

June 1, 2014

HEALTHCARE/BIOTECHNOLOGY

Stock Rating:

OUTPERFORM

12-18 mo. Price Target \$9.00
TLOG - NASDAQ \$4.48

3-5 Yr. EPS Gr. Rate NA
52-Wk Range \$14.75-\$3.84
Shares Outstanding 22.3M
Float 5.8M
Market Capitalization \$99.8M
Avg. Daily Trading Volume 117,981
Dividend/Div Yield NA/NM
Book Value \$2.26
Fiscal Year Ends Dec
2014E ROE NA
LT Debt \$0.0M
Preferred \$0.0M
Common Equity \$51M
Convertible Available Yes

EPS Diluted	Q1	Q2	Q3	Q4	Year	Mult.
2012A	--	--	--	--	(1.52)	NM
2013A	--	--	--	(0.30)	(10.11)	NM
2014E	(0.24)A	(0.27)	(0.26)	(0.25)	(1.03)	NM
2015E	--	--	--	--	(1.25)	NM

TetraLogic Pharmaceuticals Corporation

ASCO SHAPE Data Encouraging; Maintain Outperform

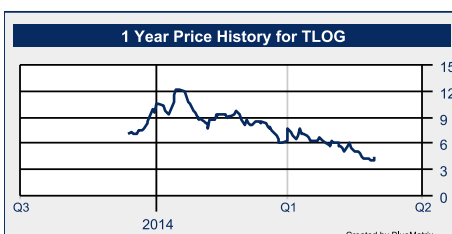
SUMMARY

TetraLogic presented initial results for its recently acquired HDAC (SHP-141) in CTCL and data on the pharmacodynamic biomarkers from the Phase II study of birinapant in ovarian cancer. In our view, the birinapant data is not very significant; however, the SHP-141 results are intriguing. Specifically, we believe the initial efficacy is encouraging, and the natural localization of the active drug to the skin is a highly differentiating property which may prove commercially valuable. At this point we'll need longer term data to make significant conclusions about SHP-141. We believe TLOG shares are oversold and we would be opportunistic on current weakness.

KEY POINTS

- SHP-141 is a topical HDAC inhibitor which is inactivated by enzymes commonly found in the blood. This deactivation limits systemic exposure and the associated side effects. The key limitation for currently approved systemic HDAC drugs (Istodax, Zolinza, and Targretin) is side effects.
- SHP-141 was tested in a multi-center, randomized, placebo-controlled study that investigated three doses of the drug (0.1%, 0.5%, 1%) administered twice daily for up to 4 weeks. Each arm included five patients on SHP-141 and one on placebo.
- Initial safety data shows the drug was well tolerated with no serious adverse events observed and no dose-limiting toxicity was noted. Importantly, all observed adverse events were limited to the skin, further confirming limited systemic exposure to active drug. Partial response (4/15) and stable disease (6/15) were only observed in the treated arms.
- We believe SHP-141 is a highly differentiated HDAC. While the drug is in early stages of development, we believe the initial profile is commercially attractive and the data are encouraging. We will need to see longer term data to get a better sense of the drug's clinical potential.
- Birinapant biomarker data in ovarian cancer showed a strong inhibition of cIAP1, but didn't translate to consistent reduction in caspase 3. It's not clear what this data implies for the efficacy of drug, particularly in combination with other agents.

Stock Price Performance



Company Description

TetraLogic is a clinical-stage biopharmaceutical company focused on the discovery and development of oncology drugs, including SMAC-mimetics and topical HDACs. The lead candidate, birinapant is an anti-cancer SMAC-mimetic designed to enable TNF-activated apoptosis.

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Investment Thesis

TetraLogic Pharmaceuticals Corporation is a clinical-stage biopharmaceutical company focusing on the discovery and development of SMAC-mimetics for the treatment of cancers. The company's lead candidate, birinapant, is being developed for the treatment of myelodysplastic syndromes (MDS), colorectal cancer (CRC), ovarian cancer, and hepatitis B. The company recently added a novel topical HDAC drug to its pipeline via the acquisition of Shape Pharmaceuticals.

Price Target Calculation

Our \$9/share 12- to 18-month price target is based on the assumption TetraLogic will advance birinapant into Phase II testing for myelodysplastic syndromes (MDS) and colorectal cancer (CRC). We also assume several other ongoing birinapant studies, including a Phase I/II study in ovarian cancer and a Phase I study in hepatitis B. As such, we looked at the valuation of comparable companies that have differentiated assets in a similar stage of development. Based on the comparison to these companies and an anticipated fully diluted share count of 31M shares at the end of 2014 (this includes a possible financing round and all outstanding options/warrants), and the median comparables valuation of \$286M, we arrive at a price target of \$9/share for TLOG.

Key Risks to Price Target

Key risks include clinical trial risk, regulatory risk, competitive risk, partnership risk, reimbursement risk, lack of performance/trading history and liquidity and small-capitalization risk.

Stocks trading under \$5 may be considered speculative and appropriate for risk-tolerant investors.

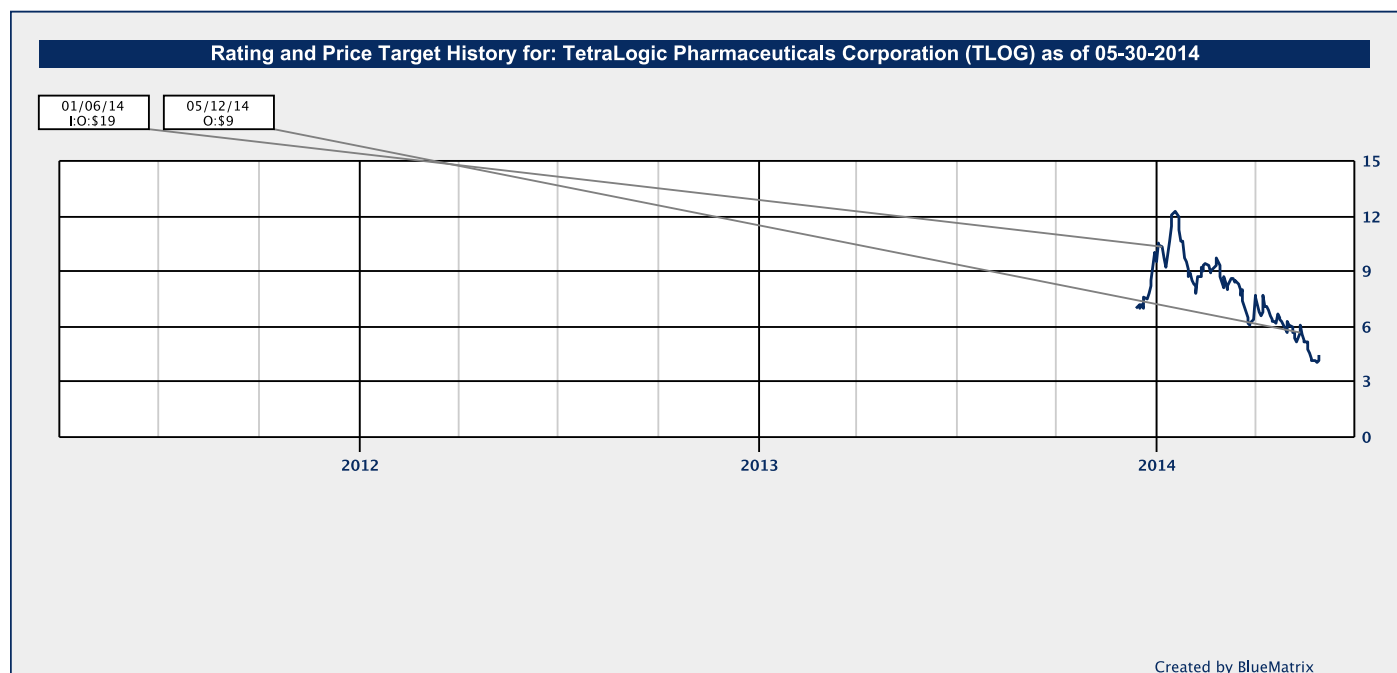
SMAC Second mitochondria-derived activator of caspases.

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Distribution of Ratings/IB Services Firmwide				
Rating	Count	IB Serv/Past 12 Mos.		Count
		Percent	Percent	
OUTPERFORM [O]	300	51.02	144	48.00
PERFORM [P]	279	47.45	99	35.48
UNDERPERFORM [U]	9	1.53	2	22.22

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