Target | Estimate Change

USA | Healthcare | Biotechnology

Radius Health (RDUS)

March 10, 2015

## **Jefferies**

#### BUY

Price target \$56.00 (from \$45.00)

\$63.5

Price \$47.79

## **Financial Summary** Book Value (MM):

Book Value/Share:	\$1.94
Net Debt (MM):	(\$105.3)
Long-Term Debt (MM):	\$0.0
Cash/Share:	\$3.22
Cash (MM):	\$105.3

#### **Market Data**

52 Week Range:	\$51.22 - \$7.46
Total Entprs. Value (MM):	\$1,457.4
Market Cap. (MM):	\$1,562.7
Shares Out. (MM):	32.7
Float (MM):	16.9
Avg. Daily Vol.:	526,562

## Data for RAD1901 at ASCO

**Key Takeaway** 

With positive, clean Ph3 data for abaloparatide-SC in PMO, regulatory risks are low, providing a solid valuation floor (~\$42/sh by our est.). Although initial efficacy data for RAD1901 is not available yet (at ASCO 2015), if proven to be comparable to IM-injected fulvestrant (only SERD on market; \$720M in '14 sales), medical oncologists indicate its potential use in earlier tx settings in ER + mBC, offering a larger market opportunity (vs. fulvestrant).

In-line 4Q Net Loss; Potentially Early Efficacy

In-line 4Q14 net loss of \$18M (vs. ours of ~\$18M). There was no revenue; OpEx of ~\$17M was ~in line (vs. ours of \$16.8M), including R&D of ~\$12M (vs. ours of \$14M) and G&A of \$5.6M (vs. ours of \$2.9M). We estimate RDUS' cash at end-2014 of ~\$105M, plus net proceeds of ~\$159M from equity raise on 1/15, should be sufficient into ~2H17 without additional capital infusion such as potential partnerships for abaloparatide and/or RAD1901 (vs. into 4Q16 per RDUS).

Medical oncologists discussions indicate oral SERD RAD1901 (vs. IM-injected fulvestrant) would likely move SERD use into earlier tx setting for ER+ mBC. While still early in development (Ph1 dose escalation), RDUS notes it could potentially replace SERM and aromatase inhibitors, largely used in 1st-line ER+ mBC. Currently only available SERD is AZN's IM-injectable Faslodex (fulvestrant; ~\$720M in 2014 sales), largely used in 2nd/later-line mBC. More convenient oral SERDs in development include Roche/ Seragon's ARN-801 (sold to Roche at \$1.725B) and RAD1901, both in Ph1. Preliminary Ph1 data for RAD1901 is expected at ASCO 2015; tumor stasis (similar to SERM, fulvestrant) would be encouraging in this dose escalation part; however, if it shows tumor regression, that would be a big win for RAD1901.

We now assume broad use of RAD1901 in ER+ mBC (vs. prior ER+ BC with brain metastasis only), with peak U.S./EU sales of \$1B in 2026 (vs. prior \$530M). Our assumptions now include U.S./EU launches in ER+ mBC in 2020/2021 and RDUS/potential partner commercializing in the U.S./EU (net royalty of ~22-25% on EU sales to RDUS). We project RAD1901 U.S. sales/EU royalty revenue to RDUS of \$599M/\$99M in 2026. For our RAD1901 valuation, we assign a 50% probability of success given no clinical efficacy data yet.

#### Valuation/Risks

Our \$56 PT (vs. \$45) is based on an NPV analysis of abaloparatide-SC & RAD1901. Risks include: (1) regulatory delays/failure & slow commercial uptake and/or competition of abaloparatide-SC & (2) development delay/failure of RAD1901.

USD	Prev.	2014A	Prev.	2015E	Prev.	2016E	Prev.	2017E
Rev. (MM)		0.0		0.0		90.0		99.8
EPS			'					
Mar		(50.45)		(0.50)				
Jun		(2.22)	(0.50)	(0.45)				
Sep		(0.59)	(0.47)	(0.44)				
Dec	(0.53)	(0.55)	(0.44)	(0.43)				
FY Dec	(3.17)	(4.04)	(1.91)	(1.82)	0.18	(0.40)	(0.05)	(1.09)
<b>EPS: RDUS com</b>	npleted its IP	O in 2014						

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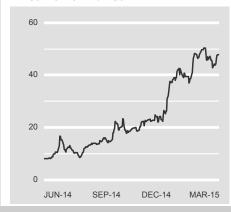
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#### **Price Performance**



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#### **Radius Health**

#### **Buy: \$56 Price Target**

#### **Scenarios**

#### **Target Investment Thesis**

- Positive topline Phase 3 data for lead product abaloparatide-SC in osteoporosis announced on 12/22/14
- RDUS' cash at end-2014 of ~\$105M, plus net proceeds of ~\$159M from equity raise on 1/15 should be sufficient into 2H17
- Our NPV analysis puts a target price of \$56/sh including abaloparatide-SC (~\$33/sh for U.S. sales and ~\$9/sh for EU sales) and ~\$14/sh for RAD1901 combined U.S./EU sales/royalty

#### **Upside Scenario**

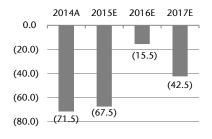
- Better-than-expected sales of abaloparatide-SC in osteoporosis
- If RAD1901 is successful in ER+ mBC, our NPV analysis pegs a fair value for RDUS shares at ~\$79

#### **Downside Scenario**

- Regulatory failure of abaloparatide-SC
- Slower than expected commercial uptake of abaloparatide-SC
- Clinical failure of RAD-1901 in ER+ mBC
- If RAD1901 fails in the clinic in ER+ mBC, our NPV analysis pegs a fair value for RDUS shares at ~\$42

#### **Long Term Analysis**

#### Net Income/Loss (\$ in MM)



Source: FactSet, Jefferies estimates

#### **Long Term Financial Model Drivers**

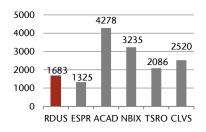
LT revenue CAGR ('17-'22)	49%
Organic Revenue Growth	49%
Acquisition Contribution	0%
Gross Margin Expansion	N/A

#### Other Considerations

With clean, positive topline Phase 3 data for abaloparatide-SC (announced on 12/22/14) we view FDA approval (NDA filing in 2H15) is highly likely. With focus for RDUS shifting to its second drug RAD1901 (riskier but higher reward), we expect positive Ph1b data (at ASCO 2015) in ER+ metastatic breast cancer could provide potential upside from current levels.

#### Peer Group

#### **Enterprise Value (\$ in MM)**



Source: FactSet, Jefferies estimates

#### **Recommendation / Price Target**

Ticker	Rec.	PT \$56		
RDUS	Buy			
ESPR	NC	N/A		
ACAD	Buy	\$50		
NBIX	Buy	\$39		
TSRO	Buy	\$49		
CLVS	NC	N/A		

#### **Catalysts**

- Abaloparatide-SC 24-months extension study data in 2Q15
- Potential Phase 1b data for RAD1901 in ERpositive mBC at ASCO, 5/29/15-6/2/15
- Potential NDA/MAA filing for abaloparatide-SC in 2H15
- Phase 2b for RAD1901 in vasomotor symptoms to begin in 2H15

#### **Company Description**

Radius Health, Inc., IPOed on 6/5/14, is a biopharmaceutical company focused on developing therapies for osteoporosis and other endocrine diseases. The company's lead product is abaloparatide-SC (BA058), a novel synthetic peptide analog of parathyroid hormone-related protein (PTHrP), with positive topline Phase 3 data in osteoporosis announced on 12/22/14 and potential NDA filing in 2H15. Additional pipeline products include a transdermal (TD) formulation of abaloparatide, abaloparatide-TD; RAD1901, an oral selective estrogen receptor down-regulator/degrader (SERD) for the treatment of breast cancer (ER+ mBC) and vasomotor symptoms; and RAD140, a non-steroidal selective androgen receptor modulator. Radius was founded in 2003 and is headquartered in Cambridge, Massachusetts.

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For RAD1901 (SERD) currently in Phase 1 dose-escalation part, RDUS is pursuing a broad ER+ mBC market (vs. subset of ER+ mBC patients with brain metastases previously). Approximately 70% of metastatic breast cancers (BC) are ERpositive, translating into an estimated prevalence of ~109K patients in the U.S./EU each. For 1<sup>st</sup>-line metastatic ER+ BC, standard treatment includes hormone therapies to either block estrogen from binding to its receptor (ER modulators, SERMs such as Nolvadex [tamoxifen]) or to lower estrogen levels in the body (aromatase inhibitors such as Femara [letrozole] and Aromasin [exemestane]). For 2<sup>nd</sup>-line metastatic ER+ BC (patients who have received prior hormonal therapies), standard of care includes Faslodex (fulvestrant), the only selective estrogen receptor degrader (SERD) on the market. With recent accelerated approval of oral CDK4/6 inhibitor Ibrance (palbociclib) on 2/3/15 for the treatment of postmenopausal women with ER+/HER2- BC in combination with Femara (letrozole) as initial endocrine-based therapy for metastatic disease, experts note fulvestrant use will likely be further pushed out. Given its IM formulation, fulvestrant is largely used in 2<sup>nd</sup>-line or later-lines of metastatic BC. With the convenient oral formulation of RAD1901 (vs. fulvestrant), experts view it could be utilized in earlier treatment settings in metastatic BC vs. fulvestrant. RDUS notes it could potentially replace oral SERMs or aromatase inhibitors.

**U.S. Phase 1 for RAD1901 in ER+ mBC began in 12/14, with preliminary data at ASCO (May 29-June 2, 2015); EU Phase 1 study in mBC expected to begin in 2H15.** Phase 1 for RAD1901 in the U.S. is an open-label, two-part dose-escalation study in postmenopausal women with ER-positive and HER2-negative advanced BC (including locally advanced, inoperable and/or metastatic) who have received no more than 2 prior chemotherapy regimens and ≥6 months of prior endocrine therapy. Patients with untreated or symptomatic CNS metastases are excluded from the study. According to *clinicaltrials.gov*, in Part A (dose-escalation), patients will receive sequential, escalating doses of RAD1901 (if a patient does not progress on RAD1901 after 28 days and well tolerated); in Part B, once MTD has been identified, additional patients will be enrolled to evaluate safety, tolerability, and preliminary efficacy of selected dose. From a FES-PET study in healthy volunteers, after 6 days of RAD1901 treatment (1x/day, at 200mg and 500mg), there was decreased estrogen expression in two ER rich tissues (uterus and pituitary gland).

It's early to predict potential efficacy in ongoing Phase 1 dose-escalation part; however, if RAD1901 shows tumor regression (vs. tumor stasis), it would provide an efficacy advantage over marketed SERD Faslodex as well as SERM tamoxifen. At San Antonio Breast Cancer Symposium (SABCS) in 12/14, RDUS presented preclinical data showing the potential for RAD1901 to cause tumor regression at higher doses, in addition to degrading the ER receptor. Both marketed Faslodex (fulvestrant; ER degrader) and Nolvadex (tamoxifen; ER modulator) have tumoristatic action (halts tumor development), without notable tumor regression. RDUS notes even tumoristatic action of RAD1901 (as an orally available SERD) would be competitive in the current marketplace; if it shows tumor regression (ORR), this would be a big win for RAD1901. Some physicians are not convinced if there is a clear distinction in clinical benefits between SERD (ER degrader) and SERM (ER modulator).

**For SERD, orally available RAD1901 has a dosing advantage vs. Faslodex** (**intramuscular injection**). Experts note that large volume (5mL) of Faslodex intramuscular injection (administered in 1-2 minutes per injection) can be an issue for patients as it is typically painful, however, they note side effects are minimal compared to potential benefit. In terms of Faslodex side effects (i.e., hot flashes and potential bone loss), physicians note these do not deter them from prescribing the drug. Some even comment that such side effects are evidence of SERD action.

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**Experts note Roche's (ROG VX, Buy) ARN-810 is an interesting oral SERD in development, while noting diarrhea in Phase 1.** In a Phase 1 study to determine MTD and safety of ARN-810, as of data cut-off date of 10/1/14, patients with postmenopausal ER+ HER2- locally advanced or metastatic BC (n=41) with no more than 2 prior chemotherapies in the advanced or metastatic setting (and no CNS metastases) received escalating doses of ARN-810 (100, 200, 400, thereafter dose escalating by 200mg). Presented at San Antonio Breast Cancer Symposium in 12/14, there was n=1 DLT (Grade 3 diarrhea) observed in the 800mg (1x daily) cohort, with most common treatment-related AEs including diarrhea (63%), fatigue (46%), and nausea (44%). Diarrhea is mostly Grade 1, intermittent in nature, and manageable with drug holidays and dietary modifications. There was one treatment-related SAE of pulmonary embolism, occurring after 3 cycles of treatment at 300mg (2x daily) dose; after treatment interruption for 2 days, ARN-810 was resumed at the same dose.

AstraZeneca's (AZN LN, Buy) Faslodex (fulvestrant), the only SERD on market, generated \$720M in 2014 sales (~6% y/y; vs. \$681M in 2013), including \$340M/\$245M/\$135M in the U.S./EU/ROW. Currently approved for HR+ metastatic BC in postmenopausal women with disease progression following antiestrogen therapy, AZN is running a Phase 3 study in 1<sup>st</sup>-line hormone receptor positive advanced BC (begun in 4Q12 with U.S./EU regulatory filing expected in 2H16). While Faslodex Orange Book listed patents expire in 2021, in its FY14 earnings release, AZN noted they had received a Paragraph IV filing from Glenmark Generics (in 1/15) to market a generic version of Faslodex, in addition to previous Paragraph IV filings by Sandoz and Sagent Pharmaceuticals.

Upping PT to \$56 (from \$45) on inclusion of our peak \$599M/\$99M sales/royalty assumptions for RAD1901 in broad ER+ mBC (vs. ~\$531M peak U.S./EU sales in limited ER+ BCBM previously) and time lapse of discount years. Our \$56 PT (vs. \$45 previously) is based on NPV analysis of ~\$33/sh (from \$30/sh previously) for abaloparatide-SC U.S. sales in osteoporosis (100% probability adjusted peak sales of ~\$670M in 2027) and ~\$9/sh (unchanged) for abaloparatide-SC EU royalties in osteoporosis (100% probability adjusted peak royalties of ~\$58M in 2027), and ~\$14/sh for RAD1901 U.S./EU sales/royalty in ER+ mBC (vs. \$6 previously; 50% probability-adjusted peak U.S. sales/EU royalty of \$599M/\$99M in 2026), discounting at an annual rate of ~10% (vs. ~11% previously).

**Upcoming events for RDUS include:** (1) abaloparatide-SC 24-months extension study data in 2Q15; (2) potential Phase 1b data for RAD1901 in ER+ mBC at ASCO, 5/29/15-6/2/15; (3) potential NDA/MAA filing for abaloparatide-SC in 2H15; (4) Ph2b for RAD1901 in vasomotor symptoms to begin in 2H15; and (5) Ph1 trial for RAD1901 in EU to begin in 2H15.

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**Chart 1: Radius Health's Product Pipeline** 

Product	Description	Indication	Status	Marketing rights	Patent expiry
			NDA/MAA filing in 2H15 (including 24 mo fracture data) & U.S./EU approval in 2016/2017, respectively; positive top-line Ph3 (18-mo) data reprted in 12/14		In U.S./EU, CoM expires on
	enrollment completed in 3/13) comparing 1x SC (80ug) vs. Forteo (20ug) vs. placebo in PMC osteoporosis; with primary endpoint of new vertebral fractures, and femoral neck, non-vertebral fractures, and		Ph3 randomized (1:1:1) ACTIVE study (begun in 4/11, with enrollment completed in 3/13) comparing 1x daily abaloparatide-SC (80ug) vs. Forteo (20ug) vs. placebo in PMO women (n=2,463) with primary endpoint of new vertebral fractures vs. placebo at 18 mo and secondary endpoints including BMD of lumbar spine, hip, and femoral neck, non-vertebral fractures, and # of hypercalcemic events; enrollment completed in 3/13; last pts last visit in 10/14	Radius (worldwide ex-Japan, ex-France, with Ipsen co-promote in France); Ipsen (Japan)	3/29/16 (potential Hatch- Waxman extension into 2021 in U.S.); formulation patent expires on 11/8/27 & method of treatment patent expires on 3/26/28 in the U.S.; pending method of treatment
Abaloparatide	Synthetic peptide analog of parathyroid hormone- related protein (PTHrP)		6-months extension study begun in 10/12 for pts enrolled in Ph3 (n=1200); pts in either abaloparatide-SC and placebo arms to receive alendronate (generic Fosamax), with endpoints including vertebral fractures at 24 mo and safety; potential data in 2Q15		patent expires on 10/3/27 in EU
		Fracture prevention in osteoporosis; transdermal (TD) patch	Clinical evaluation of optimized transdermal patch to begin in 2H15; Ph2 randomized, double-blind study comparing three doses of 1x daily abaloparatide-TD (50ug, 100ug, 150ug) vs. abaloparatide-SC (80ug) vs. placebo (n=250; primary endpoint of % increase in BMD at 6mo from baseline) announced in 1/14 with statistically significant increases in both BMD at lumbar spine & hip over placebo for 100ug and 150ug doses; upon potential approval of SC version, planning single Ph3 non-inferiority bridging study comparing abaloparatide-SC vs. abaloparatide-TD, with endpoints including lumbar spine BMD at 12 mo	Radius	In U.S./EU, CoM expires on 3/29/16 (potential Hatch-Waxman extension into 2021 in U.S.); pending patents on microneedle application expire in 2032
RAD1901	Oral selective estrogen receptor (ER-alpha) down-regulator (SERD)/ selective estrogen receptor modulator (SERM)	ER-positive breast cancer with brain metastases (high dose); vasomotor symptoms (low dose)	Ph1b open-label study in ER-positive mBC (U.S. trial) began in 12/14 in pts with ER-positive HER2-negative mBC (n=38) to determine safety, tolerability, and anti-tumor effects, with data at ASCO 2015; Ph1 trial in EU to begin in 2H15; first part of two-part Phase 1 study in healthy subjects to determine MTD began in 2Q14 with data presented at San Antonio Breast Cancer Symposium, 12/9-12/13/14  Ph2b to define minimal effective dose (including 10mg and lower	Radius	In U.S., two CoM patents expire on 12/25/23 and 8/18/26; in EU, pending patents expire in 2023
	Non-steroidal selective	·	daily doses) in vasomotor symptoms to begin in 2H15		
RAD140	androgen receptor modulator	N/A	Preclinic	Radius	In U.S., pending CoM expires in 2029

Source: Company reports and Jefferies

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## Radius Health (RDUS) Income Statement

(\$ in thousands except per share)

	2013	1Q14	2014	3014	4Q14	2014	1015E	2Q15E	3Q15E	4Q15E	2015E	2016E	2017E	2018E	2019E	2020E	2021E	2022E	2023E	2024E	2025E
Revenues		,	,	,	,		,	,	,	,											
Abaloparatide-SC for PMO (U.S.)												-	54,792	155,310	230,357	305,699	335,748	350,974	366,890	383,529	400,922
Growth y/y														183%	48%	33%	10%	5%	5%	5%	5%
Growth q/q														0.074	25.240	26.654	47.676	54.005	52.500	52.006	55.045
Royalty for abaloparatide-SC for PMO (EU)													-	9,074	25,210 178%	36,651	47,676 30%	51,325	52,590	53,886	55,215
Growth y/y RAD1901 for ER+ mBC (U.S.)															1/0%	45% 65,650	174,473	305,621	440,138	533,169	586,824
Growth y/y																00,000	166%	75%	44%	21%	10%
Royalty for RAD1901 for ER+ mBC (EU)																-	13,261	34,546	56,942	80,381	95,443
Growth y/y												_	_			_		161%	65%	41%	19%
Other revenues												90,000	45,000			180,000					
Total Revenues	-	-	-	-	-	-	-	-	-	-	-	90,000	99,792	164,383	255,567	588,000	571,157	742,466	916,561	1,050,965	1,138,404
% growth y/y														64.7%	55.5%	130.1%	-2.9%	30.0%	23.4%	14.7%	8.3%
Expenses																					
Cost of Goods Sold		-	-	-	-	_	-	-	-	-	-	_	9,863	23,296	32,250	47,619	62,839	76,189	96,111	108,507	116,671
% gross margin (Including royalties to Ipsen & Eisai)													82.0%	85.0%	86.0%	87.2%	87.7%	88.4%	88.1%	88.2%	88.2%
202	50.535	0.747	10.510	42.047	44.567	45.740	44.000	40.500	40.000	0.647		47.240	55.262	66.426	72.000	70.026	05.240	02.050	00.424	407.270	445.000
R&D	60,536	9,717	10,618	13,817	11,567	45,719	11,000	10,500	10,000	9,647	41,147	47,319	55,363	66,436	73,080	78,926	85,240	92,059	99,424	107,378	115,968
% growth y/y	10.1%					-24.5%					-10.0%	15.0%	17.0%	20.0% 40.4%	10.0% 28.6%	8.0% 13.4%	8.0% 14.9%	8.0% 12.4%	8.0% 10.8%	8.0% 10.2%	8.0% 10.2%
% of total revenues SG&A	6,829	2,139	3,070	2.836	5,629	13,674	5,700	5,800	5,900	5,983	23,383	44,427	64,419	70,861	88,576	101,862	112,049	121,013	130,694	141,149	152,441
% growth y/y	-27.9%	2,133	3,070	2,830	3,023	100.2%	3,700	3,800	3,500	3,303	71.0%	90.0%	45.0%	10.0%	25.0%	15.0%	10.0%	8.0%	8.0%	8.0%	8.0%
% of total revenues	-27.370					100.276					71.076	30.076	64.6%	43.1%	34.7%	17.3%	19.6%	16.3%	14.3%	13.4%	13.4%
Restructuring cost													04.070	43.170	34.770	17.570	15.070	10.570	14.570	13.470	13.470
Total Expenses	67,365	11,856	13,688	16,653	17,196	59,393	16,700	16,300	15,900	15,630	64,530	91,746	129,645	160,593	193,906	228,407	260,128	289,261	326,229	357,034	385,080
Income (loss) from Operations (EBIT)	(67,365)	(11,856)	(13,688)	(16,653)	(17,196)	(59,393)	(16,700)	(16,300)	(15,900)	(15,630)	(64,530)	(1,746)	(29,853)	3,790	61,662	359,593	311,029	453,205	590,332	693,931	753,324
% growth y/y	(07,505)	(11,000)	(10,000)	(10,000)	(17)130)	(55,555)	(10), 00)	(20,500)	(15,500)	(15)050)	(0-1,550)	(2), 40)	(25,055)	3,730	01,002	483.2%	-13.5%	45.7%	30.3%	17.5%	8.6%
Operating margin															24.1%	61.2%	54.5%	61.0%	64.4%	66.0%	66.2%
Other Income (Expense), Net	6,675	(2,632)	1,079	(767)	(766)	(3,086)	(750)	(750)	(750)	(750)	(3,000)	(13,800)	(12,600)	(6,300)	500	1,000	2,000	3,000	4,000	5,000	6,000
Earnings (Loss) Before Taxes	(60,690)	(14,488)	(12,609)	(17,420)	(17,962)	(62,479)	(17,450)	(17,050)	(16,650)	(16,380)	(67,530)	(15,546)	(42,453)	(2,510)	62,162	360,593	313,029	456,205	594,332	698,931	759,324
Provision for Taxes		, , ,		` ' '	, , ,		, , ,		` ' '	, , ,				- 1	_	18,030	31,303	68,431	118,866	174,733	227,797
Tax Rate																5.0%	10.0%	15.0%	20.0%	25.0%	30.0%
Net Income (Loss)	(60.690)	(14.488)	(12.609)	(17.420)	(17.962)	(62,479)	(17.450)	(17.050)	(16.650)	(16.380)	(67.530)	(15.546)	(42.453)	(2.510)	62.162	342.563	281.726	387.774	475.466	524.198	531.527
Extinguishment of preferred stock																					
Accretion of preferred stock	(17,471)	(4,969)	(4,031)			(9,000)															
Earnings to preferred stockholders																					
Unrealized loss from marketable securities																					
Net Income (Loss) to Common Stockholders	(78.161)	<u>(19.457)</u>	(16.640)	(17.420)	(17.962)	(71.479)	(17.450)	(17.050)	(16.650)	(16.380)	(67.530)	(15.546)	(42.453)	(2.510)	62.162	342.563	281.726	<u>387.774</u>	<u>475.466</u>	524.198	531.527
EPS (LPS) - Basic	(203.91)	(50.45)	(2.22)	(0.59)	(0.55)	(4.04)	(0.50)	(0.45)	(0.44)	(0.43)	(1.82)	(0.40)	(1.09)	(0.06)	1.57	8.54	6.96	9.48	11.51	12.56	12.61
EPS (LPS) - Diluted	(203.91)	(50.45)	(2.22)	(0.59)	(0.55)	(4.04)	(0.50)	(0.45)	(0.44)	(0.43)	(1.82)	(0.40)	(1.09)	(0.06)	1.39	7.59	6.18	8.42	10.22	11.16	11.20
% growth y/y (diluted)																445.6%	-18.6%	36.3%	21.4%	9.2%	0.4%
Shares - Basic	383	386	7,500	29,746	32,678	17,699	34,605	37,778	37,967	38,157	37,127	38,539	38,924	39,313	39,706	40,103	40,504	40,909	41,319	41,732	42,149
Shares - Diluted	383	386	7,500	29,746	32,678	17,699	34,605	37,778	37,967	38,157	37,127	38,539	38,924	39,313	44,706	45,153	45,605	46,061	46,522	46,987	47,457
Cash. Cash Equivalents & Investments	12,303	29.558	79,021	68,514	105,276	105,276	246,426	229,376	212,726	196,346	196,346	180,800	138,347	135,837	197,999	540,562	922 290	1,210,063	1 605 520	2,209,727	2 7/1 252
cash, cash equivarents & investments	12,303	29,558 }	79,021	08,514	105,276	105,276	240,426	229,3/6	∠1Z,/Zb	190,346	190,346	180,800	138,347	135,837	197,999	340,562	822,289	1,210,063	1,085,528	2,209,727	2,741,253

**Source: Company reports and Jefferies** 

# RDUS Target | Estimate Change March 10, 2015

#### **Company Description**

Radius Health, Inc. is a biopharmaceutical company focused on developing therapies for osteoporosis and other endocrine diseases. The company's lead product is abaloparatide-SC (BA058), a novel synthetic peptide analog of parathyroid hormone-related protein (PTHrP), with topline data readout for ongoing Phase 3 for osteoporosis released on 12/22/14 and potential NDA filing in 2H15. Additional pipeline products include a transdermal patch of abaloparatide, abaloparatide-TD; RAD1901, an oral selective estrogen receptor down-regulator/degrader (SERD) for the treatment of breast cancer brain metastases and vasomotor symptoms; and RAD140, a nonsteroidal selective androgen receptor modulator. Radius was founded in 2003 and is headquartered in Cambridge, Massachusetts.

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The expected total return (price appreciation plus yield) for Buy rated stocks with an average stock price consistently below \$10 is 20% or more within a 12-month period as these companies are typically more volatile than the overall stock market. For Hold rated stocks with an average stock price consistently below \$10, the expected total return (price appreciation plus yield) is plus or minus 20% within a 12-month period. For Underperform rated stocks with an average stock price consistently below \$10, the expected total return (price appreciation plus yield) is minus 20% within a 12-month period.

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#### **Jefferies Franchise Picks**

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# RDUS Target | Estimate Change March 10, 2015

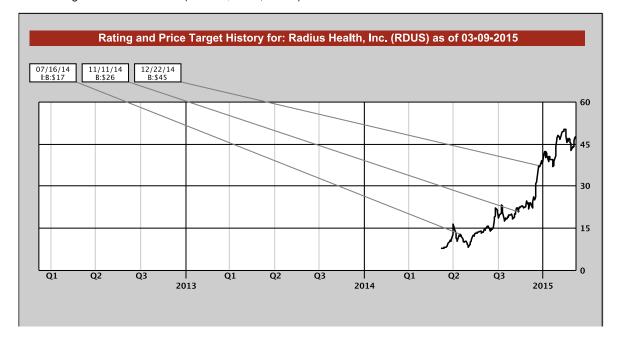
Jefferies Franchise Picks include stock selections from among the best stock ideas from our equity analysts over a 12 month period. Stock selection is based on fundamental analysis and may take into account other factors such as analyst conviction, differentiated analysis, a favorable risk/reward ratio and investment themes that Jefferies analysts are recommending. Jefferies Franchise Picks will include only Buy rated stocks and the number can vary depending on analyst recommendations for inclusion. Stocks will be added as new opportunities arise and removed when the reason for inclusion changes, the stock has met its desired return, if it is no longer rated Buy and/or if it triggers a stop loss. Stocks having 120 day volatility in the bottom quartile of S&P stocks will continue to have a 15% stop loss, and the remainder will have a 20% stop. Franchise Picks are not intended to represent a recommended portfolio of stocks and is not sector based, but we may note where we believe a Pick falls within an investment style such as growth or value.

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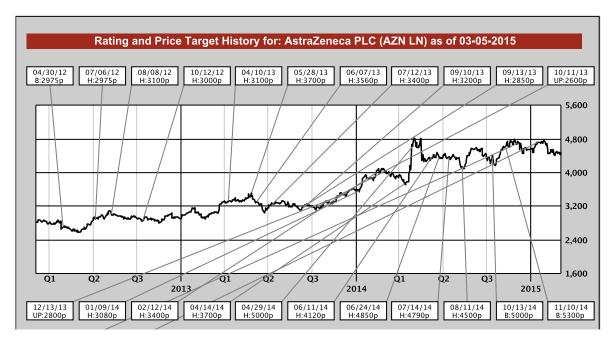
### Other Companies Mentioned in This Report

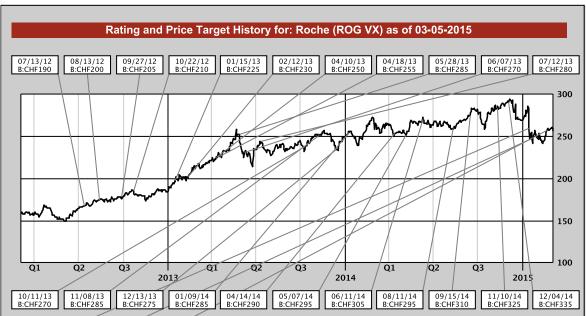
- AstraZeneca PLC (AZN LN: p4,272.00, BUY)
- Roche (ROG VX: CHF259.20, BUY)
- Sagent Pharmaceuticals (SGNT: \$27.01, HOLD)



Target | Estimate Change

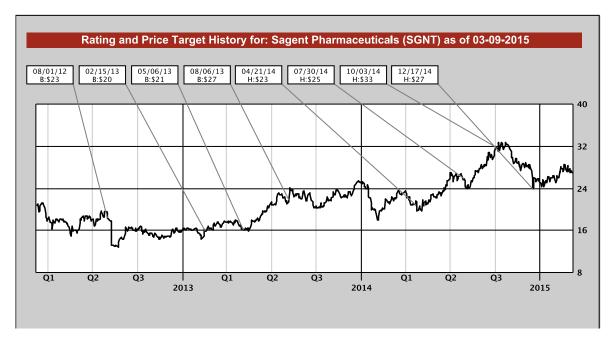
March 10, 2015





Target | Estimate Change

March 10, 2015



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IB Serv./Past 12 Mos.

			10 001 4.71	131 12 11103.
Rating	Count	Percent	Count	Percent
BUY	1060	51.23%	290	27.36%
HOLD	833	40.26%	158	18.97%
UNDERPERFORM	176	8.51%	11	6.25%

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