April 28, 2013

Stock Rating Overweight Industry View In-Line

### Tesaro Inc.

## Moving Niraparib Forward Aggressively

| What's Changed |                 |
|----------------|-----------------|
| Price Target   | \$22.00 to \$29 |

In a complex competitive environment, we like Tesaro's aggressive pace, taking the company's 2nd late-stage asset niraparib, a PARP inhibitor, into a Phase III trial in breast cancer where there is proof of concept for the class in women with cancer predisposing BRCA mutations.

New Phase III trial in 2H13 comparing niraparib to chemotherapy in ~300 locally advanced or metastatic HER2 negative BRCA mutation positive breast cancer patients previously treated with an anthracycline/taxane. The primary endpoint is progression free survival and the trial includes an interim analysis that could provide a clear catalyst.

Good rationale for PARP inhibitors in BRCA mutant breast cancer. PARP inhibitors block a specific DNA repair pathway and are particularly active in women with inherited BRCA mutations that also impact DNA repair. AstraZeneca's olaparib (another PARP inhibitor) showed a 41% response rate in 27 BRCA mutation positive breast cancer patients with a clear dose response. We look forward to more detail on the BRCA mutant positive breast cancer patients in the niraparib Phase I/II trial at ASCO in June, and we expect the PARP inhibitor class will be a focus at ASCO 2013 with data from AstraZeneca, BioMarin, and Clovis as well.

Target to \$29 as we lower our discount rate by 200 bps to 15% to reflect niraparib's clarified development path.

Other programs on track with 1) rolapitant (for chemotherapy-induced nausea and vomiting) Phase III data on track for 2H13, 2) IV rolapitant tracking toward a mid-2015 filing, and 3) TSR-011 (ALK inhibitor) now in the 5<sup>th</sup> dose cohort and early data in 2H13 (likely at ESMO) could increase the profile of this asset.

#### MORGAN STANLEY RESEARCH NORTH AMERICA

Morgan Stanley & Co. LLC

Marshall Urist, M.D., Ph.D.

Marshall.Urist@morganstanley.com +1 212 761 8055

David Friedman, M.D.

David.Friedman@morganstanley.com

Yigal Nochomovitz, Ph.D.

Yigal.Nochomovitz@morganstanley.com +1 212 761 0790

**Tracy Huang** 

Tracy.Huang@morganstanley.com

#### **Key Ratios and Statistics**

Reuters: TSRO.O Bloomberg: TSRO US Biotechnology / United States of America

| Shr price, close (Apr 26, 2013) | \$27.62       |
|---------------------------------|---------------|
| Mkt cap, curr (mm)              | \$739         |
| 52-Week Range                   | \$27.62-11.05 |

| Fiscal Year ending       | 12/12  | 12/13e | 12/14e | 12/15e |
|--------------------------|--------|--------|--------|--------|
| ModelWare EPS (\$)       | (4.51) | (2.49) | (2.44) | (1.28) |
| Prior ModelWare EPS (\$) | -      | (2.83) | (2.45) | (1.29) |
| P/E                      | NM     | NM     | NM     | NM     |
| Consensus EPS (\$)§      | (3.64) | (2.71) | (2.41) | (1.75) |
| Div yld (%)              | 0.0    | 0.0    | 0.0    | 0.0    |

Unless otherwise noted, all metrics are based on Morgan Stanley ModelWare framework (please see explanation later in this note).

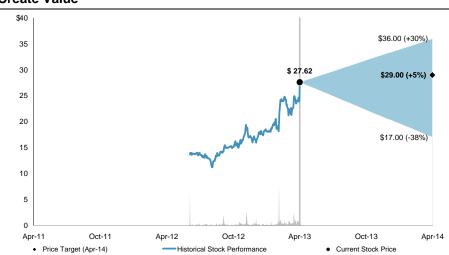
§ = Consensus data is provided by Thomson Reuters Estimates. e = Morgan Stanley Research estimates

Morgan Stanley does and seeks to do business with companies covered in Morgan Stanley Research. As a result, investors should be aware that the firm may have a conflict of interest that could affect the objectivity of Morgan Stanley Research. Investors should consider Morgan Stanley Research as only a single factor in making their investment decision.

For analyst certification and other important disclosures, refer to the Disclosure Section, located at the end of this report.

### Risk-Reward Snapshot: Tesaro (TSRO, Overweight, \$29 Price Target)

# Risk-Reward View: Rolapitant the Focus but Early-Stage Pipeline Can Create Value



Source: Thomson Reuters, Morgan Stanley Research estimates

| Price T              | arget \$29             | Based on base case scenario. PT is derived from a DCF analysis, which assumes a discount rate of 15.0% and no terminal value.  |
|----------------------|------------------------|--|
| Bull<br>Case<br>\$36 | DCF-based<br>Valuation | Rolapitant ~\$500-600 MM in peak sales, Pipeline Delivers CINV Franchise: Rolapitant achieves differentiated efficacy tripling the NK-1 market Pipeline: Same as base case   |
| Base<br>Case<br>\$29 | DCF-based<br>Valuation | Rolapitant reaches ~\$325 MM in sales, Pipeline a Toss-Up CINV Franchise: Management succeeds in matching the success with Aloxi and converts Rolapitant into a \$325MM drug with the NK-1 market doubling in size  Pipeline: Niraparib succeeds in Phase III (included in our model) or ALK shows a favorable benefit/risk profile in Phase I |
| Bear<br>Case<br>\$17 | DCF-based<br>Valuation | Rolapitant Disappoints, No Pipeline Success CINV Franchise: Rolapitant reaches only \$150-200 MM in sales on just ~25% penetration of NK-1 inhibitor market and minimal expansion of the NK-1 market despite significant commercial efforts Pipeline: Both niraparib and ALK fail to deliver   |

#### **Investment Thesis**

- Lower-risk lead asset rolapitant has a high probability of meeting Phase III endpoints in 2H13
- NK-1 Inhibitors are a validated drug class for CINV with significant market growth potential
- Management team has deep experience in supportive care
- PARP inhibitor program provides a second late stage asset with a first in Phase III drug in a competitive space

#### **Key Value Drivers & Debates**

- Degree of differentiation between Rolapitant and Merck's EMEND is a key question
- ALK program is early with a crowded development landscape
- Differentiation of niraparib vs other PARP inhibitors in development

#### **Key Risks**

- Phase II for Rolapitant was only in HEC (Highly Emetogenic Chemotherapy) population
- Generic versions of EMEND and competition from Helsinn/Eisai
- IV Rolapitant is key commercial driver but will not launch until 2015
- NK-1 inhibitor market needs to grow
- Competitive landscape for pipeline

#### **Key Catalysts**

Eisai/Helsinn's netupitant Phase III in MEC – mid-2013 (MSe)
Full niraparib Phase I/II data - ASCO IV rolapitant Phase I initiation – 2013 TSR-011 Phase I data – 2013 (MSe) Rolapitant Phase III data – 2H13

MORGAN STANLEY RESEARCH

April 28, 2013 Tesaro Inc.

### **Valuation**

Quarterly financials were as expected with loss per share of (\$0.66) vs (\$0.70) MSe. R&D was \$16.5MM versus \$17.3MM MSe and G&A was \$2.4MM versus \$2.0MM MSe. We are making no major changes to our expense or revenue assumptions.

Exhibit 1
1Q13 Variance Table

|                  | 1Q13A    | 1Q13 Mse | Variance |
|------------------|----------|----------|----------|
| Total Revenue    | \$0.0    | \$0.0    | NM       |
| R&D              | \$16.5   | \$17.3   | -4%      |
| G&A              | \$2.4    | \$2.0    | 23%      |
| Operating Income | (\$18.9) | (\$19.2) | -2%      |
| Pretax Income    | (\$18.9) | (\$19.2) | -2%      |
| Net Income       | (\$18.9) | (\$19.2) | -2%      |
| EPS              | (\$0.66) | (\$0.70) | -7%      |

Source: Company Data, Morgan Stanley Research

#### \$29 per share price target

Discounted cash flow is our primary valuation metric for TSRO. We view this as appropriate given current timelines to Phase III data for rolapitant (2H13) and commercialization in late 2014 and late 2015 for the oral and IV forms, respectively. Our model includes rolapitant and niraparib. We model each drug to their respective patent lives (including term extension) or 2030 for rolapitant and 2033 for niraparib. Our price target rises from \$22 to \$29 after rolling forward the discount period and using a lower 15.0% vs 17.0% discount rate to reflect niraparib now in two Phase III trials, which clarifies the development path and leverages success probabilities across multiple indications. We do not include any terminal value meaning R&D spend on TSR-011 is modestly dilutive to our valuation. That said, we assume the rolapitant commercial infrastructure is largely leveragable for niraparib.

We use a higher discount rate of 15.0% than we would otherwise model for Phase III assets to reflect the remaining risks: 1) the commercial risks facing rolapitant including

generic EMEND (Merck's drug for chemotherapy-induced nausea and vomiting in the same NK-1 inhibitor class as rolapitant), 2) Phase III risks in proving a differentiated profile for rolapitant versus EMEND, and 3) still limited niraparib data, which has only completed Phase I/II and there are multiple other PARP inhibitors in development.

Exhibit 2
DCF Supports \$29 per share in 12 Months

| Discounted Cash Flow (\$MM): |       |
|------------------------------|-------|
| WACC Applied (%)             | 15.0% |
| Discounted Net Cash Flow     | \$788 |
| Cash                         | \$136 |
| Equity Value                 | \$924 |
| Shares Outstanding (MM)      | 32.1  |
| Equity Value per Share (\$)  | \$29  |

| Time of valuation | 2014.5 |
|-------------------|--------|
|                   |        |

Source: Company Data, Morgan Stanley Research estimates

#### **Key Risks to Our Price Target**

There are several risks to our valuation: 1) Generic versions of oral EMEND are expected in 2015 and oral rolapitant is launching just 1 year earlier, 2) IV rolapitant launch in 2015 is a key commercial driver for supportive care program and IV EMEND goes generic in 2019, 3) adoption of rolapitant among community physicians may be challenging since use of NK-1 inhibitors in this setting is more limited currently, 4) intense competitive landscape for cancer therapeutics assets with several programs more advanced in development by companies with greater resources, 5) Tesaro will likely require additional capital prior to reaching sustainable profitability.

#### MORGAN STANLEY RESEARCH

April 28, 2013 Tesaro Inc.

Exhibit 3

#### **Income Statement**

(Dollars in millions, except per Fiscal year ends Dec. 31 Rolapitant Revenue TSR-011 Revenue Niraparib Revenue Other Revenue Total Revenue \$20 \$0 \$324 \$0 \$344 \$213 \$0 \$57 \$0 **\$271** \$294 \$0 \$162 \$310 \$0 \$194 \$0 **\$504** \$326 \$0 \$240 \$0 **\$566** \$329 \$0 \$279 \$0 **\$608** \$333 \$0 \$298 \$0 **\$631** \$0 \$0 \$0 \$0.0 \$0.0 \$0 \$0 \$0 \$0 **\$0** Total Revenue
% Growth y/y
Cost of Sales
COGS
% of revenue
Gross Profit
Gross Margin
R&D
% of revenue
Sales & Marketing
% of revenue
Sales & Marketing
% of revenue
G&A
% of revenue
G&A
% of revenue
Total Operating Expenses
Operating Income (Loss)
Provision for Income (Loss)
Provision for Income (Loss) \$55 277.7% \$289 \$21 17.09 \$103 \$51 23.9% \$219 \$77 25.0% \$427 \$82 25.3% \$484 \$93 27.8% \$538 \$0 NM \$0 NM \$54 NM \$8 NM \$0 NM \$8 NM \$62 (\$62) \$0 NM \$0 NM \$71 NM \$10 NM \$10 NM \$10 NM \$81 (\$81) 84.9% \$45 100% \$42 93% \$30 66% \$12 26.6% \$87 (\$48) NIM (\$48) \$5.39 \$22 3% \$65 10% \$40 6% \$25 4.0% \$87 \$451 83.89 \$461 96.1% \$73 562% \$26 200% \$15 115% \$11 84.7% \$99 (\$87) NM (\$86) \$5.3% \$22 4% \$130 24% \$81 15% \$48 9.0% \$152 \$308 67.0% \$311 \$109 35.0% 84.1%
\$22
6%
\$50
15%
\$30
9%
\$20
12%
\$72
\$217
75.1%
\$232 \$22 5% \$129 17.5 NM 2 NM 0 NM 2.4 NM 20 (\$20) 19.0 NM 3 NM 0 NM 2.7 NM 22 (\$22) \$27 7% \$119 29% \$78 19% \$41 10.0% \$146 \$22 4% \$133 26% \$88 17% \$45 9.0% \$155 \$272 63.7% \$275 35% \$50 40% \$37 30% \$12 10.0% \$93 \$11 10.2% \$11 \$0 NM 4% \$132 23% \$81 14% \$51 9.0% \$154 \$330 68.1% 4% \$101 17% \$59 10% \$43 7.0% \$123 \$395 76.2% \$402 3% \$54 8% \$34 5% \$20 3.0% \$76 \$480 86.4% \$493 (\$62) Provision for Income T: Effective Tax Rate Net Income Net Income, Fully Tax asic EPS (\$4.51) \$1.27 \$2.94 \$5.96 \$2.78 (\$0.61) (\$0.60) (\$2.49) (\$2.53) (\$1.33)\$4.15 \$5.48 \$3.66 Diluted EPS, Fully Taxed

Source: Company Data, Morgan Stanley Research estimates

MORGAN STANLEY RESEARCH

April 28, 2013 Tesaro Inc.

Exhibit 4

### **Balance Sheet**

| (Dollars in millions, except per share data)     |                  |         |         |             |         |         |         |         |               |         |         |           |           |           |           |                 |           |                 |           |
|--|------------------|---------|---------|-------------|---------|---------|---------|---------|---------------|---------|---------|-----------|-----------|-----------|-----------|-----------------|-----------|-----------------|-----------|
| Fiscal year ends Dec. 31                         | 2011A            | 2012A   | 2013E   | 2014E       | 2015E   | 2016E   | 2017E   | 2018E   | 2019E         | 2020E   | 2021E   | 2022E     | 2023E     | 2024E     | 2025E     | 2026E           | 2027E     | 2028E           | 2029E     |
| Assets   | ZUITA            | ZUIZA   | 2013E   | 2014E       | 2013E   | 2010E   | 2017E   | 2016E   | 2019E         | 2020E   | 2021E   | 2022E     | 2023E     | 2024E     | ZUZJE     | 2020E           | 2027E     | 2020E           | 2029E     |
| Cash & Marketable Securities                     | \$40             | \$125   | \$136   | \$55        | \$61    | \$53    | \$87    | \$220   | \$414         | \$592   | \$799   | \$1.023   | \$1,277   | \$1.547   | \$1.837   | \$2,145         | \$2,465   | \$2,798         | \$3.031   |
|  |                  | 0.0     |         | 0.5         | 3.6     | 9.9     | 16.2    | 20.5    | 22.8          | 25.2    | 24.2    | 22.6      | 23.8      | 24.3      | 24.8      | 25.2            | 25.6      | 26.1            | 13.8      |
| Inventory  | 0.0              |         | 0.0     |             |         |         |         |         |               |         |         |           |           |           |           |                 |           |                 |           |
| Accounts receivable                              | 0.0              | 0.0     | 0.0     | 0.9         | 4.5     | 12.4    | 27.1    | 36.9    | 41.1          | 45.4    | 48.5    | 51.0      | 53.5      | 54.7      | 55.9      | 56.8            | 57.7      | 58.6            | 30.9      |
| Prepaid expenses and other current assets        | 2.6              | 1.2     | 4.0     | 4.5         | 4.5     | 11.2    | 18.9    | 24.6    | 27.4          | 30.3    | 32.3    | 34.0      | 35.7      | 36.5      | 37.3      | 37.8            | 38.4      | 39.1            | 20.6      |
| Total current assets                             | \$42             | \$127   | \$140   | \$61        | \$73    | \$86    | \$150   | \$302   | \$506         | \$693   | \$904   | \$1,131   | \$1,390   | \$1,662   | \$1,955   | \$2,265         | \$2,586   | \$2,922         | \$3,097   |
| Restricted cash                                  | 0.2              | 0.0     | 0.0     | 0.0         | 0.0     | 0.0     | 0.0     | 0.0     | 0.0           | 0.0     | 0.0     | 0.0       | 0.0       | 0.0       | 0.0       | 0.0             | 0.0       | 0.0             | 0.0       |
| Property and equipment, net                      | 0.1              | 0.2     | 0.5     | 0.9         | 2.8     | 5.0     | 8.6     | 12.0    | 15.6          | 19.5    | 23.4    | 27.4      | 31.3      | 35.1      | 38.7      | 42.0            | 45.2      | 48.1            | 47.7      |
| Other assets                                     | 0.1              | 0.5     | 0.3     | 0.4         | 0.4     | 1.0     | 1.9     | 2.9     | 3.2           | 3.5     | 3.8     | 4.0       | 4.2       | 4.3       | 4.3       | 4.4             | 4.5       | 4.6             | 2.4       |
| Total assets                                     | \$43             | \$127.4 | \$140.9 | \$61.9      | \$76.5  | \$92.2  | \$160.0 | \$316.7 | \$524.4       | \$715.9 | \$930.8 | \$1,162.3 | \$1,425.4 | \$1,701.5 | \$1,997.7 | \$2,311.4       | \$2,636.1 | \$2,974.8       | \$3,146.9 |
| Liabilities                                      |                  |         |         |             |         |         |         |         |               |         |         |           |           |           |           |                 |           |                 |           |
| Accounts payable                                 | 0.6              | 3.2     | 4.4     | 5.4         | 4.8     | 4.6     | 7.1     | 7.3     | 7.5           | 7.7     | 7.6     | 7.7       | 6.2       | 6.2       | 5.1       | 4.4             | 4.3       | 3.8             | 3.6       |
| Accrued expenses                                 | 3.0              | 8.5     | 5.6     | 6.9         | 6.1     | 6.5     | 10.0    | 10.2    | 10.5          | 10.8    | 10.6    | 10.8      | 8.7       | 8.6       | 7.1       | 6.1             | 6.0       | 5.3             | 5.0       |
| Loans payable, net of discount                   | 0.0              | 0.0     | 0.0     | 0.0         | 0.0     | 0.0     | 0.0     | 0.0     | 0.0           | 0.0     | 0.0     | 0.0       | 0.0       | 0.0       | 0.0       | 0.0             | 0.0       | 0.0             | 0.0       |
| Deferred Taxes                                   | 0.0              | 0.0     | 0.0     | 0.0         | 0.0     | 0.0     | 3.9     | 31.5    | 74.0          | 74.0    | 74.0    | 74.0      | 74.0      | 74.0      | 74.0      | 74.0            | 74.0      | 74.0            | 74.0      |
| Deferred revenue                                 | 0.0              | 0.0     | 0.0     | 0.0         | 0.0     | 0.0     | 0.0     | 0.0     | 0.0           | 0.0     | 0.0     | 0.0       | 0.0       | 0.0       | 0.0       | 0.0             | 0.0       | 0.0             | 0.0       |
| Deferred rent & other liabilities                | 0.0              | 0.0     | 0.0     | 0.0         | 0.0     | 0.0     | 0.0     | 0.0     | 0.0           | 0.0     | 0.0     | 0.0       | 0.0       | 0.0       | 0.0       | 0.0             | 0.0       | 0.0             | 0.0       |
| Total current liabilities                        | \$4              | \$12    | \$10    | \$12        | \$11    | \$11    | \$21    | \$49    | \$92          | \$93    | \$92    | \$93      | \$89      | \$89      | \$86      | \$84            | \$84      | \$83            | \$83      |
| Loans payable, less current portion and discount | 0.0              | 0.0     | 0.0     | 0.0         | 0.0     | 0.0     | 0.0     | 0.0     | 0.0           | 0.0     | 0.0     | 0.0       | 0.0       | 0.0       | 0.0       | 0.0             | 0.0       | 0.0             | 0.0       |
| Deferred revenue, net of current portion         | 0.0              | 0.0     | 0.0     | 0.0         | 0.0     | 0.0     | 0.0     | 0.0     | 0.0           | 0.0     | 0.0     | 0.0       | 0.0       | 0.0       | 0.0       | 0.0             | 0.0       | 0.0             | 0.0       |
| Deferred rent, net of current portion            | 0.0              | 0.0     | 0.0     | 0.0         | 0.0     | 0.0     | 0.0     | 0.0     | 0.0           | 0.0     | 0.0     | 0.0       | 0.0       | 0.0       | 0.0       | 0.0             | 0.0       | 0.0             | 0.0       |
| Other long-term liabilities                      | 0.0              | 0.0     | 0.0     | 0.0         | 0.0     | 0.0     | 0.0     | 0.0     | 0.0           | 0.0     | 0.0     | 0.0       | 0.0       | 0.0       | 0.0       | 0.0             | 0.0       | 0.0             | 0.0       |
| Warrants to purchase preferred stock             | 0.0              | 0.0     | 0.0     | 0.0         | 0.0     | 0.0     | 0.0     | 0.0     | 0.0           | 0.0     | 0.0     | 0.0       | 0.0       | 0.0       | 0.0       | 0.0             | 0.0       | 0.0             | 0.0       |
| Total liabilities                                | \$4              | \$12    | \$10    | \$12        | \$11    | \$11    | \$21    | \$49    | \$92          | \$93    | \$92    | \$93      | \$89      | \$89      | \$86      | \$84            | \$84      | \$83            | \$83      |
| Preferred stock                                  | 64.3             | 0.0     | 0.0     | 0.0         | 0.0     | 0.0     | 0.0     | 0.0     | 0.0           | 0.0     | 0.0     | 0.0       | 0.0       | 0.0       | 0.0       | 0.0             | 0.0       | 0.0             | 0.0       |
| Stockholders' equity                             |                  |         |         |             |         |         |         |         |               |         |         |           |           |           |           |                 |           |                 |           |
| Common stock                                     | 0.0              | 0.0     | 0.0     | 0.0         | 0.0     | 0.0     | 0.0     | 0.0     | 0.0           | 0.0     | 0.0     | 0.0       | 0.0       | 0.0       | 0.0       | 0.0             | 0.0       | 0.0             | 0.0       |
| Additional paid-in capital                       | 0.3              | 202.8   | 298.0   | 303.0       | 367.3   | 371.9   | 379.5   | 388.3   | 398.7         | 411.2   | 424.2   | 438.3     | 452.0     | 466.8     | 481.9     | 497.8           | 515.6     | 535.0           | 556.8     |
| Accumulated deficit / Retained Earnings          | (25.4)           | (87.1)  | (167.2) | (253.5)     | (301.7) | (290.9) | (240.5) | (120.6) | 33.7          | 212.2   | 414.3   | 631.5     | 884.4     | 1.146.0   | 1.429.6   | 1.729.1         | 2.036.2   | 2.356.7         | 2.507.4   |
| Accumulated other comprehensive income           | 0.0              | 0.0     | 0.0     | 0.0         | 0.0     | 0.0     | 0.0     | 0.0     | 0.0           | 0.0     | 0.0     | 0.0       | 0.0       | 0.0       | 0.0       | 0.0             | 0.0       | 0.0             | 0.0       |
| Total stockholders' equity                       | (\$25)           | \$116   | \$131   | \$49        | \$66    | \$81    | \$139   | \$268   | \$432         | \$623   | \$839   | \$1.070   | \$1,336   | \$1,613   | \$1,911   | \$2,227         | \$2,552   | \$2.892         | \$3,064   |
| Total liabilities and stockholder's equity       | \$43             | \$117   | \$141   | \$62        | \$77    | \$92    | \$160   | \$317   | \$524         | \$716   | \$931   | \$1,162   | \$1,425   | \$1,702   | \$1,998   | \$2,311         | \$2,636   | \$2,975         | \$3,147   |
| Total habilities and stockholder's equity        | φ <del>4</del> 3 | ΨIZI    | ψ141    | <b>\$02</b> | ψΠ      | φ32     | ψ100    | ΨΟΙΙ    | ψ3 <b>2</b> 4 | Ψ110    | ψ331    | ψ1,102    | ψ1,423    | ψ1,70Z    | ψ1,330    | Ψ <b>2</b> ,311 | Ψ£,030    | ψ <u>ε</u> ,313 | ψυ,147    |

Source: Company Data, Morgan Stanley Research estimates

Exhibit 5

### **Cash Flow Statement**

| Deposition and amorization and   | (Salless is selliness assessed as above date)                          |          |          |          |          |          |         |         |         |         |         |         |           |           |           |           |           |           |           |           |
|--|--|----------|----------|----------|----------|----------|---------|---------|---------|---------|---------|---------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| CASH FLOWS FROM OPERATING ACTIVITIES:   Net (Jose)   March   Solidar   Sol   |  |          |          |          |          |          |         |         |         |         |         |         |           |           |           |           |           |           |           |           |
| CASH FLOWS FROM OFFEATING ACTIVITIES:  Well (1984) (1981) (1984)  | riscal year erus Dec. 31   | 2011Δ    | 2012∆    | 2013F    | 2014F    | 2015F    | 2016F   | 2017F   | 2018F   | 2019F   | 2020E   | 2021F   | 2022E     | 2023E     | 2024F     | 2025F     | 2026F     | 2027F     | 2028F     | 2029F     |
| No.   Pack place   No.   | CASH FLOWS FROM OPERATING ACTIVITIES:                                  | ZUTTA    | 2012A    | 2013L    | 2014     | 2013L    | 2010L   | 2017    | 20101   | 2013L   | 2020L   | 2021L   | 2022L     | 2023L     | 2024L     | 2023L     | 2020L     | ZUZIL     | 2020L     | 2023L     |
| Deposition and amorization and   |  | (\$16.4) | (\$61.8) | (\$80.1) | (\$86.2) | (\$48.2) | \$10.8  | \$50.4  | \$119.9 | \$154.3 | \$178.5 | \$202.2 | \$217.2   | \$252.9   | \$261.6   | \$283.6   | \$299.5   | \$307.1   | \$320.5   | \$150.7   |
| Succisional Compensation expenses   0.3   1.8   4.0   5.0   4.3   4.6   7.1   7.3   7.5   7.7   7.6   7.7   7.6   7.7   7.6   7.7   7.6   7.7   7.6   7.7   7.6   7.7   7.8   7.7   7.8   7.7   7.8   7.7   7.8   7.7   7.8  |  |          |          |          |          |          |         |         |         |         |         |         |           |           |           |           |           |           |           | 3.8       |
| Loss on disposal of IPPE Acquired In-process research and development 1.5 8.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0  | Stock-based compensation expense                                       | 0.3      | 1.8      | 4.0      | 5.0      | 4.3      | 4.6     | 7.1     | 7.3     | 7.5     | 7.7     | 7.6     | 7.7       | 6.2       | 6.2       | 5.1       | 4.4       | 4.3       | 3.8       | 3.6       |
| Acquired in-process research and development 1 0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0   | Non-cash interest expense  | 0.0      | 0.0      | 0.0      | 0.0      | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       |
| Increase in fair value of investor eights obligation   1.0   0.0   | Loss on disposal of PPE  | 0.0      | 0.0      | 0.0      | 0.0      | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       |
| Charle   C   | Acquired in-process research and development                           | 0.5      | 8.0      | 0.0      | 0.0      | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       |
| Tax Changes in more fragalatis:  10 9 94 (4) 0, 08 0, 09 0,  | Increase in fair value of investor rights obligation                   | 1.0      | 0.0      | 0.0      | 0.0      | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       |
| Changes in working capitals:  0 0 0 0 0 00 0.00 0.00 0.00 0.00 0.00  | Other  | 0.0      | 0.0      | 0.0      | 0.0      | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       |
| Accounts receivable Prepaid expenses and other current assets (27) 10.0 (28) (35) (05) (05) (06) (67) (78) (78) (57) (28) (28) (21) (17) (17) (18) (08) (08) (08) (08) (08) (18) (18) (18) (18) (19) (19) (19) (19) (19) (19) (19) (19   | Tax Credit from NOL's  | 0.0      | 0.0      | 0.0      | 0.0      | 0.0      | 0.0     | 3.9     | 27.7    | 42.5    | 0.0     | 0.0     | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       |
| Prepaid expenses and other current assets (2,7) 1,0 (2,8) (0,5) (0,0) (6,7) (7,8) (5,7) (2,8) (2,9) (2,1) (1,7) (1,7) (1,7) (1,8) (0,8) (0,6) (0,6) (0,6) (0,6) (1,0) (1,1) (1   | Changes in working capital:  | 0        | 9        | (4)      | 0        | (8)      | (21)    | (24)    | (20)    | (9)     | (9)     | (5)     | (2)       | (9)       | (3)       | (5)       | (4)       | (2)       | (3)       | 60        |
| Other noncurrent assets 0.0 0.0 0.0 0.2 (0.1) 0.0 (0.6) 0.9 (1.0) (0.3) (0.3) (0.2) (0.2) (0.2) (0.1)  | Accounts receivable  | 0.0      | 0.0      | 0.0      | (0.9)    | (3.6)    | (7.9)   |         |         |         |         |         | (2.5)     | (2.6)     | (1.2)     | (1.2)     | (0.9)     | (0.9)     |           | 27.7      |
| Restricted cash  | Prepaid expenses and other current assets                              | (2.7)    | 1.0      | (2.8)    |          | (0.0)    |         |         |         |         |         |         |           |           |           |           |           |           | (0.6)     | 18.4      |
| Accurade spagable 0.5 2.6 1.3 1.0 (0.7) (0.1) 2.5 0.2 0.3 0.2 (0.2) (0.1) 1.1 (1.5) (0.1) 1.1 (1.5) (0.1) 1.1 (0.7) (0.1) 0.5 0.2 Accurade spagable accurate   | Other noncurrent assets  | 0.0      | 0.0      | 0.2      | (0.1)    | 0.0      | (0.6)   | (0.9)   | (1.0)   | (0.3)   | (0.3)   | (0.2)   | (0.2)     | (0.2)     | (0.1)     | (0.1)     | (0.1)     | (0.1)     | (0.1)     | 2.2       |
| According expenses   2,5   5,5   2,9   1,3   0,9   0,4   3,5   0,2   0,4   0,3   0,0   0   | Restricted cash  |          |          |          |          |          |         |         |         |         |         |         |           |           |           |           |           |           |           | 0.0       |
| Deferred rems cher liabilities   0.0   0   | Accounts payable   |          |          |          |          |          |         |         |         |         |         |         |           |           |           |           |           |           |           | (0.2)     |
| Definition of the parameter of the par   | Accrued expenses   | 2.6      | 5.6      | (2.9)    | 1.3      | (0.9)    | 0.4     | 3.5     | 0.2     | 0.4     | 0.3     | (0.2)   | 0.2       | (2.1)     | (0.1)     | (1.5)     | (1.0)     | (0.1)     | (0.7)     | (0.2)     |
| Inventory   Net cash used in operating activities   St4   St8  |  |          |          |          |          |          |         |         |         |         |         |         |           |           |           |           |           |           |           | 0.0       |
| Net cash used in operating activities   (\$4)   (\$43)   (\$80)  |  |          |          |          |          |          |         |         |         |         |         |         |           |           |           |           |           |           |           | 0.0       |
| Cash HC-LOWS FROM INVESTING ACTIVITIES   Cash   C   | Inventory  | 0.0      | 0.0      |          | (0.5)    |          | (6.3)   | (6.3)   | (4.3)   | (2.3)   | (2.4)   | 1.0     | 1.6       | (1.2)     | (0.5)     | (0.5)     | (0.4)     | (0.4)     | (0.4)     |           |
| Purchases of PPE   |  | (\$14)   | (\$43)   | (\$80)   | (\$81)   | (\$52)   | (\$6)   | \$38    | \$135   | \$196   | \$178   | \$206   | \$224     | \$252     | \$267     | \$286     | \$303     | \$312     | \$325     | \$218     |
| Acquisition of ALK license (0.5) (8.0) (0.   | CASH FLOWS FROM INVESTING ACTIVITIES                                   |          |          |          |          |          |         |         |         |         |         |         |           |           |           |           |           |           |           |           |
| Restricted Cash Purchases of marketable securities   10  | Purchases of PPE   | (0.1)    |          | (0.3)    | (0.5)    | (2.0)    | (2.5)   | (4.1)   | (4.1)   | (4.6)   | (5.0)   | (5.4)   | (5.7)     | (5.9)     | (6.1)     | (6.2)     | (6.3)     | (6.4)     | (6.5)     | (3.4)     |
| Purchases of marketable securities   0.0   | Acquisition of ALK license   | (0.5)    | (8.0)    | 0.0      | 0.0      | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       |
| Proceeds from maturities and sales of marketable securities   0,0   0,   | Restricted Cash  |          |          |          |          |          |         |         |         |         |         |         |           |           |           |           |           |           |           | 0.0       |
| CASH FLOWS FROM FINANCING ACTIVITIES  Priceaded from exercised disord, beginning activities  (5,0) (8,   |  |          |          |          |          |          |         |         |         |         |         |         |           |           |           |           |           |           |           | 0.0       |
| Net cash used in investing activities (\$0.7) (\$8.0) (\$0.3) (\$0.5) (\$2.0) (\$2.5) (\$4.1) (\$4.1) (\$4.8) (\$5.0) (\$5.0) (\$5.2) (\$5.4) (\$5.7) (\$5.9) (\$6.1) (\$6.2) (\$6.2) (\$6.3) (\$6.2) (\$6.5) (\$5.4) (\$6.5) (\$5.5) (\$6.5)  |  |          |          |          |          |          |         |         |         |         |         |         |           |           |           |           |           |           |           | 0.0       |
| CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from source of convertible preferred stord, net of issuance of common an O.0 O.0 91.2 S.1 58.3 O.0   | Other  | 0.0      | 0.0      | 0.0      | 0.0      | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       |
| Proceeds from Expance of Conventible preferred stock, net of issuance of Conventible preferred stock network n   | Net cash used in investing activities                                  | (\$0.7)  | (\$8.0)  | (\$0.3)  | (\$0.5)  | (\$2.0)  | (\$2.5) | (\$4.1) | (\$4.1) | (\$4.6) | (\$5.0) | (\$5.4) | (\$5.7)   | (\$5.9)   | (\$6.1)   | (\$6.2)   | (\$6.3)   | (\$6.4)   | (\$6.5)   | (\$3.4)   |
| Proceeds from exercise of stock options and issuance of common at Capability  | CASH FLOWS FROM FINANCING ACTIVITIES                                   |          |          |          |          |          |         |         |         |         |         |         |           |           |           |           |           |           |           |           |
| Tax benefit from stock options  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0  | Proceeds from issuance of convertible preferred stock, net of issuance | 52.1     | 58.3     | 0.0      | 0.0      | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       |
| Tax benefit from stock options  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0  | Proceeds from exercise of stock options and issuance of common an      | 0.0      | 0.0      | 91.2     | 0.0      | 60.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       |
| Proceeds from issuance of leans payable   0.0  | Tax benefit from stock options   | 0.0      | 0.0      | 0.0      | 0.0      | 0.0      | 0.0     | 0.4     | 1.5     | 2.9     | 4.7     | 5.5     | 6.4       | 7.4       | 8.6       | 10.0      | 11.6      | 13.5      | 15.7      | 18.2      |
| Principal payments on loans payable   0.0   0.   | Disbursements from repurchase of common stock                          | 0.0      | 0.0      | 0.0      | 0.0      | 0.0      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       |
| Principal payments on loans payable   0.0   0.   |  |          |          |          |          |          |         |         |         |         |         |         |           |           |           |           |           |           |           | 0.0       |
| Net cash provided by financing activities \$52,1 \$136,3 \$91,2 \$0,0 \$60,0 \$0,0 \$0,0 \$0,4 \$1,5 \$2,9 \$4,7 \$5,5 \$6,4 \$7,4 \$8,6 \$10,0 \$11,6 \$13,5 \$15,7 \$18,2 \$16,0 \$16, |  |          |          |          |          |          |         |         |         |         |         |         |           |           |           |           |           |           |           | 0.0       |
| Increase in cash and cash equivalents 37.3 85.6 10.6 (81.4) 6.1 (8.0) 34.6 132.5 194.5 177.7 206.5 224.9 253.4 269.9 290.0 308.5 319.5 333.7 233.0 Restatement 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.  |  |          |          |          |          |          |         |         |         |         |         |         |           |           |           |           |           |           |           | \$18.2    |
| Restatement 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.   |  | 37.3     | 85.6     | 10.6     | (81.4)   | 6.1      | (8.0)   | 34.6    | 132.5   | 194.5   | 177.7   | 206.5   | 224.9     | 253.4     | 269.9     | 290.0     | 308.5     | 319.5     | 333.7     | 233.0     |
| Cash and equivalents at beginning of year 2.5 39.8 125.4 136.1 54.7 60.7 52.7 87.3 219.8 141.3 592.0 798.5 1,023.4 1,276.8 1,546.7 1,836.7 2,145.2 2,464.7 2,798.4   |  | 0.0      | 0.0      | 0.0      |          | 0.0      |         | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       | 0.0       |
|  |  |          |          |          |          |          |         |         |         |         |         |         |           |           |           |           |           |           |           | 2.798.4   |
|  | Cash and equivalents at end of year                                    | \$39.8   | \$125.4  | \$136.1  | \$54.7   | \$60.7   | \$52.7  | \$87.3  | \$219.8 | \$414.3 | \$592.0 | \$798.5 | \$1.023.4 | \$1,276.8 | \$1,546.7 | \$1,836.7 | \$2,145,2 | \$2,464.7 | \$2,798.4 | \$3,031,4 |

Source: Company Data, Morgan Stanley Research estimates



Morgan Stanley ModelWare is a proprietary analytic framework that helps clients uncover value, adjusting for distortions and ambiguities created by local accounting regulations. For example, ModelWare EPS adjusts for one-time events, capitalizes operating leases (where their use is significant), and converts inventory from LIFO costing to a FIFO basis. ModelWare also emphasizes the separation of operating performance of a company from its financing for a more complete view of how a company generates earnings.

Disclosure Section

The information and opinions in Morgan Stanley Research were prepared by Morgan Stanley & Co. LLC, and/or Morgan Stanley C.T.V.M. S.A., and/or Morgan Stanley Mexico, Casa de Bolsa, S.A. de C.V. As used in this disclosure section, "Morgan Stanley" includes Morgan Stanley & Co. LLC, Morgan Stanley C.T.V.M. S.A., Morgan Stanley Mexico, Casa de Bolsa, S.A. de C.V. and their affiliates as necessary.

For important disclosures, stock price charts and equity rating histories regarding companies that are the subject of this report, please see the Morgan Stanley Research Disclosure Website at www.morganstanley.com/researchdisclosures, or contact your investment representative or Morgan Stanley Research at 1585 Broadway, (Attention: Research Management), New York, NY, 10036 USA.

For valuation methodology and risks associated with any price targets referenced in this research report, please email morganstanley.research@morganstanley.com with a request for valuation methodology and risks on a particular stock or contact your investment representative or Morgan Stanley Research at 1585 Broadway, (Attention: Research Management), New York, NY 10036 USA.

Analyst Contification

**Analyst Certification** 

The following analysts hereby certify that their views about the companies and their securities discussed in this report are accurately expressed and that they have not received and will not receive direct or indirect compensation in exchange for expressing specific recommendations or views in this

Unless otherwise stated, the individuals listed on the cover page of this report are research analysts.

**Global Research Conflict Management Policy** 

Morgan Stanley Research has been published in accordance with our conflict management policy, which is available at www.morganstanley.com/institutional/research/conflictpolicies.

Important US Regulatory Disclosures on Subject Companies

As of March 28, 2013, Morgan Stanley beneficially owned 1% or more of a class of common equity securities of the following companies covered in Morgan Stanley Research: Auxilium Pharmaceuticals, Ironwood Pharmaceuticals, Inc., NPS Pharmaceuticals.

Morgan Stanley Research: Auxilium Pharmaceuticals, Ironwood Pharmaceuticals, Inc., NPS Pharmaceuticals.

Within the last 12 months, Morgan Stanley managed or co-managed a public offering (or 144A offering) of securities of Amgen Inc., Celgene Corp, Elan Corporation PLC, Immunogen Inc., Infinity Pharmaceuticals Inc, Synageva Biopharma Corp, Tesaro Inc..

Within the last 12 months, Morgan Stanley has received compensation for investment banking services from Amgen Inc., Biogen Idec Inc., Celgene Corp, Cubist Pharmaceuticals Inc., Elan Corporation PLC, Immunogen Inc., Infinity Pharmaceuticals Inc, Ironwood Pharmaceuticals, Inc., Synageva Biopharma Corp, Tesaro Inc., Vertex Pharmaceuticals.

In the next 3 months, Morgan Stanley expects to receive or intends to seek compensation for investment banking services from Alexion Pharmaceuticals, Amgen Inc., Auxilium Pharmaceuticals, Aveo Pharmaceuticals, Biogen Idec Inc., Celgene Corp, Cubist Pharmaceuticals Inc., Elan Corporation PLC, Gilead Sciences Inc., Idenix Pharmaceuticals, Inc., Immunogen Inc., Incyte Corporation, Infinity Pharmaceuticals Inc., Pharmaceuticals, Inc., Lexicon Pharmaceuticals, Inc., Neurocrine Biosciences Inc, NPS Pharmaceuticals, Onyx Pharmaceuticals Inc., Pharmaceuticals Inc., Synageva Biopharma Corp, Tesaro Inc., Theravance Inc, Vertex Pharmaceuticals, XenoPort Inc.

Within the last 12 months, Morgan Stanley has received compensation for products and services other than investment banking services from Amgen Inc., Auxilium Pharmaceuticals, Biogen Idec Inc., Celgene Corp, Cubist Pharmaceuticals Inc., Elan Corporation PLC, Gilead Sciences Inc., Vertex Pharmaceuticals.

Within the last 12 months, Morgan Stanley has provided or is providing investment banking services to, or has an investment banking client relationship with, the following company: Alexion Pharmaceuticals, Amgen Inc., Auxilium Pharmaceuticals, Aveo Pharmaceuticals, Biogen Idec Inc., Celgene Corp, Cubist Pharmaceuticals Inc., Elan Corporation PLC, Gilead Sciences Inc., Idenix Pharmaceuticals, Inc., Immunogen Inc., Incyte Corporation, Infinity Pharmaceuticals Inc., Ironwood Pharmaceuticals, Inc., Lexicon Pharmaceuticals, Inc., Neurocrine Biosciences Inc, NPS Pharmaceuticals, Onyx Pharmaceuticals Inc., Pharmaceuticals Inc., Synageva Biopharma Corp, Tesaro Inc., Theravance Inc, Vertex Pharmaceuticals,

Within the last 12 months, Morgan Stanley has either provided or is providing non-investment banking, securities-related services to and/or in the past has entered into an agreement to provide services or has a client relationship with the following company: Amgen Inc., Auxilium Pharmaceuticals, Biogen Idec Inc., Celgene Corp, Cubist Pharmaceuticals Inc., Elan Corporation PLC, Gilead Sciences Inc., InterMune, Onyx Pharmaceuticals Inc., Vertex Pharmaceuticals

Vertex Pharmaceuticals.

Morgan Stanley & Co. LLC makes a market in the securities of Alexion Pharmaceuticals, AMAG Pharmaceuticals, Inc., Amgen Inc., Auxilium Pharmaceuticals, Aveo Pharmaceuticals, Biogen Idec Inc., Celgene Corp, Cubist Pharmaceuticals Inc., Elan Corporation PLC, Gilead Sciences Inc., Idenix Pharmaceuticals, Inc., Immunogen Inc., Incyte Corporation, Infinity Pharmaceuticals Inc, InterMune, Ironwood Pharmaceuticals, Inc., Lexicon Pharmaceuticals, Inc., Neurocrine Biosciences Inc, NPS Pharmaceuticals, Onyx Pharmaceuticals Inc., Optimer Pharmaceuticals, Pharmacyclics Inc., Synageva Biopharma Corp, Tesaro Inc., Theravance Inc, Vertex Pharmaceuticals, XenoPort Inc.

The equity research analysts or strategists principally responsible for the preparation of Morgan Stanley Research have received compensation based upon various factors, including quality of research, investor client feedback, stock picking, competitive factors, firm revenues and overall investment

banking revenues.

Morgan Stanley and its affiliates do business that relates to companies/instruments covered in Morgan Stanley Research, including market making, providing liquidity and specialized trading, risk arbitrage and other proprietary trading, fund management, commercial banking, extension of credit, investment services and investment banking. Morgan Stanley sells to and buys from customers the securities/instruments of companies covered in Morgan Stanley Research on a principal basis. Morgan Stanley may have a position in the debt of the Company or instruments discussed in this report. Certain disclosures listed above are also for compliance with applicable regulations in non-US jurisdictions.

#### STOCK RATINGS

Morgan Stanley uses a relative rating system using terms such as Overweight, Equal-weight, Not-Rated or Underweight (see definitions below). Morgan Stanley does not assign ratings of Buy, Hold or Sell to the stocks we cover. Overweight, Equal-weight, Not-Rated and Underweight are not the equivalent of buy, hold and sell. Investors should carefully read the definitions of all ratings used in Morgan Stanley Research. In addition, since Morgan Stanley Research contains more complete information concerning the analyst's views, investors should carefully read Morgan Stanley Research, in its entirety, and not infer the contents from the rating alone. In any case, ratings (or research) should not be used or relied upon as investment advice. An investor's decision to buy or sell a stock should depend on individual circumstances (such as the investor's existing holdings) and other considerations

Global Stock Ratings Distribution

#### MORGAN STANLEY RESEARCH

April 28, 2013 Tesaro Inc.

(as of March 31, 2013)

For disclosure purposes only (in accordance with NASD and NYSE requirements), we include the category headings of Buy, Hold, and Sell alongside our ratings of Overweight, Equal-weight, Not-Rated and Underweight. Morgan Stanley does not assign ratings of Buy, Hold or Sell to the stocks we cover. Overweight, Equal-weight, Not-Rated and Underweight are not the equivalent of buy, hold, and sell but represent recommended relative weightings (see definitions below). To satisfy regulatory requirements, we correspond Overweight, our most positive stock rating, with a buy recommendation; we correspond Equal-weight and Not-Rated to hold and Underweight to sell recommendations, respectively.

|                       | Coverage Ur | niverse | Investment Banking Clients (IE |           |             |  |  |  |
|-----------------------|-------------|---------|--------------------------------|-----------|-------------|--|--|--|
| _                     |             | % of    |                                | % of %    | % of Rating |  |  |  |
| Stock Rating Category | Count       | Total   | Count                          | Total IBC | Category    |  |  |  |
| Overweight/Buy        | 1031        | 36%     | 402                            | 39%       | 39%         |  |  |  |
| Equal-weight/Hold     | 1250        | 44%     | 480                            | 47%       | 38%         |  |  |  |
| Not-Rated/Hold        | 105         | 4%      | 27                             | 3%        | 26%         |  |  |  |
| Underweight/Sell      | 467         | 16%     | 113                            | 11%       | 24%         |  |  |  |
| Total                 | 2,853       |         | 1022                           |           |             |  |  |  |

Data include common stock and ADRs currently assigned ratings. An investor's decision to buy or sell a stock should depend on individual circumstances (such as the investor's existing holdings) and other considerations. Investment Banking Clients are companies from whom Morgan Stanley received investment banking compensation in the last 12 months.

#### Analyst Stock Ratings

Overweight (O). The stock's total return is expected to exceed the average total return of the analyst's industry (or industry team's) coverage universe, on a risk-adjusted basis, over the next 12-18 months.

Equal-weight (E). The stock's total return is expected to be in line with the average total return of the analyst's industry (or industry team's) coverage

universe, on a risk-adjusted basis, over the next 12-18 months.

Not-Rated (NR). Currently the analyst does not have adequate conviction about the stock's total return relative to the average total return of the analyst's industry (or industry team's) coverage universe, on a risk-adjusted basis, over the next 12-18 months.

Underweight (U). The stock's total return is expected to be below the average total return of the analyst's industry (or industry team's) coverage universe, on a risk-adjusted basis, over the next 12-18 months.

Unless otherwise specified, the time frame for price targets included in Morgan Stanley Research is 12 to 18 months.

#### **Analyst Industry Views**

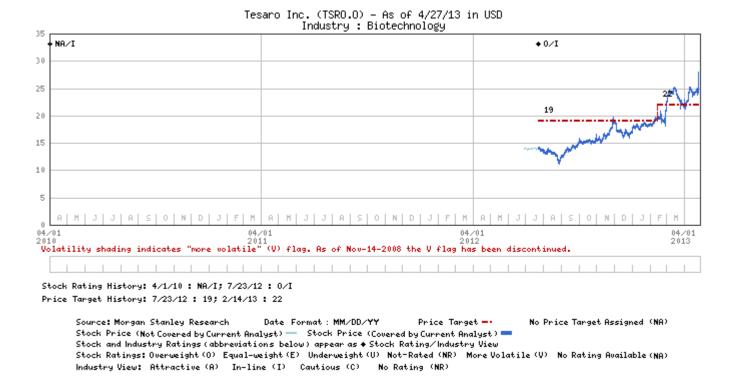
Attractive (A): The analyst expects the performance of his or her industry coverage universe over the next 12-18 months to be attractive vs. the relevant broad market benchmark, as indicated below.

In-Line (I): The analyst expects the performance of his or her industry coverage universe over the next 12-18 months to be in line with the relevant broad market benchmark, as indicated below.

Cautious (C): The analyst views the performance of his or her industry coverage universe over the next 12-18 months with caution vs. the relevant broad market benchmark, as indicated below.

Benchmarks for each region are as follows: North America - S&P 500; Latin America - relevant MSCI country index or MSCI Latin America Index; Europe - MSCI Europe; Japan - TOPIX; Asia - relevant MSCI country index.

Stock Price, Price Target and Rating History (See Rating Definitions)



Important Disclosures for Morgan Stanley Smith Barney LLC Customers

Citi Research publications may be available about the companies or topics that are the subject of Morgan Stanley Research. Ask your Financial Advisor or use Research Center to view any available Citi Research publications in addition to Morgan Stanley research reports.

Important disclosures regarding the relationship between the companies that are the subject of Morgan Stanley Research and Morgan Stanley Smith Barney LLC, Morgan Stanley and Citigroup Global Markets Inc. or any of their affiliates, are available on the Morgan Stanley Smith Barney disclosure website at www.morganstanleysmithbarney.com/researchdisclosures.

For Morgan Stanley and Citigroup Global Markets, Inc. specific disclosures, you may refer to www.morganstanley.com/researchdisclosures and https://www.citivelocity.com/cvr/eppublic/citi\_research\_disclosures.

Each Morgan Stanley Equity Research report is reviewed and approved on behalf of Morgan Stanley Smith Barney LLC. This review and approval is conducted by the same person who reviews the Equity Research report on behalf of Morgan Stanley. This could create a conflict of interest.

#### Other Important Disclosures

Morgan Stanley & Co. International PLC and its affiliates have a significant financial interest in the debt securities of Amgen Inc., Biogen Idec Inc., Celgene Corp, Cubist Pharmaceuticals Inc., Gilead Sciences Inc..

Morgan Stanley is not acting as a municipal advisor and the opinions or views contained herein are not intended to be, and do not constitute, advice within the meaning of Section 975 of the Dodd-Frank Wall Street Reform and Consumer Protection Act.

Morgan Stanley produces an equity research product called a "Tactical Idea." Views contained in a "Tactical Idea" on a particular stock may be contrary to the recommendations or views expressed in research on the same stock. This may be the result of differing time horizons, methodologies, market events, or other factors. For all research available on a particular stock, please contact your sales representative or go to Client Link at www.morganstanley.com.

Morgan Stanley Research does not provide individually tailored investment advice. Morgan Stanley Research has been prepared without regard to the circumstances and objectives of those who receive it. Morgan Stanley recommends that investors independently evaluate particular investments and strategies, and encourages investors to seek the advice of a financial adviser. The appropriateness of an investment or strategy will depend on an investor's circumstances and objectives. The securities, instruments, or strategies discussed in Morgan Stanley Research may not be suitable for all investors, and certain investors may not be eligible to purchase or participate in some or all of them. Morgan Stanley Research is not an offer to buy or sell any security/instrument or to participate in any trading strategy. The value of and income from your investments may vary because of changes in interest rates, foreign exchange rates, default rates, prepayment rates, securities/instruments prices, market indexes, operational or financial conditions of companies or other factors. There may be time limitations on the exercise of options or other rights in securities/instruments transactions. Past performance is not necessarily a guide to future performance. Estimates of future performance are based on assumptions that may not be realized. If provided, and unless otherwise stated, the closing price on the cover page is that of the primary exchange for the subject company's securities/instruments.

The fixed income research analysts, strategists or economists principally responsible for the preparation of Morgan Stanley Research have received compensation based upon various factors, including quality, accuracy and value of research analysts, firm profitability or revenues (which include fixed income trading and capital markets profitability or revenues), client feedback and competitive factors. Fixed Income Research analysts', strategists' or economists' compensation is not linked to investment banking or capital markets transactions performed by Morgan Stanley or the profitability or revenues of particular trading desks.

Morgan Stanley Research is not an offer to buy or sell or the prolitability of revenues of particular trading desks.

Morgan Stanley Research is not an offer to buy or sell or the solicitation of an offer to buy or sell any security/instrument or to participate in any particular trading strategy. The "Important US Regulatory Disclosures on Subject Companies" section in Morgan Stanley Research lists all companies mentioned where Morgan Stanley owns 1% or more of a class of common equity securities of the companies. For all other companies mentioned in Morgan Stanley Research, Morgan Stanley may have an investment of less than 1% in securities/instruments or derivatives of securities/instruments of companies and may trade them in ways different from those discussed in Morgan Stanley Research. Derivatives may be issued by Morgan Stanley or associated persons.

With the exception of information regarding Morgan Stanley, Morgan Stanley Research is based on public information. Morgan Stanley makes every effort to use reliable, comprehensive information, but we make no representation that it is accurate or complete. We have no obligation to tell you when opinions or information in Morgan Stanley

#### MORGAN STANLEY RESEARCH

April 28, 2013 Tesaro Inc.

Research change apart from when we intend to discontinue equity research coverage of a subject company. Facts and views presented in Morgan Stanley Research have not been reviewed by, and may not reflect information known to, professionals in other Morgan Stanley business areas, including investment banking personnel. Morgan Stanley Research personnel may participate in company events such as site visits and are generally prohibited from accepting payment by the company of associated expenses unless pre-approved by authorized members of Research management.

Morgan Stanley may make investment decisions or take proprietary positions that are inconsistent with the recommendations or views in this report.

To our readers in Taiwan: Information on securities/instruments that trade in Taiwan is distributed by Morgan Stanley Taiwan Limited ("MSTL"). Such information is for your To our readers in Taiwan: Information on securities/instruments that trade in Taiwan is distributed by Morgan Stanley Taiwan Limited ("MSTL"). Such information is for your reference only. Information on any securities/instruments issued by a company owned by the government of or incorporated in the PRC and listed in on the Stock Exchange of Hong Kong ("SEHK"), namely the H-shares, including the component company stocks of the Stock Exchange of Hong Kong ("SEHK")'s Hang Seng China Enterprise Index is distributed only to Taiwan Securities Investment Trust Enterprises ("SITE"). The reader should independently evaluate the investment risks and is solely responsible for their investment decisions. Morgan Stanley Research may not be distributed to the public media or quoted or used by the public media without the express written consent of Morgan Stanley. To our readers in Hong Kong: Information is distributed in Hong Kong by and on behalf of, and is attributable to, Morgan Stanley Asia Limited as part of its regulated activities in Hong Kong. If you have any queries concerning Morgan Stanley Research, please contact our Hong Kong sales representatives. Information on securities/instruments that do not trade in Taiwan is for informational purposes only and is not to be construed as a recommendation or a solicitation to trade in such securities/instruments. MSTL may not execute transactions for clients in these securities/instruments.

Morgan Stanley is not incorporated under PRC law and the research in relation to this report is conducted outside the PRC. Morgan Stanley Research does not constitute an offer to sell or the solicitation of an offer to buy any securities in the PRC. PRC investors shall have the relevant qualifications to invest in such securities and shall be responsible for obtaining all relevant approvals, licenses, verifications and/or registrations from the relevant governmental authorities themselves.

responsible for obtaining all relevant approvals, licenses, verifications and/or registrations from the relevant governmental authorities themselves.

Morgan Stanley Research is disseminated in Brazil by Morgan Stanley C.T.V.M. S.A.; in Japan by Morgan Stanley MUFG Securities Co., Ltd. and, for Commodities related research reports only, Morgan Stanley Capital Group Japan Co., Ltd.; in Hong Kong by Morgan Stanley Asia (Lingapore) Pet. (Registration number 1992062982) and/or Morgan Stanley Asia (Singapore) Pet. Ltd (Registration number 1992062982) and/or Morgan Stanley Asia (Singapore) Pet. Ltd. (Registration number 1992062982) and/or Morgan Stanley Asia (Singapore) Pet. Ltd. (Registration number 1992062982) and/or Morgan Stanley Asia (Singapore) Securities Pte. Ltd. (Registration number 1992062982) and/or Morgan Stanley Asia (Singapore) Securities Pte. Ltd. (Registration number 1992062982) and/or Morgan Stanley Asia (Singapore) Securities Pte. Ltd. (Registration number 20008434H), regulated by the Monetary Authority of Singapore (which accepts legal responsibility for its contents and should be contacted with respect to any matters arising from, or in connection with, Morgan Stanley Research); in Australia to "wholesale clients" within the meaning of the Australian financial services license No. 233742, which accepts responsibility for its contents; in Australia Pt. Ltd. (A.B.N. 19 009 145 555, holder of Australian financial services license No. 240813, which accepts responsibility for its contents; in Korea by Morgan Stanley & Co International pt., Seoul Branch; in India by Morgan Stanley India Company Private Limited; in Indonesia by PT Morgan Stanley Asia Indonesia; in Canada by Morgan Stanley Canada Limited, which has approved of and takes responsibility for its contents in Canada; in Germany by Morgan Stanley Asia Indonesia; in Canada by Morgan Stanley Private Wealth Management Limited, which has approved by Bandesanstalt fuer Finanzicial Services Paulated by Morgan Stanley Private Wealth Management Limited which is wholly owned by FirstRand Limited.

The information in Morgan Stanley Research is being communicated by Morgan Stanley & Co. International plc (DIFC Branch), regulated by the Dubai Financial Services Authority (the DFSA), and is directed at Professional Clients only, as defined by the DFSA. The financial products or financial services to which this research relates will only be made available to a customer who we are satisfied meets the regulatory criteria to be a Professional Client.

The information in Morgan Stanley Research is being communicated by Morgan Stanley & Co. International plc (QFC Branch), regulated by the Qatar Financial Centre Regulatory Authority (the QFCRA), and is directed at business customers and market counterparties only and is not intended for Retail Customers as defined by the QFCRA.

As required by the Capital Markets Board of Turkey, investment information, comments and recommendations stated here, are not within the scope of investment advisory activity. Investment advisory service is provided in accordance with a contract of engagement on investment advisory concluded between brokerage houses, portfolio management companies, non-deposit banks and clients. Comments and recommendations stated here rely on the individual opinions of the ones providing these comments and recommendations. These opinions may not fit to your financial status, risk and return preferences. For this reason, to make an investment decision by relying solely to this information stated here may not bring about outcomes that fit your expectations.

The trademarks and service marks contained in Morgan Stanley Research are the property of their respective owners. Third-party data providers make no warranties or representations relating to the accuracy, completeness, or timeliness of the data they provide and shall not have liability for any damages relating to such data. The Global Industry Classification Standard (GICS) was developed by and is the exclusive property of MSCI and S&P. Morgan Stanley bases projections, opinions, forecasts and trading strategies regarding the MSCI Country Index Series solely on public information. MSCI has not reviewed, approved or endorsed these projections, opinions, forecasts and trading strategies. Morgan Stanley has no influence on or control over MSCI's index compilation decisions. Morgan Stanley Research or portions of it may not be reprinted, sold or redistributed without the written consent of Morgan Stanley. Morgan Stanley research is disseminated and available primarily electronically, and, in some cases, in printed form. Additional information on recommended securities/instruments is available on request.

Morgan Stanley Research, or any portion thereof may not be reprinted, sold or redistributed without the written consent of Morgan Stanley.

Morgan Stanley Research is disseminated and available primarily electronically, and, in some cases, in printed form.

Additional information on recommended securities/instruments is available on request.

The Americas 1585 Broadway New York, NY 10036-8293 United States Tel: +1 (1) 212 761 4000

Europe
20 Bank Street, Canary Wharf
London E14 4AD
United Kingdom
Tel: +44 (0) 20 7 425 8000

Japan 4-20-3 Ebisu, Shibuya-ku Tokyo 150-6008 Japan Tel: +81 (0) 3 5424 5000 Asia/Pacific

1 Austin Road West
Kowloon
Hong Kong
Tel: +852 2848 5200

### **Industry Coverage:Biotechnology**

| Company (Ticker)                         | Rating (as of) Price* (04/26/2013) |          |  |  |  |  |
|--|------------------------------------|----------|--|--|--|--|
| David Friedman, M.D.                     |                                    |          |  |  |  |  |
| AMAG Pharmaceuticals, Inc.               | E (11/21/2011)                     | \$21.89  |  |  |  |  |
| (AMAG.O)                                 |                                    |          |  |  |  |  |
| Alexion Pharmaceuticals (ALXN.O)         | O (09/07/2010)                     | \$99.34  |  |  |  |  |
| Auxilium Pharmaceuticals<br>(AUXL.O)     | U (08/21/2012)                     | \$16.03  |  |  |  |  |
| Cubist Pharmaceuticals Inc.<br>CBST.O)   | O (10/03/2012)                     | \$46.44  |  |  |  |  |
| denix Pharmaceuticals, Inc.              | E (03/18/2011)                     | \$3.85   |  |  |  |  |
| ncyte Corporation (INCY.O)               | U (01/23/2013)                     | \$22.5   |  |  |  |  |
| nterMune (ITMN.O)                        | E (09/07/2010)                     | \$9.1    |  |  |  |  |
| ronwood Pharmaceuticals, Inc.<br>IRWD.O) | E (04/24/2013)                     | \$15.59  |  |  |  |  |
| Lexicon Pharmaceuticals, Inc.            | E (09/07/2010)                     | \$2.28   |  |  |  |  |
| NPS Pharmaceuticals (NPSP.O)             | O (10/03/2012)                     | \$13.49  |  |  |  |  |
| Synageva Biopharma Corp<br>GEVA.O)       | O (04/20/2012)                     | \$54.67  |  |  |  |  |
| Theravance Inc (THRX.O)                  | U (01/31/2012)                     | \$34     |  |  |  |  |
| ertex Pharmaceuticals (VRTX.O)           | E (05/08/2012)                     | \$79.02  |  |  |  |  |
| enoPort Inc (XNPT.O)                     | E (08/26/2011)                     | \$6.53   |  |  |  |  |
| Sara Slifka                              |                                    |          |  |  |  |  |
| leurocrine Biosciences Inc<br>NBIX.O)    | O (10/03/2012)                     | \$11.93  |  |  |  |  |
| Optimer Pharmaceuticals OPTR.O)          | U (10/03/2012)                     | \$14.85  |  |  |  |  |
| Marshall Urist, M.D., Ph.D.              |                                    |          |  |  |  |  |
| Amgen Inc. (AMGN.O)                      | E (02/09/2012)                     | \$108.38 |  |  |  |  |
| Aveo Pharmaceuticals (AVEO.O)            | E (02/09/2012)                     | \$7.53   |  |  |  |  |
| Biogen Idec Inc. (BIIB.O)                | O (02/09/2012)                     | \$213.59 |  |  |  |  |
| Celgene Corp (CELG.O)                    | O (02/09/2012)                     | \$120.34 |  |  |  |  |
| Elan Corporation PLC (ELN.N)             | ++                                 | \$11.86  |  |  |  |  |
| Gilead Sciences Inc. (GILD.O)            | O (02/09/2012)                     | \$51.38  |  |  |  |  |
| mmunogen Inc. (IMGN.O)                   | E (11/13/2012)                     | \$16.31  |  |  |  |  |
| nfinity Pharmaceuticals Inc<br>INFI.O)   | O (02/19/2013)                     | \$44.32  |  |  |  |  |
| Onyx Pharmaceuticals Inc. ONXX.O)        | E (06/21/2012)                     | \$94.69  |  |  |  |  |
| Pharmacyclics Inc. (PCYC.O)              | E (03/19/2013)                     | \$81.65  |  |  |  |  |
| Tesaro Inc. (TSRO.O)                     | O (07/23/2012)                     | \$27.62  |  |  |  |  |
| ,  | . ,                                |          |  |  |  |  |

Stock Ratings are subject to change. Please see latest research for each company. \* Historical prices are not split adjusted.

<sup>© 2013</sup> Morgan Stanley