



Caprae Capital Partners

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1st November, 2025

To Whom It May Concern,

It is my pleasure to recommend **Gourav**, who served as an **AI/ML Developer Intern** at **Caprae Capital Partners** from **August 1, 2025, to November 1, 2025**. During his time with us, Gourav demonstrated strong technical skills and a clear understanding of production-level systems.

Gourav made significant contributions to our automation and lead engagement pipeline by architecting and deploying two critical systems. First, he designed and implemented a contact validation pipeline to classify and verify leads using ML-assisted rules, integrating a Flask backend with a Next.js frontend to improve our data reliability.

Second, he built a full-stack AI-powered Softphone application to automate sales operations. This system integrated Twilio and Gemini APIs for call automation and real-time transcript analysis. He developed and deployed the scalable backend services (Flask, Docker) and connected them to the frontend, tangibly improving the efficiency of our outreach.

Gourav's work showed proficiency in Flask, Next.js, RESTful APIs, Docker, and the integration of generative AI models into production workflows. He actively participated in sprint planning, authored technical documentation, and displayed a level of maturity and ownership beyond what is expected of an intern.

In summary, Gourav is a skilled and collaborative developer who effectively balances technical precision with business objectives. We are confident in his ability to be a valuable asset to any engineering team and recommend him for any role he chooses to pursue.

Please feel free to contact me if you would like to discuss Gourav's qualifications in greater detail. any future role he undertakes.

Zackary K. Beckham

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