

## **FibroGen Inc**

### **COMPANY AND PIPELINE OVERVIEW REPORT**

A comprehensive coverage of the company and a summary of the drug pipeline portfolio.

Publication Date: 15-Dec-2014

#### **THOMSON REUTERS**

3 Times Square  
New York, New York 10036  
United States

Tel: +1 646 223 4000

[thomsonreuters.com](http://thomsonreuters.com)

[Return to Table of Contents](#)

## ABOUT COMPANY AND PIPELINE OVERVIEW REPORT

Thomson Reuters provides the knowledge, tools, and expertise to help support drug discovery and development activities, IP portfolio optimization, identification of licensing and partnering opportunities, delivery of successful regulatory submissions, and the ability to keep current with the rapidly-changing pharmaceutical and chemical markets, supporting informed, early decisions.

This report was created by Thomson Reuters, using information from *Thomson Reuters Cortellis™ for Competitive Intelligence*; a comprehensive, proven intelligence solution that leverages the most accurate, complete, and widely respected drug pipeline information. From drug discovery and development activities to patent reports, the latest deals, and partnering opportunities, *Cortellis* can provide the confidence to make the most informed business decisions, faster. *Cortellis for Competitive Intelligence* provides accurate and validated information on pharmaceutical and biotechnology companies globally, their drug pipelines, deals, patents, and clinical trials, plus breaking industry news and conference coverage. All contained in one simple, highly intuitive research platform.

*Cortellis* Company and Pipeline Overview reports are the first in a series of reports that track pharmaceutical and biotechnology companies worldwide. Further report offerings planned to follow include: Company Detailed Pipeline and Company Competitive Landscape reports. All *Cortellis for Competitive Intelligence* content is subject to the most comprehensive editorial review process available, conducted by scientists, pharma professionals, regulatory experts, and generics specialists. Featuring timely drug pipeline information expertly uncovered and integrated from a significant number of global meetings each year, you'll always be on top of the latest developments.

Chosen by leading life sciences companies, their executives and investors, *Cortellis for Competitive Intelligence* accelerates your deal-making and gives you timely insights on the development landscape.

**Discover undiscovered opportunities in drug development and licensing faster with *Thomson Reuters Cortellis™ for Competitive Intelligence***

## DISCLAIMER

The information contained in this report is based on sources believed to be correct but Thomson Reuters does not guarantee the accuracy, timeliness, or completeness of this information. Opinions, if any, are those held by the author of any individual report or article at the time of initial publication and do not necessarily reflect the views of Thomson Reuters.

Information in this report on companies is intended for reference use only, and does not constitute a recommendation to buy or sell any particular security or other investment and does not constitute an offer to buy from or sell to any particular investor. Any company or securities mentioned in this report may not be suitable for any particular investor, depending on that investor's financial position and needs.

[Return to Table of Contents](#)



## GLOSSARY

### Number of Drugs in Active Development

Number of drugs associated with the company or subsidiary that are currently in active development, i.e. the development status for the drug(s) is one of the following: Discovery, Clinical, Phase I, Phase II, Phase III, Pre-registration, Registered, Launched, or Suspended.

### Number of Inactive Drugs

Number of drugs associated with the company or subsidiary that are currently classified as inactive, i.e. where the development status for the drug(s) is one of the following: No Development Reported, Discontinued, or Withdrawn.

### Number of Patents as Owner

Number of patents associated with the company where the company is listed as owner; i.e. the relationship type (or way the patent refers to the company) is: Patent Assignee/Owner, Patent owner (not assignee), Licensee for development and marketing, Licensee – marketing only (Distributor), Patent assignee of family member, Inferred assignee.

### Number of Patents as Third Party

Number of patents associated with the company where the company is listed as third party; i.e. the relationship type (or way the patent refers to the company) is: Patent assignee (not owner), Ex-Licensee for development and marketing, Ex-Licensee marketing only (Distributor), Customer of technology, Ex-Customer of technology, Patent opponent or infringer, Affiliate organization of inventor, Owner of underlying technology.

### Patents summary table

This table represents a summary of the core patent coverage for this company covering Therapeutic EP, US and WO patents since 1990 only.

### Number of Deals

A count of deals where the company or one of its subsidiaries is the primary company.

### Key Indications

Displays top ten key indications for the company and its subsidiaries based on frequency (indications occurring with high and identical frequency are always included, and this may result in more than ten Key Indications being listed). Includes both indications associated with patents where the company is patent owner and indications associated with drugs in active development. A drug is classified as 'active' if it features on a row (or rows) in the current development status table where the status is one of the following: Discovery, Clinical, Phase I, Phase II, Phase III, Pre-registration, Registered, Launched, or Suspended.

### Key Target-based Actions

Displays top ten key target-based actions for the company and its subsidiaries based on frequency (actions occurring with high and identical frequency are always included, and this may result in more than ten Key Target-based Actions being listed). Includes both target-based actions associated with patents where the company patent owner and target-based actions associated with drugs in active development. A drug is classified as 'active' if it features on a row (or rows) in the current development status table where the status is one of the following: Discovery, Clinical, Phase I, Phase II, Phase III, Pre-registration, Registered, Launched, or Suspended. A target-based action is one that is associated with a target.

### Key Technologies

Displays top ten key technologies for the company and its subsidiaries based on frequency (technologies occurring with high and identical frequency are always included, and this may result in more than ten Key Technologies being listed). Includes both key technologies associated with patents where the company relationship is patent owner and key technologies associated with drugs in active development. A drug is classified as 'active' if it features on a row (or rows) in the current development status table where the status is one of the following: Discovery, Clinical, Phase I, Phase II, Phase III, Pre-registration, Registered, Launched, or Suspended.

[Return to Table of Contents](#)



**PLEASE NOTE:** the financials section where present in the report includes: Share Information, Stock Performance chart (including the consensus recommendation), and Major Shareholders. Financial Performance presents graphical and tabular data on Worldwide Sales, Operating Income and Net Income over time, together with a Quarterly earnings update. Balance Sheet lists Assets, Liabilities and Stockholders Equity, and Forecasts includes: EPS Forecast and Other Forecasts. The data reported in all sections (except share information and major stock holders) are correct as of the publication date of the report (and not the download date). For share information and major stock holders the data is correct for the date shown with these sections

[Return to Table of Contents](#)



TABLE OF CONTENTS

Company Overview..... 7

Company Profile..... 7

Product Portfolio Summary..... 8

Product Portfolio Drugs..... 13

[Return to Table of Contents](#)

# FibroGen Inc

## COMPANY OVERVIEW

|                                       |   |
|---------------------------------------|---|
| Company Name                          | FibroGen Inc  |
| Parent Company Name                   | FibroGen Inc  |
| Website                               | http://www.fibrogen.com/  |
| Country                               | US  |
| Number of Drugs in Active Development | 3   |
| Number of Inactive Drugs              | 9   |
| Number of Patents as Owner            | 71  |
| Number of Patents as Third Party      | 2   |
| Number of Deals                       | 12  |
| Key Indications                       | Anemia,Focal segmental glomerulosclerosis,Diabetic nephropathy,Glioma,Idiopathic pulmonary fibrosis,Pancreas tumor,Glaucoma,Liver fibrosis,Ischemia,Hypoxia   |
| Key Target-based Actions              | HIF prolyl hydroxylase inhibitor,TGF beta antagonist,Connective tissue growth factor ligand inhibitor,Bone morphogenetic protein-1 ligand inhibitor,HIF prolyl hydroxylase-1 modulator,Albumin modulator,Angiotensin receptor antagonist,CD66e antagonist,CTGF gene inhibitor,Calcineurin inhibitor,Collagen III agonist,Desmin inhibitor,Dopamine receptor agonist,Erythropoietin receptor agonist,HIF prolyl hydroxylase-1 inhibitor,Hydroxylase inhibitor,Hydroxylase modulator,IL-6 agonist,LDL receptor antagonist,Prolyl hydroxylase inhibitor,TGF beta agonist |
| Key Technologies                      | Small molecule therapeutic,Biological therapeutic,Oral formulation,Peptide,Protein recombinant,Capsule formulation,Tablet formulation,Infusion,Intravenous formulation,Monoclonal antibody human  |

## COMPANY PROFILE

### SUMMARY

FibroGen Inc, founded in 1994, is a privately held biotechnology company which has developed the only commercially viable method known to produce human collagen and human gelatin in recombinant systems. The company's therapeutic target areas include fibrotic disorders affecting the major organs, diabetes, surgical procedures, and fibroproliferative tumor progression and metastasis.

### COMPANY LOCATION

Fibrogen's headquarters are in San Francisco, CA. Fibrogen Europe, a subsidiary of Fibrogen based in Helsinki, Finland, is a biotechnology focused enterprise that specialises in the development of recombinant collagens and gelatins.

### LICENSING AGREEMENTS

In January 2001, FibroGen and Aventis Pasteur formed a collaboration agreement to develop, using FibroGen's proprietary technology, novel synthetic gelatins with the potential to confer optimum stabilization and activity attenuation specific for certain Aventis Pasteur vaccines.

As of October 1999, FibroGen had a research and development agreement with Medarex Inc to develop monoclonal antibodies to block the fibrogenic cascade. In July 1998, FibroGen signed an agreement with Medarex for the use of the HuMab mouse antibody technology to develop potential antifibrotic therapies using FibroGen's proprietary targets.

In September 1999, FibroGen announced a collaboration with Taisho Pharmaceutical Co Ltd to develop and commercialize human monoclonal antibodies for the treatment of fibrotic kidney diseases; however, no development has been reported by Taisho since May 2002 and in August 2005 this strategic alliance was not listed on FibroGen's website.

In 1997, FibroGen licensed ArQule's Mapping Array program to discover and develop drug candidates for fibrosis and

[Return to Table of Contents](#)

excessive scarring; however, since 2002, no development had been reported on this deal.

#### EARLY R&D/TECHNOLOGY UPDATES/IP NEWS

In December 1998, FibroGen received US-05837258, covering the use of connective tissue growth factor to induce the repair of connective tissue, including bone, cartilage and skin.

As of June 1998, programs were underway at FibroGen for the development of small-molecules which modulate collagen scar formation and human antibodies to neutralize cytokine and enzyme targets.

#### FINANCIAL

In October 2014, FibroGen filed a registration statement on Form S1 with the US SEC relating to a proposed initial public offering of shares of its common stock. In November 2014, the company announced the pricing of 8,100,000 shares of its common stock at a public offering price of \$18.00 per share before underwriting discounts and commissions on the NASDAQ Global Market under the ticker symbol 'FGEN'. At that time, the underwriters were granted a 30-day option to purchase up to 1,215,000 additionally at the initial offering price and the offering was expected to be closed on November 19, 2014; later that month, the company announced that the underwriters of its initial public offering were exercised in full option to purchase an additional 1,215,000 shares of common stock from FibroGen less than the underwriting discount. The initial public offering was a total of 9,315,000 shares of common stock of FibroGen, with gross proceeds of approximately \$167.7 million, prior to deducting the underwriting discount and estimated offering expenses. The Company's common stock started trading on the NASDAQ Global Select Market.

In February 2005, FibroGen raised net proceeds of \$100 million from a completed a private placement of convertible preferred stock, 15% of which was sold to existing investors. The funds would be used to expand the company's clinical trial activities including anemia, idiopathic pulmonary fibrosis and diabetic nephropathy. New clinical programs in acute renal failure and in rare diseases in anemia and in fibrosis would also be launched, and the metastatic cancers program extended. The funds would also be used for efficacy studies and commercial-scale manufacturing of injectable recombinant human collagen.

In September 2000, FibroGen completed a \$56.7 million private placement of convertible preferred stock.

#### R&D GRANTS

In April 1999, the Finnish government reported that it would fund 50% of the company's recombinant collagen and gelatin costs.

[Return to Table of Contents](#)

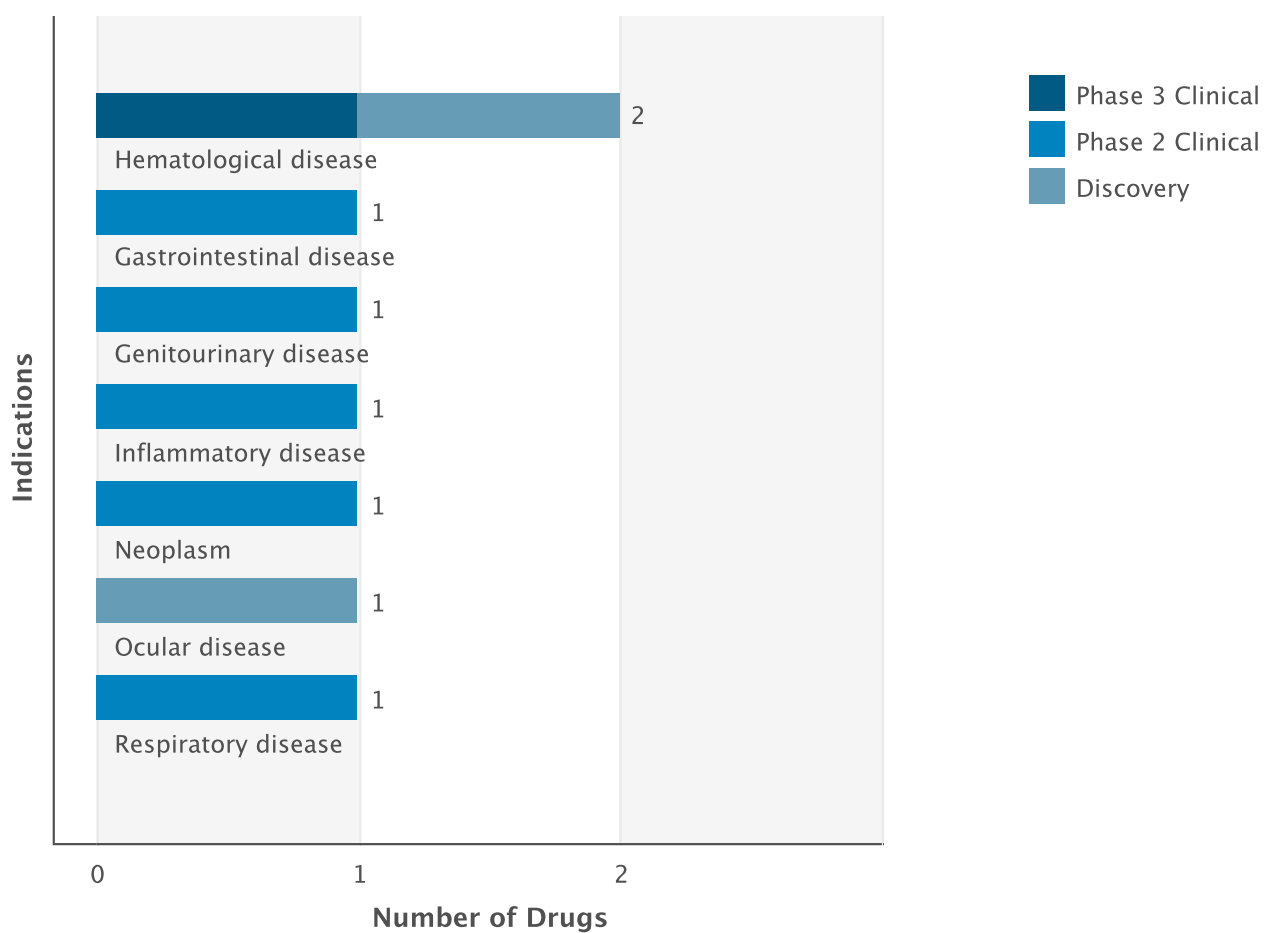


## PRODUCT PORTFOLIO SUMMARY

### DRUGS

#### Drugs by Indication

Active Drugs by Indication Chart



[Return to Table of Contents](#)

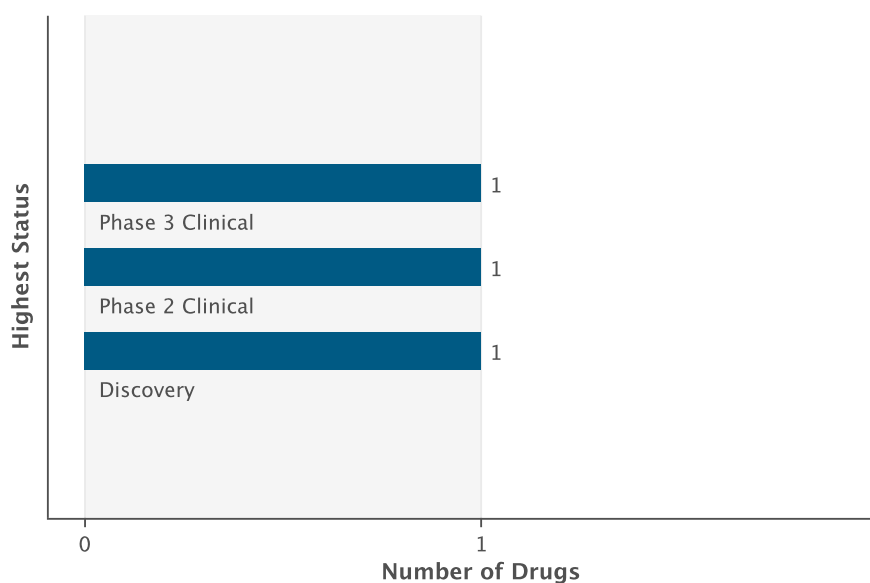


## Drugs by Indication Table

| Indication               | Active | Inactive | Total |
|--------------------------|--------|----------|-------|
| Inflammatory disease     | 1      | 4        | 5     |
| Hematological disease    | 2      | 2        | 4     |
| Musculoskeletal disease  | 0      | 3        | 3     |
| Genitourinary disease    | 1      | 1        | 2     |
| Injury                   | 0      | 2        | 2     |
| Cardiovascular disease   | 0      | 2        | 2     |
| Neurological disease     | 0      | 2        | 2     |
| Neoplasm                 | 1      | 1        | 2     |
| Gastrointestinal disease | 1      | 1        | 2     |
| Dermatological disease   | 0      | 1        | 1     |
| Genetic disorder         | 0      | 1        | 1     |
| Immune disorder          | 0      | 1        | 1     |
| Ocular disease           | 1      | 0        | 1     |
| Respiratory disease      | 1      | 0        | 1     |

## Drugs by Highest Status

### Active Drugs by Highest Status Chart



[Return to Table of Contents](#)

## Drugs by Highest Status Table

| Development Status      | Number of Drugs |
|-------------------------|-----------------|
| Phase 3 Clinical        | 1               |
| Phase 2 Clinical        | 1               |
| Discovery               | 1               |
| No Development Reported | 9               |

## DEALS

| Deal Type                                    | Principal |          | Partner |          | Total |
|--|-----------|----------|---------|----------|-------|
|  | Active    | Inactive | Active  | Inactive |       |
| Technology - Other Proprietary               | 1         | 0        | 2       | 0        | 3     |
| Drug - Funding                               | 3         | 0        | 0       | 0        | 3     |
| Drug - Development/Commercialization License | 4         | 0        | 1       | 0        | 5     |
| Technology - Target Validation               | 0         | 0        | 1       | 0        | 1     |

## CLINICAL TRIALS

### Trials by Condition Studied

| Condition Studied        | Ongoing | All |
|--------------------------|---------|-----|
| Hematological disease    | 9       | 23  |
| Genitourinary disease    | 0       | 7   |
| Gastrointestinal disease | 2       | 5   |
| Inflammatory disease     | 2       | 5   |
| Metabolic disorder       | 0       | 3   |
| Endocrine disease        | 0       | 3   |
| Respiratory disease      | 2       | 3   |
| Neoplasm                 | 1       | 2   |
| Dermatological disease   | 0       | 1   |
| Genetic disorder         | 0       | 1   |
| Neurological disease     | 0       | 1   |
| Cardiovascular disease   | 0       | 1   |

[Return to Table of Contents](#)

## Trials by Phase

| Phase               | Ongoing | All |
|---------------------|---------|-----|
| Phase 3             | 8       | 9   |
| Phase 2             | 5       | 17  |
| Phase 1             | 0       | 12  |
| Phase not specified | 0       | 2   |

### Phase Definitions

#### Phase 3 Clinical

Includes Phase 3, Phase 3b, Phase 3a, Phase 2/3 (where enrolment count is 300 or over)

#### Phase 2 Clinical

Includes Phase 2, Phase 2a, Phase 2b, Phase 1/2 (where enrolment count is 100 or over), Phase 2/3 (where enrolment count is under 300 or not specified)

#### Phase 1 Clinical

Includes Phase 1, Phase 1a, Phase 1, Phase 1/2 (where enrolment count is under 100 or not specified), Phase 0

## PATENTS \*

| Indication               | As Owner | As Third Party | Total |
|--------------------------|----------|----------------|-------|
| Cardiovascular disease   | 34       | 1              | 35    |
| Endocrine disease        | 13       | 0              | 13    |
| Gastrointestinal disease | 23       | 0              | 23    |
| Genitourinary disease    | 25       | 1              | 26    |
| Growth disorder          | 3        | 0              | 3     |
| Hematological disease    | 24       | 0              | 24    |
| Degeneration             | 1        | 0              | 1     |
| Immune disorder          | 10       | 0              | 10    |
| Psychiatric disorder     | 1        | 0              | 1     |
| Musculoskeletal disease  | 17       | 2              | 19    |
| Neoplasm                 | 14       | 1              | 15    |
| Ocular disease           | 6        | 0              | 6     |
| Genetic disorder         | 1        | 0              | 1     |
| Metabolic disorder       | 18       | 2              | 20    |
| Neurological disease     | 15       | 1              | 16    |

[Return to Table of Contents](#)



|                           |    |   |    |
|---------------------------|----|---|----|
| Nutritional disorder      | 2  | 0 | 2  |
| Prophylaxis               | 1  | 0 | 1  |
| Respiratory disease       | 23 | 0 | 23 |
| Infectious disease        | 7  | 0 | 7  |
| Injury                    | 6  | 0 | 6  |
| Inflammatory disease      | 30 | 3 | 33 |
| Gynecology and obstetrics | 3  | 0 | 3  |
| Dermatological disease    | 5  | 0 | 5  |
| Ulcer                     | 2  | 0 | 2  |
| Surgical procedure        | 0  | 1 | 1  |

\* This table represents a summary of the core patent coverage for this company covering Therapeutic EP, US and WO patents since 1990 only.

[Return to Table of Contents](#)

## PRODUCT PORTFOLIO DRUGS

**PLEASE NOTE:** Highest status refers to highest development of that drug for one of the active companies

### roxadustat

|                             |   |
|-----------------------------|---|
| <b>Drug Name</b>            | roxadustat  |
| <b>Key Synonyms</b>         | ciclopirox, roxadustat  |
| <b>Originator Company</b>   | FibroGen Inc  |
| <b>Active Companies</b>     | Astellas Pharma Inc, AstraZeneca plc, FibroGen Inc                                    |
| <b>Inactive Companies</b>   | Zeneca Group plc  |
| <b>Highest Status</b>       | Phase 3 Clinical  |
| <b>Active Indications</b>   | Anemia  |
| <b>Target-based Actions</b> | HIF prolyl hydroxylase inhibitor  |
| <b>Other Actions</b>        | Erythropoietin modulator  |
| <b>Technologies</b>         | Oral formulation, Capsule formulation, Tablet formulation, Small molecule therapeutic |
| <b>Last Change Date</b>     | 24-Nov-2014   |

### FG-3019

|                             |   |
|-----------------------------|---|
| <b>Drug Name</b>            | FG-3019   |
| <b>Key Synonyms</b>         |   |
| <b>Originator Company</b>   | FibroGen Inc  |
| <b>Active Companies</b>     | FibroGen Inc  |
| <b>Inactive Companies</b>   | Taisho Pharmaceutical Co Ltd  |
| <b>Highest Status</b>       | Phase 2 Clinical  |
| <b>Active Indications</b>   | Diabetic nephropathy, Liver fibrosis, Pancreas tumor, Glaucoma, Glioma, Focal segmental glomerulosclerosis, Idiopathic pulmonary fibrosis |
| <b>Target-based Actions</b> | Connective tissue growth factor ligand inhibitor  |
| <b>Other Actions</b>        | Fibrosuppressant, Angiogenesis inhibitor, Anticancer monoclonal antibody  |
| <b>Technologies</b>         | Monoclonal antibody human, Intravenous formulation, Infusion, Biological therapeutic, Protein recombinant                                 |
| <b>Last Change Date</b>     | 10-Oct-2014   |

[Return to Table of Contents](#)

next generation HIF-PH inhibitors (anemia), FibroGen

|                      |  |
|----------------------|--|
| Drug Name            | next generation HIF-PH inhibitors (anemia), FibroGen |
| Key Synonyms         |  |
| Originator Company   | FibroGen Inc   |
| Active Companies     | FibroGen Inc   |
| Inactive Companies   |  |
| Highest Status       | Discovery  |
| Active Indications   | Anemia   |
| Target-based Actions | HIF prolyl hydroxylase inhibitor                     |
| Other Actions        | Blood system agent                                   |
| Technologies         | Small molecule therapeutic                           |
| Last Change Date     | 25-Sep-2014  |

[Return to Table of Contents](#)

This report was created by Thomson Reuters, using information from *Thomson Reuters Cortellis™ for Competitive Intelligence*; a comprehensive, proven intelligence solution that leverages the most accurate, complete, and widely respected drug pipeline information.

For more information about *Cortellis for Competitive Intelligence*, visit:

[http://cortellis.thomsonreuters.com/cortellis\\_for\\_you/?cid=thomsonone](http://cortellis.thomsonreuters.com/cortellis_for_you/?cid=thomsonone).

For subscription information, e-mail [scientific.lifesciences@thomsonreuters.com](mailto:scientific.lifesciences@thomsonreuters.com).

© 2012 Thomson Reuters. All rights reserved.  
Republication or redistribution of Thomson Reuters content, including by framing or similar means, is prohibited without the prior written consent of Thomson Reuters. 'Thomson Reuters' and the Thomson Reuters logo are registered trademarks and trademarks of Thomson Reuters and its affiliated companies.

[Return to Table of Contents](#)

