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Piper Jaffray & Co.

#### Reason for Report:

Company Update

Changes	Prev	ious	Current
Rating		C	verweight
Price Tgt			\$12.00
FY11E Rev (m	nil)		\$121.7
FY12E Rev (m	nil)		\$160.1
FY11E EPS			(\$0.13)
FY12E EPS			\$0.16
Price:			\$8.11
52 Week High	:		\$14.98
52 Week Low:			\$6.88
12-Month Price	e Target:		\$12.00
Based on 3	8x EV/2011	sales	
Shares Out (m	nil):		39.0
Market Cap. (r	nil):		\$316.3
Avg Daily Vol (	(000):		87
Book Value/Sh			\$3.00
Net Cash Per			\$2.90
Debt to Total C	Capital:		0%
Div (ann):			\$0.00
Est LT EPS G			25%
D/E +- 1 T EDO	O		
P/E to LT EPS			NA
Est Next Rep I	Date:		1/10/2010
Est Next Rep I Fiscal Year En	Date: d:	1	1/10/2010 Dec
Est Next Rep I	Date: d: 2010E	2011E	1/10/2010 Dec 2012E
Est Next Rep I Fiscal Year En Rev (mil) Mar	Date: d: 2010E \$25.7A	2011E \$28.0E	1/10/2010 Dec 2012E \$36.5E
Est Next Rep I Fiscal Year En Rev (mil) Mar Jun	2010E \$25.7A \$24.5A	2011E \$28.0E \$32.0E	1/10/2010 Dec 2012E \$36.5E \$41.4E
Est Next Rep I Fiscal Year En Rev (mil) Mar	2010E \$25.7A \$24.5A \$21.7E	2011E \$28.0E \$32.0E \$30.3E	1/10/2010 Dec 2012E \$36.5E \$41.4E \$40.7E
Est Next Rep I Fiscal Year En Rev (mil) Mar Jun Sep Dec	2010E \$25.7A \$24.5A \$21.7E \$25.3E	2011E \$28.0E \$32.0E \$30.3E \$31.4E	1/10/2010 Dec 2012E \$36.5E \$41.4E
Est Next Rep I Fiscal Year En Rev (mil) Mar Jun Sep	2010E \$25.7A \$24.5A \$21.7E \$25.3E \$97.2E	2011E \$28.0E \$32.0E \$30.3E \$31.4E \$121.7E	1/10/2010 Dec 2012E \$36.5E \$41.4E \$40.7E \$41.6E \$160.1E
Est Next Rep I Fiscal Year En Rev (mil) Mar Jun Sep Dec	2010E \$25.7A \$24.5A \$21.7E \$25.3E	2011E \$28.0E \$32.0E \$30.3E \$31.4E	1/10/2010 Dec 2012E \$36.5E \$41.4E \$40.7E \$41.6E
Est Next Rep I Fiscal Year En Rev (mil) Mar Jun Sep Dec FY	2010E \$25.7A \$24.5A \$21.7E \$25.3E \$97.2E	2011E \$28.0E \$32.0E \$30.3E \$31.4E \$121.7E	1/10/2010 Dec 2012E \$36.5E \$41.4E \$40.7E \$41.6E \$160.1E
Est Next Rep I Fiscal Year En Rev (mil) Mar Jun Sep Dec FY	2010E \$25.7A \$24.5A \$21.7E \$25.3E \$97.2E \$97.2E	2011E \$28.0E \$32.0E \$30.3E \$31.4E \$121.7E	1/10/2010 Dec 2012E \$36.5E \$41.4E \$40.7E \$41.6E \$160.1E
Est Next Rep I Fiscal Year En Rev (mil) Mar Jun Sep Dec FY CY	2010E \$25.7A \$24.5A \$21.7E \$25.3E \$97.2E \$97.2E 3.3x	2011E \$28.0E \$32.0E \$30.3E \$31.4E \$121.7E \$121.7E	1/10/2010 Dec 2012E \$36.5E \$41.4E \$40.7E \$41.6E \$160.1E \$160.1E
Est Next Rep I Fiscal Year En Rev (mil) Mar Jun Sep Dec FY CY	2010E \$25.7A \$24.5A \$21.7E \$25.3E \$97.2E \$97.2E 3.3x 3.3x	2011E \$28.0E \$32.0E \$30.3E \$31.4E \$121.7E \$121.7E 2.6x 2.6x	1/10/2010 Dec 2012E \$36.5E \$41.4E \$40.7E \$41.6E \$160.1E \$160.1E
Est Next Rep I Fiscal Year En Rev (mil) Mar Jun Sep Dec FY CY FY RM CY RM	2010E \$25.7A \$24.5A \$21.7E \$25.3E \$97.2E \$97.2E 3.3x 3.3x 2010E	2011E \$28.0E \$32.0E \$30.3E \$31.4E \$121.7E \$121.7E 2.6x 2.6x 2011E	1/10/2010 Dec 2012E \$36.5E \$41.4E \$40.7E \$41.6E \$160.1E \$160.1E 2.0x 2.0x 2012E
Est Next Rep I Fiscal Year En Rev (mil) Mar Jun Sep Dec FY CY FY RM CY RM EPS	2010E \$25.7A \$24.5A \$21.7E \$25.3E \$97.2E \$97.2E 3.3x 3.3x 2010E (\$0.04)A	2011E \$28.0E \$32.0E \$30.3E \$31.4E \$121.7E \$121.7E 2.6x 2.6x 2011E (\$0.04)E	1/10/2010 Dec 2012E \$36.5E \$41.4E \$40.7E \$41.6E \$160.1E \$160.1E 2.0x 2.0x 2012E \$0.01E
Est Next Rep I Fiscal Year En Rev (mil) Mar Jun Sep Dec FY CY FY RM CY RM EPS Mar Jun	2010E \$25.7A \$24.5A \$21.7E \$25.3E \$97.2E \$97.2E 3.3x 3.3x 2010E (\$0.04)A (\$0.15)A (\$0.14)E	2011E \$28.0E \$32.0E \$30.3E \$31.4E \$121.7E \$121.7E 2.6x 2.6x 2011E (\$0.04)E (\$0.01)E	1/10/2010 Dec 2012E \$36.5E \$41.4E \$40.7E \$41.6E \$160.1E \$160.1E 2.0x 2.0x 2.0x 2012E \$0.01E \$0.03E
Est Next Rep I Fiscal Year En Rev (mil) Mar Jun Sep Dec FY CY FY RM CY RM EPS Mar Jun Sep	2010E \$25.7A \$24.5A \$21.7E \$25.3E \$97.2E \$97.2E 3.3x 3.3x 2010E (\$0.04)A (\$0.15)A (\$0.14)E (\$0.08)E	2011E \$28.0E \$32.0E \$30.3E \$31.4E \$121.7E \$121.7E 2.6x 2.6x 2011E (\$0.04)E (\$0.01)E (\$0.06)E (\$0.03)E	1/10/2010 Dec 2012E \$36.5E \$41.4E \$40.7E \$41.6E \$160.1E \$160.1E 2.0x 2.0x 2.0x 2012E \$0.01E \$0.03E \$0.06E
Est Next Rep I Fiscal Year En Rev (mil) Mar Jun Sep Dec FY CY FY RM CY RM EPS Mar Jun Sep Dec	2010E \$25.7A \$24.5A \$21.7E \$25.3E \$97.2E \$97.2E 3.3x 3.3x 2010E (\$0.04)A (\$0.15)A (\$0.14)E	2011E \$28.0E \$32.0E \$30.3E \$31.4E \$121.7E \$121.7E 2.6x 2.6x 2011E (\$0.04)E (\$0.01)E (\$0.06)E	1/10/2010 Dec  2012E \$36.5E \$41.4E \$40.7E \$41.6E \$160.1E \$2.0x 2.0x 2.0x 2012E \$0.01E \$0.03E \$0.06E \$0.06E

EPS assumes post-IPO share count of 34.2mil basic / 39 0mil diluted

NM

NM

NM

NM

50.7x

50.7x

FY P/E

CY P/F

# Codexis, Inc. Overweight

(CDXS - \$8.11)

# Incremental Positives: Takeaways on Biofuels & Carbon from Management Meetings

#### CONCLUSION:

We are reiterating our Overweight rating on shares of CDXS following investor meetings we held with management. We came away with incrementally more confidence that regulatory hurdles in the Shell/Cosan JV will be cleared and a partner in carbon adsorption will be announced by year end, providing a clearer path to market opportunities - though exact timing has not yet been articulated. Risk aversion and a desire for liquidity stocks have recently weighed on CDXS shares, but we believe 1.7x EV/FY11E revenue represents an attractive entry point.

- Biofuels commercialization revenues more tangible under Shell/Cosan JV. We believe Codexis has four distinct revenue opportunities under the proposed JV. In 2012, a cost-reducing commercial-scale yeast could be introduced into the 23 Brazilian plants currently used to produce over 450 million gallons of ethanol annually. Codexis could also develop biocatalysts that produce higher-value chemicals, or supply potent enzyme cocktails for cellulosic ethanol using sugarcane residues. The fourth potential opportunity from the JV may be biocatalyst development for the production of diesel fuels.
- Visibility into revenues from nascent carbon capture platform could present upside. Codexis' carbon capture platform may get a boost from the announcement of a large partner which we liken to the biofuels relationship Codexis has with Shell before the end of the year. The nascent carbon capture business has been heavily discounted, in our view, because it has yet to recognize revenues and the timing of carbon markets in the U.S. is likely highly sensitive to Congressional action. Despite these risks, we believe power utilities in the U.S. are readying themselves to be positioned for regulated carbon markets.
- Pharmaceuticals business poised for 40% 60% growth in 2010, with positive outlook. Codexis sells enzymes and active pharmaceutical ingredients for use in 35 products in its pharma business to improve yields, enhance chiral selectivity, and reduce production costs. Six drugs in the pipeline are marketed today. Partnerships with innovators have reshaped the pharma platform, where adaptation of their products or processes presents an annuitized revenue stream.
- Maintain Overweight rating and \$12 price target. CDXS shares have underperformed as investors seek liquid names and select companies with more established cash flow over those incurring operating losses. We believe developments with Shell/Cosan and the carbon capture platform will be catalysts for the stock. Our price target remains \$12 (based on 3x EV/FY11 revenue).

#### INVESTMENT RECOMMENDATION:

The recent pullback in CDXS shares has improved the risk/reward profile and as commercialization catalysts approach, we believe valuations will expand.

#### **RISKS TO ACHIEVEMENT OF TARGET PRICE:**

Facility construction delays, reduced regulatory support for biofuels, competing bio-catalysis technologies, a sustained drop in oil prices

#### **COMPANY DESCRIPTION:**

Codexis custom-tailors enzymes that enhance the efficiency - and lower the cost - of producing pharmaceuticals, biofuels, and various other bio-based chemicals.

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# PiperJaffray.

We are reiterating our Overweight rating on shares of CDXS following investor meetings we held with management. We came away from the meetings with incrementally more confidence that any remaining regulatory hurdles in the proposed JV between Shell and Cosan will be cleared by year end, providing a clearer path to biofuels market opportunities for Codexis in biofuels. Also by the end of the year, we believe that Codexis will announce a large carbon absorption partner, with whom they are currently having advanced negotiations. Although exact timelines have not yet been articulated by management, we believe commercialization plans in biofuels from the Shell/Cosan JV and visibility into potential revenues from carbon capture present catalysts for the stock in the next 3-4 months. The investment environment of relative risk aversion and a desire for highly liquid stocks have recently weighed on CDXS shares. We believe that the current valuation of 1.7x EV/FY11E revenue represents an attractive entry point.

**Biofuels commercialization revenues more tangible under Shell/Cosan JV.** We believe Codexis has four revenue opportunities under the proposed JV. In 2012, Codexis could begin to introduce optimized strains of yeast for use in the 23 Brazilian plants currently used to produce over 450 million gallons of ethanol annually. The optimized yeasts could reduce costs in the production of first-generation ethanol representing a rapid path to commercial revenues, for which Codexis would earn a few pennies per gallon in royalties. Additionally, Codexis would have the opportunity to develop biocatalysts that produce higher-value chemicals, such as polymer intermediates and solvents, rather than ethanol. Such an application of the Codexis technology could be deployed by 2013. The third potential opportunity comes through the production of highly productive enzymes for cellulosic ethanol using sugarcane residues – namely bagasse, which is burned for electricity or landfilled, and the tops and leaves, which are currently burned in the field. The fourth potential opportunity to come from the JV could be biocatalyst development for the production of diesel fuels primarily for the European markets.

Visibility into revenues from nascent carbon capture platform could present upside. Codexis' carbon capture platform may get a boost from the announcement of a large partner – which we liken to the biofuels relationship Codexis has with Shell – before the end of the year. The nascent carbon capture business has been heavily discounted, in our view, because it has yet to recognize revenues and the timing of carbon markets in the U.S. is likely highly sensitive to Congressional action. Despite these risks, we believe power utilities in the U.S. are readying themselves to be positioned for regulated carbon markets.

Pharmaceuticals business poised for 40% - 60% growth in 2010, with positive outlook. Codexis sells either enzymes or active pharmaceutical ingredients for use in 35 products in its pharmaceutical business to improve yields, enhance chiral selectivity, and thereby reduce production costs. Six pharmaceuticals of the 35 in the pipeline are marketed today including Lipitor (atorvastatin) and the type II diabetes drug Januvia (sitagliptin) which Merck expects to be a \$3 billion drug this year. Other significant opportunities in the pharmaceutical market include the hepatitis C drug telaprevir with partner Vertex. Partnerships with the larger innovators has reshaped the way Codexis approaches the pharma market, where adaptation of one of their products or processes presents an annuitized revenue stream.

**Maintain Overweight rating and \$12 price target.** CDXS shares have underperformed as investors seek highly liquid names and tend to select companies with more established operational cash flow over those incurring operating losses. We believe positive developments in the Shell/Cosan JV and the carbon capture platform will act as catalysts for the stock. Our price target remains \$12 (based on 3x EV/FY11E revenue) with \$2.90 in cash and FY11E revenues of \$121.7 million.

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# Codexis

#### **Income Statement**

(\$ In Million Except Per Share Data)

Date: 9/14/10 Price: \$8.11

Current disclosure information for this company can be found at: http://www.piperiaffray.com/researchdisclosures

http://www.piperjaffray.com/researchdisclosu																
		2010				2011				2012						
	1QA	2QA	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q				
	Mar	June	Sept	Dec	Mar	June	Sept	Dec	Mar	June	Sept	Dec	FY09	FY10E	2011E	2012E
Net Sales	25.7	24.5	21.7	25.3	28.0	32.0	30.3	31.4	36.5	41.4	40.7	41.6	82.9	97.2	121.7	160.1
Cost of Sales	5.2	6.1	5.0	5.7	6.8	9.5	7.4	7.5	10.9	14.1	12.0	12.0	16.7	22.0	31.2	48.9
Gross Profit	20.5	18.4	16.8	19.5	21.2	22.5	22.9	24.0	25.6	27.3	28.7	29.7	66.2	75.2	90.5	111.2
Research & development	13.0	13.0	13.2	13.5	13.5	14.0	15.0	15.0	15.0	16.0	16.0	16.5	45.9	52.7	57.5	63.5
Operations	2.0	2.0	2.0	2.0	2.0	2.0	2.5	2.5	2.5	2.5	3.0	3.0	8.9	8.0	9.0	11.0
SG&A	6.6	6.7	6.5	7.0	7.5	7.5	8.0	8.0	8.0	8.0	8.0	8.5	29.9	26.8	31.0	32.5
Operating Income from operations	(1.100)	(3.3)	(4.9)	(3.0)	(1.8)	(1.0)	(2.6)	(1.5)	0.1	0.8	1.7	1.7	(18.4)	(12.3)	(7.0)	4.2
Interest Expense, net	(0.3)	(0.6)	-	-	0.4	0.4	0.4	0.4	0.5	0.5	0.5	0.5	(1.2)	(0.9)	1.6	2.0
Other				-				-		-			(0.6)			
Total Other Income (loss)	(0.3)	(0.6)	-	-	0.4	0.4	0.4	0.4	0.5	0.5	0.5	0.5	(1.9)	(0.9)	1.6	2.0
Pretax Income	(1.4)	(3.9)	(4.9)	(3.0)	(1.4)	(0.6)	(2.2)	(1.1)	0.6	1.3	2.2	2.2	(20.2)	(13.2)	(5.4)	6.2
Tax Provision	0.1	(0.1)	0.2	0.2	0.2	0.2	0.2	0.2		-	<u> </u>	<u> </u>	(0.1)	0.3	0.8	
Net Income	(1.4)	(3.9)	(4.8)	(2.8)	(1.2)	(0.4)	(2.0)	(0.9)	0.6	1.3	2.2	2.2	(20.3)	(12.9)	(4.6)	6.2
Shares Basic	34.2	26.6	34.2	34.2	34.2	34.2	34.2	34.2	34.2	34.2	34.2	34.2	34.2	32.3	34.2	34.2
Shares Diluted (Mils.)	39.0	39.0	39.0	39.0	39.0	39.0	39.0	39.0	39.0	39.0	39.0	39.0	39.0	39.0	39.0	39.0
EPS-Reported Diluted	(\$0.04)	(\$0.15)	(\$0.14)	(\$0.08)	(\$0.04)	(\$0.01)	(\$0.06)	(\$0.03)	\$0.01	\$0.03	\$0.06	\$0.06	(\$0.59)	(\$0.40)	(\$0.13)	\$0.16
Depreciation and amortization	\$1.8	\$2.2	\$2.1	\$2.1	\$2.4	\$2.4	\$2.4	\$2.4	\$3.8	\$3.8	\$3.8	\$3.8	\$6.1	\$8.3	\$9.5	15.0
Non-cash stock comp & other	\$2.0	\$2.5	\$1.5	\$1.5	\$2.1	\$2.1	\$2.1	\$2.1	\$1.9	\$1.9	\$1.9	\$1.9	\$4.9	\$7.5	\$8.5	7.5
EBITDA	\$2.8	\$1.4	(\$1.3)	\$0.6	\$2.7	\$3.5	\$1.9	\$3.0	\$5.7	\$6.5	\$7.3	\$7.3	(\$7.3)	\$3.5	\$11.0	26.7
Margins:																
Gross Margin	79.7%	75.2%	77.1%	77.3%	75.6%	70.2%	75.6%	76.2%	70.1%	66.0%	70.5%	71.3%	79.9%	77.3%	74.4%	69.5%
R&D expense ratio	50.5%	53.1%	60.7%	53.4%	48.2%	43.8%	49.5%	47.7%	41.1%	38.7%	39.4%	39.7%	55.3%	54.2%	47.2%	39.7%
Operations expense ratio	7.8%	8.2%	9.2%	7.9%	7.1%	6.3%	8.3%	8.0%	6.9%	6.0%	7.4%	7.2%	10.7%	8.2%	7.4%	6.9%
SG&A expense ratio	25.7%	27.2%	29.9%	27.7%	26.8%	23.4%	26.4%	25.4%	21.9%	19.3%	19.7%	20.4%	36.0%	27.5%	25.5%	20.3%
EBITDA Margin	10.7%	5.6%	-6.1%	2.6%	9.5%	10.9%	6.3%	9.4%	15.6%	15.6%	17.9%	17.5%	-8.8%	3.6%	9.1%	16.7%
Operating Margin	-4.3%	-13.3%	-22.8%	-11.8%	-6.6%	-3.2%	-8.5%	-4.9%	0.2%	2.0%	4.1%	4.0%	-22.2%	-12.6%	-5.7%	2.6%
Pretax Margin	-5.6%	-15.8%	-22.8%	-11.8%	-5.2%	-1.9%	-7.2%	-3.6%	1.5%	3.2%	5.3%	5.2%	-24.4%	-13.6%	-4.4%	3.9%
Net Income Margin	-5.3%	-16.1%	-22.1%	-11.2%	-4.4%	-1.3%	-6.5%	-3.0%	1.5%	3.2%	5.3%	5.2%	-24.5%	-13.3%	-3.8%	3.9%

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Codexis Segment Sales & Profit Analysis

(\$ In Thousands Except Per Share Data)

		20101	E			2011	E	2012E								
	1QA	2QA	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q				
	Mar	June	Sept	Dec	Mar	June	Sept	Dec	Mar	June	Sept	Dec	FY09	FY10E	2011E	2012E
Revenue																
Pharma	6.9	8.5	6.7	7.8	10.2	14.2	11.0	11.2	17.0	22.0	18.7	18.7	20.0	29.9	46.6	76.4
Generic	2.4	4.2	2.4	3.6	3.9	7.2	4.1	4.5	5.1	8.6	4.9	5.5	8.8	12.7	19.8	24.1
Innovator	4.5	4.3	4.3	4.1	6.3	7.0	6.9	6.6	12.0	13.3	13.8	13.2	11.2	17.2	26.8	52.3
Biofuels	16.0	15.5	15.0	17.5	17.0	17.0	18.5	19.5	17.7	17.7	19.2	20.2	62.8	64.1	72.2	74.9
FTE	14.5	14.7	13.5	13.5	15.5	15.5	15.5	15.5	16.2	16.2	16.2	16.2	53.5	56.2	62.2	64.9
Other/Milestones	1.5	0.9	1.5	4.0	1.5	1.5	3.0	4.0	1.5	1.5	3.0	4.0	9.3	7.9	10.0	10.0
Bio-industrials	0.0	0.0	0.0	0.0	0.5	0.5	0.5	0.5	1.0	1.0	2.0	2.0	0.1	0.0	2.0	6.0
Carbon	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	1.0	1.0	0.0	0.0	0.0	2.0
Water, Other	0.0	0.0	0.0	0.0	0.5	0.5	0.5	0.5	1.0	1.0	1.0	1.0	0.1	0.0	2.0	4.0
Grants	<u>2.7</u>	<u>0.5</u>	0.0	0.0	0.3	0.3	0.3	0.3	0.7	0.7	0.7	0.7	0.0	3.2	1.0	2.8
TOTAL	25.7	24.5	21.7	25.3	28.0	32.0	30.3	31.4	36.5	41.4	40.7	41.6	82.9	97.2	121.7	160.1
Revenue % Change																
Pharma	39.4%	82.2%	33.0%	46.8%	47.0%	67.5%	63.6%	43.6%	67.1%	54.5%	70.1%	67.4%		49.7%	55.7%	64.0%
Generic	30.0%	157.4%	50.0%	0.0%	60.0%	70.0%	70.0%	25.0%	30.0%	20.0%	20.0%	20.0%		45.1%	55.2%	22.0%
Innovator	45.0%	41.1%	25.0%	150.0%	40.0%	65.0%	60.0%	60.0%	90.0%	90.0%	100.0%	100.0%		53.3%	56.0%	95.0%
Biofuels	11.2%	6.6%	0.0%	-7.1%	6.2%	9.9%	23.6%	11.6%	4.0%	4.0%	3.7%	3.5%		2.0%	12.7%	3.8%
FTE	12.2%	8.4%	0.2%	-0.5%	6.9%	6.0%	15.1%	15.1%	4.4%	4.4%	4.4%	4.4%		5.0%	10.6%	4.4%
Other/Milestones	2.9%	-16.6%	-1.4%	-24.1%	0.0%	76.3%	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%		-15.3%	27.4%	0.0%
Bio-industrials	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a		n/a	n/a	n/a
Grants	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a		n/a	n/a	n/a
Total	32.4%	27.5%	8.3%	4.3%	8.9%	30.7%	39.4%	24.4%	30.3%	29.3%	34.2%	32.3%		17.2%	25.3%	31.5%
Gross Profit																
Pharma	1.719	2.409	1.750	2.020	3.366	4.689	3.634	3.682	6.135	7.906	6.743	6.723	3.310	7.899	15.371	27.51
Biofuels	16.041	15.504	15.004	17.504	17.039	17.039	18.539	19.539	17.729	17.729	19.229	20.229	62.806	64.053	72.156	74.92
Bio-industrials	0.000	0.000	0.000	0.000	0.500	0.500	0.500	0.500	1.000	1.000	2.000	2.000	0.069	0.000	2.000	6.00
Grants	2.722	0.492	0.000	0.000	0.250	0.250	0.250	0.250	0.700	0.700	0.700	0.700	0.046	3.214	1.000	2.80
TOTAL	20.482	18.405	16.754	19.524	21.155	22.478	22.924	23.971	25.564	27.335	28.672	29.652	66.230	75.166	90.528	111.22
Gross Margins																
Pharma	24.8%	28.4%	26.0%	26.0%	33.0%	33.0%	33.0%	33.0%	36.0%	36.0%	36.0%	36.0%	16.6%	26.4%	33.0%	36.0%
Biofuels	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a				
Bio-industrials	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a				
Grants	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a				
Total	79.7%	75.2%	77.1%	77.3%	75.6%	70.2%	75.6%	76.2%	70.1%	66.0%	70.5%	71.3%	79.9%	77.3%	74.4%	69.5%

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#### Codexis Balance Sheet

	FY10E				FY11E						Fiscal	Fiscal	Fiscal	Fiscal	Fiscal			
(\$ Million)	Q1A	Q2A	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4		2008	2009E	2010E	2011E	2012E
Cash	29.2	100.3	99.2	95.6	93.5	91.7	88.4	83.4	79.0	76.5	74.9	73.4	_	37.1	55.6	95.6	83.4	73.4
Other current assets	21.5	14.3	16.0	17.7	20.9	23.6	25.5	28.2	30.1	31.3	32.7	33.8		11.2	11.8	17.7	28.2	33.8
Current Assets	50.7	114.6	115.1	113.3	114.4	115.3	113.9	111.5	109.2	107.8	107.5	107.2		48.3	67.4	113.3	111.5	107.2
Plant/Property/Equipment (Net)	21.3	21.3	22.2	23.1	23.7	24.3	26.0	27.6	34.8	42.1	49.3	56.6		16.0	21.6	23.1	27.6	56.6
Other long-term assets	11.9	7.8	17.8	22.8	27.8	27.8	27.8	27.8	17.8	7.8	7.8	7.8		6.5	10.1	22.8	27.8	7.8
TOTAL ASSETS	83.8	143.7	155.1	159.2	165.9	167.4	167.6	166.9	161.8	157.7	164.7	171.6		70.9	99.0	159.2	166.9	171.6
Current liabilities:																		
Notes Payable	=	=	=	-	=	=	=	=	=	=	=	=		5.2	7.9	=	-	=
Deferred revenue	9.4	4.6	8.9	9.0	9.2	9.9	10.7	10.1	10.8	11.6	12.4	13.3		10.6	24.7	9.0	10.1	13.3
Other Current Liabilites	28.0	26.3	26.7	27.0	27.7	26.8	26.0	24.7	26.4	28.3	30.4	32.4		26.6	31.5	27.0	24.7	32.4
Total Current Liabilities:	37.4	30.8	35.6	36.0	36.8	36.6	36.7	34.8	37.2	39.9	42.8	45.7		42.4	64.2	36.0	34.8	45.7
Long-Term Debt	-	-	_	_	-	-	-	-	_	-	-	-		8.5	-	-	_	-
Other liabilities	10.9	8.5	20.0	26.5	33.7	35.8	37.9	40.0	31.9	23.8	25.7	27.5		16.4	=	26.5	40.0	27.5
Total Liabilities	48.3	39.4	55.6	62.5	70.5	72.4	74.6	74.8	69.1	63.7	68.5	73.3		67.3	64.2	62.5	74.8	73.3
Preferred stock	-	-	-	-	-	-	-	-						-	-	-		
Stockholders' equity	35.5	104.3	99.5	96.7	95.4	95.0	93.0	92.1	92.7	94.0	96.2	98.3		3.6	34.8	96.7	92.1	98.3
TOTAL LIABILITIES & S.E.	83.8	143.7	155.1	159.2	165.9	167.4	167.6	166.9	161.8	157.7	164.7	171.6		70.9	99.0	159.2	166.9	171.6

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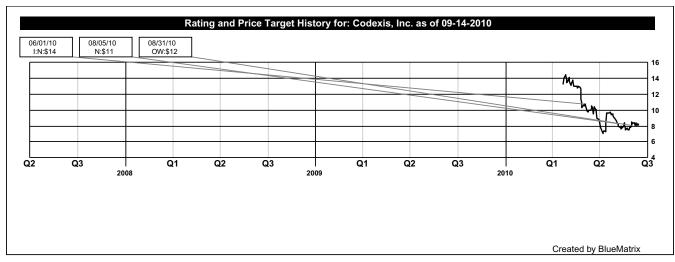
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Codexis Statement of Cash Flow

		FY10	Œ			FY1	1E			FY12	2E		Fiscal	Fiscal	Fiscal	Fiscal	Fiscal
(\$ Millions)	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	2008	2009	2010E	2011E	2012E
Operating:				•													
Net Income	(1.4)	(3.9)	(4.8)	(2.8)	(1.2)	(0.4)	(2.0)	(0.9)	0.6	1.3	2.2	2.2	(45.1)	(20.3)	(12.9)	(4.6)	6.2
Depreciation/Amortization	1.8	1.9	2.1	2.1	2.4	2.4	2.4	2.4	3.8	3.8	3.8	3.8	4.6	7.8	8.0	9.5	15.0
Share-based compensation	1.7	2.3	1.5	1.5	2.1	2.1	2.1	2.1	1.9	1.9	1.9	1.9	3.5	4.8	7.0	8.5	7.5
Changes in operating assets and liabilities:	(14.1)	(6.9)	3.0	(1.4)	(2.3)	(2.9)	(1.8)	(4.6)	0.5	1.5	1.6	1.7	 0.8	(1.0)	(19.4)	(11.6)	5.3
Net Cash Flow for Operating Activities	(12.0)	(6.7)	1.9	(0.6)	1.0	1.2	0.7	(1.0)	6.6	8.4	9.4	9.5	 (36.3)	(8.7)	(17.4)	1.8	34.0
Investing:																	
Purchases of plant, property, equipment	(1.3)	(1.9)	(3.0)	(3.0)	(3.0)	(3.0)	(4.0)	(4.0)	(11.0)	(11.0)	(11.0)	(11.0)	(8.5)	(10.8)	(9.2)	(14.0)	(44.0)
Other	13.6	(39.0)	-	-	-	-	-	-	- 1	-	-	- 1	15.6	(0.4)	(25.4)	-	- 1
Acquisitions	-	-	-	-	-	-	-	-	-	-	-	-	-	(1.3)	-	-	-
Net Investing Cash Flow	12.3	(40.9)	(3.0)	(3.0)	(3.0)	(3.0)	(4.0)	(4.0)	(11.0)	(11.0)	(11.0)	(11.0)	7.1	(12.5)	(34.6)	(14.0)	(44.0)
Financing:																	
Net change in long-term debt	(1.3)	(1.3)	-	-	-	-	-	-	-	-	-	-	(4.3)	(6.1)	(2.7)	-	-
Issuance of equity/preferred		72.7	-	-	-	-	-	-	-	-	-	-	0.4	-	-	-	-
Other	(1.5)	(1.5)	-	-	-	-	-		-		-	-	 - (2.0)	0.1	(3.0)	-	
Net cash provided by Financing Activities	(2.8)	69.8	-	-	-		-		-		-		 (3.9)	(6.0)	(5.6)	-	
Exchange rate changes	(0.0)	(0.0)															
Increase in cash and cash equivalents	(2.6)	22.3	(1.1)	(3.6)	(2.0)	(1.8)	(3.3)	(5.0)	(4.4)	(2.6)	(1.6)	(1.5)		(27.2)	(57.7)	(12.2)	(10.0)
Cash at beginning of period	55.9	53.4	75.6	74.5	70.9	68.8	67.0	63.7	58.7	54.3	51.8	50.2		37.1	55.9	(1.8)	58.7
Cash at end of period	53.4	75.6	74.5	70.9	68.8	67.0	63.7	58.7	54.3	51.8	50.2	48.7		10.0	(1.8)	58.7	48.7
Free cash flow													(44.9)	(19.5)	(26.6)	(12.2)	(10.0)

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Notes: The boxes on the Rating and Price Target History chart above indicate the date of the Research Note, the rating, and the price target. Each box represents a date on which an analyst made a change to a rating or price target, except for the first box, which may only represent the first Note written during the past three years.

Legend:

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R: Resuming Coverage

T: Transferring Coverage

D: Discontinuing Coverage

S: Suspending Coverage

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N: Neutral

UW: Underweight

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