

## Order Summary Report

Begin Date	3/31/22
End Date	6/29/22
Days in Period	90
Date Prepared	6/18/24

Overview	
Total Orders	120,349
Total Units	135,260
Total Sales \$	\$ 75,952,377
AOV	\$ 631
AUR	\$ 562
UPT	1.1
Total Cities	7,296
Total States	47
Total Zip Codes	9,459

By Cancellation Status	Units	% of Total
Qty Not Cancelled	103,596	89%
Qty Cancelled	31,664	11%

Cancellation By Order Value	Orders	Sales \$	Units
>=AOV	4,677	\$4,025,809	8,518
<AOV	12,502	\$4,574,124	23,146

By Shipping Status	Sales \$	% of Total
Shipped	\$47,430,433	62%
Shipped - Delivered to Buyer	\$17,383,689	23%
Cancelled	\$8,599,933	11%
Shipped - Returned to Seller	\$1,211,622	2%
Shipped - Picked Up	\$627,488	1%
Pending	\$388,286	1%
Pending - Waiting for Pick Up	\$178,861	0%
Shipped - Returning to Seller	\$96,215	0%
Shipped - Out for Delivery	\$25,025	0%
Shipped - Rejected by Buyer	\$7,295	0%
Shipped - Lost in Transit	\$2,015	0%
Shipped - Damaged	\$1,136	0%
Shipping	\$379	0%

By Fulfillment Status	Sales \$	Units
Amazon-Shipped	\$ 47,430,433	73,100
Merchant-Shipped - Delivered to Buyer	\$ 17,383,689	26,671
Amazon-Cancelled	\$ 5,112,127	17,011
Merchant-Cancelled	\$ 3,487,806	14,653
Merchant-Shipped - Returned to Seller	\$ 1,211,622	1,864
Merchant-Shipped - Picked Up	\$ 627,488	922
Amazon-Pending	\$ 240,359	365
Merchant-Pending - Waiting for Pick Up	\$ 178,861	264
Merchant-Pending	\$ 147,927	220
Merchant-Shipped - Returning to Seller	\$ 96,215	134
Merchant-Shipped - Out for Delivery	\$ 25,025	32
Merchant-Shipped - Rejected by Buyer	\$ 7,295	11
Merchant-Shipped - Lost in Transit	\$ 2,015	4
Merchant-Shipped - Damaged	\$ 1,136	1
Amazon-Shipping	\$ 379	8

Order Shipping Information Data Sample											
--	--	--	--	--	--	--	--	--	--	--	--

Top Destination Postal Code		201301									
Top Destination Postal Code AOV		\$	661								
Order ID	Date	Status	Ship Service Level	Units	Dollars	City	State	Zip	Order ID	Ship Service Level	Zip
404-2822073-6488362	5/20/22	Shipped	Expedited	1	1695	PATNA	BIHAR	801503	408-0897859-0872345	Standard	201301
407-1425428-0087544	6/2/22	Shipped - Delivered to Buyer	Standard	1	735	NABADWIP	WEST BENGAL	741302	404-5192536-7610731	Expedited	744101
406-9907647-1673953	6/2/22	Shipped - Delivered to Buyer	Standard	1	735	ALAPPUZHA	KERALA	689572	402-1319583-3594710	Expedited	460004
408-0047275-3547510	6/2/22	Shipped - Delivered to Buyer	Standard	1	735	AMRAVATI	MAHARASHTRA	444604	405-0843296-7457920	Expedited	581301
408-6217530-3383522	6/2/22	Shipped - Delivered to Buyer	Standard	1	735	PIMPRI CHINCHWAD	MAHARASHTRA	411033	402-7607638-8078742	Standard	402301
402-5622441-3675529	6/2/22	Shipped	Expedited	1	735	BEED	MAHARASHTRA	431122	404-3793288-3303541	Expedited	401305
407-0452640-1414754	4/20/22	Shipped	Expedited	1	518	AHMEDABAD	Gujarat	380054	403-6876910-7017123	Expedited	522007
403-7617865-0366735	5/17/22	Shipped	Expedited	1	518	GORAKHPUR	UTTAR PRADESH	273014	405-6575169-1710717	Expedited	500009
408-5897470-5138724	5/15/22	Shipped	Expedited	1	518	PUNE	MAHARASHTRA	412308	407-8320886-2189149	Expedited	641048
408-7795853-5203551	5/14/22	Shipped	Expedited	1	518	GURUGRAM	HARYANA	122001	403-8548938-0817920	Expedited	600087
402-3840492-4873917	6/15/22	Shipped	Expedited	1	518	AHMEDABAD	Gujarat	380013	406-5667488-4807518	Expedited	422604
408-8226426-6214707	4/5/22	Cancelled	Expedited	1	518	Mumbai	MAHARASHTRA	400066	404-0385252-9830703	Expedited	600006
404-8659996-0325913	4/16/22	Shipped	Expedited	1	518	DEVANAHALLI	KARNATAKA	562110	402-4130969-7199506	Expedited	835303
403-1323278-1035515	5/2/22	Shipped	Expedited	1	518	BADGAM	JAMMU & KASHMIR	190007	408-7947698-5720302	Expedited	824202
406-0203534-2738746	4/19/22	Shipped - Delivered to Buyer	Standard	1	518	MUMBAI	MAHARASHTRA	400071	402-4065058-6283510	Expedited	416012
403-9063524-5621118	5/27/22	Shipped - Delivered to Buyer	Standard	1	518	NEW DELHI	DELHI	110029	404-0625941-9181127	Expedited	332001
406-9685702-0163562	6/21/22	Shipped	Expedited	1	463	SHILLONG	MEGHALAYA	793001	171-7595817-4329100	Expedited	500070
407-5692596-2928364	4/25/22	Cancelled	Expedited	1	463	DEHRADUN	UTTARAKHAND	248001	408-0894500-2480315	Expedited	421204
404-1500003-2290719	4/23/22	Shipped - Returned to Seller	Standard	1	463	NEW DELHI	DELHI	110092	404-4022285-8367511	Expedited	226013
405-6656663-7334729	6/21/22	Shipped - Picked Up	Standard	1	460	TUFANGANJ	WEST BENGAL	736159	171-5184553-5321935	Expedited	400059