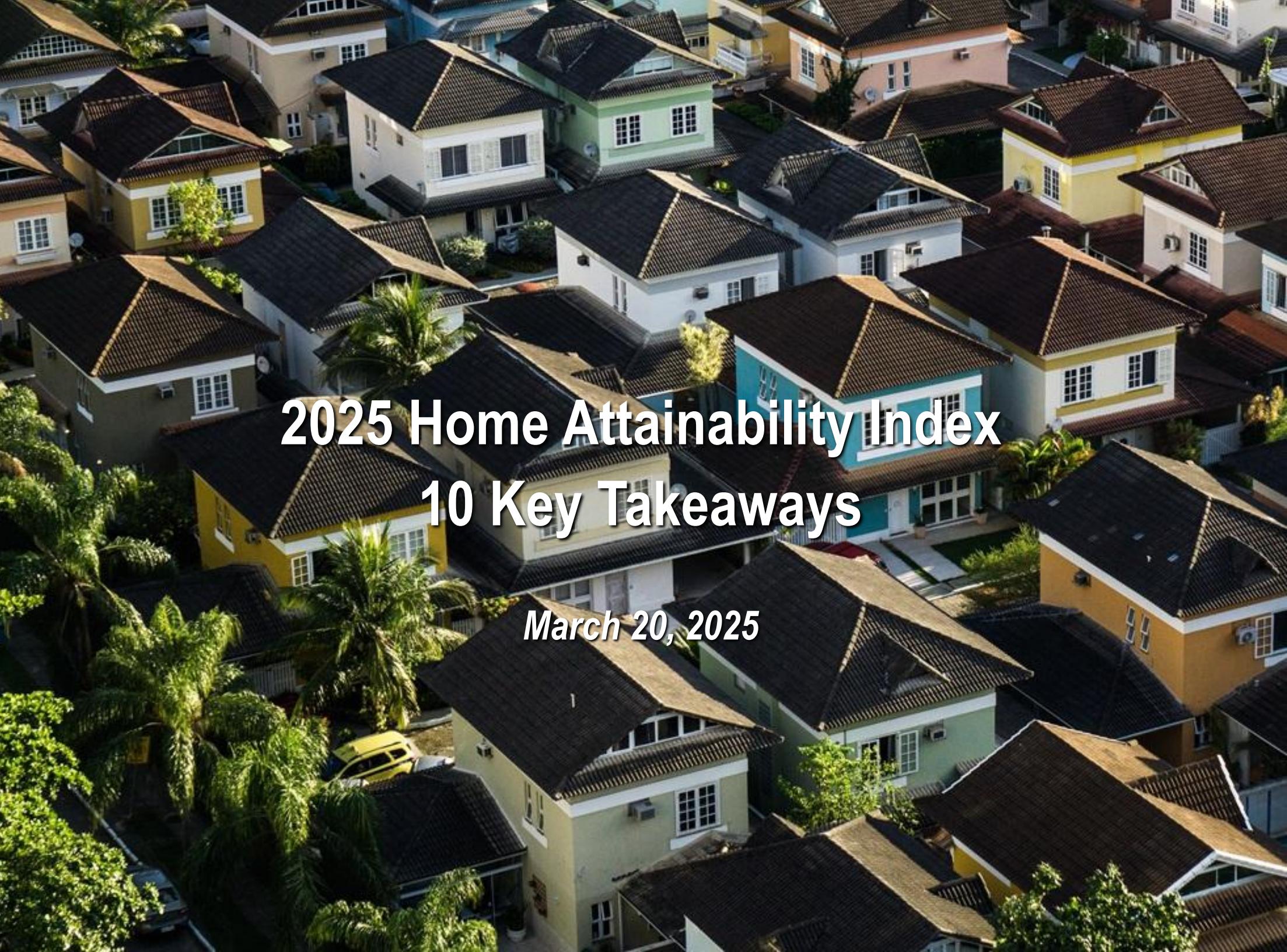


 Terwilliger Center
for Housing

RCLCO
REAL ESTATE CONSULTING



2025 Home Attainability Index 10 Key Takeaways

March 20, 2025

INTRODUCTION TO THE ULI HOME ATTAINABILITY INDEX

The 2025 Home Attainability Index is a collaborative effort from RCLCO and ULI to deliver stakeholders with affordability, connectivity, racial disparity, and growth insights at the MSA, county, and census tract level

- ▶ ***The 2025 Index offers increased capabilities:***
 - Change-over-time analysis
 - Updated interface
 - Added historic data
 - Poverty and density variables

- ▶ ***There are two ways to access and explore the data:***
 - 2025 Home Attainability Index (Excel File)
 - ❖ Analysis only at the MSA level

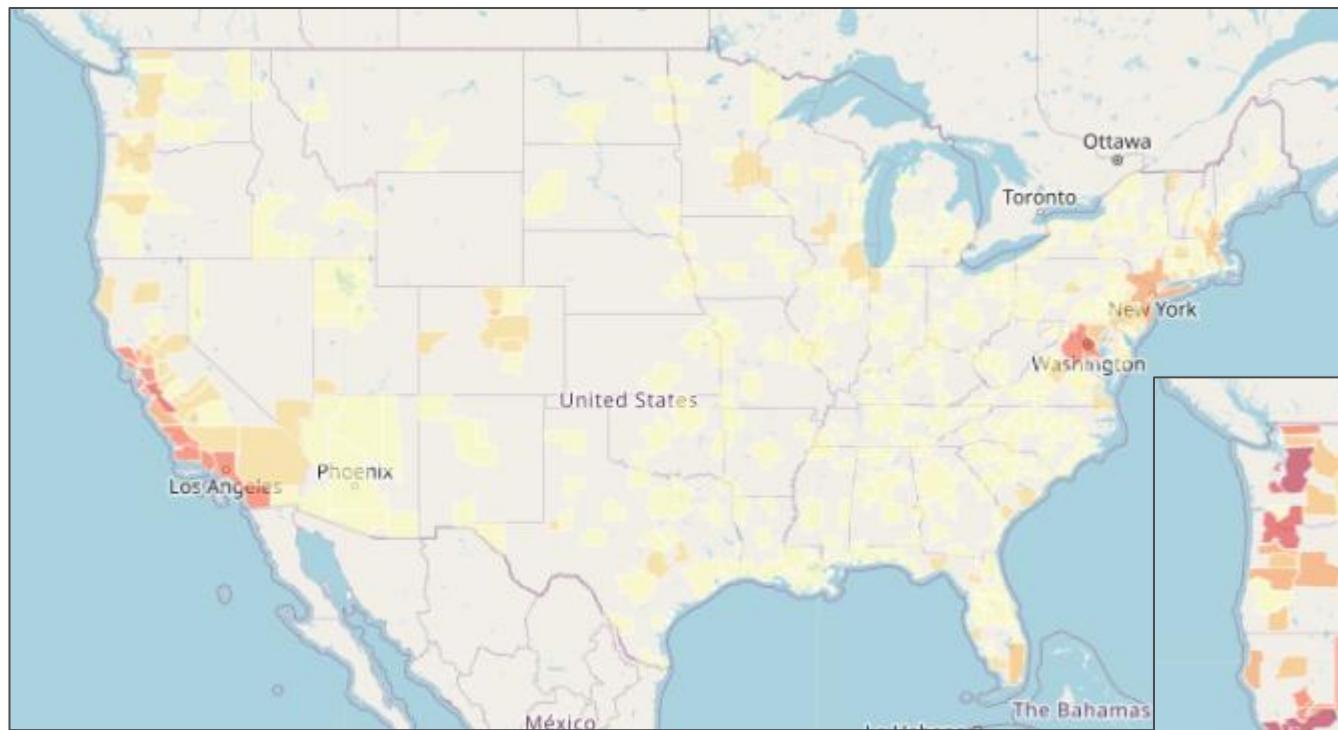
 - 2025 Home Attainability Web App
 - ❖ Maps data for enhanced visuals
 - ❖ Analysis at the MSA, county, and census tract level

KEY TAKEAWAYS

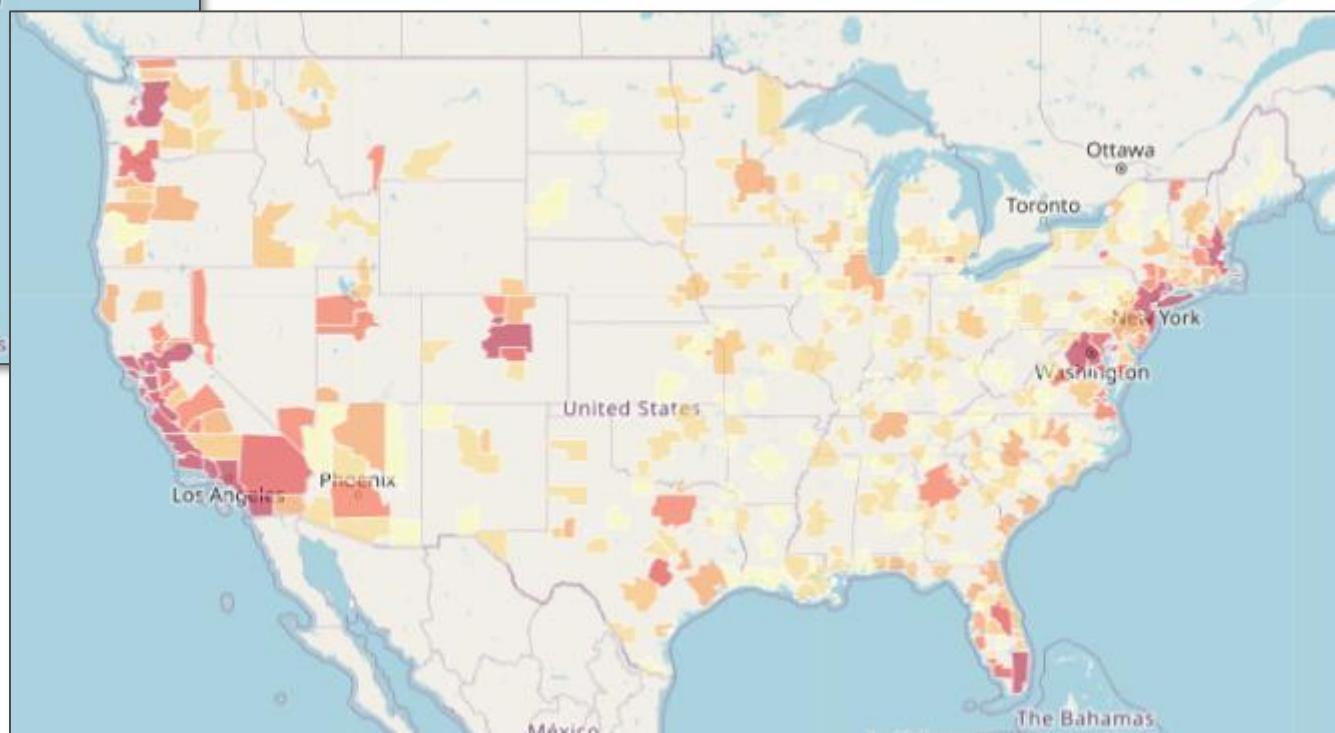
1. COST BURDEN GROWING ACROSS THE COUNTRY

Households earning under \$50,000 are significantly more cost-burdened than 10 years ago in most markets

Percentage of Cost-Burdened Households: U.S. 2015



Percentage of Cost-Burdened Households: U.S. 2023

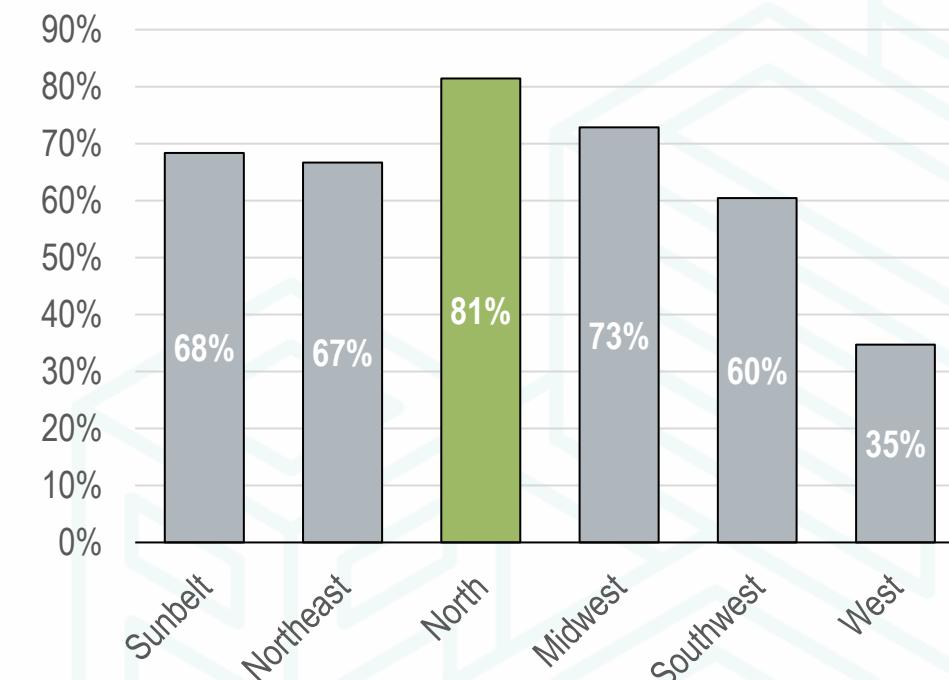


2. HOUSING ATTAINABILITY WIDELY VARIABLE BY REGION

Households in the Rust Belt earning 120% AMI have easy access to purchase, while few options in the West

Percentage of Homes Affordable to Buy (120% AMI)		
Rank	MSA	Count
1	Syracuse, NY	92.4%
2	Rochester, NY	91.3%
3	Youngstown, OH	91.1%
4	McAllen, TX	90.8%
5	Dayton, OH	90.0%
6	Allentown, PA	89.9%
7	Lansing, MI	89.8%
8	Albany, NY	89.7%
9	Pittsburgh, PA	88.6%
10	Des Moines, IA	88.3%
11	Toledo, OH	88.1%
12	El Paso, TX	88.0%
13	Buffalo, NY	87.6%
14	Wichita, KS	87.5%
15	Harrisburg, PA	87.3%
86	Charlotte, NC	45.8%
87	Boise City, ID	43.9%
88	Provo, UT	43.0%
89	Seattle, WA	41.4%
90	Sacramento, CA	41.2%
91	Ogden, UT	41.1%
92	Modesto, CA	37.6%
93	Riverside, CA	37.3%
94	San Diego, CA	35.8%
95	Oxnard, CA	33.5%
96	Stockton, CA	29.8%
97	Urban Honolulu, HI	28.2%
98	Los Angeles, CA	26.6%
99	San Francisco, CA	20.1%
100	San Jose, CA	8.7%

Distribution by Region - Percentage of Homes Affordable to Buy (120% AMI)



2. HOUSING ATTAINABILITY WIDELY VARIABLE BY REGION

Renting in large metro areas and western markets can easily cost double or triple the rent in smaller, midwestern cities

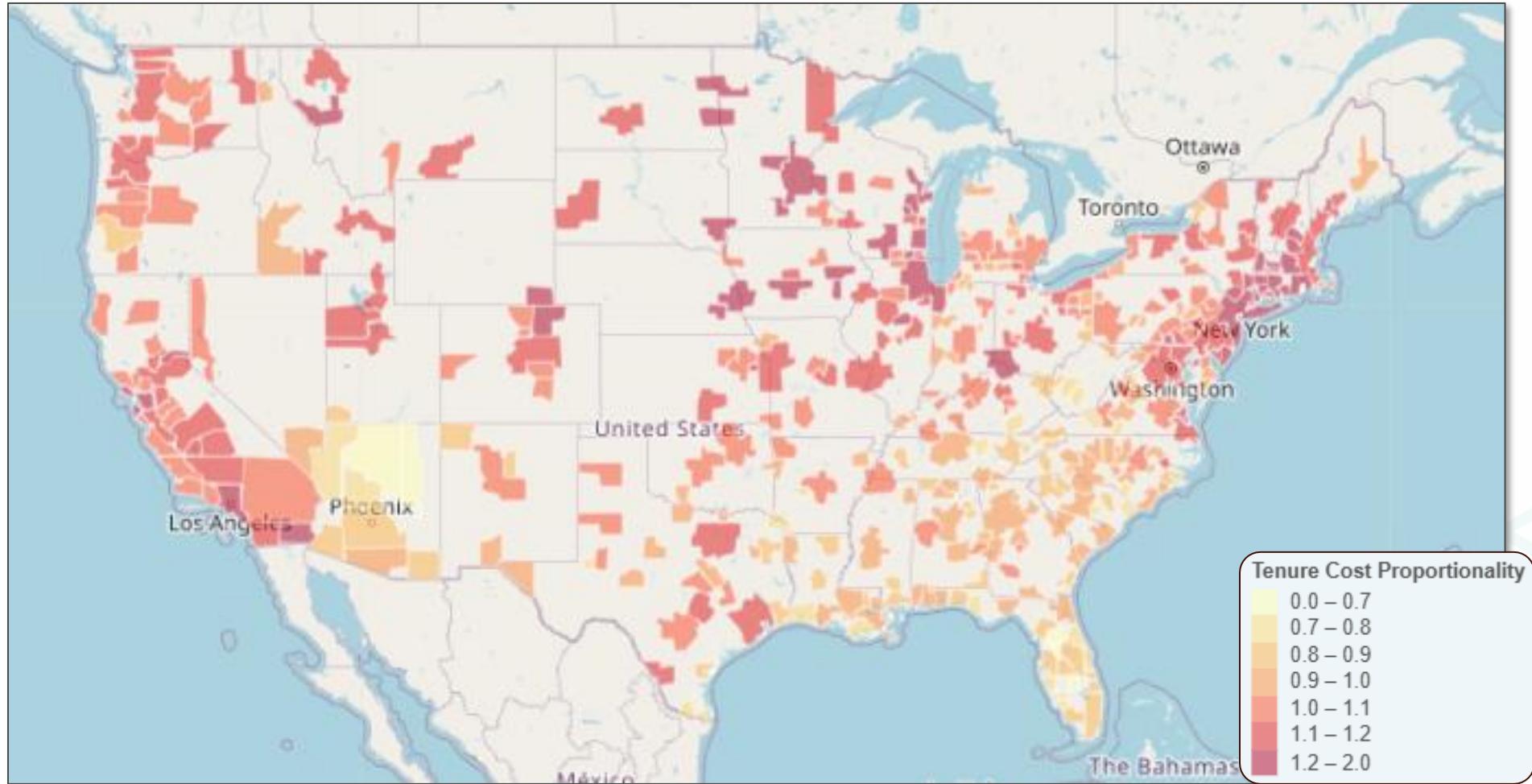
Top 15 - Monthly Cost to Rent			Bottom 15 - Monthly Cost to Rent		
Rank	MSA	Count	Rank	MSA	Count
1	San Jose, CA	\$2,794	100	Youngstown, OH	\$779
2	San Francisco, CA	\$2,426	99	Toledo, OH	\$917
3	Oxnard, CA	\$2,248	98	McAllen, TX	\$925
4	San Diego, CA	\$2,154	97	Scranton, PA	\$963
5	Urban Honolulu, HI	\$2,054	96	Wichita, KS	\$969
6	Los Angeles, CA	\$1,987	95	Winston, NC	\$973
7	Washington, DC	\$1,975	94	Dayton, OH	\$984
8	Boston, MA	\$1,940	93	Cleveland, OH	\$996
9	Seattle, WA	\$1,932	92	Akron, OH	\$1,005
10	Bridgeport, CT	\$1,827	91	Buffalo, NY	\$1,005
11	Denver, CO	\$1,805	90	Little Rock, AR	\$1,007
12	New York, NY	\$1,780	89	Pittsburgh, PA	\$1,011
13	Miami, FL	\$1,770	88	Jackson, MS	\$1,034
14	Riverside, CA	\$1,756	87	Tulsa, OK	\$1,034
15	Sacramento, CA	\$1,729	86	Syracuse, NY	\$1,036

Distribution by Region - Monthly Cost to Rent



3. COST TO OWN VS. COST TO RENT

Compared to renting, it's relatively cheaper to own in the Southeast



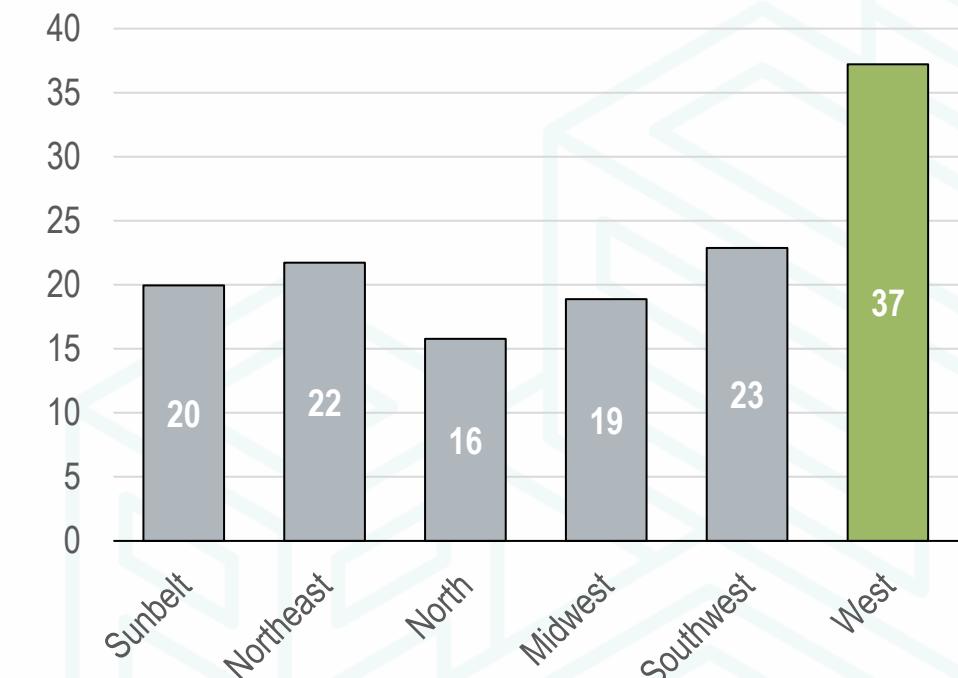
Key Note: Tenure cost proportionality measures whether it is relatively cheaper to own or rent when compared to all markets in the United States

4. DOWNPAYMENT AS A BARRIER TO HOME OWNERSHIP

Even in affordable metro areas, households earning 120% AMI must save for 10 years to afford a downpayment

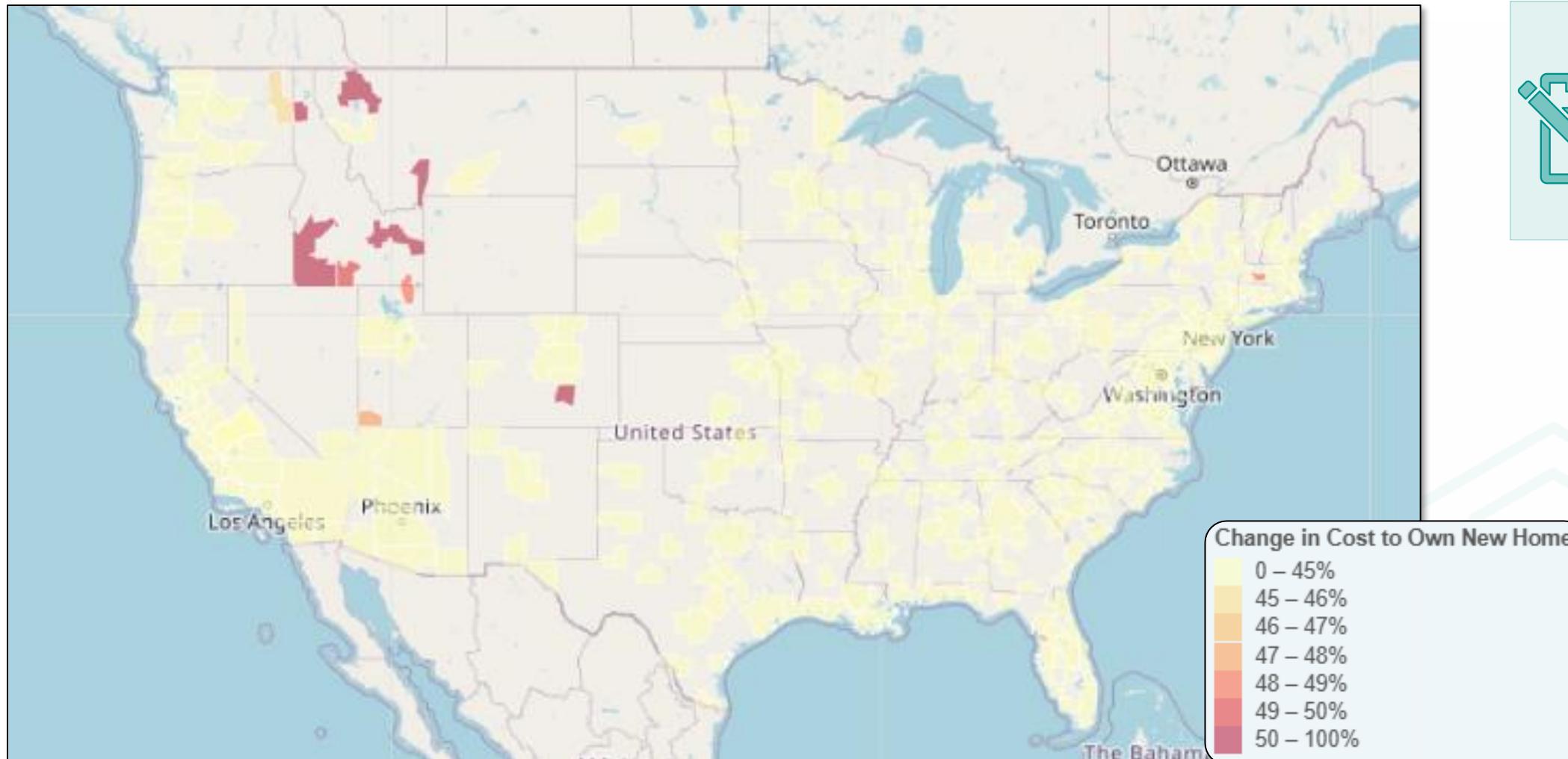
Top 15 - Years to Save for Downpayment (120% AMI)			Bottom 15 - Years to Save for Downpayment (120% AMI)		
Rank	MSA	Count	Rank	MSA	Count
1	San Jose, CA	71	100	Youngstown, OH	10
2	San Francisco, CA	46	99	McAllen, TX	10
3	Urban Honolulu, HI	39	98	Syracuse, NY	11
4	Los Angeles, CA	38	97	Rochester, NY	12
5	Oxnard, CA	34	96	Pittsburgh, PA	12
6	San Diego, CA	34	95	Toledo, OH	12
7	Stockton, CA	33	94	Dayton, OH	12
8	Seattle, WA	31	93	Lansing, MI	13
9	Riverside, CA	31	92	Wichita, KS	13
10	Sacramento, CA	31	91	Scranton, PA	13
11	Modesto, CA	30	90	Buffalo, NY	13
12	Ogden, UT	29	89	Akron, OH	13
13	New York, NY	29	88	El Paso, TX	14
14	Provo, UT	29	87	Jackson, MS	14
15	Boise City, ID	29	86	Cincinnati, OH	14

Distribution by Region - Years to Save for Downpayment (120% AMI)



5. INCREASE IN NEW HOME PRICES

The Mountain West, including many smaller but high-growth markets, has seen dramatic run up in home values since 2020



Key Note: Boise, Kalispell, and Bozeman top the list for largest increase in new home prices since 2020

6. HOUSING DEVELOPMENT AND RENT GROWTH

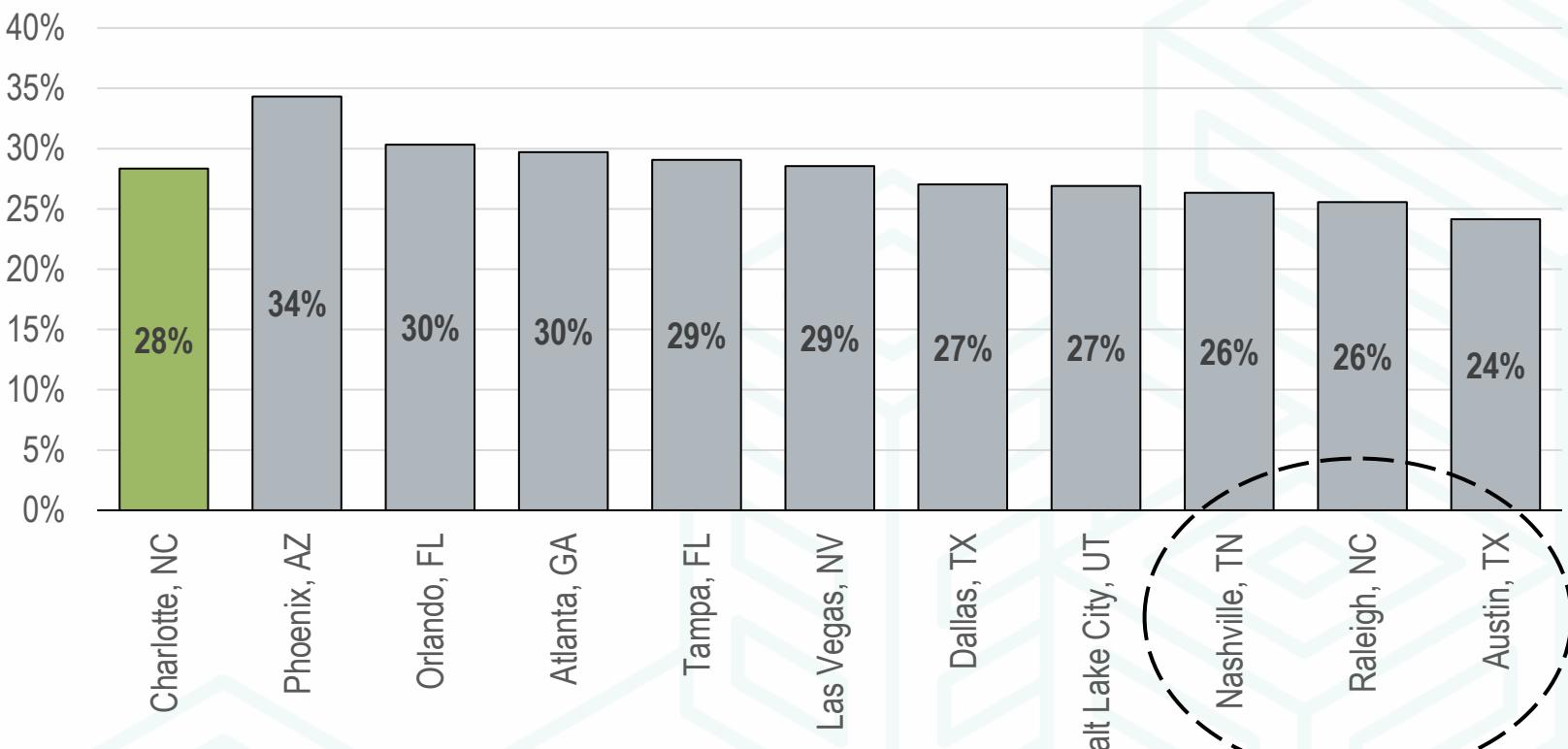
Markets with significant production have, in fact, experienced more limited rent growth



Key Note: Austin, Nashville, and Raleigh are top 15 markets for new housing built relative to their size; these metros have had the least rent growth relative to peer markets

New Housing Units Since 2015 – Top 15 Markets		
Rank	MSA	Count
1	Austin, TX	4.3%
2	Cape Coral, FL	3.9%
3	Provo, UT	3.7%
4	Boise City, ID	3.7%
5	Fresno, CA	3.6%
6	Charleston, SC	3.3%
7	Orlando, FL	3.1%
8	North Port, FL	3.1%
9	Lakeland, FL	3.0%
10	Nashville, TN	3.0%
11	Las Vegas, NV	3.0%
12	Deltona, FL	3.0%
13	Raleigh, NC	2.9%
14	Jacksonville, FL	2.9%
15	San Antonio, TX	2.7%

Change in Cost to Rent (2020 – 2023)

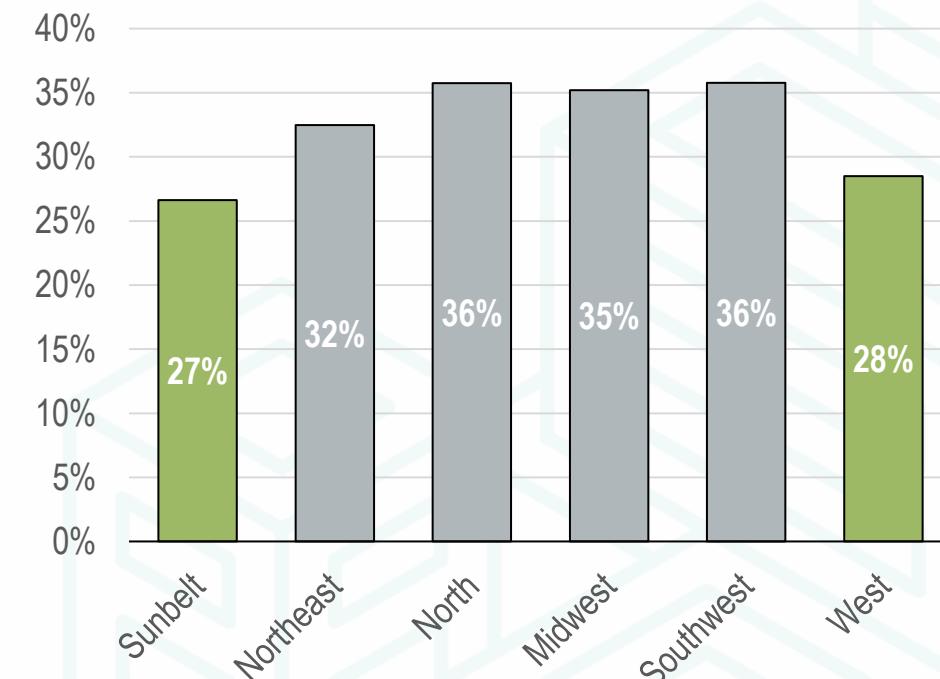


7. RACIAL INEQUALITY

White households are more likely to own in every market analyzed, though the gap is smallest in Sun Belt and California markets

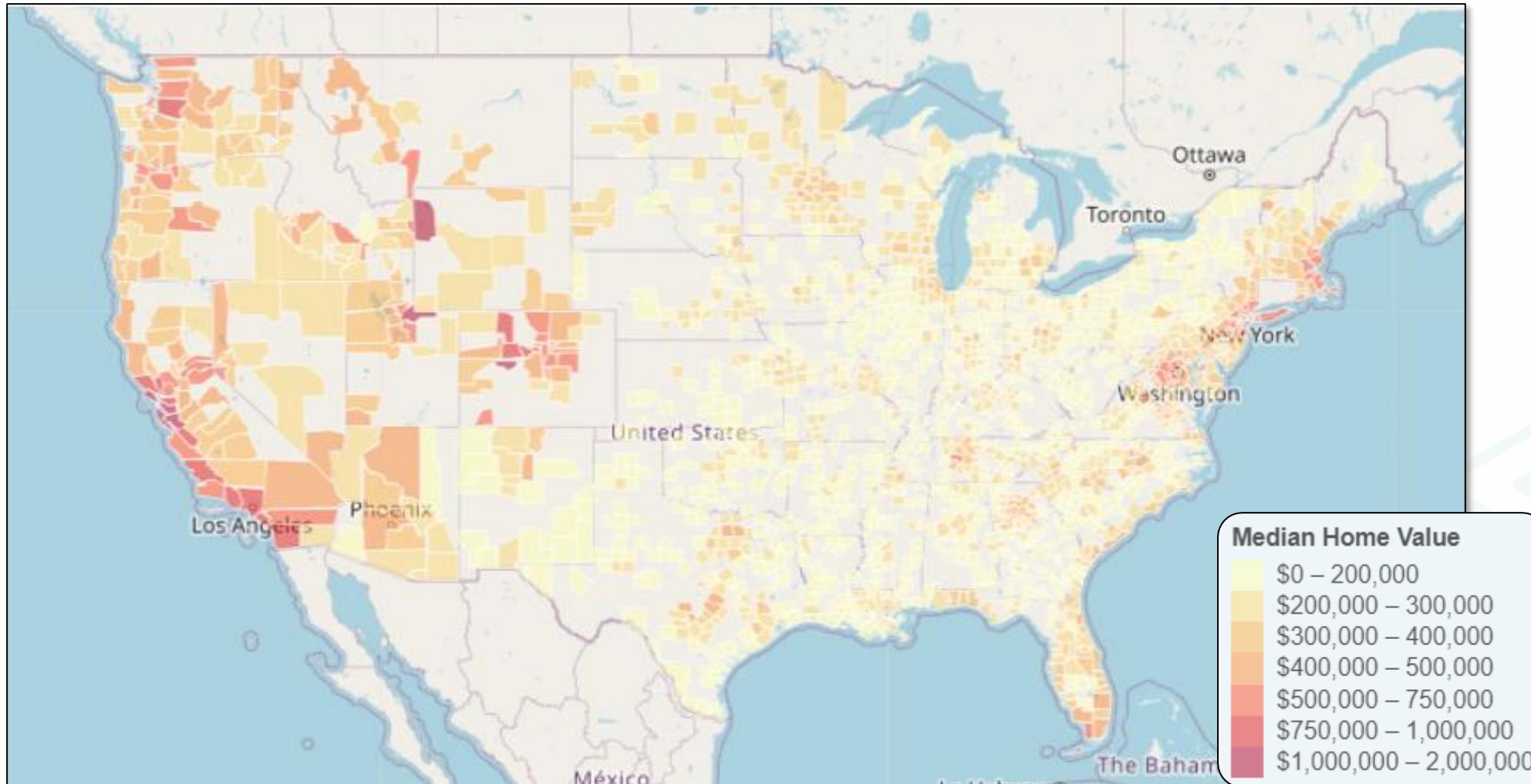
Top 15 - Gap in Ownership (White and Black)			Bottom 15 - Gap in Ownership (White and Black)		
Rank	MSA	Count	Rank	MSA	Count
1	Scranton, PA	53%	100	Palm Bay, FL	16%
2	Portland, ME	51%	99	Fayetteville, NC	16%
3	Salt Lake City, UT	48%	98	Charleston, SC	19%
4	Minneapolis, MN	46%	97	Washington, DC	19%
5	Des Moines, IA	44%	96	Miami, FL	19%
6	Madison, WI	43%	95	Austin, TX	20%
7	Grand Rapids, MI	43%	94	San Antonio, TX	21%
8	Syracuse, NY	42%	93	Orlando, FL	21%
9	Milwaukee, WI	42%	92	Los Angeles, CA	22%
10	Pittsburgh, PA	41%	90	Oxnard, CA	22%
11	Fayetteville, AR	41%	89	Modesto, CA	22%
12	Albany, NY	41%	88	Colorado Springs, CO	22%
13	Cincinnati, OH	39%	87	Urban Honolulu, HI	23%
14	Rochester, NY	39%	86	New Orleans, LA	23%
15	McAllen, TX	38%	85	EI Paso, TX	23%

Distribution by Region - Gap in Ownership (White and Black)



8. HOME VALUE DISPARITY

The country is deeply divided between high-cost, often coastal markets where median home values are routinely over \$500,000, and large sections of the country where the median home value is below \$200,000

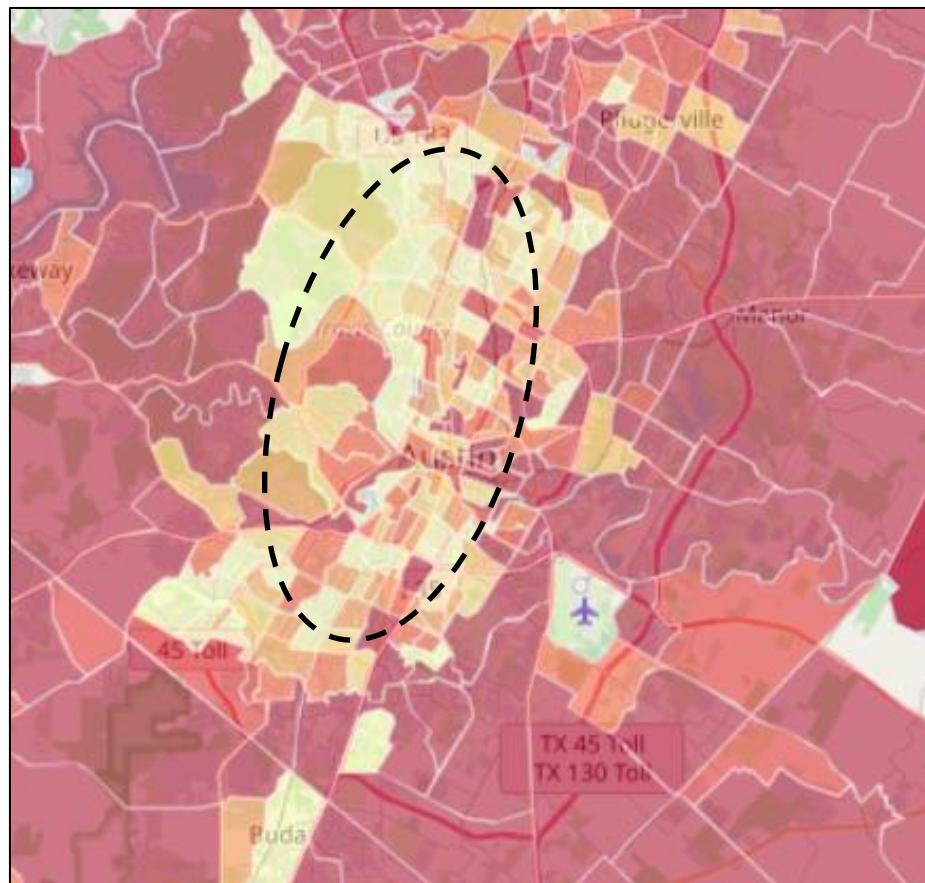


Key Note: Median home prices range from \$1.5 M in San Mateo County (Southern San Francisco) to \$60,000 in the most affordable counties

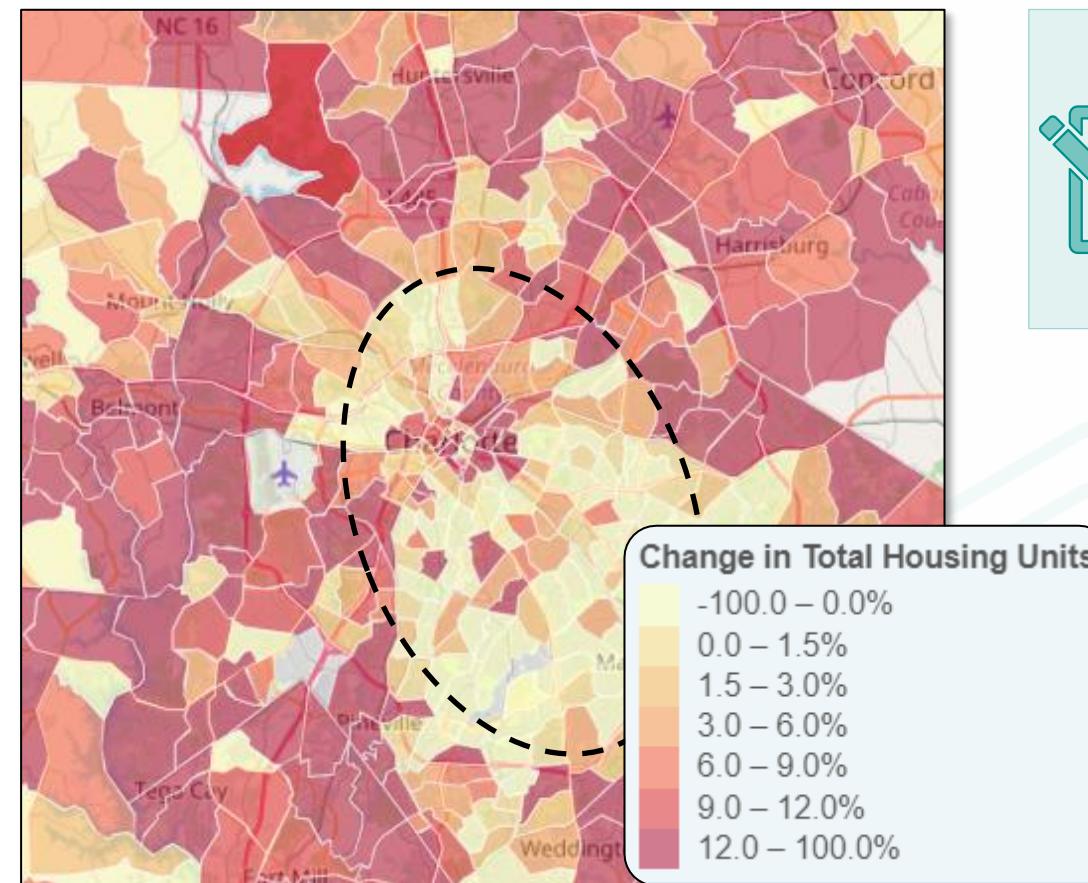
9. REGIONAL PATTERNS IN HOUSING DEVELOPMENT

Housing development in America continues to be most highly concentrated in the suburbs

Housing Development 2020 – 2023; Austin



Housing Development 2020 – 2023; Charlotte

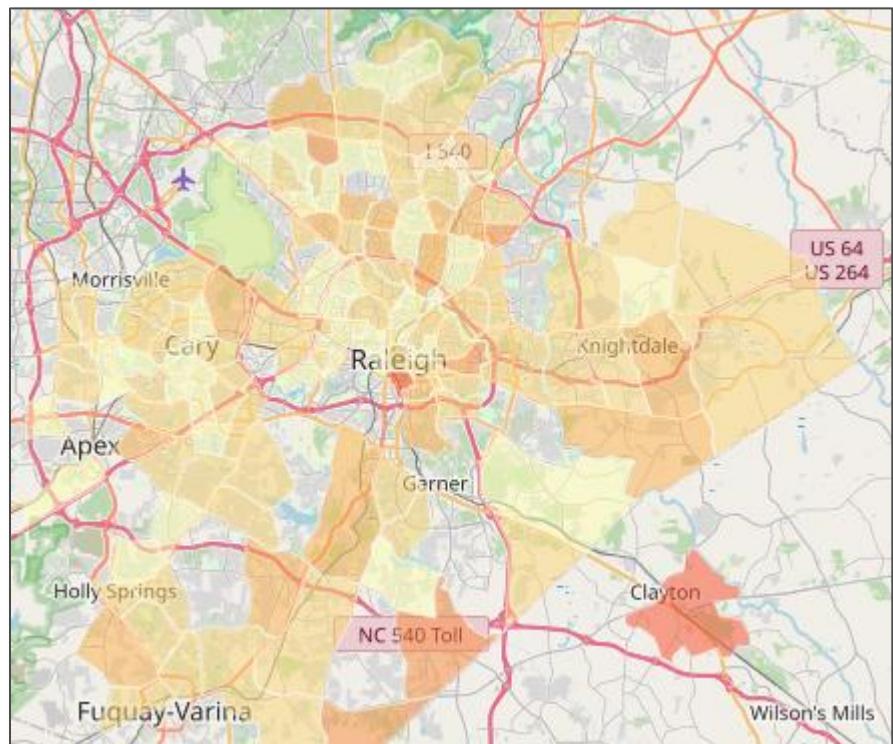


Key Note: Many established markets are built out, with new development pushing outside the downtown core and into first-ring suburbs

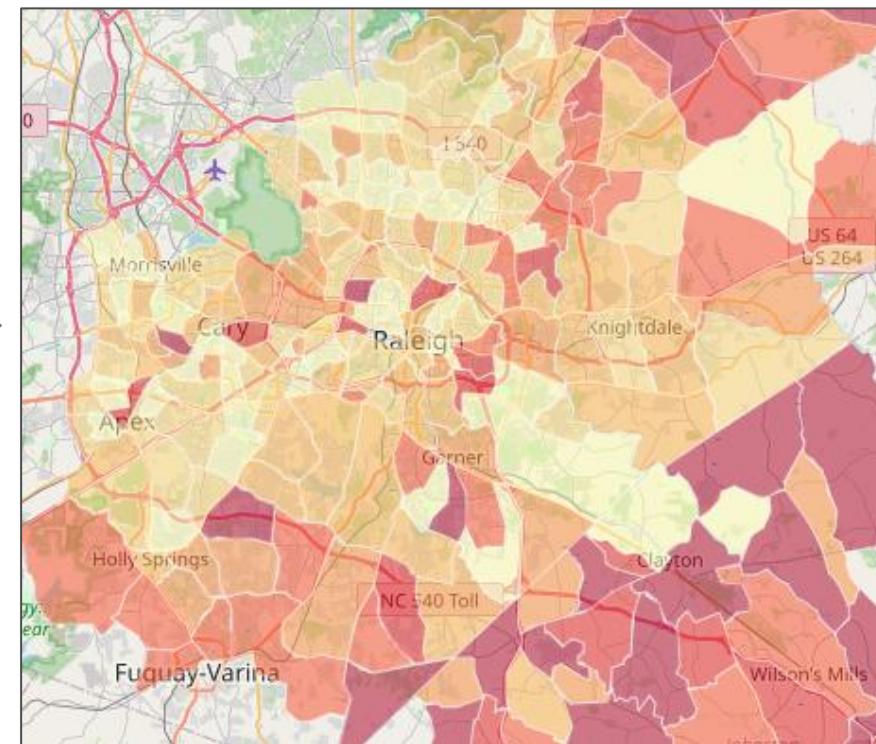
10. CONNECTIVITY & COMMUTE TIMES

Markets that have historically had short commute times are now seeing more traffic and longer drive-times to work

Percentage with Over Hour Commute: Raleigh, 2015



Percentage with Over Hour Commute: Raleigh, 2023



Percentage with Over-Hour Commute

0 – 3%
3 – 6%
6 – 9%
9 – 12%
12 – 15%
15 – 18%
18 – 100%

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