### Statistička analiza podataka - projekt

### AMMP

#### 2024-01-21

### Procjena kreditnog rizika

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Cilj ovoga projekta je uzeti dane podatke i iz njih probati izvući zaključke i faktore koji mogu utjecati na veću vjerojatnost neispunjavanja obaveza prema banci te odlazak u status "default". Ključna stvar je korištenje ispravnih testova te dobivanje validnih rezultata.

#### 1. Sadržaj

- 1. Sadržaj
- 2. Osnovna prilagodba podataka
- 3. Možemo li temeljem drugih dostupnih varijabli predvidjeti hoće li nastupiti "default" za određenog klijenta? Koje varijable povežavaju tu vjerojatnost?
- 4. Jesu li muškarci skloniji nesipunjavanja obaveza po kreditu od žena?
- 5. Postoje li razlike u traženom iznosu klijenta prema imovini klijenta?
- 6. Zaključak

#### 2. Osnovna prilagodba podataka

Najprije učitamo podatke. Od iznimne je važnosti ispravno proučavanje istih, kako ne bismo donijeli neispravne zaključke. Tek nakon iscrpne analize možemo započeti sa testiranjem naših hipoteza.

```
data = read.csv('procjena_kreditnog_rizika.csv')
```

Radi reglednosti čistimo i uljepšavamo podatke:

Sažetak očišćenih podataka:

```
summary(data)
```

```
## AccountStatus Duration CreditHistory Purpose ## Length:1000 Min. : 4.0 Length:1000 Length:1000
```

```
Class :character
                       1st Qu.:12.0
                                      Class :character
                                                          Class :character
##
   Mode :character
                       Median:18.0
                                      Mode :character
                                                          Mode :character
                              :20.9
##
                       Mean
##
                       3rd Qu.:24.0
##
                       Max.
                              :72.0
##
     CreditAmount
                      Account
                                       EmploymentSince
                                                           PercentOfIncome
   Min. : 250
                    Length: 1000
                                        Length: 1000
                                                           Length: 1000
   1st Qu.: 1366
                    Class : character
                                       Class :character
                                                           Class : character
##
##
   Median: 2320
                    Mode :character
                                       Mode :character
                                                           Mode : character
          : 3271
##
   Mean
   3rd Qu.: 3972
## Max.
          :18424
   PersonalStatus
                       OtherDebtors
                                           ResidenceSince
                                                                Property
##
  Length: 1000
                       Length: 1000
                                           Length: 1000
                                                              Length: 1000
##
   Class :character
                       Class :character
                                           Class : character
                                                              Class : character
##
   Mode :character
                       Mode : character
                                           Mode :character
                                                              Mode : character
##
##
##
                                                           NumExistingCredits
##
         Age
                    OtherInstallPlans
                                          Housing
##
   Min.
          :19.00
                    Length: 1000
                                        Length: 1000
                                                           Length: 1000
   1st Qu.:27.00
                    Class : character
                                        Class : character
                                                           Class : character
   Median :33.00
                    Mode :character
                                       Mode :character
                                                           Mode :character
##
   Mean :35.55
##
##
   3rd Qu.:42.00
          :75.00
   Max.
##
        Job
                       NumberOfDependents Telephone
                                                              ForeignWorker
   Length:1000
                       Length:1000
                                           Length: 1000
                                                              Length: 1000
##
   Class :character
                       Class :character
                                           Class :character
                                                              Class :character
##
   Mode :character
                       Mode : character
                                           Mode :character
                                                              Mode :character
##
##
##
##
     Default
##
   Mode :logical
##
   FALSE:700
##
   TRUE :300
##
##
##
```

Prvih nekoliko redova očišćenih podataka:

#### head(data)

```
##
           AccountStatus Duration
## 1
                 ... < 0
## 2
          0 <= ... < 200
                                48
## 3 no checking account
                                12
## 4
                 ... < 0
                                42
## 5
                 ... < 0
                                24
## 6 no checking account
                                36
                                                     CreditHistory
## 1 critical account/ other credits existing (not at this bank)
## 2
                         existing credits paid back duly till now
```

```
## 3 critical account/ other credits existing (not at this bank)
## 4
                         existing credits paid back duly till now
## 5
                                  delay in paying off in the past
## 6
                         existing credits paid back duly till now
##
                 Purpose CreditAmount
                                                             Account
## 1
        radio/television
                                  1169 unknown/ no savings account
## 2
        radio/television
                                  5951
                                                           ... < 100
                                                           ... < 100
## 3
               education
                                  2096
## 4 furniture/equipment
                                  7882
                                                           ... < 100
## 5
               car (new)
                                  4870
                                                           ... < 100
## 6
               education
                                  9055 unknown/ no savings account
##
        EmploymentSince PercentOfIncome
                                                                 PersonalStatus
## 1
         ... >= 7 years
                                ... < 20%
                                                                  male - single
## 2 1 <= ... < 4 years 25% <= ... < 35% female - divorced/separated/married
## 3 4 <= ... < 7 years 25% <= ... < 35%
                                                                  male - single
## 4 4 <= ... < 7 years 25% <= ... < 35%
                                                                  male - single
## 5 1 <= ... < 4 years 20% <= ... < 25%
                                                                  male - single
## 6 1 <= ... < 4 years 25% <= ... < 35%
                                                                  male - single
                      ResidenceSince
     OtherDebtors
## 1
             none
                       ... >= 7 years
## 2
             none 1 <= ... < 4 years
## 3
             none 4 <= ... < 7 years
## 4
                       ... >= 7 years
        guarantor
## 5
             none
                       ... >= 7 years
## 6
             none
                       ... >= 7 years
##
                                                 Property Age OtherInstallPlans
## 1
                                              real estate
                                                           67
                                                                             none
## 2
                                              real estate
                                                                             none
## 3
                                              real estate 49
                                                                             none
## 4 building society savings agreement/ life insurance
                                                                             none
## 5
                                   unknown / no property
                                                            53
                                                                             none
## 6
                                   unknown / no property
                                                            35
                                                                             none
##
      Housing NumExistingCredits
                                                            Job NumberOfDependents
## 1
                           2 || 3 skilled employee / official
                                                                          ... >= 3
          own
## 2
                                1 skilled employee / official
                                                                           ... >= 3
          own
                                                                           ... < 3
## 3
                                         unskilled - resident
          own
## 4 for free
                                1 skilled employee / official
                                                                            ... < 3
## 5 for free
                           2 || 3 skilled employee / official
                                                                            ... < 3
## 6 for free
                                          unskilled - resident
                                                                            ... < 3
##
                                     Telephone ForeignWorker Default
## 1 yes, registered under the customers name
                                                          yes
                                                                 FALSE
## 2
                                                                  TRUE
                                           none
                                                           yes
## 3
                                           none
                                                           yes
                                                                 FALSE
## 4
                                                                 FALSE
                                           none
                                                           yes
## 5
                                           none
                                                                  TRUE
                                                          yes
## 6 yes, registered under the customers name
                                                                 FALSE
                                                          yes
Poredajmo varijable i pretvarimo podatkovni tip u faktor kako bismo ih kasnije mogli jednostavnije analizirati:
data$AccountStatus <- factor(</pre>
  data$AccountStatus,
  levels = c("no checking account", "... < 0", "0 <= ... < 200", "... >= 200")
data$CreditHistory <- factor(</pre>
```

```
data$CreditHistory,
  levels = c(
    "critical account/ other credits existing (not at this bank)",
    "delay in paying off in the past",
    "existing credits paid back duly till now",
    "all credits at this bank paid back duly",
    "no credits taken/ all credits paid back duly"
  )
)
data$Purpose <- factor(data$Purpose)</pre>
data$Account <- factor(</pre>
  data$Account,
  levels = c("unknown/ no savings account", "... < 100", "100 <= ... < 500", "500 <= ... < 1000", "...</pre>
data$EmploymentSince <- factor(</pre>
  data$EmploymentSince,
  levels = c("unemployed", "... < 1 year", "1 <= ... < 4 years", "4 <= ... < 7 years", "... >= 7 years"
data$PercentOfIncome <- factor(</pre>
  data$PercentOfIncome,
  levels = c("... < 20%", "20% <= ... < 25%", "25% <= ... < 35%", "... >= 35%")
)
split_parts <- strsplit(as.character(data$PersonalStatus), " - ")</pre>
data$Gender <- sapply(split_parts, function(x) x[1])</pre>
data$MaritalStatus <- sapply(split_parts, function(x) x[2])</pre>
data <- data[, !(names(data) %in% c("PersonalStatus"))]</pre>
data <- data %>% select(Gender, MaritalStatus, everything())
data$Gender <- factor(data$Gender)</pre>
data$MaritalStatus <- factor(data$MaritalStatus)</pre>
data$OtherDebtors <- factor(data$OtherDebtors)</pre>
data$ResidenceSince <- factor(</pre>
  data$ResidenceSince,
  levels = c("... < 1 year", "1 <= ... < 4 years", "4 <= ... < 7 years", "... >= 7 years")
)
data$Property <- factor(data$Property)</pre>
data$OtherInstallPlans <- factor(data$OtherInstallPlans)</pre>
data$Housing <- factor(data$Housing)</pre>
data$NumExistingCredits <- factor(</pre>
  data$NumExistingCredits,
  levels = c("1", "2 || 3", "4 || 5", "... >= 6")
)
data$Job <- factor(</pre>
  data$Job,
  levels = c(
```

```
"unemployed/ unskilled - non-resident",
    "unskilled - resident",
    "skilled employee / official",
    "management/ self-employed/highly qualified employee/ officer"
  )
)
data$NumberOfDependents <- factor(data$NumberOfDependents, levels = c("... < 3", "... >= 3"))
data$Telephone <- factor(data$Telephone)</pre>
data$ForeignWorker <- factor(data$ForeignWorker)</pre>
data$Default <- factor(data$Default)</pre>
attach(data)
head(data)
##
     Gender
                         MaritalStatus
                                              AccountStatus Duration
                                                     ... < 0
## 1
       male
                                 single
## 2 female divorced/separated/married
                                             0 <= ... < 200
                                                                   48
## 3
       male
                                 single no checking account
                                                                   12
## 4
       male
                                 single
                                                     ... < 0
                                                                   42
## 5
       male
                                 single
                                                     ... < 0
                                                                   24
## 6
       male
                                 single no checking account
                                                                   36
##
                                                     CreditHistory
## 1 critical account/ other credits existing (not at this bank)
                        existing credits paid back duly till now
## 3 critical account/ other credits existing (not at this bank)
                        existing credits paid back duly till now
## 5
                                  delay in paying off in the past
## 6
                         existing credits paid back duly till now
##
                 Purpose CreditAmount
                                                            Account
## 1
        radio/television
                                  1169 unknown/ no savings account
## 2
        radio/television
                                  5951
                                                          ... < 100
## 3
                                  2096
                                                          ... < 100
               education
## 4 furniture/equipment
                                  7882
                                                          ... < 100
## 5
               car (new)
                                  4870
                                                          ... < 100
                                  9055 unknown/ no savings account
## 6
               education
##
        EmploymentSince PercentOfIncome OtherDebtors
                                                            ResidenceSince
## 1
         ... >= 7 years
                                ... < 20%
                                                  none
                                                            ... >= 7 years
## 2 1 <= ... < 4 years 25% <= ... < 35%
                                                  none 1 <= ... < 4 years
## 3 4 <= ... < 7 years 25% <= ... < 35%
                                                  none 4 <= ... < 7 years
## 4 4 <= ... < 7 years 25% <= ... < 35%
                                                            ... >= 7 years
                                             guarantor
## 5 1 <= ... < 4 years 20% <= ... < 25%
                                                  none
                                                            ... >= 7 years
## 6 1 <= ... < 4 years 25% <= ... < 35%
                                                            ... >= 7 years
                                                  none
##
                                                Property Age OtherInstallPlans
## 1
                                             real estate 67
                                                                           none
## 2
                                             real estate
                                                           22
                                                                           none
                                             real estate 49
                                                                           none
## 4 building society savings agreement/ life insurance
                                                           45
                                                                           none
## 5
                                   unknown / no property
                                                           53
                                                                           none
## 6
                                                           35
                                   unknown / no property
                                                                           none
##
      Housing NumExistingCredits
                                                           Job NumberOfDependents
## 1
                           2 || 3 skilled employee / official
                                                                         ... >= 3
          own
## 2
          own
                                1 skilled employee / official
                                                                         ... >= 3
## 3
                                         unskilled - resident
                                1
                                                                          ... < 3
          own
```

```
## 4 for free
                                1 skilled employee / official
                                                                           ... < 3
                                                                           ... < 3
## 5 for free
                           2 || 3 skilled employee / official
## 6 for free
                                         unskilled - resident
                                                                           ... < 3
##
                                     Telephone ForeignWorker Default
## 1 yes, registered under the customers name
                                                          yes
                                                                 FALSE
## 2
                                                                  TRUE
                                           none
                                                          yes
## 3
                                           none
                                                                 FALSE
                                                          yes
## 4
                                           none
                                                          yes
                                                                 FALSE
## 5
                                           none
                                                                  TRUE
                                                          yes
## 6 yes, registered under the customers name
                                                          yes
                                                                 FALSE
```

# 3. Možemo li temeljem drugih dostupnih varijabli predvidjeti hoće li nastupiti default za određenog klijenta? Koje varijable povežavaju tu vjerojatnost?

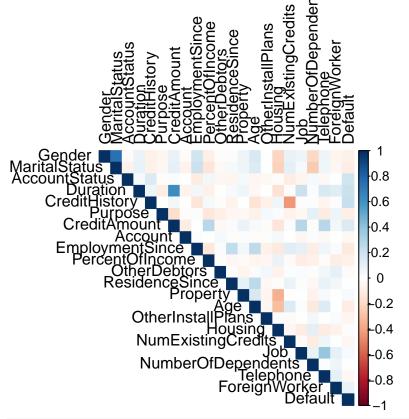
Računamo i prikazujemo matricu korelacije. Želimo vidjeti kako se pojedinačne varijable posebno koreliraju s varijablom "default", stoga ćemo zasebno nacrtati taj grafikon. Cilj je pronaći i bolje istražiti varijable koje imaju veći utjecaj na konačni ishod varijable "default":

```
library(corrplot)
```

#### ## corrplot 0.92 loaded

Ispisujemo matricu korelacije:

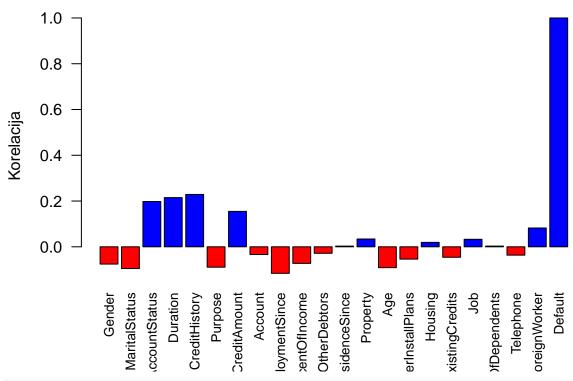
```
corr_matrix <- cor(data.frame(lapply(data, function(x) as.numeric(x))))
corrplot(corr_matrix, method = "color", type = "upper", tl.col = "black", tl.srt = 90)</pre>
```



```
cor_with_target <- corr_matrix["Default", ]
barplot(cor_with_target, names.arg = names(cor_with_target),</pre>
```

```
las = 2,
cex.names = 0.8,
col = ifelse(cor_with_target > 0, "blue", "red"),
main = paste('Korelacije s varijablom "Default"'),
ylab = "Korelacija")
```

### Korelacije s varijablom "Default"

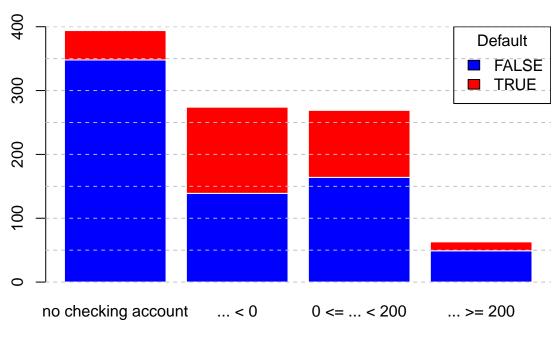


filt\_cor\_with\_target <- cor\_with\_target[abs(cor\_with\_target) >= 0.1 & cor\_with\_target != 1]
print(names(filt\_cor\_with\_target))

```
## [1] "AccountStatus" "Duration" "CreditHistory" "CreditAmount"
## [5] "EmploymentSince"
```

Postoje 5 varijabli koje imaju apsolutnu korelaciju veću ili jednaku 0,1. Te varijable mogu imati veću prediktivnu moć od ostalih koje slabo koreliraju s varijablom "Default". Proučit ćemo ih detaljnije. Počet ćemo s "AccountStatus", koji nam govori o trenutnom stanju računa osobe, ako ga uopće ima:

## Broj "defaultova" prema statusu racuna

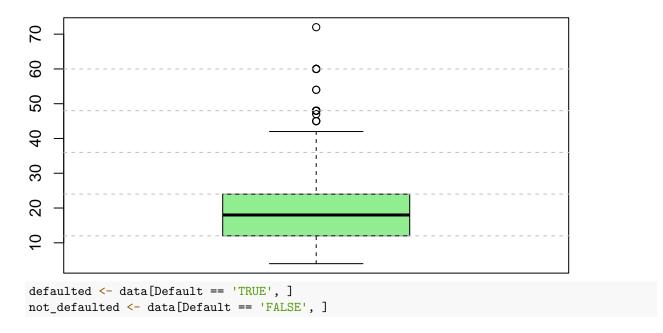


#### Status racuna

Ono što vidimo ovdje jest da je rezultat korelacije snažno utjecan vrijednošću varijable "no checking account", što nam ne pruža puno informacija. Ako bismo isključili tu vrijednost (što ne možemo jer bismo izgubili gotovo 40% podataka), vidjeli bismo negativnu korelaciju. To bi više odgovaralo našem očekivanju da što netko ima više novca na računu, to je manja vjerojatnost da će doći do neizvršenja plaćanja. Nastavljamo s varijablom "Duration", koja je numerička varijabla i mogla bi nam pružiti više informacija:

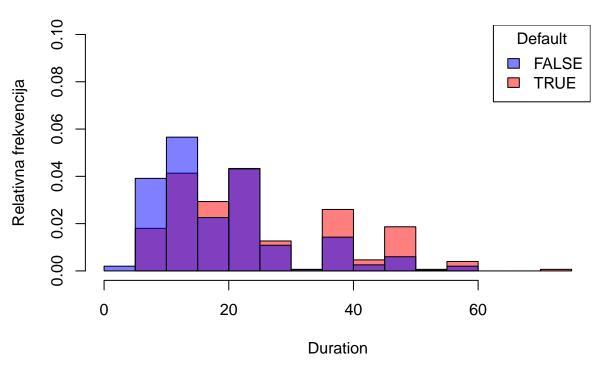
```
boxplot(Duration, col = 'lightgreen', main = 'Boxplot varijable "Duration"')
abline(h = seq(0, 70, by = 12), col = "gray", lty = 2)
```

# **Boxplot varijable "Duration"**



```
hist(defaulted$Duration, breaks = 10, xlim = c(0, 75), ylim = c(0, 0.1), freq = FALSE, col = rgb(1, 0, ylab = "Relativna frekvencija", main = 'Distribucija varijable "Duration"')
hist(not_defaulted$Duration, breaks = 10, freq = FALSE, xlim = c(0, 75), col = rgb(0, 0, 1, 0.5), add = legend("topright", legend = levels(Default), fill = c(rgb(0, 0, 1, 0.5), rgb(1, 0, 0, 0.5)), title = "D
```

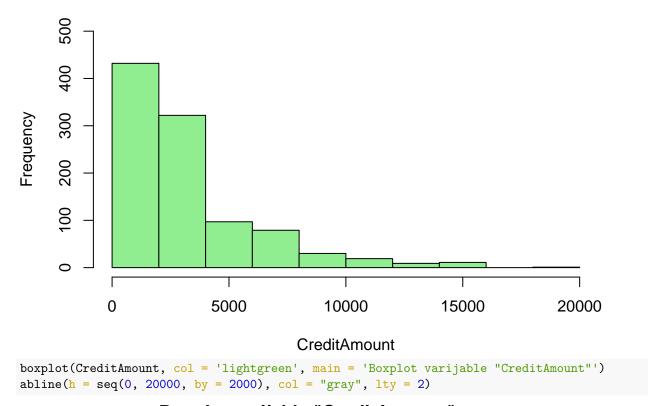
### Distribucija varijable "Duration"



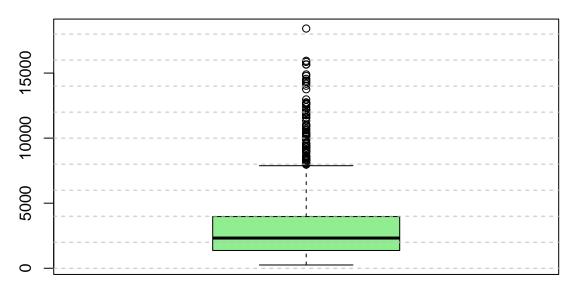
Gledajući distribuciju varijable "Duration", možemo zaključiti da je većina kredita kratkoročna. Također pretpostavljamo da postoje neki izvanredni podaci, krediti s trajanjem od 50 ili više mjeseci. Boxplot nam to potvrđuje i također nam govori da je barem 50% podataka između 12 i 24 mjeseca. Sljedeće što nas zanima je koji od tih kredita su završili s plaćanjem. Pozitivna korelacija sugerira da što je duže trajanje kredita, veća je vjerojatnost neizvršenja plaćanja. To je i ono što vidimo u odvojenim histogramima za kredite s neizvršenjem plaćanja i one bez neizvršenja plaćanja. Trajanje kredita samo po sebi neće nam pružiti potpunu perspektivu. Kako bismo upotpunili tu varijablu, koristit ćemo "CreditAmount":

hist(CreditAmount, col = 'lightgreen', ylim = c(0, 500), main = 'Histogram varijable "CreditAmount"')

## Histogram varijable "CreditAmount"



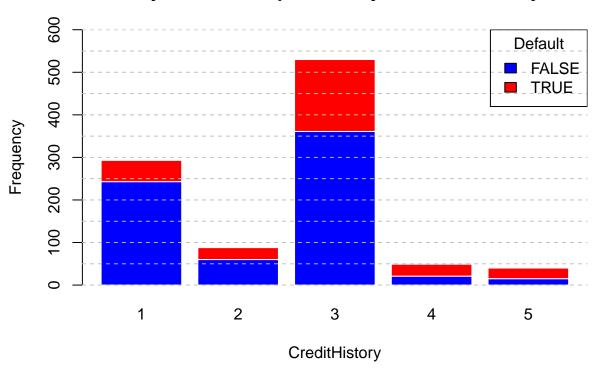
# Boxplot varijable "CreditAmount"



Nijedna od ovih varijabli ne pruža nam potpune informacije. Kredit može imati dugotrajnost i mali iznos, i obrnuto. Kako bismo zaključili naš popis koreliranih varijabli, provjerimo posljednje dvije, "CreditHistory" i "EmploymentSince":

```
barplot(table(Default, as.numeric(CreditHistory)), main = 'Broj "defaultova" prema varijabli "CreditHistorder = "white", col = c('blue', 'red'), xlab = "CreditHistory", ylab = "Frequency", ylim = c(abline(h = seq(0, 600, by = 50), col = "gray", lty = 2)
legend("topright", legend = levels(Default), fill = c('blue', 'red'), title = "Default")
```

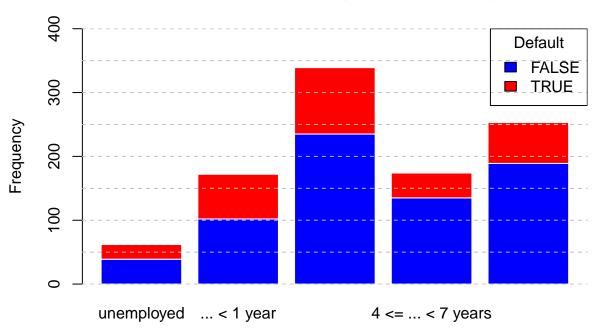
## Broj "defaultova" prema varijabli "CreditHistory"



### Opis stupaca grafa:

- 1 Kritični račun / ostali postojeći krediti (ne na ovoj banci)
- 2 U prošlosti kašnjenje u otplati
- 3 Postojeći krediti do sada uredno vraćeni
- 4 Svi krediti u ovoj banci uredno vraćeni
- 5 Nema kredita / svi krediti uredno vraćeni

# Broj "defaultova" prema godinama radnog staza



### **EmploymentSince**

Suprotno onome što bi smo prvotno zaključili, analiza govori da dobra kreditna povijest ne znači da će kredit uredno biti vraćan.

Nakon obavljene analize testirajmo sada statističkim testom možemo li temeljem drugih dostupnih varijabli predvidjeti hoće li nastupiti default za određenog klijenta i koje varijable povećavaju tu vjerojatnost.

### require(caret)

##

Min

1Q

Median

```
## Loading required package: caret
## Loading required package: lattice
##
## Attaching package: 'caret'
  The following object is masked from 'package:purrr':
##
##
logreg.mdl = glm(Default ~ AccountStatus + Duration + CreditHistory + Purpose + CreditAmount + Account
summary(logreg.mdl)
##
## Call:
  glm(formula = Default ~ AccountStatus + Duration + CreditHistory +
##
       Purpose + CreditAmount + Account + EmploymentSince + PercentOfIncome +
       Gender + MaritalStatus + OtherDebtors + ResidenceSince +
##
##
       Property + Age + OtherInstallPlans + Housing + NumExistingCredits +
##
       Job + NumberOfDependents + Telephone + ForeignWorker, family = binomial(),
       data = data)
##
##
## Deviance Residuals:
```

Max

3Q

```
## -2.2809 -0.6999 -0.3695
                               0.6869
                                         2.7790
##
## Coefficients: (1 not defined because of singularities)
                                                                       Estimate
## (Intercept)
                                                                     -4.520e+00
## AccountStatus... < 0
                                                                      1.780e+00
## AccountStatus0 <= ... < 200
                                                                      1.397e+00
                                                                      8.061e-01
## AccountStatus... >= 200
## Duration
                                                                      2.801e-02
## CreditHistorydelay in paying off in the past
                                                                      5.461e-01
## CreditHistoryexisting credits paid back duly till now
                                                                      9.285e-01
## CreditHistoryall credits at this bank paid back duly
                                                                      1.665e+00
## CreditHistoryno credits taken/ all credits paid back duly
                                                                      1.496e+00
## Purposecar (new)
                                                                      6.888e-01
## Purposecar (used)
                                                                     -9.717e-01
## Purposedomestic appliances
                                                                      1.779e-01
## Purposeeducation
                                                                      8.018e-01
## Purposefurniture/equipment
                                                                     -5.930e-02
## Purposeothers
                                                                     -7.966e-01
## Purposeradio/television
                                                                     -1.855e-01
## Purposerepairs
                                                                      5.285e-01
## Purposeretraining
                                                                     -1.242e+00
## CreditAmount
                                                                      1.233e-04
## Account... < 100
                                                                      9.732e-01
## Account100 <= ... < 500
                                                                      6.094e-01
## Account500 <= ... < 1000
                                                                      6.068e-01
## Account... >= 1000
                                                                     -4.872e-01
## EmploymentSince... < 1 year
                                                                      6.662e-02
## EmploymentSince1 <= ... < 4 years
                                                                     -2.293e-01
## EmploymentSince4 <= ... < 7 years
                                                                     -7.634e-01
## EmploymentSince... >= 7 years
                                                                     -2.213e-01
## PercentOfIncome20% <= ... < 25%
                                                                     -3.109e-01
## PercentOfIncome25% <= ... < 35%
                                                                     -6.727e-01
## PercentOfIncome... >= 35%
                                                                     -9.369e-01
## Gendermale
                                                                      2.616e-01
## MaritalStatusdivorced/separated/married
## MaritalStatusmarried/widowed
                                                                     -3.764e-01
## MaritalStatussingle
                                                                     -8.427e-01
## OtherDebtorsguarantor
                                                                     -1.416e+00
## OtherDebtorsnone
                                                                     -4.329e-01
## ResidenceSince1 <= ... < 4 years
                                                                      7.613e-01
## ResidenceSince4 <= ... < 7 years
                                                                      5.246e-01
## ResidenceSince... >= 7 years
                                                                      3.885e-01
## Propertycar or other, not in attribute Account
                                                                     -1.091e-01
## Propertyreal estate
                                                                     -2.698e-01
## Propertyunknown / no property
                                                                      4.669e-01
## Age
                                                                     -1.279e-02
## OtherInstallPlansnone
                                                                     -6.475e-01
## OtherInstallPlansstores
                                                                     -8.884e-02
## Housingown
                                                                      1.729e-01
                                                                      6.303e-01
## Housingrent
## NumExistingCredits2 || 3
                                                                      4.050e-01
## NumExistingCredits4 || 5
                                                                      2.741e-01
## NumExistingCredits... >= 6
                                                                      4.550e-01
```

```
## Jobunskilled - resident
                                                                      4.416e-01
## Jobskilled employee / official
                                                                      4.694e-01
## Jobmanagement/ self-employed/highly qualified employee/ officer 3.691e-01
## NumberOfDependents... >= 3
                                                                     -2.628e-01
## Telephoneyes, registered under the customers name
                                                                     -2.848e-01
## ForeignWorkeryes
                                                                      1.461e+00
                                                                     Std. Error
                                                                      1.321e+00
## (Intercept)
## AccountStatus... < 0
                                                                      2.358e-01
## AccountStatus0 <= ... < 200
                                                                      2.358e-01
## AccountStatus... >= 200
                                                                      3.852e-01
## Duration
                                                                      9.448e-03
## CreditHistorydelay in paying off in the past
                                                                      3.392e-01
## CreditHistoryexisting credits paid back duly till now
                                                                      2.724e-01
## CreditHistoryall credits at this bank paid back duly
                                                                      4.506e-01
## CreditHistoryno credits taken/ all credits paid back duly
                                                                      4.452e-01
## Purposecar (new)
                                                                      3.377e-01
## Purposecar (used)
                                                                      4.456e-01
## Purposedomestic appliances
                                                                      8.182e-01
## Purposeeducation
                                                                      4.677e-01
## Purposefurniture/equipment
                                                                      3.570e-01
## Purposeothers
                                                                     8.137e-01
                                                                      3.402e-01
## Purposeradio/television
## Purposerepairs
                                                                      5.945e-01
                                                                      1.202e+00
## Purposeretraining
## CreditAmount
                                                                      4.502e-05
## Account... < 100
                                                                      2.661e-01
## Account100 <= ... < 500
                                                                      3.557e-01
## Account500 <= ... < 1000
                                                                      4.520e-01
## Account... >= 1000
                                                                      5.811e-01
## EmploymentSince... < 1 year
                                                                      4.396e-01
## EmploymentSince1 <= ... < 4 years
                                                                      4.212e-01
## EmploymentSince4 <= ... < 7 years
                                                                      4.596e-01
## EmploymentSince... >= 7 years
                                                                      4.236e-01
## PercentOfIncome20% <= ... < 25%
                                                                      2.551e-01
## PercentOfIncome25% <= ... < 35%
                                                                      2.341e-01
## PercentOfIncome... >= 35%
                                                                      3.047e-01
## Gendermale
                                                                      3.885e-01
## MaritalStatusdivorced/separated/married
                                                                             NA
## MaritalStatusmarried/widowed
                                                                      4.576e-01
## MaritalStatussingle
                                                                      3.813e-01
## OtherDebtorsguarantor
                                                                      5.719e-01
## OtherDebtorsnone
                                                                      4.127e-01
## ResidenceSince1 <= ... < 4 years
                                                                      2.994e-01
## ResidenceSince4 <= ... < 7 years
                                                                      3.359e-01
## ResidenceSince... >= 7 years
                                                                      3.029e-01
## Propertycar or other, not in attribute Account
                                                                      2.336e-01
## Propertyreal estate
                                                                      2.551e-01
## Propertyunknown / no property
                                                                      4.180e-01
                                                                      9.317e-03
## OtherInstallPlansnone
                                                                      2.403e-01
## OtherInstallPlansstores
                                                                      4.166e-01
## Housingown
                                                                      4.607e-01
                                                                      4.854e-01
## Housingrent
```

```
## NumExistingCredits2 | 3
                                                                      2.456e-01
## NumExistingCredits4 || 5
                                                                      6.087e-01
## NumExistingCredits... >= 6
                                                                      1.072e+00
## Jobunskilled - resident
                                                                      6.867e-01
## Jobskilled employee / official
                                                                      6.625e-01
## Jobmanagement/ self-employed/highly qualified employee/ officer 6.708e-01
## NumberOfDependents... >= 3
                                                                      2.518e-01
## Telephoneyes, registered under the customers name
                                                                      2.031e-01
## ForeignWorkeryes
                                                                      6.265e-01
##
                                                                     z value
## (Intercept)
                                                                      -3.422
## AccountStatus... < 0
                                                                       7.547
## AccountStatus0 <= ... < 200
                                                                       5.923
## AccountStatus... >= 200
                                                                       2.093
## Duration
                                                                       2.965
## CreditHistorydelay in paying off in the past
                                                                       1.610
## CreditHistoryexisting credits paid back duly till now
                                                                       3.409
## CreditHistoryall credits at this bank paid back duly
                                                                       3.695
## CreditHistoryno credits taken/ all credits paid back duly
                                                                       3.360
## Purposecar (new)
                                                                       2.040
## Purposecar (used)
                                                                      -2.181
## Purposedomestic appliances
                                                                       0.217
## Purposeeducation
                                                                       1.714
## Purposefurniture/equipment
                                                                      -0.166
## Purposeothers
                                                                      -0.979
## Purposeradio/television
                                                                      -0.545
## Purposerepairs
                                                                       0.889
## Purposeretraining
                                                                      -1.034
## CreditAmount
                                                                       2.740
## Account... < 100
                                                                       3.657
## Account100 <= ... < 500
                                                                       1.713
## Account500 <= ... < 1000
                                                                       1.343
## Account... >= 1000
                                                                      -0.838
## EmploymentSince... < 1 year
                                                                       0.152
## EmploymentSince1 <= ... < 4 years
                                                                      -0.544
## EmploymentSince4 <= ... < 7 years
                                                                      -1.661
## EmploymentSince... >= 7 years
                                                                      -0.523
## PercentOfIncome20% <= ... < 25%
                                                                      -1.219
## PercentOfIncome25% <= ... < 35%
                                                                      -2.874
## PercentOfIncome... >= 35%
                                                                      -3.075
## Gendermale
                                                                       0.673
## MaritalStatusdivorced/separated/married
                                                                          NA
## MaritalStatusmarried/widowed
                                                                      -0.823
## MaritalStatussingle
                                                                      -2.210
## OtherDebtorsguarantor
                                                                      -2.476
## OtherDebtorsnone
                                                                      -1.049
## ResidenceSince1 <= ... < 4 years
                                                                       2.543
## ResidenceSince4 <= ... < 7 years
                                                                       1.562
## ResidenceSince... >= 7 years
                                                                      1.282
## Propertycar or other, not in attribute Account
                                                                      -0.467
## Propertyreal estate
                                                                      -1.058
## Propertyunknown / no property
                                                                      1.117
## Age
                                                                      -1.373
## OtherInstallPlansnone
                                                                      -2.694
```

```
## OtherInstallPlansstores
                                                                      -0.213
## Housingown
                                                                       0.375
## Housingrent
                                                                       1.299
## NumExistingCredits2 || 3
                                                                       1.649
## NumExistingCredits4 || 5
                                                                       0.450
## NumExistingCredits... >= 6
                                                                       0.424
## Jobunskilled - resident
                                                                       0.643
## Jobskilled employee / official
                                                                       0.709
## Jobmanagement/ self-employed/highly qualified employee/ officer
                                                                       0.550
## NumberOfDependents... >= 3
                                                                      -1.044
## Telephoneyes, registered under the customers name
                                                                      -1.402
## ForeignWorkeryes
                                                                       2.333
                                                                     Pr(>|z|)
## (Intercept)
                                                                     0.000622 ***
## AccountStatus... < 0
                                                                     4.45e-14 ***
## AccountStatus0 <= ... < 200
                                                                     3.15e-09 ***
## AccountStatus... >= 200
                                                                     0.036373 *
## Duration
                                                                     0.003028 **
## CreditHistorydelay in paying off in the past
                                                                     0.107362
## CreditHistoryexisting credits paid back duly till now
                                                                     0.000653 ***
## CreditHistoryall credits at this bank paid back duly
                                                                     0.000220 ***
## CreditHistoryno credits taken/ all credits paid back duly
                                                                     0.000780 ***
## Purposecar (new)
                                                                     0.041386 *
## Purposecar (used)
                                                                     0.029211 *
## Purposedomestic appliances
                                                                     0.827872
## Purposeeducation
                                                                     0.086459 .
## Purposefurniture/equipment
                                                                     0.868070
## Purposeothers
                                                                     0.327552
## Purposeradio/television
                                                                     0.585437
## Purposerepairs
                                                                     0.374052
## Purposeretraining
                                                                     0.301348
## CreditAmount
                                                                     0.006153 **
## Account... < 100
                                                                     0.000255 ***
## Account100 <= ... < 500
                                                                     0.086644
## Account500 <= ... < 1000
                                                                     0.179389
## Account... >= 1000
                                                                     0.401801
## EmploymentSince... < 1 year
                                                                     0.879539
## EmploymentSince1 <= ... < 4 years
                                                                     0.586261
## EmploymentSince4 <= ... < 7 years
                                                                     0.096714 .
## EmploymentSince... >= 7 years
                                                                     0.601303
## PercentOfIncome20% <= ... < 25%
                                                                     0.222947
## PercentOfIncome25% <= ... < 35%
                                                                     0.004050 **
## PercentOfIncome... >= 35%
                                                                     0.002106 **
## Gendermale
                                                                     0.500728
## MaritalStatusdivorced/separated/married
## MaritalStatusmarried/widowed
                                                                     0.410748
## MaritalStatussingle
                                                                     0.027106 *
## OtherDebtorsguarantor
                                                                     0.013303 *
## OtherDebtorsnone
                                                                     0.294219
## ResidenceSince1 <= ... < 4 years
                                                                     0.010985 *
## ResidenceSince4 <= ... < 7 years
                                                                     0.118342
## ResidenceSince... >= 7 years
                                                                     0.199687
## Propertycar or other, not in attribute Account
                                                                     0.640384
## Propertyreal estate
                                                                     0.290201
```

```
## Propertyunknown / no property
                                                                     0.264061
## Age
                                                                     0.169876
## OtherInstallPlansnone
                                                                     0.007056 **
## OtherInstallPlansstores
                                                                     0.831134
## Housingown
                                                                     0.707338
## Housingrent
                                                                     0.194111
## NumExistingCredits2 || 3
                                                                     0.099170 .
## NumExistingCredits4 || 5
                                                                     0.652475
## NumExistingCredits... >= 6
                                                                     0.671370
## Jobunskilled - resident
                                                                     0.520167
## Jobskilled employee / official
                                                                     0.478594
## Jobmanagement/ self-employed/highly qualified employee/ officer 0.582115
## NumberOfDependents... >= 3
                                                                     0.296625
## Telephoneyes, registered under the customers name
                                                                     0.160870
## ForeignWorkeryes
                                                                     0.019658 *
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## (Dispersion parameter for binomial family taken to be 1)
##
##
       Null deviance: 1221.7 on 999 degrees of freedom
## Residual deviance: 887.4 on 945 degrees of freedom
## AIC: 997.4
## Number of Fisher Scoring iterations: 5
odds_ratios <- exp(coef(logreg.mdl))</pre>
print(odds_ratios)
##
                                                         (Intercept)
##
                                                          0.01088555
##
                                               AccountStatus... < 0
##
                                                          5.92985675
##
                                        AccountStatus0 <= ... < 200
                                                          4.04124311
##
##
                                            AccountStatus... >= 200
##
                                                          2.23926854
##
                                                            Duration
##
                                                          1.02840788
                      CreditHistorydelay in paying off in the past
##
##
                                                          1.72652476
             CreditHistoryexisting credits paid back duly till now
##
                                                          2.53074040
##
##
              CreditHistoryall credits at this bank paid back duly
##
                                                          5.28416202
##
         CreditHistoryno credits taken/ all credits paid back duly
##
                                                          4.46254976
##
                                                   Purposecar (new)
##
                                                          1.99128577
##
                                                  Purposecar (used)
##
                                                          0.37844358
##
                                         Purposedomestic appliances
##
                                                          1.19471579
##
                                                   Purposeeducation
```

2.22958351

##

##	Purposefurniture/equipment
##	0.94242187
##	Purposeothers
##	0.45084611
##	Purposeradio/television
##	0.83065669
##	Purposerepairs
##	1.69632708
##	Purposeretraining
##	0.28877108 CreditAmount
## ##	1.00012333
## ##	Account < 100
##	2.64639538
##	Account100 <= < 500
##	1.83928964
##	Account500 <= < 1000
##	1.83463962
##	Account >= 1000
##	0.61432760
##	<pre>EmploymentSince &lt; 1 year</pre>
##	1.06888562
##	<pre>EmploymentSince1 &lt;= &lt; 4 years</pre>
##	0.79512525
##	<pre>EmploymentSince4 &lt;= &lt; 7 years</pre>
##	0.46608807
##	<pre>EmploymentSince &gt;= 7 years</pre>
##	0.80146202
##	PercentOfIncome20% <= < 25%
##	0.73282168
##	PercentOfIncome25% <= < 35%
##	0.51030914
##	PercentOfIncome >= 35%
##	0.39185003
##	Gendermale
## ##	1.29903604 MaritalStatusdivorced/separated/married
##	maritarstatusurvorceu, separateu, marrieu NA
##	MaritalStatusmarried/widowed
##	0.68634086
##	MaritalStatussingle
##	0.43053671
##	OtherDebtorsguarantor
##	0.24275492
##	OtherDebtorsnone
##	0.64862056
##	ResidenceSince1 <= < 4 years
##	2.14112517
##	ResidenceSince4 <= < 7 years
##	1.68980799
##	ResidenceSince >= 7 years
##	1.47471405
##	Propertycar or other, not in attribute Account
##	0.89660877

```
##
                                                 Propertyreal estate
##
                                                           0.76351409
##
                                       Propertyunknown / no property
##
                                                           1.59497702
##
                                                                  Age
                                                           0.98729303
##
##
                                               OtherInstallPlansnone
                                                           0.52332692
##
##
                                             OtherInstallPlansstores
##
                                                           0.91499292
##
                                                           Housingown
##
                                                           1.18880442
##
                                                          Housingrent
##
                                                           1.87813665
##
                                            NumExistingCredits2 || 3
##
                                                           1.49923311
##
                                            NumExistingCredits4 || 5
##
                                                           1.31533987
##
                                          NumExistingCredits... >= 6
##
                                                           1.57614275
##
                                             Jobunskilled - resident
##
                                                           1.55516689
##
                                      Jobskilled employee / official
##
                                                           1.59903715
   Jobmanagement/ self-employed/highly qualified employee/ officer
##
                                                           1.44647276
##
                                          NumberOfDependents... >= 3
##
                                                           0.76889433
##
                  Telephoneyes, registered under the customers name
##
                                                           0.75217185
##
                                                     ForeignWorkeryes
##
                                                           4.31206829
   = 1 - logreg.mdl$deviance/logreg.mdl$null.deviance
## [1] 0.2736555
coef_table <- data.frame(</pre>
 Variable = names(coef(logreg.mdl)),
 Coefficient = coef(logreg.mdl),
  OddsRatio = exp(coef(logreg.mdl))
significant_vars <- coef_table[coef_table$`Pr(>|z|)` < 0.05, ]</pre>
print(significant_vars)
                    Coefficient OddsRatio
## [1] Variable
## <0 rows> (or 0-length row.names)
set.seed(123)
formula <- Default ~ AccountStatus + Duration + CreditHistory + Purpose + CreditAmount + Account + Empl
ctrl <- trainControl(method = "cv", number = 10)</pre>
```

```
cv model <- train(formula, data = data, method = "glm", family = binomial(), trControl = ctrl)
## Warning in predict.lm(object, newdata, se.fit, scale = 1, type = if (type == :
## prediction from a rank-deficient fit may be misleading
## Warning in predict.lm(object, newdata, se.fit, scale = 1, type = if (type == :
## prediction from a rank-deficient fit may be misleading
## Warning in predict.lm(object, newdata, se.fit, scale = 1, type = if (type == :
## prediction from a rank-deficient fit may be misleading
## Warning in predict.lm(object, newdata, se.fit, scale = 1, type = if (type == :
## prediction from a rank-deficient fit may be misleading
## Warning in predict.lm(object, newdata, se.fit, scale = 1, type = if (type == :
## prediction from a rank-deficient fit may be misleading
## Warning in predict.lm(object, newdata, se.fit, scale = 1, type = if (type == :
## prediction from a rank-deficient fit may be misleading
## Warning in predict.lm(object, newdata, se.fit, scale = 1, type = if (type == :
## prediction from a rank-deficient fit may be misleading
## Warning in predict.lm(object, newdata, se.fit, scale = 1, type = if (type == :
## prediction from a rank-deficient fit may be misleading
## Warning in predict.lm(object, newdata, se.fit, scale = 1, type = if (type == :
## prediction from a rank-deficient fit may be misleading
## Warning in predict.lm(object, newdata, se.fit, scale = 1, type = if (type == :
## prediction from a rank-deficient fit may be misleading
print(cv_model)
## Generalized Linear Model
## 1000 samples
##
     21 predictor
      2 classes: 'FALSE', 'TRUE'
##
##
## No pre-processing
## Resampling: Cross-Validated (10 fold)
## Summary of sample sizes: 900, 900, 900, 900, 900, 900, ...
## Resampling results:
##
##
     Accuracy Kappa
##
    0.754
               0.379993
4. Jesu li muškarci skloniji nesipunjavanja obaveza po kreditu od žena?
male <- data[Gender == 'male', ]</pre>
```

Postotak mušakraca koji nisu redovito ispunjavali obaveze oprema banci:

female <- data[Gender == 'female', ]</pre>

```
print(as.numeric(1-table(male$Default)/count(male)))
```

#### ## [1] 0.2768116

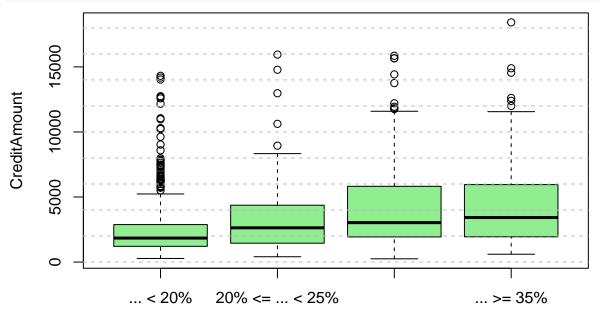
Postotak žena koje nisu redovito ispunjavali obaveze oprema banci:

```
print(as.numeric(1-table(female$Default)/count(female)))
```

#### ## [1] 0.3516129

Vidimo da je samo oko 27% muškaraca u našem skupu podataka imalo neizvršenje plaćanja, u usporedbi s otprilike 35% žena. Naši će statistički testovi reći je li ta razlika značajna:

```
boxplot(CreditAmount~PercentOfIncome, col = 'lightgreen', ylab = "CreditAmount", xlab = "PercentOfIncom
abline(h = seq(0, 20000, by = 2000), col = "gray", lty = 2)
```



### PercentOfIncome

Na temelju proučavanja podataka ima smisla testirati hipotezu da su žene sklonije neispunjavanju kreditnih obaveza od muškaraca. Kako bismo to testirali koristimo test proporcija. Kao nultu hipotezu pretpostavljamo jednakost proporcija dok za alternativnu hipotezu stavimo da je manji udio muškaraca nego žena koji ne ispunjavaju kreditne obaveze:

```
male_default_count = sum(male$Default==TRUE)
female_default_count = sum(female$Default==TRUE)
x = c(male_default_count, female_default_count)
n = c(count(male)$n, count(female)$n)

prop.test(x, n, alternative = "less")

##
## 2-sample test for equality of proportions with continuity correction
##
## data: x out of n
## X-squared = 5.3485, df = 1, p-value = 0.01037
## alternative hypothesis: less
## 95 percent confidence interval:
```

```
## -1.00000000 -0.01978865
## sample estimates:
## prop 1 prop 2
## 0.2768116 0.3516129
```

Na razini značajnosti od 5% možemo zaključiti da su žene sklonije neispunjavanju kreditnih obaveza od muškaraca na temelju ovih podataka.

#### 5. Postoje li razlike u traženom iznosu klijenta prema imovini klijenta?

Testirajmo sada postoji li razlika u traženom iznosu kredita prema imovini klijenta. Da bismo to testirali koristimo ANOVA test. On ima određene pretpostavke u čiju se zadovoljenost moramo uvjeriti prije nego krenemo na testiranje. Prva je pretpostavka pojedinih podataka u uzorcima, druge je pretpostavka normalne razdiobe podataka, a treća je pretpostavka homogenosti varijanci među populacijama. Naše populacije se razlikuju s obzirom na imovinu koju osoba posjeduje, a proučavamo iznos kredita. Pogledajmo prvo kako izgledaju histogrami da vidimo ima li pretpostavka o normalnosti smisla.

Histogrami iznosa kredita obzirom na vrstu imovine:

```
par(mfrow = c(2, 2))
for (item in unique(data$Property)) {
  hist(data$CreditAmount[data$Property==item], main = paste("", item), xlab = "CreditAmount")
}
                                                ilding society savings agreement/ life ins
                    real estate
                                                      100
                                                 Frequency
Frequency
                                                      40
                                                      0
          0
                                                            0
              2000
                         6000
                                    10000
                                                                  5000
                                                                         10000
                                                                                 15000
                                                                                         20000
                    CreditAmount
                                                                      CreditAmount
             unknown / no property
                                                      car or other, not in attribute Account
                                                      120
                                                 Frequency
Frequency
                                                      9
     20
                                                      0
          0
                  5000
                           10000
                                     15000
                                                            0
                                                                    5000
                                                                             10000
                                                                                       15000
```

Vidimo kako pretpostavka o normalnosti nema smisla. No, probajmo sada logaritmirati podatke pa provesti Lillieforsovu inačicu KS testa.

CreditAmount

Histogrami logaritmiranog iznosa kredita obzirom na vrstu imovine:

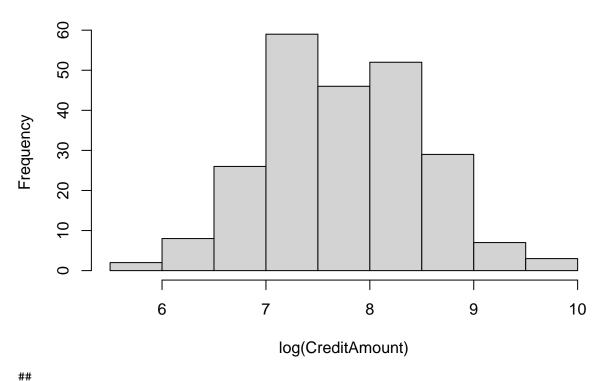
CreditAmount

par(mfrow = c(1, 1))

```
require(nortest)
## Loading required package: nortest
data$LogCreditAmount <- log(data$CreditAmount)</pre>
for (item in unique(data$Property)) {
  print(lillie.test(data$LogCreditAmount[data$Property == item]))
  hist(data$LogCreditAmount[data$Property == item], main = paste("", item), xlab = 'log(CreditAmount)')
}
##
   Lilliefors (Kolmogorov-Smirnov) normality test
##
## data: data$LogCreditAmount[data$Property == item]
## D = 0.058694, p-value = 0.02017
                                         real estate
     100
Frequency
     9
     40
                     6
                                      7
                                                                         9
                                                        8
                                      log(CreditAmount)
##
  Lilliefors (Kolmogorov-Smirnov) normality test
##
## data: data$LogCreditAmount[data$Property == item]
```

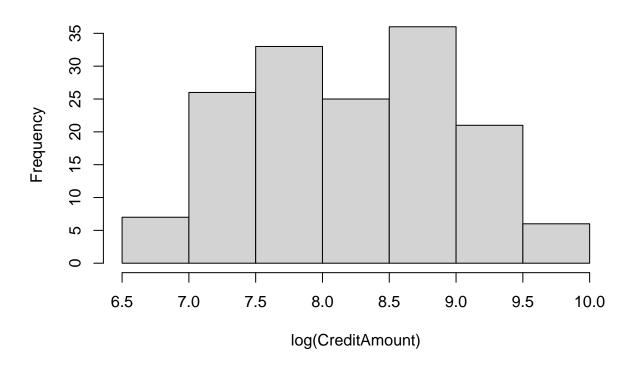
## D = 0.061582, p-value = 0.03277

# building society savings agreement/ life insurance



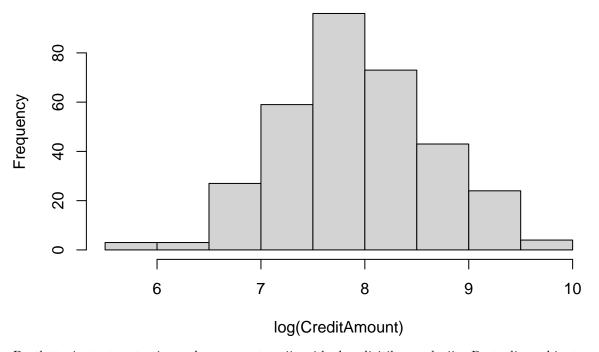
```
##
## Lilliefors (Kolmogorov-Smirnov) normality test
##
## data: data$LogCreditAmount[data$Property == item]
## D = 0.09026, p-value = 0.003752
```

# unknown / no property



```
##
   Lilliefors (Kolmogorov-Smirnov) normality test
##
##
## data: data$LogCreditAmount[data$Property == item]
## D = 0.035506, p-value = 0.3915
```

### car or other, not in attribute Account



Bartlettovim testom testiramo homogenost varijanci kod razlicitih populacija. Postavljamo hipoteze:

$$H_0: \sigma_1^2 = \sigma_2^2 = \ldots = \sigma_k^2$$

 $H_0: \sigma_1^2 = \sigma_2^2 = \ldots = \sigma_k^2$  $H_1:$  barem dvije varijance nisu iste.

bartlett\_result <- bartlett.test(data\$LogCreditAmount ~ data\$Property)</pre> print(bartlett\_result)

```
##
   Bartlett test of homogeneity of variances
##
##
## data: data$LogCreditAmount by data$Property
## Bartlett's K-squared = 9.7812, df = 3, p-value = 0.02052
```

Vidimo da su pretpostavke o normalnosti i pretpostavka o homogenosti valjane ako pogledamo p-vrijednosti testova. Provedimo sada ANOVA test kako bi testirali našu osnovnu pretpostavku. Postavljamo hipoteze:

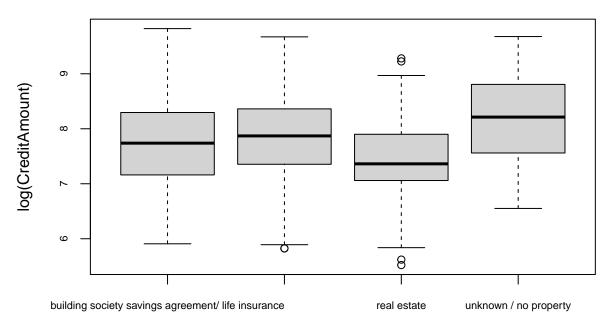
$$H_0: \mu_1 = \mu_2 = \ldots = \mu_k$$

 $H_1$ : barem dvije sredine nisu iste.

a = aov(data\$LogCreditAmount ~ data\$Property) summary(a)

```
Df Sum Sq Mean Sq F value Pr(>F)
## data$Property
                       63.1 21.024
                                     38.83 <2e-16 ***
```

### Boxplot logaritmiranog iznosa kredita prema vrsti imovine



### **Property**

Na temelju p-vrijednosti zaključujemo kako na razini značajnosti od 5% možemo odbaciti nultu hipotezu, odnosno vidimo da postoje razlike u traženom iznosu kredita s obzirom na imovinu klijenta.

### 6. Zaključak