

## Global Biotech & Pharma: The **HCV Revolution - Edition 3**

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### Playing the ABBV derivative via ENTA

In our view, ENTA is an often overlooked way to play the HCV Revolution and/or ABBV's positioning within it - Increasing ENTA's TP to \$36 (from \$29). This is the third note in our "The HCV Revolution" series. In our previous notes, we had addressed immediate-term pricing of next-generation combinations (specifically Sofosbuvir) (LINK) and highlighted the potential number of competing all-oral, IFN-free regimens (LINK). In this note, we highlight that ENTA is an interesting derivative play for investors focused on ABBV and/or HCV. Our FY'14, FY'15, and FY'16 EPS estimates are \$1.18, \$3.78, and \$1.94 respectively due to housekeeping model changes.

- ENTA is the originator of ABT-450, the cornerstone of ABBV's all-oral, IFN-free regimen. ENTA signed a research collaboration with ABT/ABBV to develop HCV protease inhibitors with ABT/ABBV in Dec 2006. Under this agreement, ENTA received an upfront payment of \$57M and is eligible for \$250M+ pre-commercial milestones (\$195M+ remaining) as well as doubledigit royalties on sales for the ABT-450 proportion of the regimen. ABBV funds all development, manufacturing, and commercialization costs.
- ENTA's current market cap is \$500M and could have ~\$700M in cash by 2020. ENTA had ~\$102M in cash as of Sep 30, 2013 and could receive CSe of \$172M (\$195M+ potential) by 2015 resulting from FDA/EMA filings (CSe of \$34M) in Q2'14 and approvals (CSe of \$138M) in early 2015 associated with the ABT-450/r combination. This translates to ~\$300M in cash already. In addition, ENTA is set to collect an effective royalty rate of at least 4% (assuming 3 DAAs) on sales of all-oral, IFN regimens, which translates into ~\$100M per year in royalties. We estimate that ENTA could collect ~\$455M in total royalties by 2020.
- Potential upside from next-gen protease inhibitor, ABT-493, as well as NVS-partnered NS5A EDP-239. ABBV/ENTA are planning to combine ABT-493 with ABBV's next-generation NS5A inhibitor, ABT-530. This combination has the potential to be a once-daily (without ritonavir) singletablet regimen. Dosing of ABT-493 is expected to start by year end. If this combination shows competitive SVR in PII trials, ENTA's royalty economics will improve significantly as the number of DAAs decreases from 3 to 2. In addition, ENTA holds the option in the US to fund 40% of development and commercialization costs associated with ABT-493 in exchange for 40% of related profits. This combination could reach the market in ~2017.
- Biggest ENTA pushback is "agency cost". The biggest investor pushback on ENTA is capital allocation of the HCV-related cash inflows. ENTA has modest pipeline (Exhibit 1) R&D spend of CSe \$16M in 2013 (spent on preclinical antibiotics and HCV programs). Potential future R&D spend includes ABT-493. Even with this R&D spend, ENTA is profitable from 2015 on CS estimates
- Valuation. Our DCF-derived TP of \$36 is based on royalties from HCV regimen sales until 2025, 10% discount rate, and no terminal value.

DISCLOSURE APPENDIX AT THE BACK OF THIS REPORT CONTAINS IMPORTANT DISCLOSURES, ANALYST CERTIFICATIONS, AND THE STATUS OF NON-US ANALYSTS. US Disclosure: Credit Suisse does and seeks to do business with companies covered in its research reports. As a result, investors should be aware that the Firm may have a conflict of interest that could affect the objectivity of this report. Investors should consider this report as only a single factor in making their investment decision.

F	Price	Price	Rat	ing*	Target F	Price	Year	EPS	EPS FY	1E	EPS F	/2E	EPS F	Y3E
Company	ссу	09 Dec 13	Prev.	Cur.	Prev.	Cur.	End	Ссу	Prev.	Cur.	Prev.	Cur.	Prev.	Cur.
Enanta Pharmaceuticals (ENTA)	US\$	29.66	_	0	29.00	36.00	Sep 13	US\$	(0.47)	1.18	4.02	3.78	1.93	1.94

<sup>\*</sup>O – Outperform, N – Neutral, U – Underperform, R – Restricted Source: Company data, Credit Suisse estimates.

[V] = Stock considered volatile (see Disclosure Appendix).



# **Enanta Pharmaceuticals ENTA**

Price (09 Dec 13): **US\$29.66**, Rating: **OUTPERFORM [V]**, Target Price: **US\$(from 29.00) 36.00** 

Income statement (US\$ m)	09/13A	09/14E	09/15E	09/16E
Revenue (US\$ m)	32,053.0	53,000.0	153,822.1	85,717.8
EBITDA	9,252	21,652	127,501	67,288
Depr. & amort.	(223)	(330)	(422)	(505)
EBIT (US\$)	9,029	21,323	127,079	66,783
Net interest exp.	148	100	234	332
Associates	_	_	_	_
Other adj,	(16)	(20)	(10)	(10)
PBT (US\$)	9,161	21,403	127,303	67,105
Income taxes	_	_	(31,159)	(16,776)
Profit after tax	9,161	21,403	96,144	50,329
Minorities	_	_	_	_
Preferred dividends	_	_	_	_
Associates & other	(21,333)	_	_	_
Net profit (US\$)	(12,172)	21,403	96,144	50,329
Other NPAT adjustments		· —	· —	_
Reported net income	(12,172)	21,403	96,144	50,329
•	, ,	•	•	•
Cash flow (US\$)	09/13A	09/14E	09/15E	09/16E
EBIT	9,029	21,323	127,079	66,783
Net interest	148	100	234	332
Cash taxes paid	_	_	_	_
Change in working capital	(1,035)	(298)	(18,361)	15,138
Other cash & non-cash items	(21,126)	310	(30,747)	(16,282)
Cash flow from operations	(12,984)	21,434	78,205	65,971
CAPEX	(504)	(756)	(794)	(833)
Free cash flow to the firm	(13,488)	20,678	77,411	65,138
Acquisitions	_	_	_	_
Divestments	_	_	_	_
Other investment/(outflows)	20,000	_	436	_
Cash flow from investments	19,496	(756)	(358)	(833)
Net share issue/(repurchase)	_			
Dividends paid	_	_	_	_
Issuance (retirement) of debt	_	_	_	_
Other	60,140	138	137	136
Cash flow from financing	60,140	138	137	136
Effect of exchange rates	· —	_	_	_
Changes in Net Cash/Debt	66,652	20,817	77,984	65,273
Net debt at start	(10,511)	(77,163)	(97,979)	(175,964)
Change in net debt	(66,652)	(20,817)	(77,984)	(65,273)
Net debt at end	(77,163)	(97,979)	(175,964)	(241,237)
Ralance sheet (IIS\$ m)	00/13Δ	09/1/F	09/15E	09/16E

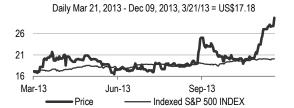
Balance sheet (US\$ m)	09/13A	09/14E	09/15E	09/16E
Assets				
Cash and cash equivalents	77,163	97,979	175,964	241,237
Accounts receivable	2,321	3,572	17,258	8,760
Inventory	_	_	_	_
Other current assets	13,732	14,046	15,558	14,537
Total current assets	93,215	115,598	208,779	264,533
Total fixed assets	892	1,318	1,690	2,019
Intangible assets and goodwill	_	_	_	_
Investment securities	20,000	20,000	20,000	20,000
Other assets	2,039	3,086	7,691	4,286
Total assets	116,146	140,002	238,160	290,838
Liabilities				
Accounts payable	2,106	2,898	1,959	1,312
Short-term debt	_	_	_	_
Other short term liabilities	237	319	255	177
Total current liabilities	2,342	3,217	2,214	1,489
Long-term debt	_	_	_	_
Other liabilities	2,479	2,479	2,479	2,479
Total liabilities	4,821	5,696	4,693	3,968
Shareholders' equity	111,324	134,306	233,467	286,870
Minority interest	_	_	_	_
Total equity & liabilities	116,146	140,002	238,160	290,838
Net debt (US\$ m)	(77,163)	(97,979)	(175,964)	(241,237)

Per share data	09/13A	09/14E	09/15E	09/16E
No. of shares (wtd avg)	9,769	18,129	25,456	25,884
CS adj. EPS (US\$)	(1.25)	1.18	3.78	1.94
Prev. EPS (US\$)	_	(0.47)	4.02	1.93
Dividend (US\$)	_	_	_	_
Dividend payout ratio	_	_	_	_
Free cash flow per share	(1.38)	1.14	3.04	2.52

Free cash now per share	(1.30)	1.14	3.04	2.52
Key ratios and valuation	09/13A	09/14E	09/15E	09/16E
Growth(%)				
Sales	(23.1)	65.4	190.2	(44.3)
EBIT	(57.6)	136.2	496.0	(47.4)
Net profit	(989.1)	(275.8)	349.2	(47.7)
EPS	(325.3)	194.7	219.9	(48.5)
Margins (%)				
EBITDA margin	28.9	40.9	82.9	78.5
EBIT margin	28.2	40.2	82.6	77.9
Pretax margin	28.6	40.4	82.8	78.3
Net margin	(38.0)	40.4	62.5	58.7
Valuation metrics (x)				
EV/sales	(2.4)	(1.8)	(1.1)	(2.8)
EV/EBITDA	(8.3)	(4.5)	(1.4)	(3.6)
EV/EBIT	(8.5)	(4.6)	(1.4)	(3.6)
P/E	(23.8)	25.1	7.9	15.3
P/B	1.3	2.4	2.5	2.5
Asset turnover	0.28	0.38	0.65	0.29
ROE analysis (%)				
ROE stated-return on	(6.4)	9.7	43.0	22.2
ROIC	26.4	58.7	166.9	109.8
Interest burden	1.0	1.0	1.0	1.0
Tax rate	_	_	24.5	25.0
Financial leverage	_	_	_	_
Credit ratios (%)				
Net debt/equity	(69.3)	(73.0)	(75.4)	(84.1)
Net debt/EBITDA	(8.3)	(4.5)	(1.4)	(3.6)
Interest coverage ratio	(61.0)	(213.2)	(543.5)	(201.3)

Quarterly data	09/13A	09/14E	09/15E	09/16E
EPS for Q1	1.45	(0.34)	_	_
EPS for Q2	(1.71)	2.34	_	_
EPS for Q3	(0.23)	(0.39)	_	_
EPS for Q4	(0.27)	(0.41)	_	_

Source: Company data, Credit Suisse estimates.





**Exhibit 1: ENTA Pipeline** 

Compound	Indication	Stage	Comments
ABT-450	HCV	PIII	ABT-450 is a protease inhibitor partnered with ABBV. It is the cornerstone of ABBV's/ENTA's all-oral, interferon-free regimen, which is expected to reach the market in early 2015.
ABT-493	HCV	PII	ABT-493 is a second-generation protease inhibitor partnered with ABBV. ABBV/ENTA is examining a combination of ABT-493 and ABT-530. Unlike ABT-450, ABT-493 is pangenotypic and is given once-daily without the need for
EDP-239	HCV	PII	EDP-239 is an NS5A inhibitor partnered with Novartis. A PI trial has already been completed. Novartis/ENTA plan to provide an update on potential PII trials examining combinations involving EDP-239 in 2014.
EDP-788	MRSA	PI	EDP-788 is a bicyclolide antibiotic. ENTA plans to move into a PI trial in H1'14.
EDP-546	HCV	PC	ENTA plans to select a preclinical candidate in 2014.
NS5B "Nuc" Inhibitor	HCV	PC	ENTA plans to select a preclinical candidate in 2014.

<sup>\*</sup> Dates refer to calendar year, not fiscal year.

Source: Enanta, Credit Suisse research

Exhibit 2: ENTA Quarterly Income Statement 2013-2014

ENTA Quarterly Income Statement		001104	001404	0.11104	22424	0.114.15	00145	001445	0.114.15	224.15
(Year Ended September 30)	Q1'13A	Q2'13A	Q3'13A	Q4'13A	2013A	Q1'14E	Q2'14E	Q3'14E	Q4'14E	2014E
(Dollars in '000s, except share and per share amounts)										
ABT-450 Royalty	0	0	0	0	0	0	0	0	0	0
Milestones	26,000	0	0	0	26,000	0	49,000	0	0	49,000
Other Revenues	1,859	1,196	1,649	1,349	6,053	1,000	1,000	1,000	1,000	4,000
Total Revenues	27,859	1,196	1,649	1,349	32,053	1,000	50,000	1,000	1,000	53,000
COGS	0	0	0	0	0	0	0	0	0	0
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Gross Profit	27,859	1,196	1,649	1,349	32,053	1,000	50,000	1,000	1,000	53,000
R&D	4.798	3,704	4,039	4,300	16,841	5,349	5,898	6,307	6,623	24,177
SG&A	1.152	1,493	1.788	1.750	6.183	1.820	1.873	1.864	1.943	7,501
Total Operating Expenses	5,950	5.197	5,827	6.050	23,024	7,170	7,771	8,172	8.565	31,677
	2,222	-,	-,	2,000		,,,,	-,	-,	-,	
Operating Income/(Loss)	21,909	(4,001)	(4,178)	(4,701)	9,029	(6,170)	42,229	(7,172)	(7,565)	21,323
Total Other Income/(Expense)	48	252	40	258	132	20	20	20	20	80
Pre-Tax Profit/(Loss)	21,957	(3,749)	(4,138)	(4,443)	9,161	(6,150)	42,249	(7,152)	(7,545)	21,403
Provision/(Benefit) for Income Taxes	0	0	0	0	0	0	0	0	0	0
Effective Tax Rate	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Net Income/(Loss)	21,957	(3,749)	(4,138)	(4,443)	9,161	(6,150)	42,249	(7,152)	(7,545)	21,403
Net Income to Common Stockholders	1.868	(4,993)	(4,138)	(4,443)	(12,172)	(6,150)	42,249	(7,152)	(7,545)	21,403
The state of the s	1,000	(4,000)	(3,130)	(4,440)	(12,172)	(0,100)	72,273	(1,102)	(1,0-10)	21,-03
GAAP Basic EPS	\$1.61	(\$2.28)	(\$0.23)		(\$1.25)	(\$0.34)	\$2.34	(\$0.39)	(\$0.41)	\$1.18
GAAP Diluted EPS	\$1.45	(\$2.28)	(\$0.23)	(\$0.25)	(\$1.25)	\$1.45	\$2.34	(\$0.39)	(\$0.41)	\$1.18
Basic Shares Outstanding	1,158	2,192	17,820	17,904	9,769	17,994	18,083	18,174	18,265	18,129
Diluted Shares Outstanding	2,637	2,192	17,820	17,904	9,769	17,994	18,083	18,174	18,265	18,129



Exhibit 3: ENTA Annual Income Statement 2012-2020

ENTA Annual Income Statement									
(Year Ended September 30)	2012A	2013A	2014E	2015E	2016E	2017E	2018E	2019E	2020E
(Dollars in '000s, except share and per share amounts)									
ABT-450 Royalty	0	0	0	15,822	62,718	120,117	162,518	146,375	133,495
Milestones	41,706	26,000	49,000	138,000	23,000	0	0	0	0
Other Revenues	0	6,053	4,000	0	0	0	0	0	0
Total Revenues	41,706	32,053	53,000	153,822	85,718	120,117	162,518	146,375	133,495
COGS	0	0	0	0	0	0	0	0	0
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Gross Profit	41,706	32,053	53,000	153,822	85,718	120,117	162,518	146,375	133,495
R&D	15.115	16.841	24,177	17.766	9,557	9.748	9,943	10.142	10.345
SG&A	5,302	6,183	7,501	8,977	9,377	9,642	9,835	10,142	10,343
Total Operating Expenses	20,417	23,024	31,677	26,743	18,935	19,391	19,778	20,174	20,578
Operating Income/(Loss)	21,289	9,029	21,323	127,079	66,783	100,727	142,740	126,201	112,917
Total Other Income/(Expense)	110	132	80	224	322	428	583	735	871
Pre-Tax Profit/(Loss)	21,399	9,161	21,403	127,303	67,105	101,155	143,323	126,936	113,788
Provision/(Benefit) for Income Taxes	0	0	0	31,159	16.776	25,289	35,831	31.734	28,447
Effective Tax Rate	0.0%	0.0%	0.0%	24.5%	25.0%	25.0%	25.0%	25.0%	25.0%
Net Income/(Loss)	21,399	9,161	21,403	96,144	50,329	75,866	107,492	95,202	85,341
Net Income to Common Stockholders	4 200	(40.470)	24 402	00.444	F0 220	75.000	407 400	05.000	05 244
Net income to Common Stockholders	1,369	(12,172)	21,403	96,144	50,329	75,866	107,492	95,202	85,341
GAAP Basic EPS	\$1.26	(\$1.25)	\$1.18	\$5.08	\$2.59	\$3.81	\$5.28	\$4.57	\$4.00
GAAP Diluted EPS	\$1.13	(\$1.25)	\$1.18	\$3.78	\$1.94	\$2.88	\$4.02	\$3.50	\$3.09
Basic Shares Outstanding	1,089	9,769	18,129	18,932	19,417	19,898	20,375	20,849	21,320
Diluted Shares Outstanding	2,475	9,769	18,129	25,456	25,884	26,312	26,740	27,167	27,594
-									



Exhibit 4: ENTA Balance Sheet 2012-2020

ENTA Balance Sheet (In '000s)									
(Year Ended September 30)	2012A	2013E	2014E	2015E	2016E	2017E	2018E	2019E	2020E
ASSETS									
Current Assets									
Cash & Cash Equivalents	10,511	77,163	97,979	175,964	241,237	312,243	415,595	516,523	607,118
Short-Term Marketable Securities	33,251	13,251	13,251	13,251	13,251	13,251	13,251	13,251	13,251
Accounts Receivable	1,049	878	1,452	12,643	7,045	9,873	13,358	12,031	10,972
Unbilled Receivables	1,893	1,442	2,120	4,615	1,714	2,402	3,250	2,928	2,670
Restricted Cash	0	0	0	0	0	0	0	0	0
Prepaid Expenses & Other Current Assets	604	481	795	2,307	1,286	1,802	2,438	2,196	2,002
Total Current Assets	47,308	93,215	115,598	208,779	264,533	339,571	447,891	546,928	636,014
Property & Equipment, Net	611	892	1,318	1,690	2,019	2,315	2,587	2,842	3,084
Long-Term Marketable Securities	1,656	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000
Restricted Cash	436	436	436	0	0	0	0	0	0
Other Assets	2,151	1,603	2,650	7,691	4,286	6,006	8,126	7,319	6,675
Total Assets	52,162	116,146	140,002	238,160	290,838	367,891	478,605	577,088	665,772
LIABILITIES									
Current Liabilities									
Accounts Payable	1,851	2,106	2,898	1,959	1,312	1,345	1,372	1,399	1,427
Accrued Expenses	3,866	220	302	238	160	164	167	170	174
Deferred Revenue	17	17	17	17	17	17	17	17	17
Total Current Liabilities	5,734	2,342	3,217	2,214	1,489	1,526	1,556	1,586	1,618
Warrant Liability	1,981	1,981	1,981	1,981	1,981	0	0	, 0	0
Other Long-Term Liabilities	498	498	498	498	498	498	498	498	498
Total Liabilities	8,213	4,821	5,696	4,693	3,968	2,024	2,054	2,084	2,116
SHAREHOLDER'S EQUITY									
Common Stock	560	179	184	189	194	199	204	208	213
Additional Paid in Capital	158.800	220.384	221.958	224.970	228.040	231,167	234,353	237.599	240.906
Treasury Stock	(9)	(9)	(9)	(9)	(9)	(9)	(9)	(9)	(9
Accumulated Other Comprehensive Loss	10	10	10	10	10	10	10	10	10
Accumulated Surplus/(Deficit)	(115,412)	(109,240)	(87,837)	8,306	58,635	134,501	241,993	337,195	422,536
Total Shareholders' Equity	43,949	111,324	134,306	233,467	286,870	365,868	476,551	575,003	663,657
Total Liabilities and Shareholders' Equity	52,162	116,146	140,002	238,160	290,838	367,891	478,605	577,088	665,772



Exhibit 5: ENTA Cash Flow Statement 2012-2020

ENTA Cook Flow Statement (In 1999a)	LOIZ ZOZO								
ENTA Cash Flow Statement (In '000s)	00404	00405	004.45	22455	204.05	00475	00405	00405	20005
(Year Ended September 30)	2012A	2013E	2014E	2015E	2016E	2017E	2018E	2019E	2020E
Not become (// pool)	04 200	(40.470)	04 400	00.444	50,000	75.000	407 400	05 000	05 044
Net Income/(Loss) Adjustments:	21,399	(12,172)	21,403	96,144	50,329	75,866	107,492	95,202	85,341
Depreciation & Amortization Expense	172	202	330	400	505	570	647	710	774
	0	223	0	422 0	505 0	579 0	047	710	771 0
Non-Cash Interest Expense	8	0	0	0	0	0	0	0	0
Change in Fair Value of Warrant Liability Gain on Embedded Derivative	0	0	0	0	0	0	0	0	0
Stock-Based Compensation Expense	424	1.064	1.440	2.881	2,938	2.997	3.057	3,118	3.181
(Gain)/Loss on Disposal of Property & Equipment	(63)	0	1,440	2,001	2,936	2,997	3,057	3,110	3,101
Amortization of Premium on Marketable Securities	(63) 590	0	0	0	0	0	0	0	0
	590	٥	U	U	U	U	U	٥	U
Change in Operating Assets and Liabilities: Accounts Receivable	(788)	171	(574)	(11,191)	5,598	(2,827)	(3,485)	1,327	1,059
Unbilled Receivables	` /			` ' '		. , ,	. , ,		258
	(1,893)	451	(678)	(2,495)	2,900	(688)	(848)	323	
Prepaid Expenses & Other Current Assets	(235)	123	(314)	(1,512)	1,022	(516)	(636)	242	193
Accounts Payable	763	255	792	(939)	(647)	33	27	27	28
Accrued Expenses	1,726	(3,646)	83	(64)	(79)	4	3	3	3
Other Long-Term Liabilities	498	0	0	0	0	0	0	0	0
Deferred Revenue	17	0	0	0	0	0	0	0	0
Other Assets	5	548	(1,047)	(5,041)	3,405	(1,720)	(2,120)	807	644
Cash from Operating Activities	22,623	(12,984)	21,434	78,205	65,971	73,727	104,137	101,760	91,477
Davidson of Davidson Black & Factoria	(0.50)	(50.4)	(750)	(70.4)	(000)	(075)	(0.40)	(005)	(4.040)
Purchases of Property, Plant, & Equipment	(252)	(504)	(756)	(794)	(833)	(875)	(919)	(965)	(1,013)
Proceeds from Sales of Property and Equipment	66	0	0	0	0	0	0	0	0
Purchases of Marketable Securities	(47,694)	0	0	0	0	0	0	0	0
Sales of Marketable Securities	15,750	20,000	0	0	0	0	0	0	0
Maturities of Marketable Securities	12,950	0	0	0	0	0	0	0	0
Change in Restricted Cash	1,140	0	0	436	0	0	0	0	0
Cash from Investing Activities	(18,040)	19,496	(756)	(358)	(833)	(875)	(919)	(965)	(1,013)
December 1 and 1 a		0	0	0	0	0	0	0	0
Proceeds from Issuance of Convertible Notes	0	0	0	0	0	0	0	0	0
Repayment of Convertible Notes	0	0	0	-	0	0	0	-	0
Payments of Capital Lease Obligations	0	0	0	0	0	0	0	0	0
Proceeds from Exercise of Stock Options	141	140	138	137	136	135	134	133	132
Proceeds/(Payments) of Initial Public Offering	(1,050)	60,000	0	0	0	(4.004)	0	0	0
Other Proceeds/(Payments)	(000)	0	0	0 <b>137</b>	0	(1,981)	0	0 <b>133</b>	0
Cash from Financing Activities	(909)	60,140	138	137	136	(1,846)	134	133	132
Net Change in Cash & Cash Equivalents	3,674	66,652	20,817	77,984	65,273	71,006	103,352	100,928	90,596
Free Cash Flow to Equity									
Net Income		(12,172)	21,403	96.144	50.329	75.866	107.492	95.202	85,341
Add: Non-Cash items		1,287	1,770	3,303	3,443	3,576	3,704	3,829	3,951
Add: Increase in Current Liabilities		(3,392)	875	(1,003)	(725)	3,376	3,704	3,629	31
Subtract: Increase in Current Assets		1,293	(2,613)	(20,239)	12,925	(5,751)	(7,089)	2,699	2.153
Subtract: Capital Expenditures		(504)	(2,613)	(20,239)	(833)	(875)	(919)	(965)	(1,013)
FCFF		(13,488)	20,678	77,411	65,138	72,852	103,218	100,795	90,464
Add/Subtract: Debt Issuance/Payment		(13,400)	20,070	11,411	00,130	12,002	103,210	100,795	30,404
FCFE		(13,488)	20,678	77,411	65,138	72,852	103,218	100,795	90,464
IOIL		(13,400)	20,070	11,411	00,130	12,002	103,210	100,795	50,404



**Exhibit 6: Upcoming ENTA Catalysts** 

Product/Event	Indication	Catalyst	Expected Date	Comments	Price Sensitivity
ABT-450/r + ABT-267 + ABT-333 + RBV	HCV	Topline SAPPHIRE-II PIII data	Q4'13	SAPPHIRE II evaluates 12 weeks of treatment in G1a/G1b Experienced. The primary endpoint is SVR12. Enrollment had been completed as of Jun 28, 2013 according to www.clinicaltrials.gov, suggesting topline data could in mid Dec 2013.	Medium
ABT-450/r + ABT-267 + ABT-333 +/- RBV	HCV	Topline PEARL-IV PIII data	Q4'13	PEARL IV evaluates 12 weeks of treatment in G1a Naïve. The primary endpoint is SVR12. Enrollment had been completed as of Jul 1, 2013 according to www.clinicaltrials.gov, suggesting topline data could come in mid Dec 2013.	High
ABT-450/r + ABT-267 + ABT-333 +/- RBV	HCV	Topline PEARL-III PIII data	Q1'14	PEARL III evaluates 12 weeks of treatment in G1b Naïve. The primary endpoint is SVR12. Enrollment had been completed as of Jul 24, 2013 according to www.clinicaltrials.gov, suggesting that topline data could come in early Jan 2014.	Medium
ABT-450/r + ABT-267 + ABT-333 + RBV	HCV	Topline TURQUOISE-II PIII data	Q1'14	TURQUOISE II evaluates 12 to 24 weeks of treatment in HIV-HCV Compensated Cirrhotics (G1a/G1b Naïve/Experienced). The primary endpoint is SVR12. Enrollment had been completed as of May 13, 2013 according to www.clinicaltrials.gov, suggesting that topline data could come in mid-to-late Jan 2014.	Low
ABT-450/r + ABT-267 + ABT-333 +/- RBV	HCV	Topline PEARL-II PIII data	Q1'14	PEARL II evaluates 12 weeks of treatment in G1b Experienced. The primary endpoint is SVR12. Enrollment had been completed as of Aug 13, 2013 according to www.clincialtrials.gov, suggesting that data could come in late Jan 2014.	
ABT-450/r + ABT-267 +/- RBV	HCV	Start of PIII trials	H1'14	Enrollment of its PIII program begins in the "West" and Japan.	Low
EDP-239	HCV	Update on Novartis collaboration	H1'14	ENTA's next milestone of \$15M is due when Novartis/ENTA start PII trials evaluating a combination containing EDP-239. ENTA has ~\$398M in aggregate milestones remaining.	Medium
EDP-788	MRSA	Start of PI trial	H1'14	Enrollment of its PI trial begins.	Low
ABT-450/r + ABT-267 +	HCV	Topline TURQUOISE-I PIII data	2014	TURQUOISE I evaluates 12 and 24 weeks of treatment in HIV-HCV Co-infected (G1a/G1b Naïve/Experienced). The primary endpoint is	Low
ABT-493 + ABT-530 +/- RBV	HCV	Topline PII data	2014/2015	ABBV/ENTA plans to start evaluating safety, tolerability, pharmacokinetics, and antiviral activity of ABT-493 and ABT-530 by year end. Topline POC PII data on this regimen could come in 2014. If this regimen shows competitive SVR12, then it could reach the market in ~2017. This regimen could provide better royalty economics to ENTA.	High
ENTA Option on ABT-493		ENTA option exercise	2014/2015	ENTA holds an option to fund 40% of development and commercialization costs in return for 40% of profits associated with ABT-493 and next-gen PIs only.	High



#### Companies Mentioned (Price as of 09-Dec-2013)

AbbVie Inc. (ABBV.N, \$51.21)

Bristol Myers Squibb Co. (BMY.N, \$51.21)

Enanta Pharmaceuticals (ENTA.OQ, \$29.66, OUTPERFORM[V], TP \$36.0)

Gilead Sciences Inc. (GILD.OQ, \$75.19) Johnson & Johnson (JNJ.N, \$94.44) Medivir SE (MVIRb.ST, Skr90.0) Merck & Co., Inc. (MRK.N, \$49.56)

### **Disclosure Appendix**

#### **Important Global Disclosures**

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#### 3-Year Price and Rating History for Enanta Pharmaceuticals (ENTA.OQ)

ENTA.OQ	Closing Price	Target Price	
Date	(US\$)	(US\$)	Rating
15-Apr-13	20.35	29.00	0 *

<sup>\*</sup> Asterisk signifies initiation or assumption of coverage.



The analyst(s) responsible for preparing this research report received Compensation that is based upon various factors including Credit Suisse's total revenues, a portion of which are generated by Credit Suisse's investment banking activities

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Price Target: (12 months) for Enanta Pharmaceuticals (ENTA.OQ)

Method: Our DCF-derived TP of \$36 is based on annual cash flows through 2025 10% discount rate, and no terminal value. The cash flows are based on royalties on the protease inhibitor portion of the sales for protease inhibitor based regimens and add-back of all R&D expenses not associated with ABT-450.

Risk: The risks to our TP of \$36 are: (1) The protease inhibitor based regimens are not approved or significantly delayed; (2) The protease inhibitor based reigmens do not demonstrate efficacy and safety expected from studies to date; (3) The protease inhibitor based regimens could underperform our expectations for the product launch ramp or peak sales; (4) Competition is more acute than we model; (5) HCV market may not become as large as expected.

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