April 22, 2014

Stock Rating
Overweight
Industry View
In-Line

### **Ophthotech Corp**

# Physician Survey and R&D Day Point to Fovista Value

#### What's Changed

Price Target

\$56.00 to \$79.00

We are increasing our PT after a model update, an AlphaWise survey, and the company's R&D day.

We continue to view OPHT's Fovista as a key potential addition for the treatment of wet AMD. Below we highlight our recent ophthalmologist (ophtho) survey, which reinforces our on Fovista's ~\$2bn potential, and a few key takeaways from the recent R&D day.

**Survey:** We performed a 50-ophthos AlphaWise survey (March '14) on a variety of topics in wet AMD (see REGN 3/26/14 note for full analysis), including a sub-set on PDGF inhibition. For that subset, our key takeaways are as follows (all assume Ph 3 Fovista success). **1)** >90% of ophthos expect to use Fovista in combo with all VEGF drugs, implying broad planned combinability (Ex. 3). **2)** Assuming a 0-20% price discount for Fovista vs. Eylea, ophthos expect to use Fovista in ~40% of pts on avg, with 1/3<sup>rd</sup> planning use in 21-40% of pts and 1/3<sup>rd</sup> planning use in 41-60% of pts (Ex. 4). **3)** When asked about dosing, ~1/2 of ophthos expect to keep the 30 min gap b/w VEGF dosing and Fovista, while the rest expect to either shorten or remove the gap. When asked about the split between a co-formulated product (from REGN, in Ph 1) vs. an "open" Fovista combo, the majority of ophthos expect to use a Fovista based combo (Ex. 5,6).

**R&D:** At the recent R&D day, the major new focus area for the company and us was on the potential antifibrotic properties of PDGF inhibition. While the impacts of Fovista on fibrosis are still early and mostly theory driven, the unmet need in terms of disease burden and progression of fibrosis in pts both off or on VEGF drugs is clear. Mgmt plans to rigorously (i.e. blindly) assess fibrotic changes over time from the Ph 2b study – we see this data analysis as the first step to providing concrete clinical data to support this potentially impactful property. If proven in Ph 3 as well, we would expect significantly faster, deeper mkt penetration for Fovista

**Model:** We updated our model for earnings, adjusted our discount rate (based on our valuation framework), and updated our market model based on the survey. The PT change is the net of these – p. 5 for details.

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#### **Key Ratios and Statistics**

Reuters: OPHT.O Bloomberg: OPHT US
Biotechnology / United States of America

| Price target                    | \$79.00       |
|---------------------------------|---------------|
| Shr price, close (Apr 21, 2014) | \$32.50       |
| Mkt cap, curr (mm)              | \$982         |
| 52-Week Range                   | \$42.54-22.61 |
| •                               | · ·           |

| Fiscal Year ending       | 12/12  | 12/13  | 12/14e | 12/15e |
|--------------------------|--------|--------|--------|--------|
| ModelWare EPS (\$)       | (1.70) | (5.67) | (3.05) | (3.56) |
| Prior ModelWare EPS (\$) | -      | (6.86) | (3.11) | (3.50) |
| P/E                      | NM     | NM     | NM     | NM     |
| Consensus EPS (\$)§      | -      | (5.39) | (3.05) | (3.64) |
| Div yld (%)              | -      | 0.0    | 0.0    | 0.0    |

Unless otherwise noted, all metrics are based on Morgan Stanley ModelWare framework (please see explanation later in this note).

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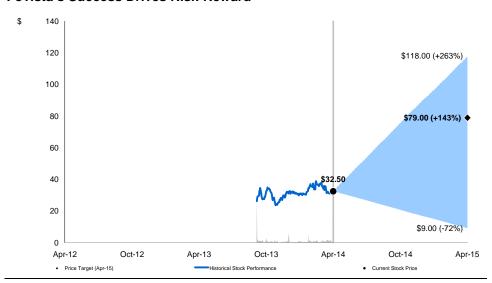
For analyst certification and other important disclosures, refer to the Disclosure Section, located at the end of this report.

<sup>§ =</sup> Consensus data is provided by Thomson Reuters Estimates.

e = Morgan Stanley Research estimates

### Risk-Reward Snapshot: Ophthotech (OPHT, OW, PT \$79)

#### Fovista's Success Drives Risk-Reward



Source: Morgan Stanley Research estimates, Thomson Reuters

Price Target \$79 We derive our PT from a discounted cash flow analysis that uses a WACC of 12.5% and a 0% terminal growth rate. The revenue driver in our model is the WW launch of Fovista in wet AMD in 2H17 (US) and 2018 (EU/ROW).

| Bull  | DC |
|-------|----|
| Case  |    |
| \$118 |    |

Fovista gains significant share in the wet AMD market. Limited competition from earlier stage anti-PDGF/VEGF combinations. Our bull case assumes that Fovista gains ~45% share of the overall wet AMD market. This share is driven by Fovista use in ~55% of Lucentis treated eyes, ~30% of Eylea treated eyes and ~45% of Avastin treated eyes. This scenario assumes 1) Regeneron's anti-PDGF/Eylea combination makes it to market by ~2020, but does not take significant share from Fovista, and 2) Fovista is able to gain meaningful traction in combination with Avastin despite its likely high cost per injection. We model WW Fovista sales of ~\$3bn with ~\$1.7bn in sales in the US.

#### Base DCF Case \$79

Fovista gains decent share in the wet AMD market, but loses some share to competition in 2020 and beyond. Our base case scenario assumes Fovista approval and ~30% peak share of the overall wet AMD market. This share is made up of Fovista use in ~45% of Lucentis treated eyes, ~25% of Eylea treated eyes at peak and ~35% of Avastin treated eyes. This scenario assumes 1) Regeneron's anti-PDGF/Eylea combination launches in 2020 and rapidly takes share from Fovista, and 2) Fovista use in combination with Avastin is less than that with the other two anti-VEGF therapies as patients treated with Avastin are often those that are unable to afford Lucentis/Eylea, and these patients may also be unable to afford the addition of Fovista. We model peak WW Fovista sales of ~\$2bn with ~\$1.2bn sales in the US.

#### Bear Cash Based Case Value \$9

**Fovista fails.** Our bear case assumes Fovista fails in its Ph 3 wet AMD trials either due to insufficient efficacy or safety concerns. Given that Fovista is Ophthotech's only late stage asset, we would expect the stock to trade at or near cash in the case of Ph 3 failure. We view this scenario as unlikely given Fovista data to date.

#### **Investment Thesis**

- We are OW OPHT as we believe the company's lead asset Fovista has encouraging data in wet AMD to date and WW sales potential of ~\$2bn.
- Fovista, a PDGF inhibitor, is in Ph 3 in combination with anti-VEGF therapy for the treatment of wet AMD. Ph 2b data suggest Fovista + anti-VEGF leads to greater vision improvement than anti-VEGF therapy alone.
- Fovista's Ph 3 program largely mimics its Ph 2b and we expect success in 2016, followed by a 2016 NDA filing and potential launch in 2017.
- While anti-VEGF therapies work well in many pts with wet- AMD, ~20% of pts initiating treatment with these drugs continue to lose vision over the course of a year and most pts have progressive vision loss over time.
- Physician feedback suggests that 1) all pts with wet AMD should be treated, 2) the goal of treatment is to provide the greatest letter benefit upfront, and 3) a gain of even 2-3 letters makes a difference. We model >\$1bn peak sales in the US and ~\$500mn+ ex-US.
- Ophthotech is considering exploratory trials for Fovista in add'l indications such as wet AMD VEGF failures, proliferative vitreoretinopathy, and von Hippel Lindau disease. These indications as well as any potential success from Ophthotech's earlier stage asset, ARC1905, are upside to our model.

#### Risks to our price target

1) Fovista could fail in Ph 3 either due to insufficient efficacy or a safety issue, 2) Fovista does not yet have data in combination with Eylea or Avastin and it is possible that 1) these combos show different results than the Lucentis + Fovista combination and/or 2) the FDA or EMEA could require add'l data.

#### **Valuation**

Exhibit 1

#### **DCF Drives Valuation**

|                                 | 2013E    | 2014E    | 2015E     | 2016E    | 2017E   | 2018E   | 2019E   | 2020E   | 2021E   | 2022E   | 2023E    | 2024E    | 2025E    | 2026E    | 2027E    | 2028E    | 2029E    |
|---------------------------------|----------|----------|-----------|----------|---------|---------|---------|---------|---------|---------|----------|----------|----------|----------|----------|----------|----------|
| Free Cash Flow                  | (\$49)   | (\$92)   | (\$108)   | (\$9)    | \$74    | \$284   | \$319   | \$369   | \$449   | \$530   | \$634    | \$664    | \$672    | \$674    | \$540    | \$432    | \$345    |
| YoY Growth                      |          | 89%      | 17.6%     | -91.5%   | -908%   | 282.9%  | 12.4%   | 15.7%   | 21.5%   | 18.2%   | 19.4%    | 4.9%     | 1.2%     | 0.3%     | -20.0%   | -20.0%   | -20.0%   |
| Net Cash Proxy for Dilution     | (\$4.38) | (\$1.79) | (\$2.3)   | (\$3.0)  | (\$3.9) | (\$4.6) | (\$4.8) | (\$6.0) | (\$7.4) | (\$9.2) | (\$11.4) | (\$11.4) | (\$11.4) | (\$11.4) | (\$11.4) | (\$11.4) | (\$11.4) |
| Free Cash Flow for DCF          | (\$53.2) | (\$93.8) | (\$110.4) | (\$12.2) | \$70.2  | \$279.1 | \$314.2 | \$363.3 | \$441.2 | \$521.2 | \$622.2  | \$653.0  | \$661.0  | \$663.1  | \$528.2  | \$420.3  | \$333.9  |
| Present Value of Free Cash Flow | ·        | (\$93.8) | (\$101.1) | (\$9.9)  | \$50.8  | \$179.4 | \$179.6 | \$184.5 | \$199.2 | \$209.2 | \$222.0  | \$207.1  | \$186.4  | \$166.2  | \$117.6  | \$83.2   | \$58.8   |

Source: Company data, Morgan Stanley Research estimates

Exhibit 2

#### **DCF Valuation Suggests Upside**

| Valuation Date             | 2014.25 |
|----------------------------|---------|
| Discount Rate              | 12.5%   |
| Terminal Growth Rate       | 0%      |
| Terminal Value Year        | 2029    |
|                            |         |
| Sum of Discounted FCF      | \$1,863 |
| Discounted Terminal Value  | \$470   |
| Net Cash                   | \$308   |
|                            |         |
| Equity Value               | \$2,641 |
| Equity Value/Sh            | \$79    |
| Shares Outstanding (Basic) | 33.4    |

Source: Company Data, Morgan Stanley Research estimates

#### \$79 PT includes Fovista in wet AMD.

We derive our PT from a discounted cash flow (DCF) analysis that uses a WACC of 12.5% and a terminal growth rate of 0% post 2029. We incorporate the cash cost of stock options

Valuation Methodology: We use a DCF to value Ophthotech as well as most other companies under coverage. We believe a DCF best captures the long-term nature of drug development and commercialization. We do not feel that a multiples analysis accomplishes the same goal, as it only evaluates a company during a snapshot in time

**Discount Rate**: We typically apply a discount rate of 15% to development stage companies that have a fair amount of risk.

**Terminal Growth Rate:** Our modeled cash flows extend to 2023. Beyond this point, we grow free cash flows from 2023-27 at 25% of the prior year's growth rate. In 2027-29 we decline cash flows by 20% per year to account for the

potential presence of a generic Fovista after the 2026 patent expiry. Beyond 2029, we use a terminal growth rate of 0%.

Revenue: The revenue driver in our model is Fovista.

Economics: Ophthotech has WW rights to Fovista. We assume an EU/ROW partner. We model royalties to Ophthotech in the low 20s on EU sales and high singe digits on ROW sales. Ophthotech also has several low single digit royalty obligations on Fovista sales. 1) For rights to anti-PDGF aptamers, Ophthotech owes OSI a royalty at a low single digit percentage of net sales - we estimate 2.5%. 2) For use of Nektar's technology, Ophthotech is obligated to pay Nektar tiered royalties at low to mid-single digit percentages of net sales - we estimate 2-4%. 3) In conjunction with a May 23<sup>rd</sup>, 2013 financing, Novo AS gained rights to a low to mid single digit percentage of net sales. This financing can be drawn in three separate tranches with additional royalty obligations, with each tranche - we assume Ophthotech uses 2/3 tranches and a corresponding 4% royalty obligation.

**COGS:** We assume a drug cost of ~5-7% of sales, which in addition to royalty obligations leads to total COGS of ~20%.

#### **Operating Expenses:**

**R&D:** We expect R&D to increase over the next few years as Ophthotech runs the Fovista Ph 3 program (1 yr data in 2016). Post 2016, we expect R&D to begin to decline. **SG&A:** We expect SG&A to be relatively stable through 2017. We expect a sig. increase in 2017+ as Ophthotech builds a US infrastructure to market Fovista.

**Financings:** We model a \$100mn upfront from a partner and a ~\$145mn financing in 2016.

**Key Risks Include:** 1) Fovista fails to demonstrate sufficient efficacy and safety for approval, 2) the FDA and EMEA deem one trial with Avastin and Eylea as insufficient for approval and require additional data, which could result in an approval delay for these combinations, 3) Ophthotech has difficulty

finding an ex-US partner, which could result in additional financing needs, 4) the commercial potential for Fovista is more limited than we expect if a) two injections are

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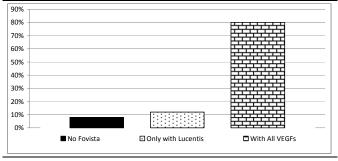
logistically difficult in the real-world, b) two injections are a bigger hurdle for patients and/or payors than we anticipate, or c) competition has a larger impact than we expect.

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Exhibit 3

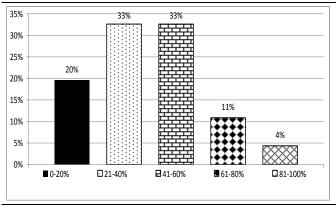
#### Fovista Likely to be Used With All VEGF Inhibitors



Source: Company Data, Morgan Stanley Research

Exhibit 4

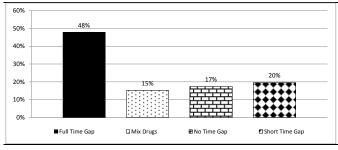
### Ophtho's Expect PDGF (Fovista) Use in $\sim$ 40% of Pts on Avg



Source: Company Data, Morgan Stanley Research

#### Exhibit 5

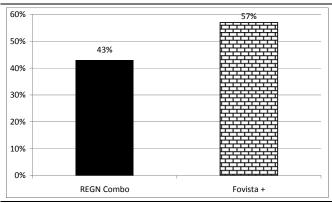
#### Ophthos Likely to Adjust Dosing Regimen as Needed



Source: Company Data, Morgan Stanley Research

#### Exhibit 6

### Slight Preference for Fovista "Open" Combination vs. a Potential REGN "Closed" Combination



Source: Company Data, Morgan Stanley Research

#### Exhibit 7

### **Upcoming Catalysts**

| Drug    | Туре                | Event   | Expected Timing |
|---------|---------------------|---|-----------------|
| Fovista | Product Advancement | Begin potential exploratory trials in other indications     | 2014            |
| Fovista | Clinical Data       | Data from potential exploratory trials in other indications | 2015            |
| Fovista | Clinical Data       | Ph 3 trials with Lucentis, Eylea and Avastin                | 2016            |
| Fovista | Regulatory          | File NDA and MAA for Fovista in wet AMD                     | 2H16            |
| Fovista | Product Advancement | Begin small registrational trial in Japan                   | 2017            |
| Fovista | Regulatory          | Fovista approval  | 2H17            |

Source: Company Data, Morgan Stanley Research

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Exhibit 1

#### **Changes to Model**

| Changes to wi  | 2012     | 2013F    | 2014F                                 | 2015F    | 2016E    | 2017F    | 2018F    | 2019F  | 2020F   | 2021F    | 2022F   | 2023F   |
|----------------|----------|----------|---------------------------------------|----------|----------|----------|----------|--------|---------|----------|---------|---------|
| US Fovista     | 2012     | LUISE    | ZUITL                                 | LUISE    | LUTUL    | 2017L    | LUTUL    | LUIJL  | LUZUL   | LUZIL    | LULL    | LUZUL   |
| Current        | 0        | 0        | 0                                     | 0        | 0        | 295      | 597      | 755    | 806     | 929      | 1,045   | 1,199   |
| Prior          | 0        | 0        | 0                                     | 0        | 0        | 80       | 562      | 886    | 1,111   | 1,115    | 1,129   | 1,104   |
| EU Fovista     |          |          |                                       |          |          |          |          |        | .,,     | .,       | .,0     | .,      |
| Current        | 0        | 0        | 0                                     | 0        | 0        | 0        | 229      | 458    | 571     | 557      | 605     | 639     |
| Prior          | 0        | 0        | 0                                     | 0        | Ö        | 0        | 73       | 252    | 392     | 470      | 440     | 415     |
| Total Revenue  |          |          |                                       |          |          |          |          |        |         |          |         |         |
| Current        | 0        | 0        | 0                                     | 0        | 100      | 295      | 651      | 865    | 957     | 1,076    | 1,204   | 1,368   |
| Prior          | 0        | 0        | 0                                     | 0        | 100      | 80       | 579      | 947    | 1,207   | 1,230    | 1,237   | 1,205   |
| COGS (\$mn)    |          |          |                                       |          |          |          |          |        | -,      | -,       | -,      | -,      |
| Current        | 0        | 0        | 0                                     | 0        | 0        | 46       | 113      | 185    | 203     | 220      | 244     | 273     |
| Prior          | 0        | 0        | 0                                     | 0        | 0        | 12       | 92       | 179    | 226     | 237      | 235     | 228     |
| SG&A (\$mn) -  | ex-ESOs  | 5        |                                       |          |          |          |          |        |         |          |         |         |
| Current        | 6        | 13       | 17                                    | 17       | 18       | 75       | 132      | 151    | 166     | 166      | 166     | 166     |
| Prior          | 6        | 12       | 14                                    | 14       | 14       | 61       | 107      | 123    | 135     | 135      | 135     | 135     |
| R&D (\$mn) -ex | (-ESOs   |          |                                       |          |          |          |          |        |         |          |         |         |
| Current        | 7        | 31       | 79                                    | 91       | 91       | 94       | 94       | 84     | 76      | 68       | 61      | 55      |
| Prior          | 7        | 29       | 79                                    | 91       | 87       | 73       | 64       | 55     | 55      | 55       | 55      | 55      |
| Interest and O |          | -        |                                       |          |          |          |          |        |         |          |         |         |
| Current        | (1)      | (1)      | 0                                     | 0        | 0        | 1        | 1        | 2      | 3       | 4        | 5       | 7       |
| Prior          | (1)      | (1)      | 0                                     | 0        | 0        | 0        | 1        | 2      | 3       | 4        | 6       | 7       |
| Net Income (\$ | •        |          |                                       | •        |          |          |          |        |         |          |         |         |
| Current        | (14)     | (48)     | (96)                                  | (108)    | (8)      | 81       | 288      | 326    | 376     | 456      | 538     | 642     |
| Prior          | (14)     | (45)     | (93)                                  | (105)    | (1)      | (66)     | 317      | 592    | 794     | 807      | 817     | 795     |
| EPS Non-GAA    |          |          | _                                     |          |          |          | <b>.</b> |        |         | <b>.</b> |         |         |
| Current        |          | (\$5.35) | · · · · · · · · · · · · · · · · · · · |          | (\$0.24) | \$2.20   | \$7.79   | \$8.73 | \$9.97  | \$11.97  | \$13.96 | \$16.43 |
| Prior          | (\$1.62) | (\$6.74) | (\$3.05)                              | (\$3.43) | (\$0.02) | (\$1.94) | \$7.12   | \$8.80 | \$10.59 | \$10.28  | \$9.91  | \$9.14  |
| EPS - GAAP     |          |          |                                       |          |          |          |          |        |         |          |         |         |
| Current        | ,        | (\$6.33) | ,                                     | (\$3.56) | (\$0.48) | \$1.93   | \$7.49   | \$8.48 | \$9.70  | \$11.69  | \$13.65 | \$16.12 |
| Prior          | (\$2.52) | ( )      | (\$3.11)                              | (\$3.50) | (\$0.08) | (\$2.03) | \$7.00   | \$8.70 | \$10.48 | \$10.17  | \$9.81  | \$9.05  |
| Basic Shares   |          |          |                                       |          |          |          |          |        |         |          |         |         |
| Current        | 9        | 9        | 33                                    | 32       | 34       | 35       | 36       | 36     | 36      | 36       | 36      | 36      |
| Prior          | 9        | 7        | 30                                    | 31       | 32       | 34       | 35       | 35     | 36      | 36       | 37      | 37      |
| Dilluted Share |          | _        | 00                                    | 0.0      | 0.4      | 0=       | 07       | 0=     | 0.0     | 0.0      | 00      | 00      |
| Current        | 9        | 9        | 33                                    | 32       | 34       | 37       | 37       | 37     | 38      | 38       | 39      | 39      |
| Prior          | 9        | 7        | 30                                    | 31       | 32       | 34       | 45       | 47     | 49      | 51       | 54      | 57      |

Source: Company Data, Morgan Stanley Research

| Exhibit 9  |           |            |            |            |            |           |           |           |           |          |
|--|-----------|------------|------------|------------|------------|-----------|-----------|-----------|-----------|----------|
| Quarterly Income Stateme                         | 1Q13A     | 2Q13A      | 3Q13A      | 4Q13A      | 2013A      | 1Q14E     | 2Q14E     | 3Q14E     | 4Q14E     | 2014E    |
| Other Revenue                                    | 10/10/1   | 2010/1     | 00,1071    | 401071     | 2010/1     | TQTTE     | ZQTTL     | OQTAL     | TOTTE     | 20142    |
| Revenues   | \$0.0     | \$0.0      | \$0.0      | \$0.0      | \$0.0      | \$0.0     | \$0.0     | \$0.0     | \$0.0     | \$0.0    |
| Operating Expenses:                              | 40.0      | 40.0       | 70.0       | 70.0       | 70.0       |           | 70.0      | 70.0      | 7010      | 70.0     |
| Cost of Sales                                    |           |            |            |            |            |           |           |           |           |          |
| % total product sales                            | NA        | NA         | NA         | NA         | NA         | NA        | NA        | NA        | NA        | NA       |
| R&D ,  | 2.3       | 4.1        | 10.3       | 14.4       | 31         | 16.0      | 18.0      | 21.0      | 24.0      | 79       |
| % of revenue                                     | na        | na         | na         | na         | na         | na        | na        | na        | na        | na       |
| SG&A   | 1.7       | 3.1        | 3.8        | 4.8        | 13         | 4.0       | 4.0       | 4.0       | 5.0       | 17       |
| % of revenue                                     | na        | na         | na         | na         | na         | na        | na        | na        | na        | na       |
| Total Operating Expenses                         | \$4.0     | \$7.2      | \$14.1     | \$19.2     | \$44.6     | \$20.0    | \$22.0    | \$25.0    | \$29.0    | \$96.0   |
| Operating Income (Loss)                          | (\$4.0)   | (\$7.2)    | (\$14.1)   | (\$19.2)   | (\$44.6)   | (\$20.0)  | (\$22.0)  | (\$25.0)  | (\$29.0)  | (\$96.0) |
| Operating Margin                                 | na        | na         | na         | na         | na         | na        | na        | na        | na        | na       |
| Interest income                                  | \$0.00    | \$0.00     | \$0.0      | \$0.0      | \$0.00     | \$0.10    | \$0.10    | \$0.10    | \$0.10    | \$0.40   |
| Interest expense                                 | (\$0.36)  | (\$1.10)   | \$0.0      | \$0.0      | (\$1.454)  | \$0.00    | \$0.00    | \$0.00    | \$0.00    | \$0.00   |
| Fx gain (loss)                                   | \$0.00    | \$0.00     | \$0.0      | \$0.0      | \$0.000    | \$0.00    | \$0.00    | \$0.00    | \$0.00    | \$0.00   |
| Other loss                                       | (\$0.13)  | (\$1.32)   | (\$0.9)    | \$0.1      | (\$2.266)  | \$0.00    | \$0.00    | \$0.00    | \$0.00    | \$0.00   |
| Change in fair value related to inv. rights liab | il '      | , ,        | , ,        |            | , ,        |           |           |           |           |          |
| Pretax Income (Loss)                             | (\$4.51)  | (\$9.7)    | (\$15.0)   | (\$19.1)   | (\$48.3)   | (\$19.90) | (\$21.9)  | (\$24.9)  | (\$28.9)  | (\$95.6) |
| Provision for Income Taxes  Effective tax rate   | 0         | 0          | 0          | 0          | 0          | 0         | 0         | 0         | 0         | 0        |
| Net Income (Loss)                                | (\$4.51)  | (\$9.65)   | (\$14.99)  | (\$19.1)   | (\$48.27)  | (\$19.90) | (\$21.90) | (\$24.90) | (\$28.90) | (\$95.60 |
| EPS, basic                                       | (\$3.09)  | (\$6.61)   | (\$8.35)   | (\$0.61)   | (\$5.35)   | (\$0.61)  | (\$0.65)  | (\$0.74)  | (\$0.86)  | (\$2.87) |
| EPS, diluted                                     | (\$3.09)  | (\$6.61)   | (\$8.35)   | (\$0.61)   | (\$5.35)   | (\$0.61)  | (\$0.65)  | (\$0.74)  | (\$0.86)  | (\$2.87) |
| Options Expense                                  | 0.11      | 0.353      | 1.15       | 1.26       | 2.871      | 1.50      | 1.50      | 1.50      | 1.50      | 6.00     |
| % of operating expense                           | 2.7%      | 4.9%       | 8.1%       | 6.6%       | 6.4%       | 7.5%      | 6.8%      | 6.0%      | 5.2%      | 6.3%     |
| Tax benefit from options                         |           |            |            |            |            |           |           |           |           |          |
| Net Income (inc. options expense)                | (\$4.62)  | (\$10.01)  | (\$16.1)   | (\$20.4)   | (\$51.145) | (\$21.40) | (\$23.40) | (\$26.4)  | (\$30.4)  | (\$101.6 |
| EPS, diluted (inc. options expense)              | (\$3.16)  | (\$6.85)   | (\$8.99)   | (\$0.65)   | (\$5.67)   | (\$0.66)  | (\$0.70)  | (\$0.79)  | (\$0.90)  | (\$3.05) |
| Basic Shares Outstanding                         | 1.46      | 1.46       | 1.80       | 31.36      | 9.02       | 32.40     | 33.45     | 33.55     | 33.65     | 33.26    |
| Diluted Shares Outstanding                       | 1.46      | 1.46       | 1.80       | 31.36      | 9.02       | 32.40     | 33.45     | 33.55     | 33.65     | 33.26    |
| One times  | (\$1.74)  | (\$1.86)   | (\$2.29)   | \$0.0      | (\$5.9)    | \$0.00    | \$0.00    | \$0.00    | \$0.00    | \$0.0    |
| GAAP Net Income (incl. options)                  | (\$6.361) | (\$11.863) | (\$18.424) | (\$20.388) |            | (\$21.4)  | (\$23.4)  | (\$26.4)  | (\$30.4)  | (\$101.6 |
| GAAP EPS (dil, incl. options)                    | (\$4.36)  | (\$8.13)   | (\$10.26)  | (\$0.65)   | (\$6.3)    | (\$0.66)  | (\$0.70)  | (\$0.79)  | (\$0.90)  | (\$3.1)  |

Source: Company Data, Morgan Stanley Research

| Exhibit 10  |           |           |           |          |          |           |           |          |         |          |          |          |          |           |         |
|---|-----------|-----------|-----------|----------|----------|-----------|-----------|----------|---------|----------|----------|----------|----------|-----------|---------|
| Annual Income Statement                             |           |           |           |          |          |           |           |          |         |          |          |          |          |           |         |
| (\$ in millions)                                    | 2009A     | 2010A     | 2011A     | 2012A    | 2013A    | 2014E     | 2015E     | 2016E    | 2017E   | 2018E    | 2019E    | 2020E    | 2021E    | 2022E     | 20231   |
| US Fovista  |           |           |           |          |          |           | \$0.0     | \$0.0    | \$295.1 | \$597.3  | \$755.1  | \$806.4  | \$928.6  | \$1,044.6 | \$1,19  |
| EU Fovista  |           |           |           |          |          |           | \$0.0     | \$0.0    | \$0.0   | \$229.2  | \$457.7  | \$571.4  | \$557.3  | \$604.8   | \$639   |
| ROW Fovista   |           |           |           |          |          |           | \$0       | \$0      | \$0     | \$46     | \$114    | \$171    | \$167    | \$181     | \$192   |
| Total WW Fovista Sales                              |           |           |           |          |          |           | \$0       | \$0      | \$295   | \$872    | \$1,327  | \$1,549  | \$1,653  | \$1,831   | \$2,03  |
| EU Fovista Royalties                                |           |           |           |          |          |           | \$0.0     | \$0.0    | \$0.0   | \$50.4   | \$100.7  | \$137.1  | \$133.8  | \$145.1   | \$153.  |
| ROW Fovista Royalties                               |           |           |           |          |          |           | \$0       | \$0      | \$0     | \$4      | \$9      | \$14     | \$13     | \$15      | \$15    |
| Total Fovista Royalties                             |           |           |           |          |          |           | \$0       | \$0      | \$0     | \$54     | \$110    | \$151    | \$147    | \$160     | \$169   |
| Other Revenue                                       |           |           |           |          |          |           |           | 100      |         |          |          |          |          |           |         |
| Total Revenue                                       | \$0       | \$0       | \$0       | \$0      | \$0      | \$0       | \$0       | \$100    | \$295   | \$651    | \$865    | \$957    | \$1,076  | \$1,204   | \$1,36  |
| Operating Expenses:                                 |           |           |           |          |          |           |           | 0%       | 0%      | 8%       | 13%      | 16%      | 14%      | 13%       | 12%     |
| Cost of Sales                                       |           | \$0       | \$0       | \$0      | \$0      | \$0       | \$0       | \$0      | \$46    | \$113    | \$185    | \$203    | \$220    | \$244     | \$273   |
| % of US sales- Drug cost                            |           | NA        | NA        | NA       | NA       | NA        | NA        | 7%       | 7%      | 7%       | 6%       | 5%       | 5%       | 5%        | 5%      |
| % of US sales - total COGS (incl. royalties)        |           |           |           |          |          |           |           |          | 16%     | 19%      | 24%      | 25%      | 24%      | 23%       | 23%     |
| R&D   | \$9       | \$15      | \$14      | \$7      | \$31     | \$79      | \$91      | \$91     | \$94    | \$94     | \$84     | \$76     | \$68     | \$61      | \$55    |
| YoY growth  |           |           | -6%       | -51%     | 359%     | 154%      | 15%       | 0%       | -5%     | -5%      | -10%     | -10%     | -10%     | -10%      | -10%    |
| % of revenue  |           | na        | na        | na       | na       | na        | na        | 91%      | 32%     | 14%      | 10%      | 8%       | 6%       | 5%        | 4%      |
| SG&A  | \$4       | \$4       | \$5       | \$6      | \$13     | \$17      | \$17      | \$18     | \$75    | \$132    | \$151    | \$166    | \$166    | \$166     | \$16    |
| YoY growth  |           |           | 27%       | 14%      | 114%     | 27%       | 2%        | 2%       | 325%    | 75%      | 15%      | 10%      | 0%       | 0%        | 0%      |
| % of revenue  |           | na        | na        | na       | na       | na        | na        | 18%      | 25%     | 20%      | 17%      | 17%      | 15%      | 14%       | 12%     |
| Total Operating Expenses                            | \$13      | \$19      | \$19.39   | \$13.04  | \$45     | \$96      | \$108     | \$109    | \$215   | \$338    | \$420    | \$445    | \$455    | \$472     | \$49    |
| Operating Income (Loss)                             | -\$13     | -\$19     | -\$19     | -\$13    | -\$45    | -\$96     | -\$108    | -\$9     | \$80    | \$313    | \$445    | \$512    | \$621    | \$732     | \$87    |
| Operating Margin                                    | na        | na        | na        | na       | na       | na        | na        | na       | 27%     | 48%      | 51%      | 53%      | 58%      | 61%       | 64%     |
| Interest income                                     | \$0.006   | \$0.015   | \$0.002   | \$0.0    | \$0.0    | \$0.4     | \$0.4     | \$0.4    | \$0.7   | \$1.2    | \$1.9    | \$2.8    | \$3.8    | \$5.1     | \$6.5   |
| Interest expense                                    | \$0.00    | \$0.00    | \$0.00    | -\$0.5   | -\$1.5   | \$0.0     | \$0       | \$0      | \$0     | \$0      | \$0      | \$0      | \$0      | \$0       | \$0     |
| Fx transaction gain (loss)                          | \$0.00    | \$0.04    | -\$0.02   | \$0.0    | \$0.0    | \$0.0     |           |          |         |          |          |          |          |           |         |
| Non cash change in fair value (inv. rights liabil.) | -\$0.04   |           | \$0.0     | -\$0.4   | -\$2.3   | \$0.0     |           |          |         |          |          |          |          |           |         |
| Pretax Income (Loss)                                | (\$13.46) | (\$19.01) | (\$19.41) | (\$13.9) | (\$48.3) | (\$95.6)  | (\$107.8) | (\$8.1)  | \$80.56 | \$314.40 | \$446.66 | \$514.81 | \$624.92 | \$737.05  | \$879.3 |
| Provision for Income Taxes                          | \$0.00    | (0.30)    | (1.03)    | 0.0      | 0.0      | 0.0       | 0.0       | 0.0      | 0.0     | 26.3     | 120.6    | 139.0    | 168.7    | 199.0     | 237.4   |
| Effective Tax Rate                                  |           | (,        | ( /       | 0%       | 0%       | 0%        | 0%        | 0%       | 0.0%    | 8%       | 27%      | 27%      | 27%      | 27%       | 27%     |
| Net Income (Loss)                                   | (\$13)    | (\$18.71) | (\$18.38) | (\$13.9) | (\$48.3) | (\$96)    | (\$108)   | (\$8)    | \$81    | \$288    | \$326    | \$376    | \$456    | \$538     | \$642   |
| EPS, basic  |           |           | (\$2.23)  | (\$1.62) | (\$5.35) | (\$2.87)  | (\$3.34)  | (\$0.24) | \$2.27  | \$8.11   | \$9.15   | \$10.51  | \$12.70  | \$14.91   | \$17.7  |
| EPS, diluted  |           |           | (\$2.23)  | (\$1.62) | (\$5.35) | (\$2.87)  | (\$3.34)  | (\$0.24) | \$2.20  | \$7.79   | \$8.73   | \$9.97   | \$11.97  | \$13.96   | \$16.4  |
| Options Expense                                     | 0.058     | 0.231     | 0.248     | \$0.6    | \$2.9    | \$6.0     | \$7.0     | \$8.0    | \$10.0  | \$12.0   | \$13.0   | \$14.0   | \$15.0   | \$16.0    | \$17.   |
| % of operating expense                              | 0.4%      | 1.2%      | 1.3%      | 4.9%     | 6.4%     | 6.3%      | 6.5%      | 7.4%     | 4.6%    | 3.5%     | 3.1%     | 3.1%     | 3.3%     | 3.4%      | 3.4%    |
| Tax Benefit from Options                            | \$0       | \$0       | \$0       | \$0      | \$0      | \$0       | \$0       | \$0      | \$0     | \$1      | \$4      | \$4      | \$4      | \$4       | \$5     |
| Net Income (incl. options expense)                  | (\$14)    | (\$19)    | (\$18.6)  | (\$15)   | (\$51)   | (\$102)   | (\$115)   | (\$16)   | \$71    | \$277    | \$317    | \$366    | \$445    | \$526     | \$629   |
| EPS, diluted (incl. ESOs)                           |           |           | (\$2.26)  | (\$1.70) | (\$5.67) | (\$3.05)  | (\$3.56)  | (\$0.48) | \$1.93  | \$7.49   | \$8.48   | \$9.70   | \$11.69  | \$13.65   | \$16.1  |
| Basic Shares Outstanding                            |           |           | 8.23      | 8.6      | 9.0      | 33.3      | 32.3      | 33.8     | 35.4    | 35.5     | 35.6     | 35.8     | 35.9     | 36.1      | 36.3    |
| Diluted Shares Outstanding                          |           |           | 8.23      | 8.6      | 9.0      | 33.3      | 32.3      | 33.8     | 36.7    | 37.0     | 37.3     | 37.7     | 38.1     | 38.6      | 39.     |
| One time items                                      |           |           | (\$6.8)   | (\$7.1)  | (\$5.9)  | \$0.0     |           |          |         |          |          |          |          |           |         |
| GAAP Net Income                                     | (\$13.5)  | (\$18.9)  | (\$25.47) | (\$21.6) | (\$57.0) | (\$101.6) | (\$114.8) | (\$16.1) | \$70.6  | \$277.1  | \$316.6  | \$365.6  | \$445.2  | \$526.4   | \$629.  |
| GAAP EPS, diluted (includes ESOs)                   |           |           | (\$3.10)  | (\$2.52) | (\$6.33) | (\$3.05)  | (\$3.56)  | (\$0.48) | \$1.93  | \$7.49   | \$8.48   | \$9.70   | \$11.69  | \$13.65   | \$16.1  |

Source: Company Data, Morgan Stanley Research estimates

Exhibit 11

Balance Sheet

| (\$mn)  | 2009A                           | 2010A                           | 2011A                            | 2012A                     | 2013A                    | 2014E                    | 2015E                    | 2016E                    | 2017E                    | 2018E                     | 2019E                     | 2020E                     | 2021E                     | 2022E                     | 2023E                     |
|---|---------------------------------|---------------------------------|----------------------------------|---------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| Assets  |                                 |                                 |                                  |                           |                          |                          |                          |                          |                          |                           |                           |                           |                           |                           |                           |
| Cash and cash equivalents   | \$27.1                          | \$7.1                           | \$6.4                            | \$4.3                     | \$211                    | \$216                    | \$109                    | \$245                    | \$320                    | \$605                     | \$927                     | \$1,301                   | \$1,754                   | \$2,291                   | \$2,932                   |
| Marketable securities   | \$0.0                           | \$3.4                           | \$0.0                            | \$0.2                     | \$0.0                    | \$0.0                    | \$0.0                    | \$0.0                    | \$0.0                    | \$0.0                     | \$0.0                     | \$0.0                     | \$0.0                     | \$0.0                     | \$0.0                     |
| Other receivables   | \$0.1                           | \$0.3                           | \$1.0                            | \$0.0                     | \$0.0                    | \$1.2                    | \$1.3                    | \$1.3                    | \$5.9                    | \$6.5                     | \$8.6                     | \$9.6                     | \$10.8                    | \$12.0                    | \$13.7                    |
| Prepaid expenses and other deposits   | \$0.7                           | \$0.2                           | \$0.1                            | \$0.0                     | \$7                      | \$0                      | \$0                      | \$0                      | \$3                      | \$7                       | \$9                       | \$10                      | \$11                      | \$12                      | \$14                      |
| Debt issuance costs   | \$0.0                           | \$0.0                           | \$0.0                            | \$0.3                     | \$0                      | \$0                      | \$0                      | \$0                      | \$0                      | \$0                       | \$0                       | \$0                       | \$0                       | \$0                       | \$0                       |
| Total current assets  | \$27.88                         | \$11.0                          | \$7.50                           | \$4.84                    | \$217                    | \$217                    | \$110                    | \$247                    | \$329                    | \$618                     | \$945                     | \$1,320                   | \$1,776                   | \$2,315                   | \$2,959                   |
| Property, plant and equipment, net  | \$0.12                          | \$0.10                          | \$0.07                           | \$0.0                     | \$0                      | \$1                      | \$2                      | \$3                      | \$5                      | \$9                       | \$14                      | \$19                      | \$25                      | \$30                      | \$35                      |
| Security deposits   | \$0.2                           | \$0.16                          | \$0.17                           | \$0                       | \$0                      | \$0                      | \$0                      | \$0                      | \$0                      | \$0                       | \$0                       | \$0                       | \$0                       | \$0                       | \$0                       |
| Other long-term assets  | \$0.00                          | \$0.00                          | \$0                              | \$0                       | \$0                      | \$0                      | \$0                      | \$0                      | \$0                      | \$0                       | \$0                       | \$0                       | \$0                       | \$0                       | \$0                       |
| Total assets  | \$28.21                         | \$11.29                         | \$7.7                            | \$4.879                   | \$217.7                  | \$218.6                  | \$112.0                  | \$249.8                  | \$334.5                  | \$627.7                   | \$959.1                   | \$1,339.4                 | \$1,800.5                 | \$2,344.9                 | \$2,994.9                 |
| Liabilities and stockholders' equity Notes payable Accrued drug supply and trial cost Accounts payable Accrued compensation | \$0<br>\$0.7<br>\$0.76<br>\$0.6 | \$0<br>\$2.3<br>\$0.90<br>\$0.6 | \$0.0<br>\$1.5<br>\$0.9<br>\$0.8 | \$11<br>\$1<br>\$1<br>\$1 | \$0<br>\$2<br>\$4<br>\$0 | \$0<br>\$2<br>\$3<br>\$0 | \$0<br>\$3<br>\$3<br>\$0 | \$0<br>\$3<br>\$3<br>\$0 | \$0<br>\$3<br>\$6<br>\$0 | \$0<br>\$3<br>\$10<br>\$0 | \$0<br>\$3<br>\$13<br>\$0 | \$0<br>\$2<br>\$13<br>\$0 | \$0<br>\$2<br>\$14<br>\$0 | \$0<br>\$2<br>\$14<br>\$0 | \$0<br>\$2<br>\$15<br>\$0 |
| Deferred rent   | \$0.1                           | \$0.05<br>\$0                   | \$0.0                            | \$0.0<br>\$1              | \$0.0<br>\$0             | \$0.0<br>\$0             | \$0.0<br>\$0             | \$0.0<br>\$0             | \$0.0<br>\$0             | \$0.0<br>\$0              | \$0.0<br>\$0              | \$0.0<br>\$0              | \$0.0<br>\$0              | \$0.0<br>\$0              | \$0.0<br>\$0              |
| Investor rights liability  Total current liabilities  | \$2.07                          | \$3.82                          | \$0.2<br><b>\$3.3</b>            | \$14.4                    | \$ <b>6.3</b>            | \$ <b>5.3</b>            | \$6.0                    | \$ <b>6.0</b>            | \$ <b>9.3</b>            | \$13.0                    | \$15.1                    | \$15.6                    | \$15.7                    | \$16.0                    | \$16.5                    |
| Other long-term liabilities   |                                 | \$0.0                           | \$0.0                            | \$0                       | \$42                     | \$83                     | \$83                     | \$83                     | \$83                     | \$83                      | \$83                      | \$83                      | \$83                      | \$83                      | \$83                      |
| Total liabilities   | \$2.1                           | \$3.8                           | \$3.3                            | \$14.4                    | \$48                     | \$89                     | \$89                     | \$89                     | \$93                     | \$96                      | \$98                      | \$99                      | \$99                      | \$99                      | \$100                     |
| Preferred Stock   | \$3                             | \$3                             | \$3.0                            | \$3                       | \$0                      | \$0                      | \$0                      | \$0                      | \$0                      | \$0                       | \$0                       | \$0                       | \$0                       | \$0                       | \$0                       |
| Common stock  | \$0.01                          | \$0.01                          | \$0.0                            | \$0.01                    | \$0.03                   | \$0.03                   | \$0.03                   | \$0.03                   | \$0.03                   | \$0.03                    | \$0.03                    | \$0.03                    | \$0.03                    | \$0.03                    | \$0.03                    |
| APIC  | \$0.0                           | \$0.0                           | \$0.0                            | \$0                       | \$353                    | \$415                    | \$422                    | \$576                    | \$587                    | \$599                     | \$612                     | \$626                     | \$642                     | \$660                     | \$680                     |
| Accumulated deficit   | (\$56)                          | (\$80)                          | (\$105)                          | (\$126)                   | (\$183)                  | (\$285)                  | (\$399)                  | (\$416)                  | (\$345)                  | (\$68)                    | \$249                     | \$614                     | \$1,060                   | \$1,586                   | \$2,215                   |
| Accumulated other comprehensive income  |                                 |                                 | \$0.0                            | \$0                       | \$0                      | \$0                      | \$0                      | \$0                      | \$0                      | \$0                       | \$0                       | \$0                       | \$0                       | \$0                       | \$0                       |
| Total stockholders' equity  | \$26.1                          | \$7                             | \$4                              | -\$10                     | \$170                    | \$130                    | \$23                     | \$160                    | \$242                    | \$531                     | \$861                     | \$1,240                   | \$1,701                   | \$2,246                   | \$2,895                   |
| Total liabilities and stockholder's equity  | \$28.2                          | \$11.29                         | \$7.74                           | \$4.9                     | \$218                    | \$219                    | \$112                    | \$250                    | \$334                    | \$628                     | \$959                     | \$1,339                   | \$1,800                   | \$2,345                   | \$2,995                   |

Source: Company Data, Morgan Stanley Research estimates

MORGAN STANLEY RESEARCH

April 22, 2014 Ophthotech Corp

Exhibit 12

### **Cash Flow Statement**

| Net loss  | Oddit flow otatement                               |           |            |            |           |           |          |         |         |         |         |         |         |         |
|---|--|-----------|------------|------------|-----------|-----------|----------|---------|---------|---------|---------|---------|---------|---------|
| Depreciation  | (\$mn)   | 2011A     | 2012A      | 2013A      | 2014E     | 2015E     | 2016E    | 2017E   | 2018E   | 2019E   | 2020E   | 2021E   | 2022E   | 2023E   |
| Amortzation and accretion   \$0.00   \$0.1   \$0.1   \$0.0   \$   | Net loss   | (\$18.6)  | (\$14.562) | (\$51.145) | (\$101.6) | (\$114.8) | (\$16.1) | \$70.6  | \$277.1 | \$316.6 | \$365.6 | \$445.2 | \$526.4 |         |
| Unrealized gain on investments   \$0.00   \$0.0   \$0.1   \$0.37   \$1.18   \$0.00   \$0.0  | Depreciation                                       | \$0.03    | \$0.03     | \$0.0      | \$0.1     |           | \$0.3    | \$0.5   | \$0.9   | \$1.3   | \$1.9   | \$2.5   |         |         |
| Non-cash charge in fair value (inv. rights libil.) \$0.01 \$0.37 \$1.18 \$0.00 \$0.   | Amortization and accretion                         | \$0.00    |            |            | \$0.0     |           | \$0.0    | \$0.0   | \$0.0   | \$0.0   | \$0.0   | \$0.0   | \$0.0   |         |
| Loss on extinguishment of debt   \$0.00   \$0.  | Unrealized gain on investments                     | \$0.00    | \$0.0      | \$0.1      | \$0.0     | \$0.0     | \$0.0    | \$0.0   | \$0.0   | \$0.0   | \$0.0   | \$0.0   | \$0.0   | \$0.0   |
| Stock-based compensation   S0.25   S0.6   \$2.9   \$6.0   \$7.0   \$8.0   \$11.0   \$9.5   \$10.2   \$11.0   \$11.7   \$12.4  | Non-cash charge in fair value (inv. rights libil.) | \$0.01    | \$0.37     | \$1.18     | \$0.00    | \$0.00    | \$0.00   | \$0.00  | \$0.00  | \$0.00  | \$0.00  | \$0.00  | \$0.0   | \$0.00  |
| Preferred stock issued for tech and licenses   \$0.50   \$0.0   \$  | Loss on extinguishment of debt                     | \$0.00    | \$0.00     | \$1.1      | \$0.00    | \$0.00    | \$0.00   | \$0.00  | \$0.00  | \$0.00  | \$0.00  | \$0.00  | \$0.0   | \$0.00  |
| Changes in operating assets and liabilities:  Prepaid expenses, other current deposits (\$0.1 \$0 \$0 \$0.1 \$0 \$0 \$0.1 \$0 \$0 \$0.1 \$0 \$0 \$0.1 \$0 \$0 \$0.1 \$0 \$0 \$0.1 \$0 \$0 \$0.2 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0   | Stock-based compensation                           | \$0.25    | \$0.6      | \$2.9      | \$6.0     | \$7.0     | \$8.0    | \$10.0  | \$11.0  | \$9.5   | \$10.2  | \$11.0  | \$11.7  |         |
| Prepaid expenses, other current deposits   \$0.1   \$0.0   \$(\$7)   \$7.0   \$(\$0)   \$(\$0)   \$(\$3)   \$(\$4)   \$(\$2)   \$(\$51)   \$(\$51)   \$(\$51)   \$(\$2)   \$(\$2)   \$(\$31)   \$(\$31)   \$(\$2)   \$(\$2)   \$(\$31)   \$(\$31) | Preferred stock issued for tech and licenses       | \$0.50    | \$0.0      | \$0.0      | \$0.0     | \$0.0     | \$0.0    | \$0.0   | \$0.0   | \$0.0   | \$0.0   | \$0.0   | \$0.0   | \$0.0   |
| Chestrace   Ches  | Changes in operating assets and liabilities:       |           |            |            |           |           |          |         |         |         |         |         |         |         |
| Security deposits   | Prepaid expenses, other current deposits           | \$0.1     | \$0        | (\$7)      | \$7       | (\$0)     | (\$0)    | (\$3)   | (\$4)   | (\$2)   | (\$1)   | (\$1)   | (\$1.3) | (\$2)   |
| Accrued drug supply and trial cost (\$0.8) (\$0.5) \$1 (\$0) \$0 \$0 \$0 \$0 \$0 (\$0) (\$0) (\$0) (\$0)  | Other receiveables                                 | (\$0.74)  | \$1.0      | \$0        | (\$1)     | (\$0)     | (\$0)    | (\$5)   | (\$1)   | (\$2)   | (\$1)   | (\$1)   | (\$1.3) | (\$2)   |
| Accounts payable and accrued expenses \$\$0.05\$ \$0.0 \$2 \$2 \$31\$ \$0 \$0.5 \$3 \$4 \$2 \$1 \$0 \$0.5 \$31\$ Accrued bonuses \$\$0.22\$ \$\$0.2\$ \$0.0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0   | Security deposits                                  | (\$0.0)   | (\$0)      | (\$0)      | \$0       |           |          |         |         |         |         |         | \$0.0   |         |
| Accounts payable and accrued expenses \$\$0.05\$ \$0.0 \$2 \$2 \$31\$ \$0 \$0.5 \$3 \$4 \$2 \$1 \$0 \$0.5 \$31\$ Accrued bonuses \$\$0.22\$ \$\$0.2\$ \$0.0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0   | Accrued drug supply and trial cost                 | (\$0.8)   | (\$0.5)    | \$1        | (\$0)     | \$0       | \$0      | \$0     | (\$0)   | (\$0)   | (\$0)   | (\$0)   | (\$0.2) | (\$0)   |
| Accrued boriuses  |  |           | \$0.0      | \$2        |           | \$0       | \$0      | \$3     |         |         |         |         |         |         |
| Net cash used in operating activities   \$19.12   \$13.10   \$49   \$91   \$107   |  |           | (\$0.2)    | \$0        |           | \$0       | \$0      | \$0     | \$0     | \$0     | \$0     | \$0     | \$0.0   | \$0     |
| Investing Activities:   Purchases of property, plant and equipment   \$0.00   | Deferred rent                                      | (\$0.02)  | (\$0)      | \$0        | \$0       | \$0       | \$0      | \$0     | \$0     | \$0     | \$0     | \$0     | \$0.0   | \$0     |
| Purchases of property, plant and equipment (\$0.00) \$0.0 (\$0.0) (\$1.0) (\$1.2) (\$1.3) (\$2.8) (\$4.7) (\$6.3) (\$7.1) (\$7.7) (\$8.5) (\$9.4) Deposit on purchase of property, plant & equipment \$0.00 \$0  | Net cash used in operating activities              | (\$19.12) | (\$13.10)  | (\$49)     | (\$91)    | (\$107)   | (\$8)    | \$77    | \$288   | \$325   | \$376   | \$456   | \$538.9 | \$643   |
| Purchases of property, plant and equipment (\$0.00) \$0.0 (\$0.0) (\$1.0) (\$1.2) (\$1.3) (\$2.8) (\$4.7) (\$6.3) (\$7.1) (\$7.7) (\$8.5) (\$9.4) Deposit on purchase of property, plant & equipment \$0.00 \$0  |  |           |            |            |           |           |          |         |         |         |         |         |         |         |
| Purchases of property, plant and equipment (\$0.00) \$0.0 (\$0.0) (\$1.0) (\$1.2) (\$1.3) (\$2.8) (\$4.7) (\$6.3) (\$7.1) (\$7.7) (\$8.5) (\$9.4) Deposit on purchase of property, plant & equipment \$0.00 \$0  | Investing Activities:                              |           |            |            |           |           |          |         |         |         |         |         |         |         |
| Purchases of marketable securities \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0  |  | (\$0.00)  | \$0.0      | (\$0.0)    | (\$1.0)   | (\$1.2)   | (\$1.3)  | (\$2.8) | (\$4.7) | (\$6.3) | (\$7.1) | (\$7.7) | (\$8.5) | (\$9.4) |
| Sales and maturities of marketable securities   \$3.40  | Deposit on purchase of property, plant & equipment | \$0.00    | \$0.00     | \$0.00     | \$0.00    | \$0.00    | \$0.00   | \$0.00  | \$0.00  | \$0.00  | \$0.00  | \$0.00  | \$0.0   | \$0.00  |
| Net cash used in investing activities   | Purchases of marketable securities                 | \$0       | \$0        | \$0        | \$0       | \$0       | \$0      | \$0     | \$0     | \$0     | \$0     | \$0     | \$0.0   | \$0     |
| Financing activities:  Payment of debt issuance costs \$0.000 (\$0) (\$0) \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0   | Sales and maturities of marketable securities      | \$3.40    | \$0        | \$0        | \$0       | \$0       | \$0      | \$0     | \$0     | \$0     | \$0     | \$0     | \$0.0   | \$0     |
| Payment of debt issuance costs \$0.000 (\$0) (\$0) (\$0) \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0  | Net cash used in investing activities              | \$3.4     | \$0.0      | (\$0.0)    | (\$1.0)   | (\$1.2)   | (\$1.3)  | (\$2.8) | (\$4.7) | (\$6.3) | (\$7.1) | (\$7.7) | (\$8.5) | (\$9.4) |
| Proceeds from issuance of stock options \$0.0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0   | Financing activities:                              |           |            |            |           |           |          |         |         |         |         |         |         |         |
| Sale of royalty entitlement to Novo A/S \$0.000 \$0 \$42 \$42 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0   | Payment of debt issuance costs                     | \$0.000   | (\$0)      | (\$0)      | \$0       | \$0       | \$0      | \$0     | \$0     | \$0     | \$0     | \$0     | \$0.0   | \$0     |
| Proceeds from issuance of notes payable, net         \$0.000         \$11.39         (\$12)         \$0   | Proceeds from issuance of stock options            | \$0.0     | \$0        | \$0        | \$0       | \$0       | \$1      | \$1     | \$1     | \$1     | \$2     | \$2     | \$3     | \$3     |
| Proceeds from common stock and options \$0.0 \$0 \$176 \$55 \$0 \$145 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0   | Sale of royalty entitlement to Novo A/S            | \$0.000   | \$0        | \$42       | \$42      | \$0       | \$0      | \$0     | \$0     | \$0     | \$0     | \$0     | \$0     | \$0     |
| Proceeds from issuance of preferred stock \$15.0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0  | Proceeds from issuance of notes payable, net       | \$0.000   | \$11.39    | (\$12)     | \$0       | \$0       | \$0      | \$0     | \$0     | \$0     | \$0     | \$0     | \$0.0   | \$0     |
| Tax Benefits related to employee stock options         \$0         \$0         \$0         \$0         \$0         \$0         \$0         \$0         \$0         \$0         \$2         \$2         \$3         \$3.4         \$4           Net cash provided by financing activities         \$15.0         \$11.012         \$255.1         \$97.5         \$0.5         \$145.8         \$0.8         \$1.5         \$3.2         \$3.9         \$4.9         \$6.1         \$7.5           Effect of exchange rate on changes in cash           Increase in cash and cash equivalents         (\$1)         (\$2)         \$206         \$6         (\$108)         \$137         \$75         \$285         \$322         \$373         \$454         \$537         \$641           Cash and equivalents at beginning of year         \$7         \$6         \$4         \$211         \$216         \$109         \$245         \$320         \$605         \$927         \$1,301         \$1,754         \$2,291   | Proceeds from common stock and options             | \$0.0     | \$0        | \$176      | \$55      | \$0       | \$145    | \$0     | \$0     | \$0     | \$0     | \$0     | \$0     | \$0     |
| Net cash provided by financing activities   | Proceeds from issuance of preferred stock          | \$15.0    | \$0        | \$50       | \$0       | \$0       | \$0      | \$0     | \$0     | \$0     | \$0     | \$0     | \$0.0   | \$0     |
| Effect of exchange rate on changes in cash  Increase in cash and cash equivalents (\$1) (\$2) \$206 \$6 (\$108) \$137 \$75 \$285 \$322 \$373 \$454 \$537 \$641 Cash and equivalents at beginning of year \$7 \$6 \$4 \$211 \$216 \$109 \$245 \$320 \$605 \$927 \$1,301 \$1,754 \$2,291  | Tax Benefits related to employee stock options     | \$0       | \$0        | \$0        | \$0       | \$0       | \$0      | \$0     | \$0     | \$2     | \$2     | \$3     | \$3.4   | \$4     |
| Increase in cash and cash equivalents (\$1) (\$2) \$206 \$6 (\$108) \$137 \$75 \$285 \$322 \$373 \$454 \$537 \$641 Cash and equivalents at beginning of year \$7 \$6 \$4 \$211 \$216 \$109 \$245 \$320 \$605 \$927 \$1,301 \$1,754 \$2,291  | Net cash provided by financing activities          | \$15.0    | \$11.012   | \$255.1    | \$97.5    | \$0.5     | \$145.8  | \$0.8   | \$1.5   | \$3.2   | \$3.9   | \$4.9   | \$6.1   | \$7.5   |
| Cash and equivalents at beginning of year \$7 \$6 \$4 \$211 \$216 \$109 \$245 \$320 \$605 \$927 \$1,301 \$1,754 \$2,291   | Effect of exchange rate on changes in cash         |           |            |            |           |           |          |         |         |         |         |         |         |         |
| Cash and equivalents at beginning of year \$7 \$6 \$4 \$211 \$216 \$109 \$245 \$320 \$605 \$927 \$1,301 \$1,754 \$2,291   | Increase in cash and cash equivalents              | (\$1)     | (\$2)      | \$206      | \$6       | (\$108)   | \$137    | \$75    | \$285   | \$322   | \$373   | \$454   | \$537   | \$641   |
|   |  |           |            |            |           |           |          |         |         |         |         |         |         |         |
|   |  |           |            | \$211      | \$216     |           | \$245    | \$320   |         | \$927   | \$1,301 | \$1,754 | \$2,291 | \$2,932 |

Source: Company Data, Morgan Stanley Research estimates

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April 22, 2014 **Ophthotech Corp** 

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(as of March 31, 2014)

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|                       | Coverage Ur | niverse | Investment Banking Clients (IBC |           |          |  |  |  |  |
|-----------------------|-------------|---------|---------------------------------|-----------|----------|--|--|--|--|
| _                     |             | % of    |                                 |           |          |  |  |  |  |
| Stock Rating Category | Count       | Total   | Count                           | Total IBC | Category |  |  |  |  |
| Overweight/Buy        | 1035        | 35%     | 354                             | 38%       | 34%      |  |  |  |  |
| Equal-weight/Hold     | 1286        | 43%     | 446                             | 48%       | 35%      |  |  |  |  |
| Not-Rated/Hold        | 99          | 3%      | 24                              | 3%        | 24%      |  |  |  |  |
| Underweight/Sell      | 539         | 18%     | 105                             | 11%       | 19%      |  |  |  |  |
| Total                 | 2,959       |         | 929                             |           |          |  |  |  |  |

Data include common stock and ADRs currently assigned ratings. Investment Banking Clients are companies from whom Morgan Stanley received investment banking compensation in the last 12 months.

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Overweight (O). The stock's total return is expected to exceed the average total return of the analyst's industry (or industry team's) coverage universe, on a risk-adjusted basis, over the next 12-18 months.

Equal-weight (E). The stock's total return is expected to be in line with the average total return of the analyst's industry (or industry team's) coverage universe, on a risk-adjusted basis, over the next 12-18 months.

Not-Rated (NR). Currently the analyst does not have adequate conviction about the stock's total return relative to the average total return of the

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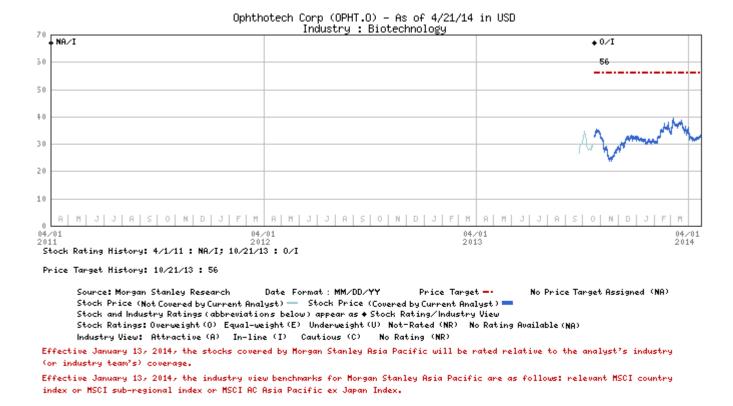
Attractive (A): The analyst expects the performance of his or her industry coverage universe over the next 12-18 months to be attractive vs. the relevant broad market benchmark, as indicated below.

In-Line (I): The analyst expects the performance of his or her industry coverage universe over the next 12-18 months to be in line with the relevant broad market benchmark, as indicated below.

Cautious (C): The analyst views the performance of his or her industry coverage universe over the next 12-18 months with caution vs. the relevant broad market benchmark, as indicated below

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Stock Price, Price Target and Rating History (See Rating Definitions)



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#### Industry Coverage:Biotechnology

Company (Ticker) Rating (as of) Price\* (04/21/2014) David Friedman, M.D. AMAG Pharmaceuticals. Inc. E (11/21/2011) \$18.16 (AMAG.O) Akebia Therapeutics Inc (AKBA.O) O (04/14/2014) \$27.04 Alexion Pharmaceuticals (ALXN.O) O (09/07/2010) \$152.19 Alnylam Pharmaceuticals E (01/14/2014) \$55.73 (ALNY.O) Auxilium Pharmaceuticals U (03/06/2014) \$27.39 (AUXL.O) Chimerix Inc (CMRX.O) O (05/06/2013) \$20.55 Cubist Pharmaceuticals Inc. O (11/13/2013) \$65.14 (CBST.O) Idenix Pharmaceuticals, Inc. E (03/18/2011) \$5.54 (IDIX.O) Incyte Corporation (INCY.O) U (01/23/2013) \$47.45 InterMune (ITMN.O) F (09/07/2010) \$29 25 Ironwood Pharmaceuticals, Inc. E (04/24/2013) \$11.19 (IRWD.O) Lexicon Pharmaceuticals. Inc. U (06/11/2013) \$1.7 (LXRX.O) \$25.65 NPS Pharmaceuticals (NPSP.O) O (10/03/2012) Neurocrine Biosciences Inc E (01/08/2014) \$14.17 (NBIX.O) Ophthotech Corp (OPHT.O) O- (10/21/2013) \$32.5 Portola Pharmaceuticals Inc O (06/17/2013) \$24.39 (PTLA.O) Relypsa, Inc. (RLYP.O) O (12/10/2013) \$24.08 Synageva Biopharma Corp O (04/20/2012) \$77.85 (GEVA.O) Tesaro Inc. (TSRO.O) E (02/04/2014) \$25.49 Theravance Inc (THRX.O) \$26.65 U (07/22/2013) Ultragenyx Pharmaceutical Inc O (02/25/2014) \$41.04 (RARE.O) Versartis, Inc. (VSAR.O) O (04/15/2014) \$26.7 Vertex Pharmaceuticals (VRTX.O) E (05/08/2012) \$65.47 U (06/11/2013) XenoPort Inc (XNPT.O) \$4.35 **Matthew Harrison** Amgen Inc. (AMGN.O) O (03/26/2014) \$117.02 Biogen Idec Inc. (BIIB.O) O (03/26/2014) \$297.98 Celgene Corp (CELG.O) E (03/26/2014) \$143.83 Gilead Sciences Inc. (GILD.O) E (03/26/2014) \$71.6 Pharmacyclics Inc. (PCYC.O) E (03/26/2014) \$89 Regeneron Pharmaceuticals Inc. E (03/26/2014) \$302 (REGN.O)

Stock Ratings are subject to change. Please see latest research for each company. 
\* Historical prices are not split adjusted.