

region, market

All

customer

All

segment, category, product

All

2018

2019

2020

2021

2022EST

Q1

Q2

Q3

Q4

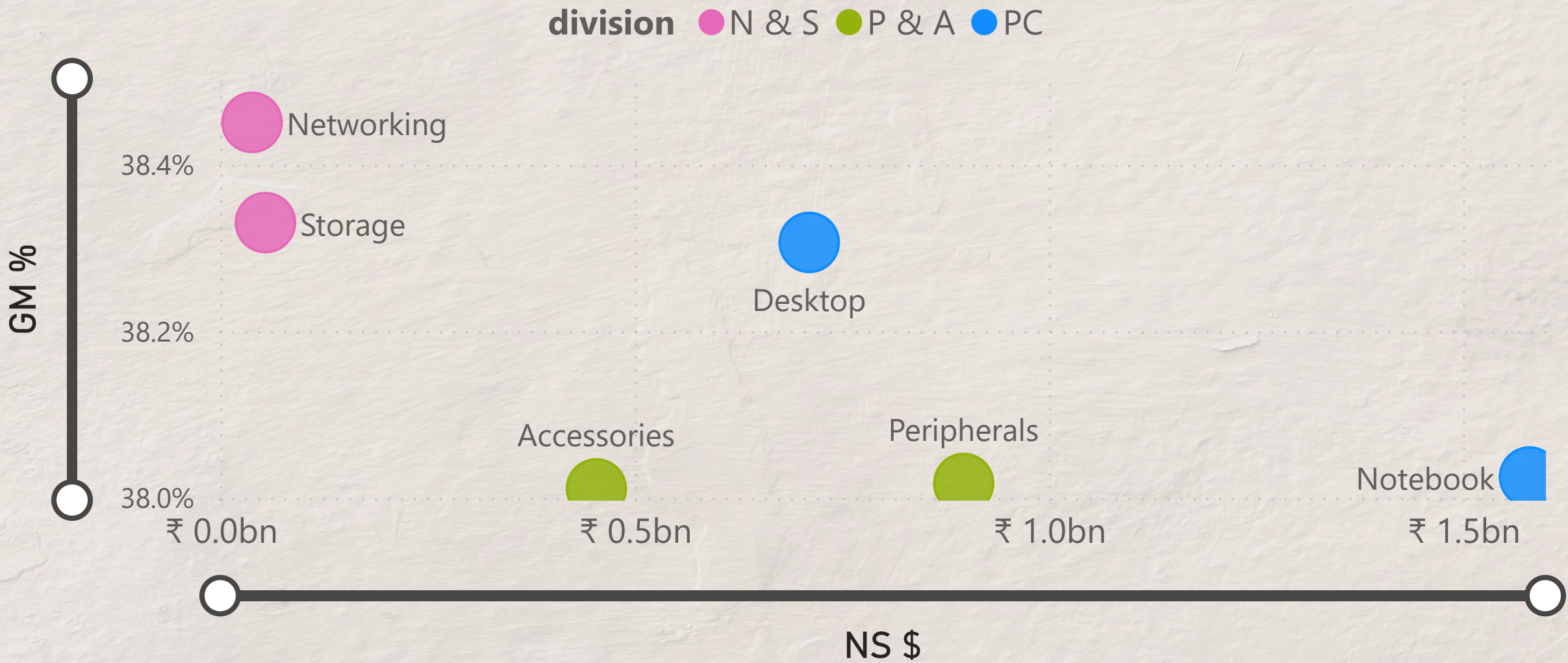
YTD

YTG

Product Performance

segment	NS \$	GM \$	GM %	Net profit	Net profit %
⊕ Networking	₹ 38.4M	\$14.78M	38.45%	-5.27M	-13.72%
⊕ Storage	₹ 54.6M	\$20.93M	38.33%	-7.51M	-13.76%
⊕ Desktop	₹ 711.1M	\$272.39M	38.31%	-97.79M	-13.75%
⊕ Notebook	₹ 1,580.4M	\$600.96M	38.03%	-222.16M	-14.06%
⊕ Peripherals	₹ 897.5M	\$341.22M	38.02%	-125.91M	-14.03%
⊕ Accessories	₹ 454.1M	\$172.61M	38.01%	-63.78M	-14.05%
Total	₹ 3,736.2M	\$1,422.88M	38.08%	-522.42M	-13.98%

Performance Matrix

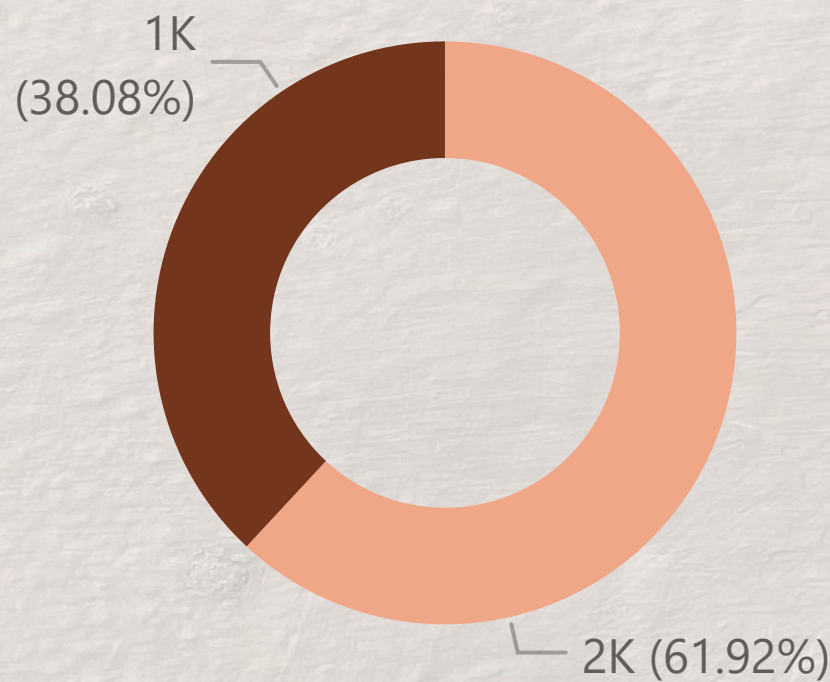


Region / Market / Customer Performance

region	NS \$	GM \$	GM %	Net profit	Net profit %
⊕ EU	₹ 775.5M	\$267.80M	34.53%	-95.52M	-12.32%
⊕ LATAM	₹ 14.8M	\$5.19M	35.02%	-0.44M	-2.95%
⊕ APAC	₹ 1,923.8M	\$690.21M	35.88%	-281.16M	-14.62%
⊕ NA	₹ 1,022.1M	\$459.68M	44.97%	-145.31M	-14.22%
Total	₹ 3,736.2M	\$1,422.88M	38.08%	-522.42M	-13.98%

Unit Economics

● Total COGS ● Gross Margin



● Increase ● Decrease

