J.P.Morgan

Sage Therapeutics

3Q Snapshot & Model Update

We are updating our SAGE model based on the company's 3Q results (there was no conference call). After its initial public offering in July and the recent top-line data release from the SAGE-547 Phase 1/2 trial (note here), the quarterly update was largely incremental. Maintain OW.

- Upcoming events: Full Phase 1/2 547 data in 2015. First and most importantly regarding SAGE-547, the co plans to present full data from the Phase 1/2 study (only top-line released thus far) at an upcoming medical meeting, likely in early 2015. The company has also scheduled an End of Phase 2 meeting with the FDA, and thus we expect a regulatory update in the next couple of months. On the pre-clinical side, the co is prioritizing development of SAGE-217, for which an IND is anticipated to be filed in late 2015 (vs. 1H15 prvsly). Development of SAGE-689 will proceed after SAGE-217.
- **3Q results.** 3Q EPS was \$(0.50) vs. JPMe of (\$0.61), largely driven by post-IPO share counts. 3Q OpEx of \$9.5M was higher than JPMe of \$8.4M. That said, SAGE is not yet an earnings story.
- Estimate changes. We have updated our model for 3Q results, changes were minimal. We are maintaining our Dec-15 \$42 target.
- **Balance sheet update.** SAGE ended 3Q with \$137M in cash (and no debt) after completing an IPO in July which generated \$94M in net proceeds.

Overweight

SAGE, SAGE US Price: \$29.58

Price Target: \$42.00

Biotechnology

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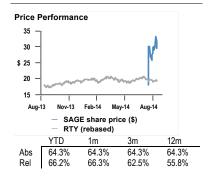
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Sage Therapeutics, Inc. (SAGE:SAGE US)

FYE Dec	2012A	2013A	2014E (Prev)	2014E (Curr)	2015E
EPS reported (\$)					
Q1 (Mar)	-	(0.76)	(1.17)A	(1.17)A	-
Q2 (Jun)	-	_	(4.57)A	(4.57)A	-
Q3 (Sep)	-	-	(0.61)	(0.50)A	-
Q4 (Dec)	-	-	(0.45)	(0.44)	-
FY	(2.74)	(2.15)	(2.93)	(2.69)	(2.26)

Company Data	
Price (\$)	29.58
Date Of Price	13 Aug 14
52-week Range (\$)	41.01-24.25
Market Cap (\$ mn)	760.56
Fiscal Year End	Dec
Shares O/S (mn)	26
Price Target (\$)	42.00
Price Target End Date	31-Dec-15

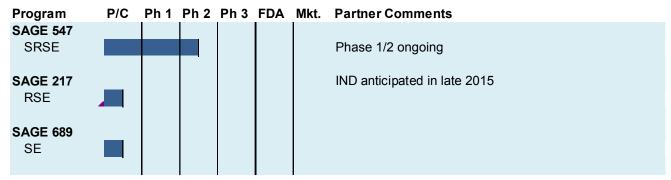
See page 6 for analyst certification and important disclosures.

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Pipeline

Figure 1: SAGE Pipeline

Product Pipeline Highlights



Source: Company reports and J.P. Morgan estimates.

Upcoming Events

Figure 2: SAGE Upcoming Events

Anticipated	Mosseeflosse	Liabliabto
Anncioaleo	Newshow	Highlights

Program	Event	Expected Timing	Significance
SAGE 547	Full Date from Phase 1/2 Trial Update	1H15	High
	Potential Pivotal trial Start	2015	Low
	Potential Pivotal Data	2016	High
	Potential NDA/MAA Filings	2016	Low
SAGE 217	IND Filing	late 2015	Low
SAGE 689	Potential IND Filing	2016	Low

Source: Company reports and J.P. Morgan estimates.

Figure 3: SAGE Income Statement

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	2013A	1Q14A	2Q14A	3Q14A	4Q14E	2014E	2015E	2016E	2017E	2018E
US 547 Revenues						-	_	_	26.5	195.5
EU 547 Revenues						-	-	-		2.2
Total Product Revnue	L					-	-	-	26.5	197.7
License & Milestone	- [-	-	-	-	-
Contract, Grant & Collaboration						-	-	-	-	-
Total Revenues	-	-	-	-	-	-	-	-	26.5	197.7
COGS		4.2					-	-	3.4	21.5
R&D SG&A	14.4	4.2 1.6	4.4	6.6 2.9	8.3	23.46	48.3	56.0	67.5	79.5
Collaboration Expense	3.9	1.6	1.8	2.9	3.1	9.4	14.0	56.2	62.7	64.4
Total Operating Expenses	18.3	5.8	6.2	9.5	11.4	32.8	62.3	112.2	133.6	165.4
Total Operating Expenses	10.3	3.0	0.2	3.3	11.4	32.0	02.3	112.2	133.0	103.4
Operating Income	(18.3)	(5.8)	(6.2)	(9.5)	(11.4)	(32.8)	(62.3)	(112.2)	(107.1)	32.4
Net interest & other income	(0.0)	-	(0.0)	0.0	` - '	(0.0)	` - '	` - '	` - '	-
Accretion of redeemable conv. pref stock	(0.0)	(0.3)	(1.6)	(0.4)		(2.3)				
Income Tax (benefit)	-		-	-	- '	-	-	-	-	-
GAAP Net Income	(18.3)	(6.1)	(7.8)	(9.9)	(11.4)	(35.1)	(62.3)	(112.2)	(107.1)	32.4
GAAP Basic EPS	(3.89)	(1.17)	(4.57)	(0.50)	(0.44)	(2.69)	(2.26)	(3.53)	(3.06)	0.85
GAAP Diluted EPS	(2.15)	(1.17)	(4.57)	(0.50)	(0.44)	(2.69)	(2.26)	(3.53)	(3.06)	0.82
Basic Shares Outstanding Shares added	4.7	5.2	1.7	19.6	25.8 1.0	13.1 25.1	27.5 2.0	31.8	35.0	38.0
										2.0
	0.5	5.2	1.0	17.9				2.0	2.0	2.0
Diluted Shares Outstanding	8.5	5.2 5.2	1.0	17.9	25.8	13.1	27.5	31.8	2.0 35.0	2.0 39.5
Diluted Shares Outstanding	8.5							-		
	8.5							-		
Diluted Shares Outstanding Margin Analysis:		5.2	1.7	19.6	25.8	13.1	27.5	31.8	35.0	39.5
Diluted Shares Outstanding Margin Analysis: Gross margin	NM	5.2 NM	1.7 NM	19.6	25.8 NM	13.1	27.5	31.8	35.0 87%	39.5 89%
Diluted Shares Outstanding Margin Analysis: Gross margin Operating margin	NM NM	5.2 NM NM	1.7	19.6 NM NM	25.8 NM NM	13.1 NM NM	27.5 NM NM	31.8 NM NM	35.0 87% NM	39.5 89% 16.36%
Diluted Shares Outstanding Margin Analysis: Gross margin Operating margin Net margin	NM NM NM	S.2 NM NM	NM NM NM	NM NM	25.8 NM NM NM	NM NM NM	27.5 NM NM NM	31.8 NM NM NM	87% NM NM	89% 16.36% 16.36%
Diluted Shares Outstanding Margin Analysis: Gross margin Operating margin Net margin Tax Rate Cost Analysis: COGS as % of tot. prod. sales	NM NM NM 0.0%	5.2 NM NM NM 0%	1.7 NM NM NM 0%	19.6 NM NM NM 0%	25.8 NM NM NM 0%	NM NM NM 0.0%	27.5 NM NM NM 0.0%	NM NM NM 0.0%	35.0 87% NM NM 0.0% 13%	89% 16.36% 16.36% 0.0%
Diluted Shares Outstanding Margin Analysis: Gross margin Operating margin Net margin Tax Rate Cost Analysis: COGS as % of tot. prod. sales R&D as % of tot. revenue	NM NM NM 0.0%	5.2 NM NM NM 0% NM	1.7 NM NM NM 0% NM	NM NM O%	25.8 NM NM NM 0% NM NM	NM NM NM 0.0%	27.5 NM NM NM O.0% 15% NM	31.8 NM NM NM 0.0%	35.0 87% NM NM 0.0% 13% 254.41%	89% 16.36% 16.36% 0.0% 11% 40.20%
Diluted Shares Outstanding Margin Analysis: Gross margin Operating margin Net margin Tax Rate Cost Analysis: COGS as % of tot. prod. sales R&D as % of tot. revenue SG&A as % of tot. revenue	NM NM NM 0.0%	5.2 NM NM NM 0%	1.7 NM NM NM 0%	19.6 NM NM NM 0%	25.8 NM NM NM 0%	NM NM NM 0.0%	27.5 NM NM NM 0.0%	NM NM NM 0.0%	35.0 87% NM NM 0.0% 13%	89% 16.36% 16.36% 0.0%
Diluted Shares Outstanding Margin Analysis: Gross margin Operating margin Net margin Tax Rate Cost Analysis: COGS as % of tot. prod. sales R&D as % of tot. revenue S&A as % of tot. revenue Year-over-year growth:	NM NM NM 0.0%	5.2 NM NM NM 0% NM NM NM	NM NM NM 0% NM NM	NM NM O% NM NM	25.8 NM NM NM 0% NM NM NM	13.1 NM NM NM O.0% O.00% NM NM NM NM NM NM NM N	27.5 NM NM NM 0.0% 15% NM NM NM NM NM NM NM N	31.8 NM NM NM 0.0% 15% NM NM	87% NM NM 0.0% 13% 254.41% 236.23%	39.5 89% 16.36% 16.36% 0.0% 11% 40.20% 32.55%
Diluted Shares Outstanding Margin Analysis: Gross margin Operating margin Net margin Tax Rate Cost Analysis: COGS as % of tot. prod. sales R&D as % of tot. revenue SG&A as % of tot. revenue Year-over-year growth: Total revenue	NM NM 0.0% NM NM NM	5.2 NM NM NM 0% NM NM NM	NM NM NM 0% NM NM NM	NM NM NM NM NM	25.8 NM NM NM NM NM NM NM NM	NM NM NM 0.0% 0.00% NM NM	27.5 NM NM NM 0.0% 15% NM NM	31.8 NM NM NM 0.0% 15% NM NM	35.0 87% NM NM 0.0% 13% 254.41% 236.23% NM	39.5 89% 16.36% 16.36% 0.0% 11% 40.20% 32.55% 645.30%
Diluted Shares Outstanding Margin Analysis: Gross margin Operating margin Net margin Tax Rate Cost Analysis: COGS as % of tot. prod. sales R&D as % of tot. revenue SG&A as % of tot. revenue Year-over-year growth: Total revenue R&D Expense	NM NM 0.0% NM NM NM NM 98.60%	5.2 NM NM NM 0% NM NM NM NM NM NM NM 61.56%	NM NM NM 0% NM NM NM NM	NM NM NM NM NM	25.8 NM NM NM NM NM NM NM N	13.1 NM NM 0.0% 0.00% NM NM NM 63.37%	27.5 NM NM NM 0.0% 15% NM NM NM NM 105.71%	31.8 NM NM NM 0.0% 15% NM NM NM 16.06%	87% NM NM 0.0% 13% 254.41% 236.23% NM 20.54%	39.5 89% 16.36% 16.36% 0.0% 11% 40.20% 32.55% 645.30% 17.78%
Diluted Shares Outstanding Margin Analysis: Gross margin Operating margin Net margin Tax Rate Cost Analysis: COGS as % of tot. prod. sales R&D as % of tot. revenue SG&A as % of tot. revenue Year-over-year growth: Total revenue R&D Expense SG&A Expense	NM NM 0.0% NM NM NM NM 98.60% 63.28%	5.2 NM NM NM 0% NM NM NM NM 100.62%	NM NM NM 0% NM NM NM NM	NM NM NM NM NM NM	25.8 NM NM NM NM NM NM NM N	13.1 NM NM 0.0% 0.00% NM NM 63.37% 139.50%	27.5 NM NM NM 0.0% 15% NM NM NM 49.05%	31.8 NM NM 0.0% 15% NM NM 16.06% 301.43%	35.0 87% NM 0.0% 13% 254.41% 236.23% NM 20.54% 11.52%	89% 16.36% 16.36% 0.0% 11% 40.20% 32.55% 645.30% 17.78% 2.70%
Diluted Shares Outstanding Margin Analysis: Gross margin Operating margin Net margin Tax Rate Cost Analysis: COGS as % of tot. prod. sales R&D as % of tot. revenue S&&A as % of tot. revenue Year-over-year growth: Total revenue R&D Expense SG&A Expense Total operating expenses	NM NM 0.0% NM NM NM NM 98.60% 63.28% 89.79%	5.2 NM NM 0% NM NM NM NM 10.62% 70.85%	NM NM 0% NM NM NM NM	NM	25.8 NM NM NM NM NM NM NM N	13.1 NM NM 0.0% 0.00% NM NM NM 63.37% 139.50% 79.70%	27.5 NM NM NM 0.0% 15% NM NM NM 49.05% 89.51%	31.8 NM NM 0.0% 15% NM NM 16.06% 301.43% 80.24%	35.0 87% NM NM 0.0% 13% 254.41% 236.23% NM 20.54% 11.52% 19.09%	39.5 89% 16.36% 0.0% 11% 40.20% 32.55% 645.30% 17.78% 2.70% 23.77%
Diluted Shares Outstanding Margin Analysis: Gross margin Operating margin Net margin Tax Rate Cost Analysis: COGS as % of tot. prod. sales R&D as % of tot. revenue S&A as % of tot. revenue Year-over-year growth: Total revenue R&D Expense SG&A Expense Total operating expenses Operating income	NM NM 0.0% NM NM NM NM 98.60% 63.28% 89.79%	5.2 NM NM 0% NM NM NM NM 100.62% 70.85% NM	NM NM NM 0% NM NM NM NM NM	NM N	25.8 NM NM NM 0% NM NM NM NM NM NM NM NM	13.1 NM NM 0.0% 0.00% NM NM 63.37% 139.50% 79.70%	27.5 NM NM NM 0.0% 15% NM NM 105.71% 49.05% 89.51%	31.8 NM NM 0.0% 15% NM NM 16.06% 301.43% 80.24% 80.24%	35.0 87% NM NM 0.0% 13% 254.41% 236.23% NM 20.54% 11.52% 19.09% -4.55%	39.5 89% 16.36% 16.36% 0.0% 11% 40.20% 32.55% 645.30% 17.78% 2.70% 23.77% -130.21%
Diluted Shares Outstanding Margin Analysis: Gross margin Operating margin Tax Rate Cost Analysis: COGS as % of tot. prod. sales R&D as % of tot. revenue SG&A as % of tot. revenue Year-over-year growth: Total revenue R&D Expense SG&A Expense Total operating expenses Operating income Net income	NM NM 0.0% NM NM NM NM 98.60% 63.28% 89.79% NM	5.2 NM NM 0% NM NM NM 61.56% 100.62% 70.85% NM	NM NM NM 0% NM NM NM NM NM NM	NM N	25.8 NM NM NM O% NM	13.1 NM NM 0.0% 0.00% NM NM 63.37% 139.50% 79.70% 79.70% NM	27.5 NM NM 0.0% 15% NM NM 105.71% 49.05% 89.51% 89.51% NM	31.8 NM NM 0.0% 15% NM NM 16.06% 301.43% 80.24% 80.24% NM	35.0 87% NM NM 0.0% 13% 254.41% 236.23% NM 20.54% 11.52% 19.09% -4.55% NM	39.5 89% 16.36% 0.0% 11% 40.20% 32.55% 645.30% 17.78% 23.77% -130.21% NM
Diluted Shares Outstanding Margin Analysis: Gross margin Operating margin Net margin Tax Rate Cost Analysis: COGS as % of tot. prod. sales R&D as % of tot. revenue SG&A as % of tot. revenue Year-over-year growth: Total revenue R&D Expense SG&A Expense Total operating expenses Operating income Net income EPS	NM NM 0.0% NM NM NM NM 98.60% 63.28% 89.79% NM NM	5.2 NM NM 0% NM NM NM 61.56% 100.62% 70.85% NM NM	NM NM NM 0% NM	NM N	25.8 NM NM NM O% NM	NM NM NM 0.0% 0.00% NM NM 63.37% 139.50% 79.70% NM 24.81%	27.5 NM NM NM 0.0% 15% NM NM 105.71% 49.05% 89.51% 89.51% NM -15.74%	NM NM NM 0.0% 15% NM NM 16.06% 301.43% 80.24% NM 55.93%	35.0 87% NM NM 0.0% 13% 254.41% 236.23% NM 20.54% 11.52% 19.09% -4.55% NM -13.31%	89% 16.36% 16.36% 0.0% 11% 40.20% 32.55% 645.30% 17.78% 2.70% 23.77% -130.21% NM -126.77%
Diluted Shares Outstanding Margin Analysis: Gross margin Operating margin Tax Rate Cost Analysis: COGS as % of tot. prod. sales R&D as % of tot. revenue SG&A as % of tot. revenue Year-over-year growth: Total revenue R&D Expense SG&A Expense Total operating expenses Operating income Net income	NM NM 0.0% NM NM NM NM 98.60% 63.28% 89.79% NM	5.2 NM NM 0% NM NM NM 61.56% 100.62% 70.85% NM	NM NM NM 0% NM NM NM NM NM NM	NM N	25.8 NM NM NM O% NM	13.1 NM NM 0.0% 0.00% NM NM 63.37% 139.50% 79.70% 79.70% NM	27.5 NM NM 0.0% 15% NM NM 105.71% 49.05% 89.51% 89.51% NM	31.8 NM NM 0.0% 15% NM NM 16.06% 301.43% 80.24% 80.24% NM	35.0 87% NM NM 0.0% 13% 254.41% 236.23% NM 20.54% 11.52% 19.09% -4.55% NM	39.5 89% 16.36% 0.0% 11% 40.20% 32.55% 645.30% 17.78% 23.77% -130.21% NM

Source: J.P. Morgan estimates, Company data.

Investment Thesis, Valuation and Risks

Sage Therapeutics (Overweight; Price Target: \$42.00)

Investment Thesis

We have an OW rating on SAGE based on the potential of SAGE-547 for the treatment of super-refractory status epilepticus (SRSE) – a life-threatening state of persistent seizure that is unresponsive to currently available therapies (and an orphan indication). We believe SAGE-547's unique mechanism of action should continue to generate positive data and that the significant unmet need in SRSE will drive uptake of SAGE-547 upon commercialization. Follow-on candidates SAGE-689 and SAGE-217 for earlier lines of SE could grow the top line with significant infrastructure synergy.

Valuation

Our probability-weighted Dec-15 PT of \$42 is based on a blended average of our proprietary probability-adjusted sum-of-the-parts scenario analysis (50% weighting) and risk-adjusted NPV model (50% weighting).

SAGE Valuation Summary

Discount rate		14%				
4Q15 Fully Diluted Shares (m)		29.0				
			Peak V	VW sales est		
Main value drivers	Prob o	of approval	(avg	. scenario)	Avg pe	eak yr
SAGE-547- Status Epil epticus - US		60%	\$	1,032		2022
SAGE-547- Status Epilepticus - G7		50%	\$	582		2024
Valuation methodology	Valu	ue / share	W	eighting	Adj. v	alue/ share
DCF						
P/E 2016						
Real options scenario analysis	\$	42.39		50%		21.19
Risk adjusted NPV analysis	\$	42.13		50%		21.06
Total					\$	42.26

Source: J.P. Morgan estimates.

Risks to Rating and Price Target

SAGE is susceptible to the standard risks that apply to the entire biotech industry, including development, regulatory, commercial, manufacturing, financing, and IP pitfalls. More specific risks to the downside include clinical setbacks for the key pipeline product SAGE-547 and pre-clinical candidates SAGE-689 and SAGE-217, regulatory hurdles, commercial setbacks and personnel risk.

Sage Therapeutics: Summary of Financials

Income Statement - Annual	FY13A	FY14E	FY15E	FY16E	Income Statement - Quarterly	1Q14A	2Q14A	3Q14A	4Q14E
Revenues	0	0	0	-	Revenues	0A	0A	0A	0
Cost of products sold	0	0	0	-	Cost of products sold	0A	0A	0A	0
Gross profit	-	-	-	-	Gross profit	-	-	-	-
SG&A	(4)	(9)	(14)	-	SG&A	(2)A	(2)A	(3)A	(3)
R&D	(14)	(23)	(48)	-	R&D	(4)A	(4)A	(7)A	(8)
Operating income	(18)	(33)	(62)	-	Operating income	(6)A	(6)A	(9)A	(11)
EBITDA	(18)	(33)	(62)	-	EBITDA	(6)A	(6)A	(9)A	(11)
Net interest (income) / expense	-	-	-	-	Net interest (income) / expense	-	-	-	-
Other income / (expense)	(0)	(0)	0	-	Other income / (expense)	0A	(0)A	0A	0
Income taxes	0	0	0	-	Income taxes	0A	0A	0A	0
Net income - GAAP	(18)	(35)	(62)	-	Net income - GAAP	(6)A	A(8)	(10)A	(11)
Net income - recurring	(18)	(35)	(62)	-	Net income - recurring	(6)A	(8)A	(10)A	(11)
Diluted shares outstanding	8	13	27	-	Diluted shares outstanding	5A	2A	20A	26
EPS - excluding non-recurring	(2.15)	(2.69)	(2.26)	-	EPS - excluding non-recurring	(1.17)A	(4.57)A	(0.50)A	(0.44)
EPS - recurring	(2.15)	(2.69)	(2.26)	-	EPS - recurring	(1.17)A	(4.57)A	(0.50)A	(0.44)
Balance Sheet and Cash Flow Data	FY13A	FY14E	FY15E	FY16E	Ratio Analysis	FY13A	FY14E	FY15E	FY16E
Cash and cash equivalents	8	121	180	-	Sales growth	-	-	-	-
Accounts receivable	-	-	-	-	EBIT growth	89.8%	79.7%	89.5%	-
Inventories	-	-	-	-	EPS growth - recurring	(21.3%)	24.8%	(15.7%)	-
Other current assets	0	0	0	-		, ,		, ,	
Current assets	8	121	180	-	Gross margin	-	-	-	-
PP&E	0	0	0	-	EBIT margin	-	-	-	-
Total assets	9	121	180	-	EBITDA margin	-	-	-	-
					Tax rate	0.0%	0.0%	0.0%	-
Total debt	0	0	0	-	Net margin	_	-	-	-
Total liabilities	2	3	3	-	ŭ				
Shareholders' equity	6	119	178	-	Net Debt / EBITDA	42.3%	367.3%	288.5%	-
, ,					Net Debt / Capital (book)	494.2%	6850.2%	9292.3%	-
Net income (including charges)	(18)	(35)	(62)	-	, , ,				
D&A	Ò	Ò	Ó	_	Return on assets (ROA)	(317.3%)	(54.1%)	(41.2%)	-
Change in working capital	1	0	0	-	Return on equity (ROE)	(472.0%)	(56.2%)	(42.0%)	-
Other	0	1	1	-	1, 3, (, ,	((/	(,	
Cash flow from operations	(18)	(34)	(61)	_	Enterprise value / sales	_	_	_	-
	(- /	(- /	(- /		Enterprise value / EBITDA	NM	NM	NM	-
Capex	(0)	0	0	-	Free cash flow yield	(7.0%)	(8.8%)	(7.5%)	_
Free cash flow	(18)	(34)	(61)	-	, , , , , , , , , , , , , , , , , , ,	()	(/-)	()	
Cash flow from investing activities	(0)	0	0	-					
Cash flow from financing activities	23	147	120	_					
Dividends	-	-	-	-					
Dividend yield	-	-	-	-					
2 de la companya de l									

Source: Company reports and J.P. Morgan estimates.

Note: \$ in millions (except per-share data). Fiscal year ends Dec

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Sage Therapeutics (SAGE, SAGE US) Price Chart



Date	Rating	Share Price (\$)	Price Target (\$)
12-Aug-14	OW	31.81	42.00

Source: Bloomberg and J.P. Morgan; price data adjusted for stock splits and dividends. Initiated coverage Aug 12, 2014.

The chart(s) show J.P. Morgan's continuing coverage of the stocks; the current analysts may or may not have covered it over the entire period.

J.P. Morgan ratings or designations: OW = Overweight, N= Neutral, UW = Underweight, NR = Not Rated

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	Overweight	Neutral (hold)	Underweight
	(buy)	(noia)	(sell)
J.P. Morgan Global Equity Research Coverage	46%	42%	12%
IB clients*	57%	49%	34%
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