

Recro Pharma, Inc.

(REPH/ NASDAQ)

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Buys IV/IM Meloxicam & Manufacturing Site – View As Diversifying & Low Risk

Buy
TP: \$26.00

Investment Summary

Yesterday, Recro announced the acquisition of Alkermes' IV/IM meloxicam and its Gainsville, GA GMP manufacturing facility. IV/IM meloxicam is Phase 3 ready and has demonstrated potent efficacy for acute pain in Phase 2 and Phase 1 trials, whereas the Gainsville manufacturing facility generates sufficient cash flows that would more than allow Recro to service the \$50 million in debt financing it will use to cover the upfront payment to Alkermes. We believe this acquisition fits well with Recro's existing pain pipeline and its working capital needs. The positive cash flow from the facility will be used to service Recro's interest and principal payment, and potentially fund its R&D activities over time. The acquisition is expected to close in 2Q15 and we believe that diversification with an arguably low risk, late-stage asset improves the company's appeal. Recro has been trading near cash per share value since its negative interim Phase 2 trial analysis in September, but within a month we expect the company to release a more positive interim analysis from its new trial design given that the primary endpoint is now measured on days 1 and 2 after bunionectomy, rather than on days 0 and 1, where day 0 proved to be problematic due to the difficulty in controlling the high intensity of pain immediately following surgery.

Discussion

Yesterday, Recro announced the acquisition of Alkermes' IV/IM meloxicam and its Gainsville, GA GMP manufacturing facility. IV/IM meloxicam is Phase 3 ready and has demonstrated potent efficacy for acute pain in Phase 2 and Phase 1 trials, whereas the Gainsville manufacturing facility generates sufficient cash flows that would more than allow Recro to service the \$50 million in debt financing it will use to cover the upfront payment to Alkermes. We believe this acquisition fits well with Recro's existing pain pipeline and its working capital needs. The positive cash flow from the facility will be used to service Recro's interest and principal payment, and potentially fund its R&D activities over time. The acquisition is expected to close in 2Q15 and we believe that diversification with an arguably low risk, late-stage asset improves the company's appeal. Recro has been trading near cash per share value since its negative interim Phase 2 trial analysis in September, but within a month we expect the company to release a more positive interim analysis from its new trial design given that the primary endpoint is now measured on days 1 and 2 after bunionectomy, rather than on days 0 and 1, where day 0 proved to be problematic due to the difficulty in controlling the high intensity of pain immediately following surgery. We are awaiting further clarity over the coming months on the revenue and expense details from the currently produced marketed drugs before altering our financial model, especially because over the next few years we expect no net cash flow changes to Recro from these marketed drugs until all debt principle and interest is repaid. Given that 3 parties had to come to agreement for this transaction to occur, we do not believe that the transaction is in any way a last minute method to distract investors from the upcoming dex interim analysis, as this transaction has likely been in the works for many months and the dex trial is blinded and placebo controlled so management does not yet know the outcome.

Phase 2 data with IV/IM meloxicam. With the acquisition, Recro adds a second acute pain drug candidate, IV/IM meloxicam, to its leading drug candidate of Dex-IN. IV/IM meloxicam is a quick-onset long-acting injectable form of meloxicam designed using Alkermes' NanoCrystal technology. It is protected through 2022 with potential IP protection extending through 2030. In five Phase 2 trials in over 700 patients with acute pain notably following hysterectomy and dental surgery, all doses of IV meloxicam demonstrated rapid onset of pain relief, short time to peak analgesic effect, 18 to 24 hour duration of pain relief, and good tolerability compared to active controls. Recro plans to move the 30mg dose of IV meloxicam into Phase 3 by YE15, due to its similar efficacy with the 60mg dose and benign safety. In addition, Recro plans to report interim results within a month, and top-line data around mid-2015 from its Phase 2 trial with Dex-IN, and advance Dex-IN into Phase 3 by YE15 pending a positive Phase 2 outcome.

Price	\$4.50
52-Week High/Low	\$9.88-\$2.36
Shares Out (mm)	7.7
Market Cap (mm)	\$35
Avg. Daily Vol (000)	19,748
Short Interest	0.0%
EV (mm)	NA

	FY13A	FY14E	FY15E
EPS			
Mar	--	\$(3.67)A	\$(0.97)
Prior:	--	--	\$(0.95)
June	--	\$(0.36)A	\$(1.05)
Prior:	--	--	\$(0.99)
Sept	--	\$(0.61)A	\$(1.14)
Prior:	--	--	\$(1.04)
Dec	--	\$(0.89)	\$(1.24)
Prior:	--	\$(0.90)	\$(1.08)
FY (Dec)	\$(15.41)	\$(3.35)	\$(4.39)
Prior:	--	\$(3.36)	\$(4.06)
P/E (x)	NM	NM	NM
Revenue (\$M)			
Mar	--	\$0.0A	\$0.0
June	--	\$0.0A	\$0.0
Sept	--	\$0.0A	\$0.0
Dec	--	\$0.0	\$0.0
FY (Dec)	\$0.0	\$0.0	\$0.0



Source: Bloomberg

Terms of the transaction. At closing, Recro will pay Alkermes \$50 million and gain worldwide rights to IV/IM meloxicam and ownership of a GMP manufacturing facility located in Gainesville, GA. The \$50 million up-front payment will be funded via a 15% interest, 5-year senior secured term loan with an OrbiMed affiliate, and in conjunction with the term loan, OrbiMed is eligible to receive a 7-year warrant good for 3% of Recro's outstanding common stock at closing (strike price of \$3.28). Also, Recro is obligated to pay Alkermes an additional \$120 million upon achievement of certain regulatory and sales milestones related to IV/IM meloxicam, as well as low double-digit royalties on IV/IM meloxicam sales. At closing, Recro will issue Alkermes a 7-year warrant to purchase 350,000 shares of Recro common stock (strike price to be two times Recro's share price at deal close). Recro expects to have 9.5 million fully diluted shares post-transaction, versus 8.9 million pre-transaction.

GMP manufacturing facility at Gainesville. The 85,000 square feet DEA-licensed facility currently manufactures 5 commercial products including Ritalin LA, Focalin XR, Verelan/verapamil, and Zohydro ER, generating \$73.6 million in net annual sales over 2014 and having positive cash flow (EBITDA of \$26.5 million). The positive cash flow from the facility will be used to service Recro's interest and principal payment, and potentially fund its R&D activities over time. The facility also should better position Recro for future business development deals, given that there is ample room for expansion to manufacture additional products.

RECRO PHARMA, INC Income Statement Fiscal Year ends December (All amounts in 000s except per share items)																			
	2011A	2012A	2013A	1Q14A	2Q14A	3Q14A	4Q14E	2014E	1Q15E	2Q15E	3Q15E	4Q15E	2015E	2016E	2017E	2018E	2019E	2020E	
Dex-IN for post-operative pain (US)								-					-	-	35,322	110,787	173,742	222,014	
Total revenues				-	-	-	-	-	-	-	-	-	-	-	35,322	110,787	173,742	222,014	
COGS															7,064	22,157	34,748	39,963	
R&D	1,828	542	544	227	1,837	3,634	5,814	11,512	6,395	7,035	7,738	8,512	29,681	35,617	39,179	43,096	47,406	52,147	
SG&A	485	339	546	647	959	1,084	1,139	3,828	1,150	1,162	1,173	1,185	4,670	7,471	14,942	20,919	29,287	32,216	
Total operating expenses	2,313	881	1,090	874	2,796	4,718	6,953	15,340	7,545	8,196	8,911	9,697	34,350	43,088	61,185	86,173	111,442	124,325	
Operating income (EBIT)	(2,313)	(881)	(1,090)	(874)	(2,796)	(4,718)	(6,953)	(15,340)	(7,545)	(8,196)	(8,911)	(9,697)	(34,350)	(43,088)	(25,863)	24,614	62,301	97,689	
Interest income		0	0	0	2	5	4	11	4	4	4	4	17	19	21	23	34	51	
Grant income		85						-					-	-	-	-	-	-	
Interest expense	(558)	(740)	(868)	(4,273)				(4,273)					-	-	-	-	-	-	
Income before taxes	(2,871)	(1,537)	(1,958)	(5,146)	(2,794)	(4,713)	(6,948)	(19,602)	(7,541)	(8,192)	(8,907)	(9,693)	(34,333)	(43,069)	(25,843)	24,637	62,335	97,740	
Provision for income taxes			-					-					-	-	-	-	6,233	29,322	
Net income, GAAP	(2,871)	(1,537)	(1,958)	(5,146)	(2,794)	(4,713)	(6,948)	(19,602)	(7,541)	(8,192)	(8,907)	(9,693)	(34,333)	(43,069)	(25,843)	24,637	56,101	68,418	
Accretion of redeemable convertible preferred stock	(383)	(413)	(440)	(1,270)				(1,270)					-	-	-	-	-	-	
Net income to common shareholders	(3,254)	(1,949)	(2,398)	(6,416)	(2,794)	(4,713)	(6,948)	(20,872)	(7,541)	(8,192)	(8,907)	(9,693)	(34,333)	(43,069)	(25,843)	24,637	56,101	68,418	
EPS basic	\$ (20.91)	\$ (12.53)	\$ (15.41)	\$ (3.67)	\$ (0.36)	\$ (0.61)	\$ (0.89)	\$ (3.35)	\$ (0.97)	\$ (1.05)	\$ (1.14)	\$ (1.24)	\$ (4.39)	\$ (5.40)	\$ (3.17)	\$ 2.97	\$ 6.62	\$ 7.92	
EPS diluted, GAAP	\$ (20.91)	\$ (12.53)	\$ (15.41)	\$ (3.67)	\$ (0.36)	\$ (0.61)	\$ (0.89)	\$ (3.35)	\$ (0.97)	\$ (1.05)	\$ (1.14)	\$ (1.24)	\$ (4.39)	\$ (5.40)	\$ (3.17)	\$ 2.46	\$ 5.52	\$ 6.62	
Basic shares outstanding	156	156	156	1,750	7,708	7,708	7,785	6,237	7,800	7,808	7,816	7,824	7,812	7,980	8,140	8,303	8,469	8,638	
Diluted shares outstanding	156	156	156	1,750	7,708	7,708	7,785	6,237	7,800	7,808	7,816	7,824	7,812	7,980	8,140	10,003	10,169	10,338	

Source: Company documents and Brean Capital, LLC. estimates

RELATED COMPANIES

Company	Ticker	Rating	Price
Recro Pharma, Inc.	REPH	Buy	\$4.50

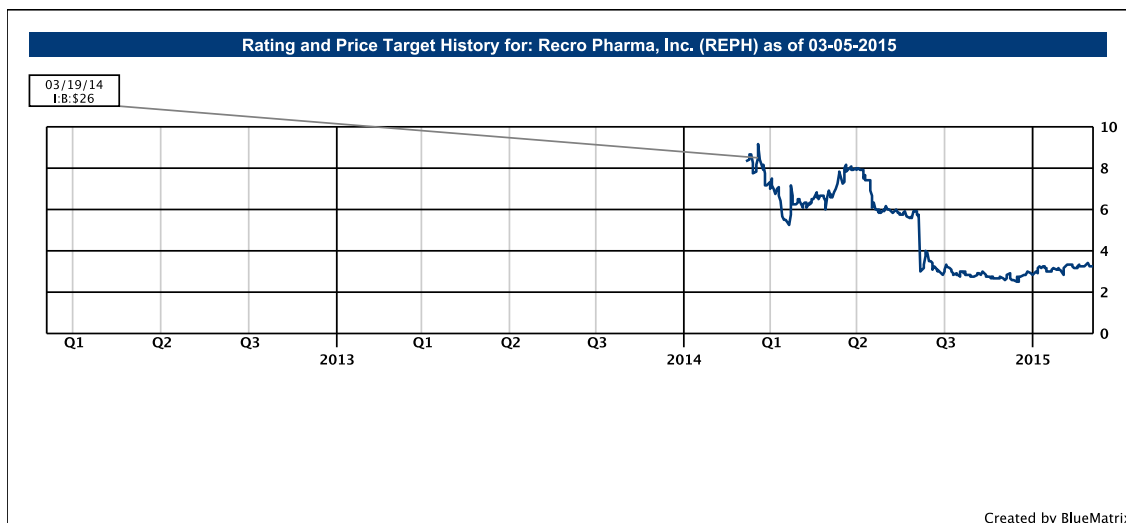
Risks

Recro Pharma, Inc. (REPH)

Risks to the achievement of our target price include market adoption risks, business development risks, competition, and high share price volatility.

Important Disclosures

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Hold - Fully valued, not expected to appreciate or decline materially within the next 12 months.

Sell - Expected to decline by at least 10% within the next 12 months.

Rating Category	Count	Percent	IB Serv./ Past 12Mos.	
			Count	Percent
BUY	115	76.67%	18	15.65%
HOLD	32	21.33%	0	0.00%
SELL	3	2.00%	0	0.00%
NOT RATED				

Note: Stock price volatility may cause temporary non-alignment of some ratings with some target prices.

Valuation / Target Price

We derive our target price of \$26 through a DCF analysis, assuming a 25% discount rate that is applied to all cash flows and the terminal value, which is based on a 5 multiple of the projected 2020 EBITDA of \$99 million.

Analyst Certification

We, Jonathan Aschoff and Yi Cheng, hereby certify that the views expressed in this research report accurately reflect our personal views about any and all of the subject securities or issuers referred to in this document. The analyst and associate analyst further certify that they have not received and will not be receiving direct or indirect compensation in exchange for expressing the recommendation contained in this publication.

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