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> **Company Update**

#### September 21, 2012

#### **Key Metrics**

SGYP - NASDAQ	\$4.64
Pricing Date	Sep 20 2012
Price Target	\$25.00
52-Week Range	\$7.08 - \$1.86
Shares Outstanding (mm)	65.8
Market Capitalization (\$mm)	\$305.3
3-Mo Average Daily Volume	321,914
Institutional Ownership	NA
Debt/Total Capital	NM
ROE	NM
Book Value/Share	\$0.63
Price/Book	7.4x
Dividend Yield	NM
LTM EBITDA Margin	NM

#### EPS (\$) FY: December

		Prior	Curr.	Prior	Curr.
	2011A	2012E	2012E	2013E	2013E
1Q-Mar	(0.04)		(0.13)A		(0.14)E
2Q-Jun	(0.05)		(0.17)A		(0.14)E
3Q-Sep	(0.01)		(0.16)E		(0.15)E
4Q-Dec	(0.12)		(0.18)E		(0.16)E
FY	(0.30)		(0.65)E		(0.59)E
P/E	NM		NM		NM



#### Company Description:

Synergy Pharmaceuticals, Inc., an emerging biopharmaceutical company, develops drugs to treat gastrointestinal (GI) disorders and diseases. It is developing plecanatide (SP-304), a guanylyl cyclase C (GC-C) receptor agonist, to treat GI disorders, primarily chronic constipation and IBS-C. The firm is headquartered in New York, New York; the company's website is www.synergypharma.com.

# Synergy Pharmaceuticals, Inc. Rating: Buy

# Synergy and Ironwood Bury The Hatchet

# **Investment Highlights:**

- Peace Accord Signed. Yesterday afternoon, Synergy put out an 8-K in which the firm disclosed that it had come to an agreement with its closest competitor, Ironwood Pharmaceuticals (IRWD/NASDAQ Buy), pursuant to which Ironwood has granted Synergy an exclusive worldwide license to Ironwood's issued patent covering method-of-use claims on Synergy's drug plecanatide. As part of the agreement, Ironwood and Synergy have agreed not to challenge each other's patents and Synergy is slated to pay Ironwood a low single-digit royalty on net sales of plecanatide, if approved. This constitutes a substantial coup for Synergy, in our view, and removes a major overhang for the company, because Ironwood has tried multiple times recently to challenge and overturn Synergy's patents. In the wake of this agreement, we reiterate our Buy rating and 12-month price target of \$25 per share for SGYP.
- Linaclotide Approval Provides Regulatory Validation. We believe that the recent approval of linaclotide in the U.S. under the commercial name Linzess<sup>TM</sup> clearly validates the entire guanylyl cyclase C (GC-C) receptor sector, including plecanatide. Accordingly, therefore, we consider plecanatide to be a highly risk-mitigated compound at this juncture.
- Phase 3 Plecanatide Data By Year-End 2012. We currently expect top-line data from Synergy's ongoing Phase 2 / 3 trial in late 2012. Synergy could steal some of Ironwood's thunder if its data with plecanatide are positive, given we believe Linzess<sup>TM</sup> is not likely to be formally launched until mid-December 2012.
- Proof-Of-Concept Anticipated. We remind investors that the plecanatide study in constipation is a major component of Synergy's development strategy for the drug. If this trial is positive on the efficacy front without showing any diarrhea in the wake of plecanatide therapy, this study could firmly establish plecanatide as a best-in-class gastrointestinal tract disorder drug.
- Potential For Superior Safety Vs. Linaclotide. Plecanatide was exceptionally well-tolerated in its original Phase 2a trial, with no incidence of diarrhea. Linaclotide caused diarrhea severe enough to prompt patient withdrawal from clinical trials in certain cases. We believe that the absence of diarrhea for plecanatide would be a significant marketing advantage.
- In-Licensing Transaction Broadens Clinical Pipeline. In late August, Synergy in-licensed FV-100, a novel anti-shingles drug, from Bristol-Myers Squibb for an upfront payment of only \$1mm. In our view, this was a very shrewd licensing transaction that enhances Synergy's clinical-stage pipeline.

Synergy Pharmaceuticals, Inc.

Table 1: Synergy Pharmaceuticals, Inc. (SGYP) – Historical Income Statements, Financial Projections FY end December 31

\$ in thousands, except per share data

				2012E				2013E					
	2009A	2010A	2011A	1QA	2QA	3QE	4QE	2012E	1QE	2QE	3QE	4QE	2013E
Revenue													
Total revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Expenses													
Cost of product and service revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Research & development	4,257	9,559	13,419	5,338	7,626	8,000	10,000	30,964	8,000	9,000	10,000	11,000	38,000
Selling and marketing	-	-	-	-	-	-	-	-	-	-	-	-	-
General and administrative	3,943	6,563	6,746	1,731	1,918	3,000	4,000	10,650	4,000	4,000	4,000	4,000	16,000
Total expenses	8,200	16,121	20,164	7,069	9,545	11,000	14,000	41,614	12,000	13,000	14,000	15,000	54,000
Gain (loss) from operations	(8,200)	(16,121)	(20,164)	(7,069)	(9,545)	(11,000)	(14,000)	(41,614)	(12,000)	(13,000)	(14,000)	(15,000)	(54,000)
Other income/expense													
Interest and investment income	-	-	90	39	48	55	45	187	75	60	50	45	230
Interest income/expense	75	109	(12)	-	-	-	-	-	-	-	-	-	-
Change in fair value of derivative instruments-warrants	-	297	5,257	8	(1,317)	-	-	(1,309)	-	-	-	-	-
Other income/expense	-	494	362	-	256	256	256	767	-	-	-	-	-
Total investment income and other	75	900	5,697	47	(1,014)	311	301	(356)	75	60	50	45	230
Loss before provision for income taxes	(8,125)	(15,221)	(14,467)	(7,023)	(10,558)	(10,689)	(13,699)	(41,970)	(11,925)	(12,940)	(13,950)	(14,955)	(53,770)
Deferred income tax benefit	-	-	-	-	-	-	-	-	-	-	-	-	-
Net loss/income	(8,125)	(15,221)	(14,467)	(7,023)	(10,558)	(10,689)	(13,699)	(41,970)	(11,925)	(12,940)	(13,950)	(14,955)	(53,770)
Net loss per share (basic)	(0.11)	(0.17)	(0.30)	(0.13)	(0.17)	(0.16)	(0.18)	(0.65)	(0.14)	(0.14)	(0.15)	(0.16)	(0.59)
Net loss per share (diluted)	(0.11)	(0.17)	(0.30)	(0.13)	(0.17)	(0.16)	(0.18)	(0.65)	(0.14)	(0.14)	(0.15)	(0.16)	(0.59)
Weighted average number of shares outstanding (basic)	73,281	89,751	47,598	54,298	60,416	68,446	75,460	64,655	86,560	93,310	93,360	93,385	91,654
Weighted average number of shares outstanding (diluted)	73,281	89,751	47,598	54,298	60,416	68,446	75,460	64,655	86,560	93,310	93,360	93,385	91,654

Source: Company Reports and Aegis Capital Corp. estimates

### **Required Disclosures**

## **Price Target**

Our 12-month price target for SGYP is \$25 per share.

# **Valuation Methodology**

Given that Synergy is currently unprofitable, and considering our belief that this condition is likely to persist for the foreseeable future, we use a discounted cash flow-based approach to value the shares. Based on a comparables analysis, we believe that the stock is worth \$25 per share, given our estimate of a \$2 billion risk-adjusted net present value (rNPV) for the firm's pipeline. This assumes that the shares trade in line with the comp group average enterprise value of roughly \$2 billion and that the firm has roughly 85 million shares outstanding in mid-2013.

#### **Risk Factors**

Issues that could prevent the achievement of our price objective include, but are not limited to, clinical, regulatory, competitive, reimbursement and financial risks. Drugs in clinical development may not advance due to inadequate safety, efficacy, or tolerability. Regulatory agencies may decline to approve regulatory submissions in a timely manner, or may not approve a drug candidate at all. The firm may require substantial funding to advance the clinical progress of its candidates, which could be dilutive to current shareholders. We expect competition for the company's drugs from several public and private companies developing pharmaceuticals. Sales of the firm's drugs could depend upon reimbursement from private, as well as public, reimbursement agencies.

### For important disclosures go to www.aegiscap.com.

We, Raghuram Selvaraju and Yi Chen, the authors of this research report, certify that the views expressed in this report accurately reflect our personal views about the subject securities and issuers, and no part of our compensation was, is, or will be directly or indirectly tied to the specific recommendations or views contained in this research report.

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Aegis Capital Corp. has performed investment banking services for and received fees from Synergy Pharmaceuticals, Inc. within the past 12 months.

Aegis Capital Corp. makes a market in Synergy Pharmaceuticals, Inc..

		Investment Banking					
	;	Services/Past 12 Mos.					
Rating	Percent	Percent					
BUY [BUY]	94.44	29.41	•				
HOLD [HOLD]	5.56	0.00					
SELL [SELL]	0.00	0.00					

## Meaning of Ratings

- A) A Buy rating is assigned when we do not believe the stock price adequately reflects a company's prospects over 12-18 months.
- B) A Hold rating is assigned when we believe the stock price adequately reflects a company's prospects over 12-18 months.
- C) A Sell rating is assigned when we believe the stock price more than adequately reflects a company's prospects over 12-18 months.

#### **Other Disclosures**

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