J. Granville Sims

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Skills Summary

- Full Stack Web Developer
- Entrepreneur
- Business operations management and analysis

Experience

Business Owner, Richmond, VA

Owned and managed a franchise business; approximately \$1.8m revenue, 40 employees

Manage all aspects of the business, including HR, staff management, finances, facilities, budgeting, accounting, customer service,

operations, marketing and more

Various Leadership Roles,

Managed recreational facilities, including Northern Virginia Regional Parks golf courses, water parks, boat marinas, gun range, conference center, and others

> Consistently increased revenues while remaining under budget

Hired, trained and managed staffs of 100+ employees

Digital Conversion Specialist Library of Congress

Helped to design and implement a multi-million dollar digitization project

Assisted with training and managing new employees

Responsible for quality control of independent contractor work

Education

May 1993

Graduate, Old Dominion University, Dean's List

- Bachelor of Science, Education
- o Bachelor of Arts, English, Professional Writing

Other Skills and Experience

- Web Development, University of Richmond bootcamp graduate
- Business operations and management
- All aspects of HR: staff hiring, training, management, performance evaluations, compensation, employee disputes, VEC hearings, employment law, termination
- Daily accounting as well as long-term budgeting
- All aspects of customer relations: adults, children and organizations
- Former certifications as lifeguard Instructor Trainer (NASCO), Emergency Medical Technician (EMT), Pool Operator Certification, Food Service Manager Certification
- Participated in the National Aquatic Safety Company's Tactical Board
- Effective communicator with outstanding grammar, spelling and proofreading skill
- Strategic Planning, strategy implementation
- All aspects of computer use: applications, programming, software and hardware
- Safety inspection and enforcement
- Media relations, including television appearances and publishing
- Participated in legal issues, including testifying and appearing in court and before Congress