

Revance Therapeutics Inc

COMPANY AND PIPELINE OVERVIEW REPORT

Coverage of the company and a summary of the drug pipeline portfolio.

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GLOSSARY

Number of Drugs in Active Development

Number of drugs associated with the company or subsidiary that are currently in active development, i.e. the development status for the drug(s) is one of the following: Discovery, Clinical, Phase I, Phase II, Phase III, Pre-registration, Registered, Launched, or Suspended.

Number of Inactive Drugs

Number of drugs associated with the company or subsidiary that are currently classified as inactive, i.e. where the development status for the drug(s) is one of the following: No Development Reported, Discontinued, or Withdrawn.

Number of Patents as Owner

Number of patents associated with the company where the company is listed as owner; i.e. the relationship type (or way the patent refers to the company) is: Patent Assignee/Owner, Patent owner (not assignee), Licensee for development and marketing, Licensee – marketing only (Distributor), Patent assignee of family member, Inferred assignee.

Number of Patents as Third Party

Number of patents associated with the company where the company is listed as third party; i.e. the relationship type (or way the patent refers to the company) is: Patent assignee (not owner), Ex-Licensee for development and marketing, Ex-Licensee marketing only (Distributor), Customer of technology, Ex-Customer of technology, Patent opponent or infringer, Affiliate organization of inventor, Owner of underlying technology.

Patents summary table

This table represents a summary of the core patent coverage for this company covering Therapeutic EP, US and WO patents since 1990 only.

Number of Deals

A count of deals where the company or one of its subsidiaries is the primary company.

Key Indications

Displays top ten key indications for the company and its subsidiaries based on frequency (indications occurring with high and identical frequency are always included, and this may result in more than ten Key Indications being listed). Includes both indications associated with patents where the company is patent owner and indications associated with drugs in active development. A drug is classified as 'active' if it features on a row (or rows) in the current development status table where the status is one of the following: Discovery, Clinical, Phase I, Phase II, Phase III, Pre-registration, Registered, Launched, or Suspended.

Key Target-based Actions

Displays top ten key target-based actions for the company and its subsidiaries based on frequency (actions occurring with high and identical frequency are always included, and this may result in more than ten Key Target-based Actions being listed). Includes both target-based actions associated with patents where the company patent owner and target-based actions associated with drugs in active development. A drug is classified as 'active' if it features on a row (or rows) in the current development status table where the status is one of the following: Discovery, Clinical, Phase I, Phase II, Phase III, Pre-registration, Registered, Launched, or Suspended. A target-based action is one that is associated with a target.

Key Technologies

Displays top ten key technologies for the company and its subsidiaries based on frequency (technologies occurring with high and identical frequency are always included, and this may result in more than ten Key Technologies being listed). Includes both key technologies associated with patents where the company relationship is patent owner and key technologies associated with drugs in active development. A drug is classified as 'active' if it features on a row (or rows) in the current development status table where the status is one of the following: Discovery, Clinical, Phase I, Phase II, Phase III, Pre-registration, Registered, Launched, or Suspended.

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Revance Therapeutics Inc

COMPANY OVERVIEW

Company Name	Revance Therapeutics Inc
Parent Company Name	Revance Therapeutics Inc
Website	http://www.revance.com/
Country	US
Number of Drugs in Active Development	2
Number of Inactive Drugs	0
Number of Patents as Owner	8
Number of Patents as Third Party	0
Number of Deals	1
Key Indications	Acne,Hyperhidrosis,Migraine,Rhinitis,Cerebral palsy,Muscle spasm,Strabismus,Temporomandibular joint syndrome,Cervical dystonia,Headache,Hot flashes,Hyperpigmentation,Joint disease,Myalgia,Neuropathic pain,Overactive
Key Target-based Actions	Botulinum toxin A stimulator,Acetylcholine receptor antagonist,Botulinum toxin B stimulator,Botulinum toxin C1 stimulator,Botulinum toxin D stimulator,Botulinum toxin E stimulator,Botulinum toxin F stimulator,Botulinum toxin G stimulator,Botulinum toxin stimulator
Key Technologies	Toxin,Peptide,Biological therapeutic,Dermatological formulation,Dermatological gel formulation,Parenteral formulation unspecified,Freeze drying,Absorption enhancer transdermal,Drug combination,Drying,Formulation preservation,Injectable formulation,Natural product,Oligosaccharide,Patch formulation,Pharmaceutical carrier,Transdermal formulation

COMPANY PROFILE

SUMMARY

Revance Therapeutics, headquartered in Mountain View, CA, is a privately-held biopharmaceutical company. Revance specializes in developing dermatology products using its transdermal delivery technology and tissue remodeling agents.

LICENSING AGREEMENTS

In December 2007, Medicis was to make an equity investment in Revance , as well as enter into an option agreement to acquire Revance or exclusively license North American rights to Revance's botulinum toxin type A aesthetic product. Medicis would make a \$20 million investment in Revance, receiving preferred stock equivalent of almost 10%. Revance would be responsible for manufacturing worldwide, while Medicis had the right to exercise the option upon completion of certain regulatory milestones through the end of phase II development. On exercising the license option, Revance would receive an option payment, milestones and royalties. The companies also agreed to negotiate a development program for the application of Revance's drug delivery technology. In July 2009, Medicis obtained worldwide aesthetic and dermatological rights to the botulinum toxin type A product.

FINANCIAL

In February 2014, Revance priced an initial public offering of 6 million common stock shares at a price of \$16 each. The shares began trading on the NASDAQ Global Market under the ticker symbol 'RVNC'. The underwriters were granted a 30-day option to buy up to an additional 0.9 million common stock shares at the same price to cover over-allotments. At that time, the offering was expected to close on February 11, 2014. Later that month, the initial public offering of 6,900,000 shares of common stock was closed. The company raised gross proceeds of approximately \$110 million and net proceeds of \$98.7 million.

In April 2013, the company raised \$33 million from a series E growth financing and at that time, \$71 million in convertible debt was converted into the series E preferred stock.

In June 2011, Revance closed \$45 million financing.

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In November 2008, the company secured \$8 million in venture debt financing.

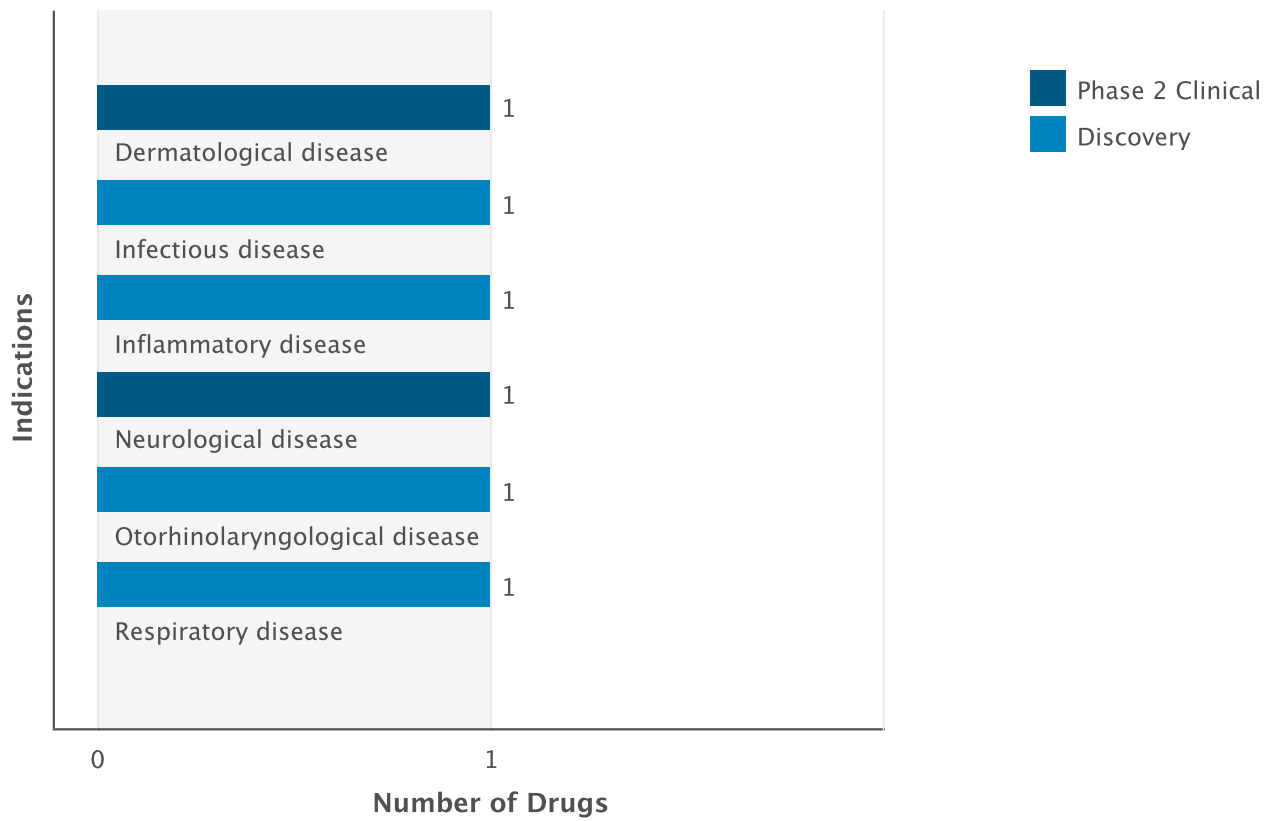
In May 2008, Revance raised a further \$8 million from a series C financing, bringing the total raised to \$51.2 million.

PRODUCT PORTFOLIO SUMMARY

DRUGS

Drugs by Indication

Active Drugs by Indication Chart



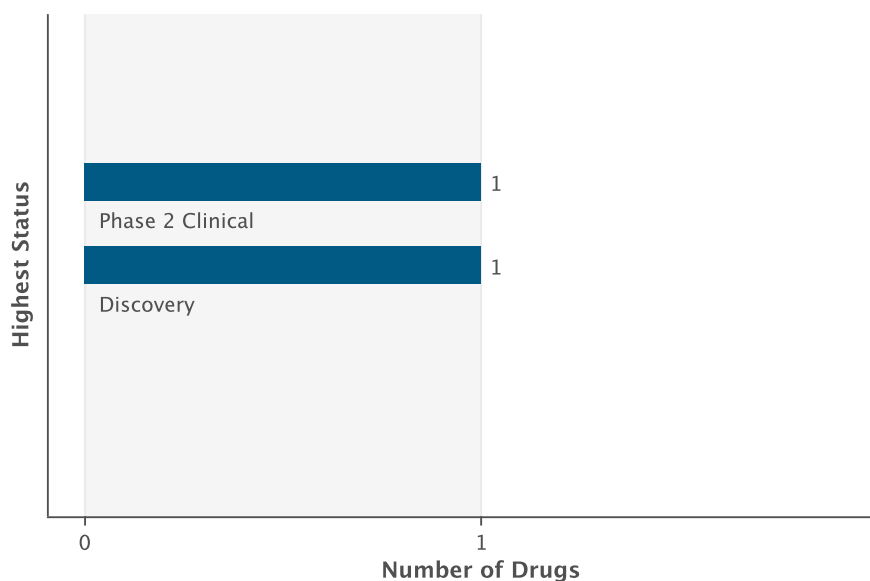
Drugs by Indication Table

Indication	Active	Inactive	Total
Inflammatory disease	1	1	2
Neurological disease	1	0	1
Musculoskeletal disease	0	1	1
Infectious disease	1	0	1
Dermatological disease	1	0	1
Otorhinolaryngological disease	1	0	1
Respiratory disease	1	0	1

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Drugs by Highest Status

Active Drugs by Highest Status Chart



Drugs by Highest Status Table

Development Status	Number of Drugs
Phase 2 Clinical	1
Discovery	1

DEALS

Deal Type	Principal		Partner		Total
	Active	Inactive	Active	Inactive	
Drug - Early Research/Development	0	0	0	0	1

CLINICAL TRIALS

Trials by Condition Studied

Condition Studied	Ongoing	All
Respiratory disease	0	1
Degeneration	0	1
Otorhinolaryngological disease	0	1
Immune disorder	0	1
Infectious disease	0	1

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Inflammatory disease	0	1
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Trials by Phase

Phase	Ongoing	All
Phase 3	0	1
Phase 2	0	2

Phase Definitions

Phase 3 Clinical

Includes Phase 3, Phase 3b, Phase 3a, Phase 2/3 (where enrolment count is 300 or over)

Phase 2 Clinical

Includes Phase 2, Phase 2a, Phase 2b, Phase 1/2 (where enrolment count is 100 or over), Phase 2/3 (where enrolment count is under 300 or not specified)

Phase 1 Clinical

Includes Phase 1, Phase 1a, Phase 1, Phase 1/2 (where enrolment count is under 100 or not specified), Phase 0

PATENTS *

Indication	As Owner	As Third Party	Total
Cardiovascular disease	1	0	1
Endocrine disease	2	0	2
Gastrointestinal disease	2	0	2
Genitourinary disease	3	0	3
Immune disorder	2	0	2
Musculoskeletal disease	6	0	6
Neoplasm	3	0	3
Ocular disease	3	0	3
Metabolic disorder	3	0	3
Mouth disease	1	0	1
Neurological disease	6	0	6
Nutritional disorder	1	0	1
Prophylaxis	1	0	1
Respiratory disease	2	0	2
Infectious disease	4	0	4

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Injury	2	0	2
Inflammatory disease	3	0	3
Otorhinolaryngological disease	3	0	3
Dermatological disease	11	0	11

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PRODUCT PORTFOLIO DRUGS

PLEASE NOTE: Highest status refers to highest development of that drug for one of the active companies

RT-001, Revance Therapeutics

Drug Name	RT-001, Revance Therapeutics
Key Synonyms	
Originator Company	Revance Therapeutics Inc
Active Companies	Revance Therapeutics Inc
Inactive Companies	
Highest Status	Phase 2 Clinical
Active Indications	Migraine, Hyperhidrosis, Acne
Target-based Actions	Botulinum toxin A stimulator
Other Actions	Analgesic, Dermatological agent
Technologies	Dermatological formulation, Biological therapeutic, Dermatological gel formulation, Peptide, Toxin
Last Change Date	26-Mar-2013

RT-401

Drug Name	RT-401
Key Synonyms	
Originator Company	Revance Therapeutics Inc
Active Companies	Revance Therapeutics Inc
Inactive Companies	
Highest Status	Discovery
Active Indications	Rhinitis
Target-based Actions	Botulinum toxin A stimulator
Other Actions	
Technologies	Biological therapeutic, Parenteral formulation unspecified, Peptide, Toxin
Last Change Date	12-Oct-2012

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