

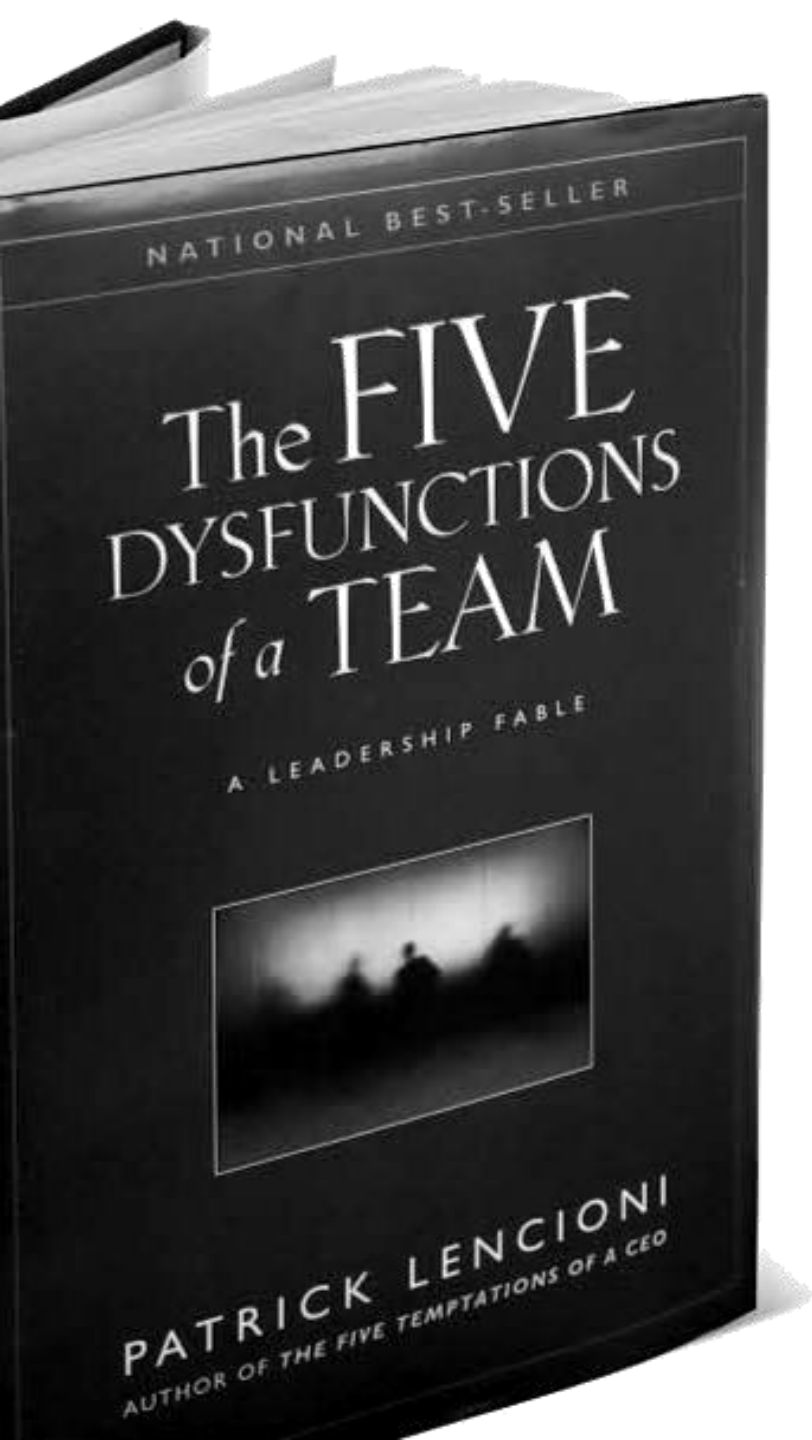
7 essentials of teamwork

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by: boom san agustin



let's get started with our **workshop...**

introduction



this 2-day **workshop**
is loosely **adapted**
from **patrick lencioni's**
best selling **book**

tell me your **expectations**



in this workshop you will learn to...

understand your team

espouse trust in your team

communicate openly with your team

encourage commitment in your team

hold everyone accountable for team results

focus on your team's collective outcome

evaluate your team's performance



let's start with a **quote...**

“not finance. not strategy. not
technology. it is teamwork
that remains the ultimate
competitive advantage, both
because it is so powerful and
so rare.”

- patrick lencioni

so, does **your team** look...

like **this**



or like **this**



or like **this**





so, what is a **team**



a **team** is
a group of **people**
working **together**
to **achieve**
a common **goal**

step

1

understanding your team

activity

**myers-briggs
personality
type test**





what was your result

the 4 dichotomies

how we gather energy

how we process information

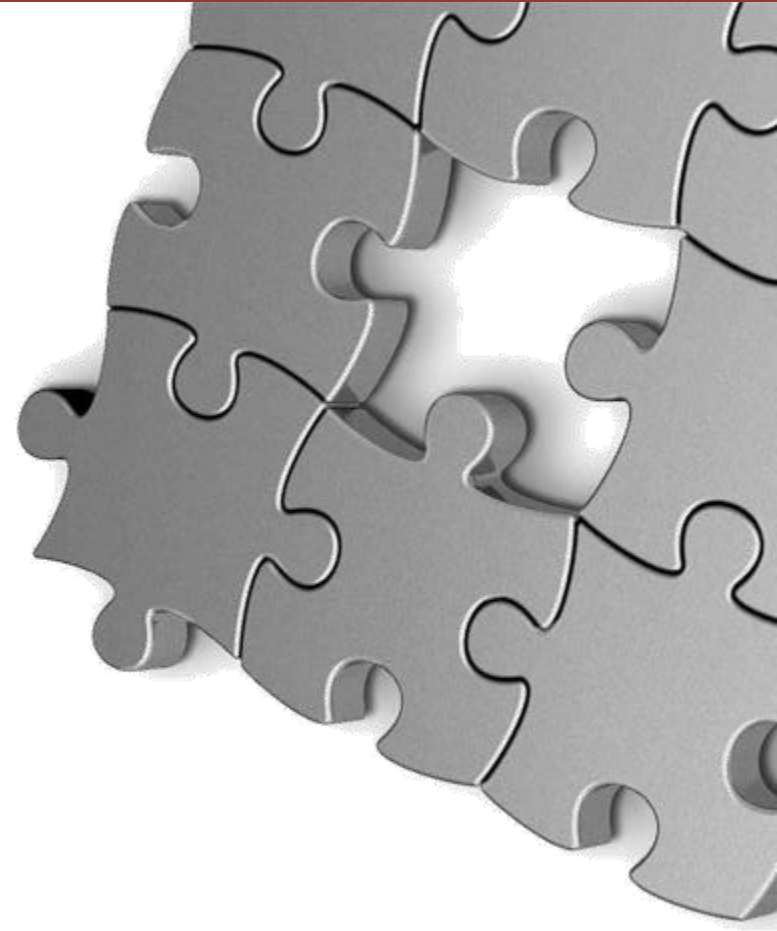
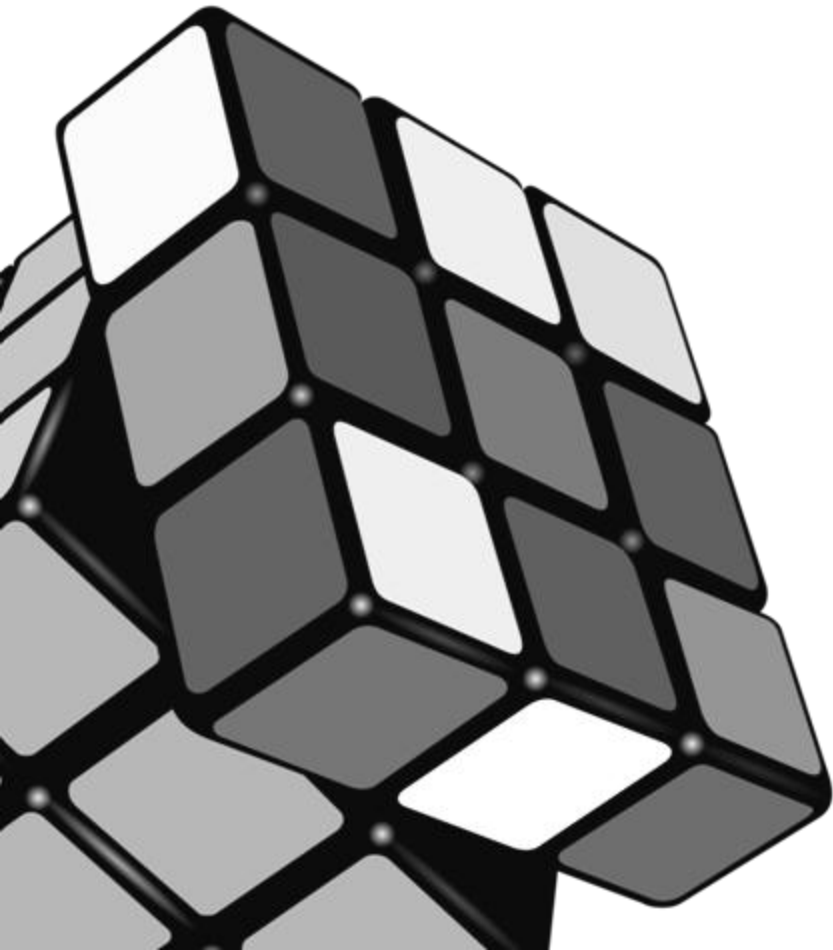
how we make decisions

how we structure our lives

extroverts & introverts



sensors & intuitives



feelers & thinkers



judges & perceivers





in your **manual**
you have a **table** of the
different **personality types**

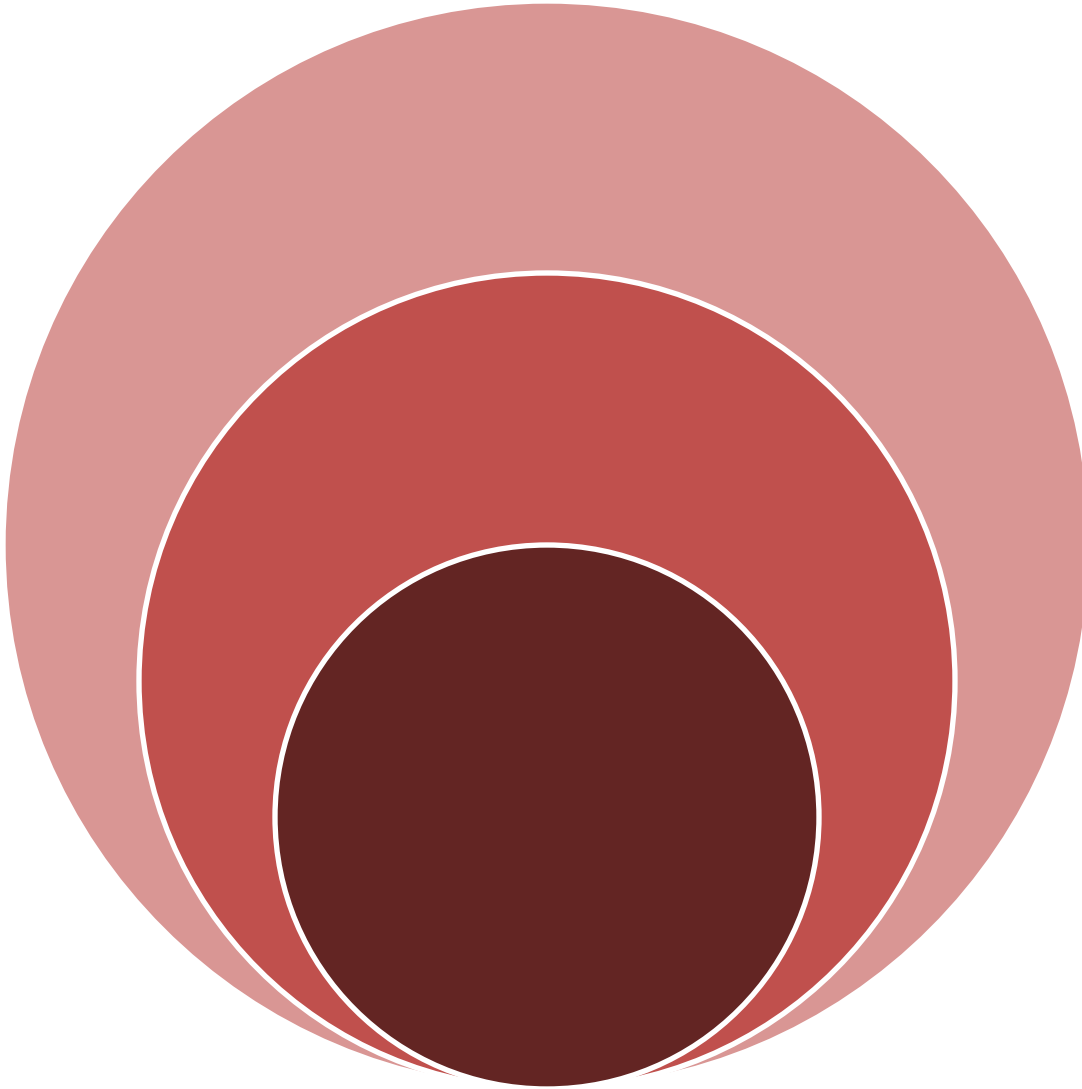
let's talk about **emotions**

and how to **manage** them



how does our **brain** work

the brain's **emotional thinking** process



the brain **thinks**
in **3 ways**

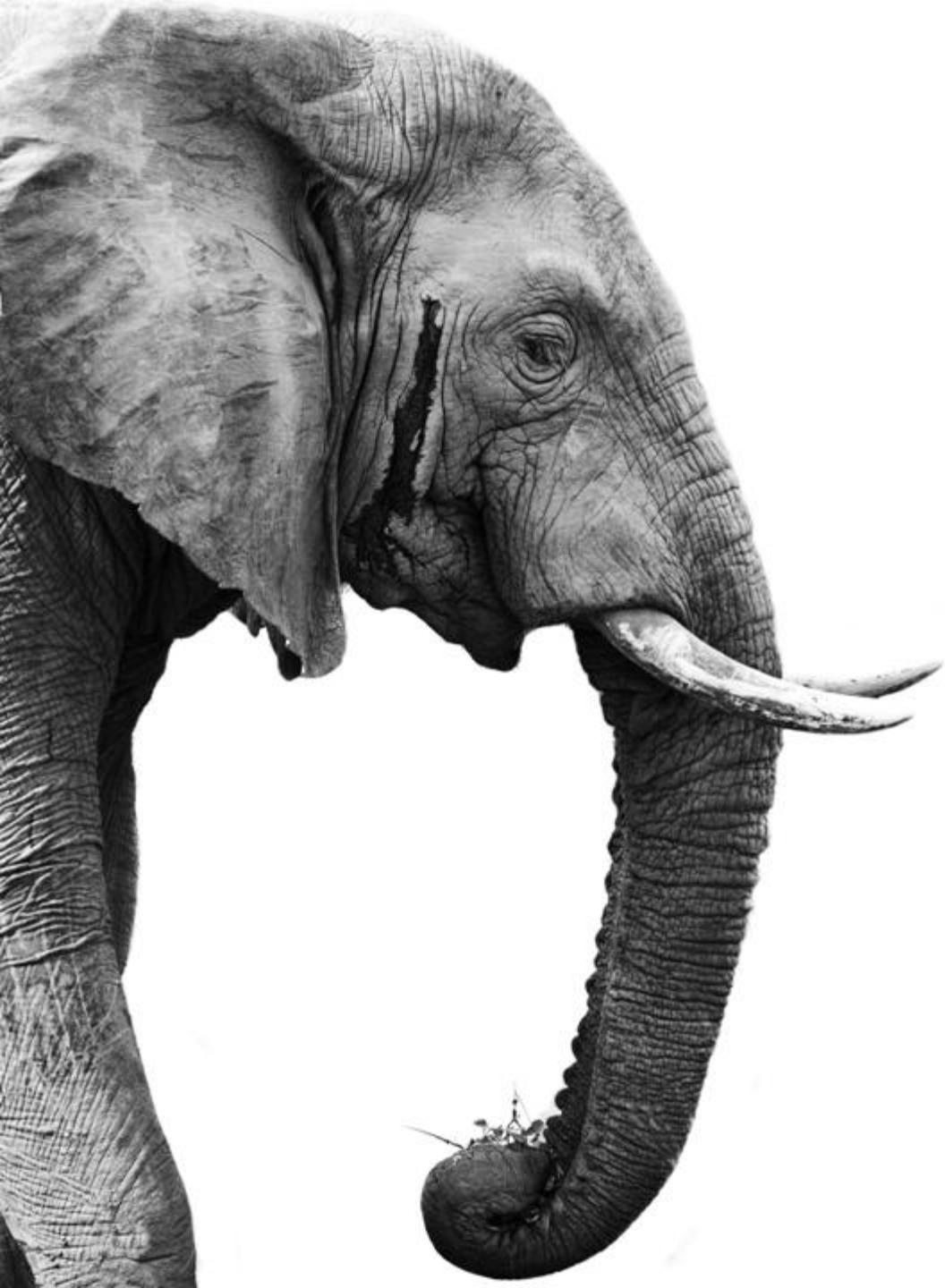
need more **information**

about this **course?**

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here's a **metaphor** we can use...



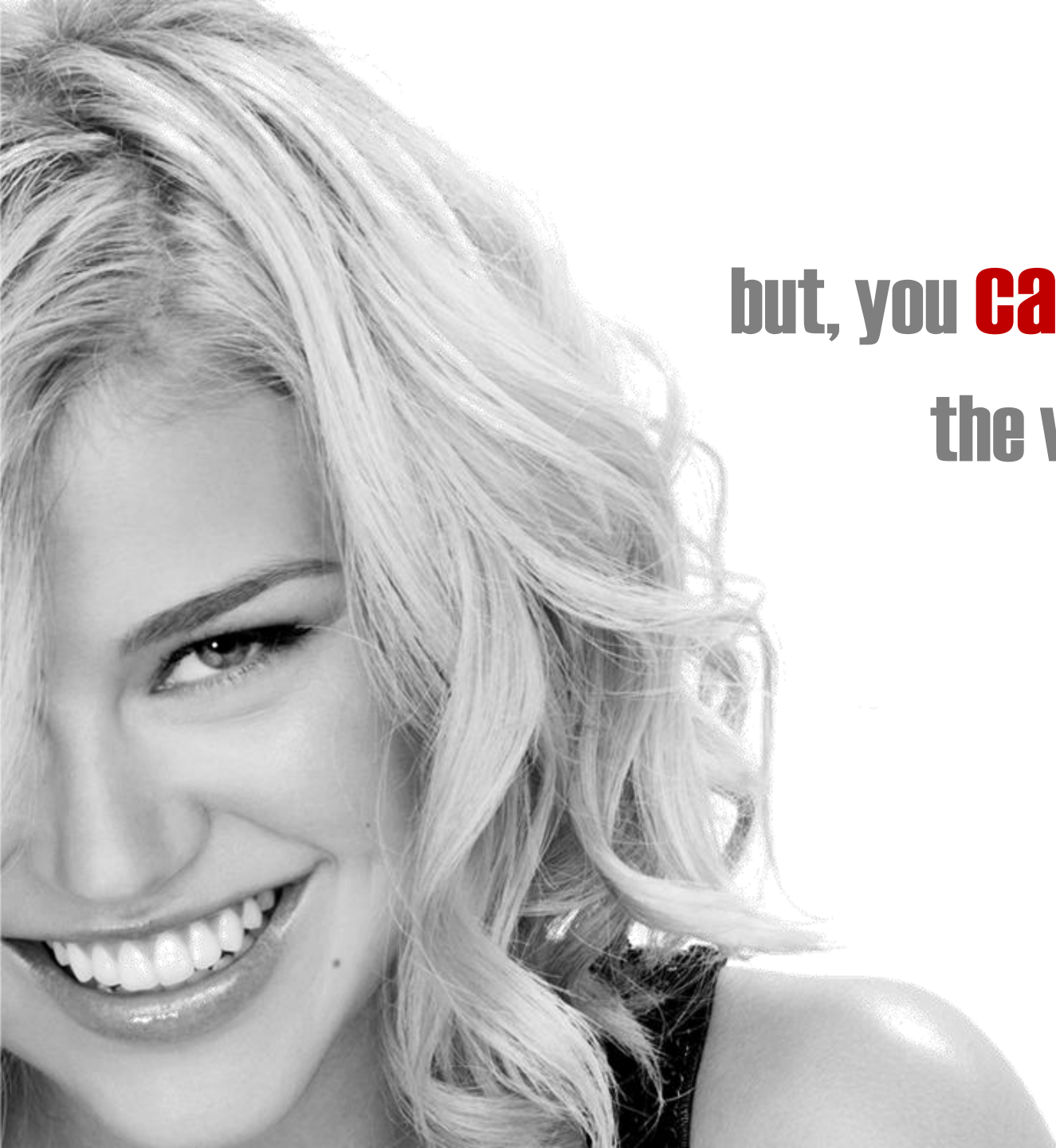
an **elephant**
and his **rider**



so, how do you **manage emotions**

you **can't stop** people
from **feeling**





but, you **can change**
the way they **feel**

manage emotions by
influencing them
to **change**



step

2

espousing trust in your team

first, let's talk about trust

because...



distrust
destroys teams

activity

mine field





what did we **learn**
from this **activity**

let's look at some **team indicators**



when there is **distrust**
in a **team**

when a **team**
espouses **trust**



let's talk about the **trust formula**

the trust formula

$$T = \frac{C + R + O}{S}$$

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step

3

communicating with your team

first, let's talk about conflict



for that, we'll need **zombies**

activity

**case of
the
zombified
actors**





you will be given handouts



what did we **learn**
from this **activity**

is **conflict** good





what is **essential**
when handling **conflict**



open **communication** is essential

let's look at some **team indicators**



when there is **lack**
of **communication**
in a **team**

when a **team**
communicates openly





how do you **reach out** to people

let's discuss the **learning styles**

activity

**learning
styles test**





there are **5 internal** styles

and **2 social** styles

let's look at the **internal** styles

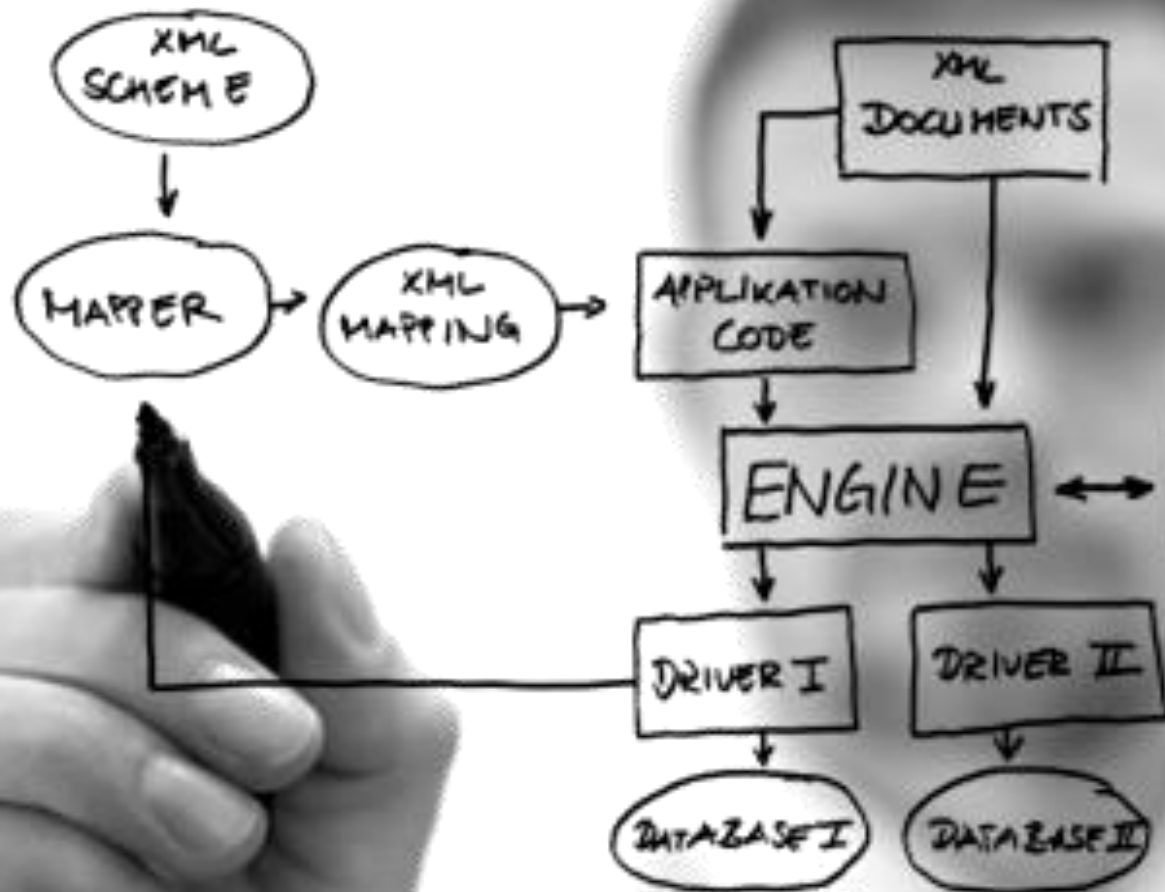
internal

A



B

internal



internal

C





D

internal



internal

E



now, for the **social** styles

social

F





G

social



how should we communicate

activity

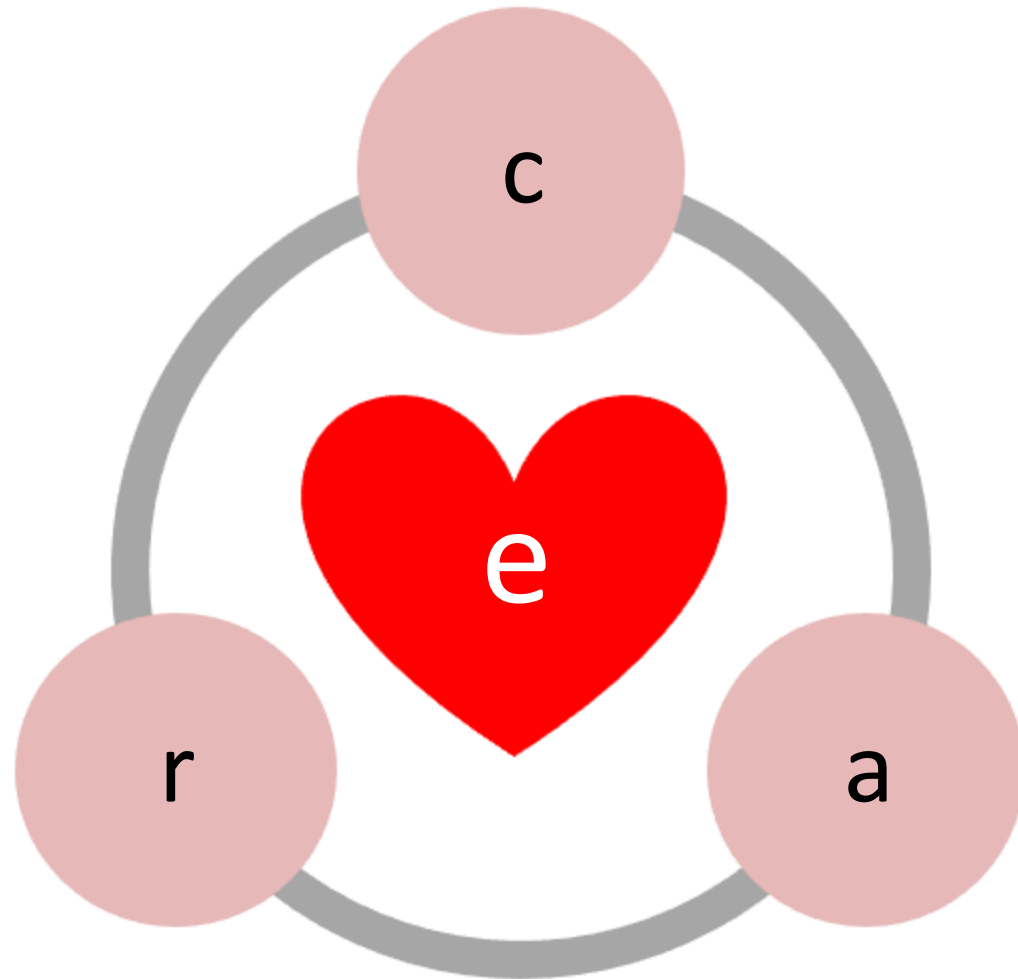
**hearing
it right**





what did we **learn**
from this **activity**

the active communication cycle



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step

4

**encouraging commitment
in your team**



how do we show **commitment**

activity

**helium ring
with a twist**





your instructions
will be given outside



what did we **learn**
from this **activity**

let's look at some **team indicators**

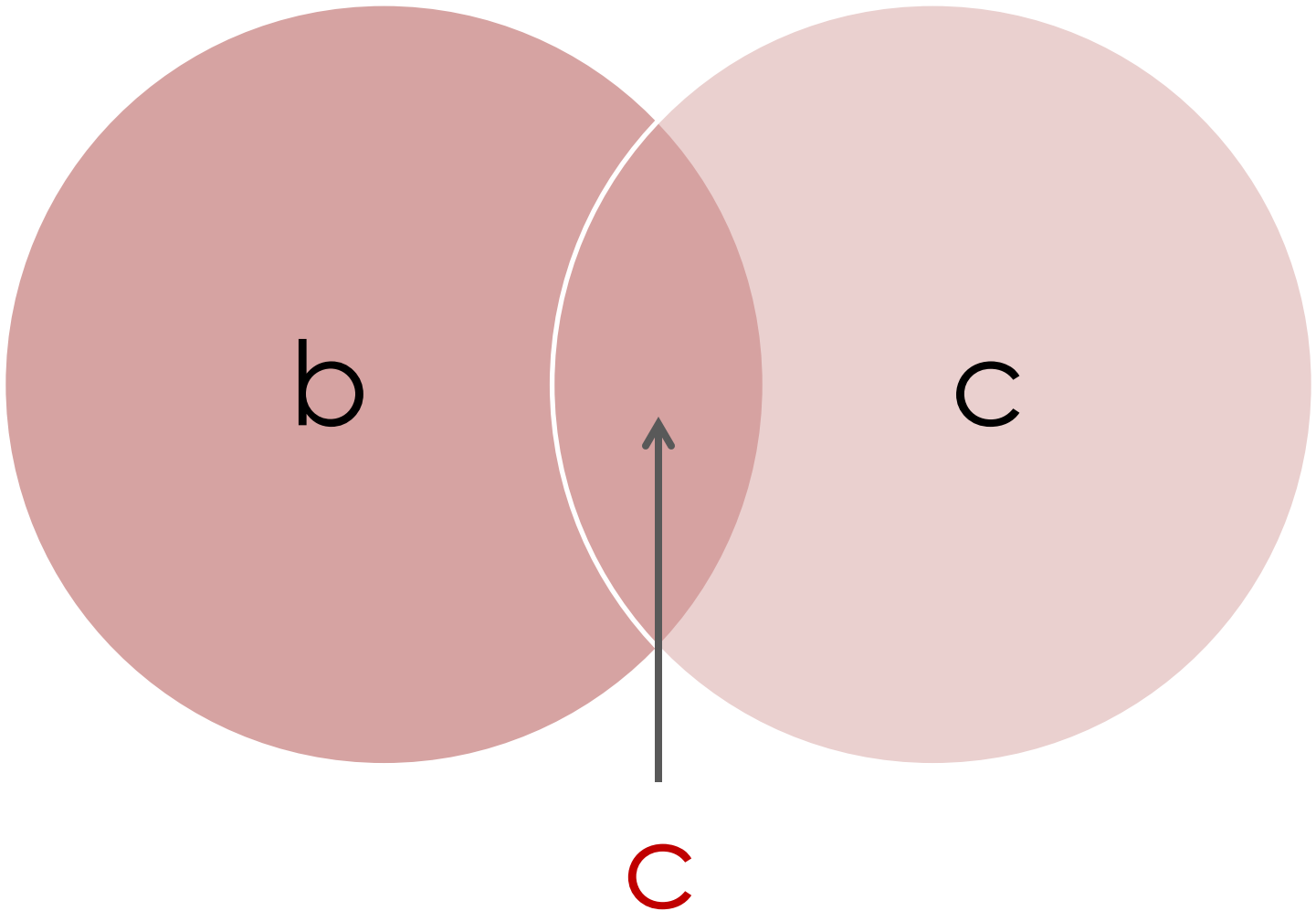
when a **team**
is **not committed**
to the **job**



when a **team**
is **committed**
to the **job**



the commitment process



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it's all about **purpose**



step

5

**holding everyone accountable
for team results**

activity

**paper
airplane
factory**





what did we **learn**
from this **activity**



when we **become**
accountable we hold
all **others** accountable

let's look at some **team indicators**

when a **team** avoids **accountability**



when a **team** holds each **member**
accountable for results



let's look at the **4 roles**
we **play** in our **teams**



role

1



role

2

role

3



role

4



activity

my shirt

my role





how did you **feel**

about this **activity**

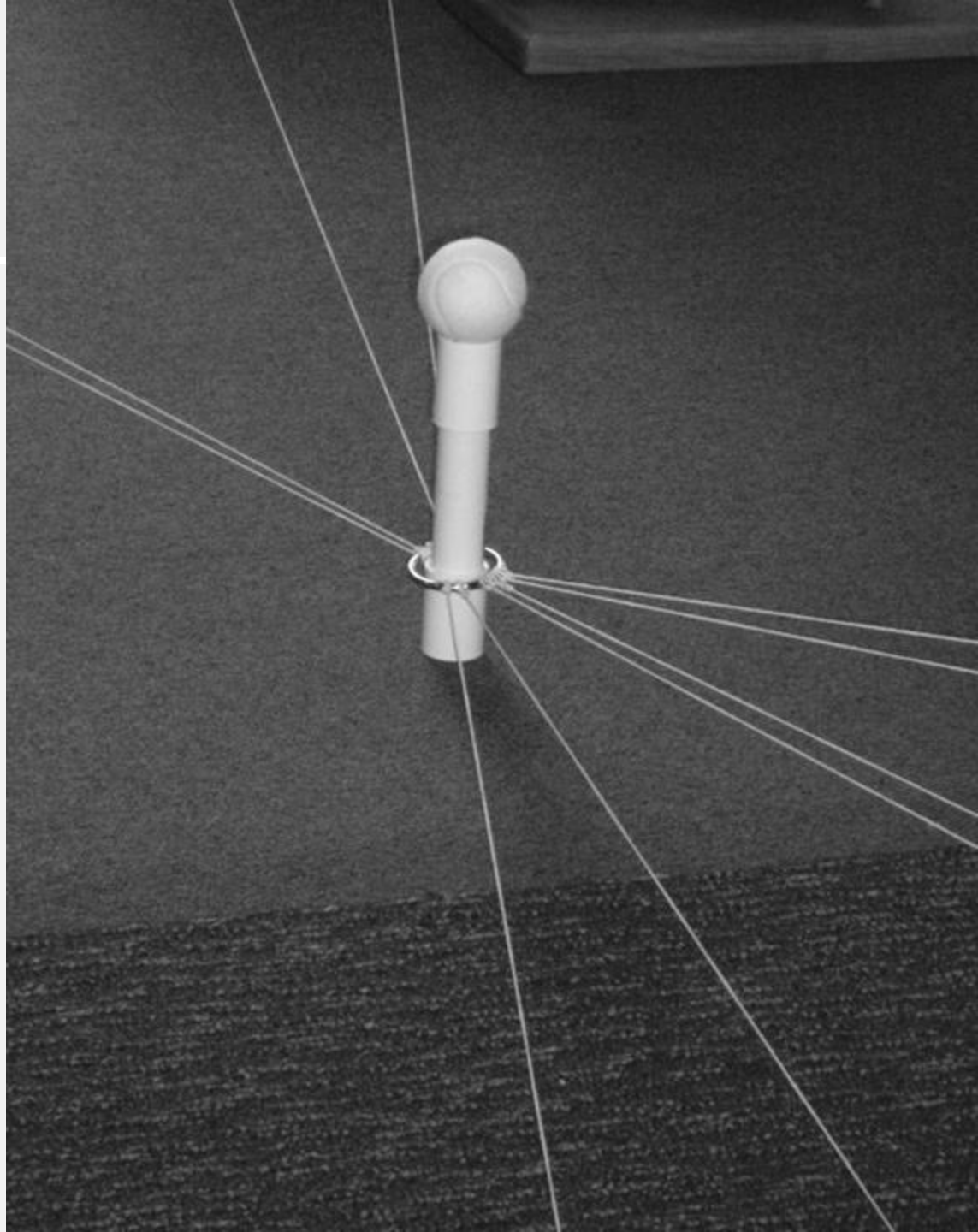
step

6

**focus on your team's
collective outcome**

activity

focus ring





your instructions
will be given outside



what did we **learn**
from this **activity**

let's look at some **team indicators**

when a **team** does **not care**

about the **outcome**





when a **team focuses**
on the **collective outcome**

step

6

evaluating team performance

activity

**targeting the
excess blurbs**





your instructions
will be given outside



what did we **learn**
from this **activity**



here are **5 steps** to
effective **evaluations**

step

1



2

step



step

3





4

step



step

5

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conclusion



a story about the **bumblebee**

that was just a **teaser**
for our **two-day**
team building workshop

to **find out** more

about this **workshop**

contact us here...



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