



TSALACHWORTH CONSULTANCY LIMITED

COMPANY PROFILE



**TSALACHWORTH
CONSULTANCY**

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Overview

Tsalachworth Consultancy Limited “TWC” is a modern business consultancy company registered in 2018 with the Patents and Company Registration agency in Zambia as a limited company by shares.

TWC positions itself on the market as a transformation hub with a primary focus of promoting and enhancing peak performance in individuals and organizations as well as businesses.

As an organization, TWC works to transform individual mindsets, improve systems, promote use of market research data to make decisions for organizations to operate at optimum levels and consequently achieve maximum output within their lines of business. TWC draws its inspiration from industry best practices, professional experiences and the existing gaps for excellency in service provision. TWC brings a new dimension of industry knowledge to spur business and individual growth.

TWC is focused on businesses, organizations and individuals attaining competitive edge, revenue growth and optimal service provision. As an organization, TWC helps individuals and organizations to achieve peak performance in both productivity and profitability as well as visibility enhancement so that they can remain relevant and competitive in today's highly dynamic business world.

Our products (services) are regional centric and fill a real need for most organizations and individuals in today's World. TWC is a company where professionals from different fields group together with an objective of providing appropriate business solutions that answer today's business and individual growth needs. The services provided are categorized into coaching services, training services, business development services and media services.

TWC realizes the importance of functional knowledge and its impact in developing business solutions hence relies on scientific market research information. We constantly strive to be a leading provider of management and business solutions with a profound business functional knowledge.

The key to the company's success is the maintenance of a close working relationship with the clients through ensuring the best possible solutions to their needs; to establish and maintain a thorough knowledge and understanding of the client's objective and help them attain the best possible output.



The Focus areas of Tsalachworth Consultancy

- Leadership training and development
- Business and Economic advisory
- Customer Service and Conflict Resolution
- Market competition analysis and advisory
- Market research and Data analysis
- Organizational development and team management
- Financial Literacy and Education
- Personal development
- Entrepreneurship growth
- Team Building
- Talent promotion
- Brand promotion and media service



OUR VISION

To be a leading partner in achieving individual, organizational & business peak performance by providing world class services that speak to present & future needs of our clients.

OUR MISSION

A hub of transformation that guarantees unique business solutions and a parallel shift towards peak performance.

OUR VALUES

Our core values are centered on “TIME” which denotes our delivery of services to our clients with timely solutions and on time.

T



TEAMWORK

I



INTEGRITY

M



MASTERY

E



EXCELLENCE

Core Objectives

- To develop businesses and improve systems to enable them operate at optimal levels with enhanced visibility
- To advance mindset change that enable individuals and organizations strengthen their adaptability capacity and expand their opportunities.
- To provide quality and affordable services.
- To support peak performance through coaching and training.



OUR PRODUCTS & SERVICES



TWC provides a wide range of coaching, training, business advisory and media services. The services are unique in the sense that they are all practical based and provided by a team which is vested with the right experience and competence.

Our focus is always to provide practical and cost effective solutions that meet the dynamic needs of our clients. Our range of products and services are as presented below.



TRAINING SERVICES

- Leadership
- Team Management
- Customer Service
- Financial Literacy
- Entrepreneurship Education
- Risk management
- Change Management

COACHING SERVICES

- Executive Coaching
- Personal/Professional development
- Mindset change for peak performance
- Team building
- Presentation Mastery

MEDIA SERVICES

- Filming and Video Editing
- Adverts
- Documentaries
- Events Coverage
- Corporate photography

BUSINESS DEVELOPMENT SERVICES

- Strategy Planning & development
- Business Formation & Formalization
- Business Plan development
- Market Research & Data analysis
- Marketing Strategy & Tools Development
- Financial Management advisory
- Organizational growth & Development
- Corporate communication strategy



We conduct both group and individual trainings/coaching as well as business advisory services on our focus areas and issue training certificates under John Maxwell certification on some subjects. Through our training/coaching services, we ensure that the client is competent at the end of the training. We work closely with clients to establish their training needs, develop tailor made products as well as advise on follow up and implementation in the workplace.

Ensuring and measuring the effectiveness of training is key to our approach, hence we provide evaluation services. Where a business does not have full time personnel to conduct certain duties within our focus areas, we offer a service to manage the program/activity on agreed terms and conditions.

TRANSFORMATIONAL SURGE

Tsalachworth also runs an empowerment initiative called “Transformational Surge” which is an online program aimed at leveraging the life coaching gaps that exist in society. The program is run through a Facebook page under the name “Transformational Surge” and is accessed freely on the Transformational Surge TV Program, Facebook and YouTube pages.

This online initiative brings to society different professionals and individuals who share experiences on various personal/organizational development and business.

Through the Transformational surge platform, we also share nuggets that propel society to positive thinking.

OBJECTIVES OF TRANSFORMATIONAL SURGE

- Transformational surge seeks to provide free positive life coaching and mentorship services using social media platforms and digital television.
- Transformational surge seeks to promote local talent and innovation which leads to productivity and better living.
- Transformational surge seeks to contribute to reducing poverty levels by providing practical success principles and strategies that enhance the quality of living.
- Transformational surge seeks to encourage youths and women entrepreneurship as well as education career success.





TSALACHWORTH
CONSULTANCY

OUR COMPETITION & TARGET MARKET

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TARGET MARKET

- Corporate Organizations
- Small and Medium Enterprises
- Not-for-profit Organizations
- Startup Businesses
- Individuals
- Government Institutions

INDIRECT COMPETITORS

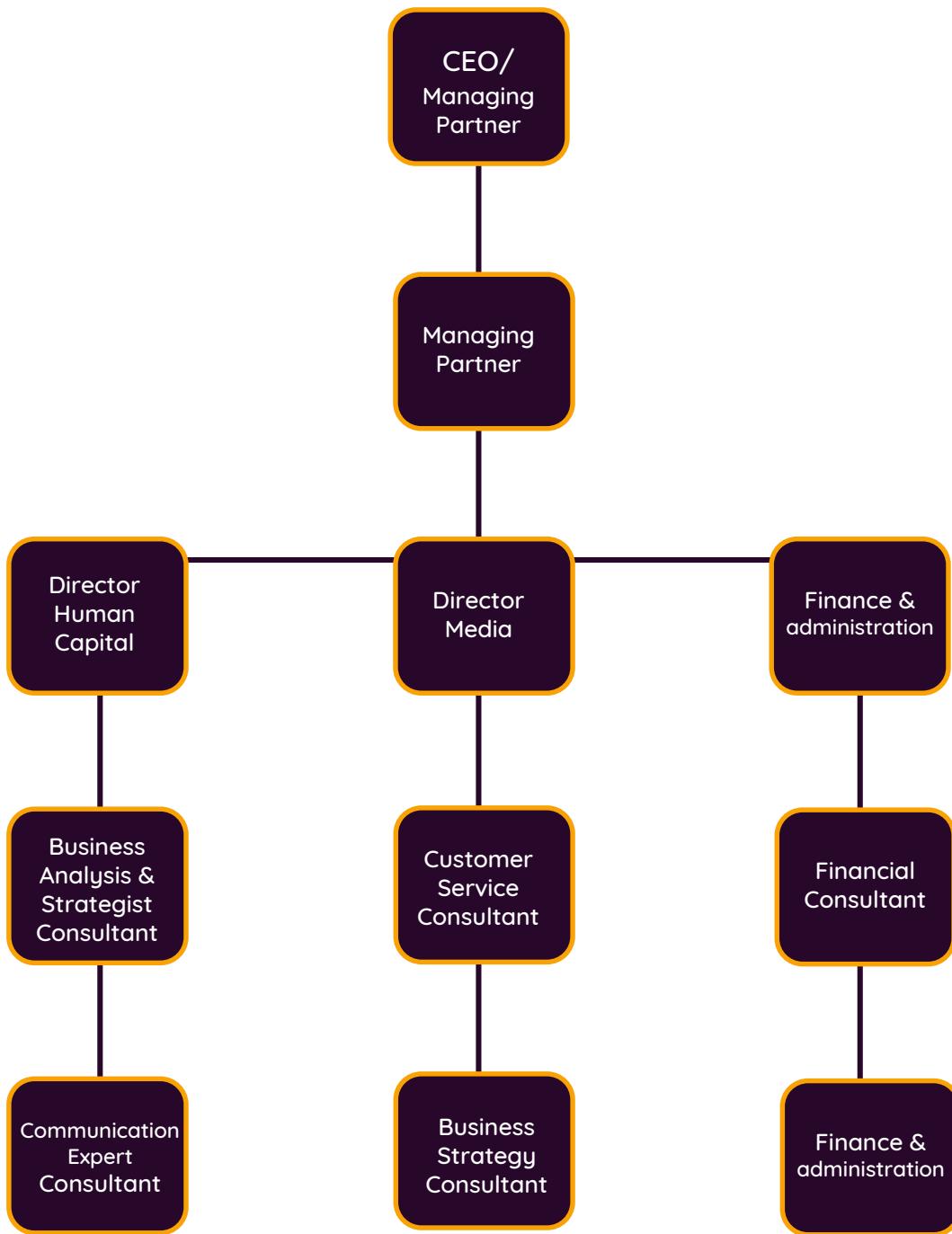
1. YouTube channels that present personal development products.
2. On-shelf and online books/CD's on personal development and leadership.

DIRECT COMPETITORS

All the companies and individuals offering training, coaching, business development and media services similar to ours in Zambia



ORGANIZATION STRUCTURE



The resource panel working in the company have a vast experience in different fields and complement to give our clients the best products and services.

The bottom line of the company philosophy is building a long-term business partnership with its clients where interpersonal relationship, reliability, assured quality and target oriented modern technology are the major building blocks.

Meet the CEO

Maureen Nenechi Kaseloki is the Managing Consultant and CEO of Tsalachworth Consultancy Limited. She is an accomplished accounting and auditing professional with over 10 years experience at management level.

Maureen is an Empowerment Specialist, Transformational Coach, John Maxwell Certified Speaker, Leadership Trainer and Mentor, Financial Wellness Coach.

Professionally, Maureen is a Chartered Accountant (FCCA/FZICA) and a holder of a Masters Degree in Finance. She is passionate about helping people to expand their potential and live a meaningful life.



OUR CLIENTS





TSALACHWORTH
CONSULTANCY

CORPORATE DOCUMENTS

CF45

(Regulation 46)

Companies Registration No. 120210016314

Serial No. 1173686



SCAN TO VIEW
OUR REGISTRATION DETAILS



Republic Of Zambia

The Companies Act, 2017

(Act No. 10 of 2017)

The Companies (Prescribed Forms) Regulations, 2018

(Section 14)

**CERTIFICATE OF INCORPORATION
COMPANY LIMITED BY SHARES**

This is to certify that **TSALACHWORTH CONSULTANCY LIMITED** is on and from the 19th day of May 2021 incorporated as a COMPANY LIMITED BY SHARES.

Given under my hand and seal at Lusaka, Zambia, this 19th day of May 2021.



L. Mwenya
Assistant Registrar of Companies



**ZAMBIA
REVENUE
AUTHORITY** | *My Tax
Your Tax
Our Destiny*

TAXPAYER IDENTIFICATION NUMBER REGISTRATION

This is to certify that the Taxpayer whose details are shown below has been registered with Zambia Revenue Authority.



TAXPAYER INFORMATION

Identity No./ NRC	:	120210016314
TPIN	:	2156173771
Taxpayer Name	:	TSALACHWORTH CONSULTANCY LIMITED
Trading As	:	TSALACHWORTH CONSULTANCY LIMITED
Physical Address	:	PLOT NO. 30934 OFF TOKYO WAY, WOODLANDS / CHALALA Lusaka Lusaka Province
Postal Address	:	PLOT NO. 30934, OFF TOKYO WAY, WOODLANDS, CHALALA, LUSAKA, LUSAKA PROVINCE, ZAMBIA
TPIN Jurisdiction	:	ISMTO Lusaka Province

SECTION B: REGISTRATION DETAILS

Type of Registration

Effective Date of Registration

This certificate shall remain in force until it is cancelled by ZRA.



ZPPA

ZAMBIA PUBLIC PROCUREMENT AUTHORITY

Welcome to the e-Tendering Platform
This is your registration information as at 04/01/2022:

Supplier details	
Organisation name	TSALACHWORTH CONSULTANCY LTD
Company Registration Number	120210016314
Tax Payer's Identification Number	2156173771
ZPPA Registration Number	48368
Company type	Local Company
Address	PLOT NO 30934, OFF TOKYO WAY WOODLANDS CHALALA LUSAKA
Postal code	
City	LUSAKA
Country	Zambia
Phone Number	0777036706
Shareholders	MAUREEN NENECHI, NICHOLAS KASELOKI
CEEC category	Citizen Owned
Valid Until	04/01/2023

You have registered in accordance with the Tender Regulations (Public Procurement Act No 12 of 2008) of the laws of Zambia to supply Goods and Services to Public Institutions in the following categories:

Areas of Interest

- 45000000-Printing and Photographic and Audio and Visual Equipment and Supplies
- 80000000-Management and Business Professionals and Administrative Services
- 82000000-Editorial and Design and Graphic and Fine Art Services
- 86000000-Education and Training Services



FNB
First National Bank

how can we help you?

01 – June - 2021

Plot No 30934 Tokyo Way
Woodlands Chalala
Lusaka

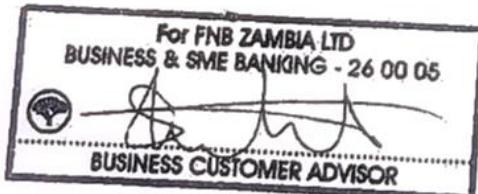
Dear Sir/Madam

BANK REFERENCE FOR TSALACHWORTH CONSULTANCY LIMITED

We confirm that Tsalachworth Consultancy Limited is a bona fide client of First National Bank Zambia whose accounts were opened on 19 May 2019 at our Commercial branch and below are their full account details;

Account Name	TSALACHWORTH CONSULTANCY LIMITED
Branch Name	COMMERCIAL SUITE
Account No. ZMW	62901992398
Branch Code	260001
Swift code	FIRNZMLX
Address	Plot 22768, Corner of Great East and Thabo Mbeki Roads, Acacia Business Park, Lusaka

Yours faithfully,



A Licensed Commercial Bank

First National Bank Zambia Limited - Physical Address: Stand number 22768 Corner Great East Road and Thabo Mbeki Road Lusaka Zambia, Postal address: P.O Box 36187 Lusaka Zambia Email: info@fnbzambia.co.zm and Web: www.fnbzambia.co.zm, Tel: +260 211 366800 and Fax: +260 211 253057

Directors: R. Mushingo (Chairman), B. Longwe (CEO), E.S. Motala, L. Mulima, M.A Luring, A.S Ribbens, D.R Stacey, M.M. Kapaya, R. Mazombwe, Y. Mwenye. Head Legal & Company Secretary: E.C Nchito.



T.W.C

CONTACT US

• • •

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www.tsalachworth.com

tsalachworth@gmail.com

• • •

Plot #30934
Woodlands, Lusaka
Zambia





T.W.C

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CONSULTANCY
LIMITED**

www.tsalachworth.com