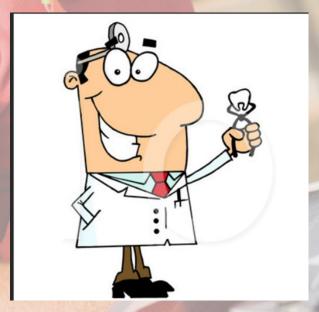


# Hawaii Green Infrastructure Authority

HACC 2019 KickOff 10/19/2019

Cindy Nawilis

# Reality Check









### **Utility bill: Before & after solar installation**

Pre-Solar energy bill: \$248



Cost of Solar Hot Water (SHW) Heater: \$7,000\* Hawaii Energy Rebate (\$750) used to buy down interest rate

to 4.0%, fixed

\* Estimate – actual cost may vary.

Post-retrofit utility expenses: \$146

Monthly GEM\$ Program

Charge for SHW: \$42

Post-retrofit energy bill: \$188

\$60 projected monthly savings (24.2%)

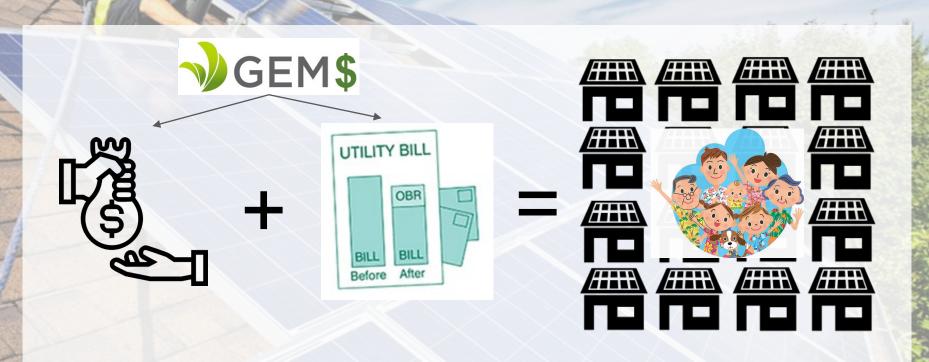
Projected Utility Bill Savings: \$14,400 (over 20-year system lifetime)

Plus Estimated \$4,350 in Tax Credits

**Total Estimated Benefits: \$18,750** 



# The Green Energy Money \$aver (GEM\$) Loan







#### The Problem

- Processing work is done manually
- Same information being inputted a number of times for different applications.
- No easy way for internal team to collaborate and communicate with applicants and contractors



### The Ask - Fintech for Government Loans

- Improve our data collection process
- Build database & online portal to stream line the process for both internal team and applicants
- Be cost conscious and prioritize lowto-no code solutions
- Technology has made the experience of getting loans easy & simple. Think Lending Club & SoFI.
  Why can't the same apply for government loans?





#### Thank You

- Come talk to us at room 224!
- For more info, visit <u>gem s.hawaii.gov</u> or contact us at <u>dbedt.gem s@ hawaii.gov</u>

