



region, market

All

customer

All

segment, category, product

All

2018

2019

2020

2021

2022EST

Q1

Q2

Q3

Q4

YTD

YTG

81.17%✓

LY: 80.21% (+1.2%)

Forecast Accuracy

-3472.7K✓

LY: -751.7K (+361.97%)

Net Error

6899.0K✓

LY: 9780.7K (+29.46%)

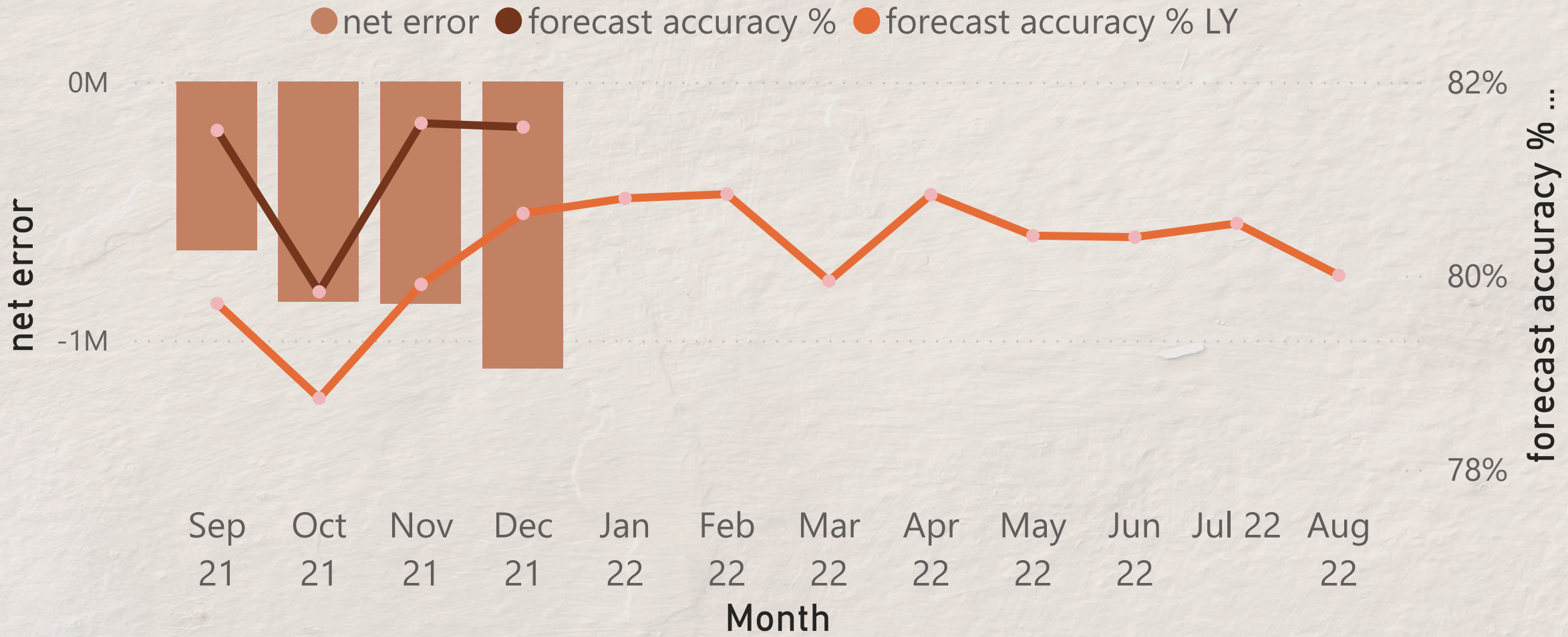
ABS Error

Key Metrics By Customer

customer	forecast accuracy %	net error	net error %	Risk
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Acclaimed Stores	57.74%	83037	10.74%	EI
All-Out	43.96%	-150	-0.32%	OOS
Amazon	73.79%	-464694	-9.22%	OOS
Argos (Sainsbury's)	54.78%	-23040	-17.60%	OOS
Atlas Stores	49.53%	-4182	-2.31%	OOS
Atliq e Store	74.22%	-294868	-9.65%	OOS
AtliQ Exclusive	70.35%	-359242	-11.91%	OOS
BestBuy	46.60%	81179	16.72%	EI
Billa	42.63%	3704	3.91%	EI
Boulanger	52.69%	-48802	-20.21%	OOS
Chip 7	34.56%	-85293	-35.01%	OOS
Chiptec	50.49%	-20102	-11.36%	OOS
Circuit City	46.17%	85248	16.55%	EI
Control	52.06%	64731	13.01%	EI
Coolblue	47.66%	-34790	-15.34%	OOS
Total	81.17%	-3472690	-9.48%	OOS

Accuracy/Net Error Trend



Key Metrics By Products

segment	forecast accuracy %	forecast accuracy % LY	net error	Net profit %	Risk
Networking	93.06%	90.40%	-12967	-13.72%	OOS
Desktop	87.53%	84.37%	78576	-13.75%	EI
Accessories	87.42%	77.66%	341468	-14.05%	EI
Notebook	87.24%	79.99%	-47221	-14.06%	OOS
Storage	71.50%	83.54%	-628266	-13.76%	OOS
Peripherals	68.17%	83.23%	-3204280	-14.03%	OOS
Total	81.17%	80.21%	-3472690	-13.98%	OOS