

Recro Pharma, Inc.

(REPH/ NASDAQ)

May 27, 2014

Jonathan Aschoff, (212) 702-6652

Yi Cheng, 212-702-6620

jaschoff@breancapital.com

YCheng@breancapital.com

Management Meeting Highlights - Clinical Timelines Intact

Buy

PT: \$26.00

Investment Summary

Regarding the central event for Recro, its Phase 2b bunionectomy trial, Recro reaffirmed its commitment to its 2Q14 start and 4Q14 completion, and will conduct the trial at 3 sites. An interim look (alpha spend only 0.001) will indicate whether the trial needs to enroll closer to the 200 patient range or if 150 is fine. The trial would be set up with a 90% power to see a 10% difference in SPID scores over 48 hours post-surgery, but the company indicated it should see at least a 20% difference. Given the subjectivity inherent within pain endpoints, Recro is committed to reduce variability by taking control of many trial particulars. The company will fund the bunionectomy procedures in an effort to make all 3 trial sites conform to the same surgical procedure using the same materials including everything from suture materials to the frequency of wound dressing changes. There is also a stipulated dosing regimen for intranasal dex to reduce variability.

Before Phase 2b is even complete, Recro will request its EOP2 meeting such that it can more likely have a 1Q15 meeting and start and finish both Phase 3 trials in 2015, enabling an early 2016 filing. The key intellectual property for dex has had early office actions already but it is still likely a year or 2 for patent issuances. Recro has enough cash to carry it through both Phase 3 intranasal dex trials and NDA filing in early 2016.

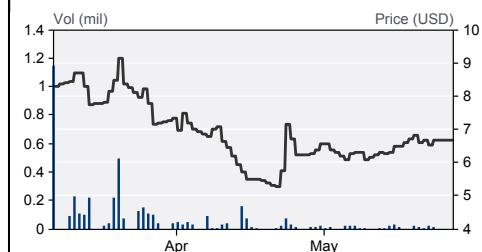
Discussion

Regarding the central event for Recro, its Phase 2b bunionectomy trial, Recro reaffirmed its commitment to its 2Q14 start and 4Q14 completion, and will conduct the trial at 3 sites. An interim look (alpha spend only 0.001) will indicate whether the trial (based mostly on patient response variability) needs to enroll closer to the 200 patient range or if enrollment can stay closer to 150. The trial would be set up with a 90% power to see a 10% difference in SPID scores over 48 hours post-surgery, but the company indicated it should see at least a 20% difference. There will be no background pain medication use, but rescue therapy is allowed. Use of rescue therapy will censure that patient's SPID 48 data for a few hours, and we expect there to be a clear difference in the number of rescue med administrations between the arms. There is no LOCF for such a short trial, and there would not be any sense in using LOCF because the SPID 48 is a cumulative pain score and thus the cumulative SPID value at the point of any dropout is what will be entered. Given the subjectivity inherent within pain endpoints, Recro is committed to reduce variability by taking control of many trial particulars. The company will fund the bunionectomy procedures in an effort to make all 3 trial sites conform to the same surgical procedure using the same materials including everything from suture materials to the frequency of wound dressing changes. There is also a stipulated dosing regimen for intranasal dex to reduce variability. The FDA wanted Recro to do 2 doses and placebo, and while a 50mg dose group is known, the exact lower dose is not known, but we believe it will be 40mg.

Before Phase 2b is even complete, Recro will request its EOP2 meeting such that it can more likely have a 1Q15 meeting and start and finish both Phase 3 trials in 2015, enabling an early 2016 filing. The Phase 3 trials with be comprised of one intra-abdominal soft tissue trial and another in either bunionectomy or knee replacement. Six and 9 month rat and dog studies also need to be conducted for preclinical safety requirements, as well as additional clinical trials to have enough patients on drug for an acute pain label with hopefully a 7 day treatment duration in the label. Much like is being done with great success at Pacira (PCRX \$76.22, Buy), Recro will generate generous amounts of clinical data demonstrating the benefits of intranasal dex from a pharmacoeconomic and safety perspective (no IV, no nurse, lower hospital readmission, less opioid, etc). Recro already determined in late 2012 that Orion and the FDA agreed that Precedex is not a likeability risk and thus no abuse liability trials are required. We take comfort in the fact that Precedex delivers 8-10x the dose of dex versus Recro's intranasal dex, and thus would not suspect such a lower dose to have any likeability concerns. Marketing intranasal dex would still require some P&T work, but at least Precedex has paved the way such that no new drug category need be created.

Price	\$6.67
52-Week High/Low	\$9.88-\$5.01
Shares Out (mm)	7.7
Market Cap (mm)	\$51
Avg. Daily Vol (000)	NA
Short Interest	0.4%
EV (mm)	NA

EPS	FY13A	FY14E	FY15E
Mar	--	\$(3.67)A	--
June	--	\$(0.25)	--
Sept	--	\$(0.49)	--
Dec	--	\$(0.86)	--
FY (Dec)	\$(15.41)	\$(3.00)	\$(2.19)
P/E (x)	NM	NM	NM
Revenue (\$M)			
Mar	--	\$0.0A	--
June	--	\$0.0	--
Sept	--	\$0.0	--
Dec	--	\$0.0	--
FY (Dec)	\$0.0	\$0.0	\$0.0



Source: Bloomberg

The key intellectual property for dex has had early office actions already but it is still likely a year or 2 for patent issuances. It took more than 50 formulation attempts to arrive at an effective intranasal formulation and the key patents cover formulation, PK, method of use, and analgesia without sedation, among other things. The intranasal delivery device is already approved and is used for Afrin and other drugs, so we see very little risk there. We also see negligible risk from hypotension, as mean BP drops only by 10mmHg after the first dose in healthy volunteers and only for about 15 minutes, and drops only 6mmHg in post-surgical patients (surgical procedures tend to raise BP a little). The BP drops did not require any clinical intervention.

Recro has enough cash to carry the company through both Phase 3 intranasal dex trials and NDA filing in early 2016. We believe that Phase 2b success in 4Q14 would create such a valuation inflection that Recro would capitalize upon it and raise money for dex label expansion and development of other drugs like fadolmidine. Recro's COGS at scale should approach that which is typical in spec pharma. Recro owes Orion low double digit royalties on net dex sales, and if Orion chooses to commercialize dex in its territories (Europe, Turkey, former USSR), then Orion would have to reimburse Recro almost half the clinical cost of developing dex.

RECRO PHARMA, INC. Income Statement														
Fiscal Year ends December														
(All amounts in 000s except per share items)														
	2011A	2012A	2013A	1Q14A	2Q14E	3Q14E	4Q14E	2014E	2015E	2016E	2017E	2018E	2019E	2020E
Dex-IN for post-operative pain (US)								-	-	-	52,983	110,787	173,742	222,014
Total revenues				-	-	-	-	-	-	-	52,983	110,787	173,742	222,014
COGS											10,597	22,157	34,748	44,403
R&D	1,828	542	544	227	1,021	2,554	5,107	8,910	16,928	17,775	19,552	21,507	23,658	26,024
SG&A	485	339	546	647	970	1,358	1,765	4,740	7,584	12,134	24,268	33,975	47,565	57,078
Total operating expenses	2,313	881	1,090	874	1,991	3,912	6,873	13,649	24,512	29,909	54,416	77,640	105,971	127,504
Operating income (EBIT)	(2,313)	(881)	(1,090)	(874)	(1,991)	(3,912)	(6,873)	(13,649)	(24,512)	(29,909)	(1,433)	33,148	67,771	94,510
Interest income	0	0	0	0	79	71	64	214	235	258	284	313	469	704
Grant income		85												
Interest expense	(558)	(740)	(868)	(4,273)				(4,273)						
Income before taxes	(2,871)	(1,537)	(1,958)	(5,146)	(1,913)	(3,841)	(6,809)	(17,709)	(24,277)	(29,650)	(1,149)	33,461	68,240	95,213
Provision for income taxes													6,824	28,564
Net income, GAAP	(2,871)	(1,537)	(1,958)	(5,146)	(1,913)	(3,841)	(6,809)	(17,709)	(24,277)	(29,650)	(1,149)	33,461	61,416	66,649
Accretion of redeemable convertible preferred stock	(383)	(413)	(440)	(1,270)				(1,270)						
Net income to common shareholders	(3,254)	(1,949)	(2,398)	(6,416)	(1,913)	(3,841)	(6,809)	(18,979)	(24,277)	(29,650)	(1,149)	33,461	61,416	66,649
EPS basic	\$ (20.91)	\$ (12.53)	\$ (15.41)	\$ (3.67)	\$ (0.25)	\$ (0.49)	\$ (0.86)	\$ (3.00)	\$ (2.19)	\$ (2.62)	\$ (0.10)	\$ 2.84	\$ 5.12	\$ 5.45
EPS diluted, GAAP	\$ (20.91)	\$ (12.53)	\$ (15.41)	\$ (3.67)	\$ (0.25)	\$ (0.49)	\$ (0.86)	\$ (3.00)	\$ (2.19)	\$ (2.62)	\$ (0.10)	\$ 2.66	\$ 4.80	\$ 5.11
Basic shares outstanding	156	156	156	1,750	7,763	7,840	7,919	6,318	11,086	11,308	11,534	11,764	12,000	12,240
Diluted shares outstanding	156	156	156	1,750	8,568	8,645	8,724	6,922	11,891	12,113	12,339	12,569	12,805	13,045
Source: Company documents and Brean Capital, LLC. estimates														

RELATED COMPANIES

Company	Ticker	Rating	Price
Pacira Pharmaceuticals Inc.	PCRX	Buy	76.22
Recro Pharma, Inc.	REPH	Buy	\$6.67

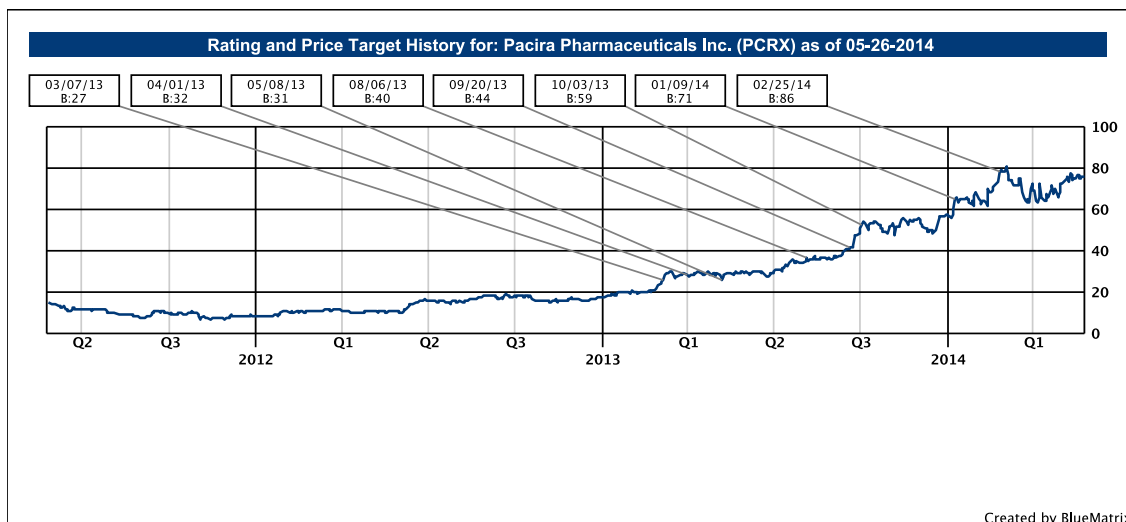
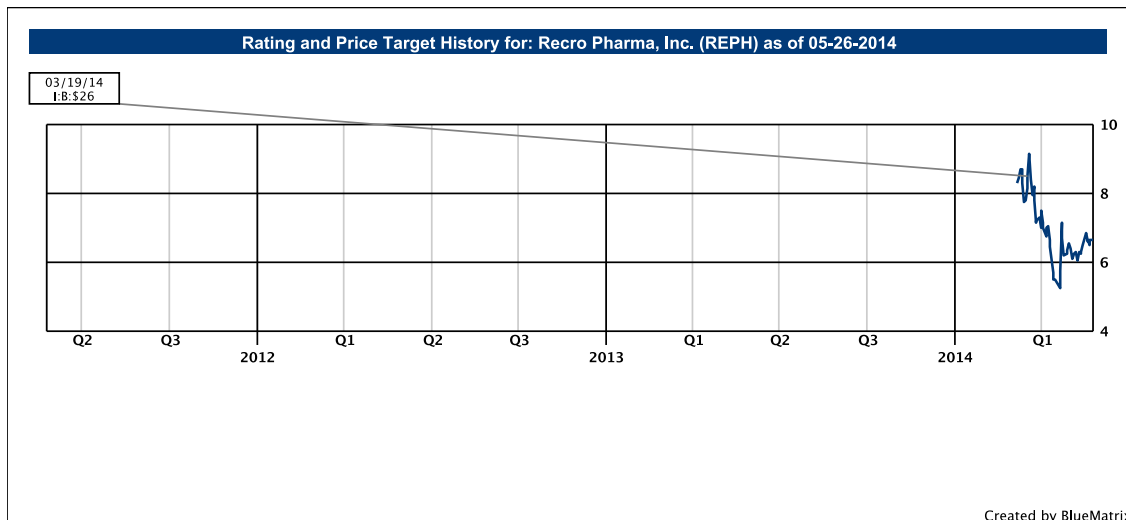
Risks

Recro Pharma, Inc. (REPH)

Risks to the achievement of our target price include market adoption risks, business development risks, competition, and high share price volatility.

Important Disclosures

Ratings and Target Price History



At the time this report was published, Brean Capital, LLC made a market in the securities of Recro Pharma, Inc. and Pacira Pharmaceuticals Inc. .

Recro Pharma, Inc. and Pacira Pharmaceuticals Inc. is, or within the last 12 months has been, a client of Brean Capital, LLC, and investment banking and/or advisory services are being, or have been provided.

Brean Capital, LLC has managed or co-managed a public offering or placement of securities of Recro Pharma, Inc. and Pacira Pharmaceuticals Inc. within the past 12 months.

Brean Capital, LLC expects to receive compensation for investment banking and/or advisory services from Pacira Pharmaceuticals Inc. within the next 3 months.

Brean Capital, LLC has received compensation for investment banking and/or advisory services from Recro Pharma, Inc. within the past 12 months.

In the normal course of its business, Brean Capital, LLC intends to seek compensation for investment banking or non-investment banking services from the companies in its coverage universe. As a result, investors should be aware that the Firm may have a conflict of interest that could affect the objectivity of this report. Investors should consider this report as only a single factor in making their investment decisions.

The research analyst(s) or research associate(s) principally responsible for the preparation of this research report has received compensation based upon various factors, including quality of research, investor client feedback, stock picking, competitive factors and firm revenues. The compensation is determined exclusively by research management and senior management (not including investment banking).

Brean Capital, LLC Stock Rating System

Buy - Expected to appreciate by at least 10% within the next 12 months.

Hold - Fully valued, not expected to appreciate or decline materially within the next 12 months.

Sell - Expected to decline by at least 10% within the next 12 months.

Rating Category	Count	Percent	IB Serv./ Past 12Mos.	
			Count	Percent
BUY	145	72.86%	21	14.48%
HOLD	49	24.62%	3	6.12%
SELL	5	2.51%	0	0.00%
NOT RATED				

Note: Stock price volatility may cause temporary non-alignment of some ratings with some target prices.

Valuation / Target Price

We derive our target price of \$26 through a DCF analysis, assuming a 25% discount rate that is applied to all cash flows and the terminal value, which is based on a 5 multiple of the projected 2020 EBITDA of \$101 million.

Analyst Certification

We, Jonathan Aschoff and Yi Cheng, hereby certify that the views expressed in this research report accurately reflect our personal views about any and all of the subject securities or issuers referred to in this document. The analyst and associate analyst further certify that they have not received and will not be receiving direct or indirect compensation in exchange for expressing the recommendation contained in this publication.

Disclaimers

Some companies that Brean Capital, LLC follows are emerging growth companies whose securities typically involve a higher degree of risk and more volatility than the securities of more established companies. The securities discussed in Brean Capital, LLC research reports may not be suitable for some investors. Investors must make their own determination as to the appropriateness of an investment in any securities referred to herein, based on their specific investment objectives, financial status and risk tolerance. This report may discuss numerous securities, some of which may not be qualified for sale in certain states and to certain categories of investors. Readers are advised that this analysis report is issued solely for informational purposes and is not to be construed as an offer to sell or the solicitation of an offer to buy. The information contained herein is based on sources which we believe to be reliable but is not guaranteed by us as being accurate and does not purport to be a complete statement or summary of the available data on the company, industry or security discussed in the report. Past performance is no guarantee of future results. Any opinions expressed herein are statements of our judgment as of the date of publication and are subject to change without notice. Entities including but not limited to the Firm, its officers, directors, employees, customers, affiliates may have a position, long or short, in the securities referred to herein, and/or other related securities, and from time to time may increase or decrease such position or take a contra position. The Firm (or persons related thereto) may make a market in the securities mentioned herein, and may from time to time perform investment banking or other services for, or solicit investment banking or other business from, and may have other relationships with any company mentioned in this report. Brean Capital, LLC (the "Firm") is a member of SIPC, FINRA, licensed with various state securities regulatory authorities, and a registered U.S. Broker-Dealer. No part of this report may be reproduced in any form without the express permission of Brean Capital, LLC.

Additional information is available upon request.