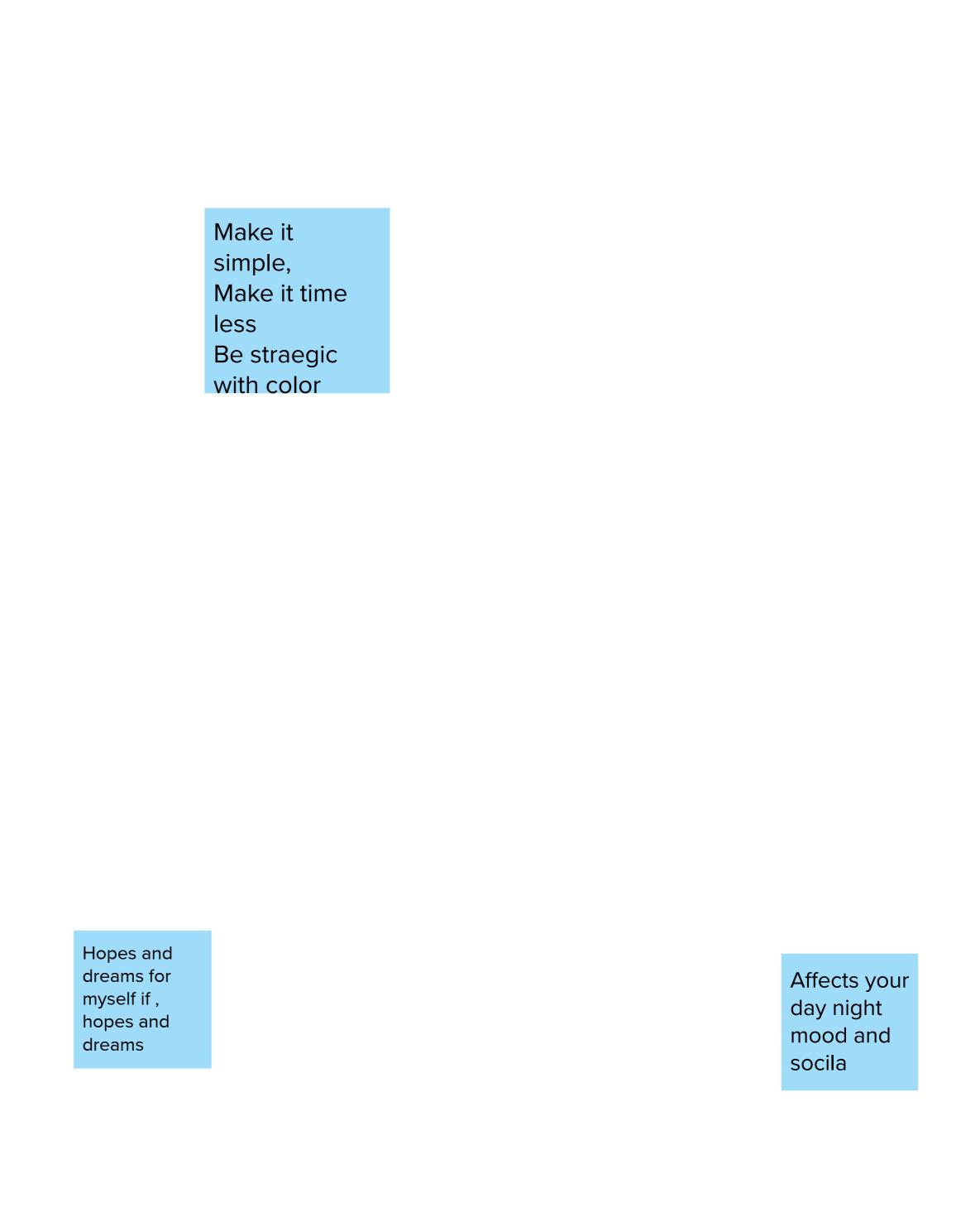
Says What are their wants, needs, hopes, and dreams? What have we heard them say? What can we imagine them saying? What other thoughts might influence their behavior? Impulsivity is Make it appearing to simple, Make it time act without thinking in advance Be straegic with color

I believe in

But i belive in

vindication as

hard work



Thinks

Guna

Persona's name

Short summary of the persona

Make a great fist impressive

What we

wish, we

redily belive,

The target behavior watched, memorized, and then mimicked

Professional logo design loge important

Immediately recognition, reflects your brands message makes you stand out

Emotional numbness uncertainty worry preesure

A logo become a remember of how your business fulfills its brands



Does

What behavior have we observed? What can we imagine them doing?

Feels

What are their fears, frustrations, and anxieties? What other feelings might influence their behavior?