**Damian Duplessis**

10970 Loyola Court

Rancho Cucamonga, Ca. 90701

(909) 456-9256

denovflyy@gmail.com

**Objective:**

To obtain a position with a company with whom I will be able to apply my customer service, administrative, sales and management skills in efforts of achieving continued overall growth.

**Education:**

San Joaquin Valley College Rancho Cucamonga, CA May 2013

**Associate of Science Degree**

* 4.0 GPA
* Perfect Attendance
* Honor Roll/ Dean List

**Experience:**

Uber Technologies Santa Monica, Ca. March2015-Present

**Recruiter**

* Develop and train drive partners on customer relations and daily production
* Initiate relationships with outside businesses to obtain events that produced new clients and driving partners
* Coordinated lease program with drivers and outside auto dealers
* Continual contact with potential and past clients

Charter Communications Irwindale, Ca Nov 2013-Feb 2015

**Direct Sales Representative**

* Source and Enroll new clients
* Explain and offer products which benefited customers need
* Utilize sales experience to close leads and maximize customer retention
* Travel daily to different locations to enhance potential new business

R&B Auto Sales Fontana, CA January 2012-Aug 2012

**Salesman**

* Ensure the Customer understanding on the vehicle’s operating features, warranty and paperwork
* Keep abreast of incoming inventory, features and accessories
* Maintain a prospect development system
* Maintain an owner follow up system that encouraged repeat and referral business

Level 10 Marketing Montgomery, AL February 2006- July 2011

**Sales Manager/Closer**

* Manage team of 12-15 sales people
* Assist sales people with completing car deals
* Set and initiate weekly quotas