

Strategy, Planning and Budgeting Readiness Report

This report was dynamically generated from your responses to the CapabilitySource SBP Readiness Calculator. This report includes personalized findings and recommendations about your organization's level of alignment and agility in strategy, planning and budgeting. Use information in this report to understand the strengths and weaknesses in your current strategy development, planning and budgeting processes and create a plan to improve them using modern business capabilities and technology.

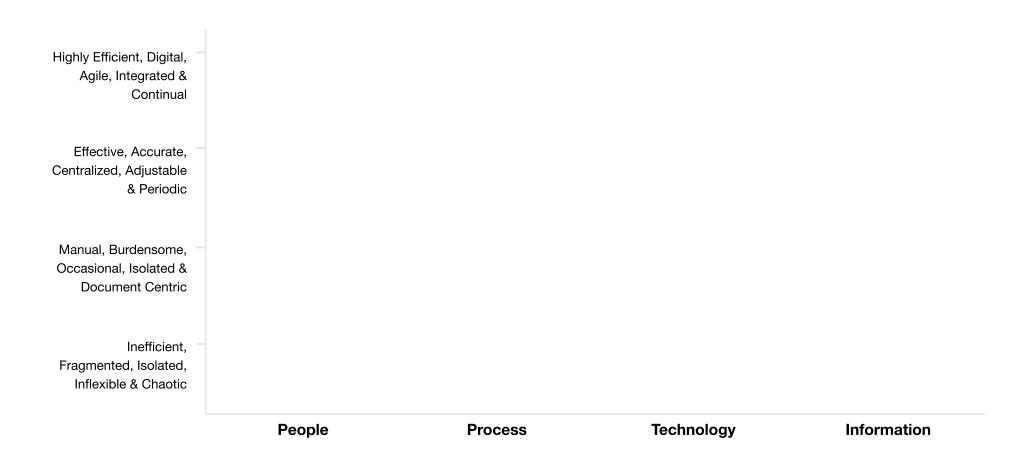
Strategy, Planning and Budgeting (SPB) Readiness **Calculator Foundations**

The SPB Calculator uses 24 simple questions related to people, process, technology and information. Responses are rated as Ad Hoc, Basic, Managed and Optimized. SPB Calculator readiness ratings have been established using real customer experiences, research and analyst consultation. The ratings in this report provide a benchmark perspective. Use the SPB Calculator and this report to determine understanding and alignment across your organization, develop an SPB improvement journey and rate your progress along the way.

Next Steps

- Analyze results that surprise you and determine the root causes of poor performance.
- Share this report with colleagues, and ask them to take the assessment and evaluate rating discrepancies across teams and organizations.
- Determine your desired level of readiness and consider both the costs and benefits of achieving it.
- Get started by picking one of the four dimensions (people, process, technology and information) and create a tactical plan to improve it.

Your SPB Readiness Calculator Results



SPB Readiness Framework - Primary Business Concerns

SPB Calculator questions and ratings are based on a rich set of people, process, technology and information concerns. These concerns are common across organizations of all types and sizes. They are foundational and may be used to determine the level of precision, efficiency and agility in your strategy, planning and budgeting capabilities. Consider how the concerns below map to your organization.



Knowledge of how SPB is performed

Awareness of one's roles and responsibilities during SPB

Trust that information can be shared without reprisal during SPB

Assurance that creative and innovative SPB ideas will be seriously considered

Clarity on when and how to engage in the SPB process

Alignment of human motivation with SPB outcomes

Clear ownership of SPB outcomes

SPB **Process** Concerns



SPB outputs are agile and adjust to changing business needs

SPB captures and aligns teams across the organization

SPB changes use an effective change control process

SPB activities are traceable to desired corporate outcomes

SPB processes are planned, predictable and compliant

SPB activities are visible and coordinated amongst participants

Strategy is aligned with corporate objectives Strategy scenarios are frequently evaluated

SPB Technology Concerns

SPB Tech simplifies user experience

SPB Tech is adaptable to handle unique and complex business needs

SPB Techs are tightly integrated with each other

SPB Tech is specialized to the needs of specific markets

SPB Tech tightly controls access and visibility

SPB Tech tracks data and document changes and versions

SPB Tech maps, allocates and reconciles data relationships







External and competitor information awareness Internal and external SPB insights

SPB trending and performance results accessibility

SPB data awareness and understanding

SPB data richness, unification and extensibility

SPB data accuracy and version control

