

First Last

Sales Account Executive

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WORK EXPERIENCE

Resume Worded, New York, NY 09/2015 – Present

Augmented reality startup with 50+ employees and \$100m+ annual revenue

Sales Account Executive

- Developed relationships with HNIs that accounted for \$120K in earned income within 60 days of employment.
- Surpassed sales goals while maintaining a 74% excellent customer service record in Q1, Q2, and Q3 2022.
- Acquired key businesses via prospecting and over 100 clients daily while managing 1200+ existing accounts.
- Created customer web demos and planned an inside sales model for selling to 210+ SMEs and 40+ Fortune 500 companies over the phone.

Polyhire, London, United Kingdom 10/2012 – 08/2015

Provides quality assurance and control testing for global markets

Auctioneer

- Protected 50+ auction items from damage and theft by being vigilant during daily product inspections by 2300 potential buyers.
- Sold 420+ assorted goods using the sales tricks technique to verify the authenticity of various items in the first 35 days.

Distribution Supervisor, ABC Company, London, United Kingdom 11/2008 – 12/2009

Field Sales Representative, XYZ Company, London, United Kingdom 07/2005 – 10/2008

EDUCATION

Resume Worded University, New York, NY 06/2005

Associate of Science — Business Administration

SKILLS
