

# **Growth, Builder, Business and Income Investment Series**

Liberty Group Limited is a licensed life insurer, an Authorised FSP (no 2409) and part of the Standard Bank Group. Terms and Conditions, Risks and Limitations apply.

We are required in terms of various laws and for contractual purposes to share, collect and process your Personal Information (PI). Your PI is collected and processed by our colleagues, representatives or sub-contractors and we make every effort to protect and secure your PI. You are entitled at any time to request access to the information Liberty has collected, processed and shared.

## Send completed form to:

Email: newbusiness@liberty.co.za

An asterisk (\*) indicates mandatory information. Please complete the required information.

|        | dist  |
|--------|---|
|        | Signed application form.  |
|        | Signed "Advice Fee Mandate" (if applicable).  |
|        | "Client Declaration and Consent" form, signed by Policyholder and all Lives Assured.  |
|        | Signed "Replacement Policy Advice Record" (if applicable).  |
|        | If you have made contributions while living abroad (Foreign Services), please provide a letter from employer/company.   |
|        |   |
| Natura | al persons  |
|        | Clear copy of your bar-coded ID/copy of back and front of the ID smart card or birth certificate (if minor).  |
|        |   |
|        |   |
| Legal  | entities  |
| Legal  | entities  FICA documentation (refer to Annexure A in the application form).   |
|        | FICA documentation (refer to Annexure A in the application form).   |
|        |   |
|        | FICA documentation (refer to Annexure A in the application form).   |
|        | FICA documentation (refer to Annexure A in the application form).  In Business/Nationals  |
|        | FICA documentation (refer to Annexure A in the application form).  In Business/Nationals  Natural person FICA cover sheet.  |
|        | FICA documentation (refer to Annexure A in the application form).  In Business/Nationals  Natural person FICA cover sheet.  Clear copy of valid passport/Foreign ID/Social Security ID. |

## **POLICY INFORMATION**

| Policy details   |  |                             |  |   |                |              |  |
|--|--|-----------------------------|--|---|----------------|--------------|--|
| Replacement of an existing policy Important Note: Replacement of a Is this application to replace the who immediately or to replace an insuran Financial Adviser must discuss and or a surface of the sur | any insurance may be to the colle or any part of your existing in<br>uce discontinued within the past<br>complete the Replacement Police | nsurance wit<br>four months | th any insurer (whe                        | ether replacement t four months)? If    | "Yes", the     | ☐ Yes ☐ No   |  |
| Policy language:   |  | _                           |  |   |                |              |  |
| Source (If not ordinary): Repla  | acement  | Convers                     | sion                                       |   |                |              |  |
|  |  |                             |  |   | nature of Poli | cynolder     |  |
| Financial Adviser details and de   | claration (This section sho  | uld be com                  | pleted by the Fi                           | inancial Adviser                        | )              |              |  |
| Replacement of an existing policy  |  |                             |  |   | -              |              |  |
| I hereby declare that I have requested and recorded the Policyholder's responses to the question above with regard to replacement and that the Policyholder is fully aware of the possible detrimental consequences of the replacement of an insurance policy.  I further declare that, irrespective of the Policyholder's response to this replacement question, I explained the following to the Policyholder:  The meaning of replacement,  That a replacement is potentially prejudicial,  The levying/deduction of a termination charge, and  That where a replacement is considered, the Policyholder is legally entitled to comprehensive information regarding the consequences of replacement.  |  |                             |  |   |                |              |  |
|  |  |                             | reference (internal)                       |   |                |              |  |
| Initials and surname   | Personal code  | % Split                     | Liberty                                    | / code                                  | Si             | gnature      |  |
|  |  |                             |  |   |                |              |  |
|  |  |                             |  |   |                |              |  |
| Debit order details  |  |                             |  |   |                |              |  |
| Compulsory Annuities.  Account holder must be the same have been selected on the Builder Account type:   Debit account  Credit account Bank name   | r Investment Series.  ount Savings a   | account<br>to R1 000 0      | ] Transmission                             | Retrenchment Pro                        |                | er benefit/s |  |
| Branch code  |  | Brand                       | ch name                                    |   |                |              |  |
| Full first names of account holder   |  |                             |  |   |                |              |  |
| Surname/Company name   |  |                             |  |   |                |              |  |
| ID/Passport/Company registration number  |  |                             |  | Date of birth/Comp<br>registration date | any            | <del></del>  |  |
| If passport: Country of issue  |  | Date of is                  |  | egistration date Date of                | expiry         |              |  |
| If company: Country of incorpora   | tion   |                             |  |   | ,              |              |  |
| Country of residence   |  |                             | Relationship to P                          | 'olicyholder                            |                |              |  |
| Account holder relationship:   | Own ☐ Joint ☐ 3 <sup>rd</sup> Party  | /                           |  |   |                |              |  |
| The bank account where regular in  | ncome is going to  |                             |  |   |                |              |  |
| Is this the same bank account where  |  | ? \( \sum \) Ye             | es 🗌 No                                    |   |                |              |  |
| If "No", please provide us with the de   | · ·  | <del>_</del>                | <del>_</del>                               |   |                |              |  |
| Full names of account holder   |  |                             |  |   |                |              |  |
| Bank   |  |                             | Branch                                     |   |                |              |  |
| Branch code  |  |                             | Account number                             | er                                      |                |              |  |
| Account type: Current account ID/Passport/ Company registration number   |  | Date                        | Transmission of birth/Company tration date |   |                |              |  |
| If company: Country of incorporation   |  |                             |  |   |                |              |  |
| If passport: Country of issue  | Dat  | te of issue                 |  | Date o                                  | f expiry       |              |  |

Country of residence

| Policynoid        | er details                |                      |               |                      |                                |               |                     |
|-------------------|---------------------------|----------------------|---------------|----------------------|--------------------------------|---------------|---------------------|
| Owner - Ind       | ividual                   |                      |               |                      |                                |               |                     |
| ☐ Indiv           | idual □ Full names*       | Foreign nationa      | al 🗆          | Minor - (parent/guar | dian details to be completed)  | Gender*       | □ M □ F             |
| Maiden nam        | e                         |                      |               |                      |                                |               |                     |
| Date of birth     | *                         |                      |               |                      |                                |               |                     |
| Identity/Pass     | sport number*             |                      |               |                      |                                |               |                     |
| Passport exp      | oiry date*                |                      |               |                      |                                | _ <del></del> |                     |
| Nationality*      |                           |                      |               |                      |                                |               |                     |
| If minor, parent/ | Full names                |                      |               |                      |                                |               |                     |
| guardian          | Surname                   |                      |               |                      |                                |               |                     |
| details*          | Date of birth             |                      |               |                      |                                |               |                     |
|                   | ID number                 |                      |               |                      |                                |               |                     |
|                   | Residential address       |                      |               |                      |                                |               |                     |
| <u>-</u>          |                           |                      |               |                      |                                |               |                     |
| •                 | Country                   |                      |               |                      | Postal code                    |               |                     |
|                   | Nationality               |                      |               |                      |                                | Gender        | □ M □ F             |
|                   | Income tax number         |                      |               |                      |                                |               |                     |
|                   | Contact number            |                      |               |                      |                                |               |                     |
|                   | E-mail address            |                      |               |                      |                                |               |                     |
| Marital status    | s: Single                 | ☐ Engaged            | ☐ Married     |                      |                                |               |                     |
|                   | ☐ Widowed                 | ☐ Separated          | ☐ Divorced    |                      |                                |               |                     |
| Residential a     | address*                  |                      |               |                      |                                |               |                     |
|                   |                           |                      |               |                      |                                |               |                     |
| Country*          | //C 1/55                  |                      |               |                      | Postal code*                   |               |                     |
| Postal addre      | ss (if different to above | e)                   |               |                      |                                |               |                     |
| Country*          |                           |                      |               |                      | Postal code*                   |               |                     |
| Contact num       | hers* Cell                |                      | Work          |                      | Home                           |               |                     |
| Primary e-ma      |                           |                      |               |                      | 1101116                        |               |                     |
|                   | -mail address             |                      |               |                      |                                |               |                     |
| •                 | that we will use you      | r primary e-mail a   | ddress for al | I future communica   | tion as the option of postal o | communica     | tion will no longer |
| Income tax r      |                           |                      |               |                      |                                |               |                     |
| Occupation*       |                           |                      |               |                      |                                |               |                     |
| Employer na       | me                        |                      |               |                      |                                |               |                     |
| Income cate       | gory:                     | latural person<br>30 | 9 🗌 R5 000    | - R7 999 □ R8 000    | 0 – R13 999 □ R14 000 – R2     | 29 999 🗆      | R30 000+            |

| **Source of funds*                           | ☐ Distribution from a partnership ☐ Dividends ☐ Employment  |
|--|---|
|  | ☐ Interest ☐ Maturity value ☐ Other grants ☐ Pension and annuities  |
|  | ☐ Real property income such as rent ☐ Royalties ☐ Scholarship ☐ Stokvel   |
|  | Other   |
| **Source of income*                          | ☐ Commission ☐ Directorship ☐ Employment/Salary ☐ Membership of a close corporation   |
|  | ☐ Pension ☐ Other   |
| **Source of wealth*                          | ☐ Company sale ☐ Distributable net income of estate ☐ Divorce settlement ☐ Gambling   |
|  | ☐ Inheritance ☐ Investment sale ☐ Lottery ☐ N/A   |
|  | ☐ Property sale ☐ Savings ☐ Other   |
| ** to be completed b                         | y the parent/guardian of a minor  * □ Education savings □ Foreign exchange hedging  |
|  | ☐ Save for retirement/Financial goals ☐ Start and expand a business   |
|  | ☐ Winding up estate ☐ Other   |
| Owner - Entity                               |   |
| ☐ Close corporatio                           | n   |
|  | company (Incorporated) Private company ((Pty) Ltd) Professional partnership   |
|  |   |
| ☐ Public company                             | (Ltd) Sole proprietor Trust - foreign Trust - local   |
| ☐ Other legal pers                           | on/entity   |
|  | below if the owner is one of the following - Close corporation, Foreign company, Non-profit company, Partnership, pany, Private company, Professional partnership, Public company, Sole proprietor, Other legal person/entity |
| Full legal/registered na                     | me*   |
| Name of partnership*                         |   |
| Trade name*                                  |   |
| Registration number*                         |   |
| Industry in which the e                      | ntity operates*   |
| Registered address*                          |   |
| Country*                                     | Poetal code*  |
| Physical business add                        | ress*   |
| Country*                                     | Postal code*  |
| Operating address (if or physical address) * |   |
| Country*                                     | Postal code*  |
| Business contact num                         | per*  |
| Primary e-mail addres                        |   |
| Secondary e-mail add                         |   |
| •  | vill use your primary e-mail address for all future communication as the option of postal communication will no longer  |
| Tax status of policyhol                      | der:   Tax-exempt body   Company/Close corporation   Tax paying body  |
| Income category:                             | ☐ R0 ☐ R1 – R4 999 ☐ R5 000 – R7 999 ☐ R8 000 – R13 999 ☐ R14 000 – R29 999 ☐ R30 000+  |
| Source of funds*                             | ☐ Distribution from a partnership ☐ Dividends ☐ Employment  |
|  | ☐ Interest ☐ Maturity value ☐ Other grants ☐ Pension and annuities  |
|  | ☐ Real property income such as rent ☐ Royalties ☐ Scholarship ☐ Stokvel   |
|  | ☐ Other   |
| Source of income*                            | ☐ Commission ☐ Directorship ☐ Employment/Salary ☐ Membership of a close corporation   |
|  | ☐ Pension ☐ Other   |
| Source of wealth*                            | ☐ Company sale ☐ Distributable net income of estate ☐ Divorce settlement ☐ Gambling   |
|  | ☐ Inheritance ☐ Investment sale ☐ Lottery ☐ N/A   |
|  | ☐ Property sale ☐ Savings ☐ Other   |
| Purpose of investment                        | * Foreign exchange hedging Investment of working capital  |
| •  | ☐ Start and expand a business ☐ Tax advantage   |
|  | ☐ Other   |
|  |   |

| Owner - Foreign or Loc                           | al Trust   |  |   |   |             |                                      |  |  |
|--|--|--|---|---|-------------|--------------------------------------|--|--|
| Legal name*                                      |  |  |   |   |             |                                      |  |  |
| Foreign trust reference number*                  |  |  |   |   |             |                                      |  |  |
| Local trust Master referer                       | Local trust Master reference (IT) number*  |  |   |   |             |                                      |  |  |
| Address of the local Mast                        | er's office where the tr   | ust was register   | ed*   |   |             |                                      |  |  |
| Foreign office address wh                        | nere the trust was regis   | tered*   |   |   |             |                                      |  |  |
| Country*   |  |  |   |   |             | Postal code                          | *  |  |
| County of incorporation*                         |  |  |   |   |             |                                      |  |  |
| Contact number*                                  |  |  |   |   |             |                                      |  |  |
| Primary e-mail address*                          |  |  |   |   |             |                                      |  |  |
| Secondary e-mail addres                          | s  |  |   |   |             |                                      |  |  |
| Please note that we will be available.           | use your primary e-r   | nail address fo  | r all futu                                    | re communicat   | tion as the | e option of postal c                 | ommunication will no longer  |  |
| Tax status of policyholde                        | r: 🔲 Tax paying tru  | st   | ☐ Non-t                                       | ax paying trust   |             |                                      |  |  |
| Income category:                                 | ☐ R0 ☐ R1 – F  | R4 999 🔲 R5 (  | 000 – R7                                      | 999 🗌 R8 000  | ) – R13 99  | 9 🔲 R14 000 – R2                     | 9 999 🔲 R30 000+   |  |
| Source of funds*                                 | Distribution from a p  | artnership   |   | Dividends   |             | ☐ Employment                         |  |  |
|  | Interest   | ☐ Mat  | urity value                                   | e [   | ☐ Other o   | grants                               | ☐ Pension and annuities  |  |
|  | Real property incom  | e such as rent   | ☐ Roy   | /alties   |             | Scholarship                          | ☐ Stokvel  |  |
|  | ] Other  |  |   |   |             |                                      |  |  |
| Source of income*                                | Commission   | Directors  | hip   | ☐ Employme  | ent/Salary  | ☐ Membership                         | of a close corporation   |  |
|  | Pension  | ☐ Other  |   |   |             |                                      |  |  |
| Source of wealth*                                | Company sale   | ☐ Distributa   | able net in                                   | come of estate  | ☐ Div       | orce settlement                      | ☐ Gambling   |  |
|  | Inheritance  | ☐ Investme   | nt sale                                       | ☐ Lottery   |             | □ N/A                                |  |  |
|  | Property sale  | ☐ Savings  |   | ☐ Other   |             |                                      |  |  |
| Purpose of investment*                           | ☐ Foreign exchang  | ge hedging   |   | _   | ☐ Inves     | stment of working ca                 | pital  |  |
|  | ☐ Start and expan  | d a business   |   |   | ☐ Tax a     | advantage                            |  |  |
|  | ☐ Other  |  |   |   |             | -                                    |  |  |
|  | rou a citizen of any cou<br>vou a tax resident in an<br>es citizen?<br>ntity organised, incorpo<br>foreign person/entity h | intry other than<br>y other country<br>orated or resider<br>ave an equity in | South Afrother that not for tax noterest in o | rica or have duann South Africa?  purposes outsidor exercise cont | e of South  | Africa?                              | <ul> <li>☐ Yes</li> <li>☐ No</li> <li>☐ Yes</li> <li>☐ No</li> <li>☐ Yes</li> <li>☐ No</li> <li>☐ Yes</li> <li>☐ No</li> </ul> |  |
| Section A: Please list associated Tax Identific  | ation Number(s) (TIN   | ) in the table b   | elow:   | ·   |             | foreign identificati                 | on document(s) and the   |  |
| Country of nationality/Citizenship               | ldentification d<br>(e.g. passport, s<br>foreign ider  | ocial security,  | (e.g. pa                                      | Document numbe<br>assport, social se<br>reign identificatio       | ecurity,    | Document expiry date (if applicable) | Tax Identification Number(s)<br>(TIN)  |  |
| 1.   |  |  |   |   |             |                                      |  |  |
| 2.   |  |  |   |   |             |                                      |  |  |
| 3.   |  |  |   |   |             |                                      |  |  |
| 4.<br>5.   |  |  |   |   |             |                                      |  |  |
| 5.   |  |  |   |   |             |                                      |  |  |
| Section B: Please list to document(s) and the as | sociated Tax Identific   | cation Number(   | (s) (TIN) i                                   | n the table bel   | ow:         | vide details of you                  | r foreign identification   |  |
| Country of tax residence                         | Identification d<br>(e.g. passport, s<br>foreign iden  | ocial security,  | (e.g. pa                                      | Document numbe<br>assport, social se<br>reign identification      | ecurity,    | Document expiry date (if applicable) | Tax Identification Number(s)<br>(TIN)  |  |
| 1.   |  |  |   |   |             |                                      |  |  |
| 2.   |  |  |   |   |             |                                      |  |  |
| 3.   |  |  |   |   |             |                                      |  |  |
| 4.   |  |  |   |   |             |                                      |  |  |

| Lives Assu  | ıred                       |  |          |  |                                      |          |   |
|---|----------------------------|--|----------|--|--------------------------------------|----------|---|
| First Life A  | ssured/First An            | nuitant  |          |  |                                      |          |   |
| Title Surname*  | Full names*                |  |          |  |                                      | Gender*  | □ M □ F   |
| Maiden nam  |                            |  |          |  |                                      |          |   |
| Date of birth   |                            |  |          |  |                                      |          |   |
| -   | sport number*              |  |          |  |                                      |          |   |
| Passport exp  | oiry date" _               |  |          |  |                                      |          |   |
| Nationality* If minor,  |                            |  |          |  |                                      |          |   |
| parent/   | Full names                 |  |          |  |                                      |          |   |
| guardian<br>details*  | Surname                    |  |          |  |                                      |          |   |
| uetalis   | Date of birth              |  |          |  |                                      |          |   |
|   | ID number                  |  |          |  |                                      |          |   |
|   | Residential addre          | ess  |          |  |                                      |          |   |
| -   | •                          |  |          |  |                                      |          |   |
|   | Country                    |  |          |  | Postal code                          |          |   |
|   | Nationality                |  |          |  |                                      | Gender   | □ M □ F   |
|   | Income tax numb            | er   |          |  |                                      |          |   |
|   | Contact number             |  |          |  |                                      |          |   |
| N 4 1 - 4 - 4 - 4 - 4 - 4 - 4 - 4 -   | E-mail address             |  | N4       |  |                                      |          |   |
| Marital statu   | _ 0                        | _ 。  | Married  |  |                                      |          |   |
| Danislandial  | ☐ Widowed                  | d ☐ Separated ☐ □  | Divorced |  |                                      |          |   |
| Residential a   | address                    |  |          |  |                                      |          |   |
| Country*  |                            |  |          |  | Postal code*                         |          |   |
| Contact num   | nbers* Cell                |  | Work     |  | Home                                 |          |   |
| E-mail addre  | ess*                       |  |          |  |                                      |          |   |
| Income tax r  | number*                    |  |          |  |                                      |          |   |
| Relationship  | to the policyholde         | r  |          |  |                                      |          |   |
| Are you curr  | ently insolvent?           | ☐ Yes ☐ No   |          |  |                                      |          |   |
| If "Yes" to any of the questions below, please complete Section A and B:  Individuals only: Are you a citizen of any country other than South Africa or have dual nationality?  Individuals only: Are you a tax resident in any other country other than South Africa?  Are you a United States citizen?  Entities only*: Is the entity organised, incorporated or resident for tax purposes outside of South Africa?  Entities only*: Does a foreign person/entity have an equity interest in or exercise control over the entity?  *If "Yes", please complete the "Self-Certification Declaration for an Entity" form.  Section A: Please list the country(ies) of nationality/citizenship and provide details of your foreign identificati |                            |  |          |  |                                      |          | ☐ Yes ☐ No |
|   |                            | Number(s) (TIN) in the ta  |          |  |                                      |          |   |
|   | untry of<br>ty/Citizenship | Identification document ty<br>(e.g. passport, social secu<br>foreign identification) |          | Document number .g. passport, social security, foreign identification) | Document expiry date (if applicable) | Tax Iden | tification Number(s)<br>(TIN)                                     |
| 1.  |                            |  |          |  |                                      |          |   |

| Country of nationality/Citizenship | Identification document type<br>(e.g. passport, social security,<br>foreign identification) | Document number<br>(e.g. passport, social security,<br>foreign identification) | Document expiry date (if applicable) | Tax Identification Number(s)<br>(TIN) |
|------------------------------------|---|--|--------------------------------------|---------------------------------------|
| 1.                                 |   |  |                                      |                                       |
| 2.                                 |   |  |                                      |                                       |
| 3.                                 |   |  |                                      |                                       |
| 4.                                 |   |  |                                      |                                       |
| 5                                  |   |  |                                      |                                       |

Section B: Please list the country(ies) in which you are a resident for tax purposes and provide details of your foreign identification document(s) and the associated Tax Identification Number(s) (TIN) in the table below:

| Country of tax residency | Identification document type<br>(e.g. passport, social security,<br>foreign identification) | Document number<br>(e.g. passport, social security,<br>foreign identification) | Document expiry date (if applicable) | Tax Identification Number(s)<br>(TIN) |
|--------------------------|---|--|--------------------------------------|---------------------------------------|
| 1.                       |   |  |                                      |                                       |
| 2.                       |   |  |                                      |                                       |
| 3.                       |   |  |                                      |                                       |
| 4.                       |   |  |                                      |                                       |
| 5.                       |   |  |                                      |                                       |

## Other Lives Assured

JOINT LIFE (Only applicable for Investment Plan and Investment Builder)

PAYER'S LIFE (Only applicable for Builder Investment Series if the Disability Premium Waiver or Retrenchment Premium Waiver has been selected on the Investment Builder/Education Builder)

SECOND ANNUITANT (Only applicable for Joint Life Annuity/Life Annuity with Inflation Protection)

| SECOND A  | NNOTIANT (Only applicable for Joint Life Armuty/Life Armuty with it    | imation i fotection)  |           |           |
|---|--|---|-----------|-----------|
| Second Lif  | fe Assured/Second Annuitant  |   |           |           |
| Title   | Full names*  |   | Gender*   | □ M □ F   |
| Surname*  |  |   | _         |           |
| Maiden nam  | ne   |   |           |           |
| Date of birth   | *  |   |           |           |
| Identity/Pass   | sport number*  |   |           |           |
| Passport ex   | piry date*   |   |           |           |
| Nationality*  |  |   |           |           |
| If minor,<br>parent/<br>guardian  | Full names   |   |           |           |
|   | Surname  |   |           |           |
| details*  | Date of birth  |   |           |           |
|   | ID number  |   |           |           |
|   | Residential address  |   |           |           |
|   |  |   |           |           |
|   | Country  | Postal code   |           |           |
|   | Nationality  |   | Gender    | □M□F      |
|   | Income tax number  |   |           |           |
|   | Contact number   |   |           |           |
|   | E-mail address   |   |           |           |
| Marital statu   | ıs: ☐ Single ☐ Engaged ☐ Married                                       |   |           |           |
|   | ☐ Widowed ☐ Separated ☐ Divorced                                       |   |           |           |
| Residential   | address*   |   |           | _         |
|   |  |   |           |           |
| Country*  |  | Postal code*  |           |           |
| Contact num   | nbers* Cell Work   | Home  |           |           |
| E-mail addre  | ess*   |   |           |           |
| Income tax i  | number*  |   |           |           |
| •   | o to the policyholder  |   |           |           |
| If relationshi  | ip to the policyholder is spouse, please indicate the **type of union. | ☐ Civil marriage/union  | ☐ Customa | , ,       |
|   |  | ☐ Religious marriage  | Permane   | ent union |
|   | nion will be required  |   |           |           |
| Are you curr  | rently insolvent?  |   |           |           |
| If "Yes" to a Individua Individua Are you a Entities of Entities of *If "Yes" |  | <ul> <li>Yes</li> <li>No</li> <li>Yes</li> <li>No</li> <li>Yes</li> <li>No</li> <li>Yes</li> <li>No</li> <li>Yes</li> <li>No</li> </ul> |           |           |

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## Section A: Please list the country(ies) of nationality/citizenship and provide details of your foreign identification document(s) and the associated Tax Identification Number(s) (TIN) in the table below:

| Country of nationality/Citizenship | Identification document type<br>(e.g. passport, social security,<br>foreign identification) | Document number<br>(e.g. passport, social security,<br>foreign identification) | Document expiry date (if applicable) | Tax Identification Number(s)<br>(TIN) |
|------------------------------------|---|--|--------------------------------------|---------------------------------------|
| 1.                                 |   |  |                                      |                                       |
| 2.                                 |   |  |                                      |                                       |
| 3.                                 |   |  |                                      |                                       |
| 4.                                 |   |  |                                      |                                       |
| 5.                                 |   |  |                                      |                                       |

## Section B: Please list the country(ies) in which you are a resident for tax purposes and provide details of your foreign identification document(s) and the associated Tax Identification Number(s) (TIN) in the table below:

| Country of tax residency | Identification document type<br>(e.g. passport, social security,<br>foreign identification) | Document number<br>(e.g. passport, social security,<br>foreign identification) | Document expiry date (if applicable) | Tax Identification Number(s)<br>(TIN) |
|--------------------------|---|--|--------------------------------------|---------------------------------------|
| 1.                       |   |  |                                      |                                       |
| 2.                       |   |  |                                      |                                       |
| 3.                       |   |  |                                      |                                       |
| 4.                       |   |  |                                      |                                       |
| 5.                       |   |  |                                      |                                       |

| Third Life          | Assured             |             |           |              |         |         |   |
|---------------------|---------------------|-------------|-----------|--------------|---------|---------|---|
| Title               | Full names*         |             |           | <br>         | Gender* | □ M □ F |   |
| Surname*            |                     |             |           |              | -       |         |   |
| Maiden nam          | ne                  |             |           |              |         |         |   |
| Date of birth       | *                   |             |           |              |         |         |   |
| Identity/Pass       | sport number*       |             |           |              |         |         |   |
| Passport ex         | piry date*          |             |           |              |         |         |   |
| Nationality*        |                     |             |           |              |         |         |   |
| If minor,           | Full names          |             |           |              |         |         | _ |
| parent/<br>guardian | Surname             |             |           |              |         |         |   |
| details*            | Date of birth       |             |           |              |         |         |   |
|                     | ID number           |             |           |              |         |         | _ |
|                     | Residential address |             |           |              |         |         | _ |
|                     |                     |             |           |              |         |         |   |
| •                   | Country             |             |           | Postal code  |         |         |   |
|                     | Nationality         |             |           |              | Gender  | □ M □ F |   |
|                     | Income tax number   |             |           |              |         |         |   |
|                     | Contact number      |             |           |              |         |         |   |
|                     | E-mail address      |             |           |              |         |         |   |
| Marital statu       | s: Single           | ☐ Engaged   | ☐ Married |              |         |         |   |
|                     | ☐ Widowed           | ☐ Separated | Divorced  |              |         |         |   |
| Residential         | address*            |             |           |              |         |         |   |
|                     |                     |             |           |              |         |         |   |
| Country*            |                     |             |           | Postal code* |         |         |   |
| Contact num         | nbers* Cell         |             | Work      | Home         |         |         |   |
| E-mail addre        | ess*                |             |           | <br>         |         |         |   |
| Income tax i        | number*             |             |           |              |         |         |   |
| Relationship        | to the policyholder |             |           |              |         |         |   |
| Are you curr        | ently insolvent?    | ☐ Yes ☐ No  |           |              |         |         |   |

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| Individua<br>Individua<br>Are you<br>Entities o | als only: Are you a<br>als only: Are you a<br>a United States citi<br>only*: Is the entity only*: Does a foreig | tax resident in any other country<br>izen?<br>organised, incorporated or reside             | n South Africa or have dual national of other than South Africa?  ent for tax purposes outside of Sounterest in or exercise control over the sounterest in order the sounterest | ith Africa?                          | <ul> <li>Yes □ No</li> </ul> |
|---|---|---|--|--------------------------------------|--|
| Section A: associated                           | Please list the c   | ountry(ies) of nationality/citize<br>n Number(s) (TIN) in the table b                       | enship and provide details of you<br>below:  | ur foreign identificati              | on document(s) and the   |
|   | ountry of<br>ity/Citizenship  | Identification document type<br>(e.g. passport, social security,<br>foreign identification) | Document number<br>(e.g. passport, social security,<br>foreign identification)   | Document expiry date (if applicable) | Tax Identification Number(s) (TIN)   |
| 1.  |   |   |  |                                      |  |
| 2.  |   |   |  |                                      |  |
| 3.  |   |   |  |                                      |  |
| 4.  |   |   |  |                                      |  |
| 5.  |   |   |  |                                      |  |
| Section B:<br>document(                         | Please list the c<br>s) and the associ  | ountry(ies) in which you are a<br>ated Tax Identification Number                            | resident for tax purposes and per(s) (TIN) in the table below:   | rovide details of you                | r foreign identification   |
| Country of                                      | of tax residency  | Identification document type<br>(e.g. passport, social security,<br>foreign identification) | Document number (e.g. passport, social security, foreign identification)   | Document expiry date (if applicable) | Tax Identification Number(s)<br>(TIN)  |
| 1.  |   |   |  |                                      |  |
| 2.  |   |   |  |                                      |  |
| 3.  |   |   |  |                                      |  |
| 4.  |   |   |  |                                      |  |
| 5.  |   |   |  |                                      |  |
| Fourth Life                                     | e Assured   |   |  |                                      |  |
| Title Surname* Maiden nan Date of birth         | ···_  | *   |  |                                      | Gender* ☐ M ☐ F  |
| Passport ex                                     | cpiry date*   |   |  |                                      | <u> </u>   |
| Nationality* If minor,                          | -   |   |  |                                      |  |
| parent/   | Full names  |   |  |                                      |  |
| guardian<br>details*                            | Surname   |   |  |                                      |  |
| uetans  | Date of birth   |   |  |                                      |  |
|   | ID number   |   |  |                                      |  |
|   | Residential addr  | ess   |  |                                      |  |
|   |   |   |  |                                      |  |
|   | Country   |   |  | Postal code                          |  |
|   | Nationality   |   |  |                                      | Gender   |
|   | Income tax numb   | oer   |  |                                      |  |
|   | Contact number  |   |  |                                      |  |
|   | E-mail address  |   |  |                                      |  |
| Marital statu                                   | us: 🔲 Single  | ☐ Engaged ☐ Marri   | ed   |                                      |  |
|   | ☐ Widowe  | d ☐ Separated ☐ Divor   | rced   |                                      |  |
| Residential                                     | address*  |   |  |                                      |  |
|   | -   |   |  |                                      |  |
|   |   |   |  |                                      |  |
| Country*  |   |   |  | Postal code*                         |  |

E-mail address\*

| Income tax r   | number*   |   |  |                                      |  |
|--|---|---|--|--------------------------------------|--|
| Relationship   | to the policyholde  | er  |  |                                      |  |
| Are you curr   | ently insolvent?  | ☐ Yes ☐ No  |  |                                      |  |
| Individual Individual Are you a Entities of Entities of *If "Yes", | Is only: Are you a Is only: Are you a Is united States citionly*: Is the entity only*: Does a foreign please complete | organised, incorporated or resider<br>gn person/entity have an equity in<br>the "Self-Certification Declarate | South Africa or have dual national other than South Africa?  Int for tax purposes outside of Sout terest in or exercise control over the tion for an Entity" form. | th Africa?<br>he entity?             | ☐ Yes       No         ☐ Yes       No         ☐ Yes       No         ☐ Yes       No         ☐ Yes       No |
| associated   | Tax Identification  | ountry(ies) of nationality/citizer n Number(s) (TIN) in the table be ldentification document type             |  | -                                    |  |
|  | untry of<br>ty/Citizenship  | (e.g. passport, social security, foreign identification)  | (e.g. passport, social security, foreign identification)   | Document expiry date (if applicable) | Tax Identification Number(s) (TIN)   |
| 1.   |   |   | <b>g</b>   |                                      |  |
| 2.   |   |   |  |                                      |  |
| 3.   |   |   |  |                                      |  |
| 4.   |   |   |  |                                      |  |
| 5.   |   |   |  |                                      |  |
|  |   | ountry(ies) in which you are a reated Tax Identification Number(  |  | ovide details of you                 | r foreign identification   |
| Country o  | f tax residency   | Identification document type<br>(e.g. passport, social security,<br>foreign identification)                   | Document number<br>(e.g. passport, social security,<br>foreign identification)   | Document expiry date (if applicable) | Tax Identification Number(s) (TIN)   |
| 1.   |   |   |  |                                      |  |
| 2.   |   |   |  |                                      |  |
| 3.   |   |   |  |                                      |  |
| 4.   |   |   |  |                                      |  |
| 5.   |   |   |  |                                      |  |
| Fifth Life A   | ssured  |   |  |                                      |  |
| Title  | Full names  | *   |  |                                      | Gender* M F  |
| Surname*   |   |   |  |                                      |  |
| Maiden nam   | e   |   |  |                                      |  |
| Date of birth  | *   |   |  |                                      |  |
| Identity/Pass  | sport number*   |   |  |                                      |  |
| Passport exp   | oiry date <b>*</b>  |   |  |                                      |  |
| Nationality*   |   |   |  |                                      |  |
| If minor, parent/  | Full names  |   |  |                                      |  |
| guardian   | Surname   |   |  |                                      |  |
| details*   | Date of birth   |   |  |                                      |  |
|  | ID number   |   |  |                                      |  |
|  | Residential addre   | ess   |  |                                      |  |
|  |   |   |  |                                      |  |
| -  | Country   |   |  | Postal code                          |  |
|  | Nationality   |   |  |                                      | Gender M F   |
|  | Income tax numb   | per   |  |                                      |  |
|  | Contact number  |   |  |                                      |  |
|  | E-mail address  |   |  |                                      |  |
|  |   |   |  |                                      |  |

| Marital status:   | ☐ Single                  | ☐ Engaged            | ☐ Married                       |  |                     |
|-------------------|---------------------------|----------------------|---------------------------------|--|---------------------|
|                   | ☐ Widowed                 | ☐ Separated          | Divorced                        |  |                     |
| Residential add   | ress*                     |                      |                                 |  |                     |
|                   |                           |                      |                                 | Dartel and *                               |                     |
| Country*          |                           |                      |                                 | Postal code*                               |                     |
| Contact number    | s* Cell                   |                      | Work                            | Home                                       |                     |
| E-mail address*   | •                         |                      |                                 |  |                     |
| Income tax num    | ber*                      |                      |                                 |  |                     |
| Relationship to t | the policyholder          |                      |                                 |  |                     |
| Are you currentl  | y insolvent?              | ☐ Yes ☐ No           |                                 |  |                     |
| If "Yes" to any   | of the questions          | s below, please co   | omplete Section A and B:        |  |                     |
| Individuals o     | <i>nly:</i> Are you a cit | izen of any country  | other than South Africa or ha   | ave dual nationality?                      | ☐ Yes ☐ No          |
| Individuals o     | nly: Are you a tax        | x resident in any ot | her country other than South    | Africa?                                    | ☐ Yes ☐ No          |
| Are you a Un      | ited States citize        | n?                   |                                 |  | ☐ Yes ☐ No          |
| Entities only*    | : Is the entity org       | anised, incorporate  | ed or resident for tax purposes | s outside of South Africa?                 | ☐ Yes ☐ No          |
| Entities only*    | : Does a foreign          | person/entity have   | an equity interest in or exerci | ise control over the entity?               | ☐ Yes ☐ No          |
| *If "Yes", ple    | ease complete th          | e "Self-Certificati  | on Declaration for an Entity    | r" form.                                   |                     |
| Continu A. Die    | saa liat tha aau          | ntm:/ica\ of nation  | ality/aitimonahin and nuovid    | la dataila of varus favoiam identification | decument(s) and the |

## Section A: Please list the country(ies) of nationality/citizenship and provide details of your foreign identification document(s) and the associated Tax Identification Number(s) (TIN) in the table below:

| Country of nationality/Citizenship | Identification document type<br>(e.g. passport, social security,<br>foreign identification) | Document number<br>(e.g. passport, social security,<br>foreign identification) | Document expiry date (if applicable) | Tax Identification Number(s)<br>(TIN) |
|------------------------------------|---|--|--------------------------------------|---------------------------------------|
| 1.                                 |   |  |                                      |                                       |
| 2.                                 |   |  |                                      |                                       |
| 3.                                 |   |  |                                      |                                       |
| 4.                                 |   |  |                                      |                                       |
| 5.                                 |   |  |                                      |                                       |

## Section B: Please list the country(ies) in which you are a resident for tax purposes and provide details of your foreign identification document(s) and the associated Tax Identification Number(s) (TIN) in the table below:

| Country of tax residency | Identification document type<br>(e.g. passport, social security,<br>foreign identification) | Document number<br>(e.g. passport, social security,<br>foreign identification) | Document expiry date (if applicable) | Tax Identification Number(s)<br>(TIN) |
|--------------------------|---|--|--------------------------------------|---------------------------------------|
| 1.                       |   |  |                                      |                                       |
| 2.                       |   |  |                                      |                                       |
| 3.                       |   |  |                                      |                                       |
| 4.                       |   |  |                                      |                                       |
| 5.                       |   |  |                                      |                                       |

| First benefic  | iary  |      |                           |             |          |          |
|--|---|------|---------------------------|-------------|----------|----------|
| Title  | Full names*   |      |                           | Gender*     | □м       | □F       |
| Surname*   |   |      | Benefi                    | ciary split |          | %        |
| Date of birth*   |   |      |                           |             |          |          |
| Identity/Passp   | port number*  |      |                           |             |          |          |
| Passport expi  |   |      |                           |             |          |          |
| Nationality*   |   |      |                           |             |          |          |
| If minor,  | Full names  |      |                           |             |          |          |
| parent/<br>guardian  | Surname   |      |                           |             |          |          |
| details*   | Date of birth   |      |                           |             |          |          |
|  | ID number   |      |                           |             |          |          |
|  | Residential address   |      |                           |             |          |          |
|  |   |      |                           |             |          |          |
|  | Country   |      | Postal code               |             |          |          |
|  | Nationality   |      |                           | Gender      | M        | □ F      |
|  | Contact number  |      |                           |             | _        | _        |
|  | E-mail address  |      |                           |             |          |          |
| Residential ad   |   |      |                           |             |          |          |
|  |   |      |                           |             |          |          |
| Country*   |   |      | Postal code*              |             |          |          |
| Contact numb   | ners* Cell  | Work | Home                      |             |          |          |
| E-mail addres  |   |      | <del></del>               |             |          |          |
|  | to the policyholder   |      |                           |             |          |          |
| Second bene  |   |      |                           |             |          |          |
| Occorra Borre  | eticiary  |      |                           |             |          |          |
|  |   |      |                           |             |          |          |
| Title  | Full names*   |      |                           | Gender*     | □ M      | □ F      |
| Surname*   | Full names*   |      | Benefi                    | Gender*     | □ M      | □ F<br>% |
| Surname* Date of birth*  | Full names*   |      | Benefi                    |             | <u>М</u> | _        |
| Surname*  Date of birth*  Identity/Passp   | Full names*   |      | Benefi                    |             | □ M      | _        |
| Surname*  Date of birth*  Identity/Passp  Passport expi  | Full names*   |      | Benefi                    |             | □ M      | _        |
| Surname*  Date of birth*  Identity/Passp Passport expi  Nationality*   | Full names*  port number*  iry date*  |      | Benefi                    |             | <u>М</u> | _        |
| Surname*  Date of birth*  Identity/Passp Passport expi Nationality*  If minor, parent/   | Full names*  port number*  iry date*  Full names  |      | Benefi                    |             | <u>М</u> | _        |
| Surname*  Date of birth*  Identity/Passp Passport expi Nationality*  If minor, parent/ guardian  | Full names*  port number*  iry date*  Full names  Surname   |      | Benefi                    |             | M        | _        |
| Surname*  Date of birth*  Identity/Passp Passport expi Nationality*  If minor, parent/   | Full names*  port number*  fry date*  Full names  Surname  Date of birth  |      | Benefi                    |             | <u>М</u> | _        |
| Surname*  Date of birth*  Identity/Passp Passport expi Nationality*  If minor, parent/ guardian  | Full names*  port number*  iry date*  Full names  Surname  Date of birth  ID number   |      | Benefi                    |             | _ M      | _        |
| Surname*  Date of birth*  Identity/Passp Passport expi Nationality*  If minor, parent/ guardian  | Full names*  port number*  fry date*  Full names  Surname  Date of birth  |      | Benefi                    |             | M        | _        |
| Surname*  Date of birth*  Identity/Passp Passport expi Nationality*  If minor, parent/ guardian  | Full names*  port number*  fry date*  Full names  Surname  Date of birth  ID number  Residential address  |      |                           |             | _ M      | _        |
| Surname*  Date of birth*  Identity/Passp Passport expi Nationality*  If minor, parent/ guardian  | Full names*  Doort number*  Full names  Surname  Date of birth  ID number  Residential address  Country   |      | Benefi                    | ciary split |          | %        |
| Surname*  Date of birth*  Identity/Passp Passport expi Nationality*  If minor, parent/ guardian  | Full names*  port number*  fry date*  Full names  Surname  Date of birth  ID number  Residential address  Country  Nationality  |      |                           |             | _ M      | %        |
| Surname*  Date of birth*  Identity/Passp Passport expi Nationality*  If minor, parent/ guardian  | Full names*  port number*  iry date*  Full names  Surname  Date of birth  ID number  Residential address  Country  Nationality  Contact number                                      |      |                           | ciary split |          | %        |
| Surname*  Date of birth* Identity/Passp Passport expi Nationality* If minor, parent/ guardian details*                                       | Full names*  port number*  firy date*  Full names  Surname  Date of birth  ID number  Residential address  Country  Nationality  Contact number  E-mail address                     |      |                           | ciary split |          | %        |
| Surname*  Date of birth*  Identity/Passp Passport expi Nationality*  If minor, parent/ guardian  | Full names*  port number*  firy date*  Full names  Surname  Date of birth  ID number  Residential address  Country  Nationality  Contact number  E-mail address                     |      |                           | ciary split |          | %        |
| Surname*  Date of birth* Identity/Passp Passport expi Nationality* If minor, parent/ guardian details*  Residential ad                       | Full names*  port number*  firy date*  Full names  Surname  Date of birth  ID number  Residential address  Country  Nationality  Contact number  E-mail address                     |      | Postal code               | ciary split |          | %        |
| Surname*  Date of birth* Identity/Passp Passport expi Nationality* If minor, parent/ guardian details*                                       | Full names*  port number*  fry date*  Full names  Surname  Date of birth  ID number  Residential address  Country  Nationality  Contact number  E-mail address  ddress*             |      | Postal code  Postal code* | ciary split |          | %        |
| Surname*  Date of birth* Identity/Passp Passport expi Nationality* If minor, parent/ guardian details*  Residential ac Country* Contact numb | Full names*  port number*  fry date*  Full names  Surname  Date of birth  ID number  Residential address  Country  Nationality  Contact number  E-mail address  ddress*  Ders* Cell | Work | Postal code               | ciary split |          | %        |
| Surname* Date of birth* Identity/Passp Passport expi Nationality* If minor, parent/ guardian details*  Residential acc                       | Full names*  port number*  fry date*  Full names  Surname  Date of birth  ID number  Residential address  Country  Nationality  Contact number  E-mail address  ddress*  Ders* Cell | Work | Postal code  Postal code* | ciary split |          | %        |

| Third benefic              | ciary               |      |                  |           |
|----------------------------|---------------------|------|------------------|-----------|
| Title                      | Full names*         |      | Gender*          | * □ M □ F |
| Surname*                   |                     |      | Beneficiary spli | t %       |
| Date of birth*             |                     |      |                  |           |
| Identity/Passp             | port number*        |      | <del></del>      |           |
| Passport expi              |                     |      |                  |           |
| Nationality*               |                     |      |                  |           |
| If minor,                  | Full names          |      |                  |           |
| parent/<br>guardian        | Surname             |      |                  |           |
| details*                   | Date of birth       |      |                  |           |
|                            | ID number           |      |                  |           |
|                            | Residential address |      |                  |           |
|                            |                     |      |                  |           |
|                            | Country             |      | Postal code      |           |
|                            | Nationality         |      | Gender           | M F       |
|                            | Contact number      |      |                  |           |
|                            | E-mail address      |      |                  |           |
| Residential ad             | ddress*             |      |                  |           |
|                            | <del> </del>        |      |                  |           |
| Country*                   |                     |      | Postal code*     |           |
| Contact numb               | pers* Cell          | Work | Home             |           |
| E-mail addres              |                     |      |                  |           |
| Relationship t             | o the policyholder  |      |                  |           |
| Fourth benef               | iciary              |      |                  |           |
| Title                      | Full names*         |      | Gender*          | * □ M □ F |
| Surname*                   |                     |      | Beneficiary spli |           |
| Date of birth*             |                     |      | Benendary spir   |           |
| Identity/Passp             | oort numbor*        |      | <del>_</del>     |           |
| Passport expi              |                     |      |                  |           |
| Nationality*               |                     |      |                  |           |
| If minor,                  | Full names          |      |                  |           |
| parent/                    | Surname             |      |                  |           |
| guardian<br>details*       | Date of birth       |      |                  |           |
|                            | ID number           |      |                  |           |
|                            | Residential address |      |                  |           |
|                            |                     |      |                  |           |
|                            | Country             |      | Postal code      |           |
|                            | Nationality         |      | Gender           | M □ F     |
|                            | Contact number      |      | Gender           |           |
|                            | E-mail address      |      |                  |           |
| Residential ad             |                     |      |                  |           |
| residelliai ac             | <u></u>             |      |                  |           |
| Country*                   |                     |      | Postal code*     |           |
| •                          | pers* Cell          | Work | Home             |           |
| Contact numb E-mail addres | ·                   |      | - Ione           |           |
|                            | o the policyholder  |      |                  |           |
| . wiadionalily t           |                     |      |                  |           |

| Fifth beneficia     | шу                                    |      |              |             |   |
|---------------------|---------------------------------------|------|--------------|-------------|---|
| Title               | Full names*                           |      | Ger          | nder*       | F |
| Surname*            |                                       |      | Beneficiary  | split split | % |
| Date of birth*      |                                       |      |              |             |   |
| Identity/Passpo     | ort number*                           |      |              |             |   |
| Passport expire     | / date*                               |      |              |             |   |
| Nationality*        |                                       |      |              |             |   |
| If minor,           | Full names                            |      |              |             |   |
| parent/<br>guardian | Surname                               |      |              |             |   |
| details*            | Date of birth                         |      |              |             |   |
|                     | ID number                             |      |              |             |   |
|                     | Residential address                   |      |              |             |   |
|                     |                                       |      |              |             |   |
| <del>-</del>        | Country                               |      | Postal code  |             |   |
|                     | Nationality                           |      | <br>Ge       | nder        | F |
|                     | Contact number                        |      |              |             |   |
|                     | E-mail address                        |      |              |             |   |
| Residential add     | dress*                                |      |              |             |   |
|                     |                                       |      |              |             |   |
| Country*            |                                       |      | Postal code* |             |   |
| Contact number      | ers* Cell                             | Work | Home         |             |   |
| E-mail address      | *                                     |      |              |             |   |
| Relationship to     | the policyholder                      |      |              |             |   |
| Sixth benefici      | ary                                   |      |              |             |   |
| Title               | Full names*                           |      | Ger          | nder*       | F |
| Surname*            |                                       |      | Beneficiary  |             | % |
| Date of birth*      |                                       |      |              |             |   |
| Identity/Passpo     | ort number*                           |      | <del></del>  |             |   |
| Passport expire     |                                       |      |              |             |   |
| Nationality*        |                                       |      |              |             |   |
| If minor,           | Full names                            |      |              |             |   |
| parent/<br>guardian | Surname                               |      |              |             |   |
| details*            | Date of birth                         |      |              |             |   |
|                     | ID number                             |      |              |             |   |
|                     | Residential address                   |      |              |             |   |
|                     |                                       |      |              |             |   |
| _                   | Country                               |      | Postal code  |             |   |
|                     | Nationality                           |      | <del></del>  | nder        | F |
|                     | Contact number                        |      |              |             |   |
|                     | E-mail address                        |      |              |             |   |
| Residential add     |                                       |      |              |             |   |
|                     | -                                     |      |              |             |   |
| Country*            |                                       |      | Postal code* |             |   |
| Contact number      | ers* Cell                             | Work | Home         |             |   |
| E-mail address      | · · · · · · · · · · · · · · · · · · · |      | <del></del>  |             |   |
|                     |                                       |      |              |             |   |

| Ben           | eficiary details for Entities  |            |            |               |              |         |            |                    |               |
|---------------|--|------------|------------|---------------|--------------|---------|------------|--------------------|---------------|
|               | Close corporation  |            | Foreign co | ompany        |              | Non-p   | rofit comp | pany [             | Partnership   |
|               | Personal liability company (Inc  | corpora    | ited)      | ] Private con | mpany ((Pty) | ) Ltd)  | ☐ Pi       | rofessional partne | ership        |
|               | Public company (Ltd)   |            | Sole prop  | rietor        |              | Trust - | - foreign  | [                  | Trust - local |
|               | Other legal person/entity  | _          | _          |               |              | _       | _          |                    |               |
| Parti         | plete the section below if the<br>nership, Personal liability co<br>on/entity. |            |            |               |              |         |            |                    |               |
| First         | beneficiary  |            |            |               |              |         |            |                    |               |
| Bene          | ficiary split  | %          |            |               |              |         |            |                    |               |
| Full l        | egal/registered name*  | _          |            |               |              |         |            |                    |               |
| Nam           | e of partnership*  |            |            |               |              |         |            |                    |               |
| Trade         | e name*  |            |            |               |              |         |            |                    |               |
| Regi          | stration number*   |            |            |               |              |         |            |                    |               |
| Indus         | stry in which the entity operates  | 3 <b>*</b> |            |               |              |         |            |                    |               |
| Regi          | stered address*  |            |            |               |              |         |            |                    |               |
| Cour          | try*   |            |            |               |              |         |            | Postal c           | code*         |
| Phys          | ical business address*   |            |            |               |              |         |            |                    |               |
| Cour          |  |            |            |               |              |         |            | Postal c           | code*         |
|               | ating address (if different to require address)*                               | gistered   | !          |               |              | _       |            |                    |               |
| or pn<br>Cour | ysical address)*<br>trv*   |            |            |               |              |         |            | Postal c           |               |
|               | ness contact number*   |            |            |               |              |         |            | Joici C            | ·-            |
|               | il address*  |            |            |               |              |         |            |                    |               |
|               | ionship to the policyholder  |            |            |               |              |         |            |                    |               |
|               | nd beneficiary   |            |            |               |              |         |            |                    |               |
|               | ficiary split  | %          |            |               |              |         |            |                    |               |
|               | egal/registered name*  |            |            |               |              |         |            |                    |               |
|               | e of partnership*  |            |            |               |              |         |            |                    |               |
|               | e name*  |            |            |               |              |         |            |                    |               |
| Regi          | stration number*   |            |            |               |              |         |            |                    |               |
|               | stry in which the entity operates  | ;*         |            |               |              |         |            |                    |               |
| Regi          | stered address*  |            |            |               |              |         |            |                    |               |
| Cour          | try*   |            |            |               |              |         |            | Postal c           | code*         |
| Phys          | ical business address*   |            |            |               |              |         |            | <del>-</del>       |               |
| Cour          |  |            |            |               |              |         |            | Postal c           | code*         |
|               | ating address (if different to req<br>ysical address)*                         | gistered   | ·          |               |              |         |            |                    |               |
| Cour          | try*   |            |            |               |              |         |            | Postal c           | code*         |
| Busir         | ness contact number*   |            |            |               |              |         |            |                    |               |
| E-ma          | il address*  |            |            |               |              |         |            |                    |               |
| Relat         | ionship to the policyholder  |            |            |               |              |         |            |                    |               |

| Third beneficiary   |                            |
|---|----------------------------|
| Beneficiary split %   |                            |
| Full legal/registered name*   |                            |
| Name of partnership*  |                            |
| Trade name*   |                            |
| Registration number*  |                            |
| Industry in which the entity operates*  |                            |
| Registered address*   |                            |
| Country*  | Postal code*               |
| Physical business address*  |                            |
| Country*  | Postal code*               |
| Operating address (if different to registered or physical address)*   |                            |
| Country*  | Postal code*               |
| Business contact number*  |                            |
| E-mail address*   |                            |
| Relationship to the policyholder  |                            |
|   |                            |
| Fourth beneficiary  |                            |
| Fourth beneficiary  Beneficiary split %   |                            |
|   |                            |
| Beneficiary split %   |                            |
| Beneficiary split % Full legal/registered name*   |                            |
| Beneficiary split   |                            |
| Beneficiary split   |                            |
| Beneficiary split   |                            |
| Beneficiary split %  Full legal/registered name*  Name of partnership*  Trade name*  Registration number*  Industry in which the entity operates*   | Postal code*               |
| Beneficiary split   | Postal code*               |
| Beneficiary split %  Full legal/registered name*  Name of partnership*  Trade name*  Registration number*  Industry in which the entity operates*  Registered address*  Country*  | Postal code*  Postal code* |
| Beneficiary split %  Full legal/registered name*  Name of partnership*  Trade name*  Registration number*  Industry in which the entity operates*  Registered address*  Country*  Physical business address*  Country*  Operating address (if different to registered |                            |
| Beneficiary split   | Postal code*               |
| Beneficiary split %  Full legal/registered name*  Name of partnership*  Trade name*  Registration number*  Industry in which the entity operates*  Registered address*  Country*  Physical business address*  Country*  Operating address (if different to registered |                            |
| Beneficiary split   | Postal code*               |
| Beneficiary split   | Postal code*               |

| Fifth beneficiary   |              |
|---|--------------|
| Beneficiary split %   |              |
| Full legal/registered name*   |              |
| Name of partnership*  |              |
| Trade name*   |              |
| Registration number*  |              |
| Industry in which the entity operates*                                    |              |
| Registered address*   |              |
| Country*  | Postal code* |
| Physical business address*  |              |
| Country*  | Postal code* |
| Operating address (if different to registered                             |              |
| or physical address)*  Country*   | Postal code* |
| Business contact number*  | - Star Code  |
| E-mail address*   |              |
| Relationship to the policyholder  |              |
|   |              |
| Sixth beneficiary   |              |
| Beneficiary split %   |              |
| Full legal/registered name*   |              |
| Name of partnership*  To do now a*  |              |
| Trade name*   |              |
| Registration number*  |              |
| Industry in which the entity operates*                                    |              |
| Registered address*   |              |
| Country*  | Postal code* |
| Physical business address*  |              |
| Country* Operating address (if different to registered                    | Postal code* |
| or physical address)*   |              |
| Country*  | Postal code* |
| Business contact number*  |              |
| E-mail address*   |              |
| Relationship to the policyholder  |              |
| Complete the section below if the beneficiary is a foreign or local trust |              |
| Beneficiary - Foreign or Local Trust                                      |              |
| Beneficiary split %   |              |
| Legal name*   |              |
| Foreign trust reference number*   |              |
| Local trust Master reference (IT) number*                                 |              |
| Address of the local Master's office where the trust was registered*      |              |
| Foreign office address where the trust was registered*                    |              |
| Country*  | Postal code* |
| Country of incorporation*   |              |
| Contact number*   |              |
| E-mail address*   |              |
| Relationship to the policyholder  |              |



## Ultimate Beneficial Owner - an authorised individual in an entity e.g., executor, trust founder, partner, trustee, director etc.

To be completed for each authorised individual, beneficial owner who owns more than 25% of the entity, controlling person, trustee, trust

founder, beneficiary of a trust, signatory, power of attorney. ☐ Individual Entity **Authorised Individual 1** Gender\*  $\square$  M  $\square$  F Full names Surname\* Date of birth\* Identity/Passport number\* Passport expiry date\* Nationality\* Residential address\* Postal code\* Country\* Home Contact numbers\* E-mail address\* ☐ Yes ☐ No Are you currently insolvent? Relationship to the policyholder Designation Beneficial ownership percentage If "Yes" to any of the questions below, please complete the "Self-Certification Declaration for an Individual" form: Are you a citizen of any country other than South Africa or have dual nationality? ☐ Yes ☐ No ☐ Yes ☐ No Are you a tax resident in any other country other than South Africa? Are you a United States citizen? □ Yes □ No **Authorised Individual 2**  $\square$  M  $\square$  F Title Full names<sup>3</sup> Gender\* Surname\* Date of birth\* Identity/Passport number\* Passport expiry date\* Nationality\* Residential address\* Postal code<sup>2</sup> Country\* Cell Work Home Contact numbers<sup>3</sup> E-mail address\* ☐ Yes ☐ No Are you currently insolvent? Relationship to the policyholder Designation Beneficial ownership percentage If "Yes" to any of the questions below, please complete the "Self-Certification Declaration for an Individual" form: Are you a citizen of any country other than South Africa or have dual nationality? ☐ Yes ☐ No Are you a tax resident in any other country other than South Africa? ☐ Yes ☐ No Are you a United States citizen? ☐ Yes ☐ No

| Authorised Individual 3   |  |   |  |
|---|--|---|--|
| Title Full names*   |  | Geno  | der*                                   |
| Surname*  |  |   |  |
| Date of birth*  |  |   |  |
| Identity/Passport number*   |  |   |  |
| Passport expiry date*   |  |   |  |
| Nationality*  |  |   |  |
| Residential address*  |  |   |  |
|   |  |   |  |
| Country*  |  | Postal code*                                |  |
| Contact numbers* Cell   | Work   | Home  |  |
| E-mail address*   |  |   |  |
| Are you currently insolvent?                                      | ☐ Yes ☐ No   |   |  |
| Relationship to the policyholder                                  |  |   |  |
| Designation   |  |   |  |
| Beneficial ownership percentage                                   | %  |   |  |
| If "Yes" to any of the questions                                  | below, please complete the "Self-Certific  | cation Declaration for an Individual" form: |  |
| Are you a citizen of any countr                                   | y other than South Africa or have dual natio   | nality?                                     | ☐ Yes ☐ No                             |
| Are you a tax resident in any o                                   | ther country other than South Africa?  |   | ☐ Yes ☐ No                             |
| Are you a United States citizer                                   | 1?   |   | ☐ Yes ☐ No                             |
| Authorised Individual 4   |  |   |  |
| Title Full names*   |  | Gend  | der* 🗌 M 🔲 F                           |
| Surname*  |  | _   |  |
| Date of birth*  |  |   |  |
| Identity/Passport number*   |  |   |  |
| Passport expiry date*   |  |   |  |
| Nationality*  |  |   |  |
| Residential address*  |  |   |  |
|   |  |   |  |
| Country*  |  | Postal code*                                |  |
| Contact numbers* Cell   | Work   | Home  |  |
| E-mail address*   |  |   |  |
| Are you currently insolvent?                                      | ☐ Yes ☐ No   |   |  |
| Relationship to the policyholder                                  | -  |   |  |
| Designation   |  |   |  |
|   |  |   |  |
| Beneficial ownership percentage                                   | %  |   |  |
| -   |  | cation Declaration for an Individual" form: |  |
| If "Yes" to any of the questions Are you a citizen of any country | below, please complete the "Self-Certific<br>y other than South Africa or have dual natio  |   | ☐ Yes ☐ No                             |
| If "Yes" to any of the questions Are you a citizen of any country | below, please complete the "Self-Certific<br>y other than South Africa or have dual natio<br>ther country other than South Africa? |   | ☐ Yes ☐ No<br>☐ Yes ☐ No<br>☐ Yes ☐ No |

| Ultimate Beneficial Owner - Entity                         | у  |   |                 |
|--|--|---|-----------------|
| Close corporation  | Foreign company  | ☐ Non-profit company  | Partnership     |
| Personal liability company (Incorpor                       | orated)  | v ((Pty) Ltd) ☐ Professional part   | tnership        |
| Public company (Ltd)                                       | Sole proprietor  | ☐ Trust - foreign   | ☐ Trust - local |
| Other legal person/entity                                  |  |   |                 |
| company, Partnership, Personal legal person/entity         | liability company, Private comprised individual, beneficial owne | ny of the following - Close corporationally, Professional partnership, Publer who owns more than 25% of the e |                 |
| Entity type 1  |  |   |                 |
| Full legal/registered name*                                |  |   |                 |
| Name of partnership*                                       |  |   |                 |
| Trade name*  |  |   |                 |
| Registration number*                                       |  |   |                 |
| Industry in which the entity operates                      | s*   |   |                 |
| Registered address*  |  |   |                 |
| Country*   |  |   | Postal code*    |
| Physical business address*                                 |  |   |                 |
| Country* Operating address (if different to re             | agistarad  |   | Postal code*    |
| or physical address)*                                      | gistored   |   |                 |
| Country*   |  |   | Postal code*    |
| Cantast  |  |   |                 |
| E-mail address*  |  |   |                 |
| Relationship to policyholder                               |  |   |                 |
| Designation  |  |   |                 |
| Beneficial ownership percentage                            | <u></u> %  |   |                 |
| Entity type 2  |  |   |                 |
| Full legal/registered name*                                |  |   |                 |
| Name of partnership*                                       |  |   |                 |
| Trade name*  |  |   |                 |
| Registration number*                                       |  |   |                 |
| Industry in which the entity operates                      | s*   |   |                 |
| Registered address*  |  |   |                 |
| Country*   |  |   | Postal code*    |
| Physical business address*                                 |  |   |                 |
| Country*   |  |   | Postal code*    |
| Operating address (if different to recorphysical address)* | gistered   |   |                 |
| Country*   |  |   | Postal code*    |
| Contact number*  |  |   |                 |
| E-mail address*  |  |   |                 |
| Relationship to policyholder                               |  |   |                 |
| Designation  |  |   |                 |
| Beneficial ownership percentage                            | %  |   |                 |

| Entity type 3  |              |
|--|--------------|
| Full legal/registered name*  |              |
| Name of partnership*   |              |
| Trade name*  |              |
| Registration number*   |              |
| Industry in which the entity operates*   |              |
| Registered address*  |              |
| Country*   | Postal code* |
| Physical business address*   |              |
| Country*   | Postal code* |
| Operating address (if different to registered  |              |
| or physical address)*  |              |
| Country*   | Postal code* |
| Contact number*  |              |
| E-mail address*  |              |
| Relationship to policyholder   |              |
| Designation  |              |
| Beneficial ownership percentage %  |              |
| Entity type 4  |              |
| Full legal/registered name*  |              |
| Name of partnership*   |              |
| Trade name*  |              |
| Registration number*   |              |
| Industry in which the entity operates*   |              |
| Registered address*  |              |
| Country*   | Postal code* |
| Physical business address*   |              |
| Country*   | Postal code* |
| Operating address (if different to registered  |              |
| or physical address)*  |              |
| Country*   | Postal code* |
| Contact number*  |              |
| E-mail address*  |              |
| Relationship to policyholder   |              |
| Designation  |              |
| Beneficial ownership percentage %  |              |
| Complete the section below if the ultimate beneficial owner is a foreign or local trust. |              |
| Foreign or Local Trust   |              |
| Legal name*  |              |
| Foreign trust reference number*  |              |
| Local trust Master reference (IT) number*  |              |
| Address of the local Master's office where the trust was registered*                     |              |
| Foreign office address where the trust was registered*                                   |              |
| Country*   | Postal code* |
| Country of incorporation*  |              |
| Contact number*  |              |
| E-mail address*  |              |
|  |              |
|  |              |
| Relationship to policyholder  Designation  |              |
| Designation  Beneficial ownership percentage %   |              |



| Plan details   |  |   |   |
|--|--|---|---|
| All the specific plan details are contained in y   | our signed quote number  | including   | the investment  |
| portfolio(s) you have selected. This signed qu   | ote forms part of this Application Form.   |   |   |
| Tax details  |  |   |   |
| Annuity and income payments are subject please complete the following:   | to Pay As You Earn (PAYE). To enable   | e Liberty to calculate PAYE   | at the correct tax rate,  |
| Income tax number  |  | of tax higher than tax tables   | %   |
| Number of medical scheme dependants  | Hardship/double taxation agreemen directive number   | ts (DTA) tax  |   |
| Tax directive start date   | Tax directive end date   |   |   |
| Liberty will deduct PAYE from your annuity in If you receive more than one annuity from Lik value of such annuities. If the South African Edducted by Liberty may not be sufficient to a fixed rate of tax. Liberty will be obliged to drate of tax higher than the tax tables, in which directive or a directive based on tax relief appobliged to deduct PAYE in accordance with the Please note: Should Liberty receive an ager SARS, we may be obligated to deduct any are subject to administrative requirements issued FOR COMPULSORY PURCHASE ANNUITI | erty, Liberty will aggregate the annuities Revenue Service (SARS) has determined over your tax liability for the year, SARS educt PAYE at that fixed rate unless you case Liberty will apply tax tables or that dicable to you in terms of a Double Taxaf nose specific directives. In appointment from SARS to collect outs mounts due to SARS and ensure paymer by SARS from time to time. | and will deduct PAYE at tax ta<br>that you have other sources of<br>may, on an annual basis, dire<br>request, in writing, that Liberty<br>chosen higher rate of tax. SAI<br>tion Agreement (DTA). In such<br>standing taxes or penalties from<br>the is made to SARS on your be | ables from the aggregated of income and that the PAYE of Liberty to deduct PAYE at apply tax tables or a chosen RS may also issue a hardship instances, Liberty will be an your annuities on behalf of half. This obligation is |
| Nature of retirement fund  | Purchase consideration   |   | or reasonation and and reasonation  |
| Pension Fund/Pension Preserver   | R  |   |   |
| Provident Fund/Provident Preserver   | R  |   |   |
| Retirement Annuity   | R  |   |   |
| FOREIGN SERVICES CONTRIBUTION:   |  |   |   |
| Have you made any contributions while living   | abroad? If "Yes", please provide a lette   | r from Employer/Company.  | ☐ Yes ☐ No  |
| Protecting your policy   |  |   |   |
| Only complete this section if you selected eith  | ner a Disability or Retrenchment Premiun   | n Waiver benefit on your regul  | ar investment.  |
| Occupation details (Life Assured)  |  |   |   |
| Do you travel beyond RSA borders in the cou  | rse of your duties?  |   | ☐ Yes ☐ No  |
| If "Yes", please list country/ies  |  |   |   |
| Is there any hazard associated with your occ   | upation, e.g. mining, asbestos, handling o   | of explosives, working at heigh   | ts etc.? Yes No   |
| If "Yes", please provide details   |  |   |   |
| Nominated occupation   |  |   |   |
| Indicate % time spent in all duties: Admin.  | % Supervisory  | % Manual  | % Travel %  |
| Nature of duties   |  |   |   |
| Occupation details (payer life)  |  |   |   |
| Only complete if the payer is different from th  | e Life Assured.  |   |   |
| Do you travel beyond RSA borders in the cou  | rse of your duties?  |   | ☐ Yes ☐ No  |
| If "Yes", please list country/ies  |  |   |   |
| Is there any hazard associated with your occ   | upation, e.g. mining, asbestos, handling   | of explosives, working at heigh   | ts etc.? Yes No   |
| If "Yes", please provide details   |  |   |   |
| Nominated occupation   |  |   |   |
| Indicate % time spent in all duties: Admin.  | % Supervisory  | % Manual  | % Travel %  |
| Nature of duties   | <del></del>  |   |   |

#### Risk related questions Only applicable for Builder Investment Series and if the Disability Premium Waiver benefit has been selected. Do you or the life to be assured for the premium waiver benefit (if different from the Policyholder or first Life Assured), ☐ Yes ☐ No suffer or ever suffered, ever been treated or currently being treated for any physical or mental impairments, (other than for the following medical reasons)? Abdominal pain fully investigated Gastric flu Previous hiatus hernia - surgically Abortion due to amniocentesis Glasses removed Glomerulonephritis - 1 attack, fully Previous pregnancy Abruptio placenta recovered Previous tonsillectomy Acne Annual executive medical Heartburn Previous vasectomy Hepatitis A (viral) Prostatitus - one attack Appendectomy Hiatus hernia treated with medication Army medicals **Psoriasis** Bronchitis one attack HIV home test kit - negative Routine HIV for blood donation -Hvdatiform mole negative Childhirth Routine HIV for pregnancy - negative Childhood asthma Hyperthyroidism Indigestion Routine/annual gynecological check-up Concussion Influenza/flu/cold Shingles/herpes (zoster) Cosmetic surgery Short sighted Insurance HIV - negative Cystitis - one attack Sinusitis Dental check-up Jaundice Spastic colon Kidney Stones - one attack Dental Fillings/cappings/braces Lipoma Splenectomy Dentist Spontaneous pneumothorax Diverticulitis Long sighted Sprained ankle/wrist - surgically treated Menisectomy Down's syndrome child Duodenal ulcer Mumps Sterilization To have wart removed/burnt off Nephritis - one attack Eclampsia Otitis media **Tonsillitis** Ectopic pregnancy Uterine rupture Employment HIV - negative Placenta praevia Pleurisy Vasectomy Endometriosis Fractured/broken bones - no Pneumonia - one attack Verucca (wart)

disability, other than from a medical aid?

3. Have you or the Life Assured for the premium waiver benefit (if different from the Policyholder or first Life Assured), 

Yes 
No

Previous caesarian section

Pneumothorax as result of trauma

Wisdom teeth

☐ Yes ☐ No

3. Have you or the Life Assured for the premium waiver benefit (if different from the Policyholder or first Life Assured), received or do you expect to receive any advice, counseling, treatment or blood tests in connection with AIDS or an AIDS related disorder (other than negative/non-reactive tests for insurance purposes, employment, home test kits or routine tests for pregnancy or blood donations)?

Have you or the Life Assured for the premium waiver benefit (if different from the Policyholder or first Life Assured), ever

been refused cover, offered cover on special term, ever claimed or received compensation for injury, dread disease or

Answering "Yes", to any of the questions above will result in the Disability Premium Waiver benefit being declined.

## Adviser remuneration term

pin insertion

Gallstones

#### Recurring premium - Builder/Business Investment series **Investment Builder/Education** Investment Linked **Retirement Annuity Builder** Builder Repayment Option Term (5 - 15 years) 5 Years Commission term 5 Years 10 Years 10 Years 15 Years 15 Years Selected policy term 20 Years The above is to the maximum of the 25 Years selected policy term Selected policy term The above is to the maximum of the selected term or the earlier of the retirement age or age 75 next birthday

| Up front commission    | <br>% | (0% to | 2.5% inclusive of VAT)      |
|------------------------|-------|--------|-----------------------------|
| As and When commission |       | %      | (0% to 5% inclusive of VAT) |



| Signatures  |   |
|---|---|
| Signed at   | on  |
|   |   |
|   |   |
|   |   |
| Policyholder/Authorised signatory/Natural or<br>legal guardian (if a minor) | Signature of additional/Co-owner                  |
| -33(  |   |
|   |   |
|   | _   |
| Signature of first Life Assured (if different from Policyholder)            | Signature of second Life Assured/Second annuitant |
|   |   |
|   |   |
| Signature of third Life Assured   | Signature of fourth Life Assured                  |
|   |   |
|   |   |
| Signature of fifth Life Assured   | Signature of payer life/Account holder            |
|   | (if different from Policyholder)                  |



## ADVICE FEE MANDATE

Applies only to Growth, Builder and Business Investment Series, Flexible Annuities, Liberty Retirement Annuities and Preservers and the Liberty Evolve Range of Investments

We are required in terms of various laws and for contractual purposes to share, collect and process your Personal Information (PI). Your PI is collected and processed by our colleagues, representatives or sub-contractors and we make every effort to protect and secure your PI. You are entitled at any time to request access to the information Liberty has collected, processed and shared.

| PLEASE UPLOAD REQUEST ON BPO AND SE  Please tick the appropriate box:  New Business and servicing policies:  Additional contributions into existing policies (ADHOCS): | Email: newbusiness@linfo@liberty.co. | liberty.co.za             |  |
|--|--------------------------------------|---------------------------|--|
| General details (to be completed in all instance   | es)                                  |                           |  |
| Investment/policy number   |                                      |                           |  |
| Policyholder/Annuitant/Member/Investor (full name  | es)                                  |                           |  |
| Financial Adviser details (to be completed in  | all instances)                       |                           |  |
| Financial Adviser name   |                                      | Brokerage (if applicable) |  |
| Financial Adviser Liberty 13 digit code  |                                      |                           |  |
| Investment advisory for  |                                      |                           |  |

You have negotiated the following fees with your Financial Adviser. You hereby authorise Liberty to deduct or facilitate the deduction and payment of the following amounts to your Financial Adviser for advice and other distribution related charges (where applicable). By making your selection below, you agree to pay the fees at the selected levels for this and all future transactions, until otherwise specified.

| Type of advice fee*  | Exact Income Fund<br>(only applicable to<br>Liberty Retirement<br>Range) | Other investment portfolios                       |
|--|--|---|
| INITIAL ADVICE FEE   |  |   |
| Initial advice fee on lump sums $(0-5.75\%)$<br>The initial advice fee is a once off fee deducted from the initial investment amount at the start of your policy/investment or from any additional ad hoc investments or from the investment value at the date of extension of your investment/policy.<br>No initial advice fee is paid on transfers between Retirement Annuity Funds or between Preserver Funds in terms of Section 14 of the Pension Funds Act, 1956.  | %  | %   |
| Initial advice fee on Liberty Retirement Range recurring investments (0 – 3.45%)   | %  | %   |
| ONGOING ADVICE FEES  |  |   |
| Ongoing advice fees (0 – 1.15% per annum)  This is not applicable to Legacy, Delta Series and Multiple Choice Living Annuities.  BUT can be added at any time for single premium/lump sum Retirement Annuities, Preservers, Multiple-Access Investment Plans and Flexible Annuities but can only be added at or after the 5 <sup>th</sup> policy/investment anniversary for all endowments and regular premium/recurring investment Retirement Annuities, except Liberty and Evolve where it can be added anytime. | % 1<br>NB: Up to a<br>maximum of 0.58%                                   | % <sup>2</sup><br>NB: Up to a<br>maximum of 1.15% |

<sup>1.</sup> Ongoing advice fees are calculated as a percentage of your investment amount. The amount received as the ongoing advice fee will increase at a specified rate every year.

## In addition, please note the following:

- For Flexible Annuities, the ongoing advice fee will be deducted from the annuitant's annuity after employees' income tax has been deducted. The ongoing advice fee is calculated as the selected percentage of the investment value on each policy/investment anniversary and paid in equal instalments to the Financial Adviser when the annuity is paid to the Policyholder/Annuitant/Member/Investor.
- If the policy/investment is a Retirement Annuity or Preserver, this mandate gives the Fund the authority to instruct Liberty to reduce the fund member policy/investment by the value of the fee.

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<sup>&</sup>lt;sup>2.</sup> Ongoing advice fees will be deducted monthly from your Investment value

<sup>\*</sup> If these fees are payable to a VAT Vendor, VAT at a rate of 15% will be payable and this will form part of the selected percentage.

## **Declaration** (to be completed in all instances)

- I understand that I may at any time instruct Liberty to stop deducting or facilitating the payment of any future ongoing advice fee, or I may at any
  time (except for Flexible Annuities where this is only allowed at policy anniversary) instruct Liberty to change the amount of any ongoing fee or
  pay any future ongoing fee to Liberty or to another Financial Adviser.
- 2. I understand that any ongoing advice fees agreed to in this mandate may continue to be paid where the Financial Adviser moves between distribution channels or authorised financial services providers, provided that the Financial Adviser/authorised financial services provider is contracted with Liberty.
- 3. I agree that this mandate will be automatically renewed on an annual basis unless I instruct Liberty to cancel it.
- 4. I understand that on Flexible Annuity policies, the ongoing advice fee will be paid from the annuity (after any employees' tax is deducted) that is paid from the policy.
- 5. I understand that these fees are deducted from the investment value of my policy and will therefore reduce the value of my investment accordingly.
- 6. I also understand that any minimum death benefit or investment performance guarantee (where applicable) will be reduced by the advisory fees deducted.
- 7. I understand that my Financial Adviser may work in a Liberty approved team and therefore any advice fees deducted may be shared with the team.
- 8. I understand that, if the Financial Adviser is part of a Liberty approved team and the Financial Adviser is for any reason unable to receive the advisory fee, then the advice fee will become payable to another Financial Adviser within that approved team.

| Signed at   |   | on |  |
|---|---|----|--|
|   |   |    |  |
|   |   |    |  |
| Signature of Policyholder/Member/Annuitant/Investor | _ |    |  |

NB: Please retain the original documentation to serve as proof of the agreement with your client.



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## **CLIENT DECLARATION AND CONSENT**

We are required in terms of various laws and for contractual purposes to share, collect and process your Personal Information (PI). Your PI is collected and processed by our colleagues, representatives or sub-contractors and we make every effort to protect and secure your PI. You are entitled at any time to request access to the information Liberty has collected, processed and shared.

| Policy nu | mber: |
|-----------|-------|
|-----------|-------|

- 1. Please complete this form using a black pen once you have read and understood the contents on this form.
- 2. Please email both pages to fais@liberty.co.za.

### Your personal information

We need to collect and process some of your personal information in terms of various laws and to provide products or services to you, to confirm, update and enhance our records from time to time in order to provide you with these goods or services. Acceptance of these terms is voluntary but is a requirement for the provision of products or services to you. If you do not accept these terms, we cannot activate and service your policy. As this information forms the basis of our assessment and terms we offer you, it must be correct, complete and up to date. If any information you give us is wrong, incomplete or outdated, we may cancel your policy or decline a future claim. We will comply with all relevant regulations in dealing with your information and keep it secure and confidential at all times. Where you have provided us with the Personal Information of a third party, you guarantee that such third party has given you consent to provide us with their Personal Information. You further agree to provide all documentation and information required in terms of Liberty business rules. You also confirm that all information you have provided to us is true and correct. You acknowledge and accept that Policyholder/investor information may be provided to SARS. Further, that SARS may also exchange the information with the tax authorities of another country or countries in which the Policyholder/ investor may be a tax resident.

In terms of the Protection of Personal Information Act we are required to:

- Keep your information secure, confidential, and only for as long as required.
- · Only process information as permitted by law.
- Provide you with access to update or rectify any of your information.
- Notify you if any of your information has been compromised

## Authorisation to collect, share and process information

You hereby authorise us, our Financial Advisers, the owner of the policy (if different to the Life Assured) and our service providers (which may also be located outside of the Republic of South Africa), as long as required and potentially after your death, to:

- Collect any personal, medical, financial, policy and product information, any information related to your wellness programme membership, credit
  and other potentially relevant information about you directly from all available sources internally within the Liberty Group, as well as external
  sources and contracted service providers including but not limited to your medical scheme, medical practitioners, credit bureaus, pathology
  laboratory industry databases including those accessed by The Financial Services Exchange (Pty) Ltd trading as Astute in order to meet our
  regulatory obligations, for fraud detection, servicing and internal processing purposes;
- For external sources, you agree that this authorisation is considered a legally binding personal instruction to the parties concerned to provide any relevant information requested directly to us; and
- Appoint an external tracing agent and providing them with the necessary personal information to conduct tracing if Liberty becomes aware that Sums Assured are payable and after reasonable steps have been taken, we are unsuccessful in tracing those who are entitled to the Sums Assured: and
- Process and share this information internally and externally only as required in order to: continually assess risks; service your product; consider claims; provide services and products to you; meet our responsibilities to you; follow your instructions; inform you of new services and products; make sure our business suits your needs; monitor and analyse your conduct for quality control, fraud, compliance and other riskrelated purposes; for security, administrative and legal purposes; carry out statistical, research and other analyses to identify potential market trends and develop new products and services; and
- Communicate any product offerings, enhancements to products and any special offers which may be to your benefit, and
- Comply with applicable contractual or regulatory requirements.

## Change in information provided

- If there has been a change in any of the information provided to us which includes but is not limited to health, occupation or hobbies, since the date of the submission of the application and the issuing of underwriting terms (where applicable), you need to notify us as we may need to reassess your application. Failure to notify us could lead to the termination of your policy.
- We have a duty to take all reasonable steps to ensure your personal information is complete, accurate, not misleading and updated on a regular basis. To do this, we will always try to obtain personal information from you directly. Where we are unable to do so, we will make use of verifiable independent third-party data sources.
- Should any tax related information you have provided change in future, please complete and submit a new Self-Certification Declaration form within 30 days of such change (contact info@liberty.co.za for the form).

## Your Right/Remedies

Should you believe that we have utilised your personal information contrary to applicable law, you will first resolve any concerns with us by contacting us on 0860 456 789/+27 (0)11 558 4871.by contacting us on . If you are not satisfied with such process, you have the right to lodge a complaint with the information regulator.

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#### Notes:

- "Potentially relevant information" includes information about your lifestyle, financial status, health, occupation and hobbies amongst others
  and spans a variety of potential sources, but specifically includes claims records from medical schemes, results of pathology and other blood
  tests conducted and details on prescription medication usage.
- "Personal Information" includes race, gender, nationality, marital status, age, physical or mental health, disability, language, education, identity number, telephone number, email, postal address, biometric information, and financial, criminal or employment history as defined in the Protection of Personal Information Act.
- "Process" means any operation or activity, whether automated or not, concerning personal information, including: collection, receipt, recording, organisation, collation, storage, updating or modification, retrieval, alteration, consultation, use, dissemination by means of transmission, distribution or making available in any other form, merging, linking, as well as blocking, degradation, erasure or destruction of information.
- "Various laws" pertain to, but is not limited to the following legislation: Protection of Personal Information Act of 2013 ("PoPIA"), Financial Intelligence Centre Act ("FICA"), Financial Advisory and Intermediary Services Act ("FAIS"), Tax Administration Act ("TAA").
- "We" refers to Liberty Holdings Limited and all its subsidiaries.

Your signature below is a confirmation that you have read, understood and agreed to the terms in this "Client Declaration and Consent".

Please complete all details below for your applicable role:

|   | Liberty can share your Personal Information:                                    |  |  |                    |  |
|---|---|--|--|--------------------|--|
| Role  | Within the Liberty<br>Group for<br>marketing<br>purposes and<br>special offers? | With registered banks for marketing purposes and special offers? | With certain specially selected third parties for marketing purposes only? | Signature Date     |  |
| Policyholder/Authorised<br>signatory/Natural or<br>legal guardian (if a | ☐ Yes ☐ No  | ☐ Yes ☐ No   | ☐ Yes ☐ No   |                    |  |
| minor)  | Full name   |  |  | ID/Registration no |  |
| Additional/Co-owner   | ☐ Yes ☐ No  | ☐ Yes ☐ No   | ☐ Yes ☐ No   |                    |  |
|   | Full name   |  |  | ID/Registration no |  |
| First Life Assured (if different from                                   | ☐ Yes ☐ No  | ☐ Yes ☐ No   | ☐ Yes ☐ No   |                    |  |
| Policyholder)   | Full name   |  |  | ID/Registration no |  |
| Second Life<br>Assured/Second   | ☐ Yes ☐ No  | ☐ Yes ☐ No   | ☐ Yes ☐ No   |                    |  |
| annuitant   | Full name   |  |  | ID/Registration no |  |
| Third Life Assured  | ☐ Yes ☐ No  | ☐ Yes ☐ No   | ☐ Yes ☐ No   |                    |  |
|   | Full name   |  |  | ID/Registration no |  |
| Fourth Life Assured   | ☐ Yes ☐ No  | ☐ Yes ☐ No   | ☐ Yes ☐ No   |                    |  |
|   | Full name   |  |  | ID/Registration no |  |
| Fifth Life Assured  | ☐ Yes ☐ No  | ☐ Yes ☐ No   | ☐ Yes ☐ No   |                    |  |
|   | Full name   |  |  | ID/Registration no |  |
| Payer life/Account holder (if different from                            | ☐ Yes ☐ No  | ☐ Yes ☐ No   | ☐ Yes ☐ No   |                    |  |
| Policyholder)   | Full name   |  |  | ID/Registration no |  |

If you in the future change your mind about any of the above please notify Liberty through your Financial Adviser or directly at 0860 456 789 or <a href="mailto:info@liberty.co.za">info@liberty.co.za</a>.

Do not sign blank or incomplete application forms. In order to avoid any claim being repudiated due to "Non-Disclosure" it is vital that all risks (medical, financial, occupation, hobbies, or legal) are fully disclosed to ensure full underwriting assessment, so the appropriate decision on your application can be made. Please note that in the event of any modification of this form Liberty will regard this application as being invalid.

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Liberty Group Limited is a licensed life insurer, an Authorised FSP (no 2409) and part of the Standard Bank Group Liberty Centre, 1 Ameshoff Street, Braamfontein, Johannesburg, 2001

PO Box 10499, Johannesburg, 2000

Contact Centre number: 0860 456 789 / +27 (0)11 558 4871

## **RISK PROFILE QUESTIONNAIRE**

We are required in terms of various laws and for contractual purposes to share, collect and process your Personal Information (PI). Your PI is collected and processed by our colleagues, representatives or sub-contractors and we make every effort to protect and secure your PI. You are entitled at any time to request access to the information Liberty has collected, processed and shared.

| The  | at does the Risk Questionnaire do?  purpose of this questionnaire is to help the Financial Adviser and client to determine the client's investmenuitable investment solution. | it risk profile to guide th | nem in the selection o |
|------|---|-----------------------------|------------------------|
| Pre  | pared for:  |                             |                        |
| Ide  | ntity number:   |                             |                        |
| Pre  | pared by:   |                             |                        |
| (Fir | nancial Adviser)  |                             |                        |
| Pre  | pared on:   |                             |                        |
|      |   |                             |                        |
| You  | ur investment goal is:  |                             |                        |
| _    |   |                             |                        |
|      |   |                             |                        |
|      |   |                             |                        |
|      |   |                             |                        |
| You  | ur investment term is:  | Mark with X                 | Score                  |
| a)   | Less than 4 years   |                             | 2.5                    |
| b)   | 4 to 5 years  |                             | 10                     |
| c)   | 6 to 7 years  |                             | 20                     |
| d)   | 8 to 12 years   |                             | 26.5                   |
| e)   | More than 12 years  |                             | 42.5                   |
|      | quired risk: iew of the goal you want to achieve, which statement best describes your objectives for this investment?   | Mark with X                 | Score                  |
| a)   | To keep my money safe, even if my returns are less than inflation.  |                             | 1.25                   |
| b)   | I want my investment to keep up with inflation, with the lowest amount of risk possible.  |                             | 2.5                    |
| c)   | I want to outperform inflation with an appropriate level of risk.   |                             | 3.75                   |
|      | k tolerance: at would you do if you started to lose the money you've invested?  | Mark with X                 | Score                  |
| a)   | I would cash in my investment.  |                             | 1.25                   |
| b)   | I would worry but wouldn't cash in my investment immediately.   |                             | 2.5                    |
| c)   | I wouldn't do anything. I accept the short-term loss to reach my investment goal.   |                             | 3.75                   |
|      | k capacity: at impact would it have on your standard of living if you were to lose the money that you have invested?  | Mark with X                 | Score                  |
| a)   | It would have an impact. I depend on this investment.   |                             | 10                     |
| b)   | I have other investments to fall back on.   |                             | 20                     |
| c)   | No impact at all.   |                             | 30                     |
| То   | calculate the total score, add up your scores for the individual questions asked above.   | TOTAL SCORE                 |                        |
| Sc   | core outcome  |                             |                        |

| Score outcome | Risk outcome            | Mark with X |
|---------------|-------------------------|-------------|
| 1 to 30       | Conservative            |             |
| 31 to 44      | Moderately Conservative |             |
| 45 to 54      | Moderate                |             |
| 55 to 70      | Moderately Aggressive   |             |
| 71 to 100     | Aggressive              |             |

## **Risk Category Details**

#### Conservative

Conservative Investors want stability and are more concerned with protecting their current investments than increasing the real value of their investments. A Conservative Investor is generally seeking to preserve capital and as a trade-off is usually prepared to accept lower investment terms.

### **Moderately Conservative**

Moderately Conservative Investors are those who want to protect their capital and achieve some real increase in the value of their investments. This Investor is usually seeking a diversified investment portfolio with exposure to a broad range of investment sectors

### Moderate

Moderate Investors are long-term Investors who want reasonable but relatively stable growth. Some fluctuations are tolerable, but Moderate Investors want less risk than that attributable to a fully equity-based investment.

## **Moderately Aggressive**

Moderately Aggressive Investors are long-term Investors who want real growth in their capital. A fair amount of risk is acceptable.

#### Aggressive

Aggressive Investors are long-term Investors who want high capital growth. Substantial year-to-year fluctuations in value are acceptable in exchange for a potentially high long-term return. An Aggressive Investor is comfortable accepting high volatility in their capital with the risk of short to medium-term periods of negative returns. They are willing to trade higher risk for greater long-term return and have a long investment objective. This investor is usually seeking a diversified portfolio with exposure to a broad range of investment sectors.

Note: You have been made aware that due to the restrictions imposed by Regulation 28 of the Pension Funds Act, you are unable to select certain portfolio combinations. As a result, you acknowledge that, although the portfolios chosen are not in line with your risk profile, they comply with Regulation

| 28 requirements.  | , ,                               | ,    | , |   |  |  |  |  |  |
|---|-----------------------------------|------|---|---|--|--|--|--|--|
| Your derived profile accordin  ☐ Agree ☐ Disagree   | ng to this Risk Questionnaire is: |      |   |   |  |  |  |  |  |
| If you disagree, please state the chosen risk profile and the reason for this risk profile: |                                   |      |   |   |  |  |  |  |  |
|   |                                   |      |   |   |  |  |  |  |  |
|   |                                   |      |   |   |  |  |  |  |  |
|   |                                   |      |   |   |  |  |  |  |  |
|   |                                   |      |   |   |  |  |  |  |  |
|   |                                   |      |   |   |  |  |  |  |  |
| Signat  | ture of client                    | Date |   |   |  |  |  |  |  |
| Financial Adviser's Notes   |                                   |      |   |   |  |  |  |  |  |
|   |                                   |      |   |   |  |  |  |  |  |
|   |                                   |      |   |   |  |  |  |  |  |
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|   |                                   |      |   |   |  |  |  |  |  |
|   |                                   |      |   |   |  |  |  |  |  |
|   |                                   |      |   |   |  |  |  |  |  |
|   |                                   |      |   | — |  |  |  |  |  |
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|   |                                   |      |   |   |  |  |  |  |  |
|   |                                   |      |   |   |  |  |  |  |  |
|   |                                   |      |   |   |  |  |  |  |  |

## Disclaimer

The provision and use of this risk questionnaire does not constitute advice by Liberty. Any legislative, technical or tax information provided is subject to change from time to time. Whilst every attempt has been made to ensure accuracy of the information and calculations contained herein, no responsibility for any errors that may occur or for any damage suffered as a result of such errors will be accepted by Liberty. The analysis results provided are based on the information provided and should not be relied on in isolation. Any recommendations made must take into account the personal circumstances and specific needs of the client.

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## INVESTMENT PORTFOLIO GUIDE

Growth Investment Series
Builder/Business Investment Series
Liberty Evolve Investment Series
Liberty Retirement Annuity Range of Investments
GateWay Range of Investments

## **Growth Investment Series**

| Aggressive Moderately Aggressive |  |   |   | Moderate  |                                 | Moderately onservative  | Conservative   |  |  |
|----------------------------------|--|---|---|---|---------------------------------|---|--|--|--|
|                                  | Fund ABSA Select Equity Fund Camissa Islamic Equity Fund Coronation Top 20 Fund Excelsior Global Aggressive Excelsior Global Conservative Excelsior Global Moderate Excelsior Global Moderately Aggressive | ■○◆▲ 1NVEST High Equity Balanced Fund ■○◆▲ Allan Gray Balanced ■○◆▲ Excelsior Listed Property ■○◆▲ Liberty MP 4 (excl.) ■○◆▲ Liberty MP 4 (excl.) (C) ■○◆▲ Liberty Real Estate Portfolio ■○ ▲ Liberty Real Estate Portfolio (C) ■○◆▲ M&G Balanced Fund ■○◆▲ M&G Inflation Plus Fund ■○◆▲ Multi-Strategy 4 (excl.) ■○ ▲ Multi-Strategy 4 (excl.) ■○ ▲ Ninety One Managed Fund ■○◆▲ Ninety One Opportunity Fund | ■ ○ ◆ ▲ Cal Bal  ■ ○ ◆ ▲ Col Fur  ■ ○ ◆ ▲ Exx ■ ○ ▲ Mu ■ △ Mu ■ △ Mu ■ ○ M Net ○ Opp ■ ○ ◆ ▲ Str. | celsior CPI Plus (C) celsior CPI Plus (C) celsior MM Shari'ah lanced FoF celsior Multi-Manager II Plus (C) celsior Property (C) celsior Property (C) celsior Property (C) certy MP 3 (excl.) (C) liti-Strategy 3 (excl.) (liti-Strategy 3 (excl.) dgroup Investments portunity Fund ANLIB Absolute Plus |                                 | INVEST Low Equity Balanced Fund ABSA Absolute Fund ABSA Inflation Beater Fund Camissa Islamic High Yield Fund Coronation Balanced Defensive Fund Excelsior Flexible Income Liberty MP 2 (excl.) Liberty MP 2 (excl.) (C) Multi-Strategy 2 (excl.) (C) Ninety One Cautious Managed Fund STANLIB Balanced Cautious Fund |  | Bonus Liberty MP 1 (excl.) Liberty MP 1 (excl.) (C) Multi-Strategy 1 (excl.) Multi-Strategy 1 (excl.) (C) Ninety One Diversified Income Fund Ninety One Money Market Fund STANLIB Flexible Income Fund |  |
|                                  | STANLIB Global Balanced Feeder<br>Fund<br>STANLIB Global Equity Feeder<br>Fund<br>STANLIB Global Property Feeder<br>Fund   |   | Fur<br>∎O◆▲ STA   | nd<br>ANLIB Balanced Fund   | O Re  Fle  Fle  Please R  A  in | vestment Plan/Investn<br>tirement Annuity Plar<br>exible Annuity<br>exible Investment Plar<br>check for and note:<br>estrictions and/or ava<br>vailability of portfolio<br>litial considerations of<br>he risk rating of the E<br>ependent on the custo   | n<br>n<br>s on Fley<br>f less tha<br>xcelsior<br>omer's yo | of portfolios, and<br>kible Annuities for<br>in R500 000.00.<br>Lifetime portfolio is  |  |

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## **Builder/Business Investment Series**

| <br>Builder/Busiliess investment octies  |    |   |            |  |  |  |   |              |  |  |
|--|----|---|------------|--|--|--|---|--------------|--|--|
| Aggressive   | Мо | derately Aggressive   |            | Moderate   |  | Moderately<br>Conservative   |   | Conservative |  |  |
| 1NVEST Index Fund 1NVEST MSCI World Index Feeder Fund 1NVEST S&P500 Index Feeder Fund ABSA Select Equity Fund Camissa Islamic Equity Fund Coronation Top 20 Fund LA Excelsior Global Aggressive LA Excelsior Global Moderate LA Excelsior Global Moderate LA Excelsior Global Moderately Aggressive LA Excelsior Global Moderately Conservative Liberty MP 5 (excl.) Melville Douglas Global Equity Feeder Fund Multi-Strategy 5 (excl.) Ninety One Equity Fund Ninety One Global Strategic Managed Feeder Fund STANLIB Equity Fund STANLIB Global Balanced Feeder Fund STANLIB Global Equity Feeder Fund STANLIB MM Global Equity Feeder Fund STANLIB MM Global Equity Feeder Fund STANLIB Property Income Fund |    | Allan Gray Balanced Excelsior Listed Property LA Excelsior Listed Property 3 LA Multi-Strategy 4 (excl.) (C) LA Multi-Strategy 4 (excl.) (C) T: 15 LA Multi-Strategy 4 (excl.) (C) T: 10-14 Liberty MP 4 (excl.) Liberty Real Estate Portfolio M&G Balanced Fund M&G Inflation Plus Fund Multi-Strategy 4 (excl.) Ninety One Managed Fund Ninety One Opportunity Fund |            | Camissa Balanced Fund Camissa Islamic Balanced Fund Coronation Balanced Plus Fund Excelsior MM Shari'ah Balanced FoF LA ABSA Balanced LA Excelsior CPI Plus (C Special Offer) LA Excelsior CPI Plus (C) LA Excelsior CPI Plus (C) T:10 - 14 LA Excelsior CPI Plus (C) T:15 LA Excelsior Multi-Manager CPI Plus (C) LA Excelsior Multi-Manager CPI Plus (C) T:10 - 14 LA Excelsior Multi-Manager CPI Plus (C) T:10 - 14 LA Excelsior Multi-Manager CPI Plus (C) T:15 LA Excelsior Property LA Excelsior Property LA Excelsior Property LA Excelsior Property (C) T:10 - 14 LA Excelsior Property (C) T:15 LA Liberty MP 3 (excl.) (C) LA Multi-Strategy 3 (excl.) Multi-Strategy 3 (excl.) Multi-Strategy 3 (excl.) Multi-Strategy 3 (excl.) Ret. | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | INVEST Low Equity Balanced Fund ABSA Inflation Beater Fund Camissa Islamic High Yield Fund Coronation Balanced Defensive Fund LA ABSA Absolute LA Liberty MP 2 (excl.) (C) LA Multi-Strategy 2 (excl.) Multi-Strategy 2 (excl.) Multi-Strategy 2 (excl.) Multi-Strategy 2 (excl.) Ret. (C) Ninety One Cautious Managed Fund STANLIB Balanced Cautious Fund  Investment Builder / E Retirement Annuity Bu Investment Linked Rep | ♦ § § § § § § § § § § § § § § § § § § § | nt Option    |  |  |
|  |    |   | ♦ §<br>♦ § | (C) Nedgroup Investments Opportunity Fund STANLIB Absolute Plus Fund   |  |  |   |              |  |  |

Last updated September 2023



## **INVESTMENT REPLACEMENT ADVICE RECORD (IRAR)**

We are required in terms of various laws and for contractual purposes to share, collect and process your Personal Information (PI). Your PI is collected and processed by our colleagues, representatives or sub-contractors and we make every effort to protect and secure your PI. You are entitled at any time to request access to the information Liberty has collected, processed and shared.

| To<br>pol                 | be completed in cor<br>icy; you must advis  | nsultation with your representative -<br>e the insurer in writing about the ca   | <ul> <li>please note that this does not s<br/>ncellation of a policy.</li> </ul>   | erve as a cancellation of the replaced   |  |  |  |  |  |  |  |
|---------------------------|---|--|--|--|--|--|--|--|--|--|--|
| Nar                       | ne and surname of Pol   | licyholder   |  |  |  |  |  |  |  |  |  |
| ID number of Policyholder |   |  | (or registrat  | ion number in the case of juristic persons)  |  |  |  |  |  |  |  |
| Nar                       | ne and surname of rep   | resentative  |  |  |  |  |  |  |  |  |  |
| Full                      | name of FSP   |  | FSP number   | er   |  |  |  |  |  |  |  |
| Nev                       | v policy:   | Type of policy: Investment   | Policy or application number   | Insurer  |  |  |  |  |  |  |  |
| Poli                      | icy being replaced:   | Type of policy: Investment   | Policy or application number   | Insurer  |  |  |  |  |  |  |  |
|                           | ou do replace any policowing information has be You will pay som policy and once a Your new policy in The amount of molegal restrictions of You may lose the The surrender valeven be less than paying on termina The investment is not necessarily The representative replacement policing in If such amendment. | peen carefully discussed with you by you e charges and fees twice (e.g. commission on the new policy.  Inay not have the same investment performances within the first 5 years.  It tax advantage of your existing policy (if ue or paid up value of your existing policy premiums paid in since unrecovered in tion of the old policy and see whether the risk under the new policy may be higher. an indication of future performance.  It is the tax advantage of your existing policy premiums paid in since unrecovered in the old policy and see whether the risk under the new policy may be higher. an indication of future performance. | Informed choice. Please mark with an representative: sion & other initial charges levied by the primance guarantees as the existing why policy may be less (if applicable). If applicable are applicable as low as 60% of the policy itial expenses must first be deducted advantages of the new policy will make member that the past performance reminated policy could be amended | policy (if applicable) A new policy will usually have more  value before the change, and could d. Check what charges you will be ake up for any such charges. e of a fund or asset manager of a fund  to provide similar benefits to the |  |  |  |  |  |  |  |
| 2.                        |   | IF THE NEW BUSINESS WAS EFFECT t policy effected as a result of the:   | TED VIA ELECTRONIC BUSINESS  ☐ Internet ☐ Telephone  | ☐ Direct marketing   |  |  |  |  |  |  |  |
|                           |   | ate, time of the phone call/negotiation and  |  |  |  |  |  |  |  |  |  |
|                           | Date  | Time   | Referer  | nce  |  |  |  |  |  |  |  |
|                           | DECLARATION (Signatures compuls REPRESENTATIVE I confirm that I have ta information in this Inve is true and correct. I co Policyholder to replace have fully discharged i General Code of Conc Providers and their Re  | sory <u>unless</u> the replacement policy was alken all reasonable steps to confirm that it estment Replacement Advice Records (IF or the policy (ies) mentioned in this IRAR, my duties as set out in section 8 (1) (d) of duct for Authorised Financial Services as required by section 3 of the said Code   | s effected as a result of the interne POLICYHOLDER the I confirm that the representation of the period of the replacement of the policy consequences of such replation to the Contact telephone number and/or  | t, telephone or direct marketing.)  ative has fully explained the consequences blicy (ies) mentioned in this Investment d (IRAR) and I understand the  |  |  |  |  |  |  |  |
|                           | NI  |  | Signature  |  |  |  |  |  |  |  |  |
|                           |   |  | Name   |  |  |  |  |  |  |  |  |
|                           | Date  |  | Date   | Date   |  |  |  |  |  |  |  |

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COMPARISON OF POLICY BEING REPLACED WITH NEW POLICY: Please ensure that you fully understand the following comparison of the conditions and benefits of your existing policy and the recommended new policy. Your representative must complete all the required information.

| POLICY DETAILS  | EXISTING POLICY/IES |    |        |   |   | RECOMMENDED NEW POLICY/IES |   |          |   |          |   |
|---|---------------------|----|--------|---|---|----------------------------|---|----------|---|----------|---|
| Insurance company   |                     |    |        |   |   |                            |   |          |   |          |   |
| Policy number   |                     |    |        |   |   |                            |   |          |   |          |   |
| Type of policy (e.g. life cover, investment, pension)   |                     |    |        |   |   |                            |   |          |   |          |   |
| 1. Fees and charges (R/%)   |                     |    |        |   |   |                            |   |          |   |          |   |
| Premium (R) (state whether annual,<br>quarterly, monthly or single)   | R                   |    | R      |   | R | R                          |   | R        |   | R        |   |
| Material difference in the investment risk (conservative/moderate/aggressive)   |                     |    |        |   |   |                            |   |          |   |          |   |
| Any special terms and conditions  |                     |    |        |   |   |                            |   |          |   |          |   |
| 5. Term/Initial term of policy  |                     |    |        |   |   |                            |   |          |   |          |   |
| 6. Waiting period for claims (months)   |                     |    |        |   |   |                            |   |          |   |          |   |
| 7. Penalties for cancelling the product (R/%)   |                     |    |        |   |   |                            |   |          |   |          |   |
| 8. Are the penalties and charges greater than 15% of fund value?  | ☐ Yes ☐             | No |        |   |   | •                          |   |          |   | •        |   |
| Which benefit/cover will be lost or changed?  |                     | R  |        | R | R |                            | R |          | R |          | R |
| 10. Any vested rights or guarantees which will be lost?   |                     |    |        |   |   |                            |   |          |   |          | · |
| If you were the representative on the old product, any incentive, commission received   |                     |    |        |   |   |                            |   |          |   |          |   |
| 12. Tax implications  |                     |    |        |   |   |                            |   |          |   |          |   |
| 13. Why is the replacement product more suitable to the client's needs?   |                     |    |        |   |   |                            |   |          |   |          |   |
| REPRESENTATIVE: I declare that this Investment Replacement Advice Record (IRAR) is an accurate and complete record of the advice and recommendations given to the Policyholder. |                     |    |        |   |   |                            |   |          |   |          |   |
| Name  |                     | Su | ırname |   | · | Date                       |   | Signatur | e |          |   |
| MANAGER:  |                     |    |        |   |   | ·                          |   |          |   |          |   |
| Name  |                     | Sı | ırname |   |   | Date                       |   | Signatur | e |          |   |
| <b>POLICYHOLDER:</b> I declare that this Investment R read and understand the advice  |                     |    |        |   |   |                            |   |          |   | t I have |   |
| Name  |                     |    |        |   |   | Date                       |   |          | e |          |   |

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## **ANNEXURE A**

We are required in terms of various laws and for contractual purposes to share, collect and process your Personal Information (PI). Your PI is collected and processed by our colleagues, representatives or sub-contractors and we make every effort to protect and secure your PI. You are entitled at any time to request access to the information Liberty has collected, processed and shared.

#### **Natural Persons**

 Copy of national identity document or copy of back and front of ID smart card for the investor/Policyholder as well as the duly authorised representative (e.g. guardian, curator) if applicable.

Please note that a FICA Standard Form for Natural Persons must also be completed as it applies to the investor/Policyholder and duly authorised representative if applicable. Proof of authority in this instance will be required from the representative as well.

## **Trusts**

- Trust Deed.
- 2. Letter of Authority (if registered in South Africa).
- If the Trust is created outside of RSA, an official document reflecting same particulars issued by an authority in the country where the Trust is created which administers or oversees laws relating to Trusts in that country.
- Copy of national identity document or copy of back and front of ID smart card for each of the persons listed below:
  - Founder
  - Trustees
  - Beneficiaries named in the Trust Deed. Note that full details and a copy of identity document of each natural person authorised to represent the Trust (only if not an appointed Trustee) will be required with proof of the required authority as well.
- . Death certificate where founder, Trustee or beneficiary of trust is deceased.

Please note that a FICA Standard Form for Trusts must also be completed to <u>capture</u> the name, identity number, address and contact details for the persons identified in point 4 above.

### **Close Corporations**

- 1 CK
- CK2 if applicable or other official documents issued by the Registrar of Close Corporations setting out the details of the registered name, number and registered address of the Close Corporation.
- Copy of national identity document or copy of back and front of ID smart card for each person identified for:
  - All the members of the Close Corporation.
  - Any other person authorised to represent the Close Corporation (if not listed above).
  - Each natural person, legal entity, trust or partnership with more than 25% voting rights.

Please note that a FICA Standard Form for Close Corporations must also be completed to <u>capture</u> the name, identity number, address and contact details for the persons identified in point 3 above.

## Companies

- 1. CM 1 or COR 14.1
- CM 22 or COR 21
   CM 29 or COR 39
- Or other official documents issued by the Registrar of Companies setting out the details of the registered name, number and registered address of the company and director's details.
- Copy of national identity document or copy of back and front of ID smart card for each of the persons listed in point 4 above for:
  - Each natural person authorised to represent the company (attach proof of authority).
  - The manager of the company (e.g. Managing Director/General Manager if not listed above already).
  - Each natural person, legal entity, trust or partnership with more than 25% voting rights.

Please note that a FICA Standard Form for Companies will also have to be completed to <u>capture</u> the name, identity number, address and contact details for the persons identified in point 5 above.

## Other Entity

- Official documentation regarding the legal status and members.
- Copy of national identity document or copy of back and front of ID smart card for each of the persons who are authorised to represent the entity (Attach proof of authority).

Please note that a FICA Standard Form for Other Entities will also have to be completed to <u>capture</u> the name, identity number, address and contact details for the persons identified in point 2 above.

## Co-Habitant

- A "Confirmation of Residential Address by co-habitant" FICA Standard Form will
  have to be completed in instances for example where the investor is residing on
  another person's property due to lease agreements etc.
- A national identity document or copy of back and front of ID smart card for both the owner of the property and investor will be required as well as proof of address in the name of the property owner.

## **Partnership**

- Partnership agreement if available
- Copy of national identity document or copy of back and front of ID smart card for each partner.

Please note that a FICA Standard Form for Natural Persons must also be completed as it applies to the investor/Policyholder and duly authorised representative if applicable. Proof of authority in this instance will be required from the representative as well.

## Note:

Liberty still reserves the right to request the FICA supporting documentation at any stage of the business relationship.

Proof of address means that any one of the following documents (not older than 3 months) are acceptable provided they reflect the name and residential address of the relevant person:

- Utility bill/rates and taxes
- Bank Statement
- Rental Agreement
- Body Corporate or share block association account/levy statement
- Short-term assurance contract document/schedule
- Telephone/cellular account
- Valid TV Licence
- Recent motor vehicle documentation such as licence renewals and fines
- Home Security/armed response accounts
- Large retail accounts e.g. Woolworths, Edgars etc.

## Important note:

In exceptional circumstances, such as where an ID document or ID smart card may have been lost or stolen, a South African driver's licence or passport may be accepted as an alternative means of an identification document for SA citizens. In such instances, the individual must provide an affidavit or proof of re-application for a new ID.

Valid passports may only be accepted as an alternative means of identification for foreign nationals.