

Contact

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Top Skills

Business Development
Video Production
Sales Operations

Guru Ragavendran

VP@ Urban Linguists LLC | Translations, Transcription & Subtitling
Oaklyn, New Jersey, United States

Summary

I am the VP of Business Development at Urban Linguists LLC, a company that offers high-quality transcription, translation, captioning, voice-over, and subtitling services to various clients across different industries and sectors. With an MBA degree and over 10 years of experience in the translation and localization industry, I lead a team of native language professionals who deliver efficient, low-cost, and customized solutions that satisfy the diverse needs and expectations of our customers.

Besides my role at Urban Linguists LLC, I also help private and group medical and healthcare practices improve their profitability and compliance by leveraging my expertise in medical billing and revenue cycle management. I have extensive knowledge of healthcare regulations, such as HIPAA, OIG, ICD-10, and Medicare, and I use electronic medical record (EMR) systems to streamline and optimize the billing and reimbursement processes. I have helped many clients increase their revenue by 5% to 15%, and some by as much as 30%, by identifying and fixing the issues in their revenue cycle processes. I also offer credentialing management, ICD-10 training, and backup coding services. I have a deep compassion for the healthcare industry and the people behind the claims, and I strive to achieve the gold standard of performance for every project.

Experience

Urban Linguists LLC
Vice President of Business Development
May 2021 - Present (3 years 9 months)
United States

Jiyaa Online Services Private Limited
Chief Executive Officer
November 2020 - Present (4 years 3 months)
Mayiladuturai, Tamil Nadu, India

International_uk_Kalam Foundation

Vice President

January 2022 - June 2023 (1 year 6 months)

United Kingdom

VananRCM - Medical Billing & Coding services

Team Manager

December 2016 - September 2020 (3 years 10 months)

2010 Corporate Ridge, McLean VA 22102

TrustRCM

Team Lead

August 2012 - August 2016 (4 years 1 month)

Chennai Area, India

Education

Bharathidasan University

Bachelor's degree, Information Technology · (2002 - 2008)

Bharathidasan College of Arts and Science

Master's degree, Computer and Information Sciences and Support Services