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**Stuart School of Business**  
ILLINOIS INSTITUTE OF TECHNOLOGY

## COURSE PROJECTS

Nov'17

Evaluated the impact of a sales incentive scheme at Titan Insurance Company

**Course** Statistical Methods for Decision Making

This project used Hypothesis Testing and visualization to evaluate the success of a new sales incentive payment scheme at Titan Insurance company.

**Skills and Tools**

Hypothesis Testing, Data Visualization

Download Brochure ([https://www.greatlearning.in/pg-program-business-analytics-course/brochure?utm\\_source=ep](https://www.greatlearning.in/pg-program-business-analytics-course/brochure?utm_source=ep))