# 42 Socializing 1: nice to meet you

#### A At the airport

Kate:

Rebecca: Excuse me. Are you Kate Thomas?

I'm Rebecca Melesi. Hello. Nice to meet vou.

Rebecca: Hello. Nice to meet you too. How

was the flight?

Kate: Very good, thanks. No problems

at all.

Rebecca: I'll take you to your hotel and

then we'll go out to dinner.

Kate: Thank you. That would be nice.



#### At the office

Rebecca: Good morning, Kate. How are

you?

Kate: Very well, thanks. And you? Rebecca: Fine, thanks. Take a seat. Would

Fine, thanks. Take a seat. Would you like something to drink?

There's coffee, tea and orange

juice.

Kate: Juice, please. Rebecca: Here you are. Kate: Thank you.

Rebecca: Steve, this is Kate Thomas from

Adventure Travel in London. Kate,

this is Steve Smith, our marketing

manager.

Kate: Hello, Steve. Pleased to meet you. Steve: Nice to meet you, Kate. Have you

been to Botswana before?

Kate: No, this is my first time.

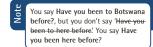
Steve: Where are you staying? What's it

like?

Kate: At the Intercontinental. It's very

comfortable, thanks.







### C Saying goodbye

Steve: It was nice meeting you, Kate.

Kate: Nice meeting you too, Steve.

Steve: Have a good trip back to London.

Kate: Thanks. I'll be in touch soon.

Steve: I look forward to seeing you next time.

Kate: Yes, me too. Bye.

Steve: Goodbye.

You say Nice to meet you when you meet someone for the first time, and Nice meeting you when you say goodbye.

**42.1** Look at A, B and C opposite. Choose the correct response (a or b) in each of the exchanges (1–7).

1 Nice to meet you.

2 How was the flight?

 $3\,$  I'll take you to your hotel and then we'll go

out to dinner.

4 Would you like something to drink?

5 Have you been to Botswana before?

6 This is my first time.

7 This is Adrian from Ginnel Studios in York.

8 It was nice meeting you.

- a Nice to meet you too.
- b Fine, thanks.
- a That would be nice.
- b Very good no problems at all.
- a Fine, thanks.
- b Thank you. That would be nice.
- a Coffee, please.
- b Here you are.
- a No, this is my first time.
- b Pleased to meet you.
- a Where are you staying?
- b Where are you living?a Nice meeting you.
- b Pleased to meet you.
- o rieased to meet yo
- a Very well, thanks.
- b Nice meeting you too.
- **42.2** This conversation is between a visitor to a company and two people who work there. Complete what they say with expressions from B opposite.

1	Leslie:	Take a			
coffee, tea and apple juice.					

2 Leslie: Brian, is Georgina Osborne from SPL in Dublin. Georgina, this is Brian, our production manager.

3 Brian: Nice to meet you, Georgina. \_\_\_\_\_\_\_you \_\_\_\_\_\_to Melbourne

4 Brian: are you staying?

5 Brian: What's it

- **42.3** Look at B opposite and match Georgina's answers with the questions in 42.2 above.
  - a At the Hilton.
  - b Pleased to meet you.
  - c Tea, please.
  - d Very comfortable, thanks.
  - e Yes, I was here about ten years ago.



A visitor comes to your office. You introduce the visitor to a colleague. Write the conversation.

# 43 Socializing 2: at the restaurant

#### Choosing and ordering



Rebecca: A table for two, please.

Waiter: Where would you like to sit? Near the window?

Rebecca: That's fine.

(Rebecca and Kate look at the menu.) What do you recommend?

Rebecca: The fish is very good. Do you like fish?

No, I'm not keen on seafood - I don't like it very much. What are you going to have?

Rebecca: I think I'll have the risotto. That's a type of rice with vegetables.

That sounds good. I'll have the same. Kate:

Waiter: Are you ready to order?

Rebecca: Yes, I think so.

#### Small talk

Small talk is when people talk in a friendly way about things that are not important.

Rebecca: Do you live in London?

No, I live in Brighton, on the south coast, about an hour from London. I commute.

What about you?

Rebecca: I commute too. It takes about 20 minutes by car. Do you mind commuting?

It's OK if the train isn't late. I read and I listen to music. And you?

Rebecca: It's fine if there isn't too much traffic. What do you do in your spare time?

I play a lot of golf.

Rebecca: Really? I play golf too. How about a game tomorrow after our meeting?

Kate: Good idea.

#### Thanking

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That was delicious.

Rebecca: I'm glad you liked it. Would you like a dessert?

No, thanks. I'll just have a coffee.

Rebecca: Two coffees, please. And could we have the bill?

Waiter: Certainly. (The bill arrives.)

Rebecca: I'll get this. Kate: Thank you. Rebecca: My pleasure.

43.1 Look at A opposite. Put this conversation into the correct order. Look at the examples before you begin.

1 a 2 3 4 5 6 7 9

a Roxanne: What do you recommend? b Francesca: I think I'll have a salade niçoise.

c Francesca: It's a type of salad with vegetables, eggs and tuna in it.

d Francesca: The steak is very good. Do you like meat?

e Roxanne: I'm not keen on meat. What are you going to have?

f Roxanne: What's that?

q Roxanne: That sounds good. I'll have the same.

**43.2** Look at B opposite. Match the questions (1–4) with the answers (a–d).

1 Do you live in Tokyo?

2 Do you mind commuting?

3 What do you do in your spare time?

4 How about a game this evening?

b No, I live in Yokohama, about 30 minutes from Tokyo on the coast.

c It's OK. I do a lot of work on the train.

d I play squash.



**43.3** Look at C opposite. Then write the conversations.

Alain: Bengt: Alain:	1 (Ask Bengt if he wants a dessert.) 2 (Say you would like ice cream.) 3 (Ask the waiter for two ice creams.)	
Bengt: Alain:	4 (Say you liked the meal.) 5 (Reply.)	
Alain:	6 (Ask for the bill and tell Bengt that you will pay.)	
Bengt: Alain:	7 (Thank Alain.) 8 (Reply.)	



You are at a restaurant with a visitor to your country. Write a conversation between yourself and the visitor.

# Socializing 3: networking

#### **Business or pleasure?**

Rebecca and Kate are at the golf club.

Thanks for the game. It was great. Rebecca: I enjoyed it too. Hi, Charlene, how are you? I haven't seen you for some time!

Charlene: Rebecca, hi. I'm fine, thanks. Rebecca: Charlene, this is Kate. She's here from

England.

Charlene: Hello, Kate.

Nice to meet you, Charlene.

Charlene: Are you here for business or pleasure? Business, actually. I'm in the travel

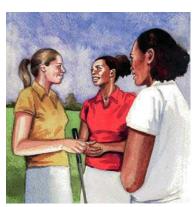
business, like Rebecca.

I have to get back to the office. I'll see Rebecca:

vou later, Kate. Bve, Charlene.

Kate: Bye. See you later.

Charlene: Bye.



Pretty wet – not really beach weather!

#### Here's my card

Charlene: Have you been to Botswana before?

No, this is my first time. The weather's better than in London, that's for sure.

Charlene: Yes, spring is a nice time of year here. What do you do?

Our company sells African adventure trips. I wanted to see things for myself – the

country, the hotels ...

Charlene: That's interesting. I'm in the hotel business. My company owns ten hotels in

Botswana and South Africa.

Kate:

Charlene: Here's my business card.

And here's mine. Perhaps we can do business together. It's great to have the chance to Kate:

do some networking like this!

Charlene: Yes, I'm sure there are some great opportunities for us to work together.

For more on business cards, see Unit 14.

### Saying the right thing

Asking the right questions and giving the right sort of answer are important.

What was summer like this year here?
b Do you have children?
c How's business?
d Do you play tennis?

Do you come here often?

- **44.1** Match the two parts of these exchanges.
  - 1 Thanks for the game.
  - 2 Thank you for the meal.
  - 3 Thanks for the coffee.
  - 4 Thank you very much for your presentation.
- a No problem. Do you have any questions?
- b It's nice to get out of the office to a café sometimes.
- c It was great, but you play better than me.
- d I'm glad you liked it. The food here is always
- 44.2 Look at A opposite. Put this conversation into the correct order. Look at the examples before

1j	2	3	4	5
6	7	8	q	10 h

- a Bunzo: Bve. See vou later.
- I'm fine thanks. b Bunzo:
- c Bunzo: Nice to meet you. Are you here for business or pleasure?
- Bunzo, this is Graciela. She's here from Brazil. d Carlos:
- I have to get back to the office. I'll see you later, Graciela. Bye, Bunzo. e Carlos:
- My pleasure. I enjoyed it too. ... Hi, Bunzo, how are you? I haven't seen you for
- a Graciela: Business, actually. I'm in the oil business, like Carlos.
- h Graciela: Bve.
- i Graciela: Hello, Bunzo.
- j Graciela: Thanks for the meal, Carlos. It was delicious.
- **44.3** Look at B opposite. Choose the appropriate response (a or b) in each of the exchanges (1–5).
  - 1 Have you been here before? a No, and I don't want to come back.
    - b Yes, I was here about 20 years ago when I was a student. It's changed a lot!

5 Spare time

- 2 The weather's better here than a Yes, the summers here are very nice, not too hot. at home.
  - b Yes, the weather here is much better than anywhere else in the world.
- 3 What do you do? a I'm in the construction business.
  - b Why do you want to know?
- 4 I'm in the advertising business. a I know nothing about advertising.
  - b That's interesting.
- 5 Perhaps we can do business together. a I'm sure there are some opportunities to work together.
  - b I don't think so.
- **44.4** Relate the questions in C opposite to these subjects.
  - 1 Family 3 The person's company

    - 4 The place where the people are

### Over to you



2 Weather

- the economic and business situation in general
- your families

