pullio

Corporate Overview

Unlocking success with Brillio

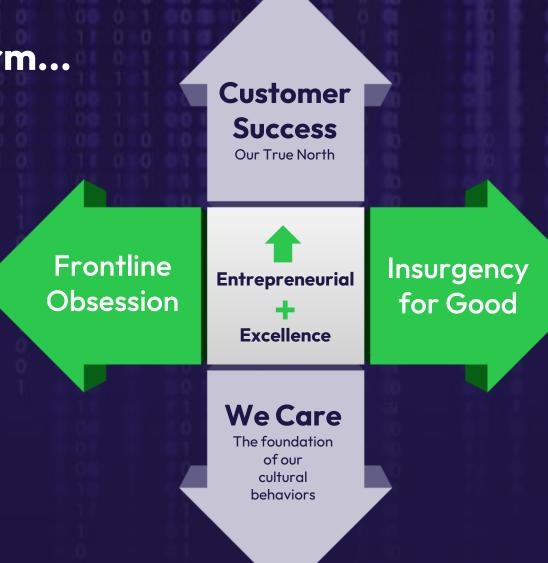
We help our clients win big by realizing the full potential of digital technology!

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We are a global full-service digital technology consulting & services firm...

...born digital in 2014

with the purpose of turning disruptions into competitive advantages for our customers





We have a track record of delivering digital at scale to industry leaders



Industry leading NPS score of 73

Trusted by 18 F100 | 55 F1000 clients



Banking, Financial Services & Insurance Technology, Media & Telecom

Retail, Consumer **Products & Distribution** Healthcare & Life Sciences









6 Countries

Share of employees in onshore locations













Analysts recognize our capabilities, market impact & vision

Gartner

Everest Group From insight to action.

ÏSG



Forrester[®]

Mentions for Public Cloud IT Transformation & Mobile Application **Testing Service Provider**

Mentions for Cloud Native Application Development, AWS, Azure, DIX, Lifesciences Digital Services, 5G Engineering Services, Medical devices digital services

Mentions for Managed **Application Services &** Salesforce Implementation Services

Mentions for Software Product Engineering, RPA Services, AI Engineering Services, Consumer Software ER&D

Mentions for services in Agile Development, Modern Application Development, Digital Experience Transformation, Salesforce Consulting, Azure, **Customer Experience** Consulting, Digital Product, Application Modernization, AI Consulting



How we help customers adapt, compete and win?



POWER OF EXPERIENCE

Connected, Personalized & Immersive experiences

Hyper personalization I Omnichannel delivery I Immersive experiences (Metaverse/AR/VR)



POWER OF DIGITALIZATION

Digitalized Modular Enterprises

Automation as a Service | App as a Service | IaaS | Digital Twins I Security as a Service



POWER OF DECISIONING

Data Driven Decisioning

Data Democratization | Data Products | Responsible Al





Deep expertise across the digital capabilities spectrum

Advisory and Value Assurance

Business Consulting & Digital Strategy | Tech Strategy | Tech Labs | Enterprise Architecture | Global Design Studio

Customer Experience Solutions

Data Analytics. Engineering & Al **Product and Platform Engineering**

Digital Infrastructure & Security

Client **Impact** **Accelerating CX Transformation**

Powering Intelligent Enterprises

Crafting Products that Drive Relevance **Enabling Enterprises** to be Agile

Description

- Increase customer engagement, loyalty, and sales and marketing business performance
- Design and implement processes and systems to accelerate Lead-to-Revenue sales transformation

- Deliver scalable, modern data solutions that unlock and accelerate value
- Empower businesses with intelligent data products & actionable insights
- Apply AI to drive foresight and automation to drive continuous value

- Build world-class products that drive new revenue streams
- Modernize investments in legacy technology
- High performance engineering focused on continuous value delivery

- Increase agility of IT by shifting infrastructure and processes into secure, multi-cloud environments
- Plan, Build and Manage hybrid infrastructure leading towards NoOps
- Intelligent Service Management & Workplace



Partnerships With Leading Technology Platform Providers...

Strategic Partnerships



Gold

- Azure Expert MSP
- SAP on Azure
- Windows Server & **SQL Server** Migration



Silver

SAP Commerce Cloud



Advanced

- AWS MSP
- DevOps Services
- Data & Analytics Services
- Migration Services
- 11 Service Delivery **Programs**



Summit





Partner

- Looker Competency
- Data Processing
- Data Warehouse Modernization
- SAP on Google Cloud
- VM Migration and Vertex Al



Premier



Silver

And more partnerships to strengthen our Core Capabilities

Data & Artificial Intelligence

Databricks Matillion Talend Alation Tableau

Customer Experience Services

> Braze COPADO

Digital Infrastructure

> IBM Confluent Centilytics

Accolades Worth a Mention

AWS

- Major contender SI capabilities on AWS by Everest Group Peak Matrix assessment 2021
- Honored with the 2022 AWS Glue Launch Partner Award

Microsoft

- Major Contender for Service Integrator (SI) Capabilities on
- Microsoft Azure under Everest Group's PEAK Matrix® Assessment 2021
- Microsoft Supplier Program-Showstopper of the Year: Commitment to Community 2021

Salesforce

• Forrester: NOWTECH Salesforce Implementation Services 2019





Our approach, how we make it happen?

Product Recipe

Product Recipe @ Human Scale

Brillio's delivery model is consulting led, wired for future & human centric



Global CoEs

Continuous Innovation

- Capability & competency building
- Brand positioning & thought leadership
- People mentorship



Brillioone.ai

Brillio's Proprietary Platform

A suite of Al driven modular solutions that accelerate delivery



Our product recipe:

a consulting led approach that seamlessly integrates with engineering

Set of methods, best practices and technology enablers to build products today that are wired for future, at human scale

Consulting Led Design

- Client's business vision
- Customer journeys
- Design thinking
- Sustainable products
- Product / portfolio vision, strategy and management
- Creative and cross functional

Digital Native Culture

- Collaborative environment
- Multi-disciplinary
- Fail fast
- Every idea has a value
- Progress over perfection
- Culture of learning

High Performance Engineering

- Platform based modular architecture
- Mesh & microservices driven secure design
- · User journey shaping with AI
- Multi-cloud ready solution

Data Driven

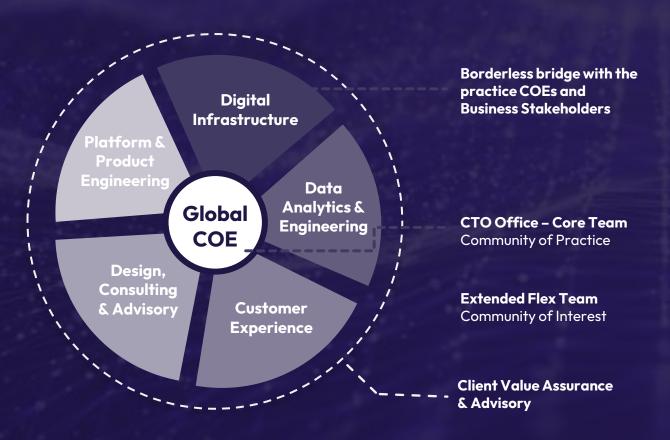
- Actionable insights
- Monetizing enterprise data
- Improved access
- Effectiveness measure of platform, products and teams
- Value realization

Agile @ Scale

- Shared goals, visions and priorities
- Dedicated change agents
- Decentralized decision making
- CI / CD and ways of working



Democratized global centers of excellence to grow and scale capabilities



- **Emerging Tech**
 - Metaverse/Web3
 - Data Fabric/Data Mesh
 - Experimentation @ Scale
- **Experience Tech**
- **Enterprise Agility**
- **Data Engineering**
- Data Science & Al
- **Automation**
- Security
- Cloud (Azure, AWS)













brillio one.ai

brillioOne.ai brings to you a suite of Al driven capabilities, solutions and products to accelerate towards a digital enterprise to stay relevant in a rapidly changing digital ecosystem





Our differentiated approach centered to customer success...





Helping our customers drive sustainable growth & win in the market

verizon\(^{\sqrt{}}

Design-led approach to developing digital product to support cellular network operations

Designed a new microservices based architecture with data cloud framework, common data model on hybrid cloud architecture and open-source technology to achieve elasticity and horizontal scaling to handle large volumes of requests

- USD 7 MN SAVINGS FROM LICENSING COST

- 21 Markets **SCALED ACROSS US**



Built one data platform for data access and insights enablement

Formulated One Data Platform that enabled client to find new insights and create business opportunities in a secure manner. New platform facilitates data consumers with autonomy to discover and share new insights at a faster rate.

72% Reduced TIME TO INSIGHTS

55% Reduced **DATA INGESTION TIME**



Application & database migration from on-prem to DevOps cloud with automated monitoring

Built solutions in the DevOps cloud to provision database server and applications. Provided a unified view of all clinical research projects. Automated incident management and disaster recovery on DevOps cloud.

- 40% TCO **OPS & MAINTENANCE** COSTS

+50% Analysis Speed **PATIENT DATA ANALYSIS**



Insights-driven coupon strategy to attract high value users

Leveraged AI to analyze in-product campaign performance and recommended a new coupon strategy including aggressive acquisition offers & higher average check retention offers.

+90% Downloads **HIGHER RETENTION**

+21% Spend **OFFER REDEMPTION**



Sustainability at Brillio



Bringing Smiles connects students to technology of tomorrow through education, training, and workshops

We supported 100,000 children worldwide in 2022

- **800+** Public Schools across India and the United States.
- 1,400+ Volunteers, 40,000+ Volunteer Hours.

Globally Recognized Program



Great Place To **Work**_® Certified

We are certified as a

Great Place to Work...

Across our office locations!





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