

COMPANY NOTE

Estimate Change

USA | Healthcare | Biotechnology

November 13, 2013

Jefferies

Five Prime Therapeutics, Inc. (FPRX) Slightly Narrower 3Q Net Loss; Early Clinical Data Readout in 2H14

Key Takeaway

Slightly narrower net loss of \$7.2M; its cash of ~\$87M at end-3Q13 should be sufficient thru POC data readout - Ph1b preliminary efficacy data from GSK-partnered lead product FP-1039 in 2H14 & Ph1 safety/biomarker data for proprietary FPA008 by YE14. Despite progress in its current pipeline (& its capability to grow), FPRX shares significantly underperformed vs. other biotech IPOs; at current EV of ~\$56M, we view FPRX as very attractive.

Slightly narrower 3Q13 net loss of \$7.2M (vs. our loss estimate of \$8.6M) primarily due to higher collaboration revenues of \$3.5M (vs. ours of \$2.5M). OpEx of ~\$10.8M was in-line (vs. ours of \$11.1M). FPRX's cash of ~\$87M at end-3Q13 should be sufficient through ~2015.

Despite progress in its pipeline, FPRX shares have come under pressure vs. other recent biotech IPOs (-35% vs. +8% for median; see Chart 1); at current EV of ~\$56M, we view risk/rewards as very attractive. From IPO pricing to date, FPRX shares are down ~35% (vs. ~+8% median for other biotech IPOs in 2013) despite progress.

Partner GSK-run Ph1b for FP-1039 (FGF ligand trap) tests combinability with chemotherapy & preliminary efficacy data (ORR, duration of response, PFS) in 2H14. Low toxicity/better tolerability of FP-1039 (vs. other FGF inhibitors) allows chemotherapy combination. In FGFR1-amplified squamous NSCLC, FP-1039+paclitaxel and carboplatin in first-line NSCLC or FP-1039+docetaxel in 2nd-line NSCLC will test FP-1039 dose escalation, followed by ~30 pts expansion for preliminary efficacy measures.

Proprietary FPA008 (anti-CSF1R mAb) in Ph1, with preliminary safety/biomarker data by YE14. With current every 2 or 4 weeks ~30-min IV infusion of FPA008, FPRX expects the SAD (~5 dosing cohorts) & MAD (~3-4 dosing cohorts) portions will likely take the most part of 2014, with data (safety and biomarkers such as CD16+ monocytes, macrophage, bone turnover, CSF, IL-34) expected by YE14. Part 3 of the study, expected to start by YE14, will assess MTX+/- FPA008 in ~36 active RA patients, with data in 2015.

Valuation/Risks

Our \$20 PT is based on ~\$9/sh for FP-1039 in FGFR1-amplified cancers, ~\$3/sh for FPA008 in RA, ~\$2/sh for FPA144 in FGFR2-amplified gastric cancer, and ~\$6/sh for technology value at a 12% annual discount rate. Risks include: (1) early-clinical stage & distant profitability; (2) inherent uncertainty in drug development; (3) additional financing risks.

USD	Prev.	2012A	Prev.	2013E	Prev.	2014E	Prev.	2015E
Rev. (MM)	--	10.0	--	11.5	--	12.1	--	20.8
Consensus	--	--	--	(3.16)	--	(1.58)	--	(1.35)
EPS								
Mar	--	NA	--	NA	--	(0.53)	--	--
Jun	--	NA	--	NA	--	(0.55)	--	--
Sep	--	NA	(0.71)	(2.74)A	(0.58)	(0.57)	--	--
Dec	--	NA	(0.53)	(0.60)	(0.62)	(0.61)	--	--
FY Dec	--	NA	(4.05)	(5.79)	(2.28)	(2.26)	(1.76)	(1.75)

EPS: FPRX completed its IPO in 3Q13

BUY

Price target \$20.00

Price \$8.49

Financial Summary

Book Value (MM):	\$64.7
Book Value/Share:	\$3.85
Net Debt (MM):	(\$86.6)
Long-Term Debt (MM):	NA
Cash/Share:	\$5.15
Cash (MM):	\$86.6

Market Data

52 Week Range:	\$16.00 - \$8.02
Total Entprs. Value (MM):	\$56.0
Market Cap. (MM):	\$142.6
Shares Out. (MM):	16.8
Float (MM):	7.9
Avg. Daily Vol.:	NA

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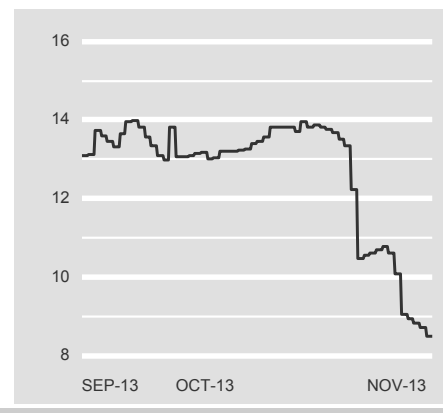
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Price Performance



Partner GlaxoSmithKline (GSK LN, Hold) rapidly expanding clinical sites for FP-1039; to date 5 sites out of 20 in 7 countries have been activated. Phase 1b trial (n= up to 104) is a 3-arm, non-randomized, three parallel group, uncontrolled, open label study examining safety, tolerability, PK, and overall response rate (ORR) of FP-1039 in combination with chemotherapy (in squamous NSCLC) or as monotherapy (in various tumors). For FGFR1-amplified squamous NSCLC, Arm A (FP-1039 in combination with paclitaxel and carboplatin for 1st-line NSCLC) and Arm B (FP-1039 in combination with docetaxel for 2nd-line NSCLC) will test combinability of FP-1039. Once optimal combinable dose of FP-1039 is identified, additional ~30 patients will be enrolled for preliminary efficacy measures, including ORR, duration of response and PFS. For Arm C (FP-1039 monotherapy in 3rd-line setting for NSCLC, head and neck cancer, breast cancer, SCLC), updates will be provided on a future call. Assuming a launch in ~2019, we forecast peak sales of ~\$1.9B in 2026, with royalty revenue of ~\$290M to FPRX.

As planned, Ph1 for proprietary FPA008 (anti-CSF1R mAb) started on 10/31/13, with preliminary data in healthy volunteers by YE14. This double-blind, placebo-controlled Phase 1 trial is to evaluate single ascending dose (SAD, Part 1; ~5 cohorts with n=8/cohort), multiple ascending-doses (MAD, Part 2; 3-4 cohorts with n=8/cohort) of intravenous FPA008 (either once every 2 weeks or 4 weeks) in healthy volunteers (n=~70 healthy subjects in Netherlands). Healthy subjects in the first cohort, usually starting at a very low sub-therapeutic dose, have been dosed. Preliminary data from healthy volunteers (safety/tolerability and biomarker levels such as CD16+ monocytes, macrophage, bone turnover (direct inhibition of osteoclasts), CSF, IL-34) are expected by YE14. Part 3 of the study includes active RA patients receiving methotrexate (MTX), assessing FPA008 (up to 4 doses) plus MTX vs. MTX alone in ~36 patients in Eastern Europe, expected to start by YE14, with data in 2015. Assuming U.S./EU commercial launches in ~2020/2021 and worldwide commercialization partnership(s), with estimated 20% royalty on FPA008 sales to FPRX, we forecast peak U.S./EU sales of ~\$704M/~\$222M in 2031, translating into ~\$185M in peak royalty revenue to FPRX.

Exclusive license agreement with ADC Therapeutics further leverages FPRX's protein discovery platform; FPRX expects an additional discovery deal in 2014. In October 2013, FPRX entered into a license agreement with ADC Therapeutics, a privately held oncology drug development company in Switzerland for development and commercialization of antibody-drug conjugate incorporating human monoclonal antibodies (mAbs) to an undisclosed target in cancer.

Upcoming events for FPRX include: (1) Top-line Phase 1b data for FP-1039 in squamous NSCLC and other solid tumors in 2H14; (2) Phase 1 preliminary safety/PK/PD/biomarker data for FPA008 in healthy volunteers & progress to dosing active RA patients by YE14 (with data in 2015); and (3) Phase 1 initiation for FPA144 in FGFR2-amplified gastric cancer in 2H14, with data potentially by YE15

Chart 1: Selected Biotechnology IPO Activity and Performance in 2013

Company	Ticker Symbol	IPO Date	Amount Raised in IPO (M)	IPO Price	Current Stock Price	Shares Outstanding (M)	Current Market Cap (M)	% Change from IPO Price	Most Advanced Program
Karyopharm Therapeutics	KPTI	11/6/2013	\$108.8	\$16.00	\$16.00	28.7	\$459.7	0%	Phase 1
Aerie Pharmaceuticals	AERI	10/25/2013	\$67.2	\$10.00	\$10.67	22.2	\$236.9	7%	Phase 2
MacroGenics	MGNX	10/10/2013	\$80.0	\$16.00	\$26.93	24.0	\$646.9	68%	Phase 2
Fate Therapeutics	FATE	10/1/2013	\$40.0	\$6.00	\$4.77	19.2	\$91.4	-21%	Phase 2
Ophthotech Corp.	OPHT	9/25/2013	\$167.2	\$22.00	\$26.49	30.1	\$797.6	20%	Phase 2b
Evoke Pharma	EVOK	9/25/2013	\$25.2	\$12.00	\$9.29	5.8	\$53.7	-23%	Phase 2b
Bind Therapeutics	BIND	9/20/2013	\$70.5	\$15.00	\$9.50	15.8	\$149.9	-37%	Phase 2
Accelaron Pharma	XLRN	9/19/2013	\$83.7	\$15.00	\$19.01	26.5	\$504.6	27%	Phase 2
Five Prime Therapeutics	FPRX	9/18/2013	\$62.4	\$13.00	\$8.49	16.8	\$142.6	-35%	Phase 1b
Regado Biosciences	RGDO	8/22/2013	\$43.0	\$4.00	\$4.86	20.4	\$99.1	22%	Phase 2
Sophiris Bio	SPHS	8/8/2013	\$65.0	\$5.00	\$4.54	16.1	\$73.3	-9%	Phase 2
Onconova Therapeutics	ONTX	7/25/2013	\$25.0	\$15.00	\$13.07	20.1	\$262.2	-13%	Phase 3
Heat Biologics	HTBX	7/24/2013	\$25.0	\$10.00	\$8.18	5.9	\$47.9	-18%	Phase 1
Agios Pharmaceuticals	AGIO	7/24/2013	\$106.2	\$18.00	\$20.09	29.4	\$590.3	12%	Phase 1
OncoMed Pharmaceuticals	OMED	7/18/2013	\$81.6	\$17.00	\$12.31	27.1	\$333.2	-28%	Phase 1b/2
Prosensa Holding B.V.	RNA-US	6/28/2013	\$78.0	\$13.00	\$3.72	34.0	\$126.5	-71%	Phase 3
Esperion Therapeutics	ESPR	6/26/2013	\$70.0	\$14.00	\$14.44	14.1	\$203.3	3%	Phase 2
PTC Therapeutics Inc.	PTCT	6/20/2013	\$125.6	\$15.00	\$16.42	23.7	\$388.8	9%	Phase 3
bluebird bio Inc.	BLUE	6/19/2013	\$101.0	\$17.00	\$20.49	21.9	\$448.1	21%	Phase 1/2
Epizyme Inc.	EPZM	5/30/2013	\$77.1	\$15.00	\$32.05	27.6	\$886.0	114%	Phase 1
Alcobra Ltd.	ADHD	5/22/2013	\$25.0	\$8.00	\$16.25	11.1	\$180.8	103%	Phase 2
Portola Pharmaceuticals Inc.	PTLA	5/22/2013	\$122.1	\$14.50	\$27.48	33.9	\$931.1	90%	Phase 3
Ambit Biosciences Corp.	AMBI	5/16/2013	\$65.0	\$8.00	\$12.89	17.7	\$228.3	61%	Phase 2
Receptos Inc.	RCPT	5/8/2013	\$72.8	\$14.00	\$23.29	18.3	\$427.1	66%	Phase 2
Erytech Pharma S.A. *	ERYP-FR	4/30/2013	\$23.1	\$15.13	\$13.78	\$5.54	\$99.2	-9%	Phase 3
Chimerix Inc.	CMRX	4/11/2013	\$102.5	\$14.00	\$14.96	24.4	\$365.2	7%	Phase 2
Enanta Pharmaceuticals Inc.	ENTA	3/20/2013	\$56.0	\$14.00	\$20.61	16.8	\$347.0	47%	Phase 3
Tetraphase Pharmaceuticals Inc.	TTPH	3/20/2013	\$75.0	\$7.00	\$10.22	19.9	\$203.1	46%	Phase 3
KaloBios Pharmaceuticals Inc.	KBIO	1/31/2013	\$70.0	\$8.00	\$4.08	24.1	\$98.4	-49%	Phase 2
Stemline Therapeutics Inc.	STML	1/28/2013	\$33.2	\$10.00	\$23.29	7.0	\$162.1	133%	Phase 2
Average			\$71.6	\$12.7				18%	
Median			\$70.3	\$14.0				8%	

* Trades on NYSE Euronext; amount raised in IPO, IPO price (using IPO price of €11.60), current stock price, current market cap, and % change from IPO price converted to dollars using current exchange rate (on 6/27/2013) of 1.30 USD: 1 EUR

Source: Company reports and Jefferies

Chart 2: Five Prime's Product Portfolio

Product	Description	Indication	Status	Marketing Rights	Patent Expiry
FP-1039 (GSK3052230)	Fibroblast growth factor (FGF) ligand trap	FGFR1 gene-amplified solid tumors (e.g., squamous non-small cell lung cancer)	Phase 1b open-label, non-randomized, 3-arm study (n=up to 104) evaluating FP-1039 + paclitaxel/carboplatin (Arm A: 1st-line NSCLC; FP-1039 + docetaxel (Arm B: 2nd-line NSCLC) (all metastatic squamous NSCLC with FGFR1 amplification +); & FP-1039 alone (Arm C in various cancers) started in 07/13, with data in 2H14 Phase 1 open-label, non-randomized, dose-ranging study (n=39) demonstrated safety and tolerability across tested dose range (IV infusion of 0.5-16.0 mg/kg for a total of 4 weekly infusions) in pts with a variety of solid tumors; study completed in 5/11	GlaxoSmithKline (U.S./EU/Canada); Five Prime (co-promotion option in U.S.; RoW rights outside of EU and Canada)	In U.S./EU, composition of matter patent through 2026; specific dosage regimens patent allowed (projected expiry in 2031); pending patent on methods of treatment and selecting patients (projected expiry in 2032)
FPA008	Anti-CSF-1R (colony stimulating factor-1 receptor) humanized monoclonal antibody	Rheumatoid arthritis (RA) and other inflammatory/autoimmune diseases	Phase 1 trial for safety, tolerability and early clinical activity in healthy volunteers (in SAD, 5 dosing cohorts (n=8/cohort); in MAD, 3-4 cohorts (n=8/cohort) and RA pts (n~36, MTX +/-FPA008) started on 10/31/13, with dosing in healthy volunteers to be completed in 2H14, preliminary healthy volunteer data & progress to dosing in RA pts by YE14	Five Prime (worldwide)	In U.S./EU (pending), composition of matter patent through 2031; methods of treatment patent pending (projected expiry in 2031-2033)
FPA144	Anti-FGFR2b humanized monoclonal antibody	FGFR2-amplified gastric cancer	Phase 1 trial for safety and early clinical activity in gastric cancer pts (FGFR2b amplification +) to potentially start in 2H14, with data by YE15	Five Prime (worldwide)	In U.S./EU (pending), composition of matter patent through 2029; methods of treatment patent pending, with projected expiration in 2029

FGFR= fibroblast growth factor receptor

Source: Company reports and Jefferies

FivePrime Therapeutics, Inc. (FPRX)

Income Statement

(\$ in thousands except per share)

	2012	1Q13	2Q13	3Q13	4Q13E	2013E	1Q14E	2Q14E	3Q14E	4Q14E	2014E	2015E	2016E	2017E	2018E	2019E	2020E	2021E	2022E	2023E	2024E	2025E
Royalty Revenues																						
FP-1039 for solid tumors																631	9,657	35,592	73,932	131,047	196,398	252,419
% growth y/y																		268.6%	107.7%	77.3%	49.9%	28.5%
FPA008 for RA																-	10,060	32,002	52,285	74,815	93,533	112,466
% growth y/y																		63.4%	43.1%	25.0%	20.2%	
FPA144 for gastric cancer																-	2,128	12,845	30,156	52,016	78,513	105,351
% growth y/y																		134.8%	72.5%	50.9%	34.2%	
Collaboration revenues	9,983	2,975	3,549	3,482	1,518	11,524	3,025	3,025	3,025	3,025	12,100	20,800	30,000	10,000	60,000	105,000	20,000	20,000	20,000	20,000	20,000	20,000
Others																						
Total Revenues	9,983	2,975	3,549	3,482	1,518	11,524	3,025	3,025	3,025	3,025	12,100	20,800	30,000	10,000	60,000	105,631	41,845	100,439	176,373	277,878	388,444	490,235
% growth y/y						15.4%					5.0%	71.9%	44.2%	-66.7%	500.0%	76.1%	-60.4%	140.0%	75.6%	57.6%	39.8%	26.2%
Expenses																						
Cost of Goods Sold	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Gross margin																						
R&D	28,778	7,930	8,585	8,193	8,962	33,670	9,200	9,500	9,800	10,221	38,721	44,529	50,763	57,362	64,246	71,313	79,157	87,864	97,529	108,258	119,083	129,801
% growth y/y	-15.5%					17.0%					15.0%	15.0%	14.0%	13.0%	12.0%	11.0%	11.0%	11.0%	11.0%	11.0%	10.0%	9.0%
SG&A	9,009	2,392	2,386	2,607	2,705	10,090	2,750	2,800	2,900	3,154	11,604	13,228	14,948	16,741	18,583	20,441	22,485	24,734	27,207	29,928	32,921	36,213
% growth y/y	-19.7%					12.0%					15.0%	14.0%	13.0%	12.0%	11.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%
Total Expenses	37,787	10,322	10,971	10,800	11,667	43,760	11,950	12,300	12,700	13,374	50,324	57,757	65,711	74,104	82,829	91,754	101,642	112,598	124,737	138,186	152,004	166,014
Income (loss) from Operations (EBIT)	(27,804)	(7,347)	(7,422)	(7,318)	(10,149)	(32,236)	(8,925)	(9,275)	(9,675)	(10,349)	(38,224)	(36,957)	(35,711)	(64,104)	(22,829)	13,877	(59,798)	(12,159)	51,637	139,693	236,440	324,221
% growth y/y																						
Interest income	88	15	13	84	18	130	25	25	25	25	100	100	100	100	100	100	100	100	200	1,000	2,000	2,000
Other income (expense), net	121	285	135			420																
Earnings (Loss) Before Taxes	(27,595)	(7,047)	(7,274)	(7,234)	(10,131)	(31,686)	(8,900)	(9,250)	(9,650)	(10,324)	(38,124)	(36,857)	(35,611)	(64,004)	(22,729)	13,977	(59,698)	(12,059)	51,837	140,693	238,440	326,221
Income taxes (benefits)																			5,184	21,104	47,688	81,555
Tax rate															0.0%	0.0%	0.0%	0.0%	10.0%	15.0%	20.0%	25.0%
Net Income (loss)	(27,595)	(7,047)	(7,274)	(7,234)	(10,131)	(31,686)	(8,900)	(9,250)	(9,650)	(10,324)	(38,124)	(36,857)	(35,611)	(64,004)	(22,729)	13,977	(59,698)	(12,059)	46,653	119,589	190,752	244,666
GAAP EPS (LPS) - Basic	(23.05)	(5.73)	(5.87)	(2.74)	(0.60)	(5.79)	(0.53)	(0.55)	(0.57)	(0.61)	(2.26)	(1.75)	(1.68)	(2.42)	(0.85)	0.52	(1.97)	(0.39)	1.51	3.84	6.06	7.69
GAAP EPS (LPS) - Diluted	(23.05)	(5.73)	(5.87)	(2.74)	(0.60)	(5.79)	(0.53)	(0.55)	(0.57)	(0.61)	(2.26)	(1.75)	(1.68)	(2.42)	(0.85)	0.47	(1.97)	(0.36)	1.38	3.50	5.53	7.03
Pro Forma EPS (LPS)																						
% growth y/y																						
Shares - Basic	1,197	1,229	1,240	2,637	16,800	5,477	16,817	16,834	16,850	16,867	16,842	21,036	21,246	26,459	26,723	26,991	30,261	30,563	30,869	31,177	31,489	31,804
Shares - Diluted	1,197	1,229	1,240	2,637	16,800	5,477	16,817	16,834	16,850	16,867	16,842	21,036	21,246	26,459	26,723	29,991	30,261	33,563	33,869	34,177	34,489	34,804
Cash, cash equivalents & investments	38,015	37,509	28,196	86,637	76,506	76,506	67,606	58,356	48,706	38,381	38,381	58,524	22,914	52,910	30,181	44,158	54,460	42,401	89,054	208,643	399,395	644,061

Source: Company reports, Jefferies estimates

Company Description

Five Prime Therapeutics, Inc. is an early clinical stage biotechnology company focused on discovering and developing new protein therapeutics in cancer and inflammatory diseases. Five Prime's product candidates include FP-1039/GSK3052230, a biologic (FGF ligand trap) for trapping and neutralizing cancer-promoting fibroblast growth factors (FGFs) involved in cancer cell proliferation and new blood vessel formation, which is partnered with GlaxoSmithKline; FPA008, an antibody that inhibits colony stimulating factor-1 receptor (CSF-1R); and FPA144, an antibody for inhibiting FGF receptor 2b (anti-FGFR2b mAb). In addition, Five Prime has early drug discovery partnerships with GlaxoSmithKline and UCB Pharma S.A. Founded in 2001 and IPOed in September 2013, Five Prime is headquartered in San Francisco, California.

Analyst Certification

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Hold - Describes stocks that we expect to provide a total return (price appreciation plus yield) of plus 15% or minus 10% within a 12-month period.

Underperform - Describes stocks that we expect to provide a total negative return (price appreciation plus yield) of 10% or more within a 12-month period.

The expected total return (price appreciation plus yield) for Buy rated stocks with an average stock price consistently below \$10 is 20% or more within a 12-month period as these companies are typically more volatile than the overall stock market. For Hold rated stocks with an average stock price consistently below \$10, the expected total return (price appreciation plus yield) is plus or minus 20% within a 12-month period. For Underperform rated stocks with an average stock price consistently below \$10, the expected total return (price appreciation plus yield) is minus 20% within a 12-month period.

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NC - Not covered. Jefferies does not cover this company.

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Valuation Methodology

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Conviction List Methodology

1. The aim of the conviction list is to publicise the best individual stock ideas from Jefferies Global Research
2. Only stocks with a Buy or Underperform rating are allowed to be included in the recommended list.
3. Stocks are screened for minimum market capitalisation and adequate daily turnover. Furthermore, a valuation, correlation and style screen is used to ensure a well-diversified portfolio.
4. Stocks are sorted to a maximum of 30 stocks with the maximum country exposure at around 50%. Limits are also imposed on a sector basis.
5. Once a month, analysts are invited to recommend their best ideas. Analysts' stock selection can be based on one or more of the following: non-Consensus investment view, difference in earnings relative to Consensus, valuation methodology, target upside/downside % relative to the current stock price. These are then assessed against existing holdings to ensure consistency. Stocks that have either reached their target price, been downgraded over the course of the month or where a more suitable candidate has been found are removed.
6. All stocks are inserted at the last closing price and removed at the last closing price. There are no changes to the conviction list during the month.
7. Performance is calculated in US dollars on an equally weighted basis and is compared to MSCI World AC US\$.
8. The conviction list is published once a month whilst global equity markets are closed.
9. Transaction fees are not included.
10. All corporate actions are taken into account.

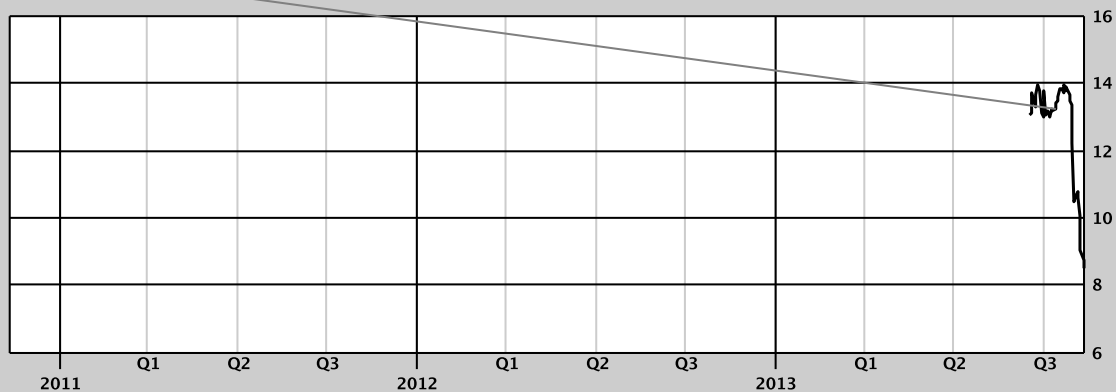
Risk which may impede the achievement of our Price Target

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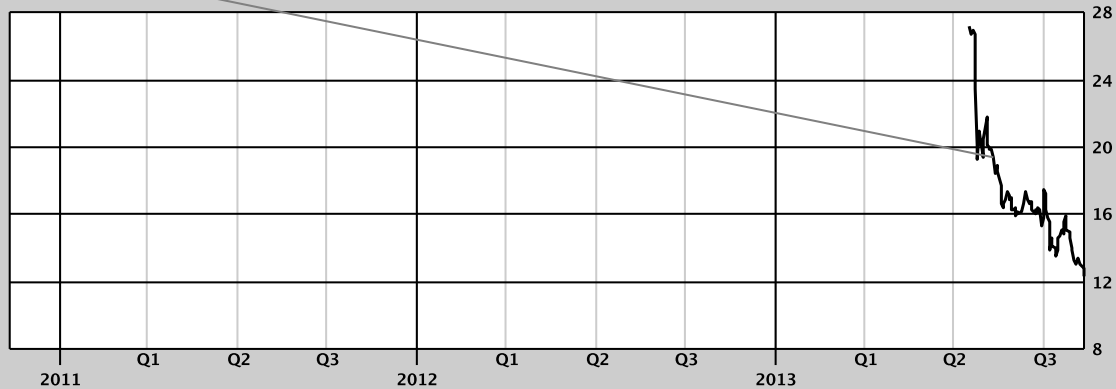
Other Companies Mentioned in This Report

- Five Prime Therapeutics, Inc. (FPRX: \$8.49, BUY)
- OncoMed Pharmaceuticals (OMED: \$12.31, BUY)
- Stemline Therapeutics, Inc. (STML: \$23.29, BUY)

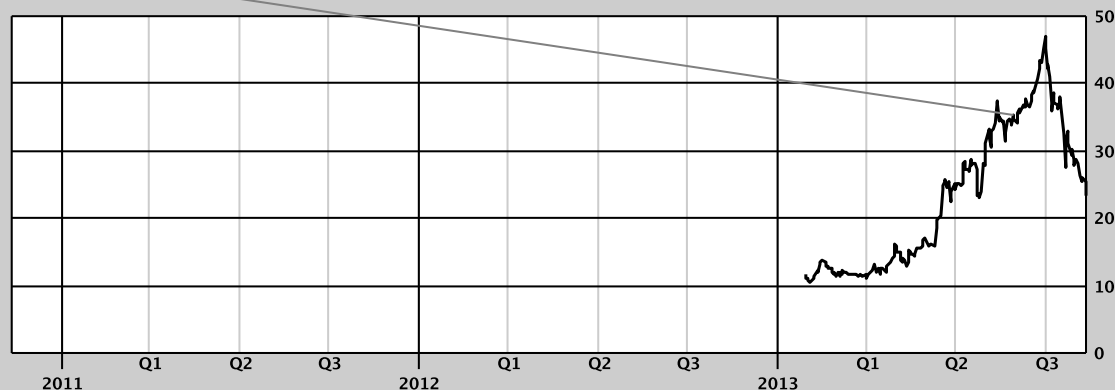
Rating and Price Target History for: Five Prime Therapeutics, Inc. (FPRX) as of 11-12-2013

10/14/13
I:B:\$20

Rating and Price Target History for: OncoMed Pharmaceuticals (OMED) as of 11-12-2013

08/12/13
I:B:\$27

Rating and Price Target History for: Stemline Therapeutics, Inc. (STML) as of 11-12-2013

08/29/13
I:B:\$60

Distribution of Ratings

Rating	Count	Percent	IB Serv./Past 12 Mos.	
			Count	Percent
BUY	825	47.61%	184	22.30%
HOLD	763	44.03%	121	15.86%
UNDERPERFORM	145	8.37%	1	0.69%

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