



CHOCOLATE SALES

Bars

Bites

Other

Geo

Australia

Canada

India

New Zealand

UK

USA

TOTAL SALES

\$34M

this month 2.53M

mom % -10.8%

TOTAL BOXES

2M

TOTAL SHIPMENTS

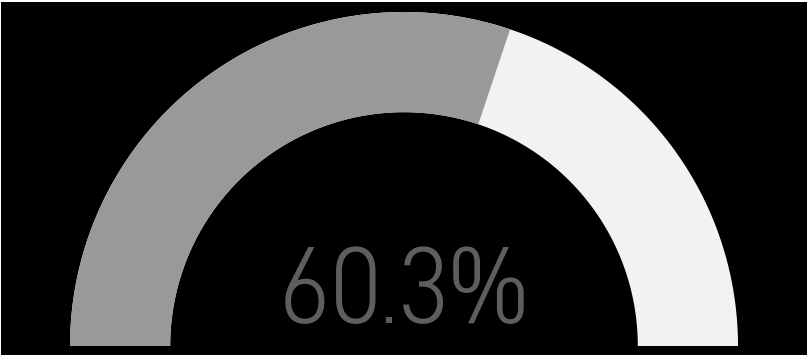
6K

TOTAL COST

\$14M

TOTAL PROFIT

\$21M



SALES

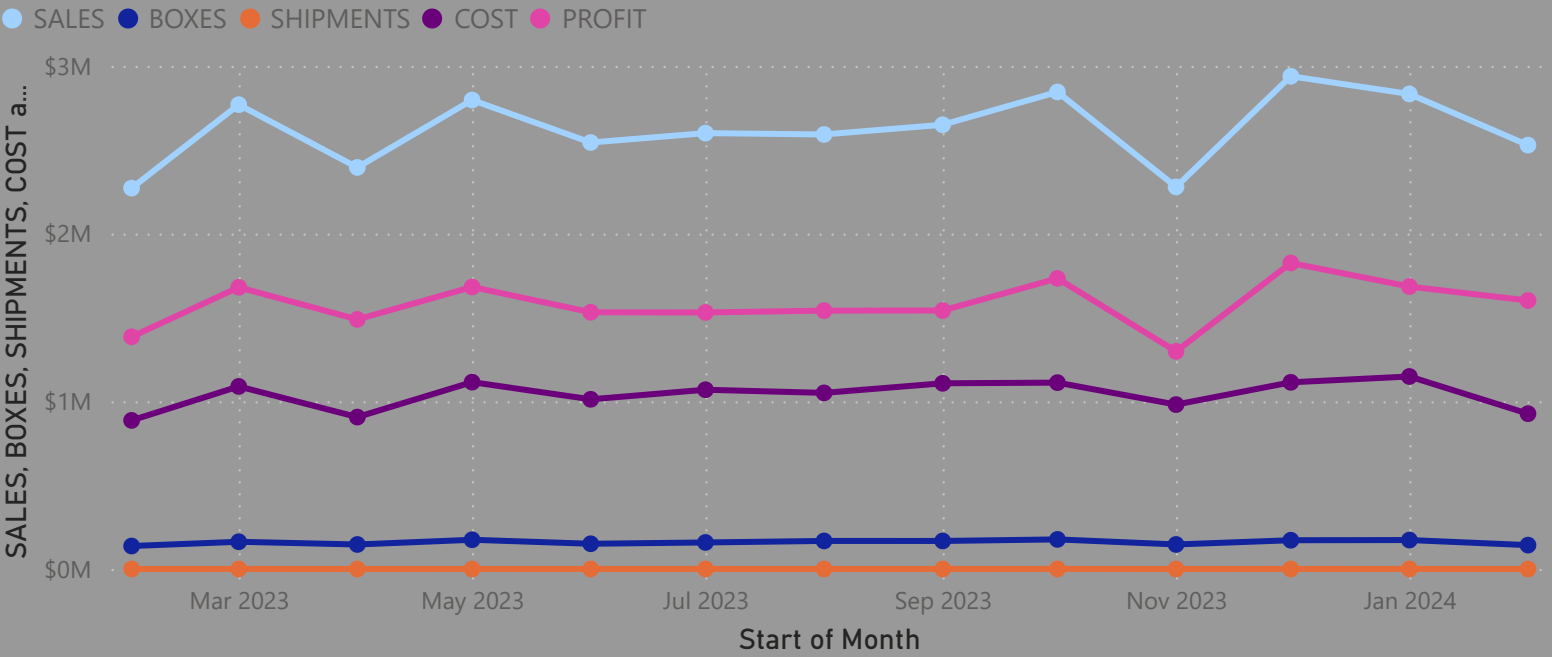
BOXES

SHIPMENTS

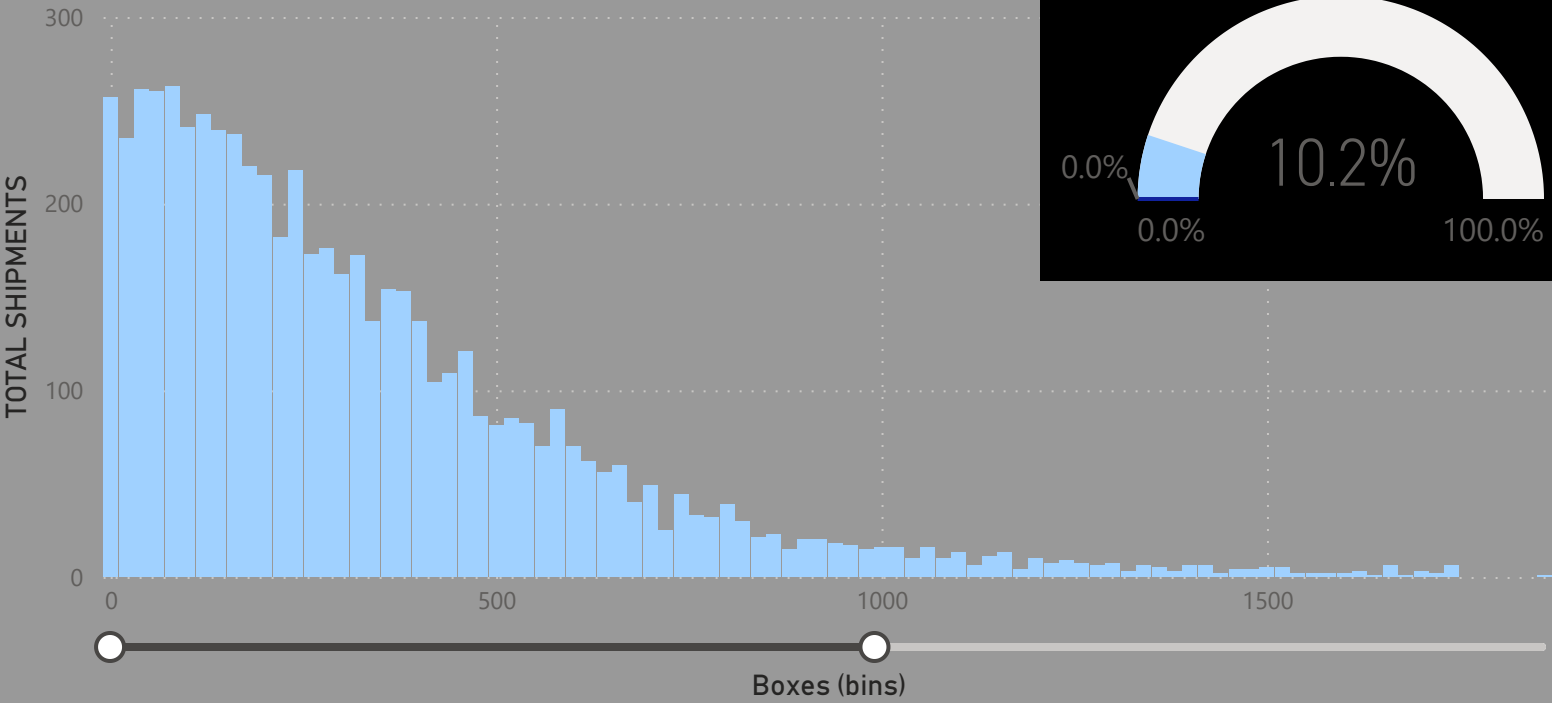
COST

PROFIT

SALES, BOXES, SHIPMENTS, COST and PROFIT by Start of Month



TOTAL SHIPMENTS by Boxes (bins)



| Product | SALES | PROFIT | PROFIT % | LBS % | |
|----------------------|----------|----------|----------|-------|----|
| Milk Bars | \$1,322K | \$997K | 75.5% | 16.5% | ⬆️ |
| Spicy Special Slims | \$1,456K | \$945K | 64.9% | 15.2% | ⬆️ |
| Manuka Honey Choco | \$1,839K | \$1,452K | 78.9% | 14.8% | ⬆️ |
| Peanut Butter Cubes | \$2,029K | \$1,768K | 87.1% | 13.1% | ⬆️ |
| 99% Dark & Pure | \$1,976K | \$1,462K | 74.0% | 12.2% | ⬆️ |
| 50% Dark Bites | \$1,335K | \$363K | 27.2% | 12.1% | ❌ |
| Eclairs | \$1,044K | \$463K | 44.3% | 11.9% | ❌ |
| Mint Chip Choco | \$881K | \$458K | 51.9% | 11.1% | ❌ |
| Organic Choco Syrup | \$2,107K | \$1,208K | 57.3% | 11.0% | |
| Baker's Choco Chips | \$1,470K | \$255K | 17.4% | 10.9% | ❌ |
| After Nines | \$1,824K | \$1,013K | 55.6% | 10.5% | |
| 70% Dark Bites | \$1,223K | \$713K | 58.3% | 9.9% | |
| Choco Coated Almonds | \$1,236K | \$944K | 76.4% | 9.4% | ⬆️ |
| Smooth Silky Salty | \$1,717K | \$1,449K | 84.4% | 9.3% | ⬆️ |
| 85% Dark Bars | \$1,292K | \$462K | 35.8% | 9.2% | ❌ |
| Caramel Stuffed Bars | \$1,611K | \$623K | 38.7% | 9.1% | ❌ |
| Almond Choco | \$1,788K | \$1,281K | 71.6% | 8.4% | ⬆️ |
| Drinking Coco | \$1,421K | \$379K | 26.7% | 7.5% | ❌ |
| White Choc | \$1,448K | \$881K | 60.8% | 6.0% | ⬆️ |
| Fruit & Nut Bars | \$1,827K | \$1,155K | 63.2% | 5.7% | ⬆️ |
| Orange Choco | \$1,788K | \$1,421K | 79.5% | 5.5% | ⬆️ |

