

TEKsystems Global Services

Introduction to ERP

Presented by: Ananda Vardhan Chagamreddy

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- Necessity about 80% of big and medium businesses run with ERP solutions.
- Transformation of business into Digital world
- Works for all types of industries and businesses
- Helps organize day-to-day activities for business
- Provides Security
- Centralized data
- Data accuracy







Definition

- ERP is a fully integrated business management system to link business processes automatically and give real-time information to authorized user
- ERP integrates all facets of business such as manufacturing operations, supply chain, customers,
 human resource & finance



History



- 1960 used by Manufacturing sector and for Inventory Management
- 1970 MRP (Material Requirements Planning) for production processes
- 1980s improved processes in Manufacturing industry
- 1990 evolution into much matured business processes for Finance, HR and others
- Gratner1 invented the term ERP in 1990
- 2000s expanded to business intelligence that handles marketing automation, sales force automation and e-commerce etc.





What integrates into ERP Software Solutions?





Examples – Industry and Modules



Manufacturing

- Finance Management
- Human Resource Management
- Inventory Management
- Quality Management
- Sales/Purchase Management



Retail

- Finance Management
- HR Management
- Supply Chain & Distribution Management
- Retail Management



Real-time example



TG

ΑP

KΑ







Secunderabad



Vijayawada



Vizag



Bangalore

Hubli

HRMS

- Employee Management
- Payroll
- Time Entry
- Benefits / Bonus
- Insurance

Inventory

- Items / Price / Quantity
- Warehouse Management
- Shipping

Finance

- Payables
- Receivables
- General Ledger

Procurement

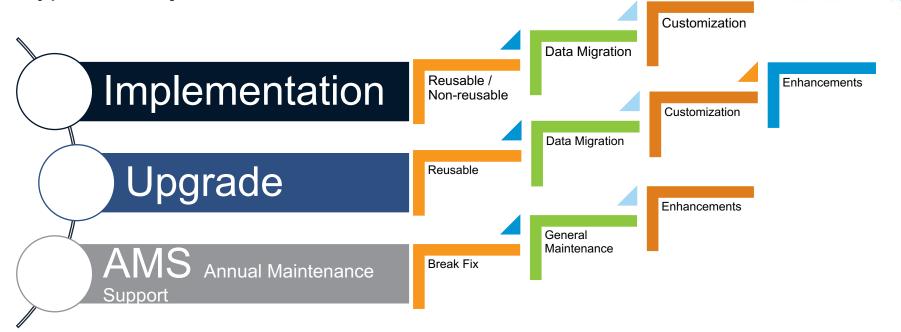
- Purchase Orders
- Expenses
- Suppliers / Customers

Order Management

- Order Entry / Booking / Processing
- Shipping



Types of Projects





ERP Maturity Levels - Stages

Chaos

- Go-Live decision
- Streamline process
- Administration
- Information Stability

Stagnancy

- Expect benefits
- Expect higher ROI
- Eliminate manual work
- Bring in Adv.
 Planning engines and schedules

Growth

- Seek strategic support
- System aligns with vision & strategy
- Focus on profit
- Growth of HR
- Improve Value Chain
- Capital Management
- Optimization



Organization of ERP Projects





Big Bang

Casts all Legacy systems in one go & installs in one ERP system across company



Franchising

Most common method: Independent ERP system in each unit while linking common processes across the enterprise.

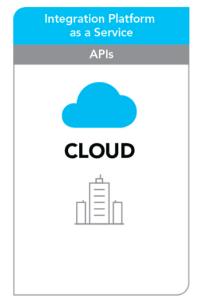


Slam Dunk

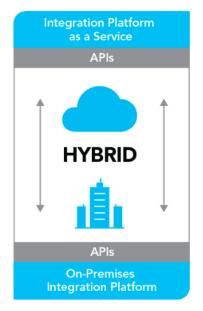
ERP dictates the process. Only few key processes are selected for focus.

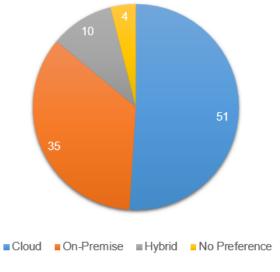


Which ERP Deployment do CIOs prefer?









Source: ERP Trends, Accenture (2019)



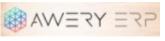
Key Players in the Market











































Few Top ERP Vendors

Company	ERP	НСМ	ATS
Walmart 🔆	SAP S/4 HANA	Workday HCM	Workday Recruiting
E x onMobil	SAP S/4 HANA	SAP HCM (HR)	SuccessFactors Recruiting
Ć	SAP S/4 HANA	SAP HCM (HR)	In-House ATS
Berkshire Hathaway	Oracle ERP Cloud	Oracle HCM Cloud	Oracle Taleo
amazon	In-House ERP	Workday HCM	In-House ATS
UnitedHealth Group	Oracle E-Business Suite	Oracle HCM Cloud	Oracle Taleo
MCKESSON	SAP S/4 HANA	Workday HCM	Workday Recruiting
♥CVS Health.	SAP S/4 HANA	Workday HCM	IBM Kenexa BrassRing
€ AT&T	SAP ERP ECC 6.0	Workday HCM	Oracle Taleo
AmerisourceBergen	SAP S/4 HANA	Workday HCM	Oracle Taleo
Chevron	SAP S/4 HANA	Workday HCM	SuccessFactors Recruiting
Ford	SAP S/4 HANA	Oracle HCM Cloud	IBM Kenexa BrassRing
<u>GM</u>	SAP S/4 HANA	Workday HCM	Oracle Taleo
COSTCO	SAP S/4 HANA	SAP SuccessFactors HCM	Oracle Taleo
Alphabet	SAP S/4 HANA	Workday HCM	Google Hire



THANK YOU

