



Gus Gonzalez

- CEO, Elev8 Solutions
- 7x Microsoft MVP, CRMUG All-Star
- 200+ Deployments
- Host @CRMMVPPodcast

GusGonzalez2 | @Elev8Solutions http://www.crmmvppodcast.com gus@elev8solutions.com http://www.elev8solutions.com







What most Solution Architects do...



Or...



Don't be paranoid...



You can trust users...

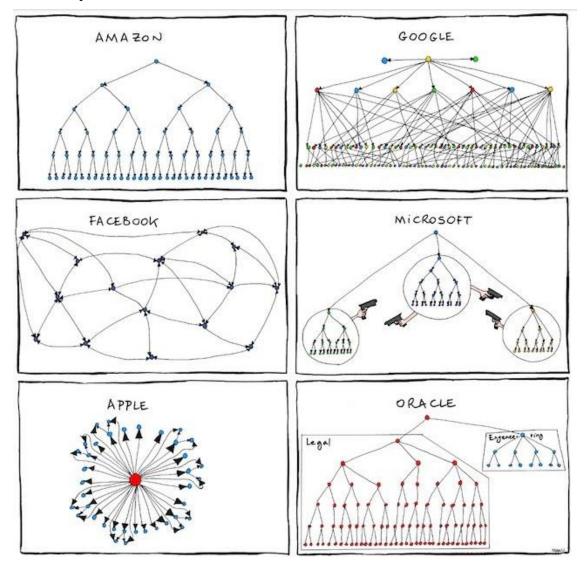
How can I trust you when you keep running away every time I untie you? someecards

Rules to Maximize Performance

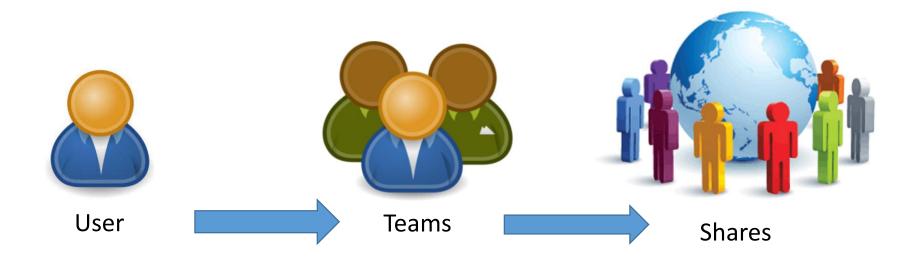
- ✓ Keep it simple
- ✓ Create your own roles
- ✓ Use a Layered Approach
- ✓ Allow them to Deactivate
- ✓ Show them what matters

- ✓ Use only one Business Unit
- ✓ User ownership instead of team ownership
- ✓ Be open
- ✓ Rename unused roles
- ✓ Protect your data

1. Keep it Simple

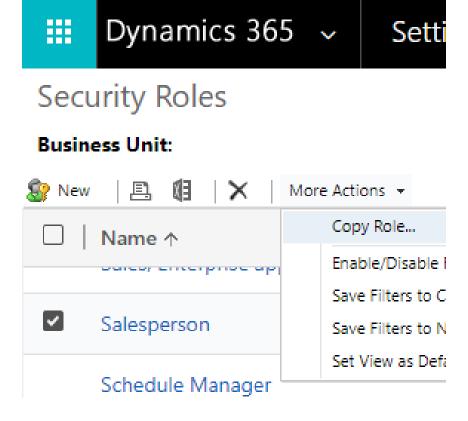


How is security evaluated in Dynamics 365 CE?



2. Create your own roles

Don't edit the out of the box roles

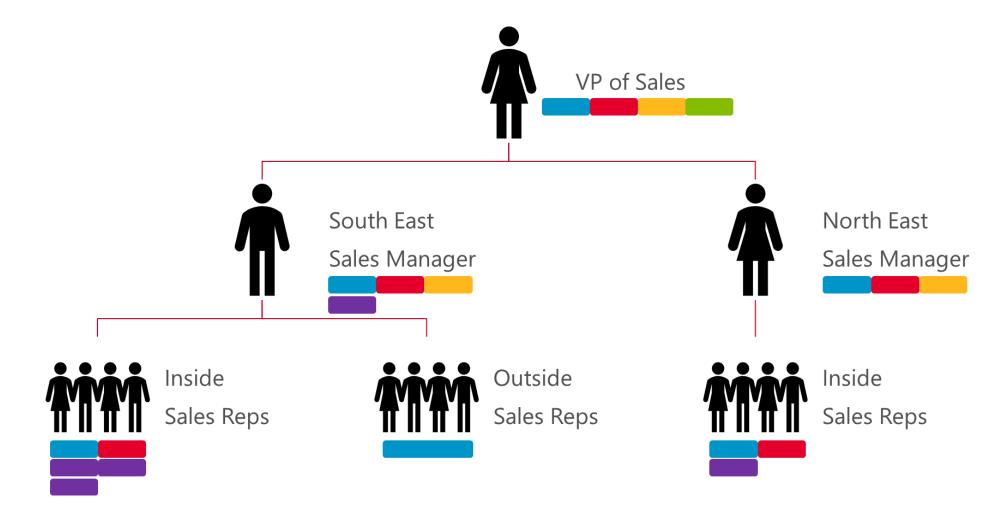


3. Use a Layered Approach

Minimize the number of roles needed

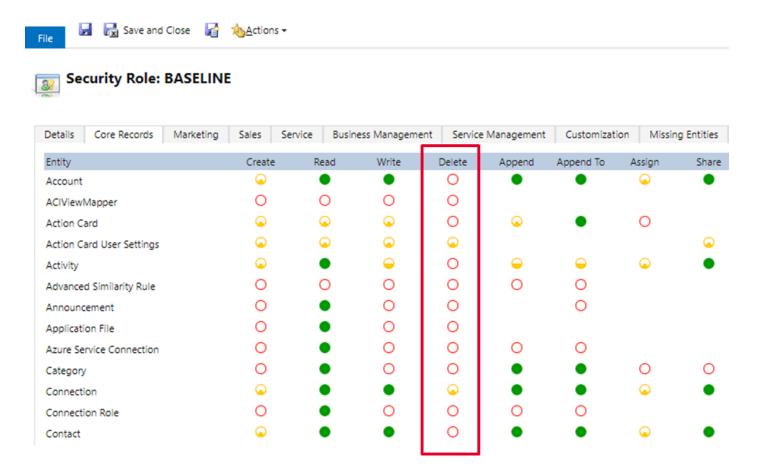


Layered Approach: How it looks



4. Allow them to Deactivate

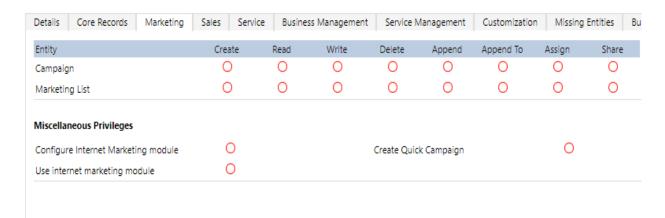
Remove Delete Permissions

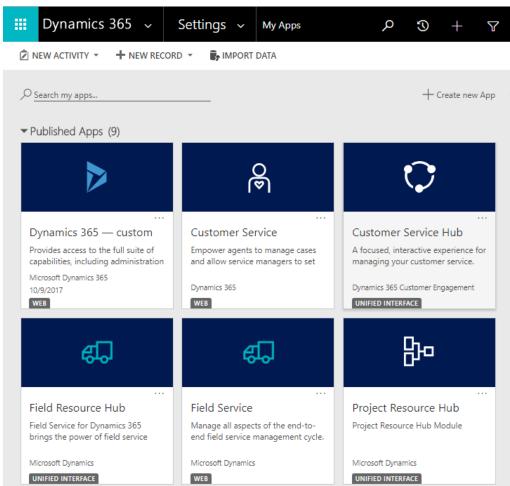


5. Show them what matters

User Experience over Security

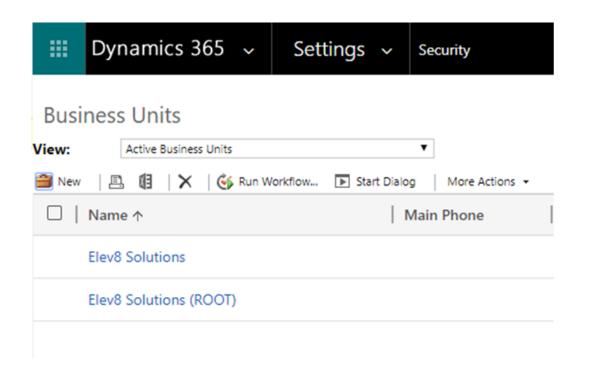
Security Role: BASELINE

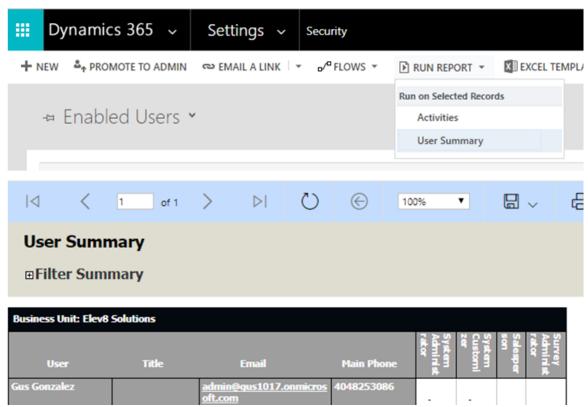




6. User Only ONE Business Unit

But not the "Root" BU





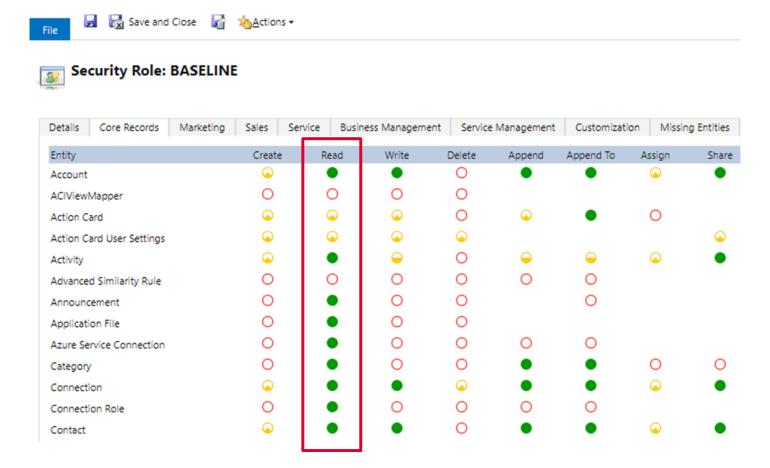
7. User ownership over Team ownership

It's less confusing for the users and slows performance



8. Lead with an "Open" Mind

Instead of relying on Sharing



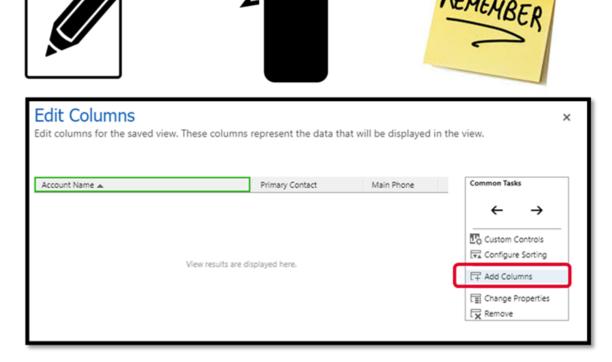
9. Don't forget the "collateral" solutions

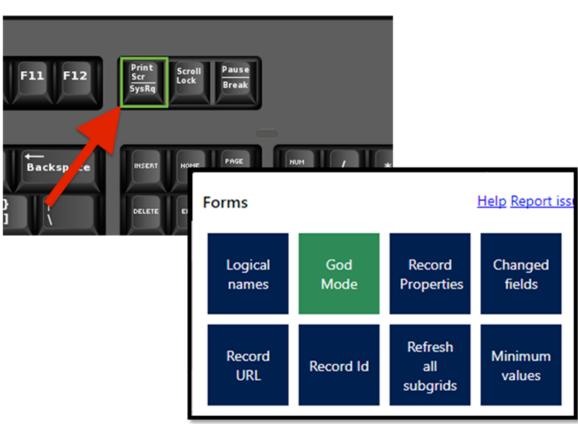
Third party security can affect Dynamics 365 performance

- Anti-Virus
- Network/Bandwidth
- Firewalls
- Encryption requirements
- Authentication policies
- Integrations

10. Protect your data

Hiding fields, exporting to Excel permissions, custom views, etc.





In summary...

You need to make a change

