

## PES318:SOFT SKILLS-I

L:1 T:2 P:0 Credits:3

**Course Outcomes:** Through this course students should be able to

- CO1 :: analyze industry needs and develop professional ethics
- CO2 :: apply communication skills to meet interview
- CO3 :: practice understand attitude and its application in career progression
- CO4 :: discuss online and offline branding to amplify presence in the market(
- CO5 :: construct skills, abilities, and interests to match the industrial expectation
- CO6 :: analyze analyze the topic knowledge and assess leadership qualities

### Unit I

**Imbibing Soft Skills** : Introduction to soft skills and their significance; importance of professional attitude; grooming; interpersonal communication; adaptability; time management; and teamwork. Introduction to the Vision Board

### Unit II

**Know yourself** : understand self-evaluation, creating a SMART goal sheet, designing an action plan, and SWOC analysis.

### Unit III

**Communication Skills** : introduction to communication skills, verbal communication, non-verbal communication, para verbal communication, barriers to communication, techniques and tips to improve communication, how to strike a social conversation, and creating an e-portfolio.

### Unit IV

**Group Discussion** : introduction to group discussions, idea generation techniques (SPELT, KWA, brainstorming, POPBEANS, VAP), types of group discussion, picking the right strategy, dos and don'ts of group discussion.

### Unit V

**Personal branding** : Introduction to self-branding, various platforms for self-branding, offline branding (CV building—elements of creating an effective CV), online branding (GitHub, LinkedIn, video CV overview—with respect to the job description) A custom CV as per JD will outline the responsibilities, qualifications, and skills required for a specific job position.

### Unit VI

**Interaction skills** : self-introductory conversation, developing critical thinking for academic discovery, navigating interview formats with interactive techniques- basic, goals, introduction , justifying strengths etc. , building trust: power of face-to-face meetings, small talk networking, using AI tools to understand the behavioral questions.

### References:

1. SOFT SKILLS: KNOW YOURSELF AND KNOW THE WORLD by DR. K. ALEX, S Chand Publishing
2. 2. PERSONALITY DEVELOPMENT AND SOFT SKILLS by BARUN K. MITRA, OXFORD UNIVERSITY PRESS
3. THE ACE OF SOFT SKILLS: ATTITUDE, COMMUNICATION AND ETIQUETTE FOR SUCCESS by GOPALASWAMY RAMESH AND MAHADEVAN RAMESH, PEARSON
4. SOFT SKILLS FOR EVERYONE by JEFF BUTTERFIELD, Cengage India Private Limited

