

Revance Therapeutics Inc

COMPANY AND PIPELINE OVERVIEW REPORT

A comprehensive coverage of the company and a summary of the drug pipeline portfolio.

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ABOUT COMPANY AND PIPELINE OVERVIEW REPORT

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GLOSSARY

Number of Drugs in Active Development

Number of drugs associated with the company or subsidiary that are currently in active development, i.e. the development status for the drug(s) is one of the following: Discovery, Clinical, Phase I, Phase II, Phase III, Pre-registration, Registered, Launched, or Suspended.

Number of Inactive Drugs

Number of drugs associated with the company or subsidiary that are currently classified as inactive, i.e. where the development status for the drug(s) is one of the following: No Development Reported, Discontinued, or Withdrawn.

Number of Patents as Owner

Number of patents associated with the company where the company is listed as owner; i.e. the relationship type (or way the patent refers to the company) is: Patent Assignee/Owner, Patent owner (not assignee), Licensee for development and marketing, Licensee – marketing only (Distributor), Patent assignee of family member, Inferred assignee.

Number of Patents as Third Party

Number of patents associated with the company where the company is listed as third party; i.e. the relationship type (or way the patent refers to the company) is: Patent assignee (not owner), Ex-Licensee for development and marketing, Ex-Licensee marketing only (Distributor), Customer of technology, Ex-Customer of technology, Patent opponent or infringer, Affiliate organization of inventor, Owner of underlying technology.

Patents summary table

This table represents a summary of the core patent coverage for this company covering Therapeutic EP, US and WO patents since 1990 only.

Number of Deals

A count of deals where the company or one of its subsidiaries is the primary company.

Key Indications

Displays top ten key indications for the company and its subsidiaries based on frequency (indications occurring with high and identical frequency are always included, and this may result in more than ten Key Indications being listed). Includes both indications associated with patents where the company is patent owner and indications associated with drugs in active development. A drug is classified as 'active' if it features on a row (or rows) in the current development status table where the status is one of the following: Discovery, Clinical, Phase I, Phase II, Phase III, Pre-registration, Registered, Launched, or Suspended.

Key Target-based Actions

Displays top ten key target-based actions for the company and its subsidiaries based on frequency (actions occurring with high and identical frequency are always included, and this may result in more than ten Key Target-based Actions being listed). Includes both target-based actions associated with patents where the company patent owner and target-based actions associated with drugs in active development. A drug is classified as 'active' if it features on a row (or rows) in the current development status table where the status is one of the following: Discovery, Clinical, Phase I, Phase II, Phase III, Pre-registration, Registered, Launched, or Suspended. A target-based action is one that is associated with a target.

Key Technologies

Displays top ten key technologies for the company and its subsidiaries based on frequency (technologies occurring with high and identical frequency are always included, and this may result in more than ten Key Technologies being listed). Includes both key technologies associated with patents where the company relationship is patent owner and key technologies associated with drugs in active development. A drug is classified as 'active' if it features on a row (or rows) in the current development status table where the status is one of the following: Discovery, Clinical, Phase I, Phase II, Phase III, Pre-registration, Registered, Launched, or Suspended.

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PLEASE NOTE: the financials section where present in the report includes: Share Information, Stock Performance chart (including the consensus recommendation), and Major Shareholders. Financial Performance presents graphical and tabular data on Worldwide Sales, Operating Income and Net Income over time, together with a Quarterly earnings update. Balance Sheet lists Assets, Liabilities and Stockholders Equity, and Forecasts includes: EPS Forecast and Other Forecasts. The data reported in all sections (except share information and major stock holders) are correct as of the publication date of the report (and not the download date). For share information and major stock holders the data is correct for the date shown with these sections

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Revance Therapeutics Inc

COMPANY OVERVIEW

Company Name	Revance Therapeutics Inc
Parent Company Name	Revance Therapeutics Inc
Website	http://www.revance.com/
Country	US
Number of Drugs in Active Development	2
Number of Inactive Drugs	1
Number of Patents as Owner	10
Number of Patents as Third Party	0
Number of Deals	4
Key Indications	Unidentified indication,Acne,Hyperhidrosis,Migraine,Cerebral palsy,Muscle spasm,Rhinitis,Rosacea,Strabismus,Temporomandibular joint syndrome
Key Target-based Actions	Botulinum toxin A stimulator,Acetylcholine receptor antagonist,Botulinum toxin B stimulator,Botulinum toxin C1 stimulator,Botulinum toxin D stimulator,Botulinum toxin E stimulator,Botulinum toxin F stimulator,Botulinum toxin G stimulator,Botulinum toxin stimulator
Key Technologies	Toxin,Peptide,Biological therapeutic,Parenteral formulation unspecified,Dermatological formulation,Injectable formulation,Dermatological gel formulation,Freeze drying,Absorption enhancer transdermal,Drug combination,Drying,Formulation preservation,Natural product,Oligosaccharide,Patch formulation,Pharmaceutical carrier,Transdermal

COMPANY PROFILE

SUMMARY

Revance Therapeutics, headquartered in Mountain View, CA, is a privately-held biopharmaceutical company. Revance specializes in developing dermatology products using its transdermal delivery technology and tissue remodeling agents.

LICENSING AGREEMENTS

In December 2007, Mediscs was to make an equity investment in Revance, as well as enter into an option agreement to acquire Revance or exclusively license North American rights to Revance's botulinum toxin type A aesthetic product. Mediscs would make a \$20 million investment in Revance, receiving preferred stock equivalent of almost 10%. Revance would be responsible for manufacturing worldwide, while Mediscs had the right to exercise the option upon completion of certain regulatory milestones through the end of phase II development. On exercising the license option, Revance would receive an option payment, milestones and royalties. The companies also agreed to negotiate a development program for the application of Revance's drug delivery technology. In July 2009, Mediscs obtained worldwide aesthetic and dermatological rights to the botulinum toxin type A product.

FINANCIAL

In June 2014, the company announced the pricing of underwritten public offering of 4 million shares priced at \$30.50 each. The underwriters were granted 30-day option to purchase an additional 600,000 shares. At that time, the offering was expected to close on June 24, 2014. Later that month, the offering of 4.6 million shares was closed and the company raised net proceeds of approximately \$131.3 million.

In June 2014, the company proposed an underwritten public offering of 3 million shares and expected to grant the underwriters a 30-day option to acquire an additional 450,000 shares.

In March 2014, the company was added to the Russell 2000 and Russell 3000 indexes.

In February 2014, Revance priced an initial public offering of 6 million common stock shares at a price of \$16 each. The shares began trading on the NASDAQ Global Market under the ticker symbol 'RVNC'. The underwriters were granted a 30-day option to buy up to an additional 0.9 million common stock shares at the same price to cover over-allotments. At

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that time, the offering was expected to close on February 11, 2014. Later that month, the initial public offering of 6,900,000 shares of common stock was closed. The company raised gross proceeds of approximately \$110 million and net proceeds of \$102.7 million [1524055,.

In April 2013, the company raised \$33 million from a series E growth financing and at that time, \$71 million in convertible debt was converted into the series E preferred stock.

In June 2011, Revance closed \$45 million financing.

In November 2008, the company secured \$8 million in venture debt financing.

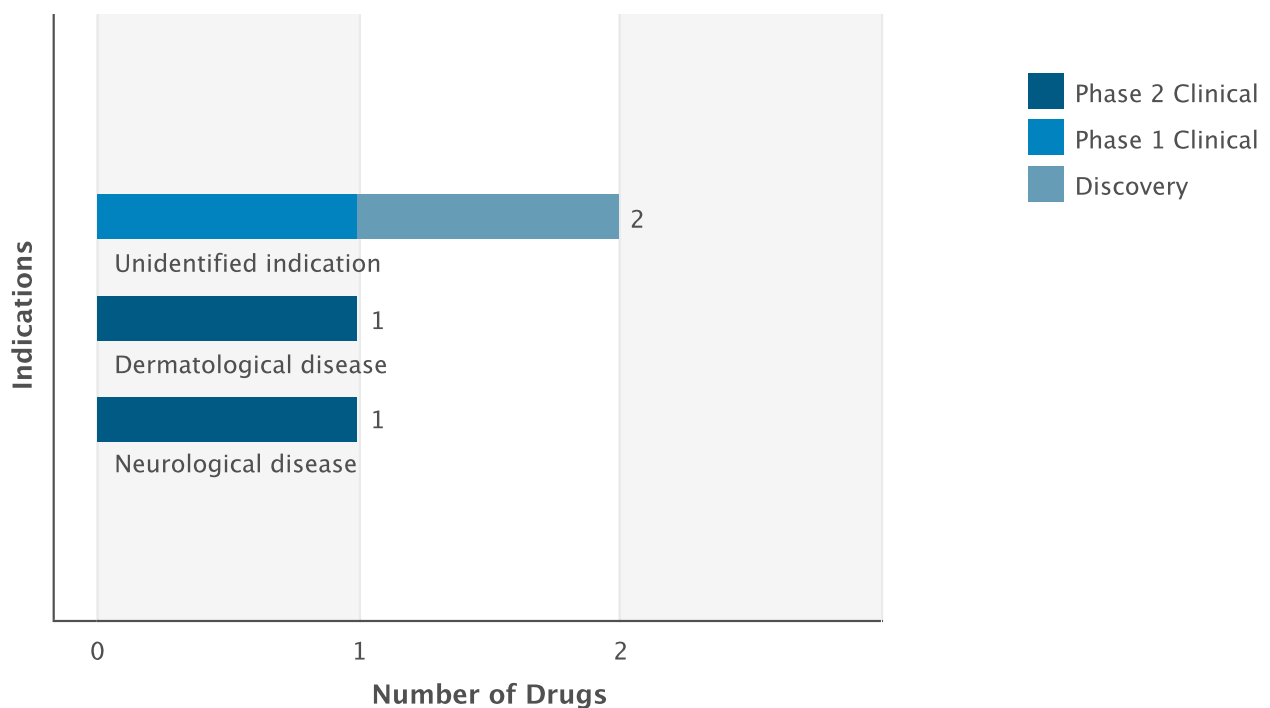
In May 2008, Revance raised a further \$8 million from a series C financing, bringing the total raised to \$51.2 million.

PRODUCT PORTFOLIO SUMMARY

DRUGS

Drugs by Indication

Active Drugs by Indication Chart



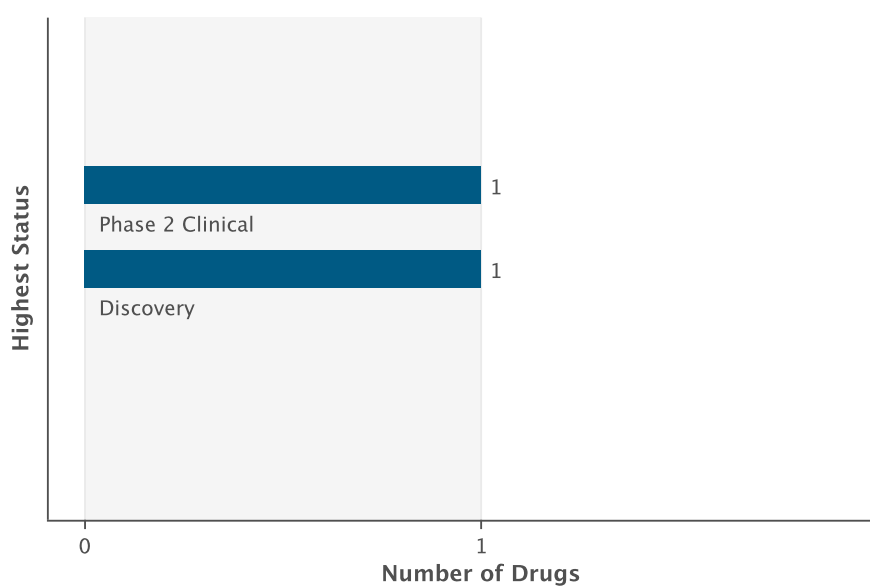
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Drugs by Indication Table

Indication	Active	Inactive	Total
Inflammatory disease	0	2	2
Unidentified indication	2	0	2
Otorhinolaryngological disease	0	1	1
Respiratory disease	0	1	1
Infectious disease	0	1	1
Dermatological disease	1	0	1
Neurological disease	1	0	1
Musculoskeletal disease	0	1	1

Drugs by Highest Status

Active Drugs by Highest Status Chart



Drugs by Highest Status Table

Development Status	Number of Drugs
Phase 2 Clinical	1
Discovery	1
No Development Reported	1

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DEALS

Deal Type	Principal		Partner		Total
	Active	Inactive	Active	Inactive	
Drug - Development/Commercialization License	1	0	0	0	1
Drug - Manufacturing/Supply	0	0	3	0	3

CLINICAL TRIALS

Trials by Condition Studied

Condition Studied	Ongoing	All
Degeneration	0	2
Otorhinolaryngological disease	0	1
Immune disorder	0	1
Infectious disease	0	1
Respiratory disease	0	1
Inflammatory disease	0	1

Trials by Phase

Phase	Ongoing	All
Phase 3	0	2
Phase 2	0	2

Phase Definitions

Phase 3 Clinical

Includes Phase 3, Phase 3b, Phase 3a, Phase 2/3 (where enrolment count is 300 or over)

Phase 2 Clinical

Includes Phase 2, Phase 2a, Phase 2b, Phase 1/2 (where enrolment count is 100 or over), Phase 2/3 (where enrolment count is under 300 or not specified)

Phase 1 Clinical

Includes Phase 1, Phase 1a, Phase 1, Phase 1/2 (where enrolment count is under 100 or not specified), Phase 0

PATENTS *

Indication	As Owner	As Third Party	Total
Cardiovascular disease	1	0	1
Endocrine disease	2	0	2
Gastrointestinal disease	3	0	3
Genitourinary disease	3	0	3

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Immune disorder	3	0	3
Musculoskeletal disease	7	0	7
Neoplasm	3	0	3
Ocular disease	3	0	3
Metabolic disorder	3	0	3
Mouth disease	1	0	1
Neurological disease	6	0	6
Nutritional disorder	1	0	1
Prophylaxis	1	0	1
Respiratory disease	4	0	4
Infectious disease	6	0	6
Injury	2	0	2
Inflammatory disease	5	0	5
Otorhinolaryngological disease	4	0	4
Dermatological disease	12	0	12

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PRODUCT PORTFOLIO DRUGS

PLEASE NOTE: Highest status refers to highest development of that drug for one of the active companies

RT-001, Revance Therapeutics

Drug Name	RT-001, Revance Therapeutics
Key Synonyms	
Originator Company	Revance Therapeutics Inc
Active Companies	Revance Therapeutics Inc
Inactive Companies	
Highest Status	Phase 2 Clinical
Active Indications	Migraine, Hyperhidrosis, Unidentified indication, Acne
Target-based Actions	Botulinum toxin A stimulator
Other Actions	Dermatological agent, Analgesic
Technologies	Dermatological formulation, Biological therapeutic, Dermatological gel formulation, Peptide, Toxin
Last Change Date	09-Apr-2014

RT-002

Drug Name	RT-002
Key Synonyms	
Originator Company	Revance Therapeutics Inc
Active Companies	Revance Therapeutics Inc
Inactive Companies	
Highest Status	Discovery
Active Indications	Unidentified indication
Target-based Actions	Botulinum toxin A stimulator, Acetylcholine receptor antagonist
Other Actions	Neuromuscular blocking agent
Technologies	Injectable formulation, Biological therapeutic, Parenteral formulation unspecified, Peptide, Toxin
Last Change Date	14-Nov-2014

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