

ZIYE (GORDON) YAO

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EDUCATION

New York University

New York, NY

Bachelor of Sciences in Business and Technology Management concentration in Finance STEM Sep 2021 – May 2025

- **GPA:** 3.8/4.0 Top 5% in School of Engineering **Math college grade:** Calculus I & II: A **Data Analysis:** A
- **Coursework:** Financial Modeling | Financial Accounting | Corporate Finance | Supply Chain Management
- NYU Judo Athlete | Brooklyn Youth Sports Club Volunteer | Intramural Sports Referee
- Financial Modeling Sample Website: <https://github.com/Gordonyzy/-gordonyao-.github.io>

EXPERIENCE

Sealand Securities (Top Chinese Public Listed Securities Company)

Shenzhen, China

Summer Equity Research Intern

July 2024 – Sep 2024

- Forecasted earnings by analyzing Revenue structure and market potential to understand probability model
- Investigated 10 years of automobile industry sales and related policies, generating a 4-phase performance review to project outlook
- Summarized company news and conference calls in concise key takeaways and assisted with model updates to create tables and charts for reports and presentations
- Synthesized and compared information from consensus, pinpointing essential data for investment highlights

NaoNow (Tech E-Learning Start-Up)

Dallas, TX

Summer Business Analyst intern

May 2024 – July 2024

- Analyzed over 7,000 user portfolios, discerning 12 key consumption patterns to generate new distribution channels
- Forecasted future cash flow and built valuation models to estimate company growth based on the business plan
- Monitored three years of sales and costs, merging six expense categories to enhance synergy

Sealand Securities (Top Chinese Public Listed Securities Company)

Shenzhen, China

Summer Fixed Income Intern

Jun – Aug 2023

- Analyzed **three-statement models** for 14 bond issuers to assess short-term debt repayment capabilities of bond issuers
- Reassigned bonds into **12 different internal investment grades** by clarifying credit analysis and valuation
- Investigated bond portfolio performance drivers by conducting **company and industry-specific research**
- Analyzed the performance of **factor-based investing strategies and carry and roll down concept** portfolio compared to a broad-based benchmark, conducting attribution analysis to understand the sources of excess returns

Tencent (Largest Chinese Market Capitalization Company)

Shanghai, China

Summer Financial Analyst Intern

Jun – Aug 2022

- Identified issues related to long-term redundancy costs through **due diligence** on the business cycle, saving \$2MM
- Assisted in the development and maintenance of new **company budgets** based on business development planning
- Presented and prepared **Financial Issue Diagnostic Reports** and slides for meetings with the senior management team

LEADERSHIP AND EXTRACURRICULAR EXPERIENCE

Tech Company Equity Investment Group

New York, NY

Founder

Jan 2023 – Present

- Created case study research on companies using relative and intrinsic valuation methodologies including **DCF model**
- Calculated updated data based on the latest **conference call** to enhance the accuracy of data from **Bloomberg**
- Developed a new grading system for companies' sustainability by evaluating GHG, ESG, and MSCI metrics

Tandon Consulting Club

New York, NY

Vice President

Aug 2023 – Present

- Led executive board meetings, setting agendas and driving initiatives that aligned with members' interests
- Successfully **negotiated partnerships** with leading consulting firms and organized exclusive networking events, bringing in 11 industry experts to speak at the club

SKILLS AND INTERESTS

- **Programming language:** Python, R **Language:** English, Cantonese, Mandarin
- **Data Analysis Skills:** Bloomberg, Refinitiv, Capital IQ, SQL, Advanced Excel, Excel VBA, STATA, Tableau
- **Work Eligibility:** Eligible to work in U.S without restriction