

# Grace Durham

## Software Engineer

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[github.com/GraceDurham](https://github.com/GraceDurham)

## TECHNOLOGIES

Python, JavaScript (AJAX, JSON), HTML, CSS, SQL, Flask, jQuery, Bootstrap, Jinja, PostgreSQL, Git, GitHub, Command Line

## PROJECT

### Shoes Spotting

A site where people can post and comment on photos of shoes

Tech stack: PostgreSQL, Python, JavaScript (AJAX, JSON), HTML, CSS, SQL, Flask, jQuery, Bootstrap, Jinja, [Github link: https://github.com/GraceDurham/Shoe-Spotting](https://github.com/GraceDurham/Shoe-Spotting)

### Welp

A site that recommends restaurants based on the weather

Tech stack: PostgreSQL, Python, JavaScript (AJAX, JSON), HTML, CSS, SQL, Flask, jQuery, Bootstrap, Jinja, [Github link: https://github.com/GraceDurham/Welp](https://github.com/GraceDurham/Welp)

## WORK EXPERIENCE

### Personal Lines Underwriter II 2016

May 2013 – Nov

#### CSE Insurance Group

- Analyzed all personal lines of business to determine acceptability and to control, restrict, or decline, according to company guidelines.
- Gather and analyze account information (loss information, driver information, financials, loss control reports, etc.) and develop underwriting recommendations and pricing strategy.
- Review risk reports from claims department to possibly cancel or non-renew policies that no longer meet company guidelines.

### Account Executive Yelp.com

Mar 2011 – Oct 2011

- Initiated self generated leads by conducting high volume outbound sales calls to local business owners each day (80+).
- Completed the full sales cycle from introductory calls to closing deals.
- Prepared quotes, advertising demos, and bids for clients.

## EDUCATION AND TRAINING

### Hackbright Academy

March 2017

*Software Engineering Fellowship*

Accelerated, 12-week, software engineering program for women.

### Central Missouri State University 2004

May

*Bachelors of Science, Business and Human Resources*

Member of Sigma Kappa society