

# **Ocular Therapeutix Inc**

# **COMPANY AND PIPELINE OVERVIEW REPORT**

A comprehensive coverage of the company and a summary of the drug pipeline portfolio.

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# ABOUT COMPANY AND PIPELINE OVERVIEW REPORT

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## **GLOSSARY**

## **Number of Drugs in Active Development**

Number of drugs associated with the company or subsidiary that are currently in active development, i.e. the development status for the drug(s) is one of the following: Discovery, Clinical, Phase II, Phase III, Pre-registration, Registered, Launched, or Suspended.

#### **Number of Inactive Drugs**

Number of drugs associated with the company or subsidiary that are currently classified as inactive, i.e. where the development status for the drug(s) is one of the following: No Development Reported, Discontinued, or Withdrawn.

#### **Number of Patents as Owner**

Number of patents associated with the company where the company is listed as owner; i.e. the relationship type (or way the patent refers to the company) is: Patent Assignee/Owner, Patent owner (not assignee), Licensee for development and marketing, Licensee – marketing only (Distributor), Patent assignee of family member, Inferred assignee.

## **Number of Patents as Third Party**

Number of patents associated with the company where the company is listed as third party; i.e. the relationship type (or way the patent refers to the company) is: Patent assignee (not owner), Ex-Licensee for development and marketing, Ex-Licensee marketing only (Distributor), Customer of technology, Ex-Customer of technology, Patent opponent or infringer, Affiliate organization of inventor, Owner of underlying technology.

#### Patents summary table

This table represents a summary of the core patent coverage for this company covering Therapeutic EP, US and WO patents since 1990 only.

#### **Number of Deals**

A count of deals where the company or one of its subsidiaries is the primary company.

#### **Key Indications**

Displays top ten key indications for the company and its subsidiaries based on frequency (indications occurring with high and identical frequency are always included, and this may result in more than ten Key Indications being listed). Includes both indications associated with patents where the company is patent owner and indications associated with drugs in active development. A drug is classified as 'active' if it features on a row (or rows) in the current development status table where the status is one of the following: Discovery, Clinical, Phase I, Phase II, Phase III, Pre-registration, Registered, Launched, or Suspended.

## **Key Target-based Actions**

Displays top ten key target-based actions for the company and its subsidiaries based on frequency (actions occurring with high and identical frequency are always included, and this may result in more than ten Key Target-based Actions being listed). Includes both target-based actions associated with patents where the company patent owner and target-based actions associated with drugs in active development. A drug is classified as 'active' if it features on a row (or rows) in the current development status table where the status is one of the following: Discovery, Clinical, Phase I, Phase II, Phase III, Pre-registration, Registered, Launched, or Suspended. A target-based action is one that is associated with a target.

#### **Key Technologies**

Displays top ten key technologies for the company and its subsidiaries based on frequency (technologies occurring with high and identical frequency are always included, and this may result in more than ten Key Technologies being listed). Includes both key technologies associated with patents where the company relationship is patent owner and key technologies associated with drugs in active development. A drug is classified as 'active' if it features on a row (or rows) in the current development status table where the status is one of the following: Discovery, Clinical, Phase I, Phase II, Phase III, Pre-registration, Registered, Launched, or Suspended.

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**PLEASE NOTE:** the financials section where present in the report includes: Share Information, Stock Performance chart (including the consensus recommendation), and Major Shareholders. Financial Performance presents graphical and tabular data on Worldwide Sales, Operating Income and Net Income over time, together with a Quarterly earnings update. Balance Sheet lists Assets, Liabilities and Stockholders Equity, and Forecasts includes: EPS Forecast and Other Forecasts. The data reported in all sections (except share information and major stock holders) are correct as of the publication date of the report (and not the download date). For share information and major stock holders the data is correct for the date shown with these sections



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# **Ocular Therapeutix Inc**

### **COMPANY OVERVIEW**

| Company Name                             | Ocular Therapeutix Inc   |
|--|--|
| Parent Company Name                      | Ocular Therapeutix Inc   |
| Website                                  | http://www.ocutx.com/  |
| Country                                  | US   |
| Number of Drugs in Active<br>Development | 4  |
| Number of Inactive Drugs                 | 2  |
| Number of Patents as Owner               | 1  |
| Number of Patents as Third Party         | 0  |
| Number of Deals                          | 0  |
| Key Indications                          | Glaucoma, Conjunctivitis, Ocular inflammation, Allergic conjunctivitis, Ocular pain, Retinopathy, Xerophthalmia, Angle closure glaucoma, Ocular hypertension, Ocular infection, Open angle glaucoma  |
| Key Target-based Actions                 | Calcineurin inhibitor,DNA gyrase inhibitor,Glucocorticoid agonist,Prostanoid receptor agonist,Topoisomerase IV inhibitor,VEGF receptor antagonist  |
| Key Technologies                         | Sustained release formulation, Small molecule therapeutic, Ophthalmic gel formulation, Drug implant, Microparticle formulation, Ophthalmic formulation, PEGylated formulation, Peptide, Antibiotic, Biological therapeutic, Lipid, Ophthalmic drug implant |

#### **COMPANY PROFILE**

#### **SUMMARY**

Ocular Therapeutix Inc (formerly I-Therapeutix), founded in November 2006, aims to develop and commercialize ophthalmic therapeutic products and ocular drug delivery vehicles using its hydrogel technology. In September 2009, I-Therapeutix changed its name to Ocular Therapeutix.

#### **FINANCIAL**

In July 2014, Ocular priced an IPO of 5 million shares at \$13 per share. Underwriters were granted an overallotment option to purchase up to 0.75 million additional shares. Shares were expected to be traded on the NASDAQ Global Market under the ticker symbol 'OCUL' on July 25, 2014. In August 2014, the company raised gross and net proceeds of approximately \$74.8 and \$66.5 million, respectively through the IPO of 5.75 million shares including the full exercise of the over-allotment option.

In June 2013, Ocula secured additional financing.

In January 2013, Ocular raised \$23.8 million from a series D extension round of financing.

In February 2011, Ocular raised \$14 million from a series D financing round.

### **COMPANY FINANCIALS**

## SHARE INFORMATION

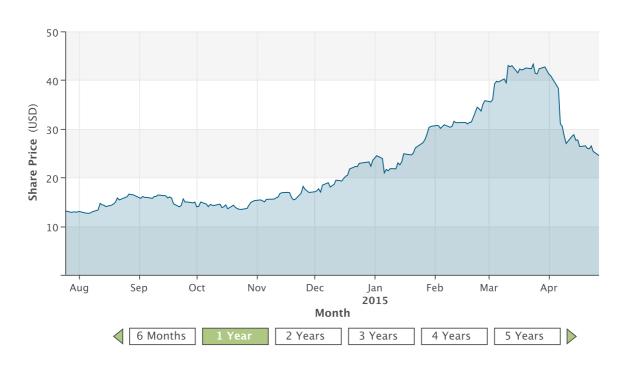
| Close Price (USD)          | 24.49          |
|----------------------------|----------------|
| Change (USD)               | -0.87 (-3.43%) |
| Previous Close Price (USD) | 25.36          |



| Volume                                  | 150,343           |  |  |  |
|---|-------------------|--|--|--|
| 52-Week High (USD)                      | 44.19             |  |  |  |
| 52-Week Low (USD)                       | 11.90             |  |  |  |
| Date                                    | 27-Apr-2015       |  |  |  |
| Exchange                                | NASDAQ(COMPOSITE) |  |  |  |
| Current Number of Shares<br>Outstanding | 21,333,507        |  |  |  |
| Current Market<br>Capitalization        | 543,109,506       |  |  |  |
| EPS (Date Reported)                     | -2.69026          |  |  |  |

## STOCK PERFORMANCE

## **Stock Performance**



## **MAJOR SHAREHOLDERS**

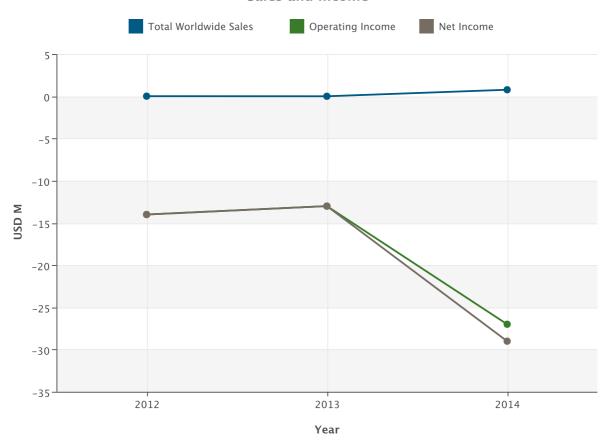
| Shareholder                                | Туре           | Country          | Shares<br>held | % of shares held | Change in holding | % changes<br>in shares<br>held | Date        |
|--|----------------|------------------|----------------|------------------|-------------------|--------------------------------|-------------|
| Fidelity Select<br>Biotechnology Portfolio | Mutual<br>Fund | United<br>States | 453,168        | 2.12             | 277,640           | 1.58                           | 28-Feb-2015 |



| American Funds<br>Insurance Series Global<br>Small Capitalization | Mutual<br>Fund            | England          | 377,500 | 1.76 | 377,500 | 1     | 31-Mar-2015 |
|---|---------------------------|------------------|---------|------|---------|-------|-------------|
| Hartford Healthcare<br>Fund                                       | Mutual<br>Fund            | United<br>States | 154,882 | 0.72 | 7,380   | 0.05  | 28-Feb-2015 |
| Vanguard Total Stock<br>Market Index Fund                         | Mutual<br>Fund            | United<br>States | 127,192 | 0.59 | 69,970  | 1.22  | 31-Mar-2015 |
| iShares Russell 2000<br>ETF                                       | Mutual<br>Fund            | United<br>States | 100,510 | 0.47 | 3,095   | 0.03  | 31-Mar-2015 |
| DWS Biotech   | Mutual<br>Fund            | Germany          | 96,356  | 0.45 | 0       | 0     | 28-Feb-2015 |
| Fidelity Advisor<br>Biotechnology Fund                            | Mutual<br>Fund            | United<br>States | 93,730  | 0.44 | 58,659  | 1.67  | 28-Feb-2015 |
| Fidelity Trend Fund   | Mutual<br>Fund            | United<br>States | 78,254  | 0.37 | 18,300  | 0.31  | 28-Feb-2015 |
| AST Small-Cap Growth Opportunities Portfolio                      | Mutual<br>Fund            | United<br>States | 67,466  | 0.32 | -42,296 | -0.39 | 28-Feb-2015 |
| Met Inv. Ser. Trust<br>Blackrock Large-Cap<br>Core Portf          | Mutual<br>Fund            | United<br>States | 64,800  | 0.3  | 0       | 0     | 28-Feb-2015 |
| Lindstrom (Richard L)   | Individua<br>I Investor   | United<br>States | 62,498  | 0.29 | 24,620  | 0.65  | 27-Feb-2015 |
| Satuit Capital<br>Management, LLC                                 | Investme<br>nt<br>Advisor | United<br>States | 51,600  | 0.24 | -42,900 | -0.45 | 28-Feb-2015 |
| Satuit Capital U.S.<br>Emerging Companies<br>Fund                 | Mutual<br>Fund            | United<br>States | 51,600  | 0.24 | -42,900 | -0.45 | 28-Feb-2015 |
| iShares Russell 2000<br>Growth ETF                                | Mutual<br>Fund            | United<br>States | 41,755  | 0.19 | 3,292   | 0.09  | 31-Mar-2015 |
| USAA Science &<br>Technology Fund                                 | Mutual<br>Fund            | United<br>States | 34,460  | 0.16 | 1,120   | 0.03  | 28-Feb-2015 |
| Vanguard Extended<br>Market Index Fund                            | Mutual<br>Fund            | United<br>States | 30,466  | 0.14 | 24,236  | 3.89  | 28-Feb-2015 |
| Principal SmallCap<br>Blend Fund                                  | Mutual<br>Fund            | United<br>States | 18,690  | 0.09 | -23,630 | -0.56 | 31-Mar-2015 |
| VALIC Co I Small Cap<br>Aggressive Growth<br>Fund                 | Mutual<br>Fund            | United<br>States | 20,923  | 0.1  | -17,877 | -0.46 | 28-Feb-2015 |
| iShares Micro-Cap ETF   | Mutual<br>Fund            | United<br>States | 15,258  | 0.07 | 369     | 0.02  | 31-Mar-2015 |
| Fidelity Spartan<br>Extended Market Index<br>Fund                 | Mutual<br>Fund            | United<br>States | 16,922  | 0.08 | 0       | 0     | 28-Feb-2015 |
|   |                           |                  |         |      |         |       |             |



# Sales and Income



|                          | 2012    | 2013    | 2014    |  |
|--------------------------|---------|---------|---------|--|
| Sales (USD M)            | 0.01    | 0       | 0.772   |  |
| Operating Income (USD M) | -13.671 | -12.903 | -27.094 |  |
| Net Income (USD M)       | -14.128 | -13.344 | -28.659 |  |

## **Quarterly earnings update**

| Period  | Sales (USD M) | Operating Income (USD M) | Net Income (USD M) |
|---------|---------------|--------------------------|--------------------|
| 2014 Q4 | 0.505         | -7.547                   | -7.954             |
| 2014 Q3 | 0.143         | -6.776                   | -7.294             |
| 2014 Q2 | 0.097         | -5.946                   | -6.397             |
| 2014 Q1 | 0.027         | -6.825                   | -7.014             |
| 2013 Q2 | 0             | -2.989                   | -3.099             |
| 2013 Q1 | 0             | -3.06                    | -3.208             |



## **BALANCE SHEET**

## Assets (USD M)

|  | 2012   | 2013   | 2014   |  |
|--|--------|--------|--------|--|
| Cash & Short Term<br>Investments       | 23.854 | 17.505 | 74.828 |  |
| Inventories - Total                    | 0      | 0      | 0.133  |  |
| Current Assets - Total                 | 24.262 | 18.014 | 76.183 |  |
| Property, Plant And<br>Equipment - Net | 0.785  | 0.904  | 1.782  |  |
| Other Assets - Total                   | 0.01   | 0      | 0      |  |
| Total Assets                           | 25.285 | 19.146 | 78.193 |  |

# Liabilities (USD M)

|   | 2012  | 2013  | 2014   |  |
|---|-------|-------|--------|--|
| Accounts Payable  | 0.583 | 0.545 | 1.316  |  |
| Short Term Debt &<br>Current Portion Of Long<br>Term Debt | 1.806 | 3.624 | 1.354  |  |
| Current Liabilities - Total                               | 3.475 | 3.342 | 5.874  |  |
| Long Term Debt  | 2.259 | 0.651 | 13.511 |  |
| Deferred Taxes  | 0     | 0     |        |  |
| Other Liabilities   | 0.339 | 0.281 | 0.112  |  |
| Total Liabilities   | 6.073 | 4.274 | 19.497 |  |

# Stockholders Equity (USD M)

|  | 2012   | 2013   | 2014   |  |
|--|--------|--------|--------|--|
| Minority Interest                        | 0      | 0      | 0      |  |
| Preferred Stock                          | 65.823 | 74.344 | 0      |  |
| Common Stock                             | 0      | 0      | 0.002  |  |
| Total Liabilities & Shareholders' Equity | 25.285 | 19.146 | 78.193 |  |

## **FORECASTS**

## **EPS Forecast**

| Year ending | Current Forecast | 1 month ago | 3 months ago |
|-------------|------------------|-------------|--------------|
| 31-Dec-2015 | -1.43            | -1.43       | -1.41        |
| 31-Dec-2016 | -1.59            | -1.51       | -1.39        |
| 31-Dec-2017 | -1.47            | -1.22       | -1.19        |

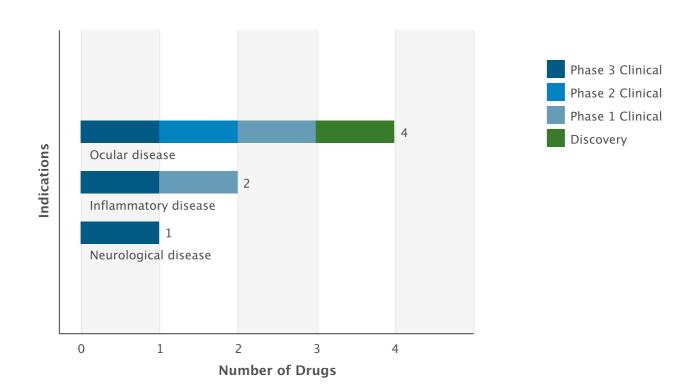
### **Other Forecasts**

| Year ending | DPS | CPS | Pretax | Sales |
|-------------|-----|-----|--------|-------|
| 31-Dec-2015 |     |     | -30.9  | 4.2   |
| 31-Dec-2016 |     |     | -39.77 | 11.57 |
| 31-Dec-2017 |     |     | -39.33 | 29.5  |

# PRODUCT PORTFOLIO SUMMARY DRUGS

# Drugs by Indication

Active Drugs by Indication Chart



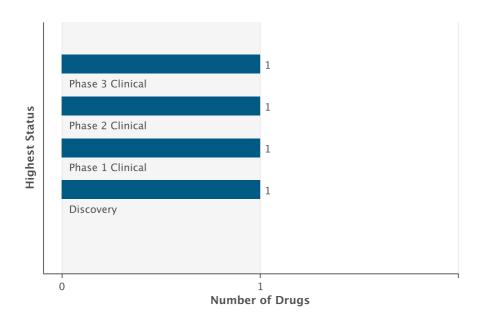


# Drugs by Indication Table

| Indication           | Active | Inactive | Total |
|----------------------|--------|----------|-------|
| Ocular disease       | 4      | 1        | 5     |
| Inflammatory disease | 2      | 0        | 2     |
| Neurological disease | 1      | 0        | 1     |
| Immune disorder      | 0      | 1        | 1     |

# **Drugs by Highest Status**

Active Drugs by Highest Status Chart



# Drugs by Highest Status Table

| Development Status      | Number of Drugs |
|-------------------------|-----------------|
| Phase 3 Clinical        | 1               |
| Phase 2 Clinical        | 1               |
| Phase 1 Clinical        | 1               |
| Discovery               | 1               |
| No Development Reported | 2               |

## **CLINICAL TRIALS**

# Trials by Condition Studied

| Condition Studied | Ongoing | All |
|-------------------|---------|-----|
|-------------------|---------|-----|



## Trials by Condition Studied

| Condition Studied    | Ongoing | All |
|----------------------|---------|-----|
| Ocular disease       | 1       | 15  |
| Inflammatory disease | 0       | 5   |
| Neurological disease | 0       | 3   |
| Infectious disease   | 0       | 1   |
| Surgical procedure   | 0       | 1   |

## Trials by Phase

| Phase               | Ongoing | All |
|---------------------|---------|-----|
| Phase 3             | 0       | 2   |
| Phase 2             | 1       | 6   |
| Phase 1             | 0       | 1   |
| Phase not specified | 0       | 6   |

#### **Phase Definitions**

#### Phase 3 Clinical

Includes Phase 3, Phase 3b, Phase 3a, Phase 2/3 (where enrolment count is 300 or over)

#### Phase 2 Clinical

Includes Phase 2, Phase 2a, Phase 2b, Phase 1/2 (where enrolment count is 100 or over), Phase 2/3 (where enrolment count is under 300 or not specified)

## Phase 1 Clinical

Includes Phase 1, Phase 1, Phase 1, Phase 1/2 (where enrolment count is under 100 or not specified), Phase 0

### **PATENTS** \*

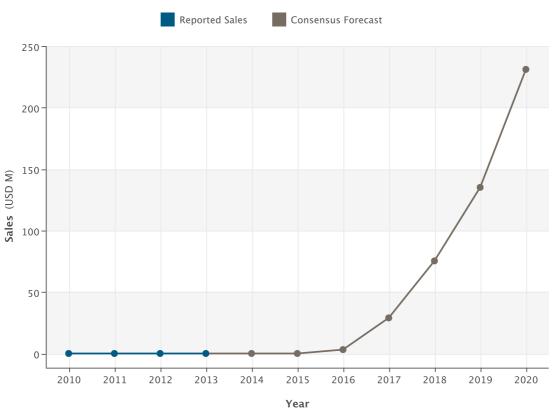
| Indication           | As Owner | As Third Party | Total |
|----------------------|----------|----------------|-------|
| Ocular disease       | 2        | 0              | 2     |
| Infectious disease   | 1        | 0              | 1     |
| Inflammatory disease | 1        | 0              | 1     |

<sup>\*</sup> This table represents a summary of the core patent coverage for this company covering Therapeutic EP, US and WO patents since 1990 only.

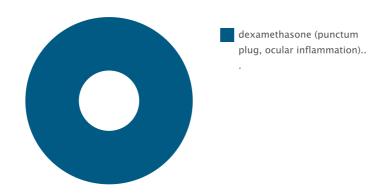
## PRODUCT PORTFOLIO FINANCIALS

## **DRUG SALES AND FORECASTS**





Drug Sales as a Share of the Total Sales 2016





## **PRODUCT PORTFOLIO DRUGS**

**PLEASE NOTE**: Highest status refers to highest development of that drug for one of the active companies

## dexamethasone (punctum plug, ocular inflammation), Ocular Therapeutix

| Drug Name            | dexamethasone (punctum plug, ocular inflammation), Ocular Therapeutix                                      |
|----------------------|--|
| Key Synonyms         | dexamethasone  |
| Originator Company   | Ocular Therapeutix Inc   |
| Active Companies     | Ocular Therapeutix Inc   |
| Inactive Companies   |  |
| Highest Status       | Phase 3 Clinical   |
| Active Indications   | Xerophthalmia, Allergic conjunctivitis, Ocular inflammation, Ocular pain                                   |
| Target-based Actions | Glucocorticoid agonist   |
| Other Actions        | Ophthalmological corticosteroid, Steroidal anti-inflammatory, Anti-inflammatory, Analgesic                 |
| Technologies         | Sustained release formulation, Ophthalmic formulation, Ophthalmic drug implant, Small molecule therapeutic |
| Last Change Date     | 16-Apr-2015  |

# travoprost (sustained release/punctal plug delivery system, glaucoma), Ocular Therapeutix

| Drug Name            | travoprost (sustained release/punctal plug delivery system, glaucoma), Ocular Therapeutix   |
|----------------------|---|
| Key Synonyms         | travoprost  |
| Originator Company   | Ocular Therapeutix Inc  |
| Active Companies     | Ocular Therapeutix Inc  |
| Inactive Companies   |   |
| Highest Status       | Phase 2 Clinical  |
| Active Indications   | Glaucoma  |
| Target-based Actions | Prostanoid receptor agonist   |
| Other Actions        | PGF2 alpha agonist, Antiglaucoma agent  |
| Technologies         | Lipid, Drug implant, Sustained release formulation, Microparticle formulation, Small molecule therapeutic, Ophthalmic gel formulation |
| Last Change Date     | 11-Mar-2015   |

# moxifloxacin (ophthalmic sustained release/punctal plug delivery system, bacterial conjunctivitis), Ocular Therapeutix

| Drug Name            | moxifloxacin (ophthalmic sustained release/punctal plug delivery system, bacterial conjunctivitis), Ocular Therapeutix  |
|----------------------|---|
| Key Synonyms         | moxifloxacin  |
| Originator Company   | Ocular Therapeutix Inc  |
| Active Companies     | Ocular Therapeutix Inc  |
| Inactive Companies   |   |
| Highest Status       | Phase 1 Clinical  |
| Active Indications   | Conjunctivitis  |
| Target-based Actions | Topoisomerase IV inhibitor, DNA gyrase inhibitor  |
| Other Actions        | Ophthalmological antibacterial, Bacterial nucleic acid synthesis inhibitor  |
| Technologies         | PEGylated formulation, Drug implant, Sustained release formulation, Antibiotic, Microparticle formulation, Small molecule therapeutic, Ophthalmic gel formulation |
| Last Change Date     | 22-Dec-2014   |

## anti-VEGF protein therapeutic (sustained release depot, retinal disease), Ocular Therapeutix

| Drug Name            | anti-VEGF protein therapeutic (sustained release depot, retinal disease), Ocular Therapeutix                      |
|----------------------|---|
| Key Synonyms         |   |
| Originator Company   | Ocular Therapeutix Inc  |
| Active Companies     | Ocular Therapeutix Inc  |
| Inactive Companies   |   |
| Highest Status       | Discovery   |
| Active Indications   | Retinopathy   |
| Target-based Actions | VEGF receptor antagonist  |
| Other Actions        |   |
| Technologies         | PEGylated formulation, Sustained release formulation, Ophthalmic formulation, Small molecule therapeutic, Peptide |
| Last Change Date     | 13-Nov-2014   |

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