

UBS Investment Research Puma Biotechnology

Bumping PT on Neoadjuvant Opportunity

■ What's changed? We update our model for a large neoadjuvant market

We have reassessed our prior neoadjuvant assumptions and updated our model to reflect the larger market opportunity for neoadjuvant treatment based on (1) the recent Roche filing; (2) the upcoming data from iSPY and NSABP for neratinib; and (3) our increased confidence that most adjuvant patients will be offered neoadjuvant treatment if there are approved therapies.

■ Our analysis: neratinib still likely minority player, but we see \$2B market

We have updated our assumptions based on our new market model to reflect: (1) ~30% peak share for neratinib (~\$700M in peak sales); (2) a 2016E US launch and a 2017E EU launch; (3) pricing in-line with Herceptin. We acknowledge that our peak-sales assumption could be higher given the pricing of Perjeta+Herceptin (Roche's filed combination), but we prefer to remain conservative at this point, especially given that the neoadjuvant market has yet to develop.

■ Impact on the stock: Bumping PT to \$61

As a result of our more bullish stance on the neoadjuvant market, our PT moves to \$61. The key data we await are from iSPY (due this summer; we look for neratinib to be non-inferior to Herceptin) and NSABP (due late 4Q, early 1Q; we look for neratinib+Herceptin to be materially better than Tykerb+Herceptin).

■ Valuation: We maintain our Buy and update PT to \$61 (prior \$49)

Our valuation is based on our sum-of-the-parts analysis.

| Highlights (US\$m) | 12/11 | 12/12 | 12/13E | 12/14E | 12/15E |
|---------------------------|---------------|--------|--------|--------|--------|
| Revenues | 0 | 0 | 0 | 0 | 19 |
| EBIT (UBS) | (10) | (74) | (47) | (53) | (47) |
| Net Income (UBS) | (10) | (74) | (46) | (51) | (44) |
| EPS (UBS, US\$) | (1.32) | (3.42) | (1.58) | (1.64) | (1.27) |
| Net DPS (UBS, US\$) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Profitability & Valuation | 5-yr hist av. | 12/12 | 12/13E | 12/14E | 12/15E |
| EBIT margin % | - | - | - | - | -240.7 |
| ROIC (EBIT) % | - | >500 | 366.9 | 308.1 | 296.7 |
| EV/EBITDA (core) x | - | -3.4 | -30.8 | -28.0 | -31.6 |
| PE (UBS) x | - | NM | NM | NM | NM |
| Net dividend yield % | - | 0.0 | 0.0 | 0.0 | 0.0 |

Source: Company accounts, Thomson Reuters, UBS estimates. (UBS) valuations are stated before goodwill-related charges and other adjustments for abnormal and economic items at the analysis' judgement.

Valuations: based on an average share price that year, (E): based on a share price of US\$54.05 on 19 Jul 2013 19:38 EDT

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Global Equity Research

Americas

Biotechnology

12-month rating Buy Unchanged
12m price target US\$61.00
Prior: US\$49.00

Price US\$54.05

RIC: PBYI.N BBG: PBYI US

22 July 2013

Trading data

| 52-wk range | US\$56.00-12.00 |
|--------------------------|-----------------|
| Market cap. | US\$1.55bn |
| Shares o/s | 28.7m (COM) |
| Free float | 95% |
| Avg. daily volume ('000) | 54 |
| Avg. daily value (m) | US\$2.4 |
| | |

Balance sheet data 12/13E

| Shareholders' equity | US\$0.09bn |
|----------------------|------------|
| P/BV (UBS) | 18.2x |
| Net Cash (debt) | US\$0.11bn |

Forecast returns

| Forecast price appreciation | +12.9% |
|-----------------------------|--------|
| Forecast dividend yield | 0.0% |
| Forecast stock return | +12.9% |
| Market return assumption | 5.3% |
| Forecast excess return | +7.6% |

EPS (UBS, US\$)

| | | 12/13E | | 12/12 |
|--------|--------|--------|--------|--------|
| - | From | To | Cons. | Actual |
| Q1 | (0.41) | (0.41) | (0.41) | (0.59) |
| Q2E | (0.39) | (0.39) | (0.43) | (0.73) |
| Q3E | (0.39) | (0.39) | (0.47) | (1.29) |
| Q4E | (0.39) | (0.39) | (0.51) | (0.83) |
| 12/13E | (1.58) | (1.58) | (1.82) | |
| 12/14E | (1.64) | (1.64) | (2.35) | |

Performance (US\$)



Source: UBS

www.ubs.com/investmentresearch

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Table 1: Puma – Income Statement (2011-2020E)

| | 2011 | 2012 | 1Q13 | 2Q13E | 3Q13E | 4Q13E | 2013E | 2014E | 2015E | 2016E | 2017E | 2018E | 2019E | 2020E |
|--|-------|----------|----------|----------|----------|----------|----------|----------|-----------|--------------------------|-------------|------------|------------|-------|
| Neratinib revenue | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 19.5 | 202.1 | 391.6 | 530.2 | 670.1 | 771.5 |
| Other | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Total Revenue | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 19.5 | 202.1 | 391.6 | 530.2 | 670.1 | 771.5 |
| COGS | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 2.9 | 30.3 | 68.7 | 95.2 | 122.2 | 143.5 |
| Gross Profit | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 16.6 | 171.8 | 323.0 | 435.0 | 548.0 | 628.0 |
| SG&A | 9.3 | 24.8 | 2.3 | 2.3 | 2.3 | 2.3 | 9.1 | 9.4 | 9.8 | 56.2 | 78.7 | 107.5 | 121.5 | 127.3 |
| R&D | 0.8 | 49.6 | 9.5 | 9.3 | 9.3 | 9.5 | 37.5 | 43.3 | 53.6 | 49.0 | 29.4 | 24.8 | 25.3 | 25.8 |
| Operating Income | -10.1 | -74.4 | -11.8 | -11.5 | -11.5 | -11.7 | -46.6 | -52.7 | -46.9 | 66.6 | 214.9 | 302.6 | 401.1 | 474.9 |
| Total Non-operating Income | -0.1 | 0.1 | 0.0 | 0.1 | 0.1 | 0.1 | 0.2 | 1.9 | 3.3 | 3.4 | 7.3 | 9.6 | 16.2 | 23.5 |
| Pretax Income | -10.2 | -74.4 | -11.8 | -11.5 | -11.5 | -11.6 | -46.4 | -50.8 | -43.6 | 70.0 | 222.2 | 312.2 | 417.3 | 498.4 |
| Taxes | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Tax Rate | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Net Income | -10.2 | -74.4 | -11.8 | -11.5 | -11.5 | -11.6 | -46.4 | -50.8 | -43.6 | 70.0 | 222.2 | 312.2 | 417.3 | 498.4 |
| Diluted EPS | -1.32 | -3.42 | -0.41 | -0.39 | -0.39 | -0.39 | -1.58 | -1.64 | -1.27 | 1.95 | 5.94 | 8.02 | 10.32 | 11.89 |
| Basic shares outstanding Diluted shares outstanding | 7.7 | 21.7 | 28.7 | 29.2 | 29.7 | 30.2 | 29.4 | 30.9 | 34.4 | 35.9 | 37.4 | 38.9 | 40.4 | 41.9 |
| Margin Analysis | | | | | | | | | | | | | | |
| Gross Margin | | NA | 85.0% | 85.0% | 82.5% | 82.0% | 81.8% | 81.4% |
| SG&A (% of Revenue) | | NA | 50.4% | 27.8% | 20.1% | 20.3% | 18.1% | 16.5% |
| R&D (% of Revenue) | | NA | 275.4% | 24.2% | 7.5% | 4.7% | 3.8% | 3.4% |
| Operating Margin | | NA | -240.7% | 33.0% | 54.9% | 57.1% | 59.9% | 61.6% |
| Pretax Margin | | NA | -223.8% | 34.6% | 56.7% | 58.9% | 62.3% | 64.6% |
| Net Margin | | NA | -223.8% | 34.6% | 56.7% | 58.9% | 62.3% | 64.6% |
| Year-over-Year Growth Revenue | | NA | 938% | 94% | 35% | 26% | 15% |
| COGS | | NA NA | 938% 938% | 94% 126% | 35% 39% | 26% 28% | 17% |
| Gross Profit | | NA NA | 938% | 88% | 35% | 26% | 15% |
| SG&A | | 166% | 84% | 34% | -72% | -83% | -63% | 4% | 1NA 4% | 473% | 40% | 37% | 13% | 5% |
| R&D | | 5906% | -10% | -29% | -48% | 14% | -24% | 15% | 24% | -9% | -40% | -16% | 2% | 2% |
| Operating Income | | 634% | 0% | -27% | -55% | -47% | -37% | 13% | -11% | -242% | 223% | 41% | 33% | 18% |
| Pretax Income | | 627% | 0% | -22% | -56% | -47% | -37% | 10% | -11% | -242 <i>7</i> 0 -261% | 217% | 41% | 34% | 19% |
| Net Income | | 627% | 0% | -22% | -56% | -47% | -38% | 10% | -14% | -261% | 217% | 41% | 34% | 19% |
| EPS | | 159% | -30% | -46% | -70% | -54% | -54% | 4% | -23% | -254% | 205% | 35% | 29% | 15% |
| Diluted shares outstanding | | 180% | 43% | 46% | 48% | 14% | 35% | 5% | 11% | 4% | 4% | 4% | 4% | 4% |
| Dilator original of outstanding | | 10070 | 10 / 0 | 1070 | 1070 | 1170 | 0070 | 0,0 | 1170 | 170 | 170 | 170 | 170 | 170 |

Source: UBS estimates, company reports

Table 2: Puma – Balance Sheet (2011-2020E)

| _ | 2011A | 2012A | 2013E | 2014E | 2015E | 2016E | 2017E | 2018E | 2019E | 2020E |
|---|-------|-------|--------|--------|--------|--------|-------|-------|---------|---------|
| | FY | FY | FY | FY | FY | FY | FY | FY | FY | FY |
| Cash and cash equivalents | 53.4 | 137.4 | 105.8 | 59.6 | 100.4 | 173.0 | 396.1 | 711.2 | 1,131.9 | 1,635.2 |
| Accounts receivable | 0.0 | 10.6 | 0.0 | 0.0 | 0.0 | 12.1 | 33.3 | 48.7 | 64.6 | 77.3 |
| Prepaid expenses and other current asset_ | 0.3 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 |
| Total current assets | 53.7 | 149.0 | 106.8 | 60.5 | 101.4 | 186.0 | 430.3 | 760.9 | 1,197.5 | 1,713.4 |
| Property, plant and equipment, net | 0.7 | 1.5 | 2.4 | 3.4 | 4.5 | 5.7 | 7.1 | 8.6 | 10.3 | 12.2 |
| Other assets | 1.1 | 1.2 | 1.2 | 1.2 | 1.2 | 1.2 | 1.2 | 1.2 | 1.2 | 1.2 |
| Total assets | 55.4 | 151.7 | 110.4 | 65.1 | 107.1 | 193.0 | 438.7 | 770.7 | 1,209.0 | 1,726.8 |
| Accounts payable | 0.1 | 0.5 | 0.5 | 0.6 | 0.0 | 9.2 | 25.3 | 37.1 | 49.1 | 58.8 |
| Accrued expenses | 0.5 | 21.2 | 21.2 | 21.2 | 21.2 | 21.2 | 21.2 | 21.2 | 21.2 | 21.2 |
| Other accrued liabilities | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Total current liabilities | 0.6 | 21.7 | 21.7 | 21.8 | 21.2 | 30.4 | 46.5 | 58.3 | 70.3 | 80.0 |
| Long-term portion of deferred rent | 0.4 | 1.1 | 1.1 | 1.1 | 1.1 | 1.1 | 1.1 | 1.1 | 1.1 | 1.1 |
| Other long-term liabilities | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Total long-term liabilities | 0.4 | 1.1 | 1.1 | 1.1 | 1.1 | 1.1 | 1.1 | 1.1 | 1.1 | 1.1 |
| Total Liabilities | 1.0 | 22.8 | 22.8 | 22.9 | 22.3 | 31.5 | 47.6 | 59.4 | 71.4 | 81.1 |
| Preferred stock | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Common stock | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Additional paid-in capital | 64.6 | 213.5 | 218.5 | 224.0 | 310.0 | 316.7 | 324.0 | 332.1 | 340.9 | 350.7 |
| Accumulated other comprehensive income | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Accumulated Income (deficit) | -10.2 | -84.6 | -131.0 | -181.8 | -225.4 | -155.4 | 66.8 | 379.0 | 796.3 | 1,294.7 |
| Total Equity | 54.4 | 128.9 | 87.5 | 42.2 | 84.6 | 161.3 | 390.8 | 711.1 | 1,137.3 | 1,645.4 |
| Total liabilities and equity | 55.4 | 151.7 | 110.3 | 65.1 | 106.9 | 192.8 | 438.4 | 770.5 | 1,208.7 | 1,726.5 |

Source: UBS estimates, company reports

Table 3: Puma – Cash Flows (2011-2020E)

| | 2011A | 2012E | 2013E | 2014E | 2015E | 2016E | 2017E | 2018E | 2019E | 2020E |
|---|-------|-------|-------|-------|-------|-------|-------|-------|---------|---------|
| - | FY | FY |
| Operating Activities | | | | | | | | | | |
| GAAP Net Income (loss) | -10.2 | -74.4 | -46.4 | -50.8 | -43.6 | 70.0 | 222.2 | 312.2 | 417.3 | 498.4 |
| Depreciation and amortization | 0.0 | 0.3 | 0.3 | 0.3 | 0.3 | 0.3 | 0.3 | 0.4 | 0.4 | 0.4 |
| Share-based compensation | 0.1 | 1.4 | 5.0 | 5.5 | 6.1 | 6.7 | 7.3 | 8.1 | 8.9 | 9.7 |
| Anti-dilutive warrant | 7.6 | 18.2 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Changes in operating assets and liabilities: | | | | | | | | | | |
| Accounts receivable | 0.0 | -10.6 | 10.6 | 0.0 | 0.0 | -12.1 | -21.2 | -15.5 | -15.9 | -12.7 |
| Prepaid expenses and other current assets | -0.3 | -0.7 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other assets | 0.0 | 0.5 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Accounts payable | 0.6 | 0.4 | 0.0 | 0.1 | -0.6 | 9.2 | 16.1 | 11.8 | 12.1 | 9.6 |
| Other accrued liabilities | 0.0 | 20.7 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Deferred rent and other long term liabilities | 0.0 | 0.2 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net cash produced (used in) operating activities | -2.3 | -44.0 | -30.5 | -45.0 | -37.8 | 74.1 | 224.8 | 316.9 | 422.7 | 505.5 |
| | | | | | | | | | | |
| Investing Activities | | | | | | | | | | |
| Restricted Cash | -1.1 | -0.2 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Capital expenditures | -0.3 | -1.1 | -1.2 | -1.3 | -1.4 | -1.6 | -1.7 | -1.9 | -2.1 | -2.3 |
| Net cash provided by (used in) investing activities | -1.3 | -1.2 | -1.2 | -1.3 | -1.4 | -1.6 | -1.7 | -1.9 | -2.1 | -2.3 |
| Financing Activities | | | | | | | | | | |
| Proceeds from convertible note payable | 0.2 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Capital contributions by stockholder | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net proceeds from issuances of common stock and | 56.7 | 129.2 | 0.0 | 0.0 | 80.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net cash provided by financing activities | 57.0 | 129.3 | 0.0 | 0.0 | 80.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Change in cash | 53.4 | 84.0 | -31.6 | -46.2 | 40.8 | 72.6 | 223.1 | 315.1 | 420.7 | 503.3 |
| Cash beginning of period | 0.0 | 53.4 | 137.4 | 105.8 | 59.6 | 100.4 | 173.0 | 396.1 | 711.2 | 1,131.9 |
| Cash at end of period | 53.4 | 137.4 | 105.8 | 59.6 | 100.4 | 173.0 | 396.1 | 711.2 | 1,131.9 | 1,635. |

Source: UBS estimates, company reports

Puma Biotechnology

| In come atotam ant (IIC fire) | | | | 10/11 | 10/10 | 10/10 | 0/ -6 | 10/145 | 0/ ah | 10/155 | 0/ - b |
|---|---|---|---|------------------|------------|-----------------|----------------|------------------|--------------|----------------|---------------|
| Income statement (US\$m) Revenues | - | - | - | 12/11 0 | 12/12 0 | 12/13E 0 | % ch | 12/14E 0 | % ch | 12/15E 19 | % ch |
| Operating expenses (ex depn) | - | - | - | - | - | - | _ | - | _ | (66) | - |
| EBITDA (UBS) | - | - | | (10) | (74) | (46) | -37.6 | (52) | 13.2 | (47) | -11.2 |
| Depreciation | - | - | - | 0 | 0 | 0 | 5.0 | 0 | 5.0 | 0 | 5.0 |
| Operating income (EBIT, UBS) | - | - | - | (10) | (74) | (47) | -37.4 | (53) | 13.2 | (47) | -11.1 |
| Other income & associates | - | - | - | 0 | 0 | 0 | - | 0 | - | 0 | - |
| Net interest | - | - | - | 0 | 0 | 0 | 104.1 | 2 | <i>850.0</i> | 3 | 73.7 |
| Abnormal items (pre-tax) | - | - | - | 0 | 0 | 0 | - | 0 | - | 0 | - |
| Profit before tax | - | - | - | (10) | (74) | (46) | -37.6 | (51) | 9.6 | (44) | -14.3 |
| Тах | - | - | - | 0 | 0 | 0 | - | 0 | - | 0 | - |
| Profit after tax | - | - | - | (10) | (74) | (46) | -37.6 | (51) | 9.6 | (44) | -14.3 |
| Abnormal items (post-tax) | - | - | - | 0 | 0 | 0 | - | 0 | - | 0 | - |
| Minorities / pref dividends | - | - | - | 0 | 0 | 0 | | 0 | - | 0 | |
| Net income (local GAAP) | - | - | - | (10) | (74) | (46) | -37.6 | (51) | 9.6 | (44) | -14.3 |
| Net Income (UBS) | - | - | • | (10) | (74) | (46) | -37.6 | (51) | 9.6 | (44) | -14.3 |
| Tax rate (%) | - | - | _ | 0 | 0 | 0 | _ | 0 | _ | 0 | _ |
| Pre-abnormal tax rate (%) | - | - | - | 0 | 0 | 0 | - | 0 | - | 0 | - |
| | | | | | | | | | | | |
| Per share (US\$) | • | - | - | 12/11 | 12/12 | 12/13E | % ch | 12/14E | % ch | 12/15E | % ch |
| EPS (local GAAP) | - | - | - | (1.32) | (3.42) | (1.58) | -53.9 -53.9 | (1.64) | 4.3 | (1.27) | -23.0 |
| EPS (UBS) Net DPS | - | - | - | (1.32) 0.00 | (3.42) | (1.58) 0.00 | -53.9 | (1.64) 0.00 | 4.3 | (1.27) 0.00 | -23.0 |
| Cash EPS | - | - | - | (1.32) | (3.41) | (1.57) | -54.0 | (1.63) | 4.3 | (1.26) | -23.1 |
| BVPS | | _ | | 2.71 | 4.68 | 2.97 | -34.0 -36.5 | 1.36 | -54.2 | 2.46 | 80.3 |
| DVI 3 | | | | 2.71 | 4.00 | 2.71 | 30.5 | 1.50 | 34.2 | 2.40 | 00.5 |
| Balance sheet (US\$m) | - | - | - | 12/11 | 12/12 | 12/13E | % c h | 12/14E | % ch | 12/15E | % ch |
| Cash and equivalents | - | - | - | 53 | 137 | 106 | -23.0 | 60 | -43.7 | 100 | 68.5 |
| Other current assets | - | - | - | 0 | 12 | 1 | -91.8 | 1 | 0.0 | 1 | 0.0 |
| Total current assets | - | - | - | 54 | 149 | 107 | -28.3 | 61 | -43.3 | 101 | 67.4 |
| Net tangible fixed assets | - | - | - | 1 | 2 | 3 | 41.2 | 4 | 32.5 | 5 | 27.4 |
| Net intangible fixed assets | - | - | - | 0 | 0 | 0 | - | 0 | - | 0 | - |
| Investments / other assets | - | - | - | 1 | 1 | 1 | 0.0 | 1 | 0.0 | 1 | 0.0 |
| Total assets | - | - | - | 55 | 152 | 111 | -27.1 | 66 | -40.7 | 108 | 63.7 |
| Trade payables & other ST liabilities | - | - | - | 1 | 22 | 22 | 0.2 | 22 | 0.2 | 21 | -2.7 |
| Short term debt Total current liabilities | - | - | - | 0 | 22 | 0 22 | 0.2 | 0 22 | 0.2 | 0 21 | -2.7 |
| Long term debt | - | - | • | 0 | 0 | 0 | 0.2 | 0 | 0.2 | 0 | -2.7 |
| Other long term liabilities | - | - | - | 0 | 1 | 1 | 0.0 | 1 | 0.0 | 1 | 0.0 |
| Total liabilities | | | | 1 | 23 | 23 | 0.2 | 23 | 0.0 | 22 | -2.5 |
| Equity & minority interests | - | - | - | 54 | 130 | 88 | -31.9 | 43 | -51.3 | 85 | 99.0 |
| Total liabilities & equity | - | - | - | 55 | 152 | 111 | -27.1 | 66 | -40.7 | 108 | 63.7 |
| | | | | | | | | | | | |
| Cash flow (US\$m) | - | - | - | 12/11 | 12/12 | 12/13E | % ch | 12/14E | % ch | 12/15E | % ch |
| Net income | - | - | - | (10) | (74) | (46) | -37.6 | (51) | 9.6 | (44) | -14.3 |
| Depreciation | - | - | - | 0 | 0 | 0 | 5.0 | 0 | 5.0 | 0 | 5.0 |
| Net change in working capital | - | - | - | 0 8 | 10 | 11 5 | 2.1 | 0 | -99.5 | (1) | 10.0 |
| Other (operating) | - | - | | | 20 | | -74.5 | 6 | 10.0 | 6 (20) | 10.0 |
| Net cash from operations Capital expenditure | - | - | - | (2) | (44) | (30) (1) | -30.8 10.0 | (45) (1) | 47.7 10.0 | (38) | -16.0 10.0 |
| Net (acquisitions) / disposals | - | - | - | 0 | 0 | 0 | - | 0 | - | 0 | 10.0 |
| Other changes in investments | - | - | - | (1) | 0 | 0 | _ | 0 | - | 0 | _ |
| Cash from investing activities | | | | (1) | (1) | (1) | -4.3 | (1) | 10.0 | (1) | 10.0 |
| Increase/(decrease) in debt | - | - | - | 0 | 0 | 0 | - | 0 | - | 0 | |
| Share issues / (repurchases) | - | - | - | 57 | 129 | 0 | _ | 0 | - | 80 | _ |
| Dividends paid | - | - | - | 0 | 0 | 0 | - | 0 | - | 0 | - |
| Other cash from financing | - | - | - | 0 | 0 | 0 | - | 0 | - | 0 | - |
| Cash from financing activities | - | - | - | 57 | 129 | 0 | -100.0 | 0 | 0.0 | 80 | 177777.8 |
| Coch flow chao in each a control and | | | | E2 | 0.4 | (22) | | /4/\ | | 11 | |
| Cash flow chge in cash & equivalents | - | - | - | 53 | 84 | (32) | - | (46) | - | 41 | - |
| FX / non cash items Bal sheet chge in cash & equivalents | - | - | - | - | 0 84 | (32) | - | (46) | - | 0 41 | |
| Dai Stieet Grige in Cash & equivalents | - | • | - | | 04 | (32) | | (40) | - | 41 | |
| Core EBITDA | - | - | - | (10) | (74) | (46) | -37.6 | (52) | 13.2 | (47) | -11.2 |
| Maintenance capital expenditure | - | - | - | 0 | (1) | `(1) | 10.0 | (1) | 10.0 | (1) | 10.0 |
| | | | | | | | | | | | |
| Maintenance net working capital | | = | = | 0 | 0 | 0 | - | 0 | - | 0 | - |
| Maintenance net working capital Operating free cash flow, pre-tax | - | - | - | 0 (10) | 0 (75) | (47) | -36.9 | 0 (54) | 13.1 | 0 (48) | -10.7 |

Source: Company accounts, UBS estimates. (UBS) valuations are stated before goodwill-related charges and other adjustments for abnormal and economic items at the analysts' judgement. Note: For some companies, the data represents an extract of the full company accounts.

Global Equity Research

Americas

Biotechnology

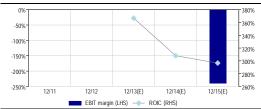
12-month rating Buy

12m price target US\$61.00

Company profile

Puma is a biotechnology company, focused on the development of small molecules for the treatment of cancer. Its key development compound is an agent for HER2+ disease called neratinib. Neratinib is currently being studied in metastatic breast cancer, CNS disease, neoadjuvant breast cancer and lung cancer. We expect key data in 2013

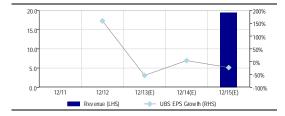
Profitability



ROE v Price to book value



Growth (UBS EPS)



Puma Biotechnology

| Valuation (x) | 5Yr Avg | 12/11 | 12/12 | 12/13E | 12/14E | 12/15E |
|---|----------------------------------|---|---|---|--|--|
| P/E (local GAAP) | - | - | NM | NM | NM | NM |
| P/E (UBS) | - | - | NM | NM | NM | NM |
| P/CEPS | - | - | NM | NM | NM | NM |
| Net dividend yield (%) | - | - | 0.0 | 0.0 | 0.0 | 0.0 |
| P/BV | - | - | 3.2 | 18.2 | 39.6 | 22.0 |
| EV/revenue (core) | - | - | | - | - | NM |
| EV/EBITDA (core) | - | - | -3.4 | -30.8 | -28.0 | -31.6 |
| EV/EBIT (core) | - | - | NM | NM | NM | NM |
| EV/OpFCF (core) | - | - | NM | NM | NM | NM |
| EV/op. invested capital | - | - | NM | NM | NM | NM |
| Enterprise value (US\$m) | | 12/11 | 12/12 | 12/13E | 12/14E | 12/15E |
| Average market cap | | - | 344 | 1,550 | 1,550 | 1,550 |
| + minority interests | | 0 | 0 | 0 | 0 | 0 |
| + average net debt (cash) | | (10) | (95) | (122) | (83) | (80) |
| + pension obligations and other | | 0 | 0 | 0 | 0 | 0 |
| - non-core asset value | | 0 | 0 | 0 | 0 | 0 |
| Core enterprise value | | - | 249 | 1,428 | 1,467 | 1,470 |
| Growth (%) | 5Yr Avg | 12/11 | 12/12 | 12/13E | 12/14E | 12/15E |
| Revenue | - | - | - NM | -37.6 | 13.2 | - -11.2 |
| EBITDA (UBS) | - | - | NM | -37.0 -37.4 | 13.2 | -11.2 -11.1 |
| EBIT (UBS) | - | - | | | | |
| EPS (UBS) | - | - | 159.3 | -53.9 | 4.3 | -23.0 |
| Cash EPS Net DPS | - | - | 158.7 | -54.0 | 4.3 | -23.1 |
| BVPS | - | - | 72.5 | -36.5 | -54.2 | 80.3 |
| DVF3 | - | - | 72.3 | -30.0 | -34.2 | 00.3 |
| Margins (%) | 5Yr Avg | 12/11 | 12/12 | 12/13E | 12/14E | 12/15E |
| EBITDA / revenue | - | - | - | - | - | NM |
| EBIT / revenue | - | - | - | - | - | -240.7 |
| Net profit (UBS) / revenue | - | - | - | - | - | NM |
| Return on capital (%) | 5Yr Avg | 12/11 | 12/12 | 12/13E | 12/14E | 12/15E |
| EBIT ROIC (UBS) | - | - | NM | NM | NM | NM |
| ROIC post tax | - | - | NM | NM | NM | NM |
| Net ROE | - | - | (81.1) | (42.9) | (78.4) | (68.7) |
| Coverage ratios (x) | 5Yr Avg | 12/11 | 12/12 | 12/13E | 12/14E | 12/15E |
| EBIT / net interest | | | | | | - |
| Dividend cover (UBS EPS) | - | - | - | - | - | |
| | - | - | - | - | - | - |
| Div. payout ratio (%, UBS EPS) | | - | - - - | | - | - |
| | - - - - | - - - 5.3 | - - - 1.9 | 2.3 | 1.1 | - - 2.2 |
| Div. payout ratio (%, UBS EPS) Net debt / EBITDA Efficiency ratios (x) | - - - - 5Yr Avg | 5.3 | | | 1.1 12/14E | 2.2 12/15E |
| Div. payout ratio (%, UBS EPS) Net debt / EBITDA Efficiency ratios (x) Revenue / op. invested capital | 5Yr Avg | | 1.9 12/12 0.0 | 2.3 12/13E 0.0 | 12/14E 0.0 | 12/15E NM |
| Div. payout ratio (%, UBS EPS) Net debt / EBITDA Efficiency ratios (x) | 5Yr Avg | | 1.9 | 2.3 12/13E | 12/14E | 12/15E NM |
| Div. payout ratio (%, UBS EPS) Net debt / EBITDA Efficiency ratios (x) Revenue / op. invested capital | 5Yr Avg - - - - - | | 1.9 12/12 0.0 | 2.3 12/13E 0.0 | 12/14E 0.0 | 12/15E NM 4.2 |
| Div. payout ratio (%, UBS EPS) Net debt / EBITDA Efficiency ratios (x) Revenue / op. invested capital Revenue / fixed assets | 5Yr Avg | | 1.9 12/12 0.0 0.0 | 2.3 12/13E 0.0 0.0 | 12/14E 0.0 0.0 | 12/15E NM 4.2 NM |
| Div. payout ratio (%, UBS EPS) Net debt / EBITDA Efficiency ratios (x) Revenue / op. invested capital Revenue / fixed assets Revenue / net working capital | - - - | 12/11 - - - | 1.9 12/12 0.0 0.0 0.0 | 2.3 12/13E 0.0 0.0 0.0 | 12/14E 0.0 0.0 0.0 | 12/15E NM 4.2 NM |
| Div. payout ratio (%, UBS EPS) Net debt / EBITDA Efficiency ratios (x) Revenue / op. invested capital Revenue / fixed assets Revenue / net working capital Investment ratios (x) | - - - | 12/11 - - - - 12/11 | 1.9 12/12 0.0 0.0 0.0 12/12 | 2.3 12/13E 0.0 0.0 0.0 12/13E | 12/14E 0.0 0.0 0.0 0.0 | 12/15E NM 4.2 NM 12/15E |
| Div. payout ratio (%, UBS EPS) Net debt / EBITDA Efficiency ratios (x) Revenue / op. invested capital Revenue / fixed assets Revenue / net working capital Investment ratios (x) OpFCF / EBIT | - - - | 12/11 - - - - 12/11 | 1.9 12/12 0.0 0.0 0.0 12/12 | 2.3 12/13E 0.0 0.0 0.0 12/13E | 12/14E 0.0 0.0 0.0 0.0 | 12/15E NM 4.2 NM 12/15E 1.0 7.3 |
| Div. payout ratio (%, UBS EPS) Net debt / EBITDA Efficiency ratios (x) Revenue / op. invested capital Revenue / fixed assets Revenue / net working capital Investment ratios (x) OpFCF / EBIT Capex / revenue (%) | - - - | 12/11 12/11 1.0 | 1.9 12/12 0.0 0.0 0.0 12/12 1.0 | 2.3 12/13E 0.0 0.0 0.0 12/13E 1.0 | 12/14E 0.0 0.0 0.0 12/14E 1.0 | 12/15E NM 4.2 NM 12/15E 1.0 7.3 4.6 |
| Div. payout ratio (%, UBS EPS) Net debt / EBITDA Efficiency ratios (x) Revenue / op. invested capital Revenue / fixed assets Revenue / net working capital Investment ratios (x) OpFCF / EBIT Capex / revenue (%) Capex / depreciation | 5Yr Avg - - - - | 12/11 - - - 12/11 1.0 - NM | 1.9 12/12 0.0 0.0 0.0 12/12 1.0 4.0 | 2.3 12/13E 0.0 0.0 0.0 12/13E 1.0 - 4.2 | 12/14E 0.0 0.0 0.0 12/14E 1.0 - 4.4 | 12/15E NM 4.2 NM 12/15E 1.0 7.3 4.6 |
| Div. payout ratio (%, UBS EPS) Net debt / EBITDA Efficiency ratios (x) Revenue / op. invested capital Revenue / fixed assets Revenue / net working capital Investment ratios (x) OpFCF / EBIT Capex / revenue (%) Capex / depreciation Capital structure (%) | 5Yr Avg - - - - | 12/11 - - - 12/11 1.0 - NM | 1.9 12/12 0.0 0.0 0.0 12/12 1.0 4.0 | 2.3 12/13E 0.0 0.0 0.0 12/13E 1.0 4.2 | 12/14E 0.0 0.0 0.0 12/14E 1.0 - 4.4 | 12/15E NM 4.2 NM 12/15E 1.0 7.3 4.6 |

Source: Company accounts, UBS estimates. (UBS) valuations are stated before goodwill-related charges and other adjustments for abnormal and economic items at the analysts' judgement.

Valuations: based on an average share price that year, (E): based on a share price of US\$54.05 on 19 Jul 2013 19:38 EDT Market cap(E) may include forecast share issues/buybacks.

Matthew Harrison

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Matthew Roden, PhD

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■ Puma Biotechnology

Puma is a biotechnology company, focused on the development of small molecules for the treatment of cancer. Its key development compound is an agent for HER2+ disease called neratinib. Neratinib is currently being studied in metastatic breast cancer, CNS disease, neoadjuvant breast cancer and lung cancer. We expect key data in 2013.

■ Statement of Risk

Key risks associated with a development-stage biotechology company include: (a) the ability to finance the company through debt and equity issuances; (b) the outcome of clinical trials and regulatory approvals; and (c) the ability of management to bring its development projects to the market.

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UBS Investment Research: Global Equity Rating Allocations

| UBS 12-Month Rating | Rating Category | Coverage ¹ | IB Services ² |
|-----------------------|-----------------|-----------------------|--------------------------|
| Buy | Buy | 46% | 35% |
| Neutral | Hold/Neutral | 44% | 37% |
| Sell | Sell | 10% | 21% |
| UBS Short-Term Rating | Rating Category | Coverage ³ | IB Services ⁴ |
| Buy | Buy | less than 1% | 33% |
| Sell | Sell | less than 1% | 20% |

^{1:}Percentage of companies under coverage globally within the 12-month rating category.

Source: UBS. Rating allocations are as of 30 June 2013.

UBS Investment Research: Global Equity Rating Definitions

| UBS 12-Month Rating | Definition |
|-----------------------|---|
| Buy | FSR is > 6% above the MRA. |
| Neutral | FSR is between -6% and 6% of the MRA. |
| Sell | FSR is > 6% below the MRA. |
| UBS Short-Term Rating | Definition |
| Buy | Buy: Stock price expected to rise within three months from the time the rating was assigned because of a specific catalyst or event. |
| Sell | Sell: Stock price expected to fall within three months from the time the rating was assigned because of a specific catalyst or event. |

^{2:}Percentage of companies within the 12-month rating category for which investment banking (IB) services were provided within the past 12 months.

^{3:}Percentage of companies under coverage globally within the Short-Term rating category.

^{4:}Percentage of companies within the Short-Term rating category for which investment banking (IB) services were provided within the past 12 months.

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Market Return Assumption (MRA) is defined as the one-year local market interest rate plus 5% (a proxy for, and not a forecast of, the equity risk premium).

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Equity Price Targets have an investment horizon of 12 months.

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UBS Securities LLC: Matthew Harrison; Matthew Roden, PhD.

Company Disclosures

| Company Name | Reuters | 12-mo rating | Short-term rating | Price | Price date |
|---|---------|--------------|-------------------|-----------|-------------|
| Puma Biotechnology ^{2, 4, 6, 16} | PBYI.N | Buy (UR) | N/A | US\$54.05 | 19 Jul 2013 |

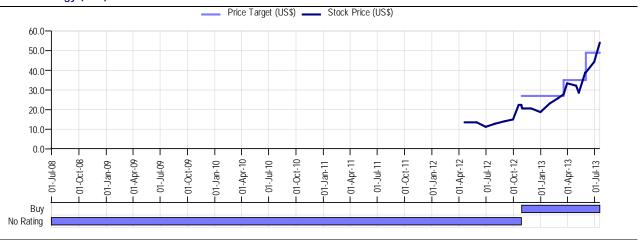
Source: UBS. All prices as of local market close.

Ratings in this table are the most current published ratings prior to this report. They may be more recent than the stock pricing date

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Unless otherwise indicated, please refer to the Valuation and Risk sections within the body of this report.

Puma Biotechnology (US\$)



Source: UBS; as of 19 Jul 2013

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