

## Report SM Unit Commision

LOCATION	SALES NAME	JABATAN	TARGET POTENTI AL	PENCAPAIAN			PENCAPA IAN EX PPN	KOMISI DIBAYARKAN	
				RP	UNIT	%		UNIT	RP
ALAM SUTERA	MARYA PUSKA	SM UNIT	1	12,043,999	2	200.00	10,719,159	0.02	214,383
BALI	MAULINA SARI	SM UNIT	1	500,000	2	200.00	445,000	0.02	8,900
BANDUNG CIHAMPelas	MULTI WIDIA	SM UNIT	1	5,730,000	2	200.00	5,099,700	0.02	101,994
BEKASI KEMANG PRATAMA	RIRIS GUGUN M	SM UNIT	1	28,295,000	2	200.00	25,182,550	0.02	503,651
BOGOR YASMIN	TRI FEBRIANA	SM UNIT	1	16,746,000	2	200.00	14,903,940	0.02	298,079
CENTER POINT	BEBBY FARALISA	SM UNIT	1	3,100,000	2	200.00	2,759,000	0.02	55,180
CIBUBUR	SANTI RAHAYU ANDRIANI	SM UNIT	1	64,818,500	2	200.00	57,688,465	0.02	1,153,769
CIREBON	LINA KARLINA	SM UNIT	1	23,492,200	2	200.00	20,908,058	0.02	418,161
EKALOKASARI	MELANI RIDMAWATI	SM REVENUE	1	35,240,000	2	200.00	31,363,600	0.02	627,272
GADING SERPONG	LIA PUSPITA NUR ARDI JAYANTI	SM UNIT	1	38,004,500	2	200.00	33,824,005	0.02	676,480
KARAWACI	YOSI OKTIA SAMDA	SM UNIT	1	14,752,000	2	200.00	13,129,280	0.02	262,586
KELAPA GADING	ENDANG SRI MEYNARSIH	SM UNIT	1	24,440,000	2	200.00	21,751,600	0.02	435,032
LOTTEMART BINTARO	MELANIE PANGESTUTI	SM UNIT	1	13,343,000	2	200.00	11,875,270	0.02	237,505
MALANG	M. FATHUR RIZKI	SM UNIT	1	6,797,000	2	200.00	6,049,330	0.02	120,987
MALL AEON SENTUL CITY - PRESALES	MUHAMAD TAOHID MUSTOFA	SM UNIT	1	5,284,048	2	200.00	4,702,803	0.02	94,056
MALL CIKARANG BEKASI - PRESALES			1	19,493,000	2	200.00	17,348,770	0.02	346,975
MALL CIPUTRA CITRA RAYA TANGERANG - PRESALES	TAUFFAN MULYATAMA	SM UNIT	1	70	2	200.00	62	0.02	1
MALL CIPUTRA SERAYA PEKANBARU - PRESALES	TITIN NURHAYATI	SM UNIT	1	171,000	2	200.00	152,190	0.02	3,044
MALL LIVING WORLD KOTA WISATA CIBUBUR - PRESALES			1	15,895,000	2	200.00	14,146,550	0.02	282,931
MALL PHIPPO MAKASAR	MARIANI	SM REVENUE	1	6,050,000	2	200.00	5,384,500	0.02	107,690
NC- SEMARANG ERLANGGA	DEN FAJAR TRI LAKSANA	SM UNIT	1	2,195,000	2	200.00	1,953,550	0.02	39,071
NC-BEKASI HARAPAN INDAH	RUDI GUNAWAN	SM UNIT	1	1,930,000	2	200.00	1,717,700	0.02	34,354
NC-CIDENG TIMUR	HASBI ASH SHIDDIEQY	SM UNIT	1	11,400,000	2	200.00	10,146,000	0.02	202,920
NC-JEMBER	CHRIS NATALINA ARISA	SM UNIT	1	500,000	2	200.00	445,000	0.02	8,900
NC-JUANDA MEDAN			1	11,892,000	2	200.00	10,583,880	0.02	211,678
NC-KARTINI			1	5,696,000	2	200.00	5,069,440	0.02	101,389
NC-KEDOYA			1	20,746,010	2	200.00	18,463,949	0.02	369,279
NC-MAL KAMAJA JAKARTA	SISCA NATALIA	SM UNIT	1	5,422,000	2	200.00	4,825,580	0.02	96,512
NC-MALL ARTHA GADING JAKARTA	INDAH RAHAYU IKA WIDYASTUTI	SM UNIT	1	20,991,000	2	200.00	18,681,990	0.02	373,640
NC-MALL CIBINONG CITY BOGOR	DAVID MANDAHOLO	SM UNIT	1	6,052,000	2	200.00	5,386,280	0.02	107,726
NC-MALL CINERE DEPOK	GITA LARAS AYU	SM UNIT	1	7,262,001	2	200.00	6,463,181	0.02	129,264

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NC-MALL CITRALAND GROGOL JAKARTA			1	18,797,000	2	200.00	16,729,330	0.02	334,587
NC-MALL FX SUDIRMAN JAKARTA			1	15,894,000	2	200.00	14,145,660	0.02	282,913
NC-MALL GANDARIA CITY	RACHMA SUSANTI	SM REVENUE	1	15,170,003	2	200.00	13,501,303	0.02	270,026
NC-MALL LIVING WORLD PEKANBARU	ENDAN BAHTIAR	SM UNIT	1	31,529,000	2	200.00	28,060,810	0.02	561,216
NC-MALL REVO BEKASI			1	22,631,001	2	200.00	20,141,591	0.02	402,832
NC-MALL TANGCITY TANGERANG	TRI ANGGI AYU LESTARI	SM UNIT	1	5,996,000	2	200.00	5,336,440	0.02	106,729
NC-PANTAI INDAH KAPUK GI	SUBUR	SM UNIT	1	20,346,001	2	200.00	18,107,941	0.02	362,159
NC-SURABAYA - IMAM BONJOL	TITIK WIDOWATI	SM UNIT	1	0	2	200.00	0	0.02	0
ORISLIM MALL AEON SENTUL CITY - PRESALES	M, IVAN MUSADEx	SM UNIT	1	16	2	200.00	14	0.02	0
ORISLIM MALL CITRALAND GROGOL - JAKARTA			1	0	2	200.00	0	0.02	0
OZONE PIK	SISKA MAULIDIYA	SM REVENUE	1	29,773,000	2	200.00	26,497,970	0.02	529,959
PALEMBANG	SUMARSIH	SM UNIT	1	0	2	200.00	0	0.02	0
PLAZA KALIBATA	INDAH SELLY MEILYANTI	SM REVENUE	1	12,747,000	2	200.00	11,344,830	0.02	226,897
PONTIANAK	URAY SILAHUNNISA	SM UNIT	1	22,358,000	2	200.00	19,898,620	0.02	397,972
ROADSHOW MALL WTC MANGGA DUA - PRESALES			1	999,000	2	200.00	889,110	0.02	17,782
SEDAYU CENGKARENG JAKARTA	LORENZY MAULINA MAHA	SM UNIT	1	20,998,001	2	200.00	18,688,221	0.02	373,764
THE PEAK	LUSI YANTI SINAGA	SM UNIT	1	12,824,000	2	200.00	11,413,360	0.02	228,267
YOGYAKARTA	DEWI YULITASARI	SM UNIT	1	25,363,003	2	200.00	22,573,073	0.02	451,461
			49	683,706,353	98	200	608,498,655	0.98	12,169,973