

Esperion Therapeutics Inc

COMPANY AND PIPELINE OVERVIEW REPORT

A comprehensive coverage of the company and a summary of the drug pipeline portfolio.

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GLOSSARY

Number of Drugs in Active Development

Number of drugs associated with the company or subsidiary that are currently in active development, i.e. the development status for the drug(s) is one of the following: Discovery, Clinical, Phase I, Phase II, Phase III, Pre-registration, Registered, Launched, or Suspended.

Number of Inactive Drugs

Number of drugs associated with the company or subsidiary that are currently classified as inactive, i.e. where the development status for the drug(s) is one of the following: No Development Reported, Discontinued, or Withdrawn.

Number of Patents as Owner

Number of patents associated with the company where the company is listed as owner; i.e. the relationship type (or way the patent refers to the company) is: Patent Assignee/Owner, Patent owner (not assignee), Licensee for development and marketing, Licensee – marketing only (Distributor), Patent assignee of family member, Inferred assignee.

Number of Patents as Third Party

Number of patents associated with the company where the company is listed as third party; i.e. the relationship type (or way the patent refers to the company) is: Patent assignee (not owner), Ex-Licensee for development and marketing, Ex-Licensee marketing only (Distributor), Customer of technology, Ex-Customer of technology, Patent opponent or infringer, Affiliate organization of inventor, Owner of underlying technology.

Patents summary table

This table represents a summary of the core patent coverage for this company covering Therapeutic EP, US and WO patents since 1990 only.

Number of Deals

A count of deals where the company or one of its subsidiaries is the primary company.

Key Indications

Displays top ten key indications for the company and its subsidiaries based on frequency (indications occurring with high and identical frequency are always included, and this may result in more than ten Key Indications being listed). Includes both indications associated with patents where the company is patent owner and indications associated with drugs in active development. A drug is classified as 'active' if it features on a row (or rows) in the current development status table where the status is one of the following: Discovery, Clinical, Phase I, Phase II, Phase III, Pre-registration, Registered, Launched, or Suspended.

Key Target-based Actions

Displays top ten key target-based actions for the company and its subsidiaries based on frequency (actions occurring with high and identical frequency are always included, and this may result in more than ten Key Target-based Actions being listed). Includes both target-based actions associated with patents where the company patent owner and target-based actions associated with drugs in active development. A drug is classified as 'active' if it features on a row (or rows) in the current development status table where the status is one of the following: Discovery, Clinical, Phase I, Phase II, Phase III, Pre-registration, Registered, Launched, or Suspended. A target-based action is one that is associated with a target.

Key Technologies

Displays top ten key technologies for the company and its subsidiaries based on frequency (technologies occurring with high and identical frequency are always included, and this may result in more than ten Key Technologies being listed). Includes both key technologies associated with patents where the company relationship is patent owner and key technologies associated with drugs in active development. A drug is classified as 'active' if it features on a row (or rows) in the current development status table where the status is one of the following: Discovery, Clinical, Phase I, Phase II, Phase III, Pre-registration, Registered, Launched, or Suspended.

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PLEASE NOTE: the financials section where present in the report includes: Share Information, Stock Performance chart (including the consensus recommendation), and Major Shareholders. Financial Performance presents graphical and tabular data on Worldwide Sales, Operating Income and Net Income over time, together with a Quarterly earnings update. Balance Sheet lists Assets, Liabilities and Stockholders Equity, and Forecasts includes: EPS Forecast and Other Forecasts. The data reported in all sections (except share information and major stock holders) are correct as of the publication date of the report (and not the download date). For share information and major stock holders the data is correct for the date shown with these sections

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Esperion Therapeutics Inc

COMPANY OVERVIEW

| | |
|---------------------------------------|---|
| Company Name | Esperion Therapeutics Inc |
| Parent Company Name | Esperion Therapeutics Inc |
| Website | http://www.esperion.com/ |
| Country | US |
| Number of Drugs in Active Development | 3 |
| Number of Inactive Drugs | 10 |
| Number of Patents as Owner | 25 |
| Number of Patents as Third Party | 3 |
| Number of Deals | 4 |
| Key Indications | Non-insulin dependent diabetes, Cardiovascular disease, Hypercholesterolemia, Metabolic disorder, Obesity, Lipid metabolism disorder, Alzheimers disease, Breast tumor, Colon tumor, Diabetic nephropathy, Diabetic retinopathy, Prostate tumor |
| Key Target-based Actions | AMP activated protein kinase stimulator, ATP citrate lyase inhibitor, Unspecified enzyme stimulator, Apolipoprotein A1 agonist, Apolipoprotein A1 modulator, Apolipoprotein agonist |
| Key Technologies | Small molecule therapeutic, Oral formulation, Biological therapeutic, Peptide, Enzyme, Intravenous formulation, Liposome formulation injectable, Formulation preservation, Injectable formulation, Protein recombinant |

COMPANY PROFILE

SUMMARY

Esperion Therapeutics is an Ann Arbor-based company that focuses on the discovery and development of HDL, cardiovascular and metabolic disease therapeutics. The company was formed in July 1998, and was acquired by Pfizer in March 2004. However in May 2008, Pfizer spun out Esperion to private investor.

COMPANY LOCATION

In July 2001, the company was planning to open a satellite facility in Kalamazoo, MI for its chemistry group for the discovery of novel therapeutic compounds for the treatment of cardiovascular and metabolic diseases. Under the terms of the leasing arrangement, Esperion would occupy laboratory space in McCracken Hall at Western Michigan University (WMU). Esperion would then relocate, upon completion, to a state-of-the-art R&D laboratory that would be constructed on the engineering campus of WMU at the Business Technology and Research Park.

ACQUISITIONS AND SPIN-OFFS

In December 2003, Pfizer Inc entered into an agreement to acquire Esperion in a \$1.3 billion cash-for-shares transaction. Esperion was to operate as a division of the Pfizer Global R&D organization, and was to remain in Ann Arbor, MI. In February 2004, Pfizer completed its cash tender offer for over 93% of Esperion's common stock. Pfizer hoped to complete the merger a week later. By March 2004, the acquisition had been completed. In May 2008, Pfizer sold Esperion, which retained an anti-dyslipidemia drug, to private investors. Pfizer was to retain selected programs and related assets and maintaining a financial interest.

In October 2000, the company acquired Talaria Therapeutics, a biotechnology firm that researched and developed LUV technologies. This would provide Esperion with additional intellectual property for the development of its LUV product candidate, as well as phase I data from over 30 patients.

LICENSING AGREEMENTS

In June 2010, TransGenRx agreed to generate protein-based therapeutics for use in Esperion Therapeutics' research efforts to develop HDL therapeutics for the treatment of cardio-metabolic diseases.

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In June 2010, Esperion Therapeutics entered a collaboration with the Cleveland Clinic Foundation to research HDL mimetics and other protein-based therapeutics for the treatment of cardiovascular disease.

In January 2004, Esperion and Nippon Chemiphar entered into a license agreement to develop new small molecule therapies for lipid disorders based on PPAR delta agonists. Esperion gained access to Nippon Chemiphar's PPAR delta agonists. Nippon Chemiphar retained commercialization rights in Asia for any new product candidates, while Esperion had commercialization rights in the US, Europe and other markets outside Asia.

In January 2001, the University of Michigan received a \$1.74 million research grant for a three year collaborative program to be conducted by the University and Esperion to evaluate the role of paraoxonase (an HDL-associated enzyme) in a series of preclinical studies. The initial research efforts would focus on examining whether paraoxonase could combat the complications of sepsis by reducing oxidative damage to tissue and organs.

EARLY R&D

In January 2004, Esperion was granted a patent covering sulfoxide and bis-sulfoxide compounds and compositions for cholesterol management and related uses.

FINANCIAL

By September 2013, the company had approximately 15.4 million shares of common stock outstanding.

In June 2013, the company priced an initial public offering of 5,000,000 common stock shares at \$14.00, each and began trading on the NASDAQ Global market, under the symbol 'ESPR'. At that time, the underwriters were granted a 30-day option to buy up to an additional 750,000 shares of common stock to cover over-allotments, if any; in July 2013, the IPO was closed and the company raised net proceeds of \$72.8 million.

In April 2013, the company raised \$33 million from a preferred stock financing round.

In May 2008, Esperion raised \$22.75 million in a series A financing round.

In November 2003, Esperion was added to the NASDAQ Biotechnology Index.

In July 2003, Esperion filed a registration statement with the SEC relating to a potential public offering of 4 million shares of Esperion common stock. In addition, the underwriters would have an option to purchase up to an additional 0.6 million shares from Esperion and selling stockholders to cover any overallotments. Later that month, Esperion priced the offering at \$16 per share. The offering was expected to close on August 6, 2003.

In April 2002, Esperion adopted a shareholder rights plan.

In August 2001, Alta Partners revealed that it was the lead investor in Esperion's completed private placement, totaling approximately \$24 million. In this transaction, Esperion sold approximately 3.2 million shares of newly issued common stock to both new and existing stockholders. Alta invested \$8 million in the placement.

In July 2001, Esperion entered into definitive purchase agreements to sell approximately 3.2 million shares of newly issued common stock to new and existing shareholders for net proceeds of \$22.5 million, subject to customary closing conditions.

In February 2000, Esperion filed a registration statement with the SEC for the initial public offering of its common stock. This was priced and completed in August 2000, when an IPO of 6 million shares at \$9.00 per share were offered. In September 2000, the underwriters' over allotment was exercised and 900,000 shares of common stock were sold at \$9.00 per share. Total proceeds to Esperion from the offering are approximately \$57.8 million.

In January 2000, Esperion completed a finance deal worth \$22 million.

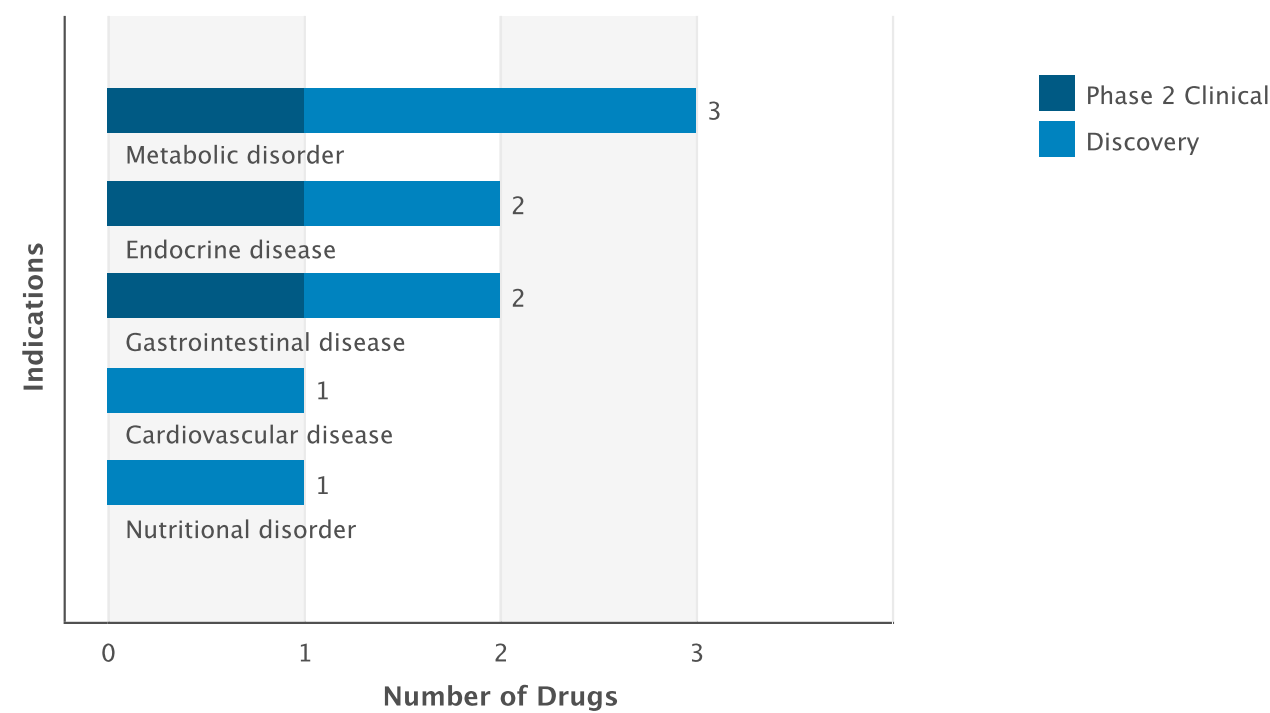
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PRODUCT PORTFOLIO SUMMARY

DRUGS

Drugs by Indication

Active Drugs by Indication Chart



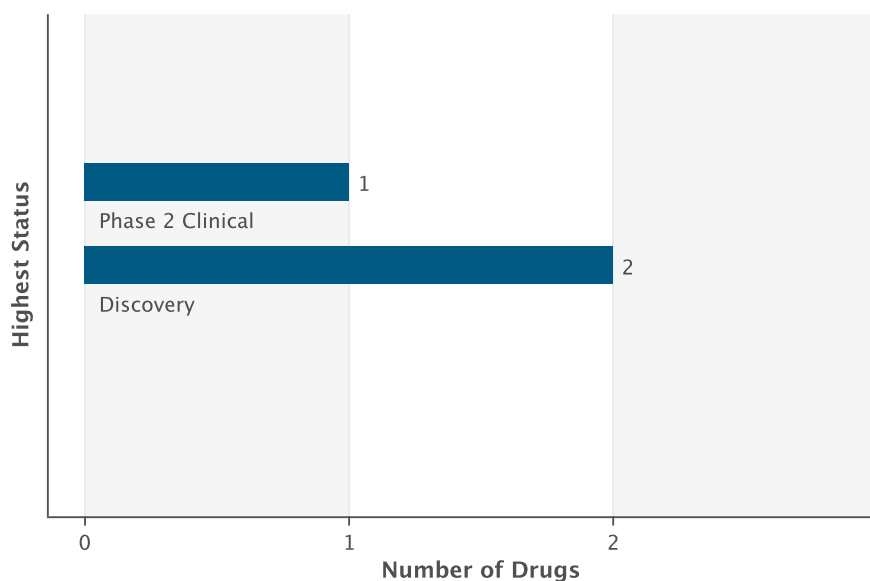
Drugs by Indication Table

| Indication | Active | Inactive | Total |
|--------------------------|--------|----------|-------|
| Metabolic disorder | 3 | 8 | 11 |
| Cardiovascular disease | 1 | 8 | 9 |
| Endocrine disease | 2 | 1 | 3 |
| Gastrointestinal disease | 2 | 1 | 3 |
| Nutritional disorder | 1 | 1 | 2 |
| Infectious disease | 0 | 1 | 1 |

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Drugs by Highest Status

Active Drugs by Highest Status Chart



Drugs by Highest Status Table

| Development Status | Number of Drugs |
|-------------------------|-----------------|
| Phase 2 Clinical | 1 |
| Discovery | 2 |
| Discontinued | 1 |
| No Development Reported | 6 |

DEALS

| Deal Type | Principal | | Partner | | Total |
|--|-----------|----------|---------|----------|-------|
| | Active | Inactive | Active | Inactive | |
| Drug - Early Research/Development | 0 | 0 | 1 | 0 | 1 |
| Drug - Development/Commercialization License | 0 | 1 | 1 | 1 | 2 |
| Drug - Development Services | 0 | 0 | 1 | 0 | 1 |

CLINICAL TRIALS

Trials by Condition Studied

| Condition Studied | Ongoing | All |
|-------------------|---------|-----|
|-------------------|---------|-----|

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Trials by Condition Studied

| Condition Studied | Ongoing | All |
|--------------------------|---------|-----|
| Metabolic disorder | 1 | 14 |
| Cardiovascular disease | 0 | 9 |
| Gastrointestinal disease | 0 | 1 |
| Endocrine disease | 0 | 1 |

Trials by Phase

| Phase | Ongoing | All |
|---------|---------|-----|
| Phase 2 | 1 | 9 |
| Phase 1 | 0 | 8 |

Phase Definitions

Phase 3 Clinical

Includes Phase 3, Phase 3b, Phase 3a, Phase 2/3 (where enrolment count is 300 or over)

Phase 2 Clinical

Includes Phase 2, Phase 2a, Phase 2b, Phase 1/2 (where enrolment count is 100 or over), Phase 2/3 (where enrolment count is under 300 or not specified)

Phase 1 Clinical

Includes Phase 1, Phase 1a, Phase 1, Phase 1/2 (where enrolment count is under 100 or not specified), Phase 0

PATENTS *

| Indication | As Owner | As Third Party | Total |
|--------------------------|----------|----------------|-------|
| Cardiovascular disease | 28 | 1 | 29 |
| Endocrine disease | 5 | 0 | 5 |
| Gastrointestinal disease | 13 | 0 | 13 |
| Genitourinary disease | 13 | 0 | 13 |
| Hematological disease | 12 | 0 | 12 |
| Degeneration | 14 | 0 | 14 |
| Andrology | 13 | 0 | 13 |
| Immune disorder | 1 | 0 | 1 |
| Musculoskeletal disease | 1 | 0 | 1 |
| Neoplasm | 13 | 0 | 13 |
| Ocular disease | 1 | 0 | 1 |

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| | | | |
|---------------------------|----|---|----|
| Metabolic disorder | 22 | 1 | 23 |
| Neurological disease | 16 | 0 | 16 |
| Nutritional disorder | 11 | 0 | 11 |
| Infectious disease | 14 | 0 | 14 |
| Injury | 1 | 0 | 1 |
| Inflammatory disease | 12 | 0 | 12 |
| Gynecology and obstetrics | 1 | 0 | 1 |

* This table represents a summary of the core patent coverage for this company covering Therapeutic EP, US and WO patents since 1990 only.

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PRODUCT PORTFOLIO DRUGS

PLEASE NOTE: Highest status refers to highest development of that drug for one of the active companies

bempedoic acid

| | |
|-----------------------------|---|
| Drug Name | bempedoic acid |
| Key Synonyms | bempedoic acid |
| Originator Company | Esperion Therapeutics Inc |
| Active Companies | Esperion Therapeutics Inc |
| Inactive Companies | |
| Highest Status | Phase 2 Clinical |
| Active Indications | Non-insulin dependent diabetes, Hypercholesterolemia |
| Target-based Actions | AMP activated protein kinase stimulator, ATP citrate lyase inhibitor |
| Other Actions | Hypoglycemic agent, Cholesterol synthesis inhibitor, Lipid metabolism modulator |
| Technologies | Oral formulation, Small molecule therapeutic |
| Last Change Date | 03-Feb-2014 |

4-WF

| | |
|-----------------------------|--|
| Drug Name | 4-WF |
| Key Synonyms | |
| Originator Company | Cleveland Clinic Foundation |
| Active Companies | Esperion Therapeutics Inc |
| Inactive Companies | Cleveland Clinic Foundation |
| Highest Status | Discovery |
| Active Indications | Metabolic disorder, Cardiovascular disease |
| Target-based Actions | |
| Other Actions | HDL cholesterol modulator, Cardiovascular agent |
| Technologies | Peptidomimetic, Small molecule therapeutic, Parenteral formulation unspecified |
| Last Change Date | 01-Oct-2013 |

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ESP-41091

| | |
|----------------------|--|
| Drug Name | ESP-41091 |
| Key Synonyms | |
| Originator Company | Esperion Therapeutics Inc |
| Active Companies | Esperion Therapeutics Inc |
| Inactive Companies | |
| Highest Status | Discovery |
| Active Indications | Non-insulin dependent diabetes, Obesity |
| Target-based Actions | |
| Other Actions | Hypoglycemic agent |
| Technologies | Oral formulation, Small molecule therapeutic |
| Last Change Date | 01-Oct-2013 |

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