

GORDON ALLEN

FULL STACK DEVELOPER

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TECHNICAL SKILLS

LANGUAGES

C# | Python | JavaScript

FRAMEWORKS

.NET | .NET Core | ASP.NET MVC
Entity Framework Core | Bootstrap
Angular | Express.js | Django | Flask
MSTest | Jasmine | Selenium | UnitTest

DATABASES

MS SQL Server | SQLite | MySQL
NoSQL (MongoDB + Mongoose.js)

METHODOLOGIES

Agile | DOM | MTV | MVC | OOP
ORM | RESTful | RWD | Scrum | TDD

TECHNOLOGIES

HTML5 | CSS3 | EJS | ES5 | ES6
AJAX | API | BCL | CLR | Git | GitHub
AWS EC2 | Postman | Dapper | Socket.io
LINQ | Razor | NPM | Node.js | Unicorn
OpenCV | TypeScript | MySQL Workbench
MS Visual Studio | SQL Server Mgmt Studio

EDUCATION

Certificate of Accomplishment, Full-Stack Web Development Onsite Immersive Program

Coding Dojo, Chicago

2/2019 – 5/2019

Triple Black Belt Honor Award

Languages: Python, MEAN, C#/.NET

[Link to Verifiable Blockchain Certificate](#)

Bachelor of Science in Public Affairs, Management

SPEA-Minor: Human Resources

Indiana University, Bloomington

8/2011 – 7/2015

Dean's List (Spring Semester 2015)

Work-Study Scholarship (9/2011 – 5/2015)

VOLUNTEER WORK

Manchester Knolls Playground Build

kaBoom! & Pure Good | North Chicago, IL
Team Leader | 10/2018

National Rebuilding Day

Rebuilding Together | Chicago, IL
Community Volunteer | 4/2016 & 4/2017

IU Community Service-Learning Project

Shalom Center | Bloomington, IN
Hospitality Volunteer | 1/2015 – 5/2015

SUMMARY

Creative full stack developer who possesses a passion for designing fully functional, yet elegant web applications using C#/.NET, Python, and JavaScript. My background of collaborating on diverse teams in enterprise technology sales, combined with my technical development abilities, provide me with a unique skill set that I look forward to utilizing on a team of dedicated developers. As a lifelong learner and graduate from Coding Dojo, I am honored to be a part of Collabera's/Cognixia's JUMP Program where I have the unique opportunity to continue to develop my programming skills and expand my knowledge of modern software developmental methodologies.

PROJECTS

WEDDING-PLANNER ([REPO ON GITHUB](#))

- A community wedding planner application, developed as a solo project
- *Features:* Login/registration with validations, add/remove weddings from community board, view specific wedding's details/guestlist, RSVP/UN-RSVP to weddings
- *Technologies:* C#, ASP.NET Core MVC, EF Core, MySQL, Google Maps API, Bootstrap

QUOTE-LIBRARY ([REPO ON GITHUB](#))

- A virtual quote library application, developed as a solo project
- *Features:* Login/registration with validations, post/delete quotes to library, add/remove quotes to user's "favorite" list, view specific user's profile and their quote contributions to the community
- *Technologies:* Python, Django, SQLite, MySQL, Bootstrap, Amazon EC2

ACTIVITY-CENTER ([REPO ON GITHUB](#))

- An activity planning and virtual networking application, developed as a solo project
- *Features:* Login and registration with validations, add/remove activities from community board, view specific activity's details/guestlist, RSVP/UN-RSVP to activities
- *Technologies:* C#, ASP.NET Core MVC, EF Core, MySQL, Bootstrap

EXPERIENCE

SALES DEVELOPMENT REPRESENTATIVE

Pure Storage | Chicago, IL | 2/2018 – 2/2019

- Managed the prospecting of a 900+ target account base, setting qualified meetings for NYC field team to discuss next-generation IT projects with companies ranging from Fortune 500 corporations to enterprises; achieved 100%+ of quota Q3 and Q4 in FY19
- Collaborated daily with 70+ NYC team members to perform tailored informational demos on Pure's proprietary software/hardware to prospective clients and cultivate relationships with external partners through joint initiatives

TECHNICAL CONSULTANT

Double Eagle Brand | Indianapolis, IN | 9/2017 – 2/2018

- Provided technical insight and implemented a customer relationship management (CRM) tool to manage 700+ client account base; improved task efficiency by 30%+
- Conducted extensive research and assisted in the installation of a product bar-code infrastructure for 120+ product line; reduced inventory costs by 15%+

CLIENT ACCOUNT EXECUTIVE

Echo Global Logistics | Chicago, IL | 9/2015 – 9/2017

- Managed the prospecting and qualifying of up to 450 leads weekly; established a 21-client Book of Business (BOB), generating \$250K+ in revenue
- Executed tailored demos to clients on Echo's SaaS product features through technical insight of product capabilities and analysis of clients' needs; implemented SaaS solutions with 50%+ of BOB