

region, market

All

customer

All

segment, category, product

All

2018

2019

2020

2021

2022EST

Q1

Q2

Q3

Q4

YTD

YTG

vs LY

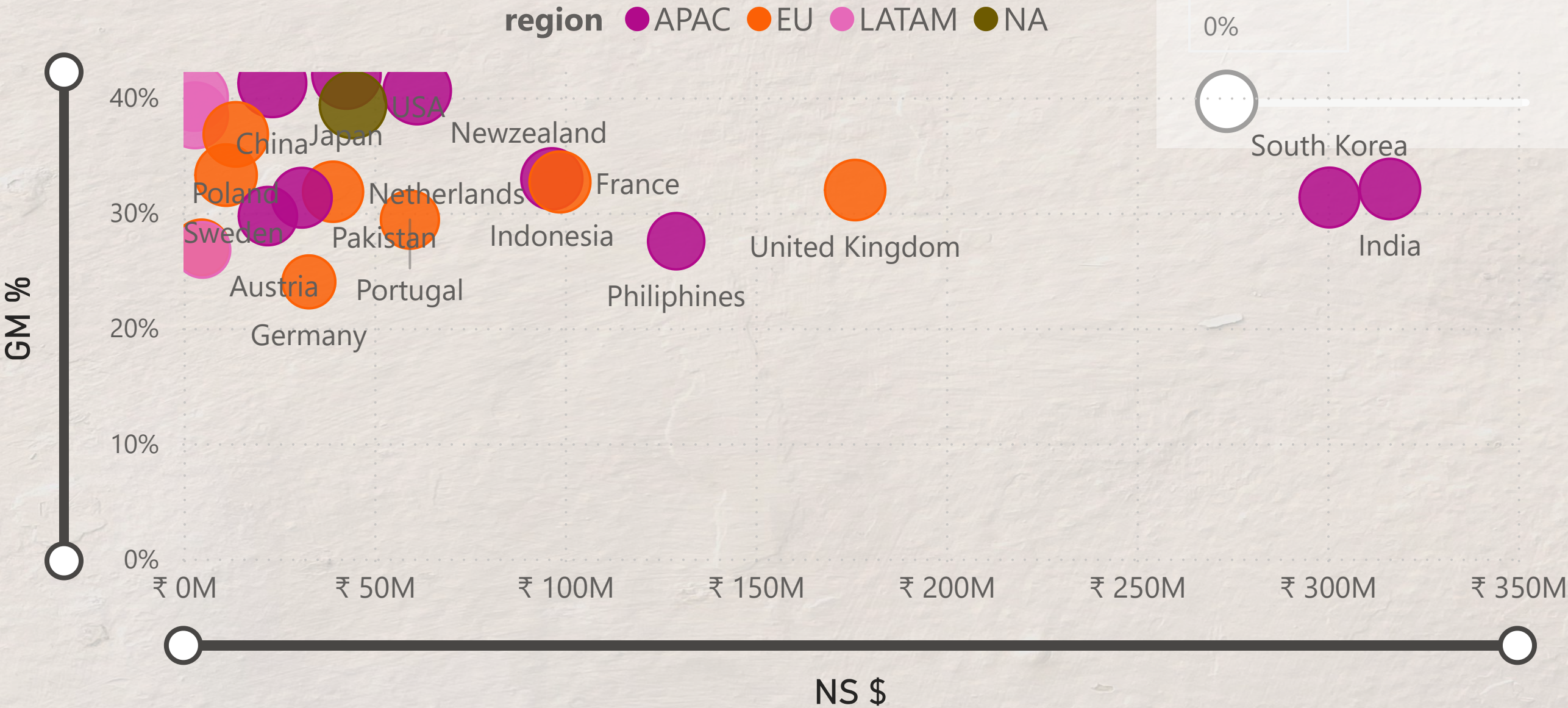
vs Target

## Customer Performance

customer	NS \$	GM \$	GM %
Amazon	₹ 496.9M	\$182.77M	36.78%
AtliQ Exclusive	₹ 361.1M	\$166.15M	46.01%
Atliq e Store	₹ 304.1M	\$112.15M	36.88%
Flipkart	₹ 138.5M	\$58.37M	42.14%
Sage	₹ 127.9M	\$40.31M	31.53%
Leader	₹ 117.3M	\$36.02M	30.70%
Neptune	₹ 105.7M	\$49.36M	46.70%
Ebay	₹ 91.6M	\$33.06M	36.09%
Acclaimed Stores	₹ 73.4M	\$29.58M	40.32%
walmart	₹ 72.4M	\$33.06M	45.66%
Electricals	₹ 68.0M	\$25.24M	37.21%
<b>Total</b>	<b>₹ 3,736.2M</b>	<b>\$1,422.88M</b>	<b>38.08%</b>

Show NP %

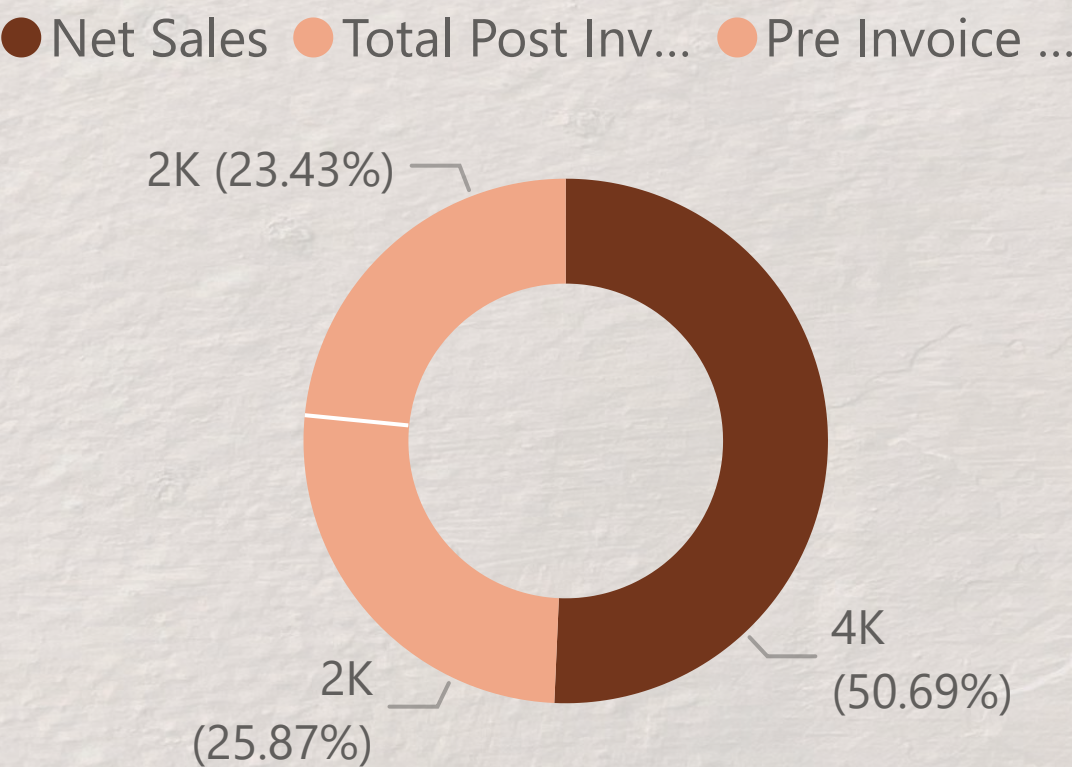
## Accuracy/Net Error Trend



## Product Performance

segment	NS \$	GM \$	GM %
⊕ Notebook	₹ 1,580.4M	\$600.96M	38.03%
⊕ Peripherals	₹ 897.5M	\$341.22M	38.02%
⊕ Desktop	₹ 711.1M	\$272.39M	38.31%
⊕ Accessories	₹ 454.1M	\$172.61M	38.01%
⊕ Storage	₹ 54.6M	\$20.93M	38.33%
⊕ Networking	₹ 38.4M	\$14.78M	38.45%
<b>Total</b>	<b>₹ 3,736.2M</b>	<b>\$1,422.88M</b>	<b>38.08%</b>

## Unit Economics



● Total COGS ● Gross Margin

