



# 2023 COMPANY PROFILE

We are the most customer-centric & trusted company, where customers are served and have their expectations exceeded.



# Welcome

Clearing and forwarding services are essential for businesses engaged in international trade. They ensure smooth customs clearance, efficient logistics management, risk mitigation, and cost optimization, ultimately contributing to the success of global supply chains.

I believe that with my team of experts we will enable your business to navigate the complexities of international trade and while remaining compliant with changing regulations. (**Mr Paul Musau. Chief Executive Officer**)

## COMPANY DETAILS

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# WHO

## WE ARE

Luytech is a robust clearing and forwarding company focused on providing efficient and reliable solutions to meet all your logistics needs. In the present globalized world, exploring the intricacies of global exchange can be an overwhelming undertaking. That's where we come in. We understand that timely and seamless movement of goods is crucial for businesses to thrive, and we are committed to making that happen for you.

At Luytech, we value our broad mastery and involvement with the clearing and forwarding industry. Our dedicated team of professionals is well-versed in the intricacies of customs regulations, transportation logistics, and documentation requirements. We stay up-to-date with the latest industry trends and regulatory changes to ensure that your shipments are always in compliance and reach their destination without delays. At Luytech, we understand that trust is paramount in this industry. That's why we place a strong emphasis on integrity, transparency, and open communication. We value long-term partnerships and strive to build lasting relationships with our clients based on mutual trust and reliability.

Our comprehensive range of services covers every aspect of the logistics process. Whether you need assistance with customs clearance, freight forwarding, warehousing, or distribution, we have you covered. We work closely with our clients to understand their unique requirements and tailor our solutions to suit their specific needs. Our goal is to provide personalized, cost-effective, and hassle-free services that contribute to your business success.



## VISION

To be the most customer-centric and trusted company, where customers can be served and have their expectations exceeded.

## MISSION

To provide the most efficient, reliable and affordable services that satisfy customers' needs and give them a compelling experience.



## CORE VALUES

Core business values are the fundamental principles and beliefs that guide a company's actions, decisions, and behaviour. By upholding these values, we are able to differentiate ourselves from other businesses, shape our culture and this ultimately influence the relationships we build with our clients. Therefore, we ensure that these values are upheld by our employees in every transactions.

### Integrity



By upholding integrity as Luytech we endeavor to act honestly, ethically, and transparently in all business dealings. We maintain high moral standards, being accountable for actions as we serve our clients.

### Excellence



We endeavour to pursue the highest standards of quality and performance in every aspect of the business. Continuously improving, paying attention to details, and committed to delivering exceptional services in the clearing and forwarding industry.

### Collaboration



The clearing and forwarding industry is a demanding industry. Without coordinated team work, it can be very challenging to ensure that the client's products are cleared and delivered on time. Therefore, we ensure that there is proper communication and coordination at all times during the clearing and delivery of your products.

# WHAT WE DO



## 1 Clearing & Forwarding

**A Port Clearance** \_\_\_\_\_  
Port clearance is an essential component of the clearing and forwarding industry. It involves the necessary procedures, documentation, and coordination required to facilitate the entry and exit of goods and vessels at a port. At Luytech we are at hand to ensure that once your goods arrive (at Dar es Salaam, Durban, Walvis Bay and other ports), proper documentation is submitted and your goods properly processed ready for entry or exit. We also work hand in hand with port authorities to ensure that your goods are safely loaded or off loaded.



## B Boarder Clearance

Once your goods arrive at the border, our agents are at hand to ensure that your goods undergo the necessary customs declaration procedures are followed, applicable taxes or duties are paid and Customs officers perform security checks. Our agents are stationed at all of Zambia's borders such as Nakonde, Chirundu, Kariba, Kasumbalesa, Katima Mulilo, Kazungula, Victoria Falls, Kashiba, Mokambo, Mwami and all other boarders in Zambia.



## **C Removal In Transit**

RIT refers to the movement of goods through a country or customs territory without being subject to import duties or other customs formalities. It allows goods to be transported from one country to another through a third country without undergoing full customs clearance procedures or being subjected to customs duties or taxes in the transit country. At Luytech we provide Removal in Transit services for all neighboring countries such as Zimbabwe, DRC and Malawi.



## **D Duties & Tax advice**

At Luytech we provide general duties and tax advice to our clients concerning the following;

- Import duties or tariffs
- Customs Valuation
- Exemptions and Preferences
- Value Added Tax (VAT)
- Customs Declarations and Compliance
- Tax Deductions and Benefits



## 2 Import

### & Delivery of Vehicles

We offer a robust vehicle order and delivery service list. Our specialist agents are at hand to assist you in selecting and ordering your vehicles online. Vehicles can be ordered from countries such as Japan, United Kingdom, China and UAE.

Once your vehicle arrives, our port agents are on hand to process documentations, off load and conduct the necessary checks to ensure that the vehicle is ready for entry. Luytech drivers with years of driving experience are capable of delivering your vehicle to not only Zambia but also neighboring countries such as Malawi, Zimbabwe, Angola, Congo etc.

Apart from motor vehicles, we also specialize in handling other types of shipments such as;

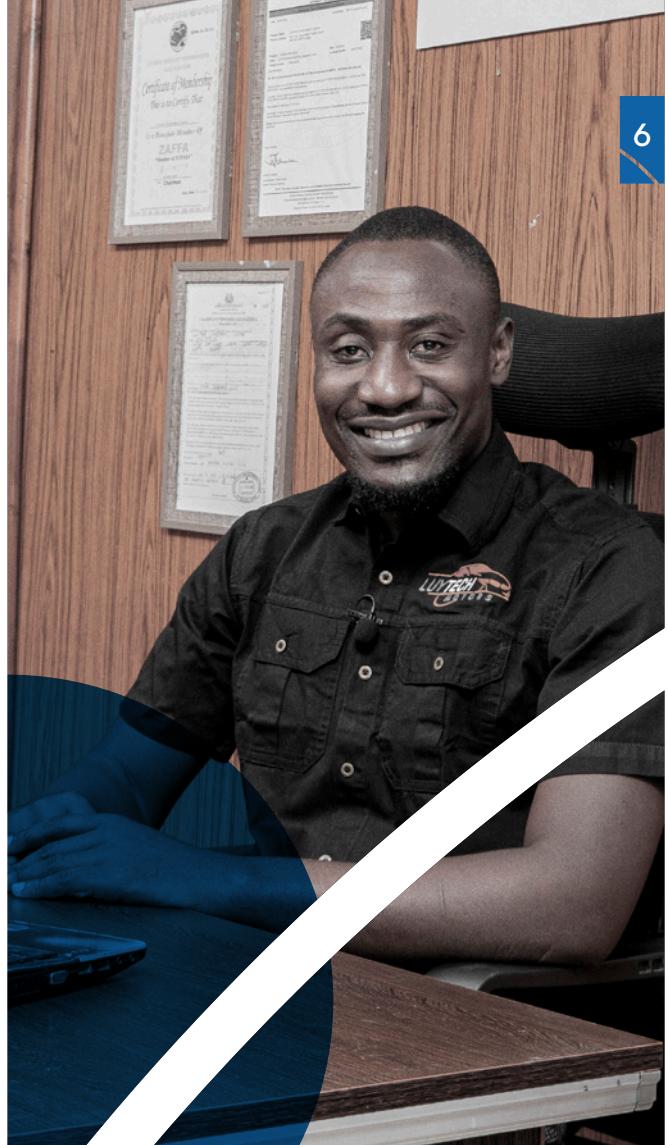
- Loose cargo
- Containerized goods
- Machinery etc

## 3 Vehicle

### Registration & Insurance

In an effort to ensure a stress free process from the moment you order your vehicle to the moment you are able to drive it on public roads, we also provide vehicle registration and insurance services with RATSA and Interpol. The following proceed is undertaken,

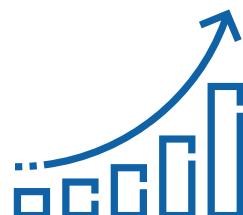
- a. Customs Clearance Certificate: Issued by the Zambia Revenues Authority (ZRA).
- b. Interpol Motor Vehicle Clearance: issued by Zambia Police
- c. Vehicle Registration: Issued by The Road Transport and Safety Agency (RTSA)
- d. Application for Motor Vehicle License ("Road Tax"): Payment of fees prescribed in order to obtain the permission to use the vehicle on Zambia national roads and obtain the Motor vehicle license.
- e. Apply for Safety Inspection ("Road Fitness Test"): This inspection is necessary if the vehicle is to be allowed to drive on public roads.



## We Believe In Safety

Safety is of paramount importance in the clearing and forwarding business. It plays a crucial role in ensuring the smooth and secure movement of goods and protecting the well-being of all parties involved.

Safety also mitigates risks, ensures compliance with regulations, safeguarding assets, ensuring customer satisfaction, and maintaining a positive brand image. By making safety a priority, Luytech creates a secure and efficient environment for its operations and contributes to the overall success of the logistics industry.



## We Believe In Efficiency

At Luytech we believe that clearing and forwarding businesses provide valuable services that help businesses navigate the complexities of international trade, ensure compliance, optimize costs, and mitigate risks.

Our expertise and support contribute to the growth and success of importers and exporters by facilitating seamless movement of goods across borders.



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