

JAKKINAPALLI SATYA RAVI SUJIT | 21IM3FP10





EDUCATION

Year	Degree/Exam	Institute	CGPA/Marks
2026	M.TECH Dual Degree 5Y	IIT Kharagpur	8.26 / 10
2021	APBIE (XII)	Sri Chaitanya Junior College, Vizag	98.20%
2019	APBSE (X)	Sri Chaitanya Techno School, Vizag	10.00 / 10

INTERNSHIPS

Hindustan Petroleum Corporation Limited (HPCL) | Management Consultant Intern | Visakhapatnam

May '24 - Jun '24

Investigated and evaluated inventory management frameworks and new technologies to optimize inventory holding costs at Visakh Refinery
• Facilitated a reduction of more than 15% in holding & stockout costs by adopting Smart Warehousing strategies that integrate RFID & IoT technologies
• Enhanced efficiency in managing an inventory valued at over INR 420 crore by implementing ABC framework analysis integrating critical FSN factors
• Implemented a regression model with an accuracy of 92.23% for cost estimation through integration of historical data, steel & customer price indices

Indian Institute of Management | Supply Chain Analyst | Visakhapatnam

May '24 - Jul '24

- Identified and interpreted the global supply chain disruptions by analyzing abnormal stock price returns w.r.t. market returns on weekly basis

 Conceptualized link between 20+ global supply chains to identify Tier-0 supply glitches to enhance operational resilience and reduce mitigation time

 Identified abnormal stock behavior with an accuracy of 96.38% based on weekly returns by fitting regression model using Yahoo Finance & Scikit-learn
- Flagged potential Tier-0 supply disruptions before impact, providing organizations with an average lead time of 2-week for effective mitigation planning

Leap Finance (Series D) | Strategy and Growth Intern | Bengaluru

Executed holistic marketing campaigns for US Banks' debit card and credit card services aimed at reaching 10K+ students in India

- Led a team of 10 sales executives to achieve 500% Y.o.Y growth through the opening of over 3k+ United States bank accounts with credit cards
- Reduced lead loss to 20% by analyzing the sales funnel and automating updates for each successful and upcoming step using the WebEngage e-platform
 Performed market analysis to boost performance, enabling product development worth USD 924K by drafting documents for US debit and credit cards

PROJECTS

Deakin University | Anomaly Detection for Quality Assurance | Melbourne, Australia

Mar '24 - Present

Leveraged Contrastive Representation Learning for manufacturing industry anomaly detection contributing to advances in quality assurance Analyzed benefits of unsupervised learning over labeled data with 98.62% accuracy using ReConPatch on defect datasets for industrial quality assurance • Identified and addressed the need for precision by improving the average training-to-validation loss ratio to 1.02 through AUROC-parameter tuning

IIT Kharagpur | Car Sequencing Problem | Course Project - Prof. Abhishek Sharma

Jan '23 - Apr '23

Optimized manufacturing processes in complex car sequencing problems using statistical optimizations and operations research techniques
• Formulated a scheduling model using CPLEX with 6 car classes and 5 option constraints for gains in manufacturing throughput & resource management

Achieved optimal sequence adherence and significantly reduced production delays by 30%, integrating Linear programming and Integer programming

POSITIONS OF RESPONSIBILITY

General Secretary Students' Welfare | Technology Students' Gymkhana | IIT Kharagpur

Apr '23 - Apr '24

- Elected representative by electorate of 16K+, Chaired a committee comprising 23 General Secretaries & 70 Secretaries from various Halls of Residences
 Organized a 4-day Induction Program by managing a budget of over INR 24L, comprising over 30 events for 1.8K freshmen, leading team of 45 volunteers
 Initiatives: Gender Neutral Washrooms at IITKGP, Mental Health Mondays, EduBrige, Cleanliness Drive in collaboration with G.O.I, O'Reilly for students

Executive Head | Student Welfare Group & Institute Wellness Group | IIT Kharagpur

Apr '23 - Apr '24

• Facilitated 20+ social awareness events, managing a budget of over INR 200K+ to improve the mental health of students based on psychological research Attained 5k+ SWG app users with marketing strategies; improved the Foresight blog series with 3.6x article response and average of 1.5k views per post

Secretary Sports and Games | Lal Bahadur Shastri Hall of Residence | IIT Kharagpur

- Organized 5+ sporting events by managing INR 30k, witnessing participation of 1k+ boarders by coordinating with General Secretary Sports and Games
 Spearheaded an initiative to organize the first-ever inter-wing table tennis competition, attracting over 600 boarders of LBS by coordinating logistics

COMPETITION/CONFERENCE

Inter IIT Tech Meet 12.0 | Overall Gold | Mphasis | IIT Madras

Dec '23

• Leveraged quantum computing expertise to contribute to KGP tech contingent, securing overall Gold at Tech Meet 12.0, competing against 20 other IIT's • Increased total allocated PNRs by 9% through multi-optimization techniques like passenger count-based itinerary division and Lagrangian optimization

Harvard Project for Asian and International Relations (ACONF) | Hong Kong, China

Represented India at global scale, selected as one of the 500 delegates from a pool of 10k+ applicants, networking with delegates from 60 nationalities
 Discussed insights in Science & Technology sessions, focusing on sustainability leading global development discussions; awarded full event scholarship

International Conference on Recent Trends in Science, Technology and Management | RSP Conference Hub, Coimbatore

- Presented an abstract of my work on PhiZog technology, contributing to discussions on integrating ML advancements to upgrade traditional methods
- Orchestrated the implementation of an SFRAS using OpenCV, Tensor Flow, and Raspberry Pi, enhancing accuracy across diverse organizational settings

EXTRA CURRICULAR ACTIVITIES

Technology:

Academics: Volunteering Secured a position in top 10 in case study competitions like CreaTech 2024 (L&T), ASM Competition-Deloitte, and Strategy Storm
 Ranked 2nd among 23 teams in the Inter Hall General Championship 2024 in the Hardware Modelling Team representing LBS Hall

Awards:

- Selected as an NTSE Scholar from a pool of over 9 lakh students after multiple rounds of the National Talent Search Examination

- Received the General Proficiency Award for achieving the highest score in overall academic performance among 700+ students
 Secured a rank of 551 (top 0.3%) in EAPCET '21 among 1.6 lakh+ candidates conducted by the State Government of Andhra Pradesh
 Top 5% to receive Inter-Disciplinary Dual Degree change to Financial Engineering; top 0.7% in Jee Mains; top 1.6% in Jee Advanced
 Volunteered as Core Organizing Team Member at CyPhySS 2023, hosted by Al.4.ICPS of IIT KGP in collaboration with IISc Bangalore
 Contributed to the Gold Medal winning unit in the NSS annual camp conducted by the Ministry of Youth Affairs and Sports, G.O.I
 Secured Bronze prize in the choreography event out of 18 teams at the Cultural GC 2024, by coordinating with team of 50+ students
 - Contributed as Actor, Script Writer and Governing Body Member at Prasthanam Technology Dramatics Society in 3 events
- Cultural:

!Self declared by the student, CDC could not verify the relevant documents