

December 17, 2014

David M. Nierengarten, Ph.D. (415) 274-6862

Dilip Joseph (415) 273-7308

Heather Behanna, Ph.D. (415) 274-6874

Cerulean Pharma (CERU - OUTPERFORM): CRLX301 Advanced into the Clinic, Reiterate OUTPERFORM

Price: \$6.27

12-Month Price Target: \$12

- **The first patient has been dosed in the Ph 1/2a trial of CRLX301, Cerulean's docetaxel-based nanopharmaceutical, in advanced solid tumors.** The dose-escalation Ph 1 portion of the study will identify the MTD in up to 36 patients, while the Ph 2 portion will evaluate the recommended dose of IV CRLX301 in a Q3W dosing schedule in an additional 24 patients. Primary endpoints include PK, safety and tolerability, and we expect data (including preliminary evidence of efficacy) in Q4:15.
- **Preclinical data suggests CRLX301 could improve upon the safety and efficacy of Taxotere (docetaxel).** CRLX301 is a nanopharmaceutical with a docetaxel payload, and is CERU's second clinical candidate. CERU's tumor-targeted nanodelivery platform is designed to selectively release an anti-cancer payload within a tumor, which reduces systemic exposure and potentially improves the therapeutic effect. CRLX301 outperformed Taxotere in multiple animal models, with mice administered CRLX301 having a 10x higher free docetaxel concentration within their tumors compared to animals administered Taxotere. CRLX301 was also safer and had a higher MTD.
- **Unlike camptothecin, the payload in CRLX101, docetaxel is an approved agent, which we believe reduces the development and regulatory risk for CRLX301.** We expect CRLX301 to be initially developed for settings where docetaxel is already approved, which includes cancers of the breast, lung, prostate, stomach and head and neck. Given its low EV (~\$75M), we view CERU as having a favorable risk/reward profile, and would be buyers of shares.
- **Reiterate OUTPERFORM rating and \$12 price target.** Our \$12 price target is derived from applying a 6 multiple to estimated 2020 sales of CRLX101, discounted back by 35%.

Risks to the achievement of our price target include failure to gain approval for CRLX101 in the ovarian, renal cell carcinoma and neoadjuvant rectal cancer settings, failure to achieve sales estimates for CRLX101 and failure to achieve earnings estimates.

Milestones

Q1:15	Data from Phase II trial of CRLX101 in combination with Avastin in platinum refractory ovarian cancer
Q1:15	Data from Phase I/II trial of CRLX101 in combination with chemoradiation in neoadjuvant rectal cancer
Q4:15	Phase I data for CRLX301
YE:15	Potential data from Phase II trial of CRLX101 in combination with Avastin in relapsed clear cell RCC

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Company	Disclosure
Cerulean Pharma	1,3,4,5

Research Disclosure Legend

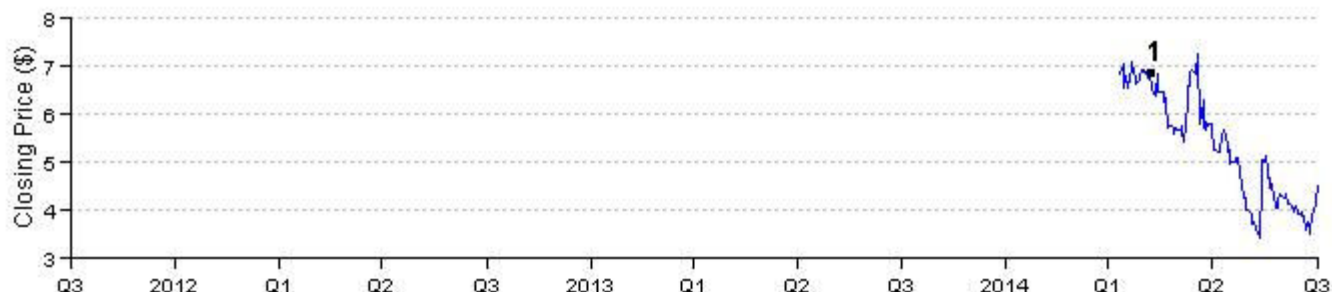
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CERU

1) 05/06/14
OUTPERFORM \$12



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WEDBUSH

EQUITY RESEARCH DEPARTMENT

(213) 688-4529

DIRECTOR OF RESEARCH

Mark D. Benson (213) 688-4435

MANAGER, RESEARCH OPERATIONS

Ellen Kang (213) 688-4529

RETAIL AND CONSUMER

Healthy Lifestyles

Phil Terpolilli (212) 833-1367

Leisure

James Hardiman, CFA CPA (212) 833-1362
Sean Wagner (212) 833-1363

Restaurants

Nick Setyan (213) 688-4519
Colin Radke (213) 688-6624

Specialty Retail: Hardlines

Joan L. Storms, CFA (213) 688-4537
John Garrett, CFA (213) 688-4523

Seth Basham, CFA (212) 938-9954

Specialty Retail: Softlines

Morry Brown, CFA (213) 688-4311
Taryn Kuida (213) 688-4505

RETAIL CHANNEL CHECKING GROUP

Lupine Skelly (505) 417-5427

INDUSTRIAL GROWTH TECHNOLOGY

Environmental Services / Building Products

Al Kaschalk (213) 688-4539

Water and Renewable Energy Solutions

David Rose, CFA (213) 688-4319
James Kim (213) 688-4380

TECHNOLOGY, INTERNET, MEDIA & SOCIAL MEDIA

Communications & Cloud Infrastructure

Scott Thompson (212) 938-9933

Communications and Application Software

Shyam Patil, CFA (213) 688-8062
Andy Cheng (213) 688-4548

Computer Services: Financial Technology

Gil B. Luria (213) 688-4501
Aaron Turner (213) 688-4429

Enterprise Software

Steve Koenig (415) 274-6801

Entertainment: Retail

Michael Pachter (213) 688-4474
Alicia Reese (212) 938-9927
Nick McKay (213) 688-4343

Entertainment: Software

Michael Pachter (213) 688-4474
Nick McKay (213) 688-4343

Internet: Media and Gaming

Michael Pachter (213) 688-4474
Nick McKay (213) 688-4343
Alicia Reese (212) 938-9927

Internet: Social Media, Advertising & Technology

Shyam Patil, CFA (213) 688-8062
Andy Cheng (213) 688-4548

Media

James Dix, CFA (213) 688-4315

Movies and Entertainment

Michael Pachter (213) 688-4474
Alicia Reese (212) 938-9927
Nick McKay (213) 688-4343

Semiconductors

Betsy Van Hees (415) 274-6869
Ryan Jue, CFA (415) 263-6669

LIFE SCIENCES AND HEALTH CARE

Biotechnology/Biopharmaceuticals/BioDefense

David M. Nierengarten, Ph.D. (415) 274-6862
Dilip Joseph (415) 273-7308

Heather Behanna, Ph.D. (415) 274-6874

Emerging Pharmaceuticals

Liana Moussatos, Ph.D. (415) 263-6626

Healthcare Services - Managed Care

Sarah James (213) 688-4503

Medical Devices

Tao Lewy (212) 938-9948

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CORPORATE HEADQUARTERS

1000 Wilshire Blvd., Los Angeles, CA 90017-2465
Tel: (213) 688-8000 www.wedbush.com