

Receptos

(RCPT-NASDAQ)

Stock Rating: Outperform Industry Rating: Outperform

Modest Timeline Slippage, but Significant Option Value on Pipeline

Event

Receptos reported 1Q14 operating results today and provided an update on key pipeline programs. Net loss per share of \$1.01 was wider than consensus of a loss of \$0.84, and RCPT ended the quarter with \$158.6 mn in cash. With focus on selective S1P1 modulator RPC1063 in relapsing multiple sclerosis (RMS), RCPT continues to expect top-line results from the phase 2 portion of the RADIANCE study in mid-2014, with full results expected to be presented at the ECTRIMS annual meeting in September. With focus on RPC1063 in ulcerative colitis (UC), RCPT expects top-line data from its phase 2 TOUCHSTONE study in moderate-to-severe ulcerative colitis (now >80% enrolled) to read out in 4Q14. Updates from its IL-13 program included IND clearance and the expected initiation of a phase 2 study of anti-IL13 mAb RPC4046 in eosinophilic esophagitis (EoE) in 2H14, with data expected in 1H16.

Impact & Analysis

We are reiterating our Outperform rating on shares of RCPT following review of 1Q14 results. With a rapidly expanding oral MS market and with less selective S1P modulator GILENYA sales growing in the face of a strong TECFIDERA launch, we continue to see significant upside on improved QT profile, lower heart rate effects, better liver safety, shorter half-life, and more rapid lymphocyte recovery with RPC1063 in RMS. While timelines for RPC1063 data in UC are modestly pushed out, expectations reflected in current valuation are deminimus and with 80% enrollment visibility on timelines is improved and should not slip further. Overall, RCPT has one of the most attractive portfolios of unpartnered development stage biotech assets and should attract large pharma interest in 2H14.

Valuation & Recommendation

Our \$41 price target is based on 25x 2020 EPS of \$3.78, discounted 20%. We rate shares of RCPT stock as Outperform

May 12, 2014

Jim Birchenough, M.D.

415-591-2129

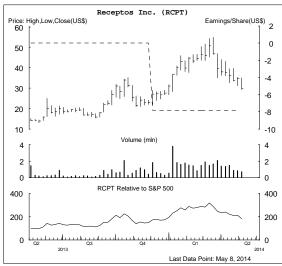
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 Price (9-May)
 \$30.84
 52-Week High
 \$55.00

 Target Price
 \$41.00
 52-Week Low
 \$13.00



(FY-Dec.)	2012A	2013A	2014E	2015E			
EPS	- \$0.28	- \$4.23	- \$4.24↑	- \$2.40↑			
P/E			na	na			
CFPS	- \$18.40	- \$10.30	- \$30.80	na			
P/CFPS			na	na			
Rev. (\$mm)	\$9	\$5	\$1	\$115			
EV (\$mm)	na	\$730	\$730	\$730			
EBITDA (\$mm)	-\$18	-\$48	-\$101	-\$63			
EV/EBITDA	na	na	na	na			
Quarterly EPS	Q1	Q2	Q3	Q4			
2012A	na	na	na	na			
2013A	-\$5.46	-\$0.98	-\$0.88	-\$0.86			
2014E	-\$1.01a	-\$1.02↑	-\$1.01↑	-\$1.20↑			
Dividend	\$0.00	Yield		0.0%			
Book Value	\$3.53	Price/B	Price/Book				
Shares O/S (mm)	21.2	Mkt. Ca	Mkt. Cap (mm)				
Float O/S (mm)	12.4	Float Ca	ap (mm)	\$383			
Wkly Vol (000s)	875	Wkly \$	Vol (mm)	\$30.1			
Net Debt (\$mm)	-\$98	Next Re	Next Rep. Date				

Notes: Quarterly EPS may not sum due to share count. All values in US\$

First Call Mean Estimates: RECEPTOS INC (US\$) 2014E: -\$4.00; 2015E: -\$2.71

Changes	Annual EPS 2014E -\$4.68 to -\$4.24 2015E -\$2.75 to -\$2.40	Quarterly EPS Q2/14E -\$1.21 to -\$1.02 Q3/14E -\$1.16 to -\$1.01
		Q4/14E -\$1.38 to -\$1.20

Exhibit 1: RCPT Income Statement 2013A-2020E

INCOME STATEMENT (\$M)	2	013A	1	Q14E	2	Q14E	3	Q14E	4	Q14E	2	2014E	2	2015E	_ ;	2016E	_ ;	2017E	2	1018E	_ 2	2019E	_ 2	2020E
REVENUES																								
Product Revenues	\$	_	\$	-	\$	_	\$	-	\$	_	\$	_	\$	_	\$	_	\$	_	\$	68.5	\$	190.2	\$	283.6
Collaborative Revenue		4.6		1.4		-		-		-		1.4		57.0		93.0		87.0		43.0		28.3		27.5
Milestones, grant revenue and other		-		-		-		-		-		-		50.0		50.0		50.0		-		-		-
TOTAL REVENUES	\$	4.6	\$	1.4	\$	-	\$	-	\$	-	\$	1.4	\$	115.0	\$	155.0	\$	145.0	\$	123.5	\$	230.4	\$	323.1
EXPENSES (GAAP)																								
Cost of Goods Sold (COGS)	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	34	\$	9.5	\$	14.2
R&D Expense		43.6		20.0		18.0		23.0		28.0		89.0		1620		242.0		222.0		1420		1125		111.0
SG&A Expense		89		28		3.6		35		3.6		13.5		16.1		18.2		21.4		24.9		28.8		29.0
Other		-						-				-		-		-		-		-		-		-
TOTAL EXPENSES		525		22.8		21.6		26.5		31.6		1025		178.1		260.2		243.4		170.3		150.8		154.2
Operating Income		(47.9)		(21.4)		(21.6)		(26.5)		(31.6)		(101.1)		(63.1)		(105.2)		(98.4)		(46.8)		79.7		168.9
Depreciation and amortization		-		-		-		-		-		-		-		-		-		-		-		-
EBIT		(47.9)		(21.4)		(21.6)		(26.5)		(31.6)		(101.1)		(63.1)		(105.2)		(98.4)		(46.8)		79.7		168.9
Interest and other income		0.0		0.1		0.0		0.0		0.1		0.2		0.1		0.1		0.1		0.1		0.1		0.3
Interest and other expense		(0.4)		(0.2)		-		-		-		(0.2)		-		-		-		-		-		-
Other Income (Expense)		(21)		-		-		-		-		-		-		-		-		-		-		-
Interest and Other Income (Expense)		(25)		(0.1)		0.0		0.0		0.1		0.0		0.1		0.1		0.1		0.1		0.1		0.3
Pre-Tax Income		(50.4)		(21.5)		(21.6)		(26.5)		(31.5)		(101.1)		(63.0)		(105.1)		(98.3)		(46.7)		79.8		169.2
Income Taxes		-		-		-		-		-		-		-		-		23		0.7		19.9		423
Net Income (GAAP)	\$	(50.4)	\$	(21.5)	\$	(21.6)	\$	(26.5)	\$	(31.5)	\$	(101.1)	\$	(63.0)	\$	(105.1)	\$	(100.6)	\$	(47.4)	\$	59.8	\$	126.9
EPS (GAAP) (basic)	\$	(4.23)	\$	(1.01)	\$	(1.02)	\$	(1.01)	\$	(1.20)	\$	(4.24)	\$	(240)	\$	(3.64)	\$	(3.17)	\$	(1.42)	\$	1.79	\$	3.78
EPS (GAAP) (diluted)	\$	(4.23)	\$	(1.01)	\$	(1.02)	\$	(1.01)	\$	(1.20)	\$	(4.24)	\$	(240)	\$	(3.64)	\$	(3.17)	\$	(1.42)	\$	1.79	\$	3.78
Total of Reconciliation Items		30		-		-		-		-		_		_		-		_		-		_		-
Net Income (Non-GAAP)	\$	(47.4)	\$	(21.5)	\$	(21.6)	\$	(26.5)	\$	(31.5)	\$	(101.1)	\$	(63.0)	\$	(105.1)	\$	(100.6)	\$	(47.4)	\$	59.8	\$	126.9
Impact of Adjustments to EPS		0.24		-		-		-		-		-		-		-		-		-		-		-
EPS (Non-GAAP) (basic)	\$	(7.93)	\$	(1.01)	\$	(1.02)	\$	(1.01)	\$	(1.20)	\$	(4.24)	\$	(2.40)	\$	(3.64)	\$	(3.17)	\$	(1.42)	\$	1.79	\$	3.78
EPS (Non-GAAP) (diluted)	\$	(7.93)	\$	(1.01)	\$	(1.02)	\$	(1.01)	\$	(1.20)	\$	(4.24)	\$	(2.40)	\$	(3.64)	\$	(3.17)	\$	(1.42)	\$	1.79	\$	3.78
Weighted average shares outstanding (basic)		11.9		21.2		21.2		26.2		26.3		237		26.3		28.9		30.9		33.3		33.4		33.5
Weighted average shares outstanding (diluted)		11.9		21.2	-	21.2	•	26.2	•	26.3		23.7		26.3		28.9		30.9		33.3		33.4		33.5

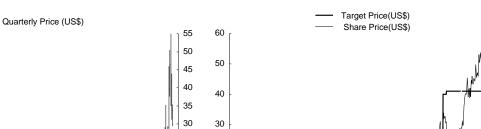
Source: Company reports and BMO Capital Markets

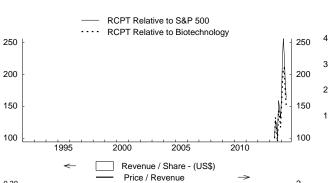
Receptos Inc. (RCPT)

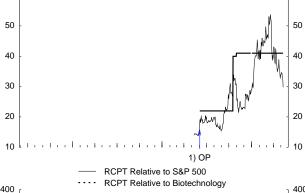
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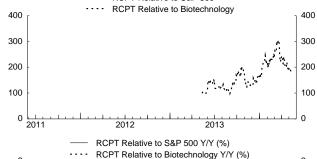
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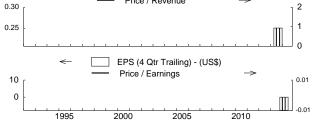
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2	RCPT Relative to E	Biotechnology Y/Y (%)] 2
0 2011	2012	2013	٥ لــــــــــــــــــــــــــــــــــــ

FYE (Dec.)	EPS US\$	P/E Hi - Lo	DPS US\$	Yield% Hi - Lo	Payout %	BV US\$	P/B Hi - Lo	ROE %
2013	-4.23	na r	na 0.00	0.0 0.0	0	2.8	12.7 4.7	
Range*:		na r	na	0.0 0.0			12.7 4.7	
Current*	-7.86	na	0.00	0.0	0	3.5	9.6	na

RCPT - Rating as of 8-May-13 = NR Date Rating Change Share Price NR to OP \$18.36 3-Jun-13

Last Price (May 8, 2014): \$29.77 Sources: IHS Global Insight, Thomson Reuters, BMO Capital Markets.

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^{*} Current EPS is the 4 Quarter Trailing to Q4/2013.
* Valuation metrics are based on high and low for the fiscal year.
* Range indicates the valuation range for the period presented above.

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Methodology and Risks to Price Target/Valuation

Methodology: We arrive at our price target by applying a 25x multiple to 2020 EPS estimate of \$3.78 and discounting 20%.

Risks: There are a number of risks associated with investment in biotechnology companies. These risks include, but are not limited to, risk of clinical trial delay or failure, adverse regulatory decisions including product non-approval, unanticipated adverse effects of drugs which may result in removal from market, risk of manufacturing difficulties, capital market risk which may impair the ability to fund product discovery, research, regulatory filing, manufacture and/or commercialization, risk in attaining and retaining appropriate development or commercial partners, lower-than-expected product adoption, difficulties in gaining appropriate reimbursement for products from payors, unforeseen generic and branded competition, risk to patents being invalidated, and failure to meet earnings and revenue expectations.

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Rating Category	BMO Rating	BMOCM US Universe*	BMOCM US IB Clients**	BMOCM US IB Clients***	BMOCM Universe****	BMOCM IB Clients****	Starmine Universe
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Hold	Market Perform	52.8%	10.8%	38.2%	52.8%	43.8%	40.8%
Sell	Underperform	5.2%	3.2%	1.1%	6.3%	2.7%	5.6%

- * Reflects rating distribution of all companies covered by BMO Capital Markets Corp. equity research analysts.
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NR = No rating at this time;

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