

Rating Hold

North America United States

Health Care

Health Care IT & Distribution

Catalent

Reuters Bloomberg CTLT.N CTLT US Exchange Ticker NYS CTLT

Date 12 November 2014

Results

Price at 13 Nov 2014 (USD)	23.81
Price Target	26.00
52-week range	26.03 - 19.85

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Key changes

Price Target	25.00 to 26.00	1	4.0%
EPS (USD)	1.84 to 1.80	ļ	-2.2%
Revenue (USDm)	1,904 to 1,907	1	0.2%

Source: Deutsche Bank

Price/price relative



Performance (%)	1m	3m	12m
Absolute	1.2	16.0	-
S&P 500 INDEX	8.8	4.8	14.4
Source: Deutsche Bank			

Transition to Consumer Softgel is Filling Capacity

F1Q15 Results - Important Adjustments

Catalent reported F1Q15 revenue and EBITDA that slightly exceeded expectations, but EPS below expectations on higher than expected interest expense. F1Q15 revenue of \$418mm was ahead of our forecast for \$415mm and the Street at \$411mm. Adjusted EBITDA of \$83.4mm exceeded our forecast of \$80.3mm and Street at \$79.5mm. Reported EPS of \$0.13 was impacted by interest expense \$12.4mm above our forecast, and adjusted for this difference EPS of \$0.24 would have been in-line with our forecast and ahead of the Street at \$0.20. We maintain our Hold rating on CTLT shares based on valuation, but increase our PT to \$26 on peer valuations.

FX, Acquisition, and Better Organic Growth

Management maintained F2015 guidance for revenue and EBITDA despite an approximately 3% negative impact from FX. Offsetting the negative FX impact are better than expected organic growth and a small benefit related to acquisitions, including the Micron acquisition announced today. Catalent is managing the transition in its softgels business to a greater share of consumer products with lower margins, but with faster growth, greater predictability, and better capacity utilization.

Adjusting Estimates

Our F2015 revenue estimate is unchanged at \$1.91B and our EBITDA estimate is increased by \$3mm to \$455mm which reflects the F1Q beat. Our F2016 revenue estimate is also unchanged at \$2.0B and our EBITDA estimate increases by \$1mm to \$497.5mm. We believe the original guidance was conservative allowing the company to offset the negative impact of FX and we forecast the company to be near the top of its F15 adjusted net income guidance.

Maintain Hold on CTLT Shares

We maintain our Hold rating on CTLT shares and increase our price target to \$26. Our price target is based on a blend of a P/E of 17.9x applied to our adjusted C2015 EPS estimate of \$1.53 and a 9.9x EV/EBITDA multiple applied to our C2015 EBITDA estimate of \$475mm. Negative risks include any quality issues at Catalent, market share, and product mix. Positive risks include gaining market share, technology driven growth, and accretive acquisitions.

Forecasts And Ratios			
Year End Jun 30	2014A	2015E	2016E
1Q EPS	-0.02	0.13A	_
2Q EPS	0.34	0.33	-
3Q EPS	0.48	0.46	-
4Q EPS	0.94	0.82	-
FY EPS (USD)	1.74	1.80	2.09
OLD FY EPS (USD)	1.74	1.84	2.06
P/E (x)	_	13.2	11.4
Revenue (USDm)	1,828	1,907	2,035
Source: Deutsche Bank estimates, company data			

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Model updated:13 November 2014
Running the numbers
North America
United States
Health Care IT & Distribution

Catalent

Reuters: CTLT.N Bloomberg: CTLT US

Hold

Поп	
Price (13 Nov 14)	USD 23.81
Target Price	USD 26.00
52 Week range	USD 19.85 - 26.03
Market Cap (m)	USDm 2,941
	EURm 2,357

Company Profile

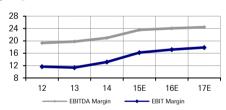
Catalent is a leading provider in the biopharmaceutical services industry with a focus on manufacturing solutions and drug delivery technology for drugs, biologics, and consumer health products. Catalent operates in three segments: Oral Technologies, Medication Delivery Solutions, and Development and Clinical Services.

Price Performance

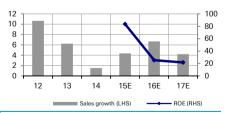


Catalent ———— S&P 500 INDEX (Rebased)

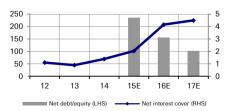
Margin Trends



Growth & Profitability



Solvency



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Fiscal year end 30-Jun	2012	2013	2014	2015E	2016E	2017
Financial Summary						
DB EPS (USD)	na	na	1.74	1.80	2.09	2.0
Reported EPS (USD)	-0.49	-0.57	0.20	0.95	1.44	1.5
DPS (USD)	0.00	0.00	0.00	0.00	0.00	0.0
BVPS (USD)	-4.30	-5.03	-4.49	5.23	6.40	7.9
Valuation Metrics Price/Sales (x)	nm	nm	nm	1.5	1.4	1.
P/E (DB) (x)	na	na	na	13.2	11.4	11.
P/E (Reported) (x)	nm	nm	na	25.2	16.5	15.
P/BV (x)	nm	nm	nm	4.5	3.7	3.
FCF yield (%) Dividend yield (%)	na na	na na	na na	6.8 0.0	7.0 0.0	7. 0.
EV/Sales					2.1	
EV/Sales EV/EBITDA	nm nm	nm nm	nm nm	2.3 9.9	2.1 8.7	1. 7.
EV/EBIT	nm	nm	nm	14.4	12.1	10
Income Statement (USDm)						
Sales	1,695	1,800	1,828	1,907	2,035	2,12
EBITDA	328	357	384	449	490	51
EBIT	198	204	241	309	350	37
Pre-tax profit Net income	19 -40	-24 -47	67 16	157 117	266 189	29 20
	-40	-47	16	117	169	20
Cash Flow (USDm)	4		4=:			_
Cash flow from operations	109	127	171	319	338	35
Net Capex Free cash flow	-102 7	-120 7	-122 50	-120 199	-119 219	-12 23
Equity raised/(bought back)	1	1	0	949	0	2.
Dividends paid	0	0	0	0	0	
Net inc/(dec) in borrowings	352	-51	-42	-863	-2	
Other investing/financing cash flows	-426	-1	-47	-14	0	
Net cash flow	-66 <i>-54</i>	-43 <i>-25</i>	-39 <i>13</i>	270 <i>47</i>	217 -6	23
Change in working capital	-514	-20	13	4/	-0	
Balance Sheet (USDm)						_
Cash and cash equivalents	139 810	106 815	74 873	292 857	509 861	74 86
Property, plant & equipment Goodwill	1,030	1,023	1,097	1,097	1,097	1,09
Other assets	1,160	1,113	1,046	1,044	1,053	1,04
Total assets	3,139	3,057	3,090	3,290	3,521	3,75
Debt	2,684	2,692	2,711	1,817	1,817	1,8
Other liabilities	806	776	747	828	866	2.70
Total liabilities Total shareholders' equity	3,490 -351	3,467 -410	3,458 -367	2,645 646	2,683 837	2,70 1,04
Net debt	2,545	2,585	2,636	1,524	1,307	1,07
Key Company Metrics						
Sales growth (%)	10.6	6.2	1.5	4.4	6.7	4
DB EPS growth (%)	na	na	na	3.2	16.2	-4
Payout ratio (%)	nm	nm	0.0	0.0	0.0	0
EBITDA Margin (%)	19.3	19.8	21.0	23.6	24.1	24
EBIT Margin (%)	11.7	11.4	13.2	16.2	17.2	17
ROE (%)	nm	nm	nm	83.6	25.4	21
Net debt/equity (%) Net interest cover (x)	nm 1.1	nm 0.9	nm 1.4	236.0 2.0	156.1 4.2	102 4
. ,	1.1	0.5	1.7	2.0	7.2	- 4
DuPont Analysis	44 7	11 4	10.0	10.0	17.0	47
EBIT margin (%) x Asset turnover (x)	11.7 0.6	11.4 0.6	13.2 0.6	16.2 0.6	17. <u>2</u> 0.6	17 0
x Financial cost ratio (x)	0.0	-0.1	0.3	0.5	0.8	0
x Tax and other effects (x)	-2.2	2.0	0.2	0.7	0.7	0
= ROA (post tax) (%)	-1.4	-1.5	0.5	3.7	5.5	5
x Financial leverage (x)	-10.6	-8.1	-7.9	22.8	4.6	3
= ROE (%) annual growth (%)	14.3	12.3 - <i>14.3</i>	-4.2	83.6	25.4 - <i>69.6</i>	21 - <i>14</i>
x NTA/share (avg) (x)	<i>na</i> -3.5	-14.3 -4.7	<i>na</i> -4.8	<i>na</i> 1.1	-69.6 5.7	- <i>14</i> 7
= Reported EPS	-0.49	-0.57	0.20	0.95	1.44	1.5
- 1151/11150 1 1 3	-0.43	-0.57	0.20	0.55	1.44	1.3

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Figure 1: CTLT Results vs. DB Forecast

atalent, Inc.								
LQ-15 Results								
	DB	<u>F1Q</u> -	<u>-15</u> <u>Actual</u>		F1Q-14	Gro <u>Est</u>	wth <u>Act</u>	Comments
evenues		415	\$ 41	2	\$ 414			1
osts and expenses:	۶ °	415	3 41	`	Ş 414	0.1%	1.0%	
Cost of goods sold		284	29	,	295			
COGS % of revenues		204	2:	3	253	Gross P	/Jargin	
ross Margin		131	12	5	119	31.5%	30.0%	
033 Mai giii		131			113	31.370	30.070	
Selling, general and administrative expenses		90	5	1	81			
SG&A % of revenues	2	21.6%	19.5		19.6%			
Sour As of revenues	-	.1.070	15.0	,	13.070			
perating earnings/(loss)		41		3	35	9.0%	-49.7%	
Depreciation and amortization		38		5	37			
BITDA from continuing operations		79		7	73			
financing related expenses		0		1	0			
Restructuring and other special items		0		5	7	(2.3%)	1.5%	
foreign exchange loss/(gain) (included in other (income)/expense, net)		0	-	0	(2)	(=1071)		
				-	(-)	Adj EBITD	A margin	
ljusted EBITDA		80		33	82	19.4%	19.9%	
,						2011,12		
Interest expense, net		23	3	6	41			about 11c to Adj. EPS
Other (income)/expense, net		<u>0</u>		1	(<u>1)</u>			
rnings from continuing operations before income taxes		18		4)	(5)			
Income tax expense (benefit)		5		4)	(7)			
income tax rate	,	29.5%	40.8	- 1	137.5%			
Earnings/(loss) from continuing operations	2.	13		0)	2			
Earnings/(loss) from discontinued operations, net of tax		0	,	<u>o</u>	(O)			
Net earnings/(loss)		13	t:	0)	1	757.5%	(1400.0%)	
Less: net earnings/(loss) attributable to noncontrolling interest, net of tax		(0)		0)	(0)	737.370	(1400.070)	
et earnings/(loss) attributable to Catalent		13		0)	2			
et earnings, (1035) attributable to Catalent		13	(-	,	2			
djusted Net Income								
		4.0		۵,	_			
rnings/(loss) from continuing operations		13		0)	2			
Amortization		10		1	10			
Income tax (benefit)/provision		5		4)	(7)			
Cash taxes (paid)/refunded		(3)		0)	(16)			
djusted Net Income / (loss)		26	1	3	(2)	-1851%	-993%	
Diluted weighted average shares		108	1	06	82			
Diluted EPS	\$	0.12	\$ (0.:	8) \$	1.38			
djusted EPS		0.24	\$ 0.1		\$ (0.02)			variance from interest expense
ujusteu EF3	, U	,.Z . 4	, U.I	'	, (0.02)			variance ironi interest expense
B Adjusted EPS Forecast								
Adj EBITDA		80		33	82			
- Deprec - interest		28 23		24 36	26 41			
- other exp		0		-3	(1)			
=Adj Pretax		29		-3 27	16			
- taxes		9		8	5	38.9%	32.0%	
= Adj NI		20		19	11	38.3%	32.0%	
B Adj EPS	\$ 0				\$ 0.14			
b Auj Er3	, U	1.13	3 U.1	`	Ş U.14			
Diluted weighted average shares		108	1	06	82			
egment Results								1
eginent nesuits								
ral Technologies								
ral Technologies et revenue	,	2576	261	1	2500	(0.59/)	0.00/	
ELIEVENUE	2	257.6	261	.1	258.9	(0.5%)	0.8%	
gment EBITDA		60.6	57	.7	60.4	0.3%	(4.5%)	1
% margin		3.5%	22.1		23.3%	0.370	(7.5/0)	
	2.	/ 0	22.1	-	23.376			
-								
edication Delivery Solutions		57.1	56	.9	56.5	1.1%	0.7%	some impact from lower flu orders
			30	-	50.5		/	James and Studies
					8.2	14.6%	20.7%	
et revenue		9.4	c	.91				
et revenue		9.4 6.5%	17.4					
edication Delivery Solutions at revenue agment EBITDA % margin		9.4 6.5%	17.4		14.5%			
et revenue gment EBITDA <i>% margin</i>								
et revenue gment EBITDA % margin evelopment and Clinical Services	16			%		1.0%	2.1%	
et revenue gment EBITDA % margin evelopment and Clinical Services	16	6.5%	17.4	%	14.5%	1.0%		
et revenue Igment EBITDA	16	6.5%	17.4	.1	14.5%	1.0% 7.6%		
et revenue gment EBITDA % margin evelopment and Clinical Services et revenue	16	6.5% 102.0	17.4 103	.1	14.5% 101.0		2.1%	

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Appendix 1

Important Disclosures

Additional information available upon request

Disclosure checklist			
Company	Ticker	Recent price*	Disclosure
Catalent	CTLT.N	23.81 (USD) 13 Nov 14	1,7,8

^{*}Prices are sourced from local exchanges via Reuters, Bloomberg and other vendors. Data is sourced from Deutsche Bank and subject companies

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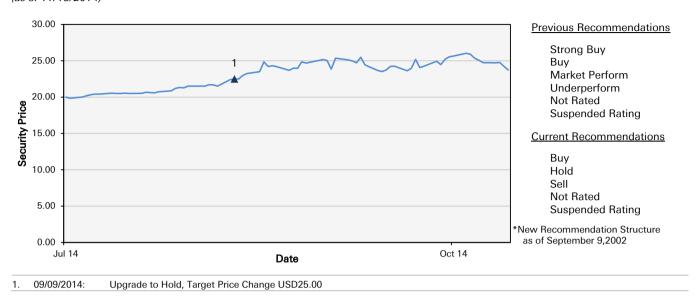
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Historical recommendations and target price: Catalent (CTLT.N) (as of 11/13/2014)



Equity rating key

Buy: Based on a current 12- month view of total share-holder return (TSR = percentage change in share price from current price to projected target price plus pro-jected dividend yield), we recommend that investors buy the stock.

Sell: Based on a current 12-month view of total shareholder return, we recommend that investors sell the stock

Hold: We take a neutral view on the stock 12-months out and, based on this time horizon, do not recommend either a Buy or Sell.

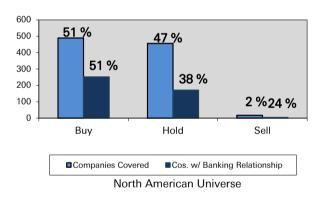
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Equity rating dispersion and banking relationships



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