# J.P.Morgan

### ChemoCentryx, Inc.

## Breakout Session and Presentation Highlights - ALERT

This afternoon, ChemoCentryx CEO Thomas Schall presented at the J.P. Morgan Healthcare Conference. The presentation focused on targeting the chemokine system and opportunities in diabetic nephropathy (CCX140) and Crohn's disease (vercinon). The breakout session focused primarily on CCX140 with phase 2 data expected in 2H13. Overall, with multiple meaningful pipeline events in 2H13, we reiterate our Overweight rating on CCXI shares.

- **Highlights from breakout session:** ChemoCentryx reiterated the advantages of targeting chemokines, which provide for greater specificity and thus less toxicity. In the upcoming interim 12 week analysis of the phase 2 trial of CCX140 in diabetic nephropathy, ChemoCentryx indicated expectations for at least a 20% decrease relative to standard of care in proteinuria. Historically, phase 3 trials have been outcome studies (time to dialysis or time to death), which would require 2-2.5 years. However, at a recent NKF workshop, discussion has begun regarding the use of time to increase in serum creatinine. As such, the standard for phase 3 could potentially change in the near future.
- Vercinon phase 3 SHIELD-1 data on track for 2H13: Vercinon is a CCR9 inhibitor currently in four phase 3 trials with data from the first trial, SHIELD-1 expected in 2H13. Recall, in the phase 2 PROTECT-1 trial, vercinon induced a clinical response over 12 weeks (≥70 point decline in CDAI of 61% vs. 47% placebo, p=0.039) and maintained remission over 36 weeks (CDAI <150 points of 47% vs. 31% placebo, p=0.011). We anticipate a similar outcome in phase 3, which would be comparable to approved biologics (Remicaid, Humira, Cimzia and Tysabri; 50-60% induction and 40-50% maintenance), but with a dosing advantage (oral vs. IV) and a better safety profile. Of note, vercinon is partnered with GSK, which is running the pivotal program.
- Interim CCX140 phase 2 data in diabetic nephropathy expected in 2H13: CCX140 is a CCR2 inhibitor in a phase 2 trial (n=270) for diabetic nephropathy (DN) with interim data expected in 2H13. The interim 12 week analysis will evaluate proteinuria and HbA1C, while the final 52 week data (expected in 2H14) will assess kidney function, including GFR. Early clinical studies have demonstrated that CCX140 improves glycemic control in diabetics, while preclinical studies have demonstrated a positive impact on markers of renal function (reduced serum creatinine and blood urea levels) as well as renal function (reduced albuminuria and decreased hyperfiltration). These findings suggest CCX140 has potential in DN.
- Other pipeline assets advancing: CCX168 is a C5aR inhibitor currently in a phase 2 trail for ANCA-associated vasculitis. Prior to the data release, we expect an announcement of whether GSK exercises its exclusive license to develop and commercialize CCX168 in 2H13. CCX507 is expected to begin a phase 1 trial in early 2013, while phase 1 data for CCX872 is expected in 1H13.
- Reiterate Overweight rating.

### Overweight

CCXI, CCXI US Price: \$11.31

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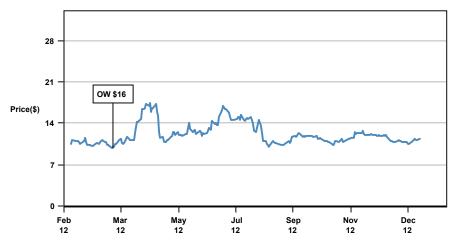
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#### ChemoCentryx, Inc. (CCXI, CCXI US) Price Chart



Date	Rating	Share Price (\$)	Price Target (\$)
19-Mar-12	OW	9.87	16.00

Source: Bloomberg and J.P. Morgan; price data adjusted for stock splits and dividends. Initiated coverage Mar 19, 2012.

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