

## **Aerie Pharmaceuticals Inc**

### **COMPANY AND PIPELINE OVERVIEW REPORT**

A comprehensive coverage of the company and a summary of the drug pipeline portfolio.

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## GLOSSARY

### Number of Drugs in Active Development

Number of drugs associated with the company or subsidiary that are currently in active development, i.e. the development status for the drug(s) is one of the following: Discovery, Clinical, Phase I, Phase II, Phase III, Pre-registration, Registered, Launched, or Suspended.

### Number of Inactive Drugs

Number of drugs associated with the company or subsidiary that are currently classified as inactive, i.e. where the development status for the drug(s) is one of the following: No Development Reported, Discontinued, or Withdrawn.

### Number of Patents as Owner

Number of patents associated with the company where the company is listed as owner; i.e. the relationship type (or way the patent refers to the company) is: Patent Assignee/Owner, Patent owner (not assignee), Licensee for development and marketing, Licensee – marketing only (Distributor), Patent assignee of family member, Inferred assignee.

### Number of Patents as Third Party

Number of patents associated with the company where the company is listed as third party; i.e. the relationship type (or way the patent refers to the company) is: Patent assignee (not owner), Ex-Licensee for development and marketing, Ex-Licensee marketing only (Distributor), Customer of technology, Ex-Customer of technology, Patent opponent or infringer, Affiliate organization of inventor, Owner of underlying technology.

### Patents summary table

This table represents a summary of the core patent coverage for this company covering Therapeutic EP, US and WO patents since 1990 only.

### Number of Deals

A count of deals where the company or one of its subsidiaries is the primary company.

### Key Indications

Displays top ten key indications for the company and its subsidiaries based on frequency (indications occurring with high and identical frequency are always included, and this may result in more than ten Key Indications being listed). Includes both indications associated with patents where the company is patent owner and indications associated with drugs in active development. A drug is classified as 'active' if it features on a row (or rows) in the current development status table where the status is one of the following: Discovery, Clinical, Phase I, Phase II, Phase III, Pre-registration, Registered, Launched, or Suspended.

### Key Target-based Actions

Displays top ten key target-based actions for the company and its subsidiaries based on frequency (actions occurring with high and identical frequency are always included, and this may result in more than ten Key Target-based Actions being listed). Includes both target-based actions associated with patents where the company patent owner and target-based actions associated with drugs in active development. A drug is classified as 'active' if it features on a row (or rows) in the current development status table where the status is one of the following: Discovery, Clinical, Phase I, Phase II, Phase III, Pre-registration, Registered, Launched, or Suspended. A target-based action is one that is associated with a target.

### Key Technologies

Displays top ten key technologies for the company and its subsidiaries based on frequency (technologies occurring with high and identical frequency are always included, and this may result in more than ten Key Technologies being listed). Includes both key technologies associated with patents where the company relationship is patent owner and key technologies associated with drugs in active development. A drug is classified as 'active' if it features on a row (or rows) in the current development status table where the status is one of the following: Discovery, Clinical, Phase I, Phase II, Phase III, Pre-registration, Registered, Launched, or Suspended.

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**PLEASE NOTE:** the financials section where present in the report includes: Share Information, Stock Performance chart (including the consensus recommendation), and Major Shareholders. Financial Performance presents graphical and tabular data on Worldwide Sales, Operating Income and Net Income over time, together with a Quarterly earnings update. Balance Sheet lists Assets, Liabilities and Stockholders Equity, and Forecasts includes: EPS Forecast and Other Forecasts. The data reported in all sections (except share information and major stock holders) are correct as of the publication date of the report (and not the download date). For share information and major stock holders the data is correct for the date shown with these sections

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# Aerie Pharmaceuticals Inc

## COMPANY OVERVIEW

Company Name	Aerie Pharmaceuticals Inc
Parent Company Name	Aerie Pharmaceuticals Inc
Website	<a href="http://www.aeriepharma.com/">http://www.aeriepharma.com/</a>
Country	US
Number of Drugs in Active Development	3
Number of Inactive Drugs	6
Number of Patents as Owner	12
Number of Patents as Third Party	1
Number of Deals	0
Key Indications	Ocular hypertension, Glaucoma, Dermatological disease, Gastrointestinal disease, Ocular disease, Bone disease, Cancer, Obesity, Renal disease, Bladder disease, Heart disease
Key Target-based Actions	Rho associated protein kinase inhibitor, Noradrenaline transporter inhibitor, Prostanoid receptor agonist, Rhodopsin kinase inhibitor, Beta-adrenoceptor related kinase-1 inhibitor, Beta-adrenoceptor related kinase-2 inhibitor, CAM kinase inhibitor, GRK5 protein kinase inhibitor, GRK6 protein kinase inhibitor, Protein kinase A inhibitor, Protein kinase C inhibitor, Protein
Key Technologies	Small molecule therapeutic, Ophthalmic formulation, Ophthalmic liquid formulation, Solution, Ophthalmic drug implant, Drug combination, Sustained release formulation, Crystalline form, Salt synthesis, Dermatological formulation

## COMPANY PROFILE

### SUMMARY

Aerie Pharmaceuticals Inc, a spin-out of Duke University Medical Center, is a biotechnology company developing therapies for sight-threatening diseases of the eye such as glaucoma. Its discovery platform includes a prodrug technology that increases drug delivery through the cornea.

### EARLY R&D

By November 2007, the company was investigating protein kinase inhibitors and ethacrynic acid derivatives, to lower intraocular pressure in glaucoma patients. At that time, preclinical candidates from the series were anticipated later in that year.

### FINANCIAL

In September 2013, Aerie filed a registration statement on Form S-1 with the US Securities and Exchange Commission, regarding a proposed initial public offering of its common stock. At that time, the company planned to list its common stock on the NASDAQ Global Market under the ticker symbol "AERI". In October 2013, the company priced the offering of 6,720,000 shares of its common stock at a price of US \$10 each. The underwriters were granted a 30-day option to purchase up to an additional 1,008,000 shares of common stock at the same price to cover over-allotments. The offering was expected to close on October 30, 2013; at that time, trading of the shares began; later that month, the offering was closed. Net proceeds of approximately \$68.4 million were expected from the issue of 7,728,000 common stock shares, including 1,008,000 shares from the fully exercised underwriters over-allotment option; later that month, the company raised gross proceeds of \$77.3 million and \$68.3 million after IPO fees and expenses.

In March 2011, Aerie raised \$30 million through a series B financing.

In October 2005, Aerie raised \$21 million through a series A financing.

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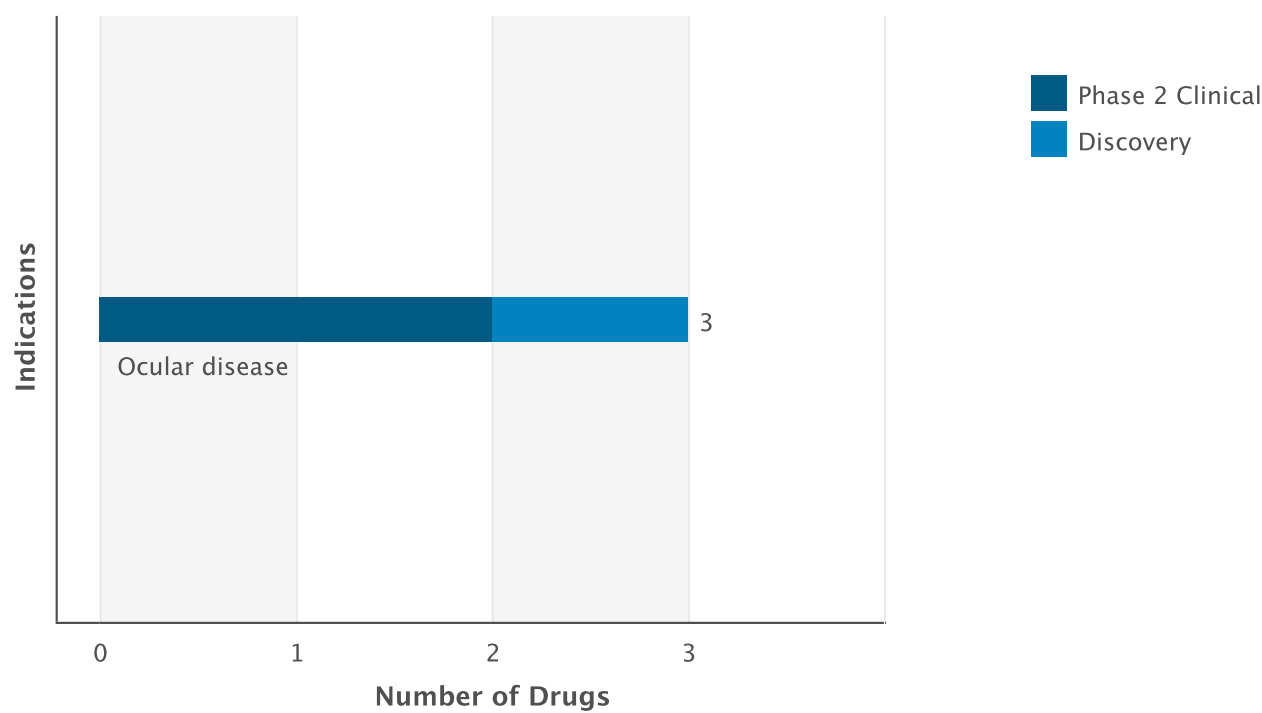


PRODUCT PORTFOLIO SUMMARY

DRUGS

Drugs by Indication

Active Drugs by Indication Chart

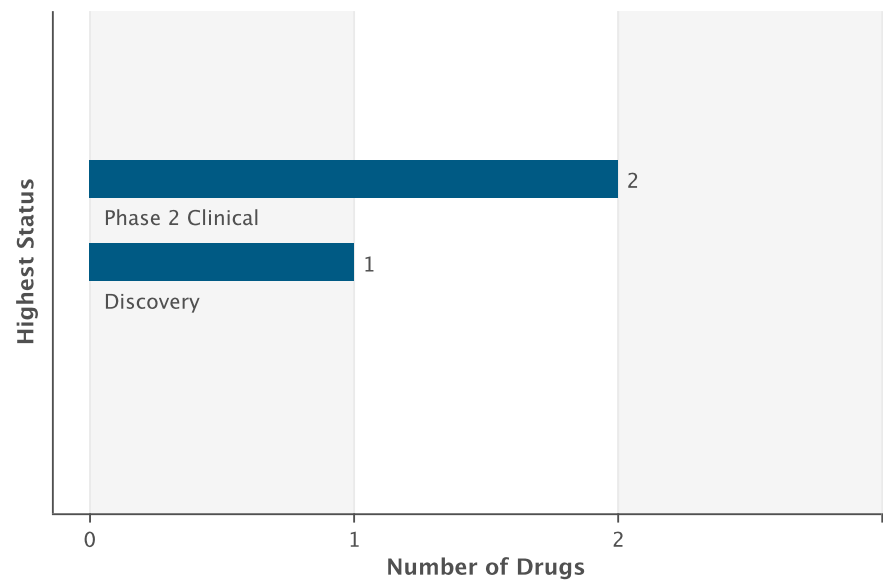


Drugs by Indication Table

Indication	Active	Inactive	Total
Ocular disease	3	6	9

Drugs by Highest Status

Active Drugs by Highest Status Chart



Drugs by Highest Status Table

Development Status	Number of Drugs
Phase 2 Clinical	2
Discovery	1
Discontinued	3
No Development Reported	3

CLINICAL TRIALS

Trials by Condition Studied

Condition Studied	Ongoing	All
Ocular disease	1	14

Trials by Phase

Phase	Ongoing	All
Phase 2	1	13
Phase 1	0	2

Phase Definitions

Phase 3 Clinical

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Includes Phase 3, Phase 3b, Phase 3a, Phase 2/3 (where enrolment count is 300 or over)

#### Phase 2 Clinical

Includes Phase 2, Phase 2a, Phase 2b, Phase 1/2 (where enrolment count is 100 or over), Phase 2/3 (where enrolment count is under 300 or not specified)

#### Phase 1 Clinical

Includes Phase 1, Phase 1a, Phase 1, Phase 1/2 (where enrolment count is under 100 or not specified), Phase 0

### PATENTS \*

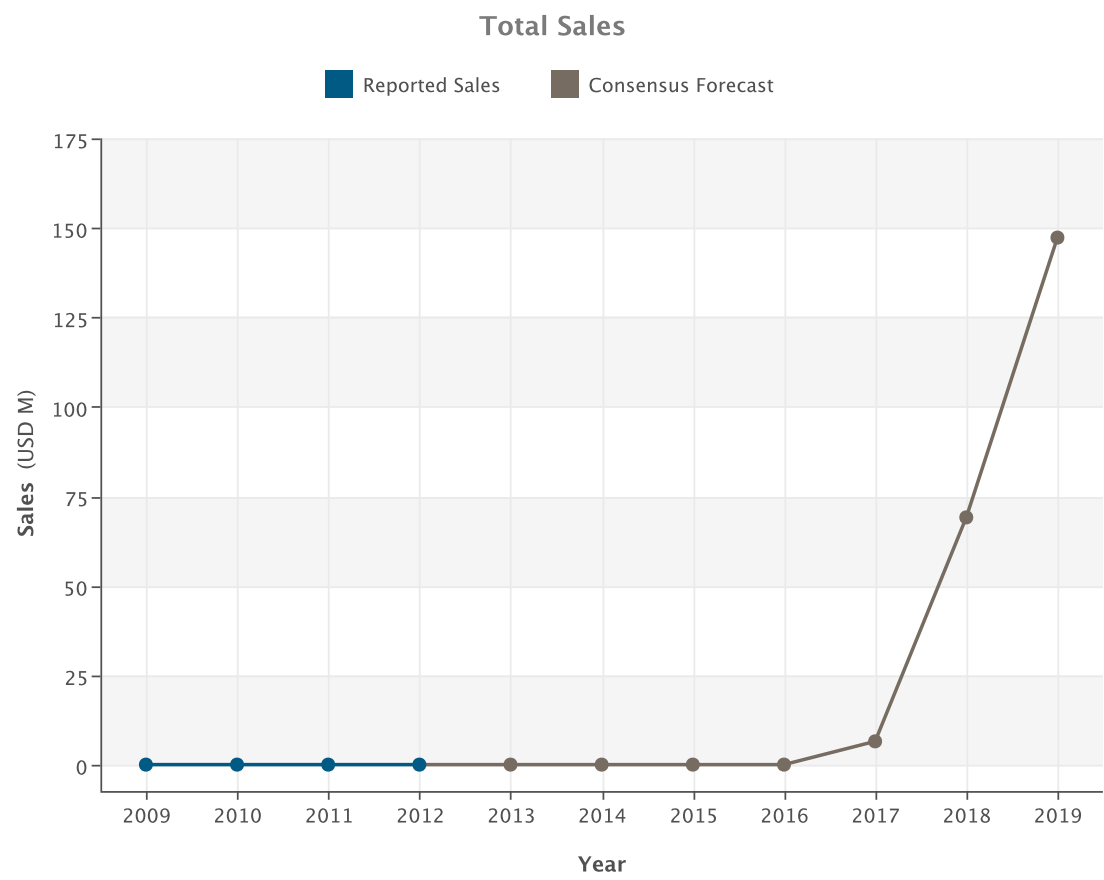
Indication	As Owner	As Third Party	Total
Cardiovascular disease	8	0	8
Endocrine disease	2	0	2
Gastrointestinal disease	8	0	8
Genitourinary disease	9	1	10
Degeneration	2	0	2
Andrology	1	0	1
Immune disorder	2	0	2
Musculoskeletal disease	8	0	8
Neoplasm	7	0	7
Ocular disease	11	0	11
Metabolic disorder	1	0	1
Neurological disease	2	0	2
Nutritional disorder	4	0	4
Respiratory disease	7	1	8
Inflammatory disease	8	0	8
Gynecology and obstetrics	1	0	1
Dermatological disease	8	0	8

\* This table represents a summary of the core patent coverage for this company covering Therapeutic EP, US and WO patents since 1990 only.

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PRODUCT PORTFOLIO FINANCIALS

DRUG SALES AND FORECASTS



Drug Sales as a Share of the Total Sales 2017



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## PRODUCT PORTFOLIO DRUGS

**PLEASE NOTE:** Highest status refers to highest development of that drug for one of the active companies

### AR-13324

<b>Drug Name</b>	AR-13324
<b>Key Synonyms</b>	
<b>Originator Company</b>	Aerie Pharmaceuticals Inc
<b>Active Companies</b>	Aerie Pharmaceuticals Inc
<b>Inactive Companies</b>	
<b>Highest Status</b>	Phase 2 Clinical
<b>Active Indications</b>	Ocular hypertension, Glaucoma
<b>Target-based Actions</b>	Noradrenaline transporter inhibitor, Rho associated protein kinase inhibitor
<b>Other Actions</b>	Antiglaucoma agent, Antihypertensive
<b>Technologies</b>	Ophthalmic formulation, Ophthalmic liquid formulation, Solution, Small molecule therapeutic
<b>Last Change Date</b>	17-Feb-2014

### AR-13324 + latanoprost (fixed dose combination, ocular hypertension/glaucoma), Aerie

<b>Drug Name</b>	AR-13324 + latanoprost (fixed dose combination, ocular hypertension/glaucoma), Aerie
<b>Key Synonyms</b>	
<b>Originator Company</b>	Aerie Pharmaceuticals Inc
<b>Active Companies</b>	Aerie Pharmaceuticals Inc
<b>Inactive Companies</b>	
<b>Highest Status</b>	Phase 2 Clinical
<b>Active Indications</b>	Glaucoma, Ocular hypertension
<b>Target-based Actions</b>	Noradrenaline transporter inhibitor, Rho associated protein kinase inhibitor
<b>Other Actions</b>	Antihypertensive, Ophthalmological agent, PGF2 alpha agonist
<b>Technologies</b>	Drug combination, Ophthalmic formulation, Ophthalmic liquid formulation, Small molecule therapeutic
<b>Last Change Date</b>	31-Jan-2014

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**AR-13533**

<b>Drug Name</b>	AR-13533
<b>Key Synonyms</b>	
<b>Originator Company</b>	Aerie Pharmaceuticals Inc
<b>Active Companies</b>	Aerie Pharmaceuticals Inc
<b>Inactive Companies</b>	
<b>Highest Status</b>	Discovery
<b>Active Indications</b>	Ocular hypertension
<b>Target-based Actions</b>	Noradrenaline transporter inhibitor, Rho associated protein kinase inhibitor
<b>Other Actions</b>	Antihypertensive
<b>Technologies</b>	Ophthalmic formulation, Solution, Small molecule therapeutic
<b>Last Change Date</b>	18-Oct-2013

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