August 14, 2013

Stock Rating
Overweight
Industry View
In-Line

### **Chimerix Inc**

## ICAAC Key for Adenovirus Next Steps; CMV On Track

What's Changed
Price Target \$27.00 to \$29.00

2Q earnings were uneventful. Ph 2 data for CMX-001 in adenovirus (Adv) at the ICAAC meeting should help clarify the drug's potential in these pts.

Phase 2 CMX001 Adv Data: A top line press release noted positive numerical trends on virus control and mortality for CMX001 in the treatment of pts with Adv viremia post stem cell transplant. While stat. significance was not achieved, we are not too surprised given the small trial and the lack of solid precedent data for study powering. Mgmt comments suggest to us a potential overestimation of progression/mortality in the placebo arm. Importantly, the lack of any new safety issues is key for a drug that we believe will differentiate from competitors on both safety and efficacy. A late breaker presentation at the upcoming ICAAC mtg will help clarify CMX001's potential in Adv treatment. We also expect a 2H13 meeting between mgmt and the FDA will help clarify the path forward in this indication.

**CMV Ph 3:** The Ph 3 SUPRESS study is on track to begin dosing in 3Q - we remain optimistic here.

Competition: Competitors (Viropharma, Astellas, Merck) are moving forward in CMV, though all are behind CMX001. We expect that CMX001 data sets in Adv and from the large EIND Study 350 in 2H13/2014 will continue to elucidate both the dsDNA virus driven morbidity/mortality in immunocompromised pts and the differentiated role that CMX001 could play vs. these other drugs. This concept is well corroborated by our physician diligence.

Share Lockup: We have noted some Street concern about the upcoming ability of private investors to sell previously locked up shares, if they desire, starting 10/8/13. We have no insight into any investors' intention to sell or not. While this "unlock-up" could create a temporary supply/demand imbalance, we believe some investors may welcome any incr. liquidity in the stock. Most importantly, this lockup question is temporary and does not impact the strong underlying fundamental value of CMX001 as a potential key future antiviral.

What's New. 2Q GAAP loss per share was \$(0.91).

### MORGAN STANLEY RESEARCH NORTH AMERICA

Morgan Stanley & Co. LLC

### David Friedman, M.D.

David.Friedman@morganstanley.com

+1 212 761 4217

### Sara Slifka

Sara.Slifka@morganstanley.com

+1 212 761 3920

### **Brienne Kugler**

Brienne.Kugler@morganstanley.com

+1 212 761 6209

### **Key Ratios and Statistics**

Reuters: CMRX.O Bloomberg: CMRX US Biotechnology / United States of America

Price target	\$29.00
Shr price, close (Aug 14, 2013)	\$17.56
Mkt cap, curr (mm)	\$451
52-Week Range	\$27.00-15.11

Fiscal Year ending	12/12	12/13e	12/14e	12/15e
ModelWare EPS (\$)	(2.38)	(1.35)	(1.70)	1.29
Prior ModelWare EPS (\$)	-	(1.58)	(1.63)	1.47
P/E	NM	NM	NM	13.6
Consensus EPS (\$)§	-	(2.76)	(1.72)	(0.89)
Divide (9/)				

Div yld (%)

Unless otherwise noted, all metrics are based on Morgan Stanley ModelWare framework (please see explanation later in this note).

Morgan Stanley does and seeks to do business with companies covered in Morgan Stanley Research. As a result, investors should be aware that the firm may have a conflict of interest that could affect the objectivity of Morgan Stanley Research. Investors should consider Morgan Stanley Research as only a single factor in making their investment decision.

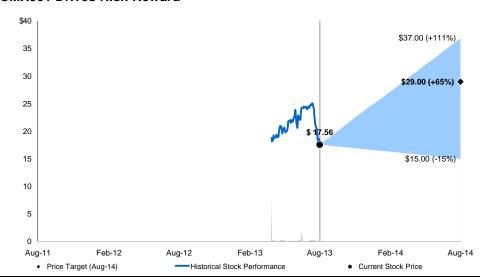
For analyst certification and other important disclosures, refer to the Disclosure Section, located at the end of this report.

<sup>§ =</sup> Consensus data is provided by Thomson Reuters Estimates.

e = Morgan Stanley Research estimates

### Risk-Reward Snapshot: Chimerix (CMRX, OW, PT \$29)

### CMX001 Drives Risk-Reward



Source: Morgan Stanley Research estimates, Thomson Reuters

Price **Target** \$29

We derive our PT from a discounted cash flow analysis that uses a WACC of 15% and a 0% terminal growth rate. The main revenue driver in our model is the launch of CMX001 in the US in 2016 and in the ROW in 2017.

Bull	DCF
Case \$37	WW 2022 Sales: HSCTs: ~\$770mr
	(~\$540mn to Chimerix)
	<b>SOTs:</b> ~\$210mn
	(~\$170mn to
	Chimerix)

### CMX001 success in HSCTs and SOTs with dominant share of the prophylaxis and treatment HSCT mkt. We assume (2022):

- 1) ~70% share of addressable US prophylaxis HSCT mkt,
- 2) ~60% share of addressable US 1st line treatment HSCT mkt,
- 3) ~95% share of addressable US 2<sup>nd</sup> line treatment HSCT mkt,
- 4) ~40% of prophylaxis patients receive prolonged prophylaxis,
- 5) HSCT prophylaxis competitor share is <20%, and
- 6) ~60% share of the addressable SOT mkt.

### Base **DCF** Case WW 2022 Sales: \$29

(~\$430mn to

(~\$220mn to

Chimerix)

(~\$30mn to

Chimerix)

Chimerix)

### CMX001 success in HSCTs and SOTs with solid share in the prophylaxis and treatment HSCT market. We assume (2022):

- 1) ~60% share of addressable US prophylaxis HSCT mkt,
- HSCTs: ~\$620mn 2) ~50% share of addressable US 1<sup>st</sup> line treatment HSCT mkt, 3) ~75% share of addressable US 2<sup>nd</sup> line treatment HSCT mkt,
  - 4) ~30% of prophylaxis patients receive prolonged prophylaxis,

  - 5) HSCT prophylaxis competitor share is <25%, and 6) ~40% share of the addressable SOT mkt.

### **SOTs:** ~\$140mn (~\$110mn to Chimerix) Bear **DCF**

Case

\$15

### CMX001 fails to gain sig. share in treatment or prophylaxis for HSCTs or SOTs. We assume (2022):

WW 2022 Sales: 1) ~30% share of addressable US prophylaxis HSCT mkt, HSCTs: ~\$310mn 2) ~25% share of addressable US 1<sup>st</sup> line treatment HSCT mkt, (~\$220mn to 3) ~40% share of addressable US 2<sup>nd</sup> line treatment HSCT mkt,

- 4) ~15% of prophylaxis patients receive prolonged prophylaxis,
- 5) HSCT prophylaxis competitor share is <15%, and
- **SOTs:** ~\$40mn 6) ~10% share of the addressable SOT mkt.

Ultra-bear case: If CMX001 fails in Ph 3, we see the stock trading down to the low single digits.

### **Investment Thesis**

- We are OW Chimerix as we believe CMX001 has \$750+mn sales potential in HSCT and SOT patients.
- CMX001 has shown solid early data in a Ph 2 CMV adult HSCT prophylaxis trial vs. pre-emptive standard of care.
- We do not view CMX001's safety profile (GI toxicities, GVHD, ALT increases) as limiting, and the drug is differentiated vs. standard of care given the absence of myelosuppression or nephrotoxicity
- Commercially, the opportunity in HSCT CMV infections is compelling as 1) current therapies for CMV have sig. limiting bone marrow or kidney tox., 2) docs prefer prophylaxis over pre-emption in some pts, 3) high risk transplants are growing, and 4) transplant centers are concentrated.
- CMX001 may have potential value for the prevention and/or treatment of other dsDNA viruses in a broad set of immunocompromised patients. This is upside to our base case model.
- CMX157 for HBV and HIV infections is too early for us to value.
- See Ex. 3 for upcoming catalysts.

### Risks to our price target

1) CMX001 fails in Ph 3 CMV adult trial, 2) Ph 3 program takes sig. longer to run than we expect leading to a financing gap, toxicity (primarily GI) is a larger problem in Ph 3 than we anticipate.

### **Valuation**

Exhibit 1

### **DCF Drives Valuation**

(\$ in mn)	2012	2013E	2014E	2015E	2016E	2017E	2018E	2019E	2020E	2021E	2022E	2023E	2024E	2025E	2026E	2027E
Free Cash Flow	(2)	(36)	(39)	30	(29)	38	118	134	176	219	267	297	313	321	326	33
YoY growth	-92.5%	1698%	7.3%	-179%	-196%	-230%	211%	13.9%	31.4%	24.5%	21.9%	10.9%	5.5%	2.7%	1.4%	-90.0%
Net Cash Proxy for Dilution	\$0.0	-\$0.3	-\$0.3	-\$0.3	-\$0.4	-\$0.4	-\$0.4	-\$0.5	-\$0.5	-\$0.6	-\$0.6	-\$0.6	-\$0.6	-\$0.6	-\$0.6	-\$0.6
Free Cash Flow for DCF	-\$2.0	-\$36.3	-\$39.0	\$30.0	-\$29.5	\$37.4	\$117.2	\$133.5	\$175.6	\$218.7	\$266.7	\$295.9	\$312.1	\$320.7	\$325.1	\$32.0
PV of Free Cash Flow		-36	-36	24	-21	23	62	62	71	77	81	78	72	64	57	5

Source: Company data, Morgan Stanley Research estimates

Exhibit 2

### DCF Valuation Suggests >50% Upside

Valuation Date	2013.5
Discount Rate	15%
Terminal Growth Rate	0%
Terminal Value Year	2027
Sum of Discounted FCF	\$601.3
Discounted Terminal Value	\$32.3
Net Cash	\$110.3
Equity Value	\$744
Equity Value/Sh	\$29
Shares Outstanding (Basic)	25.7

Source: Company Data, Morgan Stanley Research estimates

## \$29 PT includes CMX001 in HSCT patients and some use in SOTs.

We derive our PT from a discounted cash flow (DCF) analysis that uses a WACC of 15% and a terminal growth rate of 0% post 2027. We incorporate the cash cost of stock options

Valuation Methodology: We use a DCF to value Chimerix as well as most other companies under coverage. We believe a DCF best captures the longer term nature of drug development and commercialization. We do not feel that a multiples analysis accomplishes the same goal, as it only evaluates a company during a snapshot in time.

**Discount Rate**: We typically apply a discount rate of 15% to development stage companies that still have a fair amount of risk.

**Terminal Growth Rate:** Our modeled cash flows extend to 2022. Beyond this, we grow free cash flow from 2023-2025 at 25% of the prior year's growth rate. We decline cash flows by 90% in 2027 due to the Dec. 2020 composition of matter patent expiry (we assume 5 yrs of Hatch Waxman). Beyond 2027, we use a terminal growth rate of 0%. The company has applied for patents (manufacturing, polymorph, etc.) which could extend the IP for CMX001 through 2031/2032.

**Revenue:** The revenue driver in our model is CMX001 in HSCT and SOT patients.

**Economics:** Chimerix currently has full rights to CMX001, but we model Chimerix partnering CMX001 ex-US with a 22.5% royalty. Chimerix pays a small royalty (we est. 2.5% of WW sales) to UCSD for patent rights for CMX001 and CMX157. CMX157 is partnered with Merck.

**COGS:** We model COGS of 6% of US and Canada sales. The UCSD royalty is accounted for through COGS as well.

### **Operating Expenses:**

**R&D:** We model R&D decreasing through 2022 as trial expenses for CMX001 decrease.

**SG&A:** We model SG&A increasing significantly in 2016 as Chimerix begins building out a US and Canadian sales force. Post 2016, SG&A increases modestly.

Financings: We model a \$75mn raise in 2015.

**Key Risks To Our Price Target Include:** 1) CMX001 fails in Ph 3 CMV adult trial, 2) Ph 3 program takes sig. longer to run than we expect leading to a financing gap, 3) toxicity (primarily GI) is a larger problem in Ph 3 than we anticipate

### MORGAN STANLEY RESEARCH

August 14, 2013 Chimerix Inc

Exhibit 3

### **Catalyst Calendar**

Drug	Туре	Event	Expected Timing
CMX001	Clinical Data	Study 350 data in dsDNA viruses	2H13
CMX001	Product Advancement	Initiate Ph 3 SUPPRESS study in CMV	3Q13
CMX001	Clinical Data	Presentation of Ph 2 Halt study in AdV Data	3Q13
CMX001	Clinical Data	Ph 3 SUPPRESS study in CMV	Mid-15

Source: Company Data, Morgan Stanley Research

Exhibit 4

### **Variance Analysis**

	1Q13	2Q13	2Q13	Var.	Q/Q
	Actual	MS Est	Actual	from est	% chg
Collaboration and Licensing Revenue	\$0	<b>\$0</b>	<b>\$0</b>		
Contract and Grant Revenue	\$2	\$0	\$1		
Total Revenues	\$2	\$0	\$1		
R&D	\$6	\$8	\$5	-41.3%	-26.3%
SG&A	\$2	\$2	\$1	-27.9%	-14.1%
Total Operating Expenses	\$8	\$10	\$6	-38.6%	-23.8%
Operating Income (Loss)	(\$6)	(\$10)	-\$5	-46.7%	-15.1%
Net Income (Loss)	(\$35)	(\$11)	-\$21	98.5%	-39.2%
EPS - Diluted (GAAP)	(\$22.58)	(\$0.43)	(\$0.91)	110.1%	-96.0%
Consensus EPS		(\$0.40)			
Basic Shares Outstanding	2	24	23	-5.5%	1403.7%

### MORGAN STANLEY RESEARCH

August 14, 2013 Chimerix Inc

Exhibit 5

### **Changes to Model**

	2012	2013E	2014E	2015E	2016E	2017E	2018E	2019E	2020E	2021E	2022E
US CMX-001 Sales											
Current	0	0	0	0	36	118	200	264	316	376	444
Prior	0	0	0	0	36	118	200	264	316	376	444
WW CMX-001 Sales											
Current	0	0	0	0	36	151	303	434	538	641	759
Prior	0	0	0	0	36	151	303	434	538	641	759
Total Revenues (\$mr	1)										
Current	34	5	2	80	36	129	232	318	387	460	544
Prior	34	2	0	80	36	129	232	318	387	460	544
COGS (\$mn)											
Current	0	0	0	0	3	11	20	28	34	41	48
Prior	0	0	0	0	3	11	20	28	34	41	48
SG&A (\$mn)											
Current	7.7	7.1	7.5	11.6	45.1	46.7	48.4	50.4	52.5	54.3	56.2
Prior	7.7	7.7	8.0	11.9	39.7	40.2	40.7	41.2	41.4	41.4	41.4
R&D (\$mn)											
Current	27.4	27.1	34.0	30.0	26.0	24.0	22.0	22.0	22.0	22.0	22.0
Prior	27.4	30.2	30.0	28.0	25.0	23.0	22.0	21.0	21.0	21.0	21.0
Interest, Other Incom	ne, net										
Current	(8.0)	(1.1)	(0.0)	0.7	1.4	1.4	2.2	3.5	5.0	7.0	9.4
Prior	(8.0)	(0.9)	(0.4)	0.4	1.0	1.2	2.0	3.3	4.9	7.0	9.5
Net Income, non-GA	AP, ex-ES	O (\$mn)									
Current	(2.2)	(30.2)	(39.8)	39.1	(36.3)	48.2	129.2	143.6	184.1	227.9	277.7
Prior	(2.2)	(37.0)	(38.4)	40.4	(30.2)	55.5	130.9	150.1	191.9	236.9	288.0
GAAP EPS											
Current	(\$2.89)	(\$2.99)	(\$1.70)	\$1.29	(\$1.63)	\$1.51	\$4.48	\$4.98	\$6.43	\$8.03	\$9.82
Prior	(\$2.89)	(\$2.71)	(\$1.63)	\$1.47	(\$1.44)	\$1.90	\$4.76	\$5.47	\$7.05	\$8.75	\$10.68
Diluted EPS (w/out o	ption exp	ense)									
Current	(\$1.46)	(\$1.22)	(\$1.54)	\$1.44	(\$1.40)	\$1.77	\$4.74	\$5.27	\$6.76	\$8.36	\$10.19
Prior	(\$1.46)	(\$1.51)	(\$1.56)	\$1.55	(\$1.23)	\$2.12	\$5.01	\$5.75	\$7.34	\$9.07	\$11.02
<b>Diluted Shares Outst</b>	anding										
Current	1.5	24.9	25.8	27.2	25.9	27.2	27.3	27.3	27.3	27.3	27.3
Prior	1.5	24.5	24.7	26.1	24.7	26.1	26.1	26.1	26.1	26.1	26.1

### MORGAN STANLEY RESEARCH

August 14, 2013 Chimerix Inc

Exhibit 6  Quarterly Income Statement					
(\$ in millions except per-share data)	1Q13A	2Q13A	3Q13E	4Q13E	2013E
Collaboration and Licensing Revenue					
Contract and Grant Revenue	2	1	1	1	5
Total Revenues	1.8	0.8	1.3	1.3	5.1
QoQ Revenue Growth		-54.4%	54.7%	0.0%	
Costs & Expenses:					
COGS	0	0	0	0	0
QoQ Growth		n/a	n/a	n/a	
% of Sales	0.0%	0.0%	0.0%	0.0%	0.0%
R&D	6	5	8	8	27
QoQ Growth		-26.3%	70.3%	0.0%	
% of Sales	0.0%	0.0%	0.0%	0.0%	0.0%
SG&A	2	1	2	2	7
QoQ Growth		-14.1%	38.6%	0.0%	
% of Sales	0.0%	0.0%	0.0%	0.0%	0.0%
Total Operating Expenses	8.1	6.1	10.0	10.0	34.2
Operating Income (Loss)	(6)	(5)	(9)	(9)	(29)
Operating Margin					
Other Income	0.0	0.0	0.0	0.0	0.0
Interest (Expense) Income	(0.4)	(0.4)	(0.2)	(0.2)	(1.12)
Pretax Income (Loss)					
Provision For Income Taxes	0	0	0	0	0
Non-GAAP Net Income (Loss)	(\$7)	(\$6)	<b>/\$0</b> )	(\$9)	(30.2)
NOII-GAAF Net IIICOIIIe (LOSS)	(\$1)	(40)	(\$9)	(49)	(30.2)
Stock Compensation Expense	\$0.3	\$2.3	\$0.4	\$0.4	\$3
% of Operating Expenses	3.29%	37.85%	4.23%	4.23%	10.04%
Non-GAAP Net Income (incl. ESO)	(\$6.9)	(\$8.1)	(\$9.3)	(\$9.3)	(\$33.7)
GAAP Net Income (Loss)	(\$34.6)	(\$21.040)	(\$9.3)	(\$9.3)	(\$74.4)
EPS, Basic (Non-GAAP, Pre-ESO)	(\$4.33)	(\$0.25)	(\$0.35)	(\$0.35)	(\$1.22)
EPS, Diluted (Non-GAAP, Pre-ESO)	(\$4.33)	(\$0.25)	(\$0.35)	(\$0.35)	(\$1.22)
EPS - Diluted (GAAP, Post- ESO)	(\$22.58)	(\$0.91)	(\$0.36)	(\$0.36)	(\$2.99)
Shares Outstanding - Basic	1.53	23.07	25.70	25.82	24.86
Shares Outstanding - Diluted	1.53	23.07	25.70	25.82	24.86

(\$ in millions except per-share data)	2011A	2012A	2013E	2014E	2015E	2016E	2017E	2018E	2019E	2020E	2021E	2022E
Sales												
US CMX-001 Sales				0	0	36	118	200	264	316	376	444
Canada CMX-001 Sales				0	0	0	4	12	20	26	32	38
EU CMX-001 Sales				0	0	0	29	92	150	195	233	277
WW CMX-001 Sales				0	0	36	151	303	434	538	641	759
Revenue to Chimerix												
US CMX-001 Revenue				0	0	36	118	200	264	316	376	444
Canada CMX-001 Revenue				0	0	0	4	12	20	26	32	38
EU CMX-001 Royalty				0	0	0	6	21	34	44	52	62
WW CMX-001 Revenue to Chimerix				0	0	36	129	232	318	387	460	544
Collaboration and Licensing Revenue	0	17			80							
Contract and Grant Revenue	12	16	5	2								
Total Revenues	12.1	33.7	5.1	1.7	80.0	36.5	128.6	232.1	317.7	386.7	460.4	543.9
YoY Revenue Growth							252%	81%	37%	22%	19%	18%
Costs & Expenses:												
COGS	0	0	0	0	0	3	11	20	28	34	41	48
YoY Growth	-	-	-	-	-	-	257.7%	82.7%	37.6%	22.0%	19.1%	18.1%
% of Sales	-	-	-	-	-	8.5%	9.1%	9.6%	9.8%	9.9%	9.9%	9.9%
R&D	27	27	27	34	30	26	24	22	22	22	22	22
YoY Growth	43.2%	0.1%	-1.2%	25.6%	-11.8%	-13.3%	-7.7%	-8.3%	0.0%	0.0%	0.0%	0.0%
% of Sales	-	-	-	-	-	71.2%	19.7%	10.4%	7.7%	6.4%	5.4%	4.6%
SG&A	9	8	7	7	12	45	47	48	50	52	54	56
YoY Growth	22.3%	-11.9%	-7.5%	5.0%	55.1%	288.4%	3.6%	3.8%	4.0%	4.2%	3.4%	3.6%
% of Sales	-	-	-	-	-	123.5%	38.2%	22.9%	17.7%	15.3%	13.3%	11.7%
Total Operating Expenses	36.1	35.1	34.2	41.5	41.6	74.2	81.8	90.7	100.3	108.5	116.8	126.1
Operating Income (Loss)	(24.026)	(1)	(29)	(40)	38	(38)	47	141	217	278	344	418
Operating Margin	(199%)	(4%)	(573%)	(2351%)	48%	(103%)	36%	61%	68%	72%	75%	77%
Other Income	0.0	0.0	0.0	0.7	1.0	1.4	1.4	2.2	3.5	5.0	7.0	9.4
Interest Expense, Net	(0.21)	(0.85)	(1.12)	(0.78)	(0.29)	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Pretax Income (Loss)	(\$24)	(\$2)	(\$30)	(\$40)	\$39	(\$36)	\$48	\$144	\$221	\$283	\$351	\$427
Provision For Income Taxes	0	0	0	0	0	0	0	14	77	99	123	150
Effective Tax Rate	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	10.0%	35.0%	35.0%	35.0%	35.0%
Non-GAAP Net Income (Loss)	(\$24)	(\$2)	(\$30)	(\$40)	\$39	(\$36)	\$48	\$129	\$144	\$184	\$228	\$278
Stock Compensation Expense	\$1	\$1	\$3	\$4	\$4	\$6	\$7	\$7	\$8	\$9	\$9	\$10
% of Operating Expenses	2.67%	3.98%	10.04%	9.64%	9.61%	8.09%	8.56%	7.72%	7.98%	8.30%	7.71%	7.93%
Non-GAAP Net Income (incl. ESO)	(\$25)	(\$4)	(\$34)	(\$44)	\$35	(\$42)	\$41	\$122	\$136	\$175	\$219	\$268
GAAP Net Income (Loss)	(\$26)	(\$4)	(\$74)	(\$44)	\$35	(\$42)	\$41	\$122	\$136	\$175	\$219	\$268
	\ <del>+/</del>		,			··-/						
EPS, Basic (Non-GAAP, Pre-ESO)	(\$16.20)	(\$1.46)	(\$1.22)	(\$1.54)	\$1.51	(\$1.40)	\$1.86	\$4.99	\$5.54	\$7.10	\$8.79	\$10.70
EPS, Diluted (Non-GAAP, Pre-ESO)	(\$16.20)	(\$1.46)	(\$1.22)	(\$1.54)	\$1.44	(\$1.40)	\$1.77	\$4.74	\$5.27	\$6.76	\$8.36	\$10.19
EPS - Diluted (GAAP, Post- ESO)	(\$17.10)	(\$2.89)	(\$2.99)	(\$1.70)	\$1.29	(\$1.63)	\$1.51	\$4.48	\$4.98	\$6.43	\$8.03	\$9.82
Shares Outstanding - Basic	1.50	1.53	24.86	25.83	25.85	25.86	25.88	25.89	25.91	25.92	25.94	25.95
Shares Outstanding - Diluted	1.50	1.53	24.86	25.83	27.24	25.86	27.25	27.25	27.25	27.25	27.26	27.26

### MORGAN STANLEY RESEARCH

August 14, 2013 Chimerix Inc

(\$ in millions)	2011A	2012A	2013E	2014E	2015E	2016E	2017E	2018E	2019E	2020E	2021E	2022E
Assets												
Cash and Cash Equivalents	13.6	19.9	86.5	41.9	143.8	114.7	152.6	270.3	404.3	580.4	799.8	1,067.1
Short-term Investments, Available-For-Sale	5.9	9.8	9.8	9.8	9.8	9.8	9.8	9.8	9.8	9.8	9.8	9.8
Grant Receivable	-	-	-	-	-	-	-	-	-	-	-	-
Contract Receivable	4.2	8.0	-	-	-	-	-	-	-	-	-	-
Prepaid Expenses and Other Current Assets	1.0	1.0	0.1	0.0	2.3	1.1	3.7	6.8	9.3	11.3	13.4	15.9
Loan Receivable From Officer	-	-	-	-	-	-	-	-	-	-	-	-
Deferred Financing Costs, Current Portion	0.1	0.0	-	-	-	-	-	-	-	-	-	-
Inventory	-	-	0.4	0.1	6.4	2.9	10.3	18.6	25.4	30.9	36.8	43.5
Total current assets	24.8	31.6	96.9	51.9	162.4	128.6	176.5	305.4	448.8	632.5	859.9	1,136.3
Property and Equipment, Net	0.6	0.4	0.9	0.7	0.9	1.6	2.6	3.7	4.8	6.0	7.4	9.5
Patents and Licenses	-	_	-	-	-	-	-	_	-	_	-	_
Deposits	0.0	0.0	0.0	0.0	0.1	0.0	0.1	0.2	0.2	0.3	0.3	0.4
Deferred Financing Costs, Less Current Portion	0.0	0.0	-	-	_	-	-	-	-	-	-	-
Total assets	25.4	32.0	97.8	52.7	163.3	130.2	179.2	309.3	453.8	638.8	867.5	1,146.2
Liabilities												
Accounts Payable	4.1	2.0	2.1	2.5	2.5	4.4	4.9	5.4	6.0	6.5	7.0	7.6
Accrued Liabilities	2.5	0.9	0.9	1.1	1.1	1.9	2.1	2.3	2.6	2.8	3.0	3.3
Loan Payable, Current Portion	0.2	4.8	-	-	-	-	-	-	-	-	-	-
Total current liabilities	6.8	7.6	2.9	3.6	3.6	6.4	7.0	7.8	8.6	9.3	10.0	10.8
Deferred Rent	-	-	-	-	-	-	-	-	-	-	-	-
Other Long-Term Liabilities	-	0.3	0.3	0.4	0.4	0.7	0.8	0.9	1.0	1.0	1.1	1.2
Loan Payable, Less Current Portion	2.4	9.9	9.5	3.5	-	-	-	-	-	-	-	-
Redeemable Preferred Stock Warrant Liability	6.5	7.5	7.5	7.5	7.5	7.5	7.5	7.5	7.5	7.5	7.5	7.5
Total Liabilities	15.7	25.3	20.3	15.0	11.5	14.6	15.3	16.2	17.1	17.9	18.7	19.5
Redeemable convertible preferred stock	103.4	107.7	-	-	-	-	-	-	-	-	-	-
Shareholder's Equity												
Preferred Stock	-	-	-	-	-	-	-	-	-	-	-	-
Common Stock (Plus APIC)	0.0	0.0	218.8	222.8	301.8	307.9	314.9	321.9	330.0	339.0	348.1	358.2
Accumulated Other Comprehensive Income	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)	(0.0
Accumulated Deficit	(93.7)	(101.0)	(141.3)	(185.1)	(150.0)	(192.3)	(151.0)	(28.9)	106.7	281.9	500.8	768.5
	(93.7)	(101.0)	77.5	37.7	151.9	115.6	163.9	293.1	436.7	620.9	848.9	1,126.7

Exhibit 9

### **Cash Flow Statement**

(\$ in millions)	2011A	2012A	2013E	2014E	2015E	2016E	2017E	2018E	2019E	2020E	2021E	2022E
CASH FLOWS FROM OPERATING ACTIVITIES												
Net Income (Loss)	(25.6)	(4.4)	(40.3)	(43.8)	35.1	(42.3)	41.2	122.2	135.6	175.1	218.9	267.7
Depreciation	0.3	0.3	0.6	0.7	0.6	1.0	1.4	2.0	2.8	3.5	4.3	4.6
Amortization/accretion of premium/discount on investments	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Non-Cash Interest Expense	0.05	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Share-Based Compensation Costs	1.1	1.4	3.4	4.0	4.0	6.0	7.0	7.0	8.0	9.0	9.0	10.0
Deferred Lease Obligations	(0.0)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Fair Value Measurement of Redeemable Preferred Stock W	0.4	0.8	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Change in assets and liabilities:												
Accounts Receivable	(4.2)	3.4	8.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Inventories	0.0	0.0	(0.4)	0.3	(6.3)	3.5	(7.4)	(8.3)	(6.8)	(5.5)	(5.9)	(6.7)
Prepaid and Other Current Assets and Deposits	(0.4)	0.1	0.9	0.1	(2.3)	1.3	(2.7)	(3.1)	(2.6)	(2.1)	(2.2)	(2.5)
Accounts Payable and Accrued Liabilities	2.1	(3.8)	0.1	0.7	0.0	3.1	0.7	0.9	0.9	0.8	0.8	0.9
Net cash provided by (used in) operating activities	(26.3)	(1.9)	(35.0)	(38.1)	31.2	(27.4)	40.2	120.6	137.9	180.8	225.0	274.0
CASH FLOWS FROM INVESTING ACTIVITIES												
Purchases of Property and Equipment	(0.3)	(0)	(1)	(1)	(1)	(2)	(2)	(3)	(4)	(5)	(6)	(7)
Purchases of Short-Term Investments	(0.3)	(9.9)	0	0	0	0	0	0	0	0	0	0
Sales of Short-Term Investments	, ,	0.0	0	0	0	0	0	0	0	0	0	0
Maturities of Short-Term Investments	0.5 7.1	5.9	0	0	0	0	0	0	0	0	0	0
Repayment of Loan to Officer	0.1	0	0	0	0	0	0	0	0	0	0	0
Net cash used in investing activities		(4.1)		(0.6)	(0.8)	(1.7)	(2.3)	(3.0)	(3.9)	(4.7)	(5.7)	(6.8)
net cash used in investing activities	(6.2)	(4.1)	(1.0)	(0.6)	(0.8)	(1.7)	(2.3)	(3.0)	(3.9)	(4.7)	(5.7)	(0.0)
CASH FLOWS FROM FINANCING ACTIVITIES												
Proceeds from Issuance of Redeemable Preferred Stock and	45.0	0	0	0	0	0	0	0	0	0	0	0
Proceeds from Issuance of Stock	0.0	0	108	0	75	0	0	0	0	0	0	0
Proceeds from Exercise of Stock Options	0.0	0	0	0	0	0	0	0	0	0	0	0
Proceeds from Loan Payable	0.0	15	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Debt discount	0.0	(0)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Repayment of Loan Payable	(2.0)	(2.6)	(5.1)	(6.0)	(3.5)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Stock Offering and Deferred Financing Costs	(0.2)	(0.0)	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net cash provided by financing activities	42.8	12.3	102.6	(6.0)	71.5	0.0	0.0	0.0	0.0	0.1	0.1	0.1
Change in Cash and Cash Equivalents	10.301	6.299	66.6	(44.6)	101.9	(29.1)	37.9	117.6	134.0	176.1	219.3	267.3
Cash and Cash Equivalents at Beginning of Year	3.3	13.607	19.9	86.5	41.9	143.8	114.7	152.6	270.3	404.3	580.4	799.8
, , , , , , , , , , , , , , , , , , , ,												
Cash and Cash Equivalents at End of Year	13.6	19.9	86.5	41.9	143.8	114.7	152.6	270.3	404.3	580.4	799.8	1,067.1
Marketable Securities	5.9	9.8	9.8	9.8	9.8	9.8	9.8	9.8	9.8	9.8	9.8	9.8
Cash and Marketable Securities at End of Year	19.5	29.8	96.4	51.8	153.7	124.6	162.5	280.1	414.1	590.3	809.6	1,077.0



Morgan Stanley ModelWare is a proprietary analytic framework that helps clients uncover value, adjusting for distortions and ambiguities created by local accounting regulations. For example, ModelWare EPS adjusts for one-time events, capitalizes operating leases (where their use is significant), and converts inventory from LIFO costing to a FIFO basis. ModelWare also emphasizes the separation of operating performance of a company from its financing for a more complete view of how a company generates earnings.

Disclosure Section

The information and opinions in Morgan Stanley Research were prepared by Morgan Stanley & Co. LLC, and/or Morgan Stanley C.T.V.M. S.A., and/or Morgan Stanley Mexico, Casa de Bolsa, S.A. de C.V. As used in this disclosure section, "Morgan Stanley" includes Morgan Stanley & Co. LLC, Morgan Stanley C.T.V.M. S.A., Morgan Stanley Mexico, Casa de Bolsa, S.A. de C.V. and their affiliates as necessary.

For important disclosures, stock price charts and equity rating histories regarding companies that are the subject of this report, please see the Morgan Stanley Research Disclosure Website at www.morganstanley.com/researchdisclosures, or contact your investment representative or Morgan Stanley Research at 1585 Broadway, (Attention: Research Management), New York, NY, 10036 USA.

For valuation methodology and risks associated with any price targets referenced in this research report, please email morganstanley.research@morganstanley.com with a request for valuation methodology and risks on a particular stock or contact your investment representative or Morgan Stanley Research at 1585 Broadway, (Attention: Research Management), New York, NY 10036 USA.

Analyst Contification

### **Analyst Certification**

The following analysts hereby certify that their views about the companies and their securities discussed in this report are accurately expressed and that they have not received and will not receive direct or indirect compensation in exchange for expressing specific recommendations or views in this

Unless otherwise stated, the individuals listed on the cover page of this report are research analysts.

### **Global Research Conflict Management Policy**

Morgan Stanley Research has been published in accordance with our conflict management policy, which is available at www.morganstanley.com/institutional/research/conflictpolicies.

Important US Regulatory Disclosures on Subject Companies

As of July 31, 2013, Morgan Stanley beneficially owned 1% or more of a class of common equity securities of the following companies covered in Morgan Stanley Research: Auxilium Pharmaceuticals, Elan Corporation PLC, Ironwood Pharmaceuticals, Inc..

Within the last 12 months, Morgan Stanley managed or co-managed a public offering (or 144A offering) of securities of Alnylam Pharmaceuticals, Chimerix Inc, Elan Corporation PLC, Infinity Pharmaceuticals Inc, Ironwood Pharmaceuticals, Inc., NPS Pharmaceuticals, Portola Pharmaceuticals Inc, Synageva Biopharma Corp, Tesaro Inc.

Within the last 12 months, Morgan Stanley has received compensation for investment banking services from Alnylam Pharmaceuticals, Auxilium Pharmaceuticals, Inc., NPS Pharmaceuticals Inc, Ironwood Pharmaceuticals, Inc., NPS Pharmaceuticals, Portola Pharmaceuticals Inc, Synageva Biopharma Corp, Tesaro Inc., Vertex Pharmaceuticals. In the next 3 months, Morgan Stanley expects to receive or intended to seek compensation for investment banking services from Alexion In the next 3 months, Morgan Stanley expects to receive or intended to seek compensation for investment banking services from Alexion In the next 3 months, Morgan Stanley expects to receive or intended to seek compensation for investment banking services from Alexion In the next 3 months, Morgan Stanley expects to receive or intended to seek compensation for investment banking services from Alexion In the next 3 months, Morgan Stanley expects to receive or intended to seek compensation for investment banking services from Alexion In the next 3 months, Morgan Stanley expects to receive or intended to seek compensation for investment banking services from Alexion In the next 3 months, Morgan Stanley expects to receive or intended to seek compensation for investment banking services from Alexion In the next 3 months of the Intended Theorem Intended Intend In the next 3 months, Morgan Stanley expects to receive or intends to seek compensation for investment banking services from Alexion Pharmaceuticals, Alnylam Pharmaceuticals, Auxilium Pharmaceuticals, Chimerix Inc., Cubist Pharmaceuticals Inc., Elan Corporation PLC, Idenix Pharmaceuticals, Inc., ImmunoGen Inc., Incyte Corporation, Infinity Pharmaceuticals Inc, Ironwood Pharmaceuticals, Inc., Lexicon Pharmaceuticals, Inc., Neurocrine Biosciences Inc, NPS Pharmaceuticals, Pharmaceuticals Inc., Portola Pharmaceuticals Inc., Synageva Biopharma Corp, Tesaro Inc., Theravance Inc, Vertex Pharmaceuticals, XenoPort Inc.
Within the last 12 months, Morgan Stanley has received compensation for products and services other than investment banking services from Auxilium Pharmaceuticals, Cubist Pharmaceuticals Inc., Elan Corporation PLC, Vertex Pharmaceuticals.
Within the last 12 months, Morgan Stanley has provided or is providing investment banking services to, or has an investment banking client relationship with, the following company: Alexion Pharmaceuticals, Alnylam Pharmaceuticals, Auxilium Pharmaceuticals, Chimerix Inc, Cubist Pharmaceuticals Inc., Elan Corporation PLC, Idenix Pharmaceuticals, Inc., ImmunoGen Inc., Incyte Corporation, Infinity Pharmaceuticals Inc, Incomposed Pharmaceuticals, Inc., Lexicon Pharmaceuticals, Inc., Neurocrine Biosciences Inc, NPS Pharmaceuticals, Pharmaceuticals Inc., Portola Pharmaceuticals, Inc., Vertex Pharmaceuticals, XenoPort Inc.
Within the last 12 months, Morgan Stanley has either provided or is providing non-investment banking, securities-related services to and/or in the past has entered into an agreement to provide services or has a client relationship with the following company: Auxilium Pharmaceuticals, Cubist Pharmaceuticals Inc., Elan Corporation PLC, InterMune, Portola Pharmaceuticals Inc, Vertex Pharmaceuticals, AMAG Pharmaceuticals, Inc.,

Morgan Stanley & Co. LLC makes a market in the securities of Alexion Pharmaceuticals, Alnylam Pharmaceuticals, AMAG Pharmaceuticals, Inc., Auxilium Pharmaceuticals, Chimerix Inc, Cubist Pharmaceuticals Inc., Elan Corporation PLC, Idenix Pharmaceuticals, Inc., ImmunoGen Inc., Incyte Corporation, Infinity Pharmaceuticals Inc, InterMune, Ironwood Pharmaceuticals, Inc., Lexicon Pharmaceuticals, Inc., Neurocrine Biosciences Inc, NPS Pharmaceuticals, Optimer Pharmaceuticals, Pharmacyclics Inc., Portola Pharmaceuticals Inc, Synageva Biopharma Corp, Tesaro Inc., Theravance Inc, Vertex Pharmaceuticals, XenoPort Inc.

The equity research analysts or strategists principally responsible for the preparation of Morgan Stanley Research have received compensation based upon various factors, including quality of research, investor client feedback, stock picking, competitive factors, firm revenues and overall investment

banking revenues.

Morgan Stanley and its affiliates do business that relates to companies/instruments covered in Morgan Stanley Research, including market making, providing liquidity and specialized trading, risk arbitrage and other proprietary trading, fund management, commercial banking, extension of credit, investment services and investment banking. Morgan Stanley sells to and buys from customers the securities/instruments of companies covered in Morgan Stanley Research on a principal basis. Morgan Stanley may have a position in the debt of the Company or instruments discussed in this report. Certain disclosures listed above are also for compliance with applicable regulations in non-US jurisdictions.

Morgan Stanley uses a relative rating system using terms such as Overweight, Equal-weight, Not-Rated or Underweight (see definitions below). Morgan Stanley does not assign ratings of Buy, Hold or Sell to the stocks we cover. Overweight, Equal-weight, Not-Rated and Underweight are not the equivalent of buy, hold and sell. Investors should carefully read the definitions of all ratings used in Morgan Stanley Research. In addition, since Morgan Stanley Research contains more complete information concerning the analyst's views, investors should carefully read Morgan Stanley Research, in its entirety, and not infer the contents from the rating alone. In any case, ratings (or research) should not be used or relied upon as investorial advice. An investor's decision to buy or sell a stock should depend on individual circumstances (such as the investor's existing holdings) and other considerations.

### **Global Stock Ratings Distribution**

(as of July 31, 2013)

### MORGAN STANLEY RESEARCH

August 14, 2013 Chimerix Inc

For disclosure purposes only (in accordance with NASD and NYSE requirements), we include the category headings of Buy, Hold, and Sell alongside our ratings of Overweight, Equal-weight, Not-Rated and Underweight. Morgan Stanley does not assign ratings of Buy, Hold or Sell to the stocks we cover. Overweight, Equal-weight, Not-Rated and Underweight are not the equivalent of buy, hold, and sell but represent recommended relative weightings (see definitions below). To satisfy regulatory requirements, we correspond Overweight, our most positive stock rating, with a buy recommendation; we correspond Equal-weight and Not-Rated to hold and Underweight to sell recommendations, respectively.

	Coverage Universe		Investment Banking Clients (IBC)		
_	% of		% of % of Ratir		% of Rating
Stock Rating Category	Count	Total	Count	Total IBC	Category
Overweight/Buy	1009	35%	410	39%	41%
Equal-weight/Hold	1302	45%	496	47%	38%
Not-Rated/Hold	112	4%	27	3%	24%
Underweight/Sell	467	16%	123	12%	26%
Total	2,890		1056		

Data include common stock and ADRs currently assigned ratings. An investor's decision to buy or sell a stock should depend on individual circumstances (such as the investor's existing holdings) and other considerations. Investment Banking Clients are companies from whom Morgan Stanley received investment banking compensation in the last 12 months.

### **Analyst Stock Ratings**

Overweight (O). The stock's total return is expected to exceed the average total return of the analyst's industry (or industry team's) coverage universe, on a risk-adjusted basis, over the next 12-18 months.

Equal-weight (E). The stock's total return is expected to be in line with the average total return of the analyst's industry (or industry team's) coverage universe, on a risk-adjusted basis, over the next 12-18 months.

Not-Rated (NR). Currently the analyst does not have adequate conviction about the stock's total return relative to the average total return of the

analyst's industry (or industry team's) coverage universe, on a risk-adjusted basis, over the next 12-18 months.

Underweight (U). The stock's total return is expected to be below the average total return of the analyst's industry (or industry team's) coverage universe, on a risk-adjusted basis, over the next 12-18 months.

Unless otherwise specified, the time frame for price targets included in Morgan Stanley Research is 12 to 18 months.

### **Analyst Industry Views**

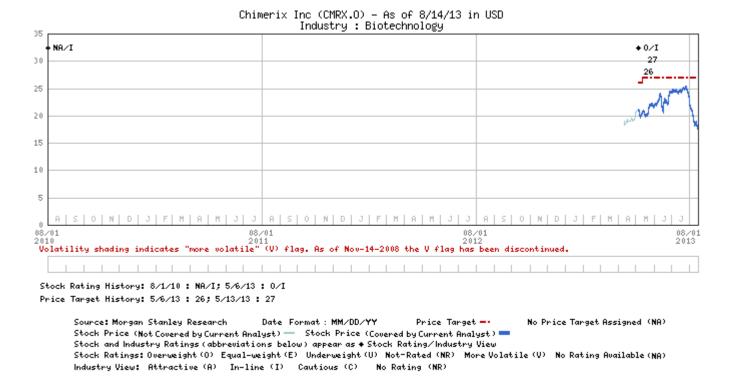
Attractive (A): The analyst expects the performance of his or her industry coverage universe over the next 12-18 months to be attractive vs. the relevant broad market benchmark, as indicated below.

In-Line (I): The analyst expects the performance of his or her industry coverage universe over the next 12-18 months to be in line with the relevant broad market benchmark, as indicated below.

Cautious (C): The analyst views the performance of his or her industry coverage universe over the next 12-18 months with caution vs. the relevant broad markét benchmárk, as indicated below.

Benchmarks for each region are as follows: North America - S&P 500; Latin America - relevant MSCI country index or MSCI Latin America Index; Europe - MSCI Europe; Japan - TOPIX; Asia - relevant MSCI country index.

Stock Price, Price Target and Rating History (See Rating Definitions)



Important Disclosures for Morgan Stanley Smith Barney LLC Customers

Citi Research publications may be available about the companies or topics that are the subject of Morgan Stanley Research. Ask your Financial Advisor or use Research Center to view any available Citi Research publications in addition to Morgan Stanley research reports.

Important disclosures regarding the relationship between the companies that are the subject of Morgan Stanley Research and Morgan Stanley Smith Barney LLC or Morgan Stanley or any of their affiliates, are available on the Morgan Stanley Wealth Management disclosure website at www.morganstanley.com/online/researchdisclosures.

For Morgan Stanley specific disclosures, you may refer to www.morganstanley.com/researchdisclosures.

Each Morgan Stanley Equity Research report is reviewed and approved on behalf of Morgan Stanley Smith Barney LLC. This review and approval is conducted by the same person who reviews the Equity Research report on behalf of Morgan Stanley. This could create a conflict of interest.

### Other Important Disclosures

Morgan Stanley & Co. International PLC and its affiliates have a significant financial interest in the debt securities of Auxilium Pharmaceuticals, Cubist Pharmaceuticals Inc., Ironwood Pharmaceuticals, Inc..

Morgan Stanley is not acting as a municipal advisor and the opinions or views contained herein are not intended to be, and do not constitute, advice within the meaning of Section 975 of the Dodd-Frank Wall Street Reform and Consumer Protection Act.

Morgan Stanley produces an equity research product called a "Tactical Idea." Views contained in a "Tactical Idea" on a particular stock may be contrary to the recommendations or views expressed in research on the same stock. This may be the result of differing time horizons, methodologies, market events, or other factors. For all research available on a particular stock, please contact your sales representative or go to Matrix at http://www.morganstanley.com/matrix.

Morgan Stanley will make certain research products and announcements available only on the Matrix platform. For access to Matrix, please contact your sales representative or go to Matrix at http://www.morganstanley.com/matrix.

Any access and/or use of Morgan Stanley Research are subject to Morgan Stanley's Terms of Use (http://www.morganstanley.com/terms.html). By accessing and/or using

Morgan Stanley Research, you are indicating that you have read and agree to be bound by our Terms of Use (http://www.morganstanley.com/terms.html). In addition you consent to Morgan Stanley processing your personal data and using cookies in accordance with our Privacy Policy and our Global Cookies Policy (http://www.morganstanley.com/privacy\_pledge.html), including for the purposes of setting your preferences and to collect readership data so that we can deliver better and more personalised service and products to you. To find out more information about how Morgan Stanley processes personal data, how we use cookies and how to reject cookies see our Privacy Policy and our Global Cookies Policy (http://www.morganstanley.com/privacy\_pledge.html).

If you do not agree to our Terms of Use and/or if you do not wish to provide your consent to Morgan Stanley processing of your personal data or using cookies please do not access our research.

Morgan Stanley Research does not provide individually tailored investment advice. Morgan Stanley Research has been prepared without regard to the circumstances and objectives of those who receive it. Morgan Stanley recommends that investors independently evaluate particular investments and strategies, and encourages investors to seek the advice of a financial adviser. The appropriateness of an investment or strategy will depend on an investor's circumstances and objectives. The securities instruments, or strategies discussed in Morgan Stanley Research may not be suitable for all investors, and certain investors may not be eligible to purchase or participate in some or all of them. Morgan Stanley Research is not an offer to buy or sell any security/instrument or to participate in any trading strategy. The value of and income from your investments may vary because of changes in interest rates, foreign exchange rates, default rates, prepayment rates, securities/instruments prices, market indexes, operational or financial conditions of companies or other factors. There may be time limitations on the exercise of options or other rights in securities/instruments transactions. Past performance is not necessarily a guide to future performance. Estimates of future performance are based on assumptions that may not be realized. If provided, and unless otherwise stated, the closing price on the cover page is that of the primary exchange for the subject company's securities/instruments.

The fixed income research analysts, strategists or economists principally responsible for the preparation of Morgan Stanley Research have received compensation based upon various factors, including quality, accuracy and value of research, firm profitability or revenues (which include fixed income trading and capital markets profitability or revenues), client feedback and competitive factors. Fixed Income Research analysts', strategists' or economists' compensation is not linked to investment banking or capital markets transactions performed by Morgan Stanley or the profitability or revenues of particular trading desks.

### MORGAN STANLEY RESEARCH

August 14, 2013 **Chimerix Inc** 

Morgan Stanley Research is not an offer to buy or sell or the solicitation of an offer to buy or sell any security/instrument or to participate in any particular trading strategy. The "Important US Regulatory Disclosures on Subject Companies" section in Morgan Stanley Research lists all companies mentioned where Morgan Stanley owns 1% or more of a class of common equity securities of the companies. For all other companies mentioned in Morgan Stanley Research, Morgan Stanley may have an investment of less than 1% in securities/instruments or derivatives of securities/instruments of companies and may trade them in ways different from those discussed in Morgan Stanley Research. Employees of Morgan Stanley not involved in the preparation of Morgan Stanley Research may have investments in securities/instruments or derivatives of securities/instruments of companies mentioned and may trade them in ways different from those discussed in Morgan Stanley Research. Derivatives may be issued by Morgan Stanley or associated persons.

With the exception of information regarding Morgan Stanley, Morgan Stanley Research is based on public information. Morgan Stanley makes every effort to use reliable, comprehensive information, but we make no representation that it is accurate or complete. We have no obligation to tell you when opinions or information in Morgan Stanley Research change apart from when we intend to discontinue equity research coverage of a subject company. Facts and views presented in Morgan Stanley Research have not been reviewed by, and may not reflect information known to, professionals in other Morgan Stanley business areas, including investment banking personnel. Morgan Stanley Research personnel may participate in company events such as site visits and are generally prohibited from accepting payment by the company of associated expenses unless pre-approved by authorized members of Research management.

Morgan Stanley may make investment decisions or take proprietary positions that are inconsistent with the recommendations or views in this report.

To our readers in Taiwan: Information on securities/instruments that trade in Taiwan is distributed by Morgan Stanley Taiwan Limited ("MSTL"). Such information is for your reference only. The reader should independently evaluate the investment risks and is solely responsible for their investment decisions. Morgan Stanley Research may not be distributed to the public media or quoted or used by the public media without the express written consent of Morgan Stanley. Information on securities/instruments that do not trade in Taiwan is for informational purposes only and is not to be construed as a recommendation or a solicitation to trade in such securities/instruments. MSTL may not execute transactions for clients in these securities/instruments. To our readers in Hong Kong: Information is distributed in Hong Kong by and on behalf of, and is attributable to, Morgan Stanley Asia Limited as part of its regulated activities in Hong Kong. If you have any queries concerning Morgan Stanley Research, please contact our Hong

Morgan Stanley is not incorporated under PRC law and the research in relation to this report is conducted outside the PRC. Morgan Stanley Research does not constitute an offer to sell or the solicitation of an offer to buy any securities in the PRC. PRC investors shall have the relevant qualifications to invest in such securities and shall be responsible for obtaining all relevant approvals, licenses, verifications and/or registrations from the relevant governmental authorities themselves

responsible for obtaining all relevant approvals, licenses, verifications and/or registrations from the relevant governmental authorities themselves.

Morgan Stanley Research is disseminated in Brazil by Morgan Stanley C.T.V.M. S.A.; in Japan by Morgan Stanley MUFG Securities Co., Ltd. and, for Commodities related research reports only, Morgan Stanley Asia (Singapore) Pte. (Registration number 1992062982) and/or Morgan Stanley Asia (Singapore) Stanley Asia (Singapore) Pte. (Registration number 1992062982) and/or Morgan Stanley Asia (Singapore) Securities Pte Ltd (Registration number 20008434H), regulated by the Monetary Authority of Singapore (which accepts legal responsibility for its contents and should be contacted with respect to any matters arising from, or in connection with, Morgan Stanley Research); in Australia to "wholesale clients" within the meaning of the Australian Corporations Act by Morgan Stanley Asia (Singapore) Stanley Morgan Stanley Asia (Singapore) Stanley Morgan Stanley Sconlets; in Australian from the meaning of the Australian Corporations Act by Morgan Stanley Wealth Management Australia Pty Ltd (A.B.N. 19 009 145 555, holder of Australian financial services license No. 240813, which accepts responsibility for its contents; in Korea by Morgan Stanley & Co International pte, Seoul Branch; in India by Morgan Stanley India Company Private Limited; in Indonesia by PT Morgan Stanley Asia Indonesia; in Canada by Morgan Stanley Canada Limited, which has approved of and takes responsibility for its contents in Korea by Morgan Stanley Morgan Stanley Private Wealth Management Limited, which has approved of and takes responsibility for its contents in Canada; in Germany by Morgan Stanley Bank AG, Frankfurt am Main and Morgan Stanley Private Wealth Management Limited, which is supervised by the Spanish Securities Markets Commission (CNMV) and states that Morgan Stanley Research has been written a

The information in Morgan Stanley Research is being communicated by Morgan Stanley & Co. International plc (DIFC Branch), regulated by the Dubai Financial Services Authority (the DFSA), and is directed at Professional Clients only, as defined by the DFSA. The financial products or financial services to which this research relates will only be made available to a customer who we are satisfied meets the regulatory criteria to be a Professional Client.

The information in Morgan Stanley Research is being communicated by Morgan Stanley & Co. International plc (QFC Branch), regulated by the Qatar Financial Centre Regulatory Authority (the QFCRA), and is directed at business customers and market counterparties only and is not intended for Retail Customers as defined by the

As required by the Capital Markets Board of Turkey, investment information, comments and recommendations stated here, are not within the scope of investment advisory activity. Investment advisory service is provided in accordance with a contract of engagement on investment advisory concluded between brokerage houses, portfolio management companies, non-deposit banks and clients. Comments and recommendations stated here rely on the individual opinions of the ones providing these comments and recommendations. These opinions may not fit to your financial status, risk and return preferences. For this reason, to make an investment decision by relying solely to this information stated here may not bring about outcomes that fit your expectations.

The trademarks and service marks contained in Morgan Stanley Research are the property of their respective owners. Third-party data providers make no warranties o representations relating to the accuracy, completeness, or timeliness of the data they provide and shall not have liability for any damages relating to such data. The Global Industry Classification Standard (GICS) was developed by and is the exclusive property of MSCI and S&P. Morgan Stanley bases projections, opinions, forecasts and trading strategies regarding the MSCI Country Index Series solely on public information. MSCI has not reviewed, approved or endorsed these projections, opinions, forecasts and trading strategies. Morgan Stanley has no influence on or control over MSCI's index compilation decisions. Morgan Stanley Research or portions of it may not be reprinted, sold or redistributed without the written consent of Morgan Stanley. Morgan Stanley research is disseminated and available primarily electronically, and, in some cases, in printed form. Additional information on recommended securities/instruments is available on request.

Morgan Stanley Research, or any portion thereof may not be reprinted, sold or redistributed without the written consent of Morgan Stanley.

Morgan Stanley Research is disseminated and available primarily electronically, and, in some cases, in printed form.

Additional information on recommended securities/instruments is available on request.

The Americas 1585 Broadway New York, NY 10036-8293 **United States** Tel: +1 (1) 212 761 4000

20 Bank Street, Canary Wharf London E14 4AD **United Kingdom** Tel: +44 (0) 20 7 425 8000

4-20-3 Ebisu, Shibuya-ku Tokyo 150-6008 Japan Tel: +81 (0) 3 5424 5000

Asia/Pacific 1 Austin Road West Kowloon Hong Kong Tel: +852 2848 5200

### **Industry Coverage:Biotechnology**

Company (Ticker)	Rating (as of) Price* (08/14/2013)		
David Friedman, M.D.			
AMAG Pharmaceuticals, Inc.	E (11/21/2011)	\$23.08	
(AMAG.O)			
Alexion Pharmaceuticals (ALXN.O)	O (09/07/2010)	\$109.69	
Alnylam Pharmaceuticals (ALNY.O)	O (06/11/2013)	\$48.76	
Auxilium Pharmaceuticals (AUXL.O)	E (05/03/2013)	\$18.92	
Chimerix Inc (CMRX.O)	O (05/06/2013)	\$17.56	
Cubist Pharmaceuticals Inc.	++	\$62.32	
(CBST.O)	77	Ψ02.32	
Elan Corporation PLC (ELN.N)	++	\$15.61	
Idenix Pharmaceuticals, Inc.	E (03/18/2011)	\$4.24	
(IDIX.O)	2 (00/10/2011)	Ψ 1.2 1	
Incyte Corporation (INCY.O)	U (01/23/2013)	\$27.3	
InterMune (ITMN.O)	E (09/07/2010)	\$14.92	
Ironwood Pharmaceuticals, Inc.	E (04/24/2013)	\$11.2	
(IRWD.O)	,	·	
Lexicon Pharmaceuticals, Inc.	U (06/11/2013)	\$2.35	
(LXRX.O)	,		
NPS Pharmaceuticals (NPSP.O)	O (10/03/2012)	\$23.05	
Portola Pharmaceuticals Inc	O (06/17/2013)	\$22.12	
(PTLA.O)			
Synageva Biopharma Corp	O (04/20/2012)	\$49.44	
(GEVA.O)			
Theravance Inc (THRX.O)	U (07/22/2013)	\$36.86	
Vertex Pharmaceuticals (VRTX.O)	E (05/08/2012)	\$78.25	
XenoPort Inc (XNPT.O)	U (06/11/2013)	\$4.6	
Yigal Nochomovitz, Ph.D.			
ImmunoGen Inc. (IMGN.O)	E (11/13/2012)	\$17.13	
Infinity Pharmaceuticals Inc	O (02/19/2013)	\$17.98	
(INFI.O)			
Pharmacyclics Inc. (PCYC.O)	E (03/19/2013)	\$109.56	
Tesaro Inc. (TSRO.O)	O (07/23/2012)	\$31.68	
Sara Slifka			
Neurocrine Biosciences Inc	O (10/03/2012)	\$14.6	
(NBIX.O)			
Optimer Pharmaceuticals	++	\$12.59	
(OPTR.O)			

Stock Ratings are subject to change. Please see latest research for each company. \* Historical prices are not split adjusted.