Justin R. Smith
Senior Project Manager

Detail-oriented and self-motivated Project Manager with 7+ years of project management experience. Seeking to streamline development through collaboration and Agile methodologies

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☐ 801-592-4831

📍 Mapleton, Utah

Work Experience

InfoTrax Systems, LLC.   Orem, UT

Senior Commissions Analyst
Jan 2018 – Present
- Managed the scope, development, timeline, and budget of commission related projects
- Consulted, modeled, and implemented new compensation plans
- Utilized data analytic tools including Excel and SQL to verify accurate commission development

Executive Account Manager
Jan 2017 - Jan 2018
- Consulted with clients' CIO, CTO, and CEO to understand their IT business needs
- Directed and trained a team of Project Managers to successfully fulfill the clients' development needs
- Generated $400,000 dollars in monthly recurring revenue
- Participated as a key resource in transitioning company from Waterfall to Agile methodologies

Project Manager
June 2014 – Jan 2017
- Managed the scope, development, timeline, and budget of custom projects
- Senior project management resource on InfoTrax's two largest clients
- Multiple quarters achieving over 100% quota in billable hours

Solution Reach   Lehi, UT

Account Executive
April 2013 – June 2014
- Cultivated relationships with those in the dental industry
- Led account executive's in referenced accounts

Vivint   Provo, UT

April 2008 – April 2013
- Consulted with home owners on the installation of home automation systems

Skills

SQL   Data Analytics   Waterfall   Agile
Scrum Master   Excel   Jira   Airtable
Project Management   Documentation

Soft Skills

Leadership   Problem Solving   Collaborative
Confident   Communication   Decision Making
Coachable

Certificates

Project Management Professional Preparation Course
Certificate of Training
Awarded by Arches Group, LLC.

Scrum Master Certification
Scrum Utah

Competency in Written Communication
Awarded by MATC

Data Foundations (Excel, SQL)
Udemy

Education

Udacity 2017 – Current
- Data Foundations
- Python Bootcamp
- Advanced SQL