intimate setting to build a relationship for the future.

• Preparing the client by selling a tangible item before a family loss occurs.

• Implementing the client’s request on their policy by doing policy reviews.

• Determined on building new cliental by passing out business cards, asking for referrals, and going door to door for leads & new business.

***- CASHBACK LLC (2008-2010)***

495 W Orange Show Rd San Bernardino, CA 92408

• Attentivelyworking as a teller dealing with money and customers building customer relationships and service.

• Assisted customers on a daily basis with their requests and concerns about cashing a check, obtaining a loan,and money orders.

• Accurately counting the vault every morning to make sure money there weren’t any shortages/overages from the prior night.

**ACHIEVEMENTS:**

• Currently licensed by the State of California; LICENSE# 0G95514.

• Renewed Property & Casualty & Life license.

• Earned a Vegas convention that was held by United Insurance

• Achieved Presidents Month by being one of the few top sellers in the district of San Bernardino office.

• Consistently earned the monthly reward by having low arrears on collecting money from clients.

• Rated amongst the top sellers in the nation to offer a new product through United Insurance.

• Received agent of the month for the month of March 2011 & February 2012

**REFERENCES:**

Available upon request