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# Celladon Corp. (CLDN)

# Q1:14 Earnings, Priming the Pipeline in 2014, Reiterate OUTPERFORM

- Celladon reported a Q1 net loss of \$7.2M and \$57.6M in cash and equivalents, which included \$44.3M in net proceeds from its February IPO. We forecast the cash runway to last through the readout of the Phase IIb CUPID2 trial in April 2015.
- · As revealed during their Investor and Analyst Day last week, the company intends to explore the use of MYDICAR gene therapy following plasmapheresis in heart failure patients who have neutralizing antibodies (nAbs) to the AAV1 vector. At the event, we learned of a pilot study in three nAbpositive patients where plasmapheresis was found to reduce nAb levels, including a marked reduction in one patient that would make them eligible for MYDICAR therapy. A formal study of MYDICAR in nAb-positive heart failure patients is planned to start in late 2014/early 2015. MYDICAR is also set to be evaluated for vascular disorders, including pulmonary arterial hypertension and AV-fistula maturation failure in end-stage renal disease.
- Separately, Servier is expected to decide by early 2015 on whether to exercise its option to license international rights for CLDN's small molecule SERCA2b program in diabetes and other metabolic disorders. Servier is expected to make its decision after the parties complete in vitro and in vivo studies. CLDN is also conducting preclinical studies of their SERCA2b modulators for neurodegenerative disorders.
- The main catalyst for CLDN remains data from the potentially pivotal Phase IIb CUPID2 trial, which has enrolled 250 patients with advanced systolic heart failure. Data is set to be unblinded after at least 186 cardiovascular events have been observed, which management reconfirmed is on track to occur in April 2015.
- Reiterate OUTPERFORM rating and \$17 price target. Our price target of \$17 is derived from applying a 6 multiple to estimated 2020 sales in new heart failure patients, discounted by 35% annually, supplemented by the present value of sales in existing heart failure patients (also discounted by 35% annually).
- · Risks to the achievement of our price target include clinical failure of MYDICAR, failure to achieve regulatory approval and failure to achieve sales and earnings estimates.

FYE Dec	2013A		2014E			2015E	
REV	ACTUAL	CURR.	PREV.	CONS.	CURR.	PREV.	CONS.
Q1 Mar		0.0A		\$0.0A	0.0E		\$0.0E
Q2 Jun	0.0A	0.0E		0.0E	0.0E		0.0E
Q3 Sep	0.0A	0.0E		0.0E	0.0E		0.0E
Q4 Dec	0.0A	0.0E		0.0E	0.0E		0.0E
Year*	0.0A	0.0E		\$0.0E	0.0E		\$0.0E
Change							
	2013A		2014E			2015E	
EPS	ACTUAL	CURR.	PREV.	CONS.	CURR.	PREV.	CONS.
Q1 Mar		(\$0.60)A	(\$0.61)A	(\$0.60)A	(\$0.42)E	(\$0.62)E	(\$0.62)E
Q2 Jun		(\$0.38)E	(\$0.56)E	(\$0.48)E	(\$0.34)E	(\$0.50)E	(\$0.50)E
Q3 Sep	(\$0.45)A	(\$0.40)E	(\$0.58)E	(\$0.50)E	(\$0.32)E	(\$0.48)E	(\$0.48)E
Q4 Dec	(\$0.51)A	(\$0.41)E	(\$0.60)E	(\$0.50)E	(\$0.30)E	(\$0.45)E	(\$0.48)E
Year*	(\$1.67)A	(\$1.79)E	(\$2.35)E	(\$2.12)E	(\$1.38)E	(\$2.05)E	(\$1.82)E
P/E							
Change		-7%			23%		

Consensus estimates are from Thomson First Call.

May 14, 2014

**Price** 

\$10.12

Rating

# OUTPERFORM

# 12-Month Price Target \$17

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Company Information	
Shares Outst (M)	18.5
Market Cap (M)	\$187.2
52-Wk Range	\$7.45 - \$17.16
Book Value/sh	\$0.82
Cash/sh	\$3.12
Enterprise Value (M)	\$129.6
LT Debt/Cap %	0%
Cash Burn (M)	\$34.6

# **Company Description**

Celladon Corp. is based in San Diego, Ca. and is focused on the development of MYDICAR, a gene therapy product for increasing SERCA2a expression, currently in the Phase IIb CUPID 2 trial in advanced systolic heart failure.



Source: Thomson Reuters

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Numbers may not add up due to rounding.



# **Investment Summary**

Celladon Corporation (CLDN) is a biotechnology company focused on the development of MYDICAR for cardiovascular diseases characterized by deficiencies in the SERCA enzyme. Its lead clinical program is MYDICAR, a gene therapy designed to restore normal levels of the SERCA enzyme, in the Phase IIb CUPID 2 trial for the treatment of advanced systolic heart failure. MYDICAR could also be efficacious in treating other serious cardiovascular diseases, including diastolic heart failure, advanced heart failure in patients on an LVAD, pulmonary arterial hypertension, and AV-fistula maturation failure. CLDN also has small molecule SERCA modulators in preclinical development for diabetes and neurodegenerative conditions. The EMA has indicated that CUPID 2 could serve as the basis for an MAA application, and there is a possibility that the ongoing Phase IIb study could be sufficient for early approval in the US.

5/14/2014
Ticker: (CLDN:Nasdaq)
Celladon Corporation

#### Wedbush PacGrow Life Sciences

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	2012A	2013A	Q1	Q2	Q3	Q4	2014E	2015E	2016E	2017E	2018E	2019E	2020E
Revenues:													
US Product Sales	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$111,108	\$411,839
ex-US Product Sales	\$0	0	\$0	\$0	\$0	\$0	0	0	0	0	56,463	231,272	388,676
Grant Revenue	\$0	0	\$0	\$0	\$0	\$0	0	0	0	0	0	0	0
Total Revenues	0	0	0	0	0	0	0	0	0	0	56,463	342,380	800,515
Cost and Expenses:													
Cost of Sales	0	0	0	0	0	0	0	0	0	0	0	11,111	41,184
R&D	13,314	16,927	5,218	5,740	6,027	6,147	23,132	25,844	30,114	34,003	36,805	39,839	43,123
SG&A	2,631	3,037	1,706	1,740	1,775	1,810	7,031	7,554	7,880	8,406	16,519	38,826	114,149
Total Operating Expenses	15,945	19,964	6,924	7,480	7,802	7,958	30,163	33,398	37,994	42,408	53,324	89,776	198,456
Operating Income (Loss)	(15,945)	(19,964)	(6,924)	(7,480)	(7,802)	(7,958)	(30,163)	(33,398)	(37,994)	(42,408)	3,138	252,604	602,058
Net Interest Income (Expense)	(73)	58	(51)	475	402	343	1,169	2,058	3,376	3,886	3,004	5,402	15,836
Other non-operating Income (Expense)	147	0	(187)	0	0	0	0	0	0	0	0	0	0
Income Before Income Taxes	(15,871)	(19,906)	(7,162)	(7,005)	(7,399)	(7,615)	(28,995)	(31,340)	(34,618)	(38,523)	6,143	258,006	617,894
Provision for Income Taxes	0	0	0	0	0	0	0	0	0	0	505	8,720	194,155
Net Income (Loss)	(15,871)	(19,906)	(7,162)	(7,005)	(7,399)	(7,615)	(28,995)	(31,340)	(34,618)	(38,523)	5,637	249,286	423,739
GAAP EPS	(1.58)	(1.67)	(0.60)	(0.38)	(0.40)	(0.41)	(1.79)	(1.38)	(1.19)	(1.20)	0.17	7.58	12.88
Total Shares Outstanding	10,262	12,035	18,500	18,525	18,550	18,575	18,575	26,150	30,225	32,825	32,900	32,900	32,900
Cash Burn	-	(15,074)	(9,927)	(9,313)	(7,614)	(7,795)	(34,649)	(33,132)	(37,616)	(42,045)	4,035	237,209	561,212
Cash Balance	32,649	18,370	57,629	48,836	41,579	34,172	34,172	82,953	112,678	109,826	103,360	336,897	718,850



## Analyst Biography

David Nierengarten, Ph.D.

David is an Analyst covering stocks in the Biotechnology/Biopharmaceuticals/BioDefense sector. His prior sell-side research experience at Robert W. Baird & Co. covered biotechnology companies of all market capitalizations, with a focus on oncology and rare diseases.

David received his B.S. (Biochemistry) from the University of Wisconsin-Madison and Ph.D. (Molecular and Cell Biology) from the University of California-Berkeley.

David's Edge: David's early stage venture capital investing experience gives him a balanced perspective on developmental-stage biotechnology companies and their ultimate risk/reward potential. His experience on the other side of that equation in a clinical-stage, venture backed biotechnology company provides him with insights into corporate operations. The combination of experiences creates a focus on value creation in this event-driven space.

### **Analyst Certification**

I, David M. Nierengarten, Ph.D., Christopher N. Marai, Ph.D., Dilip Joseph, certify that the views expressed in this report accurately reflect my personal opinion and that I have not and will not, directly or indirectly, receive compensation or other payments in connection with my specific recommendations or views contained in this report.

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Outperform: Expect the total return of the stock to outperform relative to the median total return of the analyst's (or the analyst's team) coverage universe over the next 6-12 months.

Neutral: Expect the total return of the stock to perform in-line with the median total return of the analyst's (or the analyst's team) coverage universe over the next 6-12 months.

Underperform: Expect the total return of the stock to underperform relative to the median total return of the analyst's (or the analyst's team) coverage universe over the next 6-12 months.

The Investment Ratings are based on the expected performance of a stock (based on anticipated total return to price target) relative to the other stocks in the analyst's coverage universe (or the analyst's team coverage).\*

Rating Distribution (as of March 31, 2014)	Investment Banking Relationships (as of March 31, 2014)
Outperform:54%	Outperform:22%
Neutral: 43%	Neutral: 2%
Underperform: 3%	Underperform: 0%

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# Wedbush Equity Research Disclosures as of May 14, 2014

Company	Disclosure
Celladon Corp.	1,3,5,7

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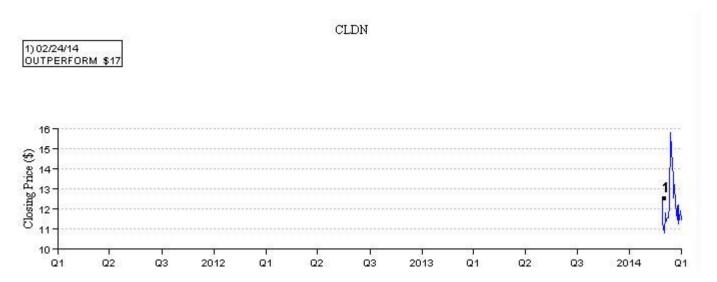
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