

June 4, 2010

Stock Rating:

OUTPERFORM

12-18 mo. Price Target \$16.00
ALIM - NASDAQ \$10.90

3-5 Yr. EPS Gr. Rate NA
52-Wk Range \$11.23-\$7.76
Shares Outstanding 31.1M
Float 25.8M
Market Capitalization \$338.5M
Avg. Daily Trading Volume 162,300
Dividend/Div Yield NA/NM
Fiscal Year Ends Dec
Book Value NM
2010E ROE NA
LT Debt \$15.0M
Preferred NA
Common Equity NA
Convertible Available No
52 WEEK LOW (\$): Range since 4/22/10 IPO

EPS Diluted	Q1	Q2	Q3	Q4	Year	Mult.
2009A	--	--	--	--	(0.86)	NM
2010E	(0.21)A	(0.30)	(0.24)	(0.26)	(1.02)	NM
Prior (E)	(0.49)	(0.36)	(0.28)	(0.29)	(1.38)	NM
2011E	--	--	--	--	1.86	5.9x
Prior (E)	--	--	--	--	1.79	6.1x
2012E	--	--	--	--	2.63	4.1x
Prior (E)	--	--	--	--	2.54	4.3x

HEALTHCARE/BIOTECHNOLOGY

Alimera Sciences

Reports 1Q; Iluvien U.S. Filing In DME On Track For 2Q10

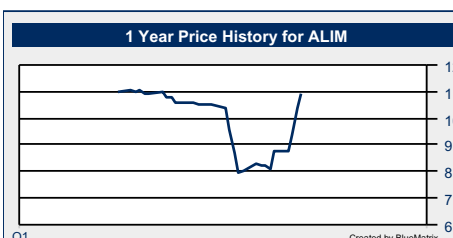
SUMMARY

On 6/3, ALIM reported 1Q results. Importantly, the company reiterated it is on track to file a NDA for Iluvien in diabetic macular edema (DME) in the next few weeks. We continue to see a high probability of U.S. approval of Iluvien in 1H11, based on the impressive visual acuity improvements observed in the two ph.III FAME trials and the implant's outstanding safety profile. We expect Iluvien to become a leading chronic DME therapy as we believe the drug addresses important limitations of the current therapies. We est >\$900M peak worldwide sales in this indication. Based on Iluvien's significant commercial potential, we believe ALIM shares represent a compelling value at current levels.

KEY POINTS

- **ALIM reported pro-forma 1Q EPS of (\$0.21) vs. our (\$0.49) estimate and we are revising our estimates.** Our pro-forma calculation is based on 22.5M shares outstanding. ALIM's net loss of \$4.7M excludes a one-time \$4M payment from Bausch & Lomb, and revenues related to the accounting treatment of preferred shares that were eliminated following the company's recent IPO.
- **ALIM will file for U.S. approval of Iluvien in the very near term.** We believe a 10-month review is most likely, although Iluvien could receive an accelerated, 6-month FDA review given the unmet medical need in DME. As Iluvien's active agent is a well-known corticosteroid, an AdCom meeting may not be necessary before approval.
- **We expect 1H11 approval of Iluvien for DME.** Although one ph.III trial did not meet the primary endpoint using a modified statistical analysis, both ph.III trials showed significant visual acuity improvements vs. placebo using an ITT analysis. We believe the FDA will focus on the ITT analysis, which better defines benefit/risk in clinical practice.
- **Iluvien will quickly become an important chronic DME treatment, in our view.** Current corticosteroid treatments have drawbacks, including frequent injections and development of cataracts/IOP. We believe Iluvien will offer DME patients efficacy for ~3 years following a single, convenient intravitreal insertion, at a relatively low cost (we est \$7,500/placement), with minimal side effects.

Stock Price Performance



Company Description

Alimera Sciences is a biopharmaceutical company focused on the research, development, and commercialization of ophthalmic pharmaceuticals. The company's product candidates include Iluvien, an intravitreal insert for treatment of diabetic macular edema, as well as other ophthalmic diseases, such as the wet form of age-related macular degeneration (AMD), the dry form of AMD, and retinal vein occlusion.

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Changes to Our model

Based on 1Q10 results, we have adjusted our financial model. For 2Q10-4Q10 our EPS estimates are now (\$0.30), (\$0.24), and (\$0.26), respectively. Our full-year 2010 EPS estimate is now (\$1.02). For 2011-2017 our new EPS estimates are \$1.86, \$2.63, \$3.23, \$3.82, \$4.63, \$5.61, and \$6.53, respectively.

Alimera Sciences Statement of Operations 2009A-2017E

Amounts in thousands, except per-share figures

	2010																		
	2009A	1QA	Prior 1QE	2QE	Prior 2QE	3QE	Prior 3QE	4QE	Prior 4QE	2010E	Prior 2010E	2011E	Prior 2011E	2012E	2013E	2014E	2015E	2016E	2017E
Revenues:																			
Iluvien U.S. sales	-	-	-	-	-	-	-	-	-	-	-	127,160	127,160	191,598	251,591	324,227	399,100	481,019	563,761
Iluvien Ex-U.S. revenues	-	-	-	-	-	-	-	-	-	-	-	-	-	13,020	32,550	44,221	56,048	68,976	81,296
Total operating revenue	-	-	-	-	-	-	-	-	-	-	-	127,160	127,160	204,618	284,141	368,448	455,148	549,995	645,057
Operating expenses:																			
Cost of goods	-	-	-	-	-	-	-	-	-	-	-	6,358	6,358	9,580	12,580	16,211	19,955	24,051	28,188
Payment to pSivida for Iluvien	-	-	-	-	-	-	-	-	-	-	-	16,531	16,531	30,693	48,304	66,321	81,927	98,999	116,110
Research & development	15,057	3,065	4,500	3,500	4,500	4,000	4,500	4,500	4,500	15,065	18,000	21,091	20,700	21,724	22,375	23,047	23,738	24,450	25,184
Selling, general & administrative	4,159	1,151	4,100	3,500	4,150	3,500	4,225	3,500	4,500	11,651	16,975	22,137	24,614	35,419	44,274	55,342	69,178	72,637	76,269
Total operating expenses	19,216	4,216	8,600	7,000	8,650	7,500	8,725	8,000	9,000	26,716	34,975	66,117	68,203	97,415	127,533	160,921	194,798	220,137	245,751
Income (Loss) from operations	(19,216)	(4,216)	(8,600)	(7,000)	(8,650)	(7,500)	(8,725)	(8,000)	(9,000)	(26,716)	(34,975)	61,043	58,957	107,203	156,608	207,527	260,351	329,858	399,307
Other income (expense)	(1,860)	(472)	(2,332)	(2,270)	(2,288)	155	134	136	112	(2,450)	(4,373)	1,040	905	2,541	4,840	8,252	14,610	20,077	26,868
Pretax income (loss)	(21,076)	(4,688)	(10,932)	(9,270)	(10,938)	(7,345)	(8,591)	(7,864)	(8,888)	(29,166)	(39,348)	62,084	59,862	109,743	161,448	215,779	274,960	349,936	426,175
Income tax provision (benefit)	-	-	-	-	-	-	-	-	-	-	-	-	-	16,462	40,362	64,734	82,488	104,981	127,853
Net income (loss)(2)	(21,076)	(4,688)	(10,932)	(9,270)	(10,938)	(7,345)	(8,591)	(7,864)	(8,888)	(29,166)	(39,348)	62,084	59,862	93,282	121,086	151,046	192,472	244,955	298,323
Basic & diluted net loss per share	(\$0.86)	(\$0.21)	(\$0.49)	(\$0.30)	(\$0.36)	(\$0.24)	(\$0.28)	(\$0.26)	(\$0.29)	(\$1.02)	(\$1.38)	\$1.86	\$1.79	\$2.63	\$3.23	\$3.82	\$4.63	\$5.61	\$6.53
Basic common shares outstanding (1)	22,496	22,496	22,496	30,501	30,501	30,501	30,501	30,501	30,501	28,500	28,500	32,501	32,501	34,501	36,501	38,501	40,501	42,501	44,501
Diluted common shares outstanding	22,496	22,496	22,496	30,501	30,501	30,501	30,501	30,501	30,501	28,500	28,500	33,401	33,401	35,451	37,501	39,551	41,601	43,651	45,701

(1) Pre-IPO share count for 2009 and 1Q 2010 are based on the pro-forma share count provided in ALIM's form S-1A

(2) Excludes one-time items

Ratios and Margins

Gross Margin	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	95.0%	95.0%	95.0%	95.0%	95.0%	95.0%	95.0%	95.0%
R&D as percent of revenue	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	16.6%	16.3%	10.6%	7.9%	6.3%	5.2%	4.4%	3.9%
SG&A as percent of revenue	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	17.4%	19.4%	17.3%	15.6%	15.0%	15.2%	13.2%	11.8%
Operating margin	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	48.0%	46.4%	52.4%	55.1%	56.3%	57.2%	60.0%	61.9%
Pretax margin	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	48.8%	47.1%	53.6%	56.8%	58.6%	60.4%	63.6%	66.1%
Profit margin	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	48.8%	47.1%	45.6%	42.6%	41.0%	42.3%	44.5%	46.2%
Tax rate	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	0.0%	0.0%	15.0%	25.0%	30.0%	30.0%	30.0%	30.0%

Source: Company documents and Oppenheimer & Co. Inc.

Investment Thesis

Based on Iluvien's significant commercial potential, we believe ALIM shares are substantially undervalued. We believe Iluvien, Alimera's treatment for diabetic macular edema (DME), will be approved by the FDA and the EMEA in 2011. Following approval, Iluvien should become an important treatment for DME, a serious complication of diabetes that can lead to blindness. We estimate peak worldwide Iluvien sales of more than \$900 million.

Price Target Calculation

Our 12-18 month price target of \$16 is based on 12x our probability adjusted 2012 EPS of \$1.69, discounted 1.5 years at 15%. We have chosen to use a 12x multiple based on the average multiple for specialty pharma peer companies, which is 11.4x for 2012. We chose 2012 as the year upon which to value Alimera, as it should be the first full year of U.S. Iluvien sales. We view this as a conservative choice, as 2012 includes limited E.U. revenues for Iluvien, assuming a launch in 1Q12.

Key Risks to Price Target

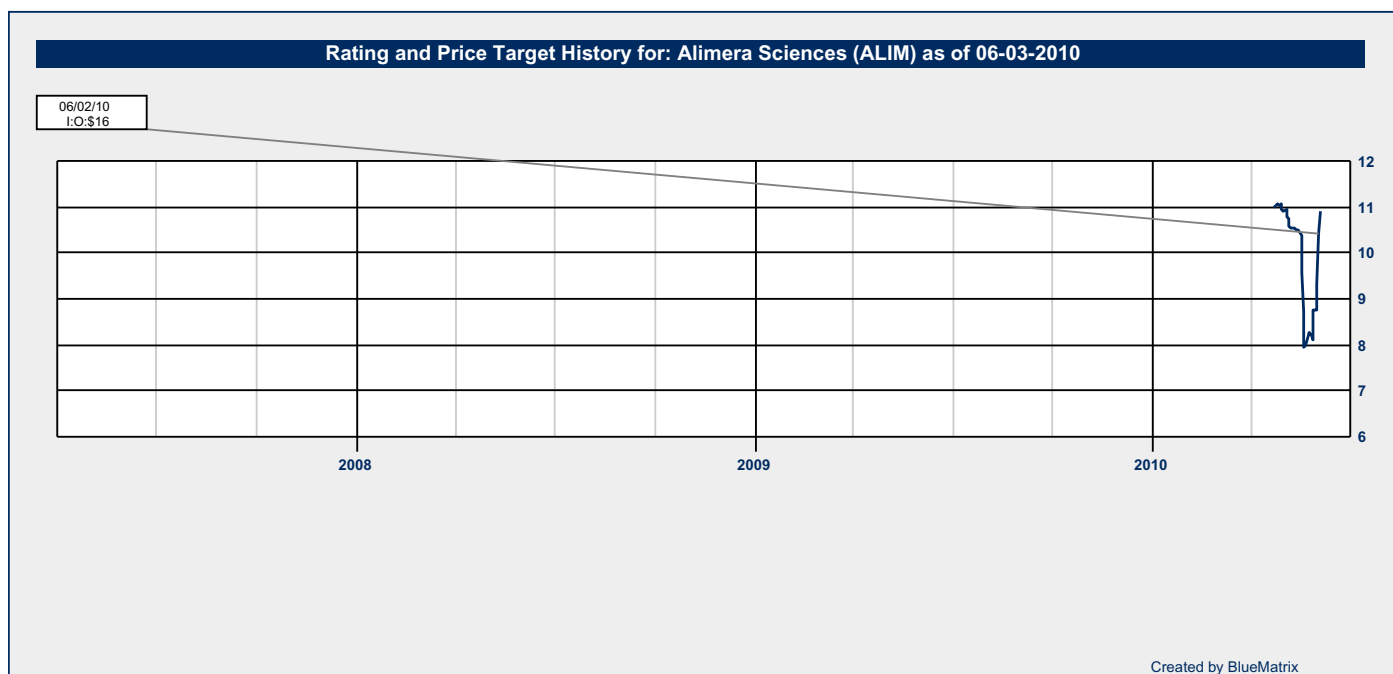
Key risks to our price target include, but are not limited to, failure to gain FDA or EMEA approval of Iluvien in diabetic macular edema (DME), difficulty commercializing Iluvien in the U.S. following potential approval, an inability to find a partner to commercialize Iluvien in Europe, and an inability to raise additional funding if required. We also view potential competition in the DME market as an important risk to our price target.

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Rating	Count	IB Serv/Past 12 Mos.	
		Percent	Count
OUTPERFORM [O]	336	51.10	130
PERFORM [P]	301	45.80	82
UNDERPERFORM [U]	20	3.00	3

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