

# GORDON ALLEN

## FULL STACK DEVELOPER

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### TECHNICAL SKILLS

#### LANGUAGES

C# | JavaScript | Python

#### FRAMEWORKS

ASP.NET MVC | .NET Core  
Entity Framework Core | Bootstrap  
Angular | Express.js | Django | Flask

#### DATABASES

MS SQL Server | MySQL | SQLite  
NoSQL (MongoDB, Mongoose.js)

#### METHODOLOGIES

MVC | OOP | ORM | RESTful | TDD

#### TECHNOLOGIES

HTML5 | CSS3 | jQuery | TypeScript  
API | AJAX | Git | GitHub | Node.js | NPM  
EJS | Socket.io | LINQ | Bcrypt | AWS EC2  
SQL Server Mgmt Studio | Visual Studio

### EDUCATION

#### **Certificate of Achievement, Full-Stack Web Development Onsite-Program**

Coding Dojo, Chicago  
2/2019 – 5/2019

Languages: Python, C#/.NET, MEAN  
Triple Black Belt Certification Award

#### **Bachelor of Science in Public Affairs, Management**

Indiana University, Bloomington  
8/2011 – 7/2015  
Work-Study Scholarship ('11-'15)  
Dean's List (Spring '15)

### VOLUNTEER WORK

#### **Manchester Knolls Playground Build** kaBoom! & Pure Good North Chicago, IL | 10/2018 Team Leader

#### **National Rebuilding Day** Rebuilding Together Metro Chicago Chicago, IL | 4/2016 & 4/2017 Community Volunteer

#### **IU Community Service-Learning Project** Shalom Community Center Bloomington, IN | 1/2015 – 5/2015 Hospitality Volunteer

### SUMMARY

Creative full stack developer who possesses a passion for designing fully functional, yet elegant web applications using C#/.NET, JavaScript, and Python. My background of collaborating on diverse teams in enterprise technology sales, combined with my technical development abilities, provide me with a unique skill set that I look forward to utilizing on a team of dedicated developers. As a lifelong learner and recent graduate from Coding Dojo, I am actively seeking employment opportunities where I can continue to develop my programming skills and build robust, user-friendly web applications and products.

### PROJECTS

#### **WEDDING-PLANNER ([REPO ON GITHUB](#))**

- A community wedding planner application, developed as a solo project
- Features: Login and registration with validations, add/remove weddings from community board, view specific wedding's details/guestlist, RSVP/UN-RSVP to weddings
- Technologies: C#, ASP.NET MVC Core, EF Core, MySQL, Google Maps API, Bootstrap

#### **WEATHER-CENTRAL ([REPO ON GITHUB](#))**

- A weather forecasting application, developed as a solo project
- Features: (12) Component-Single Page Application (SPA) that allows users to look at the current temperature/humidity forecasts of the USA's largest cities
- Technologies: JavaScript, TypeScript, MongoDB (Mongoose.js), Express.js, Angular, Node.js, OpenWeatherMap API, Bootstrap

#### **ACTIVITY-CENTER ([REPO ON GITHUB](#))**

- An activity planner application, developed as a solo project
- Features: Login and registration with validations, add/remove activities from community board, view specific activity's details/guestlist, RSVP/UN-RSVP to activities
- Technologies: C#, ASP.NET MVC Core, EF Core, MySQL, Bootstrap

### EXPERIENCE

#### **SALES DEVELOPMENT REPRESENTATIVE**

Pure Storage | Chicago, IL | 2/2018 – 2/2019

- Managed the prospecting of a 900+ target account base, setting qualified opportunity meetings for NYC field team with companies ranging from Fortune 500 corporations to enterprises; achieved 100%+ of quota Q3 and Q4 in FY19
- Collaborated daily with 70+ team members, ranging from solution engineers to account executives; developed \$2.5+ million in pipeline, generating \$1.3+ million in revenue

#### **TECHNICAL CONSULTANT**

Double Eagle Brand | Indianapolis, IN | 9/2017 – 2/2018

- Provided technical insight and implemented a customer relationship management (CRM) tool to manage 700+ client account base; improved task efficiency by 30%+
- Conducted extensive research and assisted in the installation of a product bar-code infrastructure for 120+ product line; reduced inventory costs by 15%+

#### **CLIENT ACCOUNT EXECUTIVE**

Echo Global Logistics | Chicago, IL | 9/2015 – 9/2017

- Managed the prospecting and qualifying of up to 450 leads weekly; established a 21-client Book of Business (BOB), generating \$250K+ in revenue
- Executed tailored demos to clients on Echo's SaaS product features through technical insight of product capabilities and analysis of clients' needs; implemented SaaS solutions with more than 50% of BOB