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## Stemline Therapeutics (STML)

# Q3:13 Results, Shares Attractively Valued, Reiterate OUTPERFORM

- STML reported a loss of (\$0.45) compared to our (\$0.41) estimate and ended the quarter with \$87.7M in cash and cash equivalents.
- We believe the company is on track to begin a potentially pivotal Phase II/III
  trial for SL-401 in blastic plasmacytoid dendritic cell neoplasm (BPDCN) as it
  scales up manufacturing for SL-401's BPDCN study and other multiple
  clinical studies slated to begin in 2014. Management also intends to begin
  studies in third-line AML and hematologic malignancies where IL3-R is highly
  expressed.
- STML also recently announced a collaboration with the Leukemia & Lymphoma Society (LLS) to accelerate development of SL-401. LLS will commit \$3M to the effort and will conduct an educational program to increase physician and patient awareness of BPDCN.
- Given STML's strong balance sheet and potential commercialization of SL-401 in late 2015, we would recommend buying on the recent share weakness.
- Reiterate OUTPERFORM and our price target of \$49. We derive our \$49 price target by applying a 6x multiple to 2019 SL-401 sales in IL3-R+ cancers, discounted annually by 30%, (\$25 of PT). We add that to 6x 2019 estimated sales in AML, discounted annually by 35%, (\$15 of PT), and finally, apply a 6x multiple to estimated 2019 sales of SL-701, discounted by 50% annually (\$9/share) due to our view that 701 is a higher-risk program.
- Risks to the achievement of our price target include the clinical failure of SL-401 and/or SL-701, as well as failure to achieve regulatory approval and achieve sales estimates for either drug candidate.

November 12, 2013

Price

\$23.29

Rating

## OUTPERFORM

12-Month Price Target **\$49** 

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Company Information	
Shares Outst (M)	12.5
Market Cap (M)	\$290.5
52-Wk Range	\$10.33 - \$47.25
Book Value/sh	\$7.15
Cash/sh	\$7.03
Enterprise Value (M)	\$202.8
LT Debt/Cap %	0.0
Cash Burn (M)	\$26.1

#### **Company Description**

Stemline Therapeutics, Inc., is developing SL-401, a targeted therapeutic to both cancerous cells and cancer stem cells in hematological malignancies expressing IL3-R. SL-701 is a peptide-based immunotherapy for advanced brain cancers and is in Phase IIb studies.

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Source: Thomson Reuters

FYE Dec	2013E		2014E			2015E	
REV	ACTUAL	CURR.	PREV.	CONS.	CURR.	PREV.	CONS.
Q1 Mar	0.0A	0.0E		\$0.0E	0.0E		\$0.0E
Q2 Jun	0.0A	0.0E		0.0E	0.0E		0.0E
Q3 Sep	0.0A	0.0E		0.0E	0.0E		0.0E
Q4 Dec	0.0E	0.0E		0.0E	6.8E		6.8E
Year*	0.0E	0.0E		\$0.0E	6.8E		\$1.7E
Change							
	2013E		2014E			2015E	
EPS	ACTUAL	CURR.	PREV.	CONS.	CURR.	PREV.	CONS.
Q1 Mar	(\$0.74)A	(\$0.44)E			(\$0.52)E		
Q2 Jun	(\$0.55)A	(\$0.45)E			(\$0.50)E		
Q3 Sep	(\$0.45)A	(\$0.49)E	(\$0.50)E		(\$0.67)E	(\$0.58)E	
Q4 Dec	(\$0.45)E	(\$0.51)E			(\$0.38)E	(\$0.29)E	
Year*	(\$2.19)E	(\$1.90)E	(\$1.89)E		(\$2.07)E	(\$1.89)E	
P/E							
Change		13%			-9%		

Consensus estimates are from Thomson First Call.

\* Numbers may not add up due to rounding.

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#### **Investment Thesis:**

Stemline Therapeutics is developing oncology treatments that target cancer stem cells (CSCs) and tumor bulk. Its lead candidate, SL-401, is a truncated diphtheria toxin that targets interleukin-3 receptor (IL3R), which is overexpressed on a variety of hematological cancers. SL-401 has shown particularly strong activity in blastic plasmacytoid dendritic cell neoplasm (BPDCN), a rare hematologic cancer, and accelerated approval could result in a commercial launch in the BPDCN setting by Q4:15. Upon approval, we also expect use in other high-IL3R expressing hematological cancers such as mastocytosis and hairy cell leukemia. The company is also developing SL-701, a peptide-based cancer vaccine that in early clinical testing has shown a durable response and survival benefit in pediatric and adult patients with advanced brain cancer.

11/12/2013 Ticker: (STML:Nasdaq) Stemline Therapeutics, Inc

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Stemline Therapeutics, Inc (STML) in thousands except per share data

	2012A	Q1	Q2	Q3	Q4	2013E	2014E	2015E	2016E	2017E	2018E
Revenues:											
US Product Sales	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$6,770	\$47,789	\$126,076	\$226,392
Other Revenues	0	0	0	0	0	0	0	0	0	0	0
Ex-US Product Sales	0	0	0	0	0	0	0	0	12,026	128,973	269,221
Total Revenues	0	0	0	0	0	0	0	6,770	59,815	255,049	495,613
Cost and Expenses:											
Cost of Sales	0	0	0	0	0	0	0	1,015	7,168	18,911	33,959
R&D	3,377	3,162	4,085	3,324	3,490	14,061	16,455	18,470	19,992	21,640	23,424
SG&A	3,090	2,167	1,071	2,254	2,299	7,790	9,664	16,971	31,464	50,264	66,168
Total Operating Expenses	6,467	5,329	5,156	5,577	5,789	21,851	26,119	36,456	58,625	90,815	123,551
Operating Income (Loss)	(6,467)	(5,329)	(5,156)	(5,577)	(5,789)	(21,851)	(26,119)	(29,686)	1,191	164,234	372,063
Net Interest Income (Expense)/Other Income	193	(177)	(295)	4	219	(249)	2,420	2,296	2,130	3,414	7,869
Income Before Income Taxes	(6,274)	(5,506)	(5,451)	(5,574)	(5,569)	(22,099)	(23,699)	(27,390)	3,321	167,647	379,931
Provision for Income Taxes	0	0	0	0	0	0	0	0	645	44,469	148,173
Net Income (Loss)	(6,274)	(5,506)	(5,451)	(5,574)	(5,569)	(22,099)	(23,699)	(27,390)	2,675	123,178	231,758
W 0445 FD0	(4.04)	(0.7.1)	(0. ==)	(0.45)	(0.45)	(4.00)	(4.00)	(0.00)		2.44	4= 4=
Non-GAAP EPS	(1.84)	\ /	, ,	, ,	, ,	. ,	, ,			9.11	17.17
GAAP EPS	(2.72)	(0.74)	(0.55)	(0.45)	(0.45)	(2.19)	(1.90)	(2.07)	0.20	9.14	17.20
Total Shares Outstanding	3,477	7,459	9,837	12,471	12,471	12,471	12,471	13,471	13,471	13,471	13,471
Cash Burn	0	0	0	0	0	(26,121)	(24,598)	(29,677)	(2,975)	153,553	355,732
Cash Balance	2,025	30,736	92,686	87,667	81,150	81,150	58,972	72,282	68,108	173,195	380,475



#### Analyst Biography

David Nierengarten, Ph.D.

David is an Analyst covering stocks in the Biotechnology/Biopharmaceuticals/BioDefense sector. His prior sell-side research experience at Robert W. Baird & Co. covered biotechnology companies of all market capitalizations, with a focus on oncology and rare diseases.

David received his B.S. (Biochemistry) from the University of Wisconsin-Madison and Ph.D. (Molecular and Cell Biology) from the University of California-Berkeley.

David's Edge: David's early stage venture capital investing experience gives him a balanced perspective on developmental-stage biotechnology companies and their ultimate risk/reward potential. His experience on the other side of that equation in a clinical-stage, venture backed biotechnology company provides him with insights into corporate operations. The combination of experiences creates a focus on value creation in this event-driven space.

#### **Analyst Certification**

I, David M. Nierengarten, Ph.D., Gregory R. Wade, Ph.D., Christopher N. Marai, Ph.D., certify that the views expressed in this report accurately reflect my personal opinion and that I have not and will not, directly or indirectly, receive compensation or other payments in connection with my specific recommendations or views contained in this report.

Disclosure information regarding historical ratings and price targets is available at <a href="http://www.wedbush.com/ResearchDisclosure/Disclo

#### **Investment Rating System:**

Outperform: Expect the total return of the stock to outperform relative to the median total return of the analyst's (or the analyst's team) coverage universe over the next 6-12 months.

Neutral: Expect the total return of the stock to perform in-line with the median total return of the analyst's (or the analyst's team) coverage universe over the next 6-12 months.

Underperform: Expect the total return of the stock to underperform relative to the median total return of the analyst's (or the analyst's team) coverage universe over the next 6-12 months.

The Investment Ratings are based on the expected performance of a stock (based on anticipated total return to price target) relative to the other stocks in the analyst's coverage universe (or the analyst's team coverage).\*

Rating Distribution (as of September 30, 2013)	Investment Banking Relationships (as of September 30, 2013)
Outperform:55%	Outperform:14%
Neutral: 41%	Neutral: 2%
Underperform: 4%	Underperform: 0%

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#### Wedbush Equity Research Disclosures as of November 12, 2013

Company	Disclosure
Stemline Therapeutics	1

#### Research Disclosure Legend

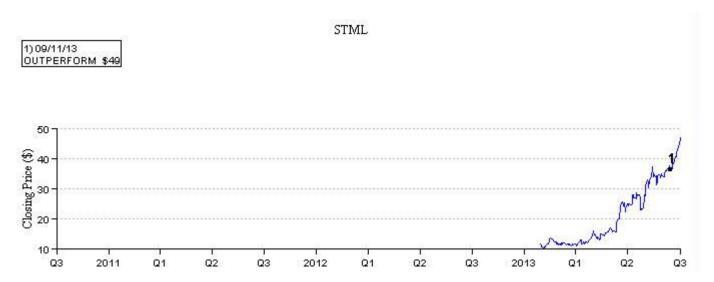
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\* WS changed its rating system from (Strong Buy/Buy/Hold/Sell) to (Outperform/ Neutral/Underperform) on July 14, 2009. Please access the attached hyperlink for WS' Coverage Universe: <a href="http://www.wedbush.com/services/cmg/equities-division/research/equity-research">http://www.wedbush.com/services/cmg/equities-division/research/equity-research</a> Applicable disclosure information is also available upon request by contacting Ellen Kang in the Research Department at (213) 688-4529, by email to <a href="mailto:ellen.kang@wedbush.com">ellen.kang@wedbush.com</a>, or the Business Conduct Department at (213) 688-8090. You may also submit a written request to the following: Business Conduct Department, 1000 Wilshire Blvd., Los Angeles, CA 90017.

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