

GORDON ALLEN

FULL STACK DEVELOPER

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TECHNICAL SKILLS

LANGUAGES

Python | C# | JavaScript

FRAMEWORKS

Django | Flask | .NET Core
ASP.NET MVC | Entity Framework Core
Angular | Express.js | Bootstrap

DATABASES

MySQL | SQLite
NoSQL (MongoDB, Mongoose.js)

METHODOLOGIES

RESTful | MVC | OOP | ORM

TECHNOLOGIES

HTML5 | CSS3 | jQuery | TypeScript
API | AJAX | Git | GitHub | Node.js | NPM
EJS | Socket.io | LINQ | Bcrypt | AWS EC2
MySQL Workbench | Visual Studio Code

EDUCATION

Certificate of Achievement, Full-Stack Web Development

Onsite-Program

Coding Dojo, Chicago

2/2019 – 5/2019

Languages: Python, C#/.NET, MEAN

Triple Black Belt Certification Award

Bachelor of Science in Public Affairs, Management

Indiana University, Bloomington

8/2011 – 7/2015

Work-Study Scholarship ('11-'15)

Dean's List (Spring '15)

VOLUNTEER WORK

Manchester Knolls Playground Build

kaBoom! & PureGood

North Chicago, IL | 10/2018

Team Leader

National Rebuilding Day

Rebuilding Together Metro Chicago

Chicago, IL | 4/2016 & 4/2017

Community Volunteer

IU Community Service-Learning Project

Shalom Community Center

Bloomington, IN | 1/2015 – 5/2015

Hospitality Volunteer

SUMMARY

Creative full stack developer who possesses a passion for creating fully functional yet beautiful web applications using Python, C#/.NET, and JavaScript. My background of collaborating on large and diverse teams in enterprise technology sales, combined with my technical development abilities, provide me with a unique and compelling skill set that I look forward to utilizing on a team of dedicated developers. As a lifelong learner and recent graduate from Coding Dojo, I am actively seeking employment opportunities where I can continue to develop my programming skills and build robust, user-friendly web applications and products.

PROJECTS

WEDDING-PLANNER ([REPO ON GITHUB](#))

- A community wedding planner application, developed as a solo project
- *Features:* Login and registration with validations, add/remove weddings from community board, view specific wedding's details/guestlist, RSVP/UN-RSVP to weddings
- *Technologies:* C#, ASP.NET MVC, EF Core, MySQL, Google Maps API, Bootstrap

LIFT ([REPO ON GITHUB](#))

- A fitness and wellness application, developed as a group project at Coding Dojo
- *Contributions:* Implemented CSS Styling and Bootstrap, developed back-end routing for creating and editing profile/workout schedule, used fixture to populate database with workouts, created front-end validations to control application functionality
- *Technologies:* Python, Django, MySQL, Bootstrap

PET-SHELTER ([REPO ON GITHUB](#))

- A pet adoption shelter application, developed as a solo project
- *Features:* 4-view, single page application (create pet profile for adoption, edit posted pet profiles, view dashboard of all posted pet profiles, view/adopt specific pet profile)
- *Technologies:* MongoDB (Mongoose.js), Express.js, Angular, Node.js

EXPERIENCE

SALES DEVELOPMENT REPRESENTATIVE

Pure Storage | Chicago, IL | 2/2018 – 2/2019

- Managed the prospecting of a 900+ target account base, setting qualified meetings for NYC field team with companies ranging from Fortune 500 corporations to enterprises; achieved 100%+ of quota Q3 and Q4 in FY19
- Collaborated daily with 70+ team members, ranging from solution engineers to account executives; developed \$2.5+ million in pipeline, generating \$1.3+ million in revenue

TECHNICAL CONSULTANT

Double Eagle Brand | Indianapolis, IN | 9/2017 – 2/2018

- Provided technical insight and implemented a customer relationship management (CRM) tool to manage 700+ client account base; improved task efficiency by 30%+
- Conducted extensive research and assisted in the installation of a product bar-code infrastructure for 120+ product line; reduced inventory costs by 15%+

CLIENT ACCOUNT EXECUTIVE

Echo Global Logistics | Chicago, IL | 9/2015 – 9/2017

- Managed the prospecting and qualifying of up to 450 leads weekly; established a 21-client Book of Business (BOB), generating \$250K+ in revenue
- Executed tailored demos to clients on Echo's SaaS product features through technical insight of product capabilities and analysis of clients' needs; implemented SaaS solutions with more than 50% of BOB