

SOURAV SINGH

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Bengaluru, Karnataka

PROFESSIONAL SUMMARY

High-performing Gold Medalist MBA, Investment Banking and Finance Professional with a specialized background in Finance & WealthTech. Currently an Advisor at FactSet, engineering automated valuation workflows and complex FQL frameworks for institutional Investment Banking clients to solve sophisticated modeling challenges. Expert in M&A Advisory, DCF/LBO modeling, and quantitative analytics (Python), with a proven track record of optimizing workflows by 30% and delivering systematic portfolio returns of 18.4%. A former Chief of Finance Club and Batch Topper with a focus on mandate execution, deal lifecycle management, and driving unit economics in high-pressure environments.

EDUCATION

MBA – Finance & WealthTech

Alliance University

Jan 2024 – Dec 2025

CGPA: 9.0 (Gold Medalist)

BBA – Aviation Management

East Point College

Aug 2020 – Sep 2023

CGPA: 8.05 (Batch Topper)

TECHNICAL SKILLS

Financial Analysis

DCF & LBO Modeling, Unit Economics, Financial Analysis, Capital Restructuring, Risk Analysis and Forecasting

Strategic Advisory

M&A Advisory, Due Diligence, Business Consulting, GTM Strategy, Growth Strategy and KPI Monitoring

Programming & Tools

Python using AI, Advanced Excel, MySQL, FactSet, Bloomberg and SPSS

CERTIFICATIONS

- M&A & Restructuring (IIT Kharagpur)
- IB Job Simulation (JP Morgan)
- Finance Accelerator (AmplifyMe)
- Financial Markets (Yale University)
- Forex Trading (IBKR)

COMPETENCIES

- M&A Advisory
- Growth Modeling
- Portfolio Management
- Credit Analysis
- Due Diligence

ACHIEVEMENTS

- Chief of Finance Club.
- Gold Medalist (MBA).
- Batch Topper (BBA).
- Captain, Cricket Team.

EXPERIENCE

FactSet Information Systems (Nov 2025 – Present)

Hyderabad, India

- Engineered automated valuation workflows for institutional IB clients using FQL, reducing model update latency by 30% during high-pressure earnings seasons.
- Developed complex FQL/FDS formulas to solve sophisticated modeling challenges, including multi-criteria stock screening and capital structure analysis.
- Built custom analytical frameworks for peer analysis, competitor benchmarking, and real-time market surveillance across global markets.
- Utilized Universal Screening and M&A Data to enable clients to construct comparable company (Comps) and precedent transaction models.

Baron Capitale & Wealth Mgmt (Jan 2025 – Mar 2025)

Bengaluru, India

- Executed equity research and DCF valuations for NBCC Ltd and L&T Finance, providing strategic investment recommendations for portfolio managers.
- Spearheaded the development of five integrated financial models utilizing Monte Carlo simulations, improving forecasting accuracy, and reducing model run-time by 12% for senior analyst review
- Drafted valuation reports and pitch decks for Series A funding utilizing Porter's 5 Forces and Ansoff Matrix with comparable company analysis.

Air India SATS Services (June 2022 – Feb 2023)

Bengaluru, India

- Process Re-engineering: Led initiatives using statistical analysis that reduced customer complaints by 40% for Emirates Airlines.
- Team Leadership: Coordinated 5+ cross-functional teams to achieve a 96% on-time departure rate (OTP).
- Throughput Optimization: Improved passenger throughput by 15% during peak periods while maintaining strict safety compliance.

KEY PROJECTS

- The Impact of ESG Performance on Value Creation in M&A:** Executed quantitative research on 120 M&A transactions (2015–2025) via Bloomberg Terminal to quantify ESG's impact on deal pricing. Using a two-sample Z-test, empirically proved that "High ESG" targets achieve a 57.75% mean premium, outperforming "Low ESG" targets by 22.75 percentage points. Findings validate robust ESG performance as a measurable financial asset and strategic value driver that commands higher acquisition premiums at the deal announcement stage.
- Trading Strategy (Python MACD):** Designed and back-tested a systematic algorithm achieving 18.4% annual returns, outperforming NIFTY by 4.6%. Integrated risk metrics like Sharpe Ratio 1.12 to evaluate resilience.
- Business Process Analysis (McDonald's):** Conducted efficiency studies across 3 outlets identifying 15-20% workflow delays. Proposed digital order tracking projected to cut inventory costs by 8% and reduce wait times by 12%.