

# Why should I hire you?

I am a very flexible kind of person and feel very comfortable in team as a contributing member. I am confident that my combination of practical work experience and solid education knowledge will provide your organization a productive employee upon completion of your development training.

# Market yourself or tell me about yourself?

- Good morning sir,

I'm xyz. I m pursuing final year in computer science engineering in Sri xyz engineering college. I maintain a C. G. P of 8. 9 percent. I completed my schooling in xyz with 95 percent in 12th and 93 in 10th. I always believe in hard work and I go with the words of Edison, "genius is just one percent inspiration and 99 percent perspiration", I'm very dedicated to my work, I can adapt easily to any kind of environment and that's where my strengths stand. I like to be creative; My hobbies are Listening Music, Playing Cricket.

My short term goal is joined in Software company as a programmer. My long term goal is became a project lead within 5 years. Also add details about your family.

# Mention your strong points or strengths?

- Adapting to new atmosphere and grasp things at great pace
- Positive attitude, workaholic and flexible person
- I always believe in time management and believe in making things happen.
- Above all my greatest strength is self confidence. I also have qualities with enthusiasm, persistence, punctuality.

# What are the changes you can bring into our company?

- I am industrious,innovative and willing to adapt to changes in work.i get along well with people and can promote good team play,which will lead to a good working environment.

# Why do you want to work at our company?

- Sir I have learnt much about the best practices followed at the company. seniors from our college have told about the company, the best of the training, state of the art infrastructure and the company has best environment to work and it's a better platform where my ideas are recognized and encouraged.

# Can you work in night shifts and weekends?

- Sir I know how important for a company it is to complete work on time before the announced deadlines. If it is necessary to work at nights and on weekends then I will work without giving any second thought. My strength is to be flexible working with any shift timings.

# What is the difference between confidence and over confidence (give an example)?

- Confidence is inner strength that can make you achieve anything you really desire to achieve whereas overconfidence is something that turns this inner strength to weakness since excess of anything is bad.

# Are you willing to relocate or travel?

Sir Yes, I'm very much willing to travel or relocate as it provides me the opportunity to work in a new environment where i can meet with people coming from different culture and learn new ideas / techniques that can enhance my career goal within the organization.

To have a very long and successful career with the same organization it's necessary / imperative to understand the work culture and functions of the organization in different locations

# Give me an example of your creativity and innovativeness?

- Sir, I have a creative imagination, when ever any one describes a situation, place or a person i built an image of it in my mind, this helps me to recall and understand things well,also mention some of the innovative ideas you are going to enforce in your project.

# How long will you work for this organization?

- Sir,I am here because I want to be a part of your esteemed organization and want to grow with this organization by contributing my skills. “ I will work for the organization as long as I can meet the requirements of the organization”

# Do you have plans of doing your higher studies?

- Sir,I would like to gain more knowledge to serve the best for the organization but at present would like to earn practical experience for at least three years and then plan my higher studies

# Why do you say that you will not do higher studies now?

- Sir, all these long years I have acquired a lot of theoretical knowledge and I believe that it's the right time to make those knowledge count by earning practical experience from your esteemed organization. And I also believe that my higher studies will have a lot of integral values with the experience that I am going to acquire at the workplace.

# What is your salary expectation?

- Sir, I'm expecting the salary according to the company's norms, designation and industry standards.

# Can you lead a team on your own as a fresher? How and what are the strategies would you enforce to run an effective team?

- Sir, gladly I would be interested to run a team as a fresher. As a leader I would know the strengths of each team member and get the best out of them. Initially I would call them to inform the nature of the job assigned and the deadline would be set for the entire project. I would be constantly monitoring and with motivation from all ends I believe things will happen.

# What have you learnt from your failures?

- “From my failures I have learnt to analyze myself and find out my shortcomings. Those shortcomings are the areas of future improvement for me and I have undertaken those factors seriously to improve myself on those relevant areas. One more thing I learned is never to give up, never to feel rejected”. Quote:“Accepting a failure is a man’s great trait.”

Tell me about your In plant Training?  
Where you did it and what was the  
exposure you gained from it.

- Sir, I did my inplant training at Bsnl, pollachi.I have learnt much about the telephonic communication. Also I had an opportunity to talk with the employees there who gave a clear picture about the routing of the telephonic call.

If you haven't done any such In plant training?

Why didn't you do it?

- Sir, I didn't assign time during my initial years of study and wanted to move in for implant training at the earliest. Show that you have at least little industrial experience by saying the real time projects or mini projects you completed during your pre final year.

# Tell me something about your project?

- Describe your project, mention points like, Why you selected that project. - Importance of that project

# What prompted you to select and specialize on your branch of study?

- Sir,I was so much interested working on computers and that got lot of passion to chose my branch of study, Give some positive answers like , this course would help you to get your dream job ,Read in papers about the scope for this profession.

# Where do you see yourself after ten years?

- I would like to gain a solid foundation in the position and I am sure as I continue to grow, there will be opportunities within the company to offer me upward professional growth and new challenges.

I would like to be a person who is well verse with technical knowledge and Enhanced Soft skills.

# Who has inspired you in your life and why?

- Dr.kalam-After reading his wings of fire, I analyzed a clear dream about my future. He is a person with such simplicity, humble in nature. I always adore the way he interacts with students at various levels.

# Give a situation in which you were successful?

- Sir I was good at playing basketball right from my school days, I represented the district team last year and won the title award or Sir I secured the top score of my school during my twelfth standard

# What are the most memorable experiences from college?

- One of the most memorable experience was when I happen to attend Q&A session in which Dr.Kalam answered to all the questions with his usual style and ease. I was thrilled when I was given an opportunity to ask questions to him. On the whole it was a memorable day hearing great insights from the missile man himself who holds a larger than life image and still remains humble and modest with such great knowledge.

# Who is your favorite Teacher? Why?

- Sir, my English teacher is my favourite. He encouraged us so much and would give individual concentration on everyone. He had a great sense of humour and will relate lot of examples from the lives of various leaders to motivate us.

# What are your extra curricular activities? Mention it.

- Sir I find myself good at singing. I have represented my school music band.I like playing chess too.

# How did your extra curricular activities change your approach towards life?

- Sir according to me music is soul. when I took a serious step towards music, my mind got so rejuvenated and that gave lot of positive vibe to face the various challenges

# Why is that your academic record not consistent?

- Sir I got down with flu during the last semester, that resulted in the scores going down, otherwise I have always maintained a consistent academic record.

# Why from ECE/EEE/MECH to IT domain?

- “Today IT finds its place in every Industry and hence I think people with good analytical skills can shift and contribute to the respective specializations through IT Industry”. And I believe flexibility must be there within us to progress in life.

# Do you have arrears? If so how many? Reason for arrears.

- If applicable, try to give a honest answer(eg.health reasons/difficulty in that particular paper).

# How do you think you conducted or performed during this interview?

- I think I have conducted myself in the best possible manner by satisfying your queries through my specific answers which I feel were logical, systematic and to the point. Through my answer my true worth as a dynamic and competent professional has come out fair and square and I am happy with my performance which would ensure my selection in this esteemed organization.

# What qualities do you look for in a boss?

- 1. Treat everyone with respect, dignity and equally.
- 2. Have a honest and open communication with everyone in the team
- 3. Recognize for my efforts and the value I provide to the company.

# Tell me about your ability to work under pressure.

- Sir, definitely i can work under pressure. I can adapt changes in environment easily and i have a positive attitude too...that help me to work under any condition.. Moreover, Sir we learn from our experiences and this shows the actual talent. Also a good employer must have a capability to handle any worse situation and can adjust in any atmosphere and environment.

# Do you have any questions for me?

- What kind of training do you provide ? How long is the training period?
- What are your expectations for this position in the next three months?
- What is your preferred method of communication

# Major problems in India:

## ■ **HIGH INFLATION RATES.**

Fueled by rising wages, property prices and food prices inflation in India is an increasing problem. Inflation is currently between 7-9%. A record 98% of Indian firms report operating close to full capacity. With economic growth of 9.2% per annum inflationary pressures are likely to increase, especially with supply side constraints such as infrastructure.

# PROBLEMS FACED BY IT INDUSTRIES:

- The entire software industry is reeling through the problem of attrition. For some of us it might be a surprise but it is an unfortunate reality that in a country of over 1 billion people where 400 to 500 thousand young minds come out of college every year to get some meaningful opportunity. This real unfortunate reality is faced by the industry in multiple ways.  
**Customer Delivery has started suffering.**

# DO YOU HATE A LOT OF ROUTINE WORK?

- I hate doing the whole week again at the same job. I hate routine. I need something different, there should be more to life than this. I don't want to end up 40 or 50 doing the same thing for so many years and be miserable with it. I need to get out, need another thing to do, move out. I want to have dreams and I want to have the motivation and energy to chase them.

# HOW IMPORTANT IS MONEY TO YOU?

- Money is a good motivation for many people. I do enjoy my job but I've family and I need to support them.

# "WHAT ARE YOUR BIGGEST ACCOMPLISHMENTS?"

- Keep your answers job related. You might begin your reply with: "Although I feel my biggest achievements are still ahead of me, I am proud of my involvement with . . . I made my contribution as apart of that team and learned a lot in the process. We did it with hard work, concentration, and an eye for the bottom line."

# ARE YOU A RISK TAKER?

- I am ready to take calculated risks, which doesn't harm the interests of the organization, which affirms a positive momentum in me. While at college I came out with an idea of establishing some new features in my mini project, which everyone opposed saying that as impossible, but I succeeded finally in doing that project.

# WOULD YOU DESCRIBE YOURSELF AS AN ORGANIZED PERSON?

- Absolutely. I like to have a check list, and make sure that each item gets the attention it needs.
- Yes, sometimes a little too much so. I make sure that everything is neat and in order.

# HOW DID YOU PREPARE FOR THIS INTERVIEW?

- Research the company, understand the job profile, and if possible learn about people at the company

# WHAT IS GOOD HEALTH TO YOU?

- Health is an invaluable part of a human being's life. Without it, people can become uninspired, de-motivated, and unable to thrive for success.

# Do you perform best working alone or as a part of team?

- I prefer working alone and as well in a team under circumstances... working in a team is best suited at
- Problem solving
- Innovation and creativity for new product/process development
- A heavy time commitment
- Example of team work:
- Organizing conferences and symposiums....

# WHAT MOTIVATES YOU?

- Self satisfaction, the self confidence enhances my knowledge which always motivates me to do a good job. Also my parents, who have made a lot of sacrifices in their life to make my dream real, motivates me a lot to do a good job and to make them proud to be my parents.

# HAVE YOU EVER EXPERIENCED UNFAIR CRITICISM FROM SUPERVISORS AND HOW HAVE YOU REACTION TO IT?

- Sir, lets put it this way, I wasn't criticized rather I was given a constructive feedback on my improvement areas by my supervisors. I normally don't react to those since I always have open mindedness to learn from my supervisors.

# TELL ME ABOUT A TIME WHEN YOU HAD TO ACCOMPLISH A TASK WITH SOMEONE WHO WAS PARTICULARLY DIFFICULT TO GET ALONG WITH.

- Teamwork is the key here. The interviewer wants you to show how you have the ability to work with others effectively, diplomatically and still influence them. Give examples of how you overcame the situation, mediated or accomplished the task effectively regardless of the behavior of a difficult person.
- I am a person who believes that the personal space of others shouldn't be intruded, will allow the person to work on his strong areas and will collate to submit the assigned task within the time defined.

# TELL ME ABOUT A TIME WHEN YOUR COURSE LOAD WAS HEAVY. HOW DID YOU COMPLETE ALL YOUR WORK?

- During the second year of my study, I found the workload was heavy. Since IO was also concentrating in lot of co curricular activities, I took each subject one at a time. I didn't multitask. Each subject is a new thing to focus on. One shouldn't try to do it all at once because that's an overload on your mind. Focus on one subject, then switch to another. Effective time management and strategies followed helped me to complete all the work.

# HOW DO YOU SEE YOURSELF INDISPENSABLE TO THE COMPANY?

- I always believe in 3D's: determination, dedication and discipline, alongside I possess good communication and interpersonal skills, good subject knowledge and interact with all ages of people diplomatically.

# IF I DON'T SELECT YOU HOW WOULD YOU REACT?

- At the first instance, I would feel dejected since I always had admiration to work with your company. My immediate step would be for an open feed back to analyze my performance so that my mistakes don't get repetitive

# CAREER ASPIRATIONS:

- Seeking a challenging career where my acquired skills and education will get maximized to the best of my abilities. To associate with an organization where there is ample scope for organizational growth as well as scope for development of the individual.

# TYPICAL DAY:

- My typical day is normally the week end since that's the time when I get to meet my friends, exchange the happenings of that particular week, spend some time at hangouts and get myself rejuvenated.

# DEFINING MOMENTS:

- Most people, when they think of defining moments in their lives, think of life-shattering events, tragedies, or maybe even their first encounters with love.

# THANK YOU