

# How we approach product development at Nebraska Global

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`/* Develop here */`



# About Nebraska Global

- Formed in April, 2010
- Located in Lincoln, NE
- Founded by people with decades of experience in commercial software product development
- Unique model...
  - Establish an investment fund and combine these dollars with a product development team to build software products and companies
  - Develop young software engineers / entrepreneurs
- Core development team has been together since early 2000's



# NG product development challenges

- We are building startups
  - Radically different problem domains
- Product development team is an “elastic resource”
  - Move folks around
  - Integration of new and inexperienced team members
- Development of software designers/architects
- Development of young engineers

# Lessons learned from prior lives

- Big jump from requirements to code
  - No software architecture / design
- Resulting code tended to be...
  - Inconsistent/incoherent
  - Overly complex and “clever” code
  - Difficult to maintain
  - Poorly documented/commented
- Lack of ongoing integration meant end of release cycles required lengthy “stabilization” phases
- Releases were quickly followed by a string of hot fixes
  - Painful “first birth”

# Lessons learned from prior lives

- Within a few years you start to hear and see things like...
  - “Jeff is the one who designed that system and only he really knows how it works”
  - “If we are going to change this much we should just start over and re-write the system but do it right this time”
  - Every new feature requires an individual spend more and more time trying to understand the broad system to determine potential for unintended behavior
  - More and more time (and anxiety) associated with each release

# Core Values



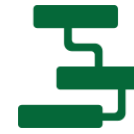
Proven Patterns  
and Designs



Layered Approach  
to Quality



Always Have  
a Plan



Adaptive  
Processes



Expect Change



Individual  
Accountability

“Make everything as simple as possible, but not simpler.” -- Albert Einstein

# How we approach product development

- We needed a “disruptive” vs “evolutionary” change
  - How we are organized
  - How we plan
  - How we design software
  - How we take a layered approach to quality
  - Additional factors improving developer productivity



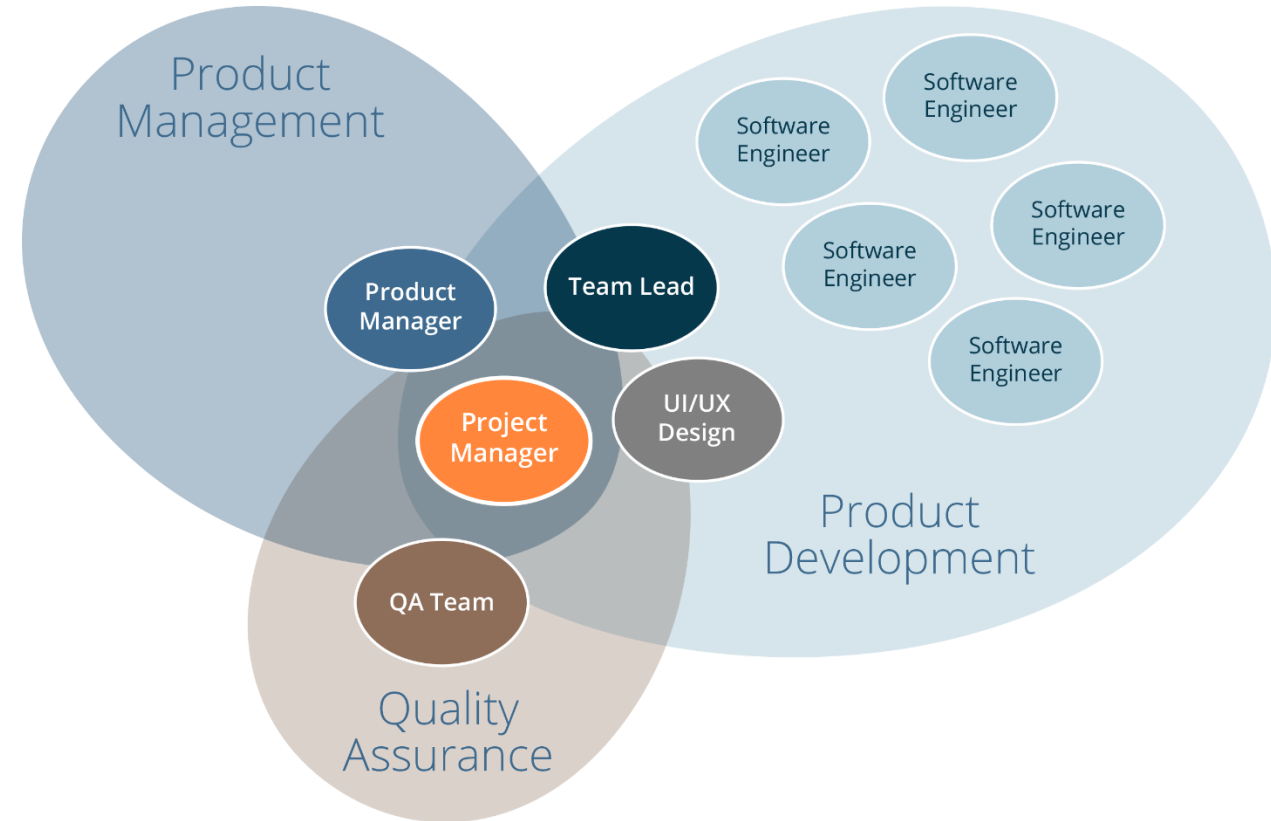
# Our roles

- Project Managers
  - aka Scrum Master
  - Process managers
  - Our “force multiplier” – make the development process far more efficient
- Lead Engineers
  - Responsible for ensuring the integrity of the design
  - Have the “big picture” in their head
- Architects
  - Work with lead engineers to develop the service architecture of the application
  - Collaborate across projects and products
- Software Engineers
  - Responsible for the design, build, test and quality of features
- UI / UX
  - Responsible for the analysis, design, and build of user interfaces
- Quality Assurance
  - Focus is more on customer experience and regression testing



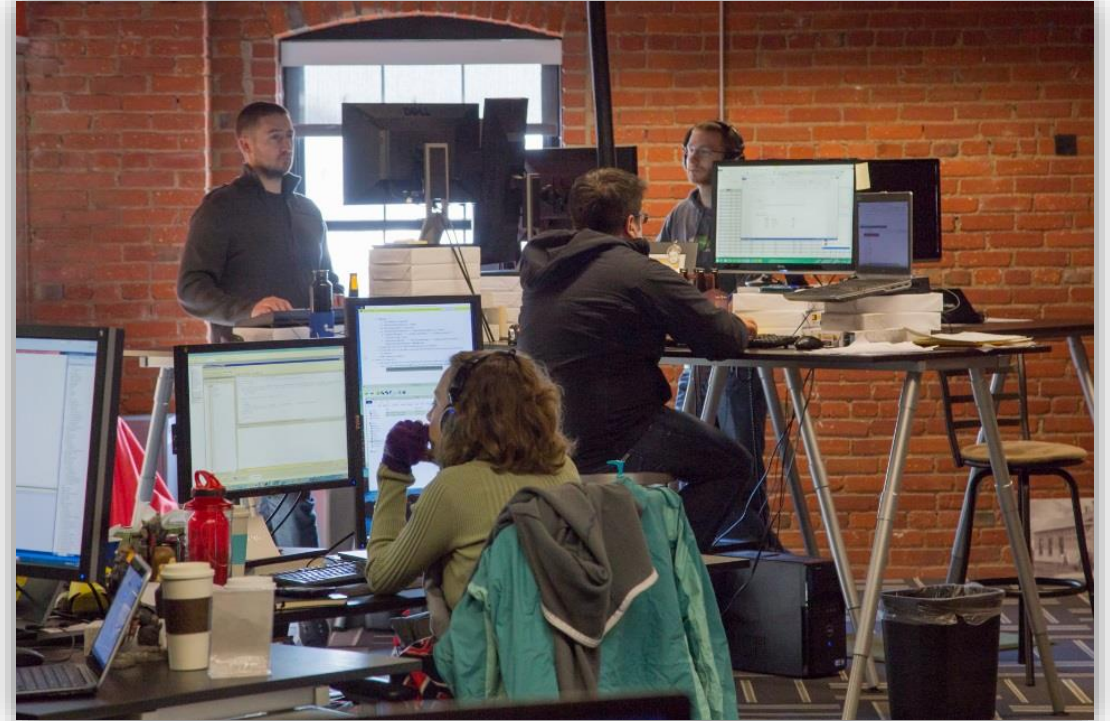
# Typical team dynamics

- Teams: 4-6 engineers
- Project manager is the “hub” for coordination
- Team lead / architect works closely with product and project management
- Communication flows freely between product management and all team members
- QA operates at a product level
- NOTE: Very flat org structure. Accountability is to the team vs a manager



# Office layout

- Observation: Only a small amount of “friction” is required before impacting collaboration and communication
- Our solution...
  - Open spaces
  - Adjustable desks
  - Easy access to breakout rooms
  - Movement to mobile computing
  - Headphones ☺
- Does have some drawbacks



# How we plan

- Goals
  - Create a prioritized backlog of stories
    - Each story represents  $\leq 1$  week of effort
  - Create a process that allows for predictable throughput
  - Treat requirements analysis/story development as a design exercise
  - Incorporate risk reduction

# Story development

- Collaboration with product manager/owner to define product/release requirements
- Develop UI/UX wireframes as necessary to help with requirement insight and effort estimation
- Continue to decompose stories until development team feels effort is  $\leq 1$  week
- Fixed estimate “buckets”
  - 1 point = 1 week
  - 0.5 = 2.5 days
  - 0.2 = 1 day
  - 0  $\leq$  1 hour

# Multi-Sprint Release Planning

- Stories are assigned to sprints
  - Available resources dictate total points available per sprint (i.e. velocity)
  - Story dependencies, priorities and risks influence where stories appear in the schedule
- Resulting sprint plan provides...
  - Estimate of likely release date (provides visibility to folks outside product development)
  - Visibility into rationale for sequence and timing
- Important: Sprint plan is just a plan, not the law
  - Every new sprint presents opportunity for adjustment and change in priorities

| Area                            | Story  | Description   | Priority | ROM | Assigned to            |
|---------------------------------|--|---|----------|-----|------------------------|
| <b>Sprint 0</b>                 |  | <b>4/24 - 4/30</b>  |          |     |                        |
|                                 | Develop MVP architecture design  | Controllers, areas and views  |          | 0.5 | beeb, Hari, Chad, Norm |
|                                 | Database schema  |   | High     | 0.5 | beeb, Hari, Chad, Norm |
| Tablet: UI setup                | Get the basic tablet UI setup  |   | High     | 0.5 | Hari                   |
| Tablet: Login                   | Salesman need a unique login to sign into the tablet to create estimates | See comp on page 20<br>-Reject login if they try to use it to log into admin  | High     | 0.2 | Hari                   |
| Tablet: Create estimate         | Implement Create an estimate from scratch                                | See comp on page 22<br>-From scratch takes an address and zip code. When [Begin] hit, they are taken to the fences & gates tab with the map centered over the address entered | High     | 0.2 | Hari                   |
| <b>Sprint 1</b>                 |  | <b>5/1-5/7</b>  |          |     |                        |
|                                 | Chain link rules engine  |   | High     | 1   | beeb                   |
| Super Admin: Business estimator | Need ability to enable/disable budget vs estimator                       | See page 1: Businesses comp   | High     | 0.1 | Hari                   |

# “Maintenance” development

- Move toward a “kanban” model
  - Stories are stack ranked and worked in priority order
  - Releases typically done at end of each sprint
- We often ebb and flow back and forth between multi-sprint releases and kanban releases.
  - Sometimes at the same time

# Sprint planning

- IMPORTANT: This is treated as a design process!!!
- Stories are broken down into tasks
  - Tasks are the steps to implement
  - White papers used for more fluid or complex stories
    - Observation: Writing things down increases insights into requirements and design
- Tasks are estimated
  - Small (< 4 hrs)
  - Medium (4-12 hours)
  - Large (> 12 hrs) (further decomposition?)
- Tasks estimates are compared to story estimates
  - Adjustments made as necessary
- Sprints are 1 week (typically)



# How we design software

“Always code as if the guy who ends up maintaining your code will be a violent psychopath who knows where you live.”



# How we design software

Software engineering is...

“the multi-person construction of multi-version programs.”-- David Parnas

Consumers use products developed by teams of engineers and these products are continuously changing and evolving

- Our solution
  - Formal software design role/process
  - Leverage existing design principles
  - Consistency of design pattern
  - Consistency of design conventions
  - “Global” design criteria

# Leveraging existing principles

- Information hiding
- Designing for change
- Separation of concerns
- Maximize functional cohesiveness
- Minimize coupling
- Favor closed vs open architecture

# Consistent software design process

- IDesign “Method”
  - <http://www.idesign.net>
  - Search “Zen of Architecture”
- Simplified conventions and rules
- Encapsulation of volatility / design for change
  - Information hiding
- Every class is a “service”
  - Service orientation vs object-orientation
- Multiple views of the design

# Consistent design conventions

- Basic abstractions

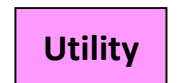
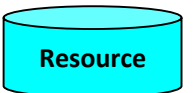
- Managers: Manages sequence of actions
- Engines: Applies algorithm/business rule
- Accessors: Data/resources
- Utilities

- Layers (typical)

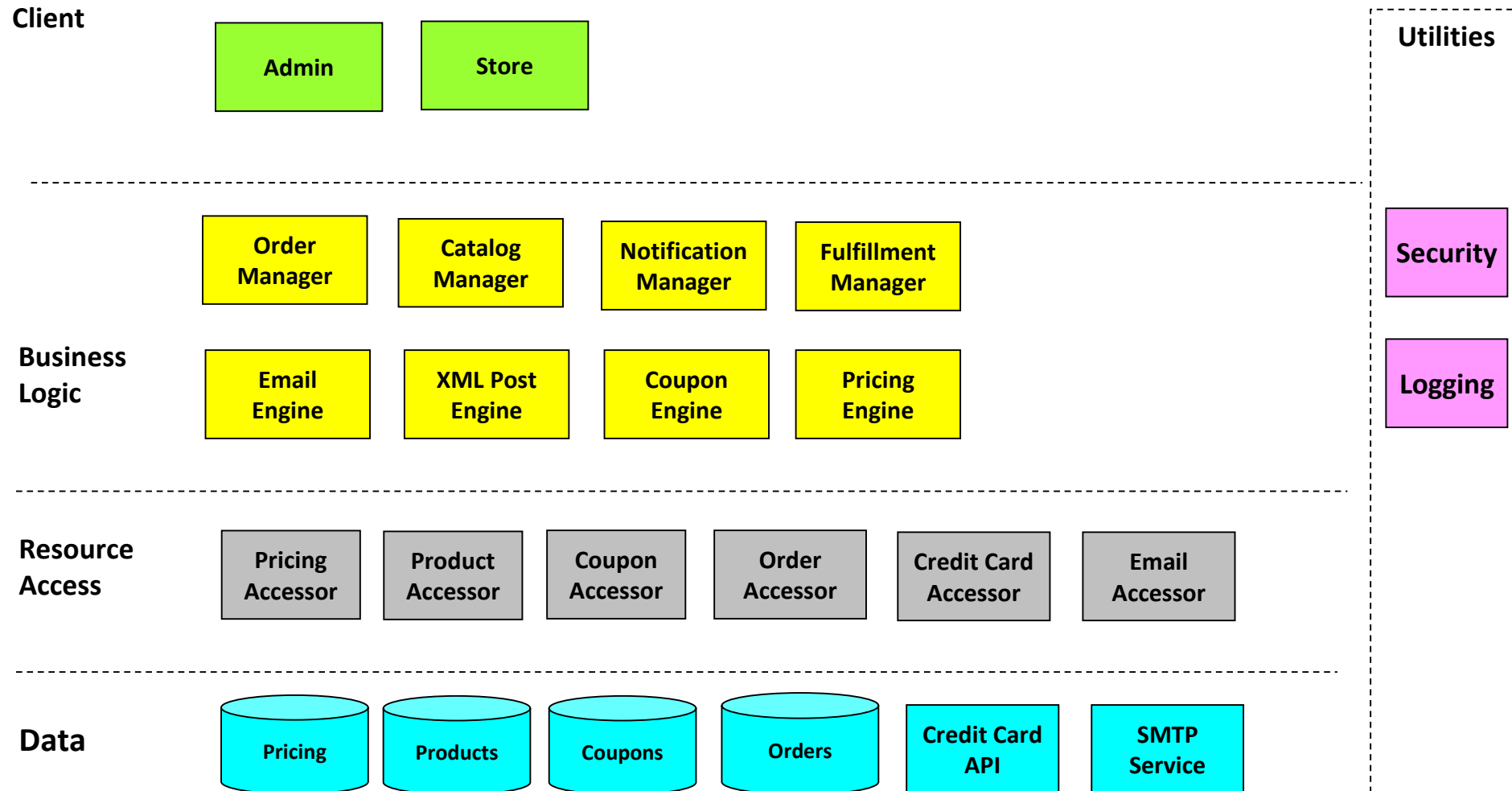
- Clients
- Business
- Resource Access
- Resources

- Communication rules

- Closed architecture
- Services can only call down
  - Utility exception
- Not allowed:
  - Manager -> Manager (sync)
  - Client -> Engine
  - Client -> Accessor



# Static diagram



# Characteristics of a Good Design

- Minimal complexity
  - Cleverness == complexity
  - Minimize your required “field of view”
- Ease of maintenance
  - How easy will it be for any programmer to understand?
- Loose coupling
  - Components with few connections/dependencies on other components
- Extensibility
  - Enhancements to the system do not cause a ripple effect
- Encapsulation of volatility (future change)
  - Inevitable changes are localized
- Closed system
  - Restrictions on inter-component communication
- Class/unit level testability
  - Peace of mind and ability to refactor

# Layered approach to quality

- Effectiveness of test processes (source: “Code Complete”, 2<sup>nd</sup> Edition)
  - Regression Test (30%)
  - Code Reviews (35%)
  - Integration Test / Design Reviews (40%)
  - Unit Test (50%)
  - Desk-Checking (60%)
- Our layered approach
  - Pair programming
  - Unit tests
  - Code review via GitHub Pull Requests
  - Regression tests
  - Integration tests
- Automation
  - Leverage CI tools for build and deployment (even if we are not doing CI)



# Layered approach to quality

- Lead engineer with “big picture”
  - Ensuring design integrity is maintained
- Focus on developer accountability for quality
  - Removal of QA “safety net”
  - Code + Tests == Feature
  - No separate “develop tests” tasks

# Layered approach to quality

## Sprint done

- Coding standards met
- User Stories code complete
- Unit test developed/passed
- Test Clients completed
- Priority bugs fixed (blocking bugs)
- Priority bugs validated
- User Stories documented for QA/documentation
- NOTE: These activities fall within the development sprint (i.e. no QA involvement here)

## Release done

- QA Acceptance
- Stress testing
- Scalability testing
- Performance testing
- Finalize Customer documentation
- Migration checklist
- Final QA regression passed
- Final Integration test passed
- NOTE: these activities fall outside of the development sprints (i.e. QA focus here)

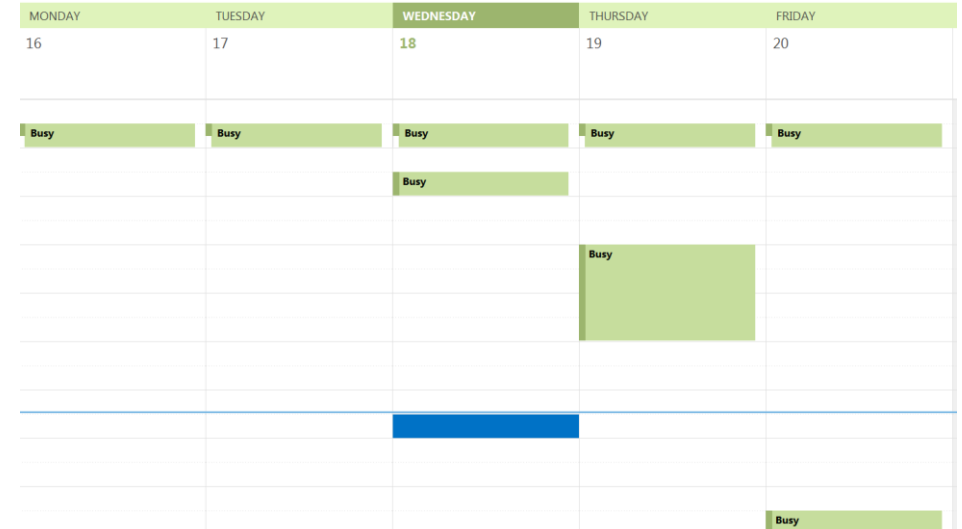
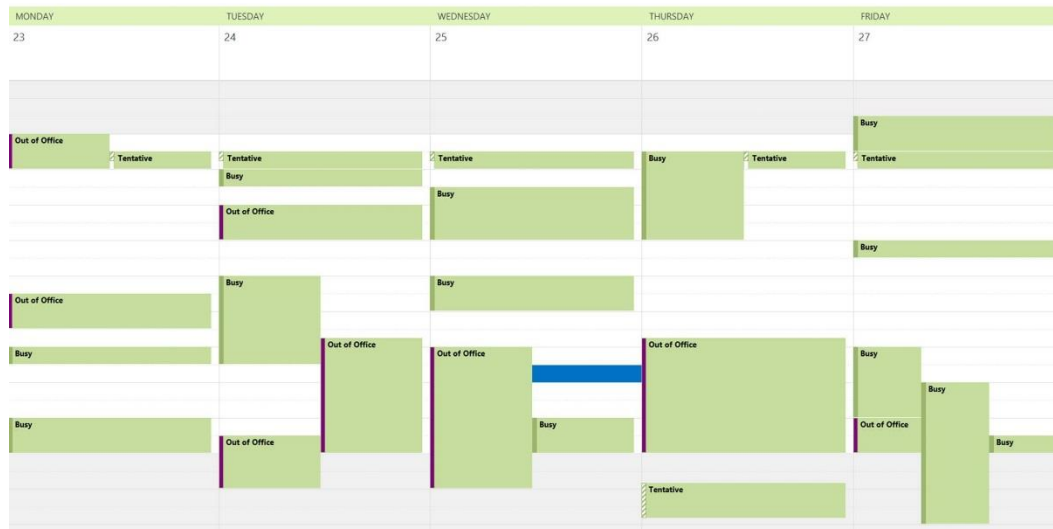
# Additional factors improving developer productivity

## Project manager as “force multiplier”...

- Primary responsibility: Process facilitator
  - Ensure steps are followed
  - Maintain consistency
  - Keep a productive rhythm
  - Schedule/facilitate meetings
  - Keep meetings productive
  - Ensure proper task prioritization
- Central communication for project
- Tight coordination with lead engineer, UI/UX, QA and product manager
- Decision tracking and documentation
- Release plan development
- Task/action item tracking
- Project status monitoring / reporting
- Project health monitoring / reporting
- Information/decision coordination
- Retrospectives
- Management of external communications
- Lead daily standups

## Additional factors improving developer productivity

- Maker vs Manager Schedule
  - Paul Graham (Y Combinator): <http://www.paulgraham.com/makersschedule.html>

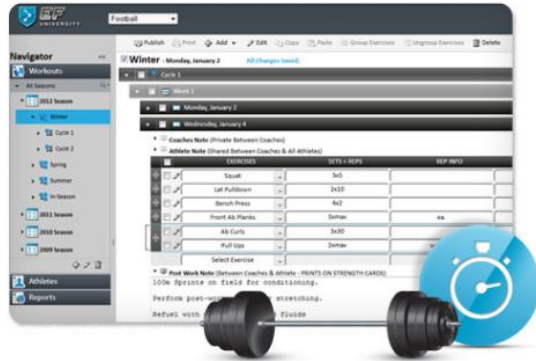


# Case Studies

- EliteForm
- Beehive

# EliteForm Product

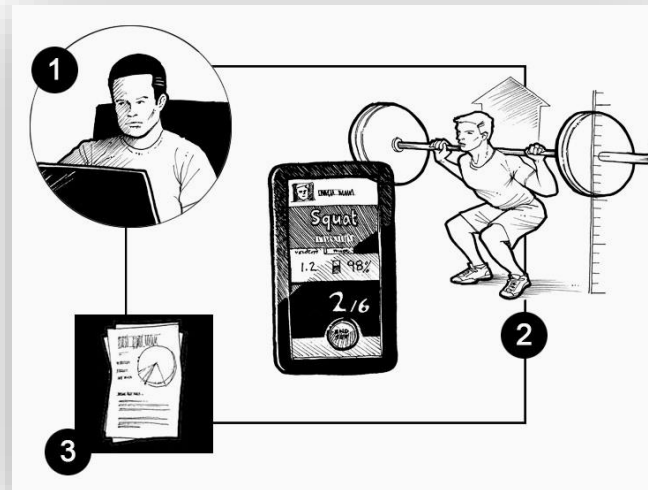
## 1. Design, Personalize, Deliver



## 2. Receive Instant Feedback and Automatically Track Results



## 3. Track and Analyze Data



# EliteForm

- Key Challenges and Design Criteria:
  - Providing a simple to use, yet flexible, user interface for design of strength and conditioning programs
  - Patent Pending Algorithms for tracking athlete weight-lifting exercises with extremely high degree of accuracy
  - Creating a seamless, flexible, and low-touch user experience for athletes
  - Providing mobile access for coaches and athletes
  - Enabling access to data for ad hoc analysis by researchers and coaches
  - Managing remote embedded systems
  - Creating a device and experience that becomes a seamless part of an athlete's workout and survives the harsh conditions
  - R&D Process for Building Technology
- Application Architecture Highlights
  - Power Tracker runs on a pc-based embedded appliance running Windows Embedded OS
  - Strength planner is a web-based client-server system with servers hosted by Nebraska Global
  - Paperless is a platform-agnostic web app
  - Microsoft SQL Server for database back-end
  - Cloud or on-premise deployment
  - Multi-tenant where appropriate or private, segmented databases as necessary
  - OLAP database for ad hoc analysis & data mining
- <http://www.eliteform.com>

# EliteForm

- In use by dozens of elite athletic teams and military units
- Millions of repetitions tracked
- 8 developers and 2 applied mathematicians
- 10 months from start to use by NU Football team
- 1 hot fix in last 12 months
- Developed an automated test cluster for algorithm validation



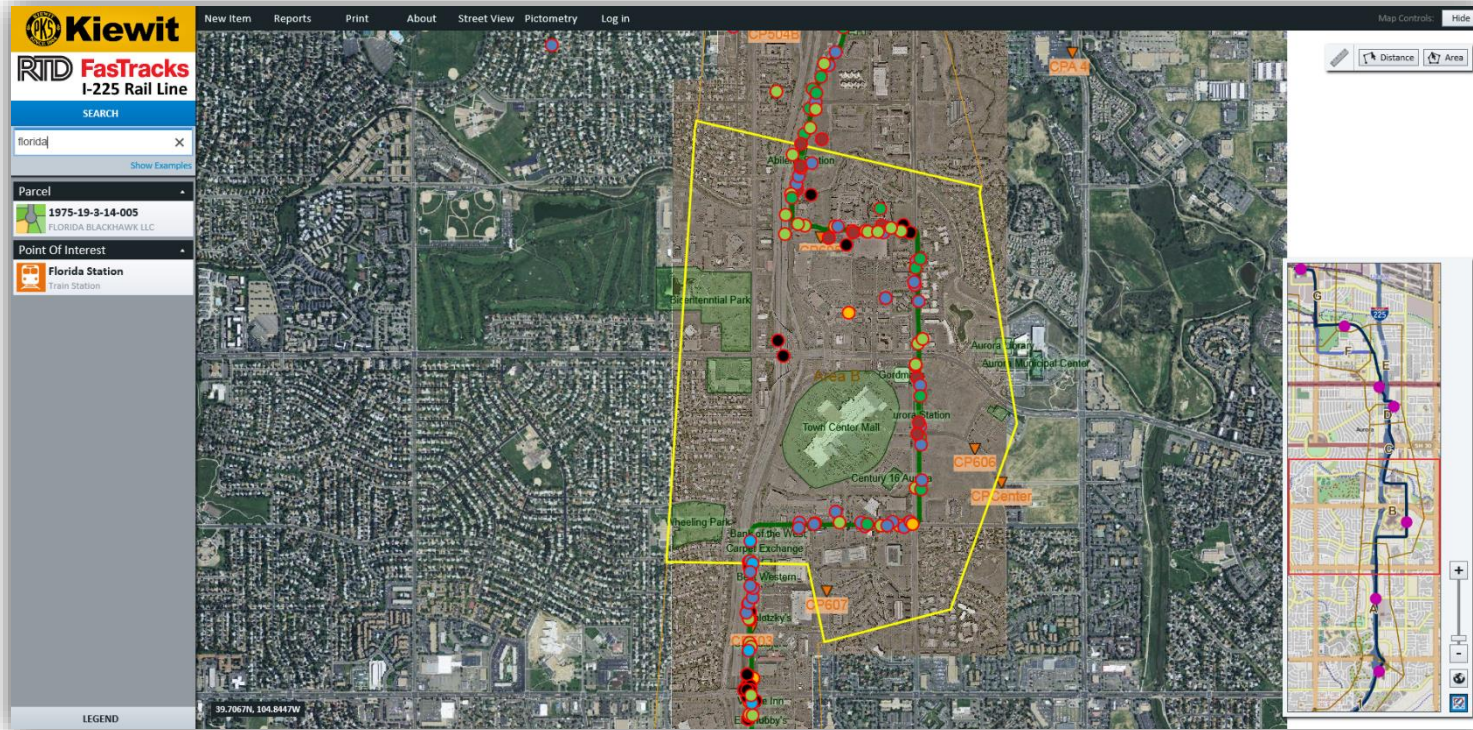


# Beehive Public Sector

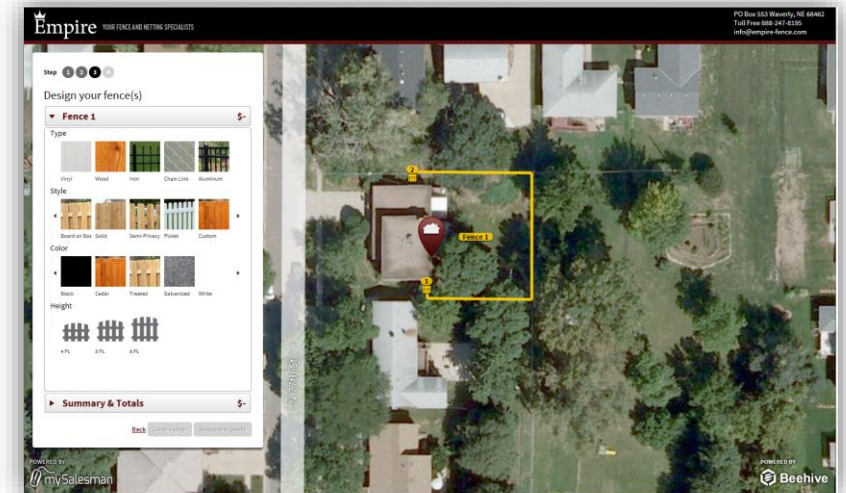


# Beehive as a Platform

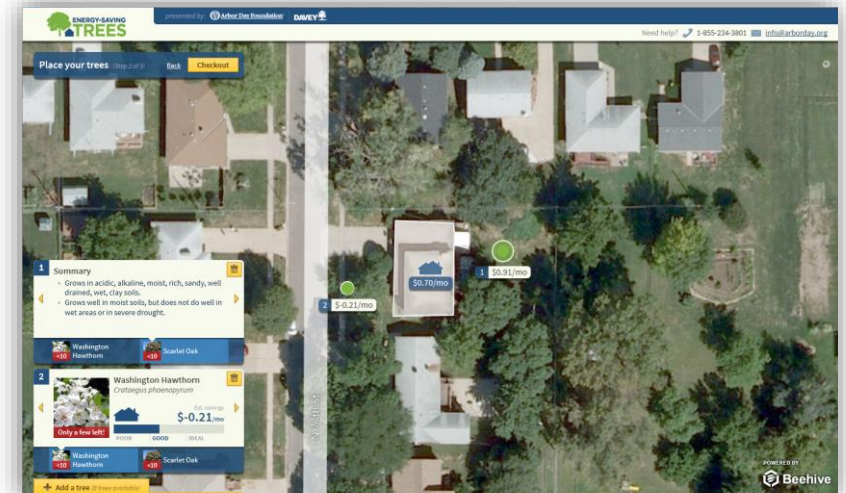
## Highway construction management



## Self-service fence design



## Optimized tree placement



# Beehive

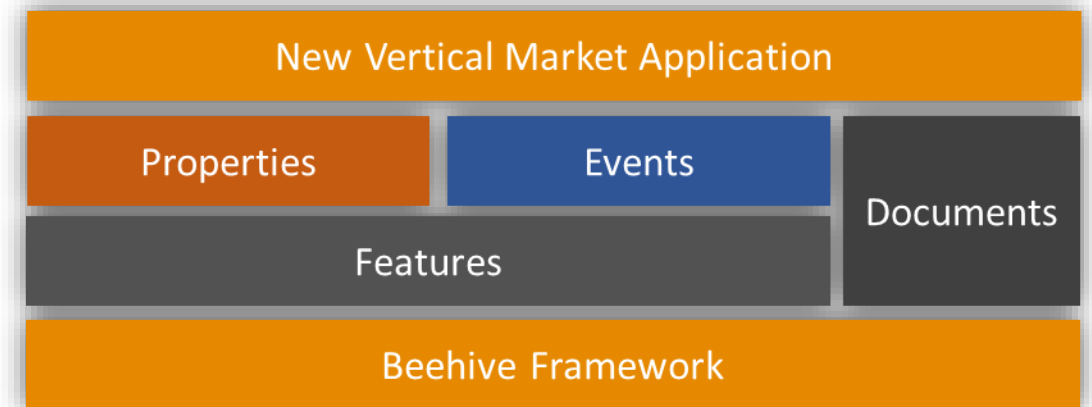
- Key Challenges and Design Criteria:

- A platform that could be extended to a variety of industries and applications with minimal dev
- Provide for disconnected use while leveraging a cloud-based infrastructure
- Intuitive interface for knowledge workers and general public
- Comprehensive, yet user-friendly public web portal for access to GIS data
- Integrate with existing GIS database systems as well as working standalone
- Provide a mobile experience that enables data access and collection in the field

- Application Architecture Highlights

- Combines rich desktop client with web portal
- Data synchronization across clients and cloud
- Hybrid on premise/cloud system
- Hosted in Microsoft Azure and Amazon AWS

- <http://www.beehiveindustries.com/>





# Beehive

- In use by dozens of public works departments and other agencies
- 8 developers, 1 QA engineer
- 6 months from start to use by first city
- Automated the configuration control and nightly testing of all customer configurations
- Weekly unattended releases
  - Include code and database schema updates

# Key Takeaways

- Agile processes work but don't be afraid to hybridize
- Building software is a complex activity – why wouldn't you have a plan?
  - Project plan
  - Architecture/design plan
- If you design your software to be unit testable, you are “80% there”
- Don't be afraid to make developers accountable for quality – remove the training wheels (i.e. QA)
- Find a great project manager and trust them to handle all of the “noise”
- Protect developer's time

# Combining experience and the body of knowledge

| Process Methodologies   | Design Patterns and Principles | Business Models        | Thought Leaders  |
|-------------------------|--------------------------------|------------------------|------------------|
| Agile                   | Information Hiding             | Business Model Canvas  | David Parnas     |
| Scrum                   | Service Orientation            | Lean Startup           | Fred Brooks      |
| Extreme Programming     | High Cohesion                  | Minimum Viable Product | Martin Fowler    |
| Kanban                  | Loose Coupling                 |                        | Robert C. Martin |
| Test-Driven Development | Dependency Injection           |                        | Steve McConnell  |
| Waterfall               | Closed Architectures           |                        | Kent Beck        |

# Thanks!

“If builders built buildings the way programmers wrote programs, then the first woodpecker that came along would destroy civilization.”

Gerald Weinberg

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