

Quick Take

Horizon Pharma — Outperform (1)

HZNP: \$3.47

Quick Take: Horizon Gets Paragraph IV; YAWN: "Par"

For The Course

February 17, 2012

Analysts Edward Nash

(646) 562-1385 edward.nash@cowen.com Yun Zhong, Ph.D. (646) 562-1387 yun.zhong@cowen.com

Take Home Points

- Paragraph IV certification has always been anticipated and is most likely "weak" on its claims
- DUEXIS has strong Orange Book listed patents that we believe are defensible
- DUEXIS launch is still young, but prescriber response has been very strong and positive
- LODOTRA PDUFA getting closer: July26, 2012. We are bullish on chances of approval

Yesterday after the market close, Horizon Pharma announced that it had received a Paragraph IV certification from Par Pharmaceuticals, Inc. advising that Par has filed an Abbreviated New Drug Application (ANDA) with the FDA for a generic version of DUEXIS. Horizon is evaluating the Paragraph IV certification currently to determine the next course of action. If the company elects to initiate a patent infringement suit within 45 days of receiving the notice, the approval of the ANDA cannot be granted until the earlier of 30 months or a decision from the infringement case.

DUEXIS Has Composition of Matter and Method of Use Patents Issued

Horizon currently has two patents issued and Orange Book listed with claims that cover DUEXIS. Both patents, entitled "Stable compositions of famotidine and ibuprofen" (patent number 8,067,033) and "Methods and Medicaments for Administration of Ibuprofen" (patent number 8,067,451), were issued on November 29, 2011 and are set to expire in 2026.

Additionally, there are currently pending claims to methods of use for the treatment of patients with ibuprofen-responsive conditions and the TID administration of famotidine and ibuprofen.

Recall that Horizon spent much time and effort to create the DUEXIS formulation. This was not straightforward as ibuprofen tends to "eat away" at famotidine when in contact. DUEXIS' unique formulation separates these two layers and allows for immediate release.

Paragraph IV Certification Requires Bioequivalence

Paragraph IV certification has become a routine business tactic and path of FDA filing for generic companies. It can be filed any time before the patent is set to expire. In recent years, Paragraph IV certification filings have been on the rise and generic companies tend to file as early as possible to secure the first-to-file status as a successful outcome allows for 180 days of market exclusivity before the FDA will approve another generic.

Orange book is the FDA's list of Approved Drug Products with Therapeutic Equivalence Evaluations. Par Pharmaceutical, Inc. has not advised Horizon of whether it has compiled with the FDA requirements for proving bioequivalence.

Please see addendum of this report for important disclosures.

www.cowen.com



The DUEXIS Duo

DUEXIS is Horizon's proprietary single-tablet combination of ibuprofen (800mg) and famotidine (26.6mg) for the treatment of pain and inflammation associated with rheumatoid arthritis (RA) and osteoarthritis. Ibuprofen is a non-steroidal anti-inflammatory drug (NSAID) and famotidine is a histamine H_2 -receptor antagonist. By combining the two, DUEXIS provides a simple solution that offers GI protection along with pain relief in a fast, effective and convenient manner. DUEXIS is FDA approved for TID administration to provide all day relief of chronic pain due to RA and OA while reducing the risk of developing upper gastrointestinal ulcers, which can result from long-term ibuprofen use. DUEXIS was approved by the FDA in April 2011 and was launched in December 2011.

Still Early Days, But DUEXIS Launch Is Signaling Success

While it is still very early in the launch cycle, Horizon has hit the ground running. The company held their launch meeting with reps on January 24th. The company has reported that DUEXIS has 70% access with regard to commercial plans, which we believe is a very strong number and that 90% of an initial 120 doctors detailed were able to identify a patient that would be a candidate for DUEXIS and 76% would use samples for the patient. This is also a very strong and important number, in our opinion, as it shows the physicians intent to treat the patient with DUEXIS. We continue to follow scripts closely and continue to see strong upward trending. We believe over the next few quarters, DUEXIS will make strong in-roads into the prescribing community. We reiterate our Outperform rating on shares.



Addendum

STOCKS MENTIONED IN IMPORTANT DISCLOSURES

Ticker	Company Name
HZNP	Horizon Pharma

ANALYST CERTIFICATION

Each author of this research report hereby certifies that (i) the views expressed in the research report accurately reflect his or her personal views about any and all of the subject securities or issuers, and (ii) no part of his or her compensation was, is, or will be related, directly or indirectly, to the specific recommendations or views expressed in this report.

IMPORTANT DISCLOSURES

Cowen and Company, LLC and or its affiliates make a market in the stock of HZNP securities.

Cowen and Company, LLC and/or its affiliates managed or co-managed a public offering of HZNP within the past twelve months.

Cowen and Company, LLC and/or its affiliates received in the past 12 months compensation for investment banking services from HZNP.

HZNP is or was in the past 12 months a client of Cowen and Company, LLC; during the past 12 months, Cowen and Company, LLC provided IB services.

HZNP has been client(s) of Cowen and Company, LLC in the past 12 months.

Cowen and Company, LLC compensates research analysts for activities and services intended to benefit the firm's investor clients. Individual compensation determinations for research analysts, including the author(s) of this report, are based on a variety of factors, including the overall profitability of the firm and the total revenue derived from all sources, including revenues from investment banking. Cowen and Company, LLC does not compensate research analysts based on specific investment banking transactions.

DISCLAIMER

This research is for our clients only. Our research is disseminated primarily electronically and, in some cases, in printed form. Research distributed electronically is available simultaneously to all Cowen and Company, LLC clients. All published research, including required disclosures, can be obtained on the Firm's client website, www.cowenresearch.com.

Further information on any of the above securities may be obtained from our offices. This report is published solely for information purposes, and is not to be construed as an offer to sell or the solicitation of an offer to buy any security in any state where such an offer or solicitation would be illegal. Other than disclosures relating to Cowen and Company, LLC, the information herein is based on sources we believe to be reliable but is not guaranteed by us and does not purport to be a complete statement or summary of the available data. Any opinions expressed herein are statements of our judgment on this date and are subject to change without notice.

Notice to UK Investors: This publication is produced by Cowen and Company, LLC, which is regulated in the United States by FINRA and is disseminated in the United Kingdom by Cowen International Limited ("CIL"). In the United Kingdom, 'Cowen and Company' is a Trading Name of CIL. It is communicated only to persons of a kind described in Articles 19 and 49 of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005. It must not be further transmitted to any other person without the consent of CIL.

Copyright, User Agreement and other general information related to this report

© 2012 Cowen and Company, LLC. Member NYSE, FINRA and SIPC. All rights reserved. This research report is prepared for the exclusive use of Cowen clients and may not be reproduced, displayed, modified, distributed, transmitted or disclosed,



in whole or in part, or in any form or manner, to others outside your organization without the express prior written consent of Cowen. Cowen research reports are distributed simultaneously to all clients eligible to receive such research prior to any public dissemination by Cowen of the research report or information or opinion contained therein. Any unauthorized use or disclosure is prohibited. Receipt and/or review of this research constitutes your agreement not to reproduce, display, modify, distribute, transmit, or disclose to others outside your organization the contents, opinions, conclusion, or information contained in this report (including any investment recommendations, estimates or price targets). All Cowen trademarks displayed in this report are owned by Cowen and may not be used without its prior written consent.

Cowen and Company, LLC. New York (646) 562-1000 Boston (617) 946-3700 San Francisco (415) 646-7200 Chicago (312) 577-2240 Cleveland (440) 331-3531 Atlanta (866) 544-7009 Dallas (214) 978-0107 London (affiliate) 44-207-071-7500 Geneva (affiliate) 41-22-707-6900

COWEN AND COMPANY RATING DEFINITIONS (a)

Rating	Definition
Outperform (1)	Stock expected to outperform the S&P 500
Neutral (2)	Stock expected to perform in line with the S&P 500
Underperform (3)	Stock expected to underperform the S&P 500

(a) Assumptions: Time horizon is 12 months; S&P 500 is flat over forecast period.

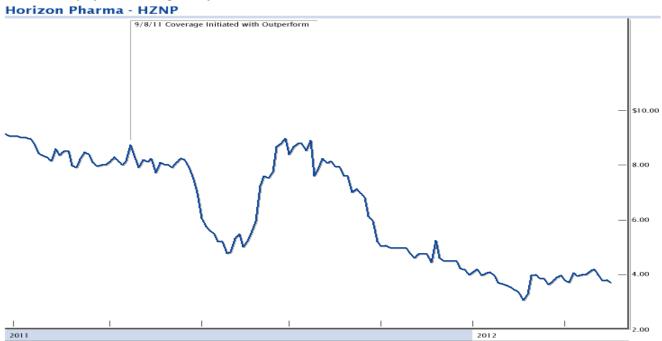
COWEN AND COMPANY RATING ALLOCATION (a)

Rating	Pct of companies under coverage with this rating	Pct for which Investment Banking services have been provided within the past 12 months
Buy (b)	52.3%	8.4%
Hold (c)	44.9%	2.0%
Sell (d)	2.7%	0.0%

(a) As of 12/31/2011. (b) Corresponds to "Outperform" rated stocks as defined in Cowen and Company, LLC's rating definitions (see above). (c) Corresponds to "Neutral" as defined in Cowen and Company, LLC's ratings definitions (see above). (d) Corresponds to "Underperform" as defined in Cowen and Company, LLC's ratings definitions (see above). Note: "Buy," "Hold" and "Sell" are not terms that Cowen and Company, LLC uses in its ratings system and should not be construed as investment options. Rather, these ratings terms are used illustratively to comply with NASD and NYSE regulations.



Cowen and Company Price and Ratings History



Pricing data provided by Reuters America. Chart as of 2/16/12 in USD.