



Become a Solutions Architect

A day in life of an Amazonian - Engagement Manager

Abhijeet Patwardhan
08th July 2023



Introduction



- About me
- My professional journey to Amazon

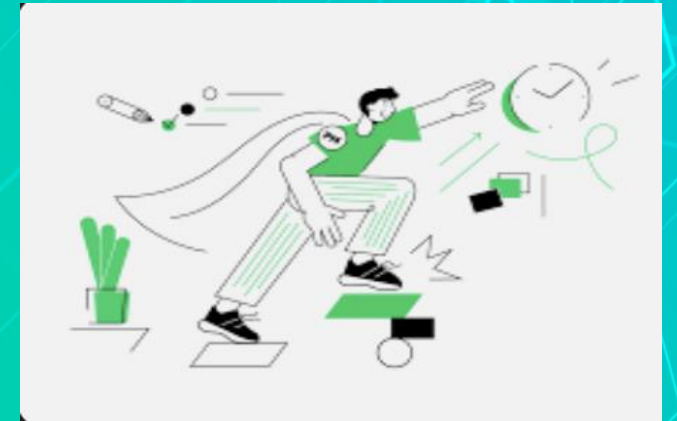
My Role



What my family thinks



What I think



What I actually do : ?

Key Responsibilities and routine



- Customer Engagement
- Planning and Execution
- Team Collaboration
- Reporting

Difference in Project Management and Engagement Management



- Understanding customer needs
- Maintaining strong relationship
- Contract and financial management
- Looking beyond project deliverables

Rule of 5-4-3 Days



➤ 5 : Team

➤ 4 : Customer

➤ 3 : Internal leadership and other activities

3 Things I don't miss during week



- Bias for action
- Gratitude
- Productivity time

Learning and professional development



- Certifications
- Online training platforms
- In-Person/Virtual trainings, Webinars etc.



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Thank you and any question?

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