

**BIRLA INSTITUTE OF TECHNOLOGY & SCIENCE, PILANI**  
**WORK-INTEGRATED LEARNING PROGRAMMES DIVISION**  
**First Semester 2021-2022**

**BITS SESAP ZG629T Project Work EC-3 Pre-Final Evaluation**

**Upload Softcopy of Final Dissertation Report, Pre-Final Evaluation Sheet, and Final Presentation by June 16, 2022**

**ID No.** : 2018HS70003

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**NAME OF THE SUPERVISOR** : Rupali Arora

**PROJECT WORK TITLE** : Generate sales leads from email conversation using AI/ML

**Project Work Final Evaluation** (Please put a tick ( ✓ ) mark in the appropriate box)



S No.	Evaluation Component	Excellent	Good	Fair	Poor
1.	Final Project Work Report	✓			
2.	Final Seminar and Viva-Voce	✓			

S.No.	Evaluation Criteria	Excellent	Good	Fair	Poor
1	Technical/Professional Competence		✓		
2	Work Progress and Achievements	✓			
3	Documentation and expression		✓		
4	Initiative and Originality	✓			
5	Research & Innovation		✓		
6	Relevance to the work environment		✓		

Please **ENCIRCLE** the Recommended Final Grade: **Excellent** / Good / Fair / Poor

**Remarks of the Supervisor:** Project work taken up has a lot of relevance to day-to-day activity for Pre- Sales / Customer Consultants. A lot of time can be saved with this Intelligent Sentiment Analysis. The work is genuine and lot of research / collaboration with real Pre-Sales colleagues has happened to capture pain points and come to a suitable solution

	Supervisor	Additional Examiner
Name	Rupali Arora	M Saurabh Sharma
Qualification	MCA	MS
Designation	Scrum Master	Product Owner

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