Statistička analiza podataka - projekt

AMMP

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Procjena kreditnog rizika

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Cilj ovoga projekta je uzeti dane podatke i iz njih probati izvući zaključke i faktore koji mogu utjecati na veću vjerojatnost neispunjavanja obaveza prema banci te odlazak u status "default". Ključna stvar je korištenje ispravnih testova te dobivanje validnih rezultata.

1. Sadržaj

- 1. Sadržaj
- 2. Osnovna prilagodba podataka
- 3. Možemo li temeljem drugih dostupnih varijabli predvidjeti hoće li nastupiti "default" za određenog klijenta? Koje varijable povežavaju tu vjerojatnost?
- 4. Jesu li muškarci skloniji nesipunjavanja obaveza po kreditu od žena?
- 5. Postoje li razlike u traženom iznosu klijenta prema imovini klijenta?
- 6. Zaključak

2. Osnovna prilagodba podataka

Najprije učitamo podatke. Od iznimne je važnosti ispravno proučavanje istih, kako ne bismo donijeli neispravne zaključke. Tek nakon iscrpne analize možemo započeti sa testiranjem naših hipoteza.

```
data = read.csv('procjena_kreditnog_rizika.csv')
```

Radi preglednosti čistimo i uljepšavamo podatke:

```
data$NumberOfDependents <- gsub("3 or more", "... >= 3",
data$NumberOfDependents)
```

Sažetak očišćenih podataka:

```
summary(data)
   AccountStatus
                          Duration
                                      CreditHistory
                                                           Purpose
##
                                      Length:1000
##
    Length:1000
                       Min.
                              : 4.0
                                                         Length:1000
                                                         Class :character
##
    Class :character
                       1st Qu.:12.0
                                      Class :character
##
   Mode :character
                       Median :18.0
                                      Mode :character
                                                         Mode :character
##
                              :20.9
                       Mean
##
                       3rd Qu.:24.0
##
                       Max.
                              :72.0
##
     CreditAmount
                      Account
                                       EmploymentSince
                                                          PercentOfIncome
   Min. : 250
                                       Length:1000
##
                    Length: 1000
                                                          Length:1000
    1st Qu.: 1366
                                       Class :character
##
                    Class :character
                                                          Class :character
   Median : 2320
                    Mode :character
                                       Mode :character
                                                          Mode :character
##
##
   Mean
         : 3271
##
    3rd Qu.: 3972
##
    Max.
           :18424
                                          ResidenceSince
    PersonalStatus
                       OtherDebtors
                                                               Property
    Length:1000
                       Length:1000
                                          Length:1000
                                                             Length:1000
##
    Class :character
                       Class :character
                                          Class :character
                                                             Class :character
##
   Mode :character
                       Mode :character
                                          Mode :character
                                                             Mode :character
##
##
##
##
         Age
                    OtherInstallPlans
                                         Housing
                                                          NumExistingCredits
                    Length:1000
                                       Length:1000
                                                          Length:1000
##
   Min.
           :19.00
                                                          Class :character
    1st Qu.:27.00
                    Class :character
                                       Class :character
    Median :33.00
                    Mode :character
                                       Mode :character
                                                          Mode :character
##
##
   Mean
           :35.55
##
    3rd Qu.:42.00
##
   Max.
           :75.00
##
        Job
                       NumberOfDependents Telephone
                                                             ForeignWorker
##
    Length:1000
                       Length:1000
                                          Length:1000
                                                             Length:1000
    Class :character
                       Class :character
                                          Class :character
                                                             Class :character
##
    Mode :character
                       Mode :character
                                          Mode :character
                                                             Mode :character
##
##
##
##
     Default
##
   Mode :logical
##
    FALSE:700
##
    TRUE :300
##
##
##
```

Prvih nekoliko redova očišćenih podataka:

```
head(data)
##
           AccountStatus Duration
## 1
                  ... < 0
                                  6
## 2
          0 <= ... < 200
                                48
## 3 no checking account
                                12
## 4
                  ... < 0
                                42
## 5
                                24
                  ... < 0
## 6 no checking account
                                36
                                                      CreditHistory
##
## 1 critical account/ other credits existing (not at this bank)
## 2
                         existing credits paid back duly till now
## 3 critical account/ other credits existing (not at this bank)
                         existing credits paid back duly till now
## 5
                                   delay in paying off in the past
## 6
                         existing credits paid back duly till now
##
                  Purpose CreditAmount
                                                             Account
        radio/television
## 1
                                   1169 unknown/ no savings account
## 2
        radio/television
                                   5951
                                                           ... < 100
## 3
               education
                                   2096
                                                           ... < 100
## 4 furniture/equipment
                                   7882
                                                           ... < 100
## 5
               car (new)
                                   4870
                                                           ... < 100
## 6
                education
                                   9055 unknown/ no savings account
##
        EmploymentSince PercentOfIncome
                                                                  PersonalStatus
                                 ... < 20%
         ... >= 7 years
                                                                   male - single
## 1
## 2 1 <= ... < 4 years 25% <= ... < 35% female - divorced/separated/married
## 3 4 <= ... < 7 years 25% <= ... < 35%
                                                                   male - single
## 4 4 <= ... < 7 years 25% <= ... < 35%
                                                                   male - single
                                                                   male - single
## 5 1 <= ... < 4 years 20% <= ... < 25%
## 6 1 <= ... < 4 years 25% <= ... < 35%
                                                                   male - single
     OtherDebtors
                       ResidenceSince
## 1
             none
                       ... >= 7 years
## 2
             none 1 \leftarrow \dots \leftarrow 4 years
## 3
             none 4 <= ... < 7 years
## 4
        guarantor
                       ... >= 7 years
## 5
                       ... >= 7 years
             none
## 6
             none
                       ... >= 7 years
##
                                                  Property Age OtherInstallPlans
## 1
                                              real estate
                                                            67
                                                                             none
## 2
                                              real estate
                                                            22
                                                                             none
                                              real estate
                                                            49
                                                                             none
## 4 building society savings agreement/ life insurance
                                                            45
                                                                             none
## 5
                                    unknown / no property
                                                            53
                                                                             none
## 6
                                    unknown / no property
                                                            35
                                                                             none
##
      Housing NumExistingCredits
                                                            Job
NumberOfDependents
## 1
                           2 | 3 skilled employee / official
          own
                                                                            ... >=
3
                                1 skilled employee / official
## 2
          own
                                                                           ... >=
3
```

```
## 3
                                         unskilled - resident
          own
                                                                           ... <
3
## 4 for free
                                1 skilled employee / official
3
## 5 for free
                           2 | 3 skilled employee / official
                                         unskilled - resident
## 6 for free
                                                                           ... <
3
##
                                     Telephone ForeignWorker Default
## 1 yes, registered under the customers name
                                                                FALSE
                                                          yes
                                          none
                                                          yes
                                                                 TRUE
## 3
                                                                FALSE
                                          none
                                                          yes
## 4
                                                                FALSE
                                          none
                                                          yes
## 5
                                          none
                                                                 TRUE
                                                          yes
## 6 yes, registered under the customers name
                                                                FALSE
                                                          yes
```

Poredajmo varijable i pretvarimo podatkovni tip u faktor kako bismo ih kasnije mogli jednostavnije analizirati:

```
data$AccountStatus <- factor(</pre>
  data$AccountStatus,
  levels = c("no checking account", "... < 0", "0 <= ... < 200", "... >=
200")
)
data$CreditHistory <- factor(</pre>
  data$CreditHistory,
  levels = c(
    "critical account/ other credits existing (not at this bank)",
    "delay in paying off in the past",
    "existing credits paid back duly till now",
    "all credits at this bank paid back duly"
    "no credits taken/ all credits paid back duly"
  )
)
data$Purpose <- factor(data$Purpose)</pre>
data$Account <- factor(</pre>
  data$Account,
  levels = c("unknown/ no savings account", "... < 100", "100 <= ... < 500",
"500 <= ... < 1000", "... >= 1000")
)
data$EmploymentSince <- factor(</pre>
  data$EmploymentSince,
 levels = c("unemployed", "... < 1 year", "1 <= ... < 4 years", "4 <= ... <</pre>
7 years", "... >= 7 years")
)
```

```
data$PercentOfIncome <- factor(</pre>
  data$PercentOfIncome,
  levels = c("... < 20%", "20% <= ... < 25%", "25% <= ... < 35%", "... >=
35%")
)
split parts <- strsplit(as.character(data$PersonalStatus), " - ")</pre>
data$Gender <- sapply(split_parts, function(x) x[1])</pre>
data$MaritalStatus <- sapply(split parts, function(x) x[2])</pre>
data <- data[, !(names(data) %in% c("PersonalStatus"))]</pre>
data <- data %>% select(Gender, MaritalStatus, everything())
data$Gender <- factor(data$Gender)</pre>
data$MaritalStatus <- factor(data$MaritalStatus)</pre>
data$OtherDebtors <- factor(data$OtherDebtors)</pre>
data$ResidenceSince <- factor(</pre>
  data$ResidenceSince,
  levels = c("... < 1 year", "1 <= ... < 4 years", "4 <= ... < 7 years", "...
>= 7 years")
)
data$Property <- factor(data$Property)</pre>
data$OtherInstallPlans <- factor(data$OtherInstallPlans)</pre>
data$Housing <- factor(data$Housing)</pre>
data$NumExistingCredits <- factor(</pre>
  data$NumExistingCredits,
  levels = c("1", "2 || 3", "4 || 5", "... >= 6")
)
data$Job <- factor(</pre>
  data$Job,
  levels = c(
    "unemployed/ unskilled - non-resident",
    "unskilled - resident",
    "skilled employee / official",
    "management/ self-employed/highly qualified employee/ officer"
  )
)
data$NumberOfDependents <- factor(data$NumberOfDependents, levels = c("... <</pre>
3", "... >= 3"))
data$Telephone <- factor(data$Telephone)</pre>
data$ForeignWorker <- factor(data$ForeignWorker)</pre>
data$Default <- factor(data$Default)</pre>
attach(data)
head(data)
```

```
##
     Gender
                          MaritalStatus
                                               AccountStatus Duration
## 1
       male
                                 single
                                                     ... < 0
                                                                     6
## 2 female divorced/separated/married
                                                                    48
                                              0 <= ... < 200
## 3
                                 single no checking account
                                                                    12
       male
## 4
       male
                                 single
                                                     ... < 0
                                                                    42
## 5
       male
                                                                    24
                                 single
                                                     ... < 0
## 6
       male
                                 single no checking account
                                                                    36
##
                                                     CreditHistory
## 1 critical account/ other credits existing (not at this bank)
                         existing credits paid back duly till now
## 2
## 3 critical account/ other credits existing (not at this bank)
                         existing credits paid back duly till now
## 5
                                  delay in paying off in the past
## 6
                         existing credits paid back duly till now
##
                 Purpose CreditAmount
                                                             Account
## 1
        radio/television
                                  1169 unknown/ no savings account
## 2
        radio/television
                                  5951
                                                           ... < 100
## 3
               education
                                  2096
                                                           ... < 100
## 4 furniture/equipment
                                  7882
                                                           ... < 100
## 5
               car (new)
                                  4870
                                                           ... < 100
## 6
               education
                                  9055 unknown/ no savings account
##
        EmploymentSince PercentOfIncome OtherDebtors
                                                            ResidenceSince
## 1
         ... >= 7 years
                                ... < 20%
                                                   none
                                                             ... >= 7 years
## 2 1 <= ... < 4 years 25% <= ... < 35%
                                                   none 1 <= ... < 4 years
## 3 4 <= ... < 7 years 25% <= ... < 35%
                                                   none 4 <= ... < 7 years
## 4 4 <= ... < 7 years 25% <= ... < 35%
                                              guarantor
                                                             ... >= 7 years
                                                             ... >= 7 years
## 5 1 <= ... < 4 years 20% <= ... < 25%
                                                   none
## 6 1 <= ... < 4 years 25% <= ... < 35%
                                                   none
                                                             ... >= 7 years
##
                                                 Property Age OtherInstallPlans
## 1
                                              real estate 67
                                                                            none
## 2
                                              real estate
                                                           22
                                                                            none
## 3
                                              real estate
                                                           49
                                                                            none
## 4 building society savings agreement/ life insurance
                                                           45
                                                                            none
## 5
                                   unknown / no property
                                                            53
                                                                            none
## 6
                                   unknown / no property
                                                           35
                                                                            none
      Housing NumExistingCredits
##
                                                            Job
NumberOfDependents
## 1
          own
                           2 | 3 skilled employee / official
                                                                           ... >=
3
## 2
                                1 skilled employee / official
          own
                                                                           ... >=
3
## 3
          own
                                          unskilled - resident
3
                                1 skilled employee / official
## 4 for free
3
                           2 | 3 skilled employee / official
## 5 for free
                                          unskilled - resident
## 6 for free
                                1
                                                                            ... <
3
##
                                     Telephone ForeignWorker Default
```

```
## 1 yes, registered under the customers name
                                                                  FALSE
                                                           ves
## 2
                                                                   TRUE
                                           none
                                                           yes
## 3
                                                                  FALSE
                                           none
                                                           yes
## 4
                                                                  FALSE
                                                           yes
                                           none
                                                                   TRUE
## 5
                                           none
                                                           yes
## 6 yes, registered under the customers name
                                                                  FALSE
                                                           yes
```

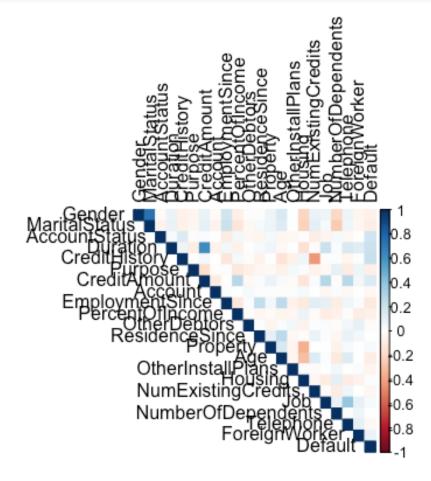
3. Možemo li temeljem drugih dostupnih varijabli predvidjeti hoće li nastupiti *default* za određenog klijenta? Koje varijable povežavaju tu vjerojatnost?

Računamo i prikazujemo matricu korelacije. Želimo vidjeti kako se pojedinačne varijable posebno koreliraju s varijablom "default", stoga ćemo zasebno nacrtati taj grafikon. Cilj je pronaći i bolje istražiti varijable koje imaju veći utjecaj na konačni ishod varijable "default":

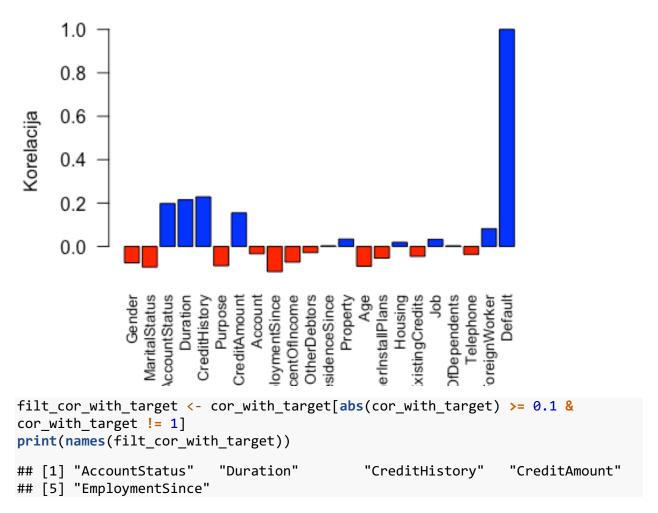
```
library(corrplot)
## corrplot 0.92 loaded
```

Ispisujemo matricu korelacije:

```
corr_matrix <- cor(data.frame(lapply(data, function(x) as.numeric(x))))
corrplot(corr_matrix, method = "color", type = "upper", tl.col = "black",
tl.srt = 90)</pre>
```



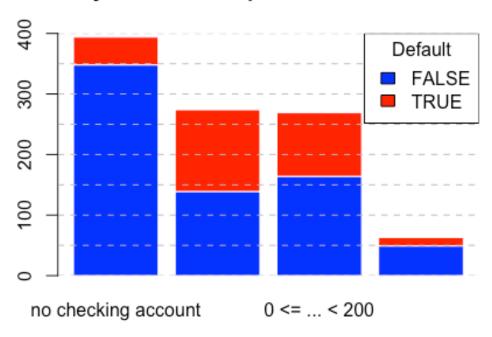
Korelacije s varijablom "Default"



Postoje 5 varijabli koje imaju apsolutnu korelaciju veću ili jednaku 0,1. Te varijable mogu imati veću prediktivnu moć od ostalih koje slabo koreliraju s varijablom "Default". Proučit ćemo ih detaljnije. Počet ćemo s "AccountStatus", koji nam govori o trenutnom stanju računa osobe, ako ga uopće ima:

```
abline(h = seq(0, 500, by = 50), col = "gray", lty = 2)
legend("topright", legend = levels(Default), fill = c('blue', 'red'), title =
"Default")
```

Broj "defaultova" prema statusu računa

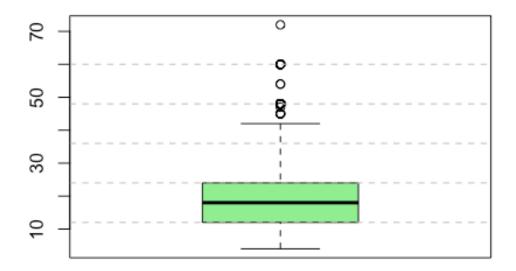


Status računa

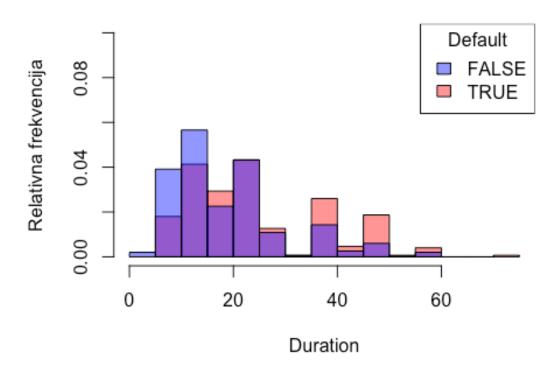
Ono što vidimo ovdje jest da je rezultat korelacije snažno utjecan vrijednošću varijable "no checking account", što nam ne pruža puno informacija. Ako bismo isključili tu vrijednost (što ne možemo jer bismo izgubili gotovo 40% podataka), vidjeli bismo negativnu korelaciju. To bi više odgovaralo našem očekivanju da što netko ima više novca na računu, to je manja vjerojatnost da će doći do neizvršenja plaćanja. Nastavljamo s varijablom "Duration", koja je numerička varijabla i mogla bi nam pružiti više informacija:

```
boxplot(Duration, col = 'lightgreen', main = 'Boxplot varijable "Duration"')
abline(h = seq(0, 70, by = 12), col = "gray", lty = 2)
```

Boxplot varijable "Duration"



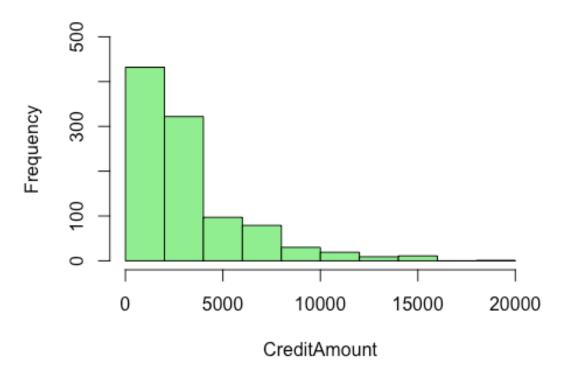
Distribucija varijable "Duration"



Gledajući distribuciju varijable "Duration", možemo zaključiti da je većina kredita kratkoročna. Također pretpostavljamo da postoje neki izvanredni podaci, krediti s trajanjem od 50 ili više mjeseci. Boxplot nam to potvrđuje i također nam govori da je barem 50% podataka između 12 i 24 mjeseca. Sljedeće što nas zanima je koji od tih kredita su završili s plaćanjem. Pozitivna korelacija sugerira da što je duže trajanje kredita, veća je vjerojatnost neizvršenja plaćanja. To je i ono što vidimo u odvojenim histogramima za kredite s neizvršenjem plaćanja i one bez neizvršenja plaćanja. Trajanje kredita samo po sebi neće nam pružiti potpunu perspektivu. Kako bismo upotpunili tu varijablu, koristit ćemo "CreditAmount":

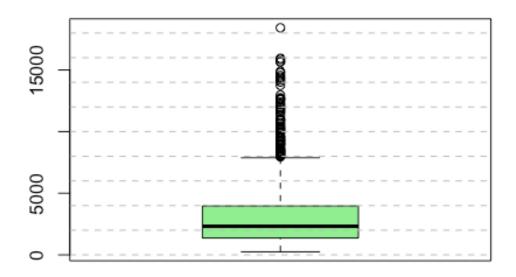
```
hist(CreditAmount, col = 'lightgreen', ylim = c(0, 500), main = 'Histogram
varijable "CreditAmount"')
```

Histogram varijable "CreditAmount"



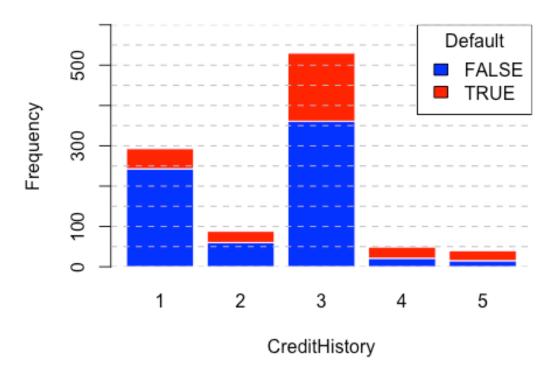
```
boxplot(CreditAmount, col = 'lightgreen', main = 'Boxplot varijable
"CreditAmount"')
abline(h = seq(0, 20000, by = 2000), col = "gray", lty = 2)
```

Boxplot varijable "CreditAmount"



Nijedna od ovih varijabli ne pruža nam potpune informacije. Kredit može imati dugotrajnost i mali iznos, i obrnuto. Kako bismo zaključili naš popis koreliranih varijabli, provjerimo posljednje dvije, "CreditHistory" i "EmploymentSince":

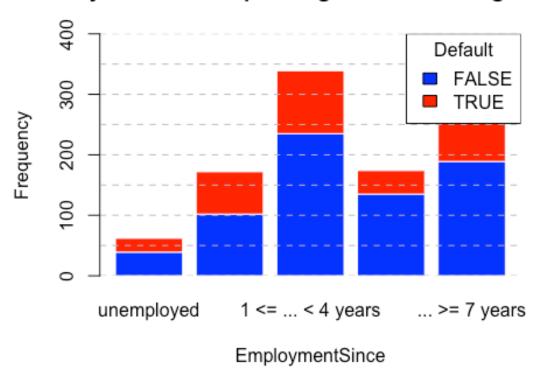
Broj "defaultova" prema varijabli "CreditHistory"



Opis stupaca grafa:

- 1 Kritični račun / ostali postojeći krediti (ne na ovoj banci)
- 2 U prošlosti kašnjenje u otplati
- 3 Postojeći krediti do sada uredno vraćeni
- 4 Svi krediti u ovoj banci uredno vraćeni
- 5 Nema kredita / svi krediti uredno vraćeni

Broj "defaultova" prema godinama radnog staža



Suprotno onome što bi smo prvotno zaključili, analiza govori da dobra kreditna povijest ne znači da će kredit uredno biti vraćan.

Nakon obavljene analize testirajmo sada statističkim testom možemo li temeljem drugih dostupnih varijabli predvidjeti hoće li nastupiti default za određenog klijenta i koje varijable povećavaju tu vjerojatnost.

```
require(caret)
## Loading required package: caret
## Loading required package: lattice
##
## Attaching package: 'caret'
## The following object is masked from 'package:purrr':
##
## lift
logreg.mdl = glm(Default ~ AccountStatus + Duration + CreditHistory + Purpose + CreditAmount + Account + EmploymentSince + PercentOfIncome + Gender + MaritalStatus + OtherDebtors + ResidenceSince + Property + Age + OtherInstallPlans + Housing + NumExistingCredits + Job + NumberOfDependents +
```

```
Telephone + ForeignWorker, data = data, family = binomial())
summary(logreg.mdl)
##
## Call:
## glm(formula = Default ~ AccountStatus + Duration + CreditHistory +
##
       Purpose + CreditAmount + Account + EmploymentSince + PercentOfIncome +
##
       Gender + MaritalStatus + OtherDebtors + ResidenceSince +
##
       Property + Age + OtherInstallPlans + Housing + NumExistingCredits +
##
       Job + NumberOfDependents + Telephone + ForeignWorker, family =
binomial(),
##
       data = data)
##
## Coefficients: (1 not defined because of singularities)
##
                                                                       Estimate
## (Intercept)
                                                                     -4.520e+00
## AccountStatus... < 0
                                                                      1.780e+00
## AccountStatus0 <= ... < 200
                                                                      1.397e+00
## AccountStatus... >= 200
                                                                      8.061e-01
## Duration
                                                                      2.801e-02
## CreditHistorydelay in paying off in the past
                                                                      5.461e-01
## CreditHistoryexisting credits paid back duly till now
                                                                      9.285e-01
## CreditHistoryall credits at this bank paid back duly
                                                                     1.665e+00
## CreditHistoryno credits taken/ all credits paid back duly
                                                                      1.496e+00
## Purposecar (new)
                                                                      6.888e-01
## Purposecar (used)
                                                                     -9.717e-01
## Purposedomestic appliances
                                                                      1.779e-01
## Purposeeducation
                                                                      8.018e-01
## Purposefurniture/equipment
                                                                     -5.930e-02
## Purposeothers
                                                                     -7.966e-01
## Purposeradio/television
                                                                     -1.855e-01
## Purposerepairs
                                                                      5.285e-01
## Purposeretraining
                                                                     -1.242e+00
## CreditAmount
                                                                      1.233e-04
## Account... < 100
                                                                      9.732e-01
## Account100 <= ... < 500
                                                                      6.094e-01
## Account500 <= ... < 1000
                                                                      6.068e-01
## Account... >= 1000
                                                                     -4.872e-01
## EmploymentSince... < 1 year
                                                                      6.662e-02
## EmploymentSince1 <= ... < 4 years
                                                                     -2.293e-01
## EmploymentSince4 <= ... < 7 years
                                                                     -7.634e-01
## EmploymentSince... >= 7 years
                                                                     -2.213e-01
## PercentOfIncome20% <= ... < 25%
                                                                     -3.109e-01
## PercentOfIncome25% <= ... < 35%
                                                                     -6.727e-01
## PercentOfIncome... >= 35%
                                                                     -9.369e-01
## Gendermale
                                                                      2.616e-01
## MaritalStatusdivorced/separated/married
                                                                             NA
## MaritalStatusmarried/widowed
                                                                     -3.764e-01
## MaritalStatussingle
                                                                     -8.427e-01
## OtherDebtorsguarantor
                                                                     -1.416e+00
```

```
## OtherDebtorsnone
                                                                     -4.329e-01
## ResidenceSince1 <= ... < 4 years
                                                                      7.613e-01
## ResidenceSince4 <= ... < 7 years
                                                                      5.246e-01
## ResidenceSince... >= 7 years
                                                                      3.885e-01
## Propertycar or other, not in attribute Account
                                                                     -1.091e-01
## Propertyreal estate
                                                                     -2.698e-01
## Propertyunknown / no property
                                                                      4.669e-01
## Age
                                                                     -1.279e-02
## OtherInstallPlansnone
                                                                     -6.475e-01
## OtherInstallPlansstores
                                                                     -8.884e-02
                                                                      1.729e-01
## Housingown
                                                                      6.303e-01
## Housingrent
## NumExistingCredits2 ||
                                                                      4.050e-01
## NumExistingCredits4 | 5
                                                                      2.741e-01
## NumExistingCredits... >= 6
                                                                      4.550e-01
## Jobunskilled - resident
                                                                      4.416e-01
## Jobskilled employee / official
                                                                      4.694e-01
## Jobmanagement/ self-employed/highly qualified employee/ officer
                                                                      3.691e-01
## NumberOfDependents... >= 3
                                                                     -2.628e-01
## Telephoneyes, registered under the customers name
                                                                     -2.848e-01
                                                                      1.461e+00
## ForeignWorkeryes
##
                                                                     Std. Error
## (Intercept)
                                                                      1.321e+00
## AccountStatus... < 0
                                                                      2.358e-01
## AccountStatus0 <= ... < 200
                                                                      2.358e-01
## AccountStatus... >= 200
                                                                      3.852e-01
## Duration
                                                                      9.448e-03
## CreditHistorydelay in paying off in the past
                                                                      3.392e-01
## CreditHistoryexisting credits paid back duly till now
                                                                      2.724e-01
## CreditHistoryall credits at this bank paid back duly
                                                                      4.506e-01
## CreditHistoryno credits taken/ all credits paid back duly
                                                                      4.452e-01
## Purposecar (new)
                                                                      3.377e-01
## Purposecar (used)
                                                                      4.456e-01
## Purposedomestic appliances
                                                                      8.182e-01
## Purposeeducation
                                                                      4.677e-01
## Purposefurniture/equipment
                                                                      3.570e-01
## Purposeothers
                                                                      8.137e-01
## Purposeradio/television
                                                                      3.402e-01
## Purposerepairs
                                                                      5.945e-01
## Purposeretraining
                                                                      1.202e+00
## CreditAmount
                                                                      4.502e-05
## Account... < 100
                                                                      2.661e-01
## Account100 <= ... < 500
                                                                      3.557e-01
## Account500 <= ... < 1000
                                                                      4.520e-01
## Account... >= 1000
                                                                      5.811e-01
## EmploymentSince... < 1 year
                                                                      4.396e-01
## EmploymentSince1 <= ... < 4 years
                                                                      4.212e-01
## EmploymentSince4 <= ... < 7 years
                                                                      4.596e-01
## EmploymentSince... >= 7 years
                                                                      4.236e-01
## PercentOfIncome20% <= ... < 25%
                                                                      2.551e-01
```

```
## PercentOfIncome25% <= ... < 35%
                                                                      2.341e-01
## PercentOfIncome... >= 35%
                                                                      3.047e-01
## Gendermale
                                                                      3.885e-01
## MaritalStatusdivorced/separated/married
                                                                             NA
## MaritalStatusmarried/widowed
                                                                      4.576e-01
## MaritalStatussingle
                                                                      3.813e-01
## OtherDebtorsguarantor
                                                                      5.719e-01
## OtherDebtorsnone
                                                                      4.127e-01
## ResidenceSince1 <= ... < 4 years
                                                                      2.994e-01
## ResidenceSince4 <= ... < 7 years
                                                                      3.359e-01
## ResidenceSince... >= 7 years
                                                                      3.029e-01
## Propertycar or other, not in attribute Account
                                                                      2.336e-01
## Propertyreal estate
                                                                      2.551e-01
## Propertyunknown / no property
                                                                      4.180e-01
## Age
                                                                      9.317e-03
## OtherInstallPlansnone
                                                                      2.403e-01
## OtherInstallPlansstores
                                                                      4.166e-01
## Housingown
                                                                      4.607e-01
## Housingrent
                                                                      4.854e-01
## NumExistingCredits2 | 3
                                                                      2.456e-01
## NumExistingCredits4 || 5
                                                                      6.087e-01
## NumExistingCredits... >= 6
                                                                      1.072e+00
## Jobunskilled - resident
                                                                      6.867e-01
## Jobskilled employee / official
                                                                      6.625e-01
## Jobmanagement/ self-employed/highly qualified employee/ officer
                                                                      6.708e-01
## NumberOfDependents... >= 3
                                                                      2.518e-01
## Telephoneyes, registered under the customers name
                                                                      2.031e-01
## ForeignWorkeryes
                                                                      6.265e-01
##
                                                                     z value
## (Intercept)
                                                                      -3.422
## AccountStatus... < 0
                                                                       7.547
## AccountStatus0 <= ... < 200
                                                                       5.923
## AccountStatus... >= 200
                                                                       2.093
## Duration
                                                                       2.965
## CreditHistorydelay in paying off in the past
                                                                       1.610
## CreditHistoryexisting credits paid back duly till now
                                                                       3.409
## CreditHistoryall credits at this bank paid back duly
                                                                       3.695
## CreditHistoryno credits taken/ all credits paid back duly
                                                                       3.360
## Purposecar (new)
                                                                       2.040
## Purposecar (used)
                                                                      -2.181
## Purposedomestic appliances
                                                                       0.217
## Purposeeducation
                                                                       1.714
## Purposefurniture/equipment
                                                                      -0.166
## Purposeothers
                                                                      -0.979
## Purposeradio/television
                                                                      -0.545
## Purposerepairs
                                                                       0.889
## Purposeretraining
                                                                      -1.034
## CreditAmount
                                                                       2,740
## Account... < 100
                                                                       3.657
## Account100 <= ... < 500
                                                                       1.713
```

```
## Account500 <= ... < 1000
                                                                       1.343
## Account... >= 1000
                                                                      -0.838
## EmploymentSince... < 1 year
                                                                      0.152
## EmploymentSince1 <= ... < 4 years
                                                                      -0.544
## EmploymentSince4 <= ... < 7 years
                                                                      -1.661
## EmploymentSince... >= 7 years
                                                                      -0.523
## PercentOfIncome20% <= ... < 25%
                                                                      -1.219
## PercentOfIncome25% <= ... < 35%
                                                                      -2.874
## PercentOfIncome... >= 35%
                                                                      -3.075
## Gendermale
                                                                      0.673
## MaritalStatusdivorced/separated/married
                                                                          NA
## MaritalStatusmarried/widowed
                                                                      -0.823
## MaritalStatussingle
                                                                      -2.210
## OtherDebtorsguarantor
                                                                      -2,476
## OtherDebtorsnone
                                                                      -1.049
## ResidenceSince1 <= ... < 4 years
                                                                      2.543
## ResidenceSince4 <= ... < 7 years
                                                                      1.562
## ResidenceSince... >= 7 years
                                                                      1.282
## Propertycar or other, not in attribute Account
                                                                      -0.467
## Propertyreal estate
                                                                      -1.058
## Propertyunknown / no property
                                                                      1.117
## Age
                                                                      -1.373
## OtherInstallPlansnone
                                                                      -2.694
## OtherInstallPlansstores
                                                                      -0.213
## Housingown
                                                                      0.375
## Housingrent
                                                                      1.299
## NumExistingCredits2 | 3
                                                                      1.649
## NumExistingCredits4 | 5
                                                                       0.450
## NumExistingCredits... >= 6
                                                                      0.424
## Jobunskilled - resident
                                                                      0.643
## Jobskilled employee / official
                                                                      0.709
## Jobmanagement/ self-employed/highly qualified employee/ officer
                                                                      0.550
## NumberOfDependents... >= 3
                                                                      -1.044
## Telephoneyes, registered under the customers name
                                                                      -1.402
## ForeignWorkeryes
                                                                      2.333
##
                                                                     Pr(>|z|)
## (Intercept)
                                                                     0.000622
***
## AccountStatus... < 0
                                                                    4.45e-14
## AccountStatus0 <= ... < 200
                                                                     3.15e-09
## AccountStatus... >= 200
                                                                    0.036373 *
## Duration
                                                                     0.003028
## CreditHistorydelay in paying off in the past
                                                                    0.107362
## CreditHistoryexisting credits paid back duly till now
                                                                    0.000653
## CreditHistoryall credits at this bank paid back duly
                                                                    0.000220
```

```
## CreditHistoryno credits taken/ all credits paid back duly
                                                                     0.000780
***
## Purposecar (new)
                                                                     0.041386 *
## Purposecar (used)
                                                                     0.029211 *
## Purposedomestic appliances
                                                                     0.827872
## Purposeeducation
                                                                     0.086459 .
## Purposefurniture/equipment
                                                                     0.868070
## Purposeothers
                                                                     0.327552
## Purposeradio/television
                                                                     0.585437
## Purposerepairs
                                                                     0.374052
## Purposeretraining
                                                                     0.301348
## CreditAmount
                                                                     0.006153
## Account... < 100
                                                                     0.000255
***
## Account100 <= ... < 500
                                                                     0.086644 .
## Account500 <= ... < 1000
                                                                     0.179389
## Account... >= 1000
                                                                     0.401801
## EmploymentSince... < 1 year
                                                                     0.879539
## EmploymentSince1 <= ... < 4 years
                                                                     0.586261
## EmploymentSince4 <= ... < 7 years
                                                                     0.096714 .
## EmploymentSince... >= 7 years
                                                                     0.601303
## PercentOfIncome20% <= ... < 25%
                                                                     0.222947
## PercentOfIncome25% <= ... < 35%
                                                                     0.004050
**
## PercentOfIncome... >= 35%
                                                                     0.002106
## Gendermale
                                                                     0.500728
## MaritalStatusdivorced/separated/married
                                                                           NA
## MaritalStatusmarried/widowed
                                                                     0.410748
## MaritalStatussingle
                                                                     0.027106 *
## OtherDebtorsguarantor
                                                                     0.013303 *
## OtherDebtorsnone
                                                                     0.294219
## ResidenceSince1 <= ... < 4 years
                                                                     0.010985 *
## ResidenceSince4 <= ... < 7 years
                                                                     0.118342
## ResidenceSince... >= 7 years
                                                                     0.199687
## Propertycar or other, not in attribute Account
                                                                     0.640384
## Propertyreal estate
                                                                     0.290201
## Propertyunknown / no property
                                                                     0.264061
## Age
                                                                     0.169876
## OtherInstallPlansnone
                                                                     0.007056
## OtherInstallPlansstores
                                                                     0.831134
## Housingown
                                                                     0.707338
## Housingrent
                                                                     0.194111
## NumExistingCredits2 | 3
                                                                     0.099170 .
## NumExistingCredits4 || 5
                                                                     0.652475
## NumExistingCredits... >= 6
                                                                     0.671370
## Jobunskilled - resident
                                                                     0.520167
## Jobskilled employee / official
                                                                     0.478594
```

```
## Jobmanagement/ self-employed/highly qualified employee/ officer 0.582115
## NumberOfDependents... >= 3
                                                                     0.296625
## Telephoneyes, registered under the customers name
                                                                     0.160870
## ForeignWorkeryes
                                                                     0.019658 *
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
   (Dispersion parameter for binomial family taken to be 1)
##
##
       Null deviance: 1221.7
                               on 999
                                       degrees of freedom
                               on 945
## Residual deviance: 887.4
                                       degrees of freedom
## AIC: 997.4
## Number of Fisher Scoring iterations: 5
odds_ratios <- exp(coef(logreg.mdl))</pre>
print(odds ratios)
##
                                                         (Intercept)
                                                          0.01088555
##
##
                                               AccountStatus... < 0
##
                                                          5.92985675
##
                                        AccountStatus0 <= ... < 200
##
                                                          4.04124311
##
                                            AccountStatus... >= 200
                                                          2.23926854
##
                                                            Duration
##
##
                                                          1.02840788
##
                      CreditHistorydelay in paying off in the past
##
                                                          1.72652476
             CreditHistoryexisting credits paid back duly till now
##
##
                                                          2.53074040
              CreditHistoryall credits at this bank paid back duly
##
##
                                                          5.28416202
##
         CreditHistoryno credits taken/ all credits paid back duly
##
                                                          4.46254976
##
                                                    Purposecar (new)
                                                          1.99128577
##
##
                                                   Purposecar (used)
##
                                                          0.37844358
##
                                         Purposedomestic appliances
##
                                                          1.19471579
##
                                                    Purposeeducation
##
                                                          2.22958351
##
                                         Purposefurniture/equipment
##
                                                          0.94242187
##
                                                       Purposeothers
##
                                                          0.45084611
##
                                            Purposeradio/television
                                                          0.83065669
##
```

##	Purposerepairs
##	1.69632708
##	Purposeretraining
##	0.28877108
##	CreditAmount
##	1.00012333
##	Account < 100
##	2.64639538
##	Account100 <= < 500
##	1.83928964
##	Account500 <= < 1000
##	1.83463962
##	Account >= 1000
##	0.61432760
##	EmploymentSince < 1 year
##	1.06888562
##	EmploymentSince1 <= < 4 years
##	0.79512525
## ##	EmploymentSince4 <= < 7 years 0.46608807
## ##	EmploymentSince >= 7 years 0.80146202
##	PercentOfIncome20% <= < 25%
##	0.73282168
##	PercentOfIncome25% <= < 35%
##	0.51030914
##	PercentOfIncome >= 35%
##	0.39185003
##	Gendermale
##	1.29903604
##	MaritalStatusdivorced/separated/married
##	NA
##	MaritalStatusmarried/widowed
##	0.68634086
##	MaritalStatussingle
##	0.43053671
##	OtherDebtorsguarantor
##	0.24275492
##	OtherDebtorsnone
##	0.64862056
##	ResidenceSince1 <= < 4 years
##	2.14112517
##	ResidenceSince4 <= < 7 years
##	1.68980799
##	ResidenceSince >= 7 years
##	1.47471405
##	Propertycar or other, not in attribute Account
##	0.89660877
##	Propertyreal estate
##	0.76351409

```
##
                                       Propertyunknown / no property
##
                                                          1.59497702
##
                                                                  Age
                                                          0.98729303
##
                                               OtherInstallPlansnone
##
                                                          0.52332692
##
##
                                             OtherInstallPlansstores
##
                                                          0.91499292
##
                                                          Housingown
##
                                                          1.18880442
##
                                                         Housingrent
##
                                                          1.87813665
##
                                            NumExistingCredits2 | 3
##
                                                          1.49923311
##
                                            NumExistingCredits4 | 5
##
                                                          1.31533987
##
                                          NumExistingCredits... >= 6
##
                                                          1.57614275
                                             Jobunskilled - resident
##
##
                                                          1.55516689
##
                                     Jobskilled employee / official
##
                                                          1.59903715
  Jobmanagement/ self-employed/highly qualified employee/ officer
##
                                                          1.44647276
##
                                          NumberOfDependents... >= 3
##
                                                          0.76889433
##
                 Telephoneyes, registered under the customers name
##
                                                          0.75217185
##
                                                    ForeignWorkeryes
##
                                                          4.31206829
Rsq = 1 - logreg.mdl$deviance/logreg.mdl$null.deviance
Rsq
## [1] 0.2736555
coef_table <- data.frame(</pre>
 Variable = names(coef(logreg.mdl)),
  Coefficient = coef(logreg.mdl),
  OddsRatio = exp(coef(logreg.mdl))
)
significant_vars <- coef_table[coef_table$`Pr(>|z|)` < 0.05, ]
print(significant_vars)
                   Coefficient OddsRatio
## [1] Variable
## <0 rows> (or 0-length row.names)
set.seed(123)
```

```
formula <- Default ~ AccountStatus + Duration + CreditHistory + Purpose +
CreditAmount + Account + EmploymentSince + PercentOfIncome + Gender +
MaritalStatus + OtherDebtors + ResidenceSince + Property + Age +
OtherInstallPlans + Housing + NumExistingCredits + Job + NumberOfDependents +
Telephone + ForeignWorker
ctrl <- trainControl(method = "cv", number = 10)</pre>
cv model <- train(formula, data = data, method = "glm", family = binomial(),</pre>
trControl = ctrl)
## Warning in predict.lm(object, newdata, se.fit, scale = 1, type = if (type
## prediction from rank-deficient fit; attr(*, "non-estim") has doubtful
cases
print(cv model)
## Generalized Linear Model
## 1000 samples
##
     21 predictor
      2 classes: 'FALSE', 'TRUE'
##
##
## No pre-processing
## Resampling: Cross-Validated (10 fold)
## Summary of sample sizes: 900, 900, 900, 900, 900, 900, ...
## Resampling results:
##
##
     Accuracy Kappa
##
               0.379993
     0.754
```

4. Jesu li muškarci skloniji nesipunjavanja obaveza po kreditu od žena?

```
male <- data[Gender == 'male', ]
female <- data[Gender == 'female', ]</pre>
```

Postotak mušakraca koji nisu redovito ispunjavali obaveze oprema banci:

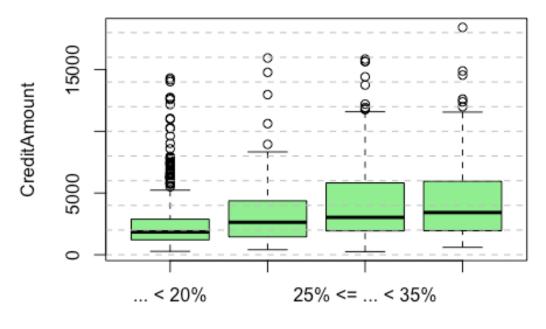
```
print(as.numeric(1-table(male$Default)/count(male)))
## [1] 0.2768116
```

Postotak žena koje nisu redovito ispunjavali obaveze oprema banci:

```
print(as.numeric(1-table(female$Default)/count(female)))
## [1] 0.3516129
```

Vidimo da je samo oko 27% muškaraca u našem skupu podataka imalo neizvršenje plaćanja, u usporedbi s otprilike 35% žena. Naši će statistički testovi reći je li ta razlika značajna:

```
boxplot(CreditAmount~PercentOfIncome, col = 'lightgreen', ylab =
"CreditAmount", xlab = "PercentOfIncome")
abline(h = seq(0, 20000, by = 2000), col = "gray", lty = 2)
```



PercentOfIncome

Na temelju proučavanja podataka ima smisla testirati hipotezu da su žene sklonije neispunjavanju kreditnih obaveza od muškaraca. Kako bismo to testirali koristimo test proporcija. Kao nultu hipotezu pretpostavljamo jednakost proporcija dok za alternativnu hipotezu stavimo da je manji udio muškaraca nego žena koji ne ispunjavaju kreditne obaveze:

```
male_default_count = sum(male$Default==TRUE)
female_default_count = sum(female$Default==TRUE)
x = c(male_default_count, female_default_count)
n = c(count(male)$n, count(female)$n)

prop.test(x, n, alternative = "less")

##
## 2-sample test for equality of proportions with continuity correction
##
## data: x out of n
## X-squared = 5.3485, df = 1, p-value = 0.01037
## alternative hypothesis: less
```

```
## 95 percent confidence interval:
## -1.00000000 -0.01978865
## sample estimates:
## prop 1 prop 2
## 0.2768116 0.3516129
```

Na razini značajnosti od 5% možemo zaključiti da su žene sklonije neispunjavanju kreditnih obaveza od muškaraca na temelju ovih podataka.

5. Postoje li razlike u traženom iznosu klijenta prema imovini klijenta?

Testirajmo sada postoji li razlika u traženom iznosu kredita prema imovini klijenta. Da bismo to testirali koristimo ANOVA test. On ima određene pretpostavke u čiju se zadovoljenost moramo uvjeriti prije nego krenemo na testiranje. Prva je pretpostavka pojedinih podataka u uzorcima, druge je pretpostavka normalne razdiobe podataka, a treća je pretpostavka homogenosti varijanci među populacijama. Naše populacije se razlikuju s obzirom na imovinu koju osoba posjeduje, a proučavamo iznos kredita. Pogledajmo prvo kako izgledaju histogrami da vidimo ima li pretpostavka o normalnosti smisla.

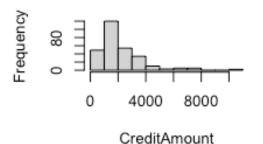
Histogrami iznosa kredita obzirom na vrstu imovine:

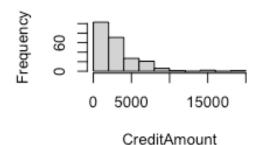
```
par(mfrow = c(2, 2))

for (item in unique(data$Property)) {
   hist(data$CreditAmount[data$Property==item], main = paste("", item), xlab =
"CreditAmount")
}
```

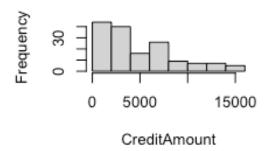
real estate

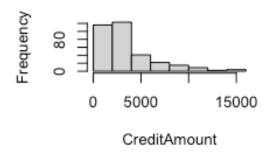
g society savings agreement/ lif





unknown / no property car or other, not in attribute Acc





```
par(mfrow = c(1, 1))
```

Vidimo kako pretpostavka o normalnosti nema smisla. No, probajmo sada logaritmirati podatke pa provesti Lillieforsovu inačicu KS testa.

Histogrami logaritmiranog iznosa kredita obzirom na vrstu imovine:

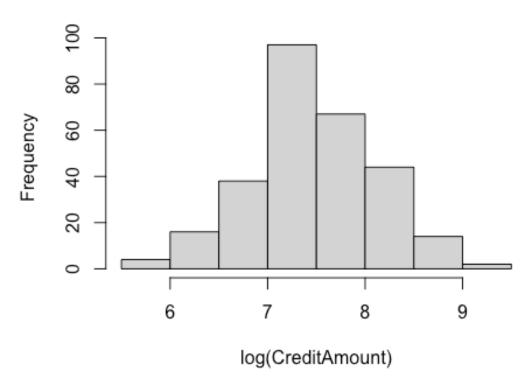
```
require(nortest)
## Loading required package: nortest

data$LogCreditAmount <- log(data$CreditAmount)

for (item in unique(data$Property)) {
    print(lillie.test(data$LogCreditAmount[data$Property == item]))
        hist(data$LogCreditAmount[data$Property == item], main = paste("", item),
        xlab = 'log(CreditAmount)')
}

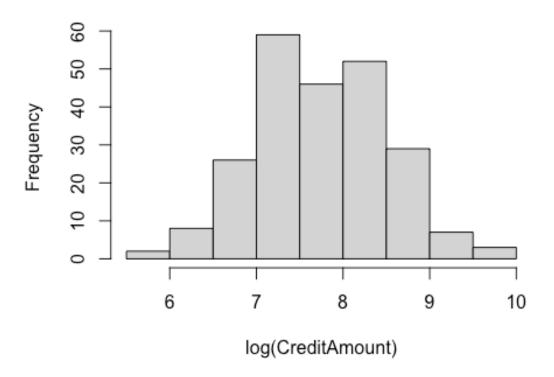
## Lilliefors (Kolmogorov-Smirnov) normality test
##
## data: data$LogCreditAmount[data$Property == item]
## D = 0.058694, p-value = 0.02017</pre>
```

real estate



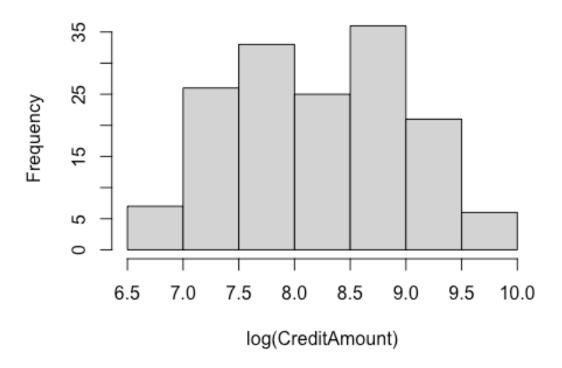
```
##
## Lilliefors (Kolmogorov-Smirnov) normality test
##
## data: data$LogCreditAmount[data$Property == item]
## D = 0.061582, p-value = 0.03277
```

building society savings agreement/ life insuranc



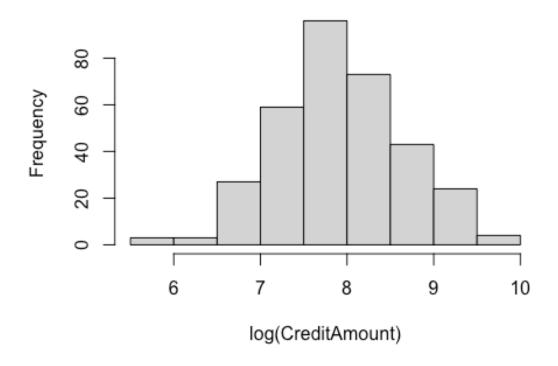
```
##
## Lilliefors (Kolmogorov-Smirnov) normality test
##
## data: data$LogCreditAmount[data$Property == item]
## D = 0.09026, p-value = 0.003752
```

unknown / no property



```
##
## Lilliefors (Kolmogorov-Smirnov) normality test
##
## data: data$LogCreditAmount[data$Property == item]
## D = 0.035506, p-value = 0.3915
```

car or other, not in attribute Account



Bartlettovim testom testiramo homogenost varijanci kod razlicitih populacija. Postavljamo hipoteze:

$$H_0$$
 : $\sigma_1^2 = \sigma_2^2 = \dots = \sigma_k^2$
 H_1 :barem dvije varijance nisu iste.

```
bartlett_result <- bartlett.test(data$LogCreditAmount ~ data$Property)
print(bartlett_result)

##
## Bartlett test of homogeneity of variances
##
## data: data$LogCreditAmount by data$Property
## Bartlett's K-squared = 9.7812, df = 3, p-value = 0.02052</pre>
```

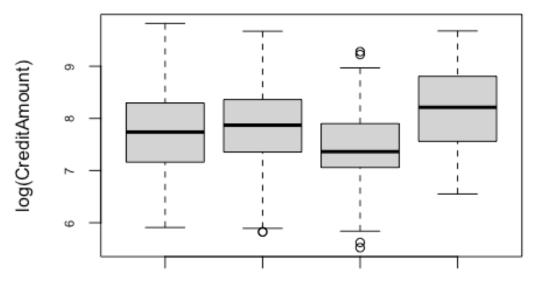
Vidimo da su pretpostavke o normalnosti i pretpostavka o homogenosti valjane ako pogledamo p-vrijednosti testova. Provedimo sada ANOVA test kako bi testirali našu osnovnu pretpostavku. Postavljamo hipoteze:

$$H_0$$
 : $\mu_1 = \mu_2 = \cdots = \mu_k$
 H_1 :barem dvije sredine nisu iste.

```
a = aov(data$LogCreditAmount ~ data$Property)
summary(a)
```

```
##
                 Df Sum Sq Mean Sq F value Pr(>F)
## data$Property
                                     38.83 <2e-16 ***
                  3
                      63.1
                            21.024
                996 539.2
## Residuals
                             0.541
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
boxplot(data$LogCreditAmount ~ data$Property,
       main = "Boxplot logaritmiranog iznosa kredita prema vrsti imovine",
       xlab = "Property",
       ylab = "log(CreditAmount)",
       cex.axis = 0.7,
```

3oxplot logaritmiranog iznosa kredita prema vrsti imo



building society savings agreement/ life insurance real estate

Property

Na temelju p-vrijednosti zaključujemo kako na razini značajnosti od 5% možemo odbaciti nultu hipotezu, odnosno vidimo da postoje razlike u traženom iznosu kredita s obzirom na imovinu klijenta.

6. Zaključak