

## GUMMU Business Canvas

<b>Key Partners</b>  Massalabs  Indie music producers  Investors interested in blockchain built startups	<b>Key Activities</b>  Music streaming service on the blockchain	<b>Value Propositions</b>  Listeners: Stream music while directly supporting your favorite artists and getting rewards. Independent small scale investing.  Artists: Start crowdfunding, receive donations through a super follower system building a better community and following.	<b>Customer Relationships</b>  Full transparency on distribution of fees.  Free hosting of music for artists.  Safety of uploaded music	<b>Customer Segments</b>  Indie music fans  Blockchain enthusiasts  Indie artists who want to promote their brand
	<b>Key Resources</b>  Good content brought by artists  GUMMU platform  Massa blockchain		<b>Channels</b>  GUMMU app/webapp  Social media  Blockchain livestreams	
<b>Cost Structure</b>  Blockchain writing/reading costs  IPFS hosting		<b>Revenue Streams</b>  Subscription fees  Keyword bids for artists  Small fee on crowdfunding		

