

Vitae Pharmaceuticals Inc

COMPANY AND PIPELINE OVERVIEW REPORT

A comprehensive coverage of the company and a summary of the drug pipeline portfolio.

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GLOSSARY

Number of Drugs in Active Development

Number of drugs associated with the company or subsidiary that are currently in active development, i.e. the development status for the drug(s) is one of the following: Discovery, Clinical, Phase I, Phase II, Phase III, Pre-registration, Registered, Launched, or Suspended.

Number of Inactive Drugs

Number of drugs associated with the company or subsidiary that are currently classified as inactive, i.e. where the development status for the drug(s) is one of the following: No Development Reported, Discontinued, or Withdrawn.

Number of Patents as Owner

Number of patents associated with the company where the company is listed as owner; i.e. the relationship type (or way the patent refers to the company) is: Patent Assignee/Owner, Patent owner (not assignee), Licensee for development and marketing, Licensee – marketing only (Distributor), Patent assignee of family member, Inferred assignee.

Number of Patents as Third Party

Number of patents associated with the company where the company is listed as third party; i.e. the relationship type (or way the patent refers to the company) is: Patent assignee (not owner), Ex-Licensee for development and marketing, Ex-Licensee marketing only (Distributor), Customer of technology, Ex-Customer of technology, Patent opponent or infringer, Affiliate organization of inventor, Owner of underlying technology.

Patents summary table

This table represents a summary of the core patent coverage for this company covering Therapeutic EP, US and WO patents since 1990 only.

Number of Deals

A count of deals where the company or one of its subsidiaries is the primary company.

Key Indications

Displays top ten key indications for the company and its subsidiaries based on frequency (indications occurring with high and identical frequency are always included, and this may result in more than ten Key Indications being listed). Includes both indications associated with patents where the company is patent owner and indications associated with drugs in active development. A drug is classified as 'active' if it features on a row (or rows) in the current development status table where the status is one of the following: Discovery, Clinical, Phase I, Phase II, Phase III, Pre-registration, Registered, Launched, or Suspended.

Key Target-based Actions

Displays top ten key target-based actions for the company and its subsidiaries based on frequency (actions occurring with high and identical frequency are always included, and this may result in more than ten Key Target-based Actions being listed). Includes both target-based actions associated with patents where the company patent owner and target-based actions associated with drugs in active development. A drug is classified as 'active' if it features on a row (or rows) in the current development status table where the status is one of the following: Discovery, Clinical, Phase I, Phase II, Phase III, Pre-registration, Registered, Launched, or Suspended. A target-based action is one that is associated with a target.

Key Technologies

Displays top ten key technologies for the company and its subsidiaries based on frequency (technologies occurring with high and identical frequency are always included, and this may result in more than ten Key Technologies being listed). Includes both key technologies associated with patents where the company relationship is patent owner and key technologies associated with drugs in active development. A drug is classified as 'active' if it features on a row (or rows) in the current development status table where the status is one of the following: Discovery, Clinical, Phase I, Phase II, Phase III, Pre-registration, Registered, Launched, or Suspended.

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PLEASE NOTE: the financials section where present in the report includes: Share Information, Stock Performance chart (including the consensus recommendation), and Major Shareholders. Financial Performance presents graphical and tabular data on Worldwide Sales, Operating Income and Net Income over time, together with a Quarterly earnings update. Balance Sheet lists Assets, Liabilities and Stockholders Equity, and Forecasts includes: EPS Forecast and Other Forecasts. The data reported in all sections (except share information and major stock holders) are correct as of the publication date of the report (and not the download date). For share information and major stock holders the data is correct for the date shown with these sections



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Vitae Pharmaceuticals Inc

COMPANY OVERVIEW

| Company Name | Vitae Pharmaceuticals Inc |
|--|--|
| Parent Company Name | Vitae Pharmaceuticals Inc |
| Website | http://vitaepharma.com/ |
| Country | US |
| Number of Drugs in Active Development | 7 |
| Number of Inactive Drugs | 10 |
| Number of Patents as Owner | 57 |
| Number of Patents as Third Party | 2 |
| Number of Deals | 6 |
| Key Indications | Alzheimers disease, Hypertension, Atherosclerosis, Glaucoma, Metabolic syndrome X, Non-insulin dependent diabetes, Autoimmune disease, Dermatological disease, Cognitive disorder, Anxiety disorder, Diabetes mellitus, Neurodegenerative disease |
| Key Target-based Actions | Beta secretase 1 inhibitor,Liver X receptor beta agonist,11-Beta hydroxysteroid dehydrogenase 1 inhibitor,Renin inhibitor,Liver X receptor modulator,Retinoic acid receptor gamma antagonist,Aspartic protease inhibitor,Beta secretase inhibitor,Beta amyloid antagonist,Retinoid Z receptor gamma antagonist |
| Key Technologies | Small molecule therapeutic,Oral formulation,Crystalline form,Salt synthesis |
| | |

COMPANY PROFILE

SUMMARY

Vitae Pharmaceuticals (formerly Concurrent Pharmaceuticals), based in Fort Washington, PA and founded in May 2001, is a clinical-stage biopharmaceutical company focused on innovative drug discovery and development of small molecules in the areas of chronic kidney disease, diabetes, atherosclerosis and Alzheimer's disease. In January 2005, the company changed its name from Concurrent to Vitae.

LICENSING AGREEMENTS

In May 2007, Quest licensed Vitae's selective retinoic acid receptor agonists and antagonists and rexinoids for cancer. Quest also acquired a technology platform, intellectual property and a small molecule library.

In May 2004, Concurrent acquired rights to certain of Allergan Inc's preclinical programs and its retinoid and rexinoid nuclear receptor research portfolio.

FINANCIAL

In January 2015, the company initiated a proposed follow-on public offering of 3 million shares of its common stock. At that time, the company expected to grant the underwriters a 30-day option to purchase up to an additional 450,000 shares. In January 2015, the company priced its follow-on public offering at \$11.90 per share, with underwriters granted the 30-day purchase option. At that time, the offering was expected to close on or about January 28, 2015. later that month, the public offering was closed and the company planned to raise aggregate net proceeds of approximately \$37.8 million. A total of 3,450,000 shares of its common stock were sold at \$11.90 per share.

In December 2014, the company was added to the Russell 2000 and 3000 indices.

In September 2014, the company priced its initial public offering of 6,875,000 shares of common stock at \$8.00 per share and the underwriters were granted a 30-day option to purchase up to an additional 1,031,250 shares of common stock at the initial public offering price to cover any over-allotments. By that time, the shares began trading on NASDAQ global market under the ticker symbol "VTAE". Later that month, the offering was closed and the company planned to raise aggregate net proceeds of approximately \$48.4 million. In October 2014, the underwriters fully exercised their option to purchase the additional shares at \$8.00 each, and expected to raise net proceeds of approximately \$56 million.



In January 2012, the company secured a \$15 million senior credit facility from Oxford Finance and Silicon Valley Bank.

In October 2008, Vitae entered into a \$13 million loan agreement. The company planned to use the funds to support the initial clinical development of its renin inhibitor program and to support the ongoing development of its BACE program.

By August 2006, Vitae's investors included Prospect Venture Partners, Venrock Associates, New Enterprise Associates, Atlas Venture, Wellcome Trust, Intel Capital and Allergan Corporation.

In January 2005, Vitae secured \$34 million in equity financing, which would be used to accelerate the company's programs and to advance them into clinical trials.

In January 2004, Concurrent completed a series B preferred stock financing totaling \$15 million.

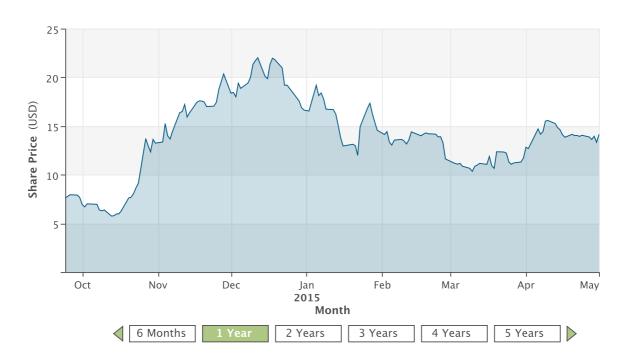
COMPANY FINANCIALS

SHARE INFORMATION

| Close Price (USD) | 14.14 |
|---|-------------------|
| Change (USD) | 0.81 (6.08%) |
| Previous Close Price (USD) | 13.33 |
| Volume | 100,503 |
| 52-Week High (USD) | 23.35 |
| 52-Week Low (USD) | 5.41 |
| Date | 01-May-2015 |
| Exchange | NASDAQ(COMPOSITE) |
| Current Number of Shares Outstanding | 21,829,821 |
| Current Market Capitalization | 306,708,985 |
| EPS (Date Reported) | 0 |



Stock Performance



MAJOR SHAREHOLDERS

| Shareholder | Туре | Country | Shares held | % of shares held | Change in holding | % changes in shares held | Date |
|--|---------------------------|------------------|----------------|------------------|-------------------|--------------------------|-------------|
| Fidelity Select Biotechnology Portfolio | Mutual Fund | United States | 2,141,471 | 9.81 | 712,671 | 0.5 | 31-Mar-2015 |
| Biotechnology Value Fund, Inc. | Hedge Fund | United States | 1,530,935 | 7.01 | 777,000 | 1.03 | 17-Feb-2015 |
| Fidelity Advisor Biotechnology Fund | Mutual Fund | United States | 668,111 | 3.06 | 394,629 | 1.44 | 31-Mar-2015 |
| Wellcome Trust | Endowm ent Fund | England | 423,001 | 1.94 | -16,523 | -0.04 | 31-Mar-2015 |
| Hatfield Jeffrey S | Individua I Investor | United States | 267,360 | 1.22 | -123,944 | -0.32 | 13-Mar-2015 |
| BlackRock Institutional Trust Company, N.A. | Investme nt Advisor | United States | 191,136 | 0.88 | 27,768 | 0.17 | 31-Mar-2015 |
| Vanguard Total Stock Market Index Fund | Mutual Fund | United States | 143,858 | 0.66 | 30,100 | 0.26 | 31-Mar-2015 |
| iShares Russell 2000 ETF | Mutual Fund | United States | 112,150 | 0.51 | 17,184 | 0.18 | 31-Mar-2015 |
| BlackRock Financial Management, Inc. | Investme nt | United States | 94,493 | 0.43 | -5,891 | -0.06 | 31-Mar-2015 |

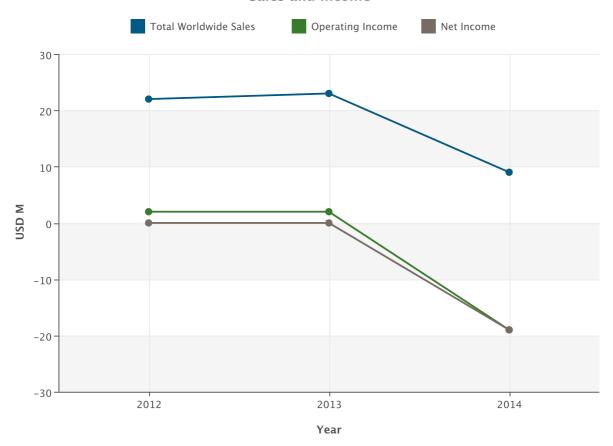


| Advisor/ | |
|----------|--|
| Hedge | |
| Fund | |

| | Fulla | | | | | | |
|---|-------------------|------------------|--------|------|--------|-------|-------------|
| Vanguard Extended Market Index Fund | Mutual Fund | United States | 80,642 | 0.37 | 75,742 | 15.46 | 28-Feb-2015 |
| BlackRock Small Cap Growth Equity Portfolio | Mutual Fund | United States | 73,909 | 0.34 | 0 | 0 | 31-Mar-2015 |
| Fidelity Small Cap Stock Fund | Mutual Fund | United States | 40,000 | 0.18 | 40,000 | 1 | 31-Jan-2015 |
| JP Morgan Small Cap Core Fund | Mutual Fund | United States | 45,600 | 0.21 | -2,000 | -0.04 | 28-Feb-2015 |
| iShares Russell 2000 Growth ETF | Mutual Fund | United States | 44,646 | 0.2 | 7,695 | 0.21 | 31-Mar-2015 |
| Fidelity Spartan Extended Market Index Fund | Mutual Fund | United States | 38,518 | 0.18 | 12,299 | 0.47 | 31-Mar-2015 |
| CREF Stock Account | Mutual Fund | United States | 17,072 | 0.08 | 17,072 | 1 | 31-Jan-2015 |
| BlackRock Small Cap Growth Fund II | Mutual Fund | United States | 20,584 | 0.09 | -5,234 | -0.2 | 28-Feb-2015 |
| iShares Micro-Cap ETF | Mutual Fund | United States | 16,245 | 0.07 | 1,777 | 0.12 | 31-Mar-2015 |
| Fidelity Spartan Total Market Index Fund | Mutual Fund | United States | 16,202 | 0.07 | 7,856 | 0.94 | 31-Mar-2015 |
| Hamilton Lane Advisors, LLC | Private Equity | United States | 13,537 | 0.06 | 13,537 | 1 | 31-Mar-2015 |
| | | | | | | | |



Sales and Income



| | 2012 | 2013 | 2014 | |
|--------------------------|-----------|-----------|------------|--|
| Sales (USD M) | 22.347827 | 22.512683 | 8.668786 | |
| Operating Income (USD M) | 1.506089 | 2.190352 | -18.549904 | |
| Net Income (USD M) | 0 | 0 | -19.103406 | |



Quarterly earnings update

| Period | Sales (USD M) | Operating Income (USD M) | Net Income (USD M) |
|---------|---------------|--------------------------|--------------------|
| 2014 Q4 | 0.161673 | -7.107801 | -7.274938 |
| 2014 Q3 | 6.178166 | -1.717501 | -1.809418 |
| 2014 Q2 | 1.155496 | -5.090144 | -5.130164 |
| 2014 Q1 | 1.173451 | -4.634458 | -4.888886 |
| 2013 Q3 | 5.35223 | 0.507911 | 0.179483 |
| 2013 Q2 | 0.92484 | -4.07878 | -4.135992 |
| 2013 Q1 | 1.037458 | -4.223332 | -4.587338 |

BALANCE SHEET

Assets (USD M)

| | 2012 | 2013 | 2014 | |
|--|-----------|-----------|-----------|--|
| Cash & Short Term Investments | 24.247919 | 32.454453 | 65.3183 | |
| Inventories - Total | 0 | 0 | | |
| Current Assets - Total | 33.878042 | 33.422795 | 66.834493 | |
| Property, Plant And Equipment - Net | 0.40271 | 0.377996 | 0.417629 | |
| Other Assets - Total | 0.064296 | 0.026963 | 0.207743 | |
| Total Assets | 35.329204 | 34.027754 | 67.659865 | |

Liabilities (USD M)

| | 2012 | 2013 | 2014 | |
|---|-----------|-----------|----------|--|
| Accounts Payable | 0.642758 | 0.458511 | 0.64159 | |
| Short Term Debt & Current Portion Of Long Term Debt | 4.420238 | 5.281502 | 4.804176 | |
| Current Liabilities - Total | 6.705118 | 9.517419 | 8.864107 | |
| Long Term Debt | 10.085678 | 4.804176 | 0 | |
| Deferred Taxes | 0 | 0 | | |
| Other Liabilities | 0.892235 | 0.730379 | 0.077707 | |
| Total Liabilities | 17.683031 | 15.051974 | 8.941814 | |



Stockholders Equity (USD M)

| | 2012 | 2013 | 2014 | |
|--|------------|------------|-----------|--|
| Minority Interest | 0 | 0 | 0 | |
| Preferred Stock | 125.869931 | 125.869931 | 0 | |
| Common Stock | 0.001276 | 0.001355 | 0.001803 | |
| Treasury Stock | 0.018917 | 0.000938 | | |
| Total Liabilities & Shareholders' Equity | 35.329204 | 34.027754 | 67.659865 | |

FORECASTS

EPS Forecast

| Year ending | Current Forecast | 1 month ago | 3 months ago |
|-------------|------------------|-------------|--------------|
| 31-Dec-2015 | -1.45 | -1.75 | -1.94 |
| 31-Dec-2016 | -1.66 | -1.67 | -1.72 |
| 31-Dec-2017 | -1.72 | -2.02 | -1.85 |

Other Forecasts

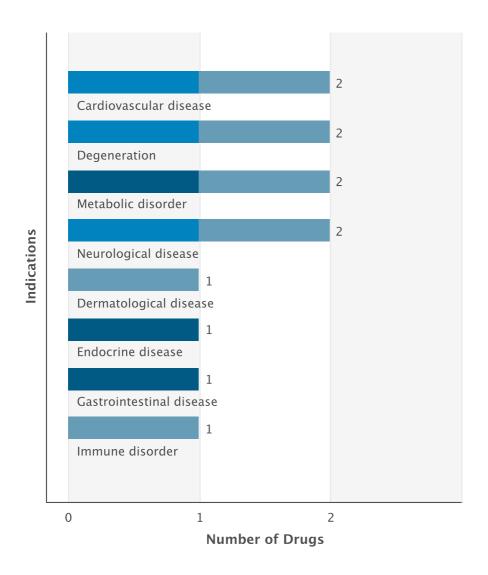
| Year ending | DPS | CPS | Pretax | Sales |
|-------------|-----|-----|--------|-------|
| 31-Dec-2015 | | | -32.26 | 3.86 |
| 31-Dec-2016 | | | -34.8 | 2.91 |
| 31-Dec-2017 | | | -46.04 | 7.66 |

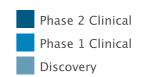
PRODUCT PORTFOLIO SUMMARY

DRUGS

Drugs by Indication

Active Drugs by Indication Chart





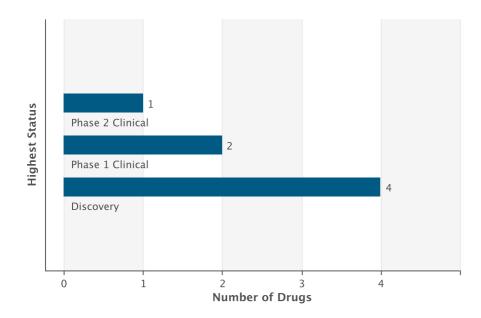


Drugs by Indication Table

| Indication | Active | Inactive | Total |
|---------------------------|--------|----------|-------|
| Dermatological disease | 1 | 4 | 5 |
| Neurological disease | 2 | 1 | 3 |
| Degeneration | 2 | 1 | 3 |
| Metabolic disorder | 2 | 1 | 3 |
| Neoplasm | 0 | 3 | 3 |
| Immune disorder | 1 | 2 | 3 |
| Cardiovascular disease | 2 | 0 | 2 |
| Endocrine disease | 1 | 1 | 2 |
| Hematological disease | 0 | 2 | 2 |
| Gastrointestinal disease | 1 | 1 | 2 |
| Nutritional disorder | 0 | 1 | 1 |
| Toxicity and intoxication | 0 | 1 | 1 |
| Respiratory disease | 0 | 1 | 1 |

Drugs by Highest Status

Active Drugs by Highest Status Chart





Drugs by Highest Status Table

| Development Status | Number of Drugs |
|-------------------------|-----------------|
| Phase 2 Clinical | 1 |
| Phase 1 Clinical | 2 |
| Discovery | 4 |
| Discontinued | 3 |
| No Development Reported | 7 |

DEALS

| Deal Type | Prin | cipal | Par | tner | Total |
|--|--------|----------|--------|----------|-------|
| | Active | Inactive | Active | Inactive | |
| Drug - Asset Divestment | 0 | 0 | 1 | 0 | 1 |
| Drug - Development/Commercialization License | 2 | 0 | 0 | 0 | 4 |
| Drug - Manufacturing/Supply | 0 | 0 | 1 | 0 | 1 |

CLINICAL TRIALS

Trials by Condition Studied

| Condition Studied | Ongoing | All |
|------------------------|---------|-----|
| Cardiovascular disease | 0 | 1 |
| Immune disorder | 0 | 1 |
| Dermatological disease | 0 | 1 |

Trials by Phase

| Phase | Ongoing | All |
|---------|---------|-----|
| Phase 2 | 0 | 1 |
| Phase 1 | 0 | 3 |

Phase Definitions

Phase 3 Clinical

Includes Phase 3, Phase 3b, Phase 3a, Phase 2/3 (where enrolment count is 300 or over)

Phase 2 Clinical

Includes Phase 2, Phase 2a, Phase 2b, Phase 1/2 (where enrolment count is 100 or over), Phase 2/3 (where enrolment count is under 300 or not specified)

Phase 1 Clinical

Includes Phase 1, Phase 1a, Phase 1, Phase 1/2 (where enrolment count is under 100 or not specified), Phase 0



PATENTS *

| Indication | As Owner | As Third Party | Total |
|---------------------------|----------|----------------|-------|
| Cardiovascular disease | 51 | 0 | 51 |
| Endocrine disease | 38 | 0 | 38 |
| Gastrointestinal disease | 25 | 0 | 25 |
| Genitourinary disease | 20 | 0 | 20 |
| Growth disorder | 15 | 0 | 15 |
| | | | |
| Hematological disease | 7 | 0 | 7 |
| Degeneration | 21 | 0 | 21 |
| Immune disorder | 12 | 0 | 12 |
| Psychiatric disorder | 36 | 0 | 36 |
| Musculoskeletal disease | 10 | 0 | 10 |
| Neoplasm | 11 | 0 | 11 |
| Ocular disease | 40 | 0 | 40 |
| Metabolic disorder | 45 | 0 | 45 |
| Neurological disease | 42 | 0 | 42 |
| Nutritional disorder | 19 | 0 | 19 |
| Respiratory disease | 8 | 0 | 8 |
| Infectious disease | 6 | 0 | 6 |
| Injury | 5 | 0 | 5 |
| Toxicity and intoxication | 1 | 0 | 1 |
| Inflammatory disease | 12 | 0 | 12 |
| Gynecology and obstetrics | 5 | 0 | 5 |
| Dermatological disease | 11 | 0 | 11 |

^{*} This table represents a summary of the core patent coverage for this company covering Therapeutic EP, US and WO patents since 1990 only.

PRODUCT PORTFOLIO DRUGS

PLEASE NOTE: Highest status refers to highest development of that drug for one of the active companies

VTP-34072

| Drug Name | VTP-34072 |
|----------------------|--|
| Key Synonyms | |
| Originator Company | Vitae Pharmaceuticals Inc |
| Active Companies | Boehringer Ingelheim Corp, Vitae Pharmaceuticals Inc |
| Inactive Companies | |
| Highest Status | Phase 2 Clinical |
| Active Indications | Non-insulin dependent diabetes, Metabolic syndrome X |
| Target-based Actions | 11-Beta hydroxysteroid dehydrogenase 1 inhibitor |
| Other Actions | Hypoglycemic agent |
| Technologies | Oral formulation, Small molecule therapeutic |
| Last Change Date | 01-Apr-2015 |

VTP-27999

| Drug Name | VTP-27999 |
|----------------------|--|
| Key Synonyms | |
| Originator Company | Vitae Pharmaceuticals Inc |
| Active Companies | Vitae Pharmaceuticals Inc |
| Inactive Companies | GlaxoSmithKline plc |
| Highest Status | Phase 1 Clinical |
| Active Indications | Hypertension |
| Target-based Actions | Renin inhibitor |
| Other Actions | Antihypertensive |
| Technologies | Oral formulation, Small molecule therapeutic |
| Last Change Date | 30-May-2014 |

VTP-37948

| Drug Name | VTP-37948 |
|----------------------|--|
| Key Synonyms | |
| Originator Company | Vitae Pharmaceuticals Inc |
| Active Companies | Boehringer Ingelheim Corp, Vitae Pharmaceuticals Inc |
| Inactive Companies | |
| Highest Status | Phase 1 Clinical |
| Active Indications | Alzheimers disease |
| Target-based Actions | Beta secretase 1 inhibitor |
| Other Actions | Neuroprotectant, Nootropic agent |
| Technologies | Oral formulation, Small molecule therapeutic |
| Last Change Date | 27-Feb-2015 |

VTP-38443

| Drug Name | VTP-38443 |
|----------------------|-------------------------------|
| Key Synonyms | |
| Originator Company | Vitae Pharmaceuticals Inc |
| Active Companies | Vitae Pharmaceuticals Inc |
| Inactive Companies | |
| Highest Status | Discovery |
| Active Indications | Atherosclerosis |
| Target-based Actions | Liver X receptor beta agonist |
| Other Actions | Antiarteriosclerotic |
| Technologies | Small molecule therapeutic |
| Last Change Date | 09-Jul-2014 |

VTP-43742

| Drug Name | VTP-43742 |
|----------------------|--|
| Key Synonyms | |
| Originator Company | Vitae Pharmaceuticals Inc |
| Active Companies | Vitae Pharmaceuticals Inc |
| Inactive Companies | |
| Highest Status | Discovery |
| Active Indications | Autoimmune disease |
| Target-based Actions | Retinoic acid receptor gamma antagonist |
| Other Actions | Immunomodulator |
| Technologies | Oral formulation, Small molecule therapeutic |
| Last Change Date | 01-Apr-2015 |

VTP-38543

| Drug Name | VTP-38543 |
|----------------------|----------------------------|
| Key Synonyms | |
| Originator Company | Vitae Pharmaceuticals Inc |
| Active Companies | Vitae Pharmaceuticals Inc |
| Inactive Companies | |
| Highest Status | Discovery |
| Active Indications | Dermatological disease |
| Target-based Actions | Liver X receptor modulator |
| Other Actions | Dermatological agent |
| Technologies | Small molecule therapeutic |
| Last Change Date | 01-Apr-2015 |

BIVP-1

| Drug Name | BIVP-1 |
|----------------------|--|
| Key Synonyms | |
| Originator Company | Vitae Pharmaceuticals Inc |
| Active Companies | Boehringer Ingelheim Corp, Vitae Pharmaceuticals Inc |
| Inactive Companies | |
| Highest Status | Discovery |
| Active Indications | Alzheimers disease |
| Target-based Actions | Beta secretase 1 inhibitor |
| Other Actions | Beta amyloid synthesis inhibitor, Neuroprotectant |
| Technologies | Small molecule therapeutic |
| Last Change Date | 01-Apr-2015 |



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