GUILLAUME CLEMENT

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ABOUT ME

I am an experienced technology professional with over 10 years of technical experience as an analyst, lead developer, architect, and director specializing in Adobe Enterprise technology.

With a broad understanding of enterprise technology, a deep technical skillset, and focus on software related delivery methodologies, I spend most of my time applying my technical and management skills to larger teams to efficiently develop and deliver scalable solutions using iterative methodologies.

Leadership: ★★★★☆

Delivery: ★★★★★

Sales: ★★★★☆

Implementation: ★★★★★

Solution Design: ★★★★★

INTRODUCTION

I am currently employed as a **Director of Professional Services** with **AFTIA Solutions**, a company I co-founded in 2015. I lead a team of technical resources engaged in the delivery of Adobe Experience Cloud solutions for public and private sector companies from Fortune 500 to 5000.

Most of my background and experience is quite technical in nature but having worked on and delivered some of the world's largest Adobe Enterprise related solutions, I have developed a keen interest for software related delivery methodologies, leadership, as well as product and business development.

SKILLS

- Technical Leadership
- Product/Solution Development, Go-To-Market
- Project Management (Technical and Financial)
- Professional Improvement
- Hiring and recruitment
- Full-Stack Technical Implementation
- Solution Architecture

PROFILE

SECURITY CLEARANCE

- **Level:** Secret
- **Expiry:** 2025

LANGUAGES

- French
- English
- Spanish (Basic)

CERTIFICATIONS

- Professional Scrum Master (PSM 1)
- Adobe Experience Manager Forms Developer
- Adobe Accredited Business Practitioner, Adobe Experience Manager
- Adobe Accredited Developer, Adobe Experience Manager
- Adobe Accredited Sales Specialist, Adobe Experience Manager

EMPLOYMENT

DIRECTOR, PROFESSIONAL SERVICES

AFTIA Solutions, Ottawa, Ontario   2017 – Now

As a director, my role includes ensuring the success of client engagements from qualification to delivery and post-delivery support while managing a blended, onshore, and client integrated professional services team. My technical skills and expertise include solution design (with focus on DevOps, CI/CD, and IaC principles), product road-mapping, AGILE delivery (SCRUM, LEAN), business analysis and mentoring.

Even though my time is now spent applying my organizational and leadership skills to larger teams, my current responsibilities still allow me to keep my technical skills very sharp. From prototyping and exploratory testing, to highly technical integrations, this role allows me to "get my hands dirty" daily as I lead my team and ensure that all members are equipped to face the constant challenges.

SENIOR SYSTEMS ANALYST

AFTIA Solutions, Ottawa, Ontario   July 2015 – April 2017 (27 months)

As a Senior Systems Analyst, I held a very technical and multi-faceted role which allowed me to use and continue developing many skills including solution design and architecture, development, project management/ownership, and more to deliver some of the world's largest projects using Adobe Enterprise technology.

As a key team member, my understanding and application of all relevant technical concepts, as well as my ability to communicate and manage user expectations, often resulted in my appointment as team lead or project owner. My passion and ability to efficiently navigate both business and technical challenges allowed me to excel at this role and to quickly provide value to team members and customers alike.

SEE MORE TECHNICAL SKILLS ONLINE
HTTPS://GUILLAUMECLE.ME/

SENIOR SYSTEMS ANALYST

Independent Contractor, Ottawa, Ontario   February 2015 – July 2015 (5 months)

During this transitional role, I learned a lot about the inner workings of a business. From sales to accounting and delivery, this period helped me develop a very resourceful personality and set of skills.

Leaving my previous position in search of new challenges and opportunities, I continued to hold a primarily technical and advisory role working directly with customers and enterprise clients before taking on significant responsibilities in what would soon become my next venture.

SYSTEMS ANALYST

4Point Solutions, Ottawa, Ontario   November 2014 – February 2015 (4 months)

As a Systems Analyst part of a professional services organization, I helped develop a new line of business which became known as the rapid engagement team. As part of this hybrid rapid-response team, my duties involved managing and delivering professional services engagements from business analysis, and requirements gathering to architecture, development, and mentoring of client teams in order to guide these teams through the delivery of enterprise solutions while implementing industry best-practices.

With a focus on providing client value as quickly as possible, my ability to communicate, manage client expectations, and work with sales teams to guide clients through successful implementation phases helped me quickly gain recognition in this role.

TECHNICAL SUPPORT CONSULTANT

4Point Solutions, Ottawa, Ontario   August 2012 – October 2014 (26 months)

In this introductory role, I joined an existing team offering enterprise support to customers using Adobe Enterprise technology across North America. From environment architecture, installation, deployment, research, development, best practices recommendations, to performance and security testing, this role provided me with the ultimate foundation required to expand my technical skills and gain a deep understanding and familiarity with full-stack development and applications.

Although having held technical responsibilities previously, this being my first post-college education role meant that I brought a lot of energy and excitement to the team. Hungry for more, I made a habit of overdelivering and providing maximum value to customers which eventually lead to my migration towards professional service delivery.

EDUCATION

COMPUTER SYSTEMS TECHNOLOGY

La Cite Collegiale, Ottawa, Ontario   January 2010 – April 2012 (27 months)

This program allowed me to acquire the necessary skills and knowledge to install, configure, troubleshoot and manage computer systems, devices, and local/wide area networks. It covered topics such as the design and implementation of client/server models, data storage, web application principles, domain and federation services, object-oriented programming, task automation and scripting, administration and configuration of networking peripherals, and network security. Courses included:

- Programming and Algorithms (Level 1 & 2)
- Algebra and Trigonometry applications
- Operating Systems architecture
- UNIX and Windows server administration
- Database architecture and administration
- Network Security and Hardening
- LAN and WAN routing architecture (Cisco CCNA)