

TechSol

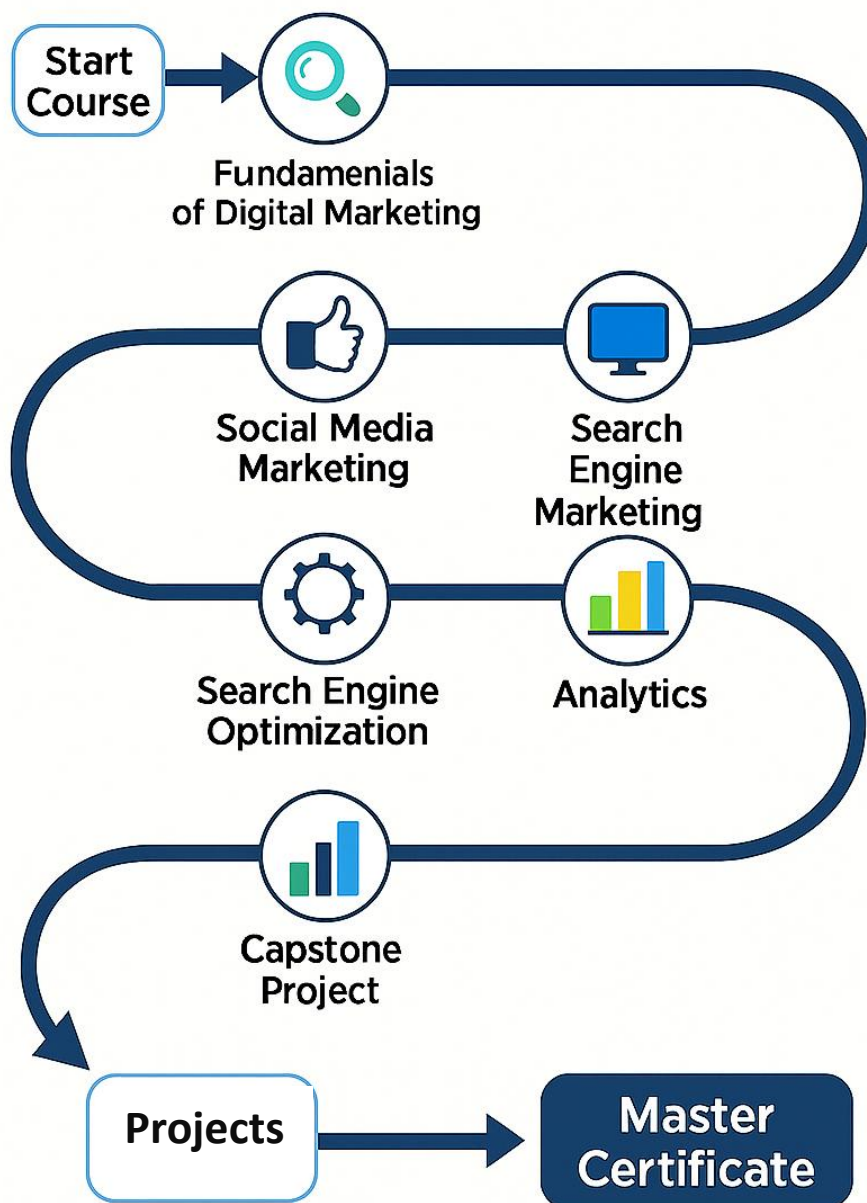
We Build Professionals

DIGITAL MARKETING

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Modules of Digital Marketing





Introduction

- ↑ The Digital Landscape
- ↑ Elements & Platforms
- ↑ Brand Audit Digitally
- ↑ Target Audience



Marketing Funnels

- ↑ Tofu
- ↑ Mofu
- ↑ Bofu
- ↑ Setting Up Your First Funnel
- ↑ ClickFunnel vs Normal Funnel
- ↑ Funnel Automation



Designing Skills

- ↑ Design Thinking
- ↑ Types of Design Format for Different Platforms
- ↑ Design using Canva Pro
- ↑ Logo Making for Brands



Video Marketing

- ↑ Using Biteable
- ↑ Veedio



Blogging & Bloggers

- ↑ Relevancy of Blogging



Building a Website

- Building Site Architecture of your website
- Setup up your own website wordpress panel
- Installing Themes
- Uses of Plugins, Tools, and more



Mobile Optimization

- Website Optimization for Mobile
- Importance of Optimization



Search Engine Optimization (SEO)

- Why SEO?
- Google Algorithm and how to avoid penalties
- Black Hat Vs White Hat Vs Grey Hat SEO
- On-Page Optimization (Meta Tags, Headers Tags, Image Tags and More)
- Off-Page Optimization (Quora, Youtube, Blogs, and more)



Social Media Marketing

- Facebook
- Twitter
- LinkedIn
- Quora
- Twitter
- Pinterest
- Youtube



Strategy

- Who is your customer?
- Where is your customer ?
- What are your goals?
- When will you communicate
- What differentiates You?
- How will you Execute



Organic

- Setting up a social media account
- Practices to follow on page
- Types of content on each platform
- Dos & Don'ts of posting
- Profile vs Page vs Groups
- Content Strategy - Videos/Reels/Posts
- Using Buffer & Hootsuite to schedule and publish



Inorganic

- Setting up a marketing plan for paid marketing
- Importance of Ads Panel
- Set-Up up an Advertisement
- Choosing the right campaign objective
- Setting campaign budgets and bids
- Ads Placement and their importance
- Designing social media ads



Google Adwords

- Setting up a google analytics account
- keyword research
- set up your first google adwords campaign
- Search Ads, Display Ads, Shopping Ads, Remarketing Ads